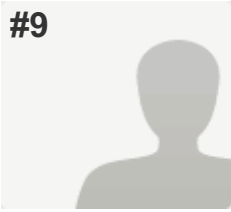


#9

**COMPLETE****Collector:** Web Link 1 (Web Link)**Started:** Thursday, August 04, 2016 8:45:32 AM**Last Modified:** Thursday, August 18, 2016 1:24:04 PM**Time Spent:** Over a week**IP Address:** 174.56.24.164

## PAGE 1: GAAR Candidate Resume

<b>Q1: Name:</b>	DuWayne Ordonez
<b>Q2: Member Type:</b>	Associate Broker
<b>Q3: Additional Info:</b>	
Firm Name:	Coldwell Banker Legacy
Address:	8200
Address 2:	Carmel Ave NE, STE 103
City/Town:	Albuquerque
State:	NM
ZIP:	87122
Email Address:	dordonez@comcast.net
Phone Number:	5052928900
<b>Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?</b>	Yes
<b>Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?</b>	No
<b>Q6: Are you applying for an Officer position? If so, which one?</b>	<i>Respondent skipped this question</i>
<b>Q7: Are you applying for a Director position?</b>	Yes
<b>Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?</b>	<i>Respondent skipped this question</i>
<b>Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?</b>	<i>Respondent skipped this question</i>
<b>Q10: Number of years licensed:</b>	5-10 years
<b>Q11: Years of REALTOR® Membership:</b>	5-10 years
<b>Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:</b>	Grievance Committee

**Q13: Have you participated in GAAR's Leadership Series?**

No

**Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:**

n/a

**Q15: Please list any REALTOR® Designations you hold:**

n/a

**Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)**

- Single-family Brokerage:	79
- Farm & Land Brokerage:	19
- Property Management:	2

**Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, missing three (3) or more meetings is considered resignation from the Board of Directors. If elected, will you attend the regular meetings of GAAR as an Officer or Director?**

Yes

## PAGE 2: GAAR Candidate Resume

**Q18: What challenges face the current real estate industry?**

The internet and online real estate sites.

**Q19: What challenges face the Association?**

Keeping members involved.

**Q20: How do you feel GAAR could be more relevant to our members?**

In person visits or communications.

**Q21: Name one problem you find with GAAR, and how would you fix it:**

Not using our political influence to help city departments or government agencies; so they will help us when we need them.

I will start with connecting with the recreation and park departments. Being a value to them will get that returned phone call when we call with a problem.

**Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:**

To understand the industry and the member's needs.

To respond to each member when they have an issue.

To listen to each member and make wise choices biased on my understanding of the member's needs and best practices from around the country.

**Q23: What do you feel will be unique about the 2017/2018 time frame and into the future?**

With the dependence on the internet by our Sellers and Buyers we need to be able to compete with the on-line "zillows". They will continue to use our free data to find leads then sell that lead back to us.

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**Q24: What leadership skills will be critical during this period?**

Listening  
Making sound decisions  
Clear communication

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**Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?**

I have attended several Disney Institute schools: Leadership, Quality Service, Creativity and Management.  
also  
NINJA Selling

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**Q26: Given the challenges that face the Association, why would you want to be a Leader?**

I enjoy helping people. Numerous people have helped me along the Real Estate trail and throughout my life. this is my opportunity to give back to my Real Estate friends and the community.

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**Q27: Additional remarks by Candidate:**

I started my Real Estate adventure in the spring of 2009. After 30 years of serving the people of Albuquerque through the Parks and Recreation Department as the CEO of FUN; leading the Outdoor Recreation Section I retired. I planned to drive my bicycle and travel. After a few months of fun, I missed the chase and fixing problems. I enjoy helping people and I needed another MacGuffin – I chose Real Estate. Along the Real Estate trail I have worked for one company. I attended NINJA Selling twice and employ that process in my daily life and all transactions. I have served on the Grievance Committee for two years and participate at the GAAR Annual Meeting and other association events. One of my personal goals is to connect the Real Estate profession with the recreation and park industry. I chose this quest after reading Dr. John Crompton's [Texas A&M] study verifying the value of well-maintained park or recreation facility and the selling price of a house in the area. We really need to connect with our local recreation and park department.

I have extensive experience serving on boards and commissions. Throughout my tenure with Albuquerque's Parks and Recreation Department I was very active with the New Mexico Recreation and Park Association [NMRPA] and the National Recreation and Park Association [NRPA]. I was elected to the NMRPA Board and served several terms and special committees. I was elected to the SouthWest Region board with NRPA, then Chairman for the Region. I served on the curriculum committee for NRPA's National Executive Development School and was an active retired member of NMRPA until 2014.

My knowledge and experience of working with the community will be a value to GAAR members since I know the government process and how to get things done. My drive to "be of value" will keep our organization on the path to prosperity and being a valuable asset to the Albuquerque Metro Area.

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