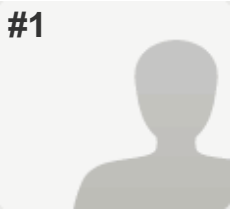


#1

**COMPLETE**

Collector: Web Link 1 (Web Link)
Started: Wednesday, August 03, 2016 2:12:15 PM
Last Modified: Wednesday, August 03, 2016 3:02:24 PM
Time Spent: 00:50:09
IP Address: 73.42.97.250

PAGE 1: GAAR Candidate Resume

| | |
|---|---|
| Q1: Name: | Jack Lynch |
| Q2: Member Type: | Qualifying Broker |
| Q3: Additional Info: | |
| Firm Name: | Realty One of New Mexico |
| Address: | 3674-3 Eagle Ranch Road NW |
| City/Town: | Albuquerque |
| State: | NM |
| ZIP: | 87114 |
| Email Address: | JackandJanis@TheLynchTeam.net |
| Phone Number: | 505 385 4757 |
| Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? | Yes |
| Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? | No |
| Q6: Are you applying for an Officer position? If so, which one? | <i>Respondent skipped this question</i> |
| Q7: Are you applying for a Director position? | Yes |
| Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? | <i>Respondent skipped this question</i> |
| Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers? | <i>Respondent skipped this question</i> |
| Q10: Number of years licensed: | 10-20 years |
| Q11: Years of REALTOR® Membership: | 10-20 years |
| Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: | |
| Professional Standards Committee | |
| Q13: Have you participated in GAAR's Leadership Series? | No |

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

Certified Residential Specialists

Q15: Please list any REALTOR® Designations you hold:

Certified Residential Specialist

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

| | |
|----------------------------|----|
| - Single-family Brokerage: | 95 |
| - Counseling: | 5 |

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, missing three (3) or more meetings is considered resignation from the Board of Directors. If elected, will you attend the regular meetings of GAAR as an Officer or Director? Yes

PAGE 2: GAAR Candidate Resume

Q18: What challenges face the current real estate industry?

Maintaining and enhancing the value of licensed brokers to the consumer.

Q19: What challenges face the Association?

Maintaining and enhancing the value of locally licensed Realtors to the consumer.

Q20: How do you feel GAAR could be more relevant to our members?

After exploring real estate associations in Texas, Colorado, and New Mexico, my conclusion is that there is very little lacking from GAAR relevant to our members compare to other associations. But our members can always use help in the areas of compliance and ethics.

Q21: Name one problem you find with GAAR, and how would you fix it:

Perhaps a way can be found for GAAR to encourage the public to give the same respect to Realtors they give to Doctors, Lawyers, CPAs, etc., such that they would not assume they can use our services without being obligated to pay for those services to at least some extent, even if a transaction is never consummated.

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To objectively address the concerns of our membership and the public in a timely manner regarding the provision of real estate services in the geographic area GAAR serves.

Q23: What do you feel will be unique about the 2017/2018 time frame and into the future?

Dealing with the changes in our industry as a result of developing technology

Q24: What leadership skills will be critical during this period?

The GAAR Directors will need to display honesty and integrity in all things They'll need to be experts at analysis and problem solving. They'll need to be results driven, and excellent communicators capable of innovative thinking. Sufficient technology expertise to meet the challenges in that area will also be a must.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

My marketing degree from the University of Texas and post graduate studies at Arizona State University combined with my 30 years experience with high tech giants Motorola, GE, AMD, and VLSI Technology, and my 12 years as an Albuquerque Realtor will provide a basis to serve the board intelligently and effectively.

Q26: Given the challenges that face the Association, why would you want to be a Leader?

I've always been dissatisfied with the respect Realtors earn and the amount of respect they get from the public at large. So, I have always conducted my business in such a way as to enhance the respect earned and given. Being a GAAR Director will provide me an opportunity enhance that respect for all of us on a larger stage.

Q27: Additional remarks by Candidate:

I'd like to be a more significant part of GAAR adhering to the following precept from Vince Lombardi, "Perfection is not attainable. But if we chase perfection we can catch excellence."
