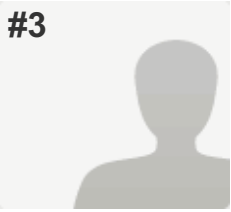


#3

**COMPLETE**

Collector: Web Link 1 ([Web Link](#))
Started: Thursday, August 04, 2016 10:00:13 AM
Last Modified: Thursday, August 04, 2016 2:11:57 PM
Time Spent: 04:11:43
IP Address: 70.210.194.219

PAGE 1: GAAR Candidate Resume

Q1: Name:	John Lopez
Q2: Member Type:	Associate Broker
Q3: Additional Info:	
Firm Name:	Coldwell Banker Legacy
Address:	8200 Carmel NE
City/Town:	Albuquerque
State:	NM
ZIP:	87122
Email Address:	johnlopezrealestate@gmail.com
Phone Number:	5059913386
Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?	Yes
Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?	No
Q6: Are you applying for an Officer position? If so, which one?	
Officer (select one)	Vice President
Q7: Are you applying for a Director position?	<i>Respondent skipped this question</i>
Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?	Yes
Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?	YES – I have had at least 5 transactions that closed in the prior 12 months
Q10: Number of years licensed:	10-20 years
Q11: Years of REALTOR® Membership:	10-20 years
Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:	
GAAR director.	

Q13: Have you participated in GAAR's Leadership Series?

No, but I am enrolled in the 2016 Leadership Program

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

GAAR board of directors

Q15: Please list any REALTOR® Designations you hold:

CSS, Ninja

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

- Single-family Brokerage: 100

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, missing three (3) or more meetings is considered resignation from the Board of Directors. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

Yes

PAGE 2: GAAR Candidate Resume

Q18: What challenges face the current real estate industry?

Keeping all real estate brokers educated on today's changes, challenges and technology

Q19: What challenges face the Association?

Keeping all the real estate brokers united and working together so that the public will benefit and prosper.

Q20: How do you feel GAAR could be more relevant to our members?

Provide more free education for CE and current topics.

Q21: Name one problem you find with GAAR, and how would you fix it:

GAAR needs more of the younger generation of realtors who are currently the top producers in the industry to be more involved in leadership. I would reach out and educate this generation on how important leadership is for the greater good as well as their own business growth.

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To provide input and make decisions to keep GAAR relevant and always moving forward.

Q23: What do you feel will be unique about the 2017/2018 time frame and into the future?

The real estate recovery post recession. Opportunity to recruit new brokers and help experience brokers succeed.

Q24: What leadership skills will be critical during this period?

Efficiently communicate to all our members while staying ahead of the learning curve.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

As a Graduate of UNM of 1996 I have spent 20 years of my life in the real estate industry. I have been a top producing broker, educator of real estate, real estate mentor, GAAR director and small business owner.

Q26: Given the challenges that face the Association, why would you want to be a Leader?

I want to capitalize on today's opportunity to grow our Real Estate community and create a positive name for all brokers.

Q27: Additional remarks by Candidate:

As an experienced broker of over 20 years I feel I have the heart, knowledge and ability to inspire and lead our real estate community. I appreciate your vote!
