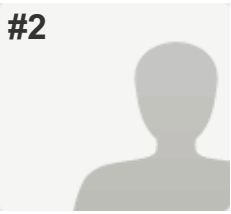


#2

**COMPLETE**

**Collector:** Web Link 1 (Web Link)  
**Started:** Wednesday, August 03, 2016 3:06:37 PM  
**Last Modified:** Wednesday, August 03, 2016 5:03:52 PM  
**Time Spent:** 01:57:15  
**IP Address:** 159.118.96.106

## PAGE 1: GAAR Candidate Resume

<b>Q1: Name:</b>	Michael Lizzi
<b>Q2: Member Type:</b>	Associate Broker
<b>Q3: Additional Info:</b>	
Firm Name:	Berkshire Hatahway HomeServices Allstar Realtors
Address:	1001
Address 2:	Golf Course Rd Suite 101
City/Town:	Rio Rancho
State:	NM
ZIP:	87124
Email Address:	lizzi.mike@yahoo.com
Phone Number:	5054497003
<b>Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?</b>	Yes
<b>Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?</b>	No
<b>Q6: Are you applying for an Officer position? If so, which one?</b>	<i>Respondent skipped this question</i>
<b>Q7: Are you applying for a Director position?</b>	Yes
<b>Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?</b>	<i>Respondent skipped this question</i>
<b>Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?</b>	<i>Respondent skipped this question</i>
<b>Q10: Number of years licensed:</b>	5-10 years
<b>Q11: Years of REALTOR® Membership:</b>	5-10 years
<b>Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:</b>	
Rookie of the Year.	

**Q13: Have you participated in GAAR's Leadership Series?** No

---

**Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:**  
NONE

---

**Q15: Please list any REALTOR® Designations you hold:**  
NONE

---

**Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)**

- Single-family Brokerage:	90
- Farm & Land Brokerage:	5
- Commercial Brokerage:	5

---

**Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, missing three (3) or more meetings is considered resignation from the Board of Directors. If elected, will you attend the regular meetings of GAAR as an Officer or Director?** Yes

---

**PAGE 2: GAAR Candidate Resume**

---

**Q18: What challenges face the current real estate industry?**

I believe that keeping up with technology and evolving with the market are our current challenges.

---

**Q19: What challenges face the Association?**

I believe that our current challenges as an association are recruiting new younger talent and increasing membership involvement.

---

**Q20: How do you feel GAAR could be more relevant to our members?**

By obtaining new quality services for our members and having a company liaison that reaches out to companies.

---

**Q21: Name one problem you find with GAAR, and how would you fix it:**

I feel that one problem with gaar is the perception of a lack of value provided to its members. We could fix this thru a company liaison. In a world of automated processes we still need a human interaction.

---

**Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:**

I believe the role of the board of directors is to represent the membership in its entirety, making decisions to better our community and industry.

---

**Q23: What do you feel will be unique about the 2017/2018 time frame and into the future?**

The market increasing and evolving technology.

---

**Q24: What leadership skills will be critical during this period?**

Being a forward thinker and having a big picture mindset will be critical as the market increases.

---

**Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?**

I started in Real Estate around the Crash of the market. I also served in the Military. When you combine the two i feel like i've weathered the storm and could put that experience to work for our association

---

**Q26: Given the challenges that face the Association, why would you want to be a Leader?**

The fear among agents of being over shadowed by technology and it eliminating us is ever present. I feel the right leadership should be able to ensure our postion of the human element being involved in the Real Estate industry for years to come.

---

**Q27: Additional remarks by Candidate:**

*Respondent skipped this question*

---