

#10

**COMPLETE**

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Q1: Name:	Sharon Nowlin
Q2: Member Type:	Associate Broker
Q3: Additional Info:	
Firm Name:	Campbell & Campbell Real Estate Services
Address:	6715-B Academy Rd NE
City/Town:	Albuquerque
State:	NM
ZIP:	87109
Email Address:	sharon@thecampbellteam.com
Phone Number:	sharon@thecampbellteam.com
Q4: Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?	Yes
Q5: Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?	No
Q6: Are you applying for an Officer position? If so, which one?	<i>Respondent skipped this question</i>
Q7: Are you applying for a Director position?	Yes
Q8: If you selected "Officer" in question 6, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?	No
Q9: If you selected "Officer" in question 6, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months and/or are you a QB of at least 5 Brokers?	YES – I have had at least 5 transactions that closed in the prior 12 months
Q10: Number of years licensed:	5-10 years
Q11: Years of REALTOR® Membership:	5-10 years
Q12: Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of:	None
Q13: Have you participated in GAAR's Leadership Series?	No

Q14: Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

None

Q15: Please list any REALTOR® Designations you hold:

None

Q16: In the appropriate space, indicate approximate percentage of your time that reflects your business (must add up to 100%)

- Single-family Brokerage:	90
- Counseling:	10

Q17: Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, missing three (3) or more meetings is considered resignation from the Board of Directors. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

Yes

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Q18: What challenges face the current real estate industry?

Right now we are having a lot of problems with appraisal issues and the consumer having no avenue to challenge the appraisal results even when we provide comps to the appraisers. It's really bad.

Q19: What challenges face the Association?

I'm not sure the face of the Association is large enough....I think we need more of a presence with local agents beside the monthly happy hour where we have more lenders than real estate agents....

Q20: How do you feel GAAR could be more relevant to our members?

I think GAAR could be more relevant to our members if there were a select few that went to the local offices and did a presentation of the latest things going on. The sales meetings are where all agents meet usually on a weekly basis.

Q21: Name one problem you find with GAAR, and how would you fix it:

I don't know if this is a real problem but I think GAAR should be more united with the Realtor community. As I suggested in #20, I would help organize and even volunteer to set up a presentation to local offices in our community.

Q22: Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The role of the Board of Directors is to watch the real estate market and the current challenges to come of with viable solutions to help realtors do their jobs more efficient to the community.

Q23: What do you feel will be unique about the 2017/2018 time frame and into the future?

I think just being a part of this organization will be unique that's why I decided it was time for me to get more involved in the real estate community. To learn more of how the leadership is organized is going to be a great asset to my future.

Q24: What leadership skills will be critical during this period?

Organization is always a critical skill for leadership.

Q25: What education, experience, skills or training do you possess that would be beneficial on the Board of Directors?

I have counseling training, organization skills, people skills, public speaking experience, leadership skill at our company and at my church, organization of large public functions for the community in the Washington DC area and quick learner.

Q26: Given the challenges that face the Association, why would you want to be a Leader?

I am a great problem solver and in spite of the challenges I am very patient and as a leader to at all aspects of the challenge making a rational solution with the group.

Q27: Additional remarks by Candidate:

Respondent skipped this question
