

CERTIFIED INTERNATIONAL PROPERTY SPECIALIST



CIPS

Certified International Property Specialist

CIPS Institute Schedule

Albuquerque, NM / December 10-14, 2018

- December 10:** Global Real Estate: Local Markets 8 CE
- December 11:** Global Real Estate: Transaction Tools 8 CE
- December 12:** Asia/Pacific & International Real Estate 8 CE
- December 13:** Europe & International Real Estate 8 CE
- December 14:** The Americas & International Real Estate 8 CE

Registration available for individual classes

COST:

\$650 GAAR/RANM REALTOR®*
\$750 Non-GAAR/RANM REALTOR®

**RANM Members are eligible for scholarships (\$50 per class up to \$200 or \$300 for entire Institute.) Scholarships are limited and full price applies when scholarship seats are full. Call GAAR at 505-842-1433 to register at the reduced rate.*

Register Today!

www.gaar.com under Education

Questions? education@gaar.com or call 505-842-1433, option 2

In this 5-day CIPS Institute, you will learn the critical aspects of international real estate transactions, including:

- Globalization of economies
- International capital flow
- Marketing and business planning strategies
- Roles and expectations in international transactions



Greater Albuquerque Association of REALTORS®



NATIONAL
ASSOCIATION of
REALTORS®
Official Designation



Certified International Property Specialist

Globalize Your Business. Attend the CIPS Institute.



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Last year foreign buyers spent \$153 billion on U.S. residential real estate. CIPS education will provide you with the knowledge and resources to position yourself as a global expert.

This 5-day institute will satisfy the education requirements to **apply for your CIPS designation**,* the only international designation recognized by the National Association of REALTORS®.

Step into the global arena and market your business to the world with CIPS.

**Anyone can take the CIPS courses but only members in good standing of the National Association of REALTORS® can apply for the CIPS designation.*

Certified International Property Specialist (CIPS) Courses

Sponsored by:

Greater Albuquerque Association of REALTORS®

Location:

**GAAR REALTOR® Building
1635 University Blvd NE
Albuquerque, NM 87102**

Date:

December 10-14, 2018

Time:

8:00 am – 5:00 pm each day

Instructor:

Brett Brown



For more on CIPS, visit www.nar.realtor/designations



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