



2018 MEMBER RECOGNITION AWARDS

Awards Categories & Nomination Forms

REALTOR® Members are invited to submit nominations for the following awards:

◆ 2018 REALTOR® of the Year	◆ 2018 Sales Manager of the Year
◆ 2018 Doyle Pargin Lifetime Achievement Award	◆ 2018 Rookie of the Year
◆ 2018 Salesperson of the Year	◆ 2018 GAAR/Security Escrow Scholarship
◆ 2018 Affiliate of the Year	

Nomination forms must be submitted to the person indicated at the bottom of the nomination form by **January 25, 2019**. Ballots received after that date may not be eligible for consideration. REALTOR® Members may submit only one nomination per award and must sign the nomination form.

Award winners will be announced at the 98th Annual Greater Albuquerque Association of REALTORS® Awards Gala at the Albuquerque Museum on March 1st, 2019.



Friday, March 1st, 2019
6:00 pm - 9:00 pm

Albuquerque Museum
2000 Mountain Road NW
Albuquerque, NM 87102

Greater Albuquerque Association of REALTORS®
1635 University Blvd NE • Albuquerque, NM 87102
Questions: 505-724-3485



Nomination Category: REALTOR® of the Year

Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, NMAR and NAR.
- 2 Must exhibit a consistently high degree of professionalism.
- 3 Must be actively involved in the REALTOR® organization on a local, state and/or national level through service on committees, Boards, special projects and initiatives, etc.
- 4 Must demonstrate professional accomplishments and contributions to the community.

Nominee: _____

Company: _____

List local, state, or national association activities and contributions in 2018:

List significant accomplishments stating why you believe this individual should be considered for this award:

List civic activities and contributions to the community in 2018:

Does this person:

- | | |
|---|---|
| <input type="checkbox"/> Encourage professional behavior? | <input type="checkbox"/> Offer ideas? |
| <input type="checkbox"/> Share critical knowledge? | <input type="checkbox"/> Share experiences? |
| <input type="checkbox"/> Offer encouragement? | <input type="checkbox"/> Teach by example? |
| <input type="checkbox"/> Make him/herself available? | |

Please feel free to attach additional information or documentation:

Your name (please print): _____

Your email: _____ Your phone #: _____

Please email, mail or hand deliver

Email: nominations@gaar.com

Mail: GAAR, 1635 University Blvd NE, Albuquerque, NM 87102

Nomination Deadline is January 25, 2019

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Past REALTOR® of the Year Winners

1953	C.O.	Nelson	1986	Robin	Dyche
1954	Sam	Brown	1987	Betty	Ostrower
1955	Charles	Williams	1988	William	Campbell, Sr.
1956	Don	Weagley	1989	James (Jim)	Fisher
1957	George	Walker	1990	Louis	Tulga
1958	Arthur	Welsh	1991	Annette	Huff
1959	C.K. "Budd"	Redd	1992	Margo	Gordon
1960	Paul	Batsl	1993	Earl	Greer
1961	Jack	Clifford	1994	Maryann	Bassett
1962	Bill	Brown	1995	Jim	Salazar
1963	Keith	Burch	1996	Ida	Kelly
1964	Roger	Cox	1997	William	Campbell, III
1965	Peter	McCanna	1998	Alan	Winkeljohn
1966	John	McMullan	1999	Jim	Maddox
1967	Gene	Buescher	2000	Linda	Foster
1968	F.A. "Bud"	Lewis	2001	John	Lewinger
1969	Sidney	Hertzmark	2002	Violet	Gautsch
1970	Willis	Smith	2003	Connie	Ryan
1971	Jack	Stahl	2004	Kurstin	Johnson
1972	Doyle	Pargin	2005	Gerald	Campbell
1973	Bob	Grant	2006	Bill	Hallett
1974	Bill	Hooten	2007	Peter	Parnegg
1975	L.C.	Van LANDINGHAM	2008	Cathy	Colvin
1976	Max	Mansur	2009	Archie	Saiz
1977	Hannes	Parnegg	2010	Marketta	Damonte
1978	Brad	Huckabee	2011	Cathy	Olson
1979	Virginia	Clausen	2012	Ric	Thom
1980	Harold	Lukens	2013	Marc	Guggino
1981	Mil	Rockman	2014	Steve	Murtha
1982	Tom	Schiffer	2015	Mary	Romero
1983	Randall	Eakin	2016	Janie	Gilmore-Daniels
1984	John	Henderson III	2017	JoLynn	Kniffin
1985	Douglas	Vaughan			

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Nomination Category: Doyle Pargin Lifetime Achievement Award (formerly The C.O. Nelson Award)

C.O. Nelson was the first recipient of the REALTOR® of the Year Award in 1953 from the Albuquerque Board of REALTORS®. The C.O. Nelson Award was given annually since 1986 to a REALTOR® member who demonstrates longevity in the profession and service to the REALTOR® Association at the local, state, and/or national level.

In 2017 we lost an icon of our business, Doyle Pargin. Doyle was an inspirational leader for over 50 years at GAAR and is a perfect representation of the word REALTOR®. In recognition of a lifetime of service, the C.O. Nelson Award has been renamed the Doyle Pargin Lifetime Achievement Award.

Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, NMAR and NAR.
- 2 Must have past and present service to the Greater Albuquerque Association of REALTORS®.
- 3 Must demonstrate longevity and extensive achievement in the profession.
- 4 Must consistently model professionalism.

Nominee: _____

Company: _____

List activities and contributions to local, state or national associations:

Nominee's years in the real estate profession: _____

Please feel free to attach additional information or documentation.

Your name (print): _____

Your email: _____ Your phone #: _____

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Past C.O. Nelson Winners

1986	C.O.	Nelson	2002	Charles	Williams
1987	Madelyn	Rathbun	2003	Jack	Clifford
1988	Gene	Buescher	2004	William	Campbell
1989	Max	Mansur	2005	Roger	Cox
1990	Sam	Brown	2006	Annette	Huff
1991	Virginia	Clausen	2007	Bill	Hooten
1992	None		2008	James (Jim)	Fisher
1993	None		2009	William	Campbell III
1994	Doyle	Pargin	2010	Lou	Tulga
1995	John	McMullan	2011	Harold	Lukens
1996	Arthur	Welsh	2012	Jim	Maddox
1997	Mil	Rockman	2013	Maryann	Bassett
1998	Martin	Eckert	2014	Alan "Wink"	Winkeljohn
1999	Margo	Gordon	2015	Kurstin	Johnson
2000	Sibyl	Hendrix	2016	Ida	Kelly
2001	Don	Weagley	2017	Betty	Ostrower

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Nomination Category: Salesperson of the Year

Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, NMAR and NAR.
- 2 Must have actively participated in the REALTOR® organization on a local, state, or national level during 2018.
- 3 Must exhibit willingness to share professional knowledge and experience.
- 4 Must demonstrate a marked degree of professionalism and notable level of production.

Nominee: _____

Company: _____

Years licensed: _____ Years as a REALTOR®: _____

List local, state, or national association activities and contributions in 2018:

Annual Production: \$ _____

Please feel free to attach additional information or documentation.

Your name (print): _____

Your email: _____ Your phone #: _____

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Past Salesperson of the Year Winners

1953	John	Robinson	1986	Annette	Huff
1954	Bud	Lewis	1987	C. Earl	Greer
1955	Steve	Blazick	1988	Carol Ann	Sorensen
1956	Jim	Pierce	1989	William (Bill)	Campbell
1957	Harmon	Guard	1990	Lynn	Martinez
1958	C.A.	Bobrschmidt	1991	Ernest (Tim)	Cummins
1959	Bruce	Caird	1992	Georgia	Vrendenburgh
1960	Leslie	Smith	1993	David	Walters
1961	Robert	Hay	1994	Mary Ann	Fisher
1962	Charles	Murphy	1995	Linda	Joyce
1963	Leonard	Hartman	1996	Ann	C De Baca
1964	John	Ray	1997	Laurie	Johnson
1965	Marshall	Barrett	1998	Bill	Hallett
1966	Al	Receconi	1999	Jan	Davis
1967	Myrle	Shurtleff	2000	David	Huhn
1968	Kennith	Williams	2001	Doni	Lazar
1969	Harold	Birkenholtz	2002	Carol	Crawford
1970	Edwin	Haley	2002	Cynthia	Harris
1971	Mike	O'Conner	2003	Barbara	Maddox
1972	J. Norman	Linton	2004	Cathy	Colvin
1973	Leonard	Elliott	2005	Paul	Billingham
1974	Jerry	Heitzman	2006	Paul	Wilson
1975	Michael	McMullan	2007	Channing	Kelly
1976	Jim	Fisher	2008	JoLynn	Torres
1977	Paul	Gallagher	2009	Janie	Gilmore-Daniels
1978	Ben	Lucero	2010	Shirley	Rich
1979	Tom R.	Schiffer	2011	Beverly	Hilton
1980	Jean	Rathbun	2012	Kris	Cannaday
1981	Betty	Ostrower	2013	Pat	Finnegan
1982	Randall	Eakin	2014	Tego	Venturi
1983	Robin R.	Dyche	2015	Julie	Greenwood
1984	Ida	Kelly	2016	Danny Wm.	Vigil
1985	Louis	Tulga	2017	Michelle	Smith

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Nomination Category: Affiliate of the Year

Criteria to consider:

- 1 Provided support and leadership to further the goals and initiatives of the REALTOR® organization.
- 2 Actively participated in the REALTOR® organization during 2018.
- 3 Nominees must be a 2018 Blue Door Affiliate Member* in good standing.

***Blue Door Affiliate Members are Affiliate Member or Benefit Partners who are exemplary volunteers at GAAR.**

Nominee: _____

Company: _____

List examples and/or contributions to the local association. Please include positions held, positions served or volunteer commitments:

List civic and community contributions during 2018:

Is the Affiliate Member a Blue Door Affiliate in good standing? Yes No Do Not Know

Please feel free to attach additional information or documentation.

Your Name (please print): _____

Email: _____ Phone: _____

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Past Affiliate of the Year Winners

1989	Karen	Walls	2000	Ty	Robeck
1990	Juan	Candelaria	2001	Ric	Thom
1991	Johnese	Turri	2002	Olga	Weber
1992	Mary Ann	Howard	2003	Alessandra	Valenza
1993	Kelly	Hardison	2004	Becky	Monette
1994	Angela	Manning	2005	Jennifer	Greenwood
1995	William	Edmondson	2006	Mike	Roberts
1996	Daryl	Keys	2007	Mike	Roberts
1997	Bob	Elks	2008	Sue	Silva
1998	Joann	Berhnardt	2009	Richard	Pfuhl
1999	William	Richardson	2010	Melissa	Edwards
			2017	Mindy	Abramson

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Nomination Category: Sales Manager of the Year

Criteria to consider:

- 1 Must be a REALTOR® in good standing with GAAR, NMAR and NAR.
- 2 Must be a Sales Manager or Owner/Broker who manages 10-12 Active Associates.
- 3 Must have 2-4 years of experience as a Manager.
- 4 Must have a minimum of 4 letters of recommendation from the Associate Broker's they manage that describes the candidate's past and/or present involvement and service with GAAR.

Nominee: _____

Company: _____

List local, state or national association activities and contributions in 2018:

Give examples of outstanding management capabilities:

Please feel free to attach additional information or documentation.

Your name (print): _____

Your email: _____ Your phone #: _____

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Past Sales Manager of the Year Winners

1959	Phil	Black	1989	Terry	Towndrow
1960	Bill	Reeder	1990	Michael	Wilsher
1961	Roger	Cox	1991	Sandi	Reeder
1962	Chris	Blohn	1992	Robert	Clifford
1963	Doyle	Pargin	1993	Hershel	Stolebarger
1964	Norman	Kepler	1994	Robert	Kircher
1965	Max	Mansur	1995	Jeff	Moskowitz
1966	None		1996	James	Padon
1967	None		1997	Michelle	Selby
1968	None		1998	Robert (Bob)	Treece
1969	C.F.	Williams	1999	Barbara	White
1970	John	Shelby	2000	James (Jim)	Pitts
1971	Brad	Huckabee	2001	Kay	Azbill
1972	Chet	Hearn	2002	Keith	Coulter
1973	Chase	Magnuson	2003	Geoffrey	Grover
1974	Gerald	Haarer	2004	Rick	Mather
1975	John	Henderson III	2005	Mary Kay	Gutierrez
1976	Darell	Halderman	2006	Cynthia	Harris
1977	Bill	Willis	2007	Beverlee	Henry
1978	Bruce	Molde	2008	Michael	Arruti
1979	Jim	Salazar	2009	Connie	Kounas
1980	Rosser	Knee	2010	Alyson	Campbell
1981	Dennis	Fish	2011	Marc	Guggino
1982	James (Jim)	Fisher	2012	Rosie	Harmon
1983	Wayne	Burch	2013	Jolynn	Torres
1984	Phil	Phillips, Sr.	2014	Mike	Carter
1985	Betty	Ostrower	2015	Alice	Tozer
1986	Lynne	Dvorak	2016	None	
1987	Maryann	Bassett	2017	Brian	Steudle
1988	Linda	Foster			

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Nomination Category: Rookie of the Year

Thank you for taking the time to nominate one of your REALTOR® colleagues for the 2018 Rookie of the Year Award. To assist you with your nomination, we have created this quick checklist to aid you in the nomination process:

- Review the qualifications listed on the bottom half of this page to ensure your nominee qualifies.
- Complete the nomination form on the following page. If the form does not allow for enough space for your nomination, feel free to attach additional pages. Please note that all communications regarding the nomination process will be via email, so it is critical that we have an accurate email address for you and the nominee.
- Submit your nomination by mail, email or hand deliver - see specifics below.
- Please let your nominee know that you have nominated them by providing them with the Candidate Questionnaire included with this document.

The nominating committee will follow up with the qualified nominee, but please help us by alerting the nominee that interviews will be held in early to mid February so that they can plan accordingly. Specific interviews will be made once the Candidate Questionnaire is received by the committee.

Qualifications:

- As of December 31, 2018, nominees must have been licensed with the New Mexico Real Estate Commission and a member of GAAR for no more than 18 months and no less than 6 months. Therefore, nominees must have been licensed between July 1, 2017 - June 30, 2018.
- Nominees must be currently licensed, actively practicing and in good standing with GAAR, NMAR and NAR.
- Nominees may not have been a builder's salesperson prior to licensing.
- ROTY is an individual award. A member of a team may apply if no other member on that team has been licensed for longer than the 18-month period described above. Nominees will be judged on an individual basis.

Criteria to Consider:

- 1 Production by the individual from January 1, 2018 - December 31, 2018. Production must be documented and signed off by the nominee's Qualifying Broker.
- 2 Service to the real estate community through involvement with GAAR, SWMLS, NMAR or NAR.
- 3 Service to the Greater Albuquerque community.
- 4 Professionalism and business acumen; encompassing ethics, public behavior, listing presentation, marketing materials and interaction with other REALTORS®.
- 5 Educational achievements; including formal education, continuing education and designations.

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Nomination Deadline is January 25, 2019

Questions: 505-724-3485



Nomination Category: Rookie of the Year

NOMINEE INFORMATION

Name: _____ Company: _____

Email: _____ Phone: _____

Nominee's Date of Licensure: _____

Please calculate production from January 1, 2018 - December 31, 2018.

Production (Volume in \$): _____

Production (Number of Closed Transactions): _____

BROKER CERTIFICATION: Please attach documentation of production with the Qualifying Broker's signature at the bottom.

Why should this person be considered for Rookie of the Year for 2018?

Please feel free to attach additional information or documentation.

PERSON MAKING THE NOMINATION

Name: _____ Company: _____

Email: _____ Phone: _____

For Committee Use Only

- Confirmation to Person Making Nomination
- Email to Nominee
- Follow-Up Email to Nominee
- Nominee Questionnaire Received
- Interview Scheduled Time:
- Interview Reminder Email
- Interview Reminder Call
- Notes:

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Nomination Category: Rookie of the Year

Candidate Questionnaire - Rookie of the Year (1 of 2)

SUBMISSION DEADLINE is January 25, 2019. Email: nominations@gaar.com.

Name: _____ Company: _____
Email: _____ Website: _____

Service to the real estate community through involvement with GAAR, SWMLS, NMAR and/or NAR:

(Please include dates, positions held, awards or recognition received)

Service to the Greater Albuquerque community:

(Please include dates, positions held, awards or recognition received)

Have you ever been licensed in another state? If so, what city, state, and dates?

Please explain any real estate related experience you had prior to licensure:

Do you currently or have you ever worked on a real estate team? If so, what team and what was your role?

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Nomination Category: Rookie of the Year

Candidate Questionnaire - Rookie of the Year (2 of 2)

Do you have any family members in real estate? If so, what has their role been during your first year in the business?

Educational history, including formal education, continuing education, and designations:
(Please include name of institution, degree(s) earned, and dates)

List any real estate designation(s) that you are currently working toward:

Please attach additional sheets if this form did not provide you with enough space for your accomplishments.

Please submit the following items with this questionnaire:

- 2018 Transactions; include address, final sales price and representation (listing/selling)
- Resume
- Website information or specific website page for review

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Past Rookie of the Year Winners

1982	Cathy	Harris	1998	Linda	Allison
1982	Darlene	Moore	1998	Tim	Tourville
1983	Neal	Goldblatt	1999	Kim	Duong
1983	Pat	King	1999	David	Meyer
1984	Elizabeth	McGuire	2000	Jeremiah	Collins
1984	James	Pardon	2000	John	Foster
1984	Alice	Stephens	2001	Lisa	Barnes
1985	David	Slade	2001	Susan Nelson	Anderson
1985	Dan	Uranga	2002	Marcey	Chase
1986	Jack	Buckley	2002	Danny	Vigil
1986	Cheryl	Marlow	2002	Vicki	Creil
1987	Tania	Feierman	2003	Earl	Henson
1987	Mimi	Montgomery	2003	Channing	Kelly
1987	Ana Lee	Pace	2003	Shawn	Domingo
1988	Patrick	Apodaca	2004	Tammy	Hawkins
1988	Britt	Bare	2004	Gary	Mařtinez
1989	Beth	Beaver	2004	Chris	Anderson
1989	Betty	Leslie	2005	Dennis	Groves
1989	M. Mary	Romero	2005	Jim	Thomas
1990	Seth	Jacob	2005	Sean	Remington
1990	Eve	Leppke	2006	Susan	Sedoryk
1990	Dennis	Monroe	2006	David	Liotta
1991	Bobbi	Carrillo	2006	Christian	Juarez
1991	Jama	Fontaine	2007	Michelle	Smith
1991	Jan	Kokos	2007	Mona	Romero
1992	Dan	Marker	2008	Greg	Sofio
1992	Christy	Moore	2008	Emile	Gonzales
1992	Pat	Wilson	2009	Amy	Romero-Riley
1993	Mark	Boitano	2010	Michael	Lizzi
1993	James	Furlong	2010	Gary	Shaw
1993	Rick	Judd	2011	Lacey	Biby
1994	Val	King	2011	Janis	Fensterer
1994	Lani	Kish	2012	Tara	Hardern
1994	Roni	Merbler	2013	Joseph	Chacon
1995	Michele	Andrewa	2013	Ashley	Shaffer
1995	Dana	Slade	2014	Terri	Sauer Beach
1995	Judy	Snow	2015	Jason	Dencklau
1996	Janiece	Blake	2016	Meghan	Tate
1996	Susan	Navarro	2016	Jessica	Kirker
1996	Alice	Smith	2017	Kristina	Salcido
1997	Nancy	Harville			
1997	Victor	Raymos			

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GAAR/Security Escrow Scholarship

Security Escrow Corporation, in conjunction with the Greater Albuquerque Association of REALTORS®, have established a real estate school scholarship fund. The \$1,000 scholarship is awarded each year to pay for required education classes and the state exam to become a real estate licensee. The recipient must be a relative of a REALTOR® member of GAAR. Applicants must submit an essay that answers the question “Why would a career in real estate be a good fit for me?”

Applications must be submitted to the GAAR Office on January 25th, 2019 by 5:00 pm.

The scholarship will be presented by Security Escrow at the GAAR Annual Awards Gala. The scholarship covers the winner's cost of tuition for pre-licensing education and exam fees. The check will be made payable to the real estate school of the recipient's choice.

Application Form

Name of Applicant: _____

Address: _____

City: _____ State: _____ Phone: _____

Email: _____ Date of Birth: _____

Applicants: Please include a short essay (2-3 paragraphs) that answers the question: “Why would a career in real estate be a good fit for me?”

Name of related REALTOR®: _____

Relationship: _____ Company Name: _____

Phone: _____ Email: _____



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