

2020 MEMBER RECOGNITION AWARDS

Awards Categories & Nomination Forms

REALTOR® Members are invited to submit nominations for the following awards:

- 2020 REALTOR® of the Year
- 2020 Doyle Pargin Lifetime Achievement Award
- 2020 Sales Manager of the Year
- 2020 Salesperson of the Year
- 2020 Rookie of the Year
- 2020 Affiliate of the Year
- 2020 Sunwest Escrow Scholarship

Nomination forms must be submitted by Friday, January 29, 2021. Nominations received after that date may not be eligible for consideration. REALTOR® Members may submit only one nomination per award and must sign the nomination form.

Award winners will be announced at the 100th Annual Greater Albuquerque Association of REALTORS® Awards Gala on Friday, March 5th. **This will be a virtual event and will be Live Streamed.**



100th Annual Awards Gala Friday, March 5th Time TBD

Greater Albuquerque Association of REALTORS® 1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or <u>nominations@gaar.com</u>



Nomination Category: REALTOR® of the Year

Criteria to consider:

1. Must be a REALTOR® in good standing with GAAR, NMAR and NAR.

2. Must exhibit a consistently high degree of professionalism.

3. Must be actively involved in the REALTOR® organization on a local, state and/or national level through service on committees, Boards, special projects, and initiatives, etc.

4. Must demonstrate professional accomplishments and contributions to the community.

Nominee: _____

Company:

List local, state, or national association activities and contributions in 2020:

List significant accomplishments stating why you believe this individual should be considered for this award:

List civic activities and contributions to the community in 2020:

Does this person:

- □ Encourage professional behavior? □ Offer encouragement?
- □ Offer ideas?
- □ Share critical knowledge?
- □ Share experiences?

- \Box Teach by example?
- Make him/herself available?

Please feel free to attach additional information or documentation.

Your Name (Please Print):		
Your Email:	Your Phone #:	
Greater	Albuquerque Association of REALTORS®	
1635 Univ	ersity Blvd NE, Albuquerque, NM 87102	
Ouestions:	505-724-3465 or nominations@gaar.com	



1953 C.O. Nelson 1954 Sam Brown 1955 Charles Williams 1956 Don Weagley 1957 George W Walker 1958 Arthur Welsh 1959 C.K. (Budd) Redd 1960 Paul Batsel 1961 Jack Clifford 1962 Bill Brown 1963 Keith Burch 1964 Roger Cox 1965 Peter McCanna 1966 John McMullan 1967 Gene Bueshcer 1968 F.A. "Bud" Lewis 1969 Sidney Hertzmark 1970 Willis Smith 1971 Jack Stahl 1972 Doyle Pargin 1973 Bob Grant 1974 Bill Hooten 1975 L.C. Van Landingham 1976 Max Mansur 1977 Hannes Parnegg 1978 Huckabee Brad 1979 Virginia Clausen 1980 Lukens Harold 1981 Mil Rockman 1982 Tom Schiffer 1983 Randall Eakin 1984 John Henderson III 1985 Douglas Vaughn 1986 Robin Dyche

1987 Betty Ostrower 1988 William Campbell, Sr. 1989 James Fisher 1990 Louis Tulga 1991 Annette Huff 1992 Margo Gordon 1993 Earl Greer 1994 Maryann Bassett 1995 Jim Salazar 1996 Ida Kelly 1997 William Campbell III 1998 Alan Winkeljohn 1999 Jim Maddox 2000 Linda Foster 2001 John Lewinger 2002 Violet Gautsch 2003 Connie Ryan 2004 Kurstin Johnson 2005 Gerald Campbell 2006 Bill Hallett 2007 Peter Parnegg 2008 Cathy Colvin 2009 Archie Saiz 2010 Marketta Damonte 2011 Cathy Olson 2012 Ric Thom 2013 Marc Guggino 2014 Steve Murtha 2015 Mary Romero 2016 Janie Gilmore-Daniels 2017 JoLvnn Kniffin 2018 Paul Wilson 2019 Scott Dean

Greater Albuquerque Association of REALTORS®

1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or <u>nominations@gaar.com</u>



Nomination Category: Doyle Pargin Lifetime Achievement Award Formerly the C.O. Nelson Award

C.O. Nelson was the first recipient of the REALTOR® of the Year Award in 1953 from the Albuquerque Board of REALTORS®. Since 1986, the C.O. Nelson Award was given annually to a REALTOR® member who demonstrates longevity in the profession and service to the REALTOR® Association at the local, state, and/or national level.

In 2017, we lost an icon in our business, Doyle Pargin. Doyle was an inspirational leader for over 50 years at GAAR and a perfect representation of the word REALTOR®. In recognition of his lifetime of service, the C.O. Nelson Award was renamed the Doyle Pargin Lifetime Achievement Award.

Criteria to consider:

1. Must be a REALTOR® in good standing with GAAR, NMAR and NAR.

2. Must have past and present service to the Greater Albuquergue Association of REALTORS®.

3. Must demonstrate longevity and extensive achievement in the profession.

4. Must consistently model professionalism.

Nominee: _____

Company:

List local, state, or national association activities and contributions:

Nominee's years in the real estate profession:

Please feel free to attach additional information or documentation.

Your Name (Please Print): _____

Your Email: Your Phone #:

Greater Albuquerque Association of REALTORS® 1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or nominations@gaar.com



1986 C.O. Nelson 1987 Madelyn Rathbun 1988 Gene Buescher 1989 Max Mansur 1990 Sam Brown 1991 Virginia Clausen 1992 None 1993 None 1994 Doyle Pargin 1995 John McMullen 1996 Arthur Welsh 1997 Mil Rockman 1998 Martin Eckert 1999 Margo Gordon 2000 Sibyl Hendrix 2001 Don Weagley

2002 Charles Williams 2003 Jack Clifford 2004 William Campbell 2005 Roger Cox 2006 Annette Huff 2007 Bill Hooten 2008 James (Jim) Fisher 2009 William Campbell III 2010 Lou Tulga 2011 Harold Lukens 2012 Jim Maddox 2013 Maryann Bassett 2014 Alan Winkeljohn 2015 Kurstin Johnson 2016 Ida Kelly 2017 Betty Ostrower

Past Doyle Pargin Lifetime Achievement Award Winners

2018 Cathy Colvin 2019 John Lewinger

> **Greater Albuquerque Association of REALTORS®** 1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or <u>nominations@gaar.com</u>



Nomination Category: Sales Manager of the Year

Criteria to consider:

1. Must be a REALTOR® in good standing with GAAR, NMAR and NAR.

2. Must be a Sales Manager or Owner/Broker who manages 10-12 Active Associates.

3. Must have 2-4 years of experience as a Manager.

4. Must have a minimum of 4 letters of recommendation from the Associate Brokers they manage that describes the candidate's past and/or present involvement and service with GAAR.

Nominee:

List local, state, or national association activities and contributions in 2020:

Give examples of outstanding management capabilities:

Please feel free to attach additional information or documentation.

Your Name (Please Print):		
Your Email:	Your Phone #:	
	Greater Albuquerque Association of REALTORS®	
	1635 University Blvd NE, Albuquerque, NM 87102	
C	Questions: 505-724-3465 or <u>nominations@gaar.com</u>	



Past Sales Manager of the Year Winners

1959 Phil Black 1960 Bill Reeder 1961 Roger Cox 1962 Chris Blohn 1963 Doyle Pargin 1964 Norman Kepler 1965 Max Mansur 1966 None 1967 None 1968 None 1969 C.F. Williams 1970 John Shelby 1971 Brad Huckabee 1972 Chet Hearn 1973 Chase Magnuson 1974 Gerald Haarer 1975 John Henderson III 1976 Darell Halderman 1977 Bill Willis 1978 Bruce Molde 1979 Jim Salazar 1980 Rosser Knee 1981 Dennis Fish 1982 James (Jim) Fisher 1983 Wayne Burch 1984 Phil Phillips, Sr. 1985 Betty Ostrower 1986 Lynne Dvorak 1987 Marvann Bassett 1988 Linda Foster 1989 Terry Towndrow

1990 Michael Wilsher 1991 Sandi Reeder 1992 Robert Clifford 1993 Hershel Stolebarger 1994 Robert Kircher 1995 Jeff Moskowitz 1996 James Padon 1997 Michelle Selby 1998 Robert (Bob) Treece 1999 Barbara White 2000 James (Jim) Pitts 2001 Kav Azbill 2002 Keith Coulter 2003 Geoffrey Grover 2004 Rick Mather 2005 Mary Kay Gutierrez 2006 Cynthia Harris 2007 Beverlee Henry 2008 Michael Arruti 2009 Connie Kounas 2010 Alyson Campbell 2011 Marc Guggino 2012 Rosie Harmon 2013 Jolynn Torres (Kniffin) 2014 Mike Carter 2015 Alice Tozer 2016 None 2017 Brian Steudle 2018 Kathleen Griego 2019 Joe Gilmore

Greater Albuquerque Association of REALTORS® 1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or <u>nominations@gaar.com</u>



Nomination Category: Salesperson of the Year

Criteria to consider:

1. Must be a REALTOR® in good standing with GAAR, NMAR and NAR.

2. Must have actively participated in the REALTOR® organization on a local, state, or national level during 2020.

3. Must exhibit willingness to share professional knowledge and experience.

4. Must demonstrate a marked degree of professionalism and notable level of production.

Nominee: _____

Company: _____

Years Licensed: ______ Years as a REALTOR®: ______

List local, state, or national association activities and contributions in 2020:

Annual Production: \$

Please feel free to attach additional information or documentation.

Your Name (Please Print): ______ Your Email: ______Your Phone #: ______ Greater Albuquerque Association of REALTORS® 1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or nominations@gaar.com



1953 John Robinson 1954 Bud Lewis 1955 Steve Blazick 1957 Harmon Guard 1958 C.A. Bobrschmidt 1960 Leslie Smith 1961 Robert Hay 1963 Leonard Hartman 1965 Marshall Barrett 1966 Al Receconi 1967 Myrle Shurtleff 1969 Harold Birkenholtz 1970 Edwin Haley 1971 Mike O'Conner 1972 J. Norman Linton 1973 Leonard Elliott 1979 Tom R. Schiffer 1956 Jim Pierce 1959 Bruce Caird 1962 Charles Murphy 1964 John Ray 1968 Kennith Williams 1974 Jerry Heitzman 1975 Michael McMullan 1976 Jim Fisher 1977 Paul Gallagher 1978 Ben Lucero 1980 Jean Rathbun 1981 Betty Ostrower 1982 Randall Eakins 1983 Robin R. Dyche 1984 Ida Kelly 1985 Louis Tulga 1986 Annette Huff

- 1987 C. Earl Greer
- 1988 Carol Ann Sorenson
- 1989 William (Bill) Campbell
- 1990 Lynn Martinez
- 1991 Ernest (Tim) Cummins
- 1992 Georgia Vrendenburgh
- 1993 David Walters
- 1994 Linda Joyce
- 1995 Ann C de Baca
- 1996 Laurie Johnson
- 1997 Bill Hallett
- 1998 Jan Davis
- 1999 David Huhn
- 2000 Doni Lazar
- 2001 Carol Crawford
- 2002 Cynthia Harris
- 2003 Barbara Maddox
- 2004 Cathy Colvin
- 2005 Paul Billingham
- 2006 Paul Wilson
- 2007 Channing Kelly
- 2008 JoLynn Torres (Kniffin)
- 2009 Janie Gilmore-Daniels
- 2010 Shirley Rich
- 2011 Beverly Hilton
- 2012 Kris Cannaday
- 2013 Pat Finnegan
- 2014 Tego Venturi
- 2015 Julie Greenwood
- 2016 Danny Wm. Vigil
- 2017 Michelle Smith
- 2018 John Lucero
- 2019 Judy Wilson

Greater Albuquerque Association of REALTORS®

1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or <u>nominations@gaar.com</u>



Thank you for taking the time to nominate one of your REALTOR® colleagues for the Rookie of the Year Award. To assist you with your nomination, we have created this quick checklist to aid you in the nomination process:

- □ Review the qualifications listed to ensure your nominee qualifies.
- □ Complete the nomination form on the following page. If the form does not allow for enough space for your nomination, feel free to attach additional pages. Please note that all communications regarding the nomination process will be via email, so it is critical that we have an accurate email address for you and the nominee.
- □ Submit your nomination by mail, email, or hand deliver see specifics below.
- □ Please let your nominee know that you have nominated them by providing them with the Candidate Questionnaire included with this document.

The nominating committee will follow up with the qualified nominee, but please help us by alerting the nominee that interviews will be held in early to mid-February so that they can plan accordingly. Specific interviews will be made once the Candidate Questionnaire is received by the committee.

Qualifications:

- As of December 31, 2020, nominees must have been licensed with the New Mexico Real Estate Commission and a member of GAAR for no more than 18 months and no less than 6 months. Therefore, nominees must have been licensed between July 1, 2019 – June 30, 2020.
- Nominees must be currently licensed, actively practicing and in good standing with GAAR, NMAR and NAR.
- □ Nominees may not have been a builder's salesperson prior to licensing.
- ROTY is an individual award. A member of a team may apply if no other member on that team has been licensed for longer than the 18-month period described above. Nominees will be judged on an individual basis.

Criteria to Consider:

1. Production by the individual from January 1, 2020 – December 31, 2020. Production must be documented and signed off by the nominee's Qualifying Broker.

2. Service to the real estate community through involvement with GAAR, SWMLS, NMAR or NAR.

- 3. Service to the Greater Albuquerque community.
- 4. Professionalism and business acumen; encompassing ethics, public behavior, listing presentation, marketing materials and interaction with other REALTORS®.

5. Educational achievements; including formal education, continuing education and designations.

Greater Albuquerque Association of REALTORS®

1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or <u>nominations@gaar.com</u>



NOMINEE INFORMATION	
Nominee:	
Company:	
Email:	Phone:
Nominee's Date of Licensure:	
Please calculate production from January 1, 2020 – D	ecember 31, 2020.
Production (Volume in \$):	
Production (Number of Closed Transactions):	
BROKER CERTIFICATION: Please attach documentat Qualifying Broker's signature at the bottom.	tion of production with the
Why should this person be considered for Rookie of t	he Year for 2020?

Please	feel free	to attach	additional	information	or documentation.
i icasc		to attach	additional	mormation	or accumentation.

PERSON MAKING THE NOMINATION

Your Name (Please Print): _____

Your Email:	Үо	ur Phone #:

For Committee Use Only

- □ Confirmation to Person Making Nomination
- □ Email to Nominee
- □ Follow-Up Email to Nominee
- □ Nominee Questionnaire Receive

- □ Scheduled Interview Time:
- □ Interview Reminder Email
- □ Interview Reminder Call
- $\hfill\square$ Notes:

Greater Albuquerque Association of REALTORS® 1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or <u>nominations@gaar.com</u>



Nomination Category: Rookie of the Year

Candidate Questionnaire - Rookie of the Year (1 of 2)

SUBMISSION DEADLINE: January 29, 2021.

Email Questionnaire: nominations@gaar.com

Nominee:	 	 	
Company: _	 	 	

Email:

Website:

List your service to the real estate community through involvement with GAAR, SWMLS, NMAR and/or NAR (include dates, positions held, awards or recognition received):

List your service to the Greater Albuquerque community (include dates, positions held, awards or recognition received):

Have you ever been licensed in another state? If so, what city, state, and dates?

Please explain any real estate related experience you had prior to licensure:

Do you currently or have you ever worked on a real estate team? If so, what team and what was your role?

Greater Albuquerque Association of REALTORS® 1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or <u>nominations@gaar.com</u>



Nomination Category: Rookie of the Year

Candidate Questionnaire - Rookie of the Year (2 of 2)

Do you have any family members in real estate? If so, what has their role been during your first year in the business?

Educational history, including formal education, continuing education, and designations *(include name of institution, degree(s) earned, and dates)*:

List any real estate designation(s) that you are currently working toward:

Please feel free to attach additional information or documentation.

Please submit the following items with this questionnaire:

- 2020 Transactions; include address, final sales price, and representation (listing/selling)
- □ Website information or specific website page for review

Greater Albuquerque Association of REALTORS® 1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or <u>nominations@gaar.com</u>



1982 Cathy Harris 1993 James Furlong 2004 Gary Martinez 1982 Darlene Moore 1993 Rick Judd 2004 Tammy Hawkins Manlove 1983 Neal Goldblatt 1994 Lani Kish 2005 Dennis Mitchell-Groves 2005 Thomas Jim 1983 Pat King 1994 Roni Merbler 1984 Elizabeth McGuire 1994 Val King 2005 Sean Remington 1984 James Padon 1995 Judy Snow 2006 David Liotta 2006 Christian Juarez 1984 Alice Stephens 1995 Michele Andrews 1985 David Slade 1995 Dana Slade 2006 Susan Sedorvk 1996 Alice Smith 2007 Michelle Smith 1985 Dan Uranga 1986 Cheryl Marlow 1996 Janiece Blake 2007 Mona Romero 1996 Susan Navarro 2008 Emile Gonzales 1986 Buckley Jack 1987 Mimi Montgomerv 1997 Victor Raymos 2009 Amy Romero-Riley 1987 Ana Lee Pace 1997 Nancy Yearout 2010 Gary Shaw 1987 Tania Feierman 1997 Richard Nery 2010 Michael Lizzi 2011 Janis Fensterer 1988 Patrick Apodaca 1998 Linda Allison 1988 Britt Bare 1998 Tim Tourville 2011 Lacey Biby 2012 Tara Diaz 1989 Beth Beaver 1999 David Meyer 1989 M. Mary Romero 1999 Kim Duong 2013 Ashlev Shaffer 1989 Betty Schmille 2000 John Foster 2013 Joseph Chacon 1990 Dennis Monroe 2000 Jeremiah Collins 2014 Terri Beach 1990 Eve Leppke 2001 Lisa Barnes 2015 Jason Dencklau 1990 Seth Jacob 2001 Susan-Nelson Anderson 2016 Meghan Tate 1991 Bobbi Carrillo 2002 Danny Wm. Vigil 2016 Jessica Kirker 1991 Jama Fontaine 2002 Marcey Chase 2017 Kristina Salcido 2002 Vicki Criel 1991 Janis Kokos 2018 Mario Romero 1992 Dan Marker 2003 Channing Kelly 2018 Chris Venegas, Jr 1992 Pat Wilson 2019 Michelle Benton 2003 Earl Henson 1992 Christy Moore 2019 Elizabeth Russo 2003 Shawn Domingo 1993 Mark Boitano 2004 Chris Anderson



Criteria to consider:

1. Provided support and leadership to further the goals and initiatives of GAAR.

2. Actively participated in the REALTOR® organization during 2020.

3. Nominees must be a 2020 Blue Door Affiliate Member* in good standing.

*Blue Door Affiliate Members are Affiliate Member or Benefit Partners who are exemplary volunteers at GAAR.

Nominee: ______

Company: _____

List examples and/or contributions to the local association (include positions held, positions served or volunteer commitments):

List civic and community contributions during 2020:

Is the Affiliate Member a Blue Door Affiliate in good standing?

- Yes
- 🗆 No
- Do Not Know

Please feel free to attach additional information or documentation.

Your Name (Please Print):	
Your Email:	Your Phone #:
	Greater Albuquerque Association of REALTORS®
	L635 University Blvd NE, Albuquerque, NM 87102
C	uestions: 505-724-3465 or <u>nominations@gaar.com</u>



- 1989 Karen Walls
- 1990 Juan Candelaria
- 1991 Johnese Turri
- 1992 Mary Ann Howard
- 1993 Kelly Hardison
- 1994 Angela Manning
- 1995 Bill Edmondson
- 1996 Daryl Keys
- 1997 Bob Elks
- 1998 Joann Berhnardt
- 1999 Bill Richardson
- 2000 Ty Robeck
- 2001 Ric Thom
- 2002 Olga Weber
- 2003 Alessandra Valenza
- 2004 Becky Monette
- 2005 Jennifer Greenwood
- 2006 Mike Roberts
- 2007 Mike Roberts
- 2008 Sue Silva
- 2009 Richard Pfuhl
- 2010 Melissa Edwards
- 2017 Mindy Abramson
- 2018 Steve Cecco
- 2019 Christine Marin-Taylor



Sunwest Escrow in conjunction with the Greater Albuquerque Association of REALTORS[®], have established a real estate school scholarship fund. A \$1,000 scholarship will be awarded each year to pay for required education classes and the state exam to become a real estate licensee.

The scholarship will be presented by Sunwest Escrow at the GAAR Awards Gala. The scholarship covers the winner's cost of tuition for pre-licensing education and exam fees. The check will be made payable to the real estate school of the recipient's choice.

Criteria:

1. The recipient must be a relative of a GAAR REALTOR® member.

2. Applicants must submit an essay that answers the question "Why would a career in real estate be a good fit for me?"

Nominee:	
Email:	Phone:

Your Name (Please Print):

Your Email: ______ Your Phone #: ______

Past Security Escrow Scholarship Winners

2001	Kristy Carroll
2002	Tanisha Medina
2002	Nicole Valdez
2004	Tad Davis
2005	Jocelyn Galindo
2006	MaryLynn Crowel
2007	Sean N/A
2008	Trevor Stevens
2009	Tsailii Rogers
2010	Lance (John) Richards
2011	Amanda Long

2012 James Lizzi 2013 None 2014 Colton Fascitelli 2015 Jalin Castillo 2016 None 2017 Kelsey Stevens 2018 Daniel Harmon 2018 Ariel Morales 2019 Logan Bruere 2019 Kelly Ruiz

Greater Albuquerque Association of REALTORS®

1635 University Blvd NE, Albuquerque, NM 87102 Questions: 505-724-3465 or nominations@gaar.com