



2020 MEMBER RECOGNITION AWARDS

Awards Categories & Nomination Forms

REALTOR® Members are invited to submit nominations for the following awards:

- 2020 REALTOR® of the Year
- 2020 Doyle Pargin Lifetime Achievement Award
- 2020 Sales Manager of the Year
- 2020 Salesperson of the Year
- 2020 Rookie of the Year
- 2020 Affiliate of the Year
- 2020 Sunwest Escrow Scholarship

Nomination forms must be submitted by Friday, January 29, 2021. Nominations received after that date may not be eligible for consideration. REALTOR® Members may submit only one nomination per award and must sign the nomination form.

Award winners will be announced at the 100th Annual Greater Albuquerque Association of REALTORS® Awards Gala on Friday, March 5th. **This will be a virtual event and will be Live Streamed.**



100th Annual Awards Gala
Friday, March 5th
Time TBD

Greater Albuquerque Association of REALTORS®
1635 University Blvd NE, Albuquerque, NM 87102
Questions: 505-724-3465 or nominations@gaar.com

APPLICATION DEADLINE: Mail, email or hand deliver by Friday, January 29th at 5:00 pm.



Nomination Category: REALTOR® of the Year

Criteria to consider:

1. Must be a REALTOR® in good standing with GAAR, NMAR and NAR.
2. Must exhibit a consistently high degree of professionalism.
3. Must be actively involved in the REALTOR® organization on a local, state and/or national level through service on committees, Boards, special projects, and initiatives, etc.
4. Must demonstrate professional accomplishments and contributions to the community.

Nominee: _____

Company: _____

List local, state, or national association activities and contributions in 2020:

List significant accomplishments stating why you believe this individual should be considered for this award:

List civic activities and contributions to the community in 2020:

Does this person:

- | | |
|---|--|
| <input type="checkbox"/> Encourage professional behavior? | <input type="checkbox"/> Offer encouragement? |
| <input type="checkbox"/> Offer ideas? | <input type="checkbox"/> Teach by example? |
| <input type="checkbox"/> Share critical knowledge? | <input type="checkbox"/> Make him/herself available? |
| <input type="checkbox"/> Share experiences? | |

Please feel free to attach additional information or documentation.

Your Name (Please Print): _____

Your Email: _____ Your Phone #: _____

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Past REALTOR® of the Year Winners

1953	C.O. Nelson	1987	Betty Ostrower
1954	Sam Brown	1988	William Campbell, Sr.
1955	Charles Williams	1989	James Fisher
1956	Don Weagley	1990	Louis Tulga
1957	George W Walker	1991	Annette Huff
1958	Arthur Welsh	1992	Margo Gordon
1959	C.K. (Budd) Redd	1993	Earl Greer
1960	Paul Batsel	1994	Maryann Bassett
1961	Jack Clifford	1995	Jim Salazar
1962	Bill Brown	1996	Ida Kelly
1963	Keith Burch	1997	William Campbell III
1964	Roger Cox	1998	Alan Winkeljohn
1965	Peter McCanna	1999	Jim Maddox
1966	John McMullan	2000	Linda Foster
1967	Gene Bueshcer	2001	John Lewinger
1968	F.A. "Bud" Lewis	2002	Violet Gautsch
1969	Sidney Hertzmark	2003	Connie Ryan
1970	Willis Smith	2004	Kurstin Johnson
1971	Jack Stahl	2005	Gerald Campbell
1972	Doyle Pargin	2006	Bill Hallett
1973	Bob Grant	2007	Peter Parnegg
1974	Bill Hooten	2008	Cathy Colvin
1975	L.C. Van Landingham	2009	Archie Saiz
1976	Max Mansur	2010	Marketta Damonte
1977	Hannes Parnegg	2011	Cathy Olson
1978	Huckabee Brad	2012	Ric Thom
1979	Virginia Clausen	2013	Marc Guggino
1980	Lukens Harold	2014	Steve Murtha
1981	Mil Rockman	2015	Mary Romero
1982	Tom Schiffer	2016	Janie Gilmore-Daniels
1983	Randall Eakin	2017	JoLynn Kniffin
1984	John Henderson III	2018	Paul Wilson
1985	Douglas Vaughn	2019	Scott Dean
1986	Robin Dyche		

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Nomination Category: Doyle Pargin Lifetime Achievement Award
Formerly the C.O. Nelson Award

C.O. Nelson was the first recipient of the REALTOR® of the Year Award in 1953 from the Albuquerque Board of REALTORS®. Since 1986, the C.O. Nelson Award was given annually to a REALTOR® member who demonstrates longevity in the profession and service to the REALTOR® Association at the local, state, and/or national level.

In 2017, we lost an icon in our business, Doyle Pargin. Doyle was an inspirational leader for over 50 years at GAAR and a perfect representation of the word REALTOR®. In recognition of his lifetime of service, the C.O. Nelson Award was renamed the Doyle Pargin Lifetime Achievement Award.

Criteria to consider:

1. Must be a REALTOR® in good standing with GAAR, NMAR and NAR.
2. Must have past and present service to the Greater Albuquerque Association of REALTORS®.
3. Must demonstrate longevity and extensive achievement in the profession.
4. Must consistently model professionalism.

Nominee: _____

Company: _____

List local, state, or national association activities and contributions:

Nominee's years in the real estate profession:

Please feel free to attach additional information or documentation.

Your Name (Please Print): _____

Your Email: _____ **Your Phone #:** _____

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Past C.O. Nelson Award Winners

1986	C.O. Nelson	2002	Charles Williams
1987	Madelyn Rathbun	2003	Jack Clifford
1988	Gene Buescher	2004	William Campbell
1989	Max Mansur	2005	Roger Cox
1990	Sam Brown	2006	Annette Huff
1991	Virginia Clausen	2007	Bill Hooten
1992	None	2008	James (Jim) Fisher
1993	None	2009	William Campbell III
1994	Doyle Pargin	2010	Lou Tulga
1995	John McMullen	2011	Harold Lukens
1996	Arthur Welsh	2012	Jim Maddox
1997	Mil Rockman	2013	Maryann Bassett
1998	Martin Eckert	2014	Alan Winkeljohn
1999	Margo Gordon	2015	Kurstin Johnson
2000	Sibyl Hendrix	2016	Ida Kelly
2001	Don Weagley	2017	Betty Ostrower

Past Doyle Pargin Lifetime Achievement Award Winners

2018	Cathy Colvin
2019	John Lewinger

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Nomination Category: Sales Manager of the Year

Criteria to consider:

1. Must be a REALTOR® in good standing with GAAR, NMAR and NAR.
2. Must be a Sales Manager or Owner/Broker who manages 10-12 Active Associates.
3. Must have 2-4 years of experience as a Manager.
4. Must have a minimum of 4 letters of recommendation from the Associate Brokers they manage that describes the candidate's past and/or present involvement and service with GAAR.

Nominee: _____

Company: _____

List local, state, or national association activities and contributions in 2020:

Give examples of outstanding management capabilities:

Please feel free to attach additional information or documentation.

Your Name (Please Print): _____

Your Email: _____ Your Phone #: _____

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Past Sales Manager of the Year Winners

1959	Phil Black	1990	Michael Wilsher
1960	Bill Reeder	1991	Sandi Reeder
1961	Roger Cox	1992	Robert Clifford
1962	Chris Blohn	1993	Hershel Stolebarger
1963	Doyle Pargin	1994	Robert Kircher
1964	Norman Kepler	1995	Jeff Moskowitz
1965	Max Mansur	1996	James Padon
1966	None	1997	Michelle Selby
1967	None	1998	Robert (Bob) Treece
1968	None	1999	Barbara White
1969	C.F. Williams	2000	James (Jim) Pitts
1970	John Shelby	2001	Kay Azbill
1971	Brad Huckabee	2002	Keith Coulter
1972	Chet Hearn	2003	Geoffrey Grover
1973	Chase Magnuson	2004	Rick Mather
1974	Gerald Haarer	2005	Mary Kay Gutierrez
1975	John Henderson III	2006	Cynthia Harris
1976	Darell Halderman	2007	Beverlee Henry
1977	Bill Willis	2008	Michael Arruti
1978	Bruce Molde	2009	Connie Kounas
1979	Jim Salazar	2010	Alyson Campbell
1980	Rosser Knee	2011	Marc Guggino
1981	Dennis Fish	2012	Rosie Harmon
1982	James (Jim) Fisher	2013	Jolynn Torres (Kniffin)
1983	Wayne Burch	2014	Mike Carter
1984	Phil Phillips, Sr.	2015	Alice Tozer
1985	Betty Ostrower	2016	None
1986	Lynne Dvorak	2017	Brian Steudle
1987	Maryann Bassett	2018	Kathleen Griego
1988	Linda Foster	2019	Joe Gilmore
1989	Terry Towndrow		

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Nomination Category: Salesperson of the Year

Criteria to consider:

1. Must be a REALTOR® in good standing with GAAR, NMAR and NAR.
2. Must have actively participated in the REALTOR® organization on a local, state, or national level during 2020.
3. Must exhibit willingness to share professional knowledge and experience.
4. Must demonstrate a marked degree of professionalism and notable level of production.

Nominee: _____

Company: _____

Years Licensed: _____ Years as a REALTOR®: _____

List local, state, or national association activities and contributions in 2020:

Annual Production: \$

Please feel free to attach additional information or documentation.

Your Name (Please Print): _____

Your Email: _____ Your Phone #: _____

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Past Salesperson of the Year Winners

1953	John Robinson	1987	C. Earl Greer
1954	Bud Lewis	1988	Carol Ann Sorenson
1955	Steve Blazick	1989	William (Bill) Campbell
1957	Harmon Guard	1990	Lynn Martinez
1958	C.A. Bobrschmidt	1991	Ernest (Tim) Cummins
1960	Leslie Smith	1992	Georgia Vrendenburgh
1961	Robert Hay	1993	David Walters
1963	Leonard Hartman	1994	Linda Joyce
1965	Marshall Barrett	1995	Ann C de Baca
1966	Al Receconi	1996	Laurie Johnson
1967	Myrle Shurtleff	1997	Bill Hallett
1969	Harold Birkenholtz	1998	Jan Davis
1970	Edwin Haley	1999	David Huhn
1971	Mike O'Conner	2000	Doni Lazar
1972	J. Norman Linton	2001	Carol Crawford
1973	Leonard Elliott	2002	Cynthia Harris
1979	Tom R. Schiffer	2003	Barbara Maddox
1956	Jim Pierce	2004	Cathy Colvin
1959	Bruce Caird	2005	Paul Billingham
1962	Charles Murphy	2006	Paul Wilson
1964	John Ray	2007	Channing Kelly
1968	Kennith Williams	2008	JoLynn Torres (Kniffin)
1974	Jerry Heitzman	2009	Janie Gilmore-Daniels
1975	Michael McMullan	2010	Shirley Rich
1976	Jim Fisher	2011	Beverly Hilton
1977	Paul Gallagher	2012	Kris Cannaday
1978	Ben Lucero	2013	Pat Finnegan
1980	Jean Rathbun	2014	Tego Venturi
1981	Betty Ostrower	2015	Julie Greenwood
1982	Randall Eakins	2016	Danny Wm. Vigil
1983	Robin R. Dyche	2017	Michelle Smith
1984	Ida Kelly	2018	John Lucero
1985	Louis Tulga	2019	Judy Wilson
1986	Annette Huff		

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Nomination Category: Rookie of the Year

Thank you for taking the time to nominate one of your REALTOR® colleagues for the Rookie of the Year Award. To assist you with your nomination, we have created this quick checklist to aid you in the nomination process:

- Review the qualifications listed to ensure your nominee qualifies.
- Complete the nomination form on the following page. If the form does not allow for enough space for your nomination, feel free to attach additional pages. Please note that all communications regarding the nomination process will be via email, so it is critical that we have an accurate email address for you and the nominee.
- Submit your nomination by mail, email, or hand deliver – see specifics below.
- Please let your nominee know that you have nominated them by providing them with the Candidate Questionnaire included with this document.

The nominating committee will follow up with the qualified nominee, but please help us by alerting the nominee that interviews will be held in early to mid-February so that they can plan accordingly. Specific interviews will be made once the Candidate Questionnaire is received by the committee.

Qualifications:

- As of December 31, 2020, nominees must have been licensed with the New Mexico Real Estate Commission and a member of GAAR for no more than 18 months and no less than 6 months. Therefore, nominees must have been licensed between July 1, 2019 – June 30, 2020.
- Nominees must be currently licensed, actively practicing and in good standing with GAAR, NMAR and NAR.
- Nominees may not have been a builder's salesperson prior to licensing.
- ROTY is an individual award. A member of a team may apply if no other member on that team has been licensed for longer than the 18-month period described above. Nominees will be judged on an individual basis.

Criteria to Consider:

1. Production by the individual from January 1, 2020 – December 31, 2020. Production must be documented and signed off by the nominee's Qualifying Broker.
2. Service to the real estate community through involvement with GAAR, SWMLS, NMAR or NAR.
3. Service to the Greater Albuquerque community.
4. Professionalism and business acumen; encompassing ethics, public behavior, listing presentation, marketing materials and interaction with other REALTORS®.
5. Educational achievements; including formal education, continuing education and designations.

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Nomination Category: Rookie of the Year

NOMINEE INFORMATION

Nominee: _____

Company: _____

Email: _____ Phone: _____

Nominee's Date of Licensure:

Please calculate production from January 1, 2020 – December 31, 2020.

Production (Volume in \$):

Production (Number of Closed Transactions):

BROKER CERTIFICATION: Please attach documentation of production with the Qualifying Broker's signature at the bottom.

Why should this person be considered for Rookie of the Year for 2020?

Please feel free to attach additional information or documentation.

PERSON MAKING THE NOMINATION

Your Name (Please Print): _____

Your Email: _____ Your Phone #: _____

For Committee Use Only

- | | |
|---|--|
| <input type="checkbox"/> Confirmation to Person Making Nomination | <input type="checkbox"/> Scheduled Interview Time: |
| <input type="checkbox"/> Email to Nominee | <input type="checkbox"/> Interview Reminder Email |
| <input type="checkbox"/> Follow-Up Email to Nominee | <input type="checkbox"/> Interview Reminder Call |
| <input type="checkbox"/> Nominee Questionnaire Receive | <input type="checkbox"/> Notes: |

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Nomination Category: Rookie of the Year

Candidate Questionnaire - Rookie of the Year (1 of 2)

SUBMISSION DEADLINE: January 29, 2021.

Email Questionnaire: nominations@gaar.com

Nominee: _____

Company: _____

Email: _____ Website: _____

List your service to the real estate community through involvement with GAAR, SWMLS, NMAR and/or NAR (*include dates, positions held, awards or recognition received*):

List your service to the Greater Albuquerque community (*include dates, positions held, awards or recognition received*):

Have you ever been licensed in another state? If so, what city, state, and dates?

Please explain any real estate related experience you had prior to licensure:

Do you currently or have you ever worked on a real estate team? If so, what team and what was your role?

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Nomination Category: Rookie of the Year

Candidate Questionnaire - Rookie of the Year (2 of 2)

Do you have any family members in real estate? If so, what has their role been during your first year in the business?

Educational history, including formal education, continuing education, and designations
(include name of institution, degree(s) earned, and dates):

List any real estate designation(s) that you are currently working toward:

Please feel free to attach additional information or documentation.

Please submit the following items with this questionnaire:

- 2020 Transactions; include address, final sales price, and representation (listing/selling)
- Resume
- Website information or specific website page for review

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Past Rookie of the Year Winners

1982	Cathy Harris	1993	James Furlong	2004	Gary Martinez
1982	Darlene Moore	1993	Rick Judd	2004	Tammy Hawkins Manlove
1983	Neal Goldblatt	1994	Lani Kish	2005	Dennis Mitchell-Groves
1983	Pat King	1994	Roni Merbler	2005	Thomas Jim
1984	Elizabeth McGuire	1994	Val King	2005	Sean Remington
1984	James Padon	1995	Judy Snow	2006	David Liotta
1984	Alice Stephens	1995	Michele Andrews	2006	Christian Juarez
1985	David Slade	1995	Dana Slade	2006	Susan Sedoryk
1985	Dan Uranga	1996	Alice Smith	2007	Michelle Smith
1986	Cheryl Marlow	1996	Janiece Blake	2007	Mona Romero
1986	Buckley Jack	1996	Susan Navarro	2008	Emile Gonzales
1987	Mimi Montgomery	1997	Victor Raymos	2009	Amy Romero-Riley
1987	Ana Lee Pace	1997	Nancy Yearout	2010	Gary Shaw
1987	Tania Feierman	1997	Richard Nery	2010	Michael Lizzi
1988	Patrick Apodaca	1998	Linda Allison	2011	Janis Fensterer
1988	Britt Bare	1998	Tim Tourville	2011	Lacey Biby
1989	Beth Beaver	1999	David Meyer	2012	Tara Diaz
1989	M. Mary Romero	1999	Kim Duong	2013	Ashley Shaffer
1989	Betty Schmille	2000	John Foster	2013	Joseph Chacon
1990	Dennis Monroe	2000	Jeremiah Collins	2014	Terri Beach
1990	Eve Leppke	2001	Lisa Barnes	2015	Jason Dencklau
1990	Seth Jacob	2001	Susan-Nelson Anderson	2016	Meghan Tate
1991	Bobbi Carrillo	2002	Danny Wm. Vigil	2016	Jessica Kirker
1991	Jama Fontaine	2002	Marcey Chase	2017	Kristina Salcido
1991	Janis Kokos	2002	Vicki Criel	2018	Mario Romero
1992	Dan Marker	2003	Channing Kelly	2018	Chris Venegas, Jr
1992	Pat Wilson	2003	Earl Henson	2019	Michelle Benton
1992	Christy Moore	2003	Shawn Domingo	2019	Elizabeth Russo
1993	Mark Boitano	2004	Chris Anderson		

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Nomination Category: Affiliate of the Year

Criteria to consider:

1. Provided support and leadership to further the goals and initiatives of GAAR.
2. Actively participated in the REALTOR® organization during 2020.
3. Nominees must be a 2020 Blue Door Affiliate Member* in good standing.

***Blue Door Affiliate Members are Affiliate Member or Benefit Partners who are exemplary volunteers at GAAR.**

Nominee: _____

Company: _____

List examples and/or contributions to the local association (include positions held, positions served or volunteer commitments):

List civic and community contributions during 2020:

Is the Affiliate Member a Blue Door Affiliate in good standing?

- Yes
- No
- Do Not Know

Please feel free to attach additional information or documentation.

Your Name (Please Print): _____

Your Email: _____ Your Phone #: _____

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Affiliate of the Year Winners

1989 Karen Walls
1990 Juan Candelaria
1991 Johnese Turri
1992 Mary Ann Howard
1993 Kelly Hardison
1994 Angela Manning
1995 Bill Edmondson
1996 Daryl Keys
1997 Bob Elks
1998 Joann Bernhardt
1999 Bill Richardson
2000 Ty Robeck
2001 Ric Thom
2002 Olga Weber
2003 Alessandra Valenza
2004 Becky Monette
2005 Jennifer Greenwood
2006 Mike Roberts
2007 Mike Roberts
2008 Sue Silva
2009 Richard Pfuhl
2010 Melissa Edwards
2017 Mindy Abramson
2018 Steve Cecco
2019 Christine Marin-Taylor

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Sunwest Escrow Scholarship *Formerly the Security Escrow Scholarship*

Sunwest Escrow in conjunction with the Greater Albuquerque Association of REALTORS®, have established a real estate school scholarship fund. A \$1,000 scholarship will be awarded each year to pay for required education classes and the state exam to become a real estate licensee.

The scholarship will be presented by Sunwest Escrow at the GAAR Awards Gala. The scholarship covers the winner's cost of tuition for pre-licensing education and exam fees. The check will be made payable to the real estate school of the recipient's choice.

Criteria:

1. The recipient must be a relative of a GAAR REALTOR® member.
2. Applicants must submit an essay that answers the question “Why would a career in real estate be a good fit for me?”

Nominee: _____

Email: _____ Phone: _____

Your Name (Please Print): _____

Your Email: _____ Your Phone #: _____

Past Security Escrow Scholarship Winners

2001	Kristy Carroll	2012	James Lizzi
2002	Tanisha Medina	2013	None
2002	Nicole Valdez	2014	Colton Fascitelli
2004	Tad Davis	2015	Jalin Castillo
2005	Jocelyn Galindo	2016	None
2006	MaryLynn Crowel	2017	Kelsey Stevens
2007	Sean N/A	2018	Daniel Harmon
2008	Trevor Stevens	2018	Ariel Morales
2009	Tsailii Rogers	2019	Logan Bruere
2010	Lance (John) Richards	2019	Kelly Ruiz
2011	Amanda Long		

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