

GREATER ALBUQUERQUE ASSOCIATION OF REALTORS®

# 2023 SPONSORSHIP OPPORTUNITIES



Proceeds from sponsorships benefit the REALTOR® Fund of the Greater Albuquerque Association of REALTORS®.

The REALTOR® Fund is an endowment that supports local charities in Bernalillo, Valencia, Sandoval, Santa Fe and Torrance Counties.

# Message from the 2023 GAAR President

Sponsorship Opportunities **2023**



**Dear Valued Sponsor,**

For 101 years, REALTORS® and Affiliates have played an integral role in shaping our local neighborhoods and communities. Not only do they help families purchase and sell homes, but they honor their responsibility to the community through volunteering and financial contributions. Proceeds from GAAR events directly benefit the REALTOR® Fund, an endowment created in 2011 to support local charities. The generosity of our sponsors allowed us to provide the following in 2022:

**REALTOR® Fund Grant:** An annual \$45,000 grant is awarded to one local charity that serves the Greater Albuquerque Area. The need in our community is so great that in 2022, 53 grant applications were submitted. After careful deliberation, Silver Horizons was awarded the grant. For 42 years, Silver Horizons has helped low-income seniors and the grandchildren many are raising by providing assistance with groceries, utility bills and minor home repairs.

**Good Neighbor Award:** The program recognizes GAAR REALTORS® and Affiliates with \$5,000 in yearly grants to the charities they serve. The program also promotes to the public the positive impact REALTORS® have on our community.

**Emergency Relief Fund:** Established in 2022, as a subset of the REALTOR® Fund, the Emergency Relief Fund provides GAAR the ability to make meaningful donations in the event of a major disaster in New Mexico. Last year, the fund made its first contributions of \$25,000 to three local charities that aided New Mexico fire victims. Major GAAR events will continue to benefit the REALTOR® Fund which will replenish the Emergency Relief Fund to keep the balance at \$50,000.

We truly appreciate your continued generosity and dedication to making our community a better place to work and live.

A handwritten signature in black ink that reads "Carrie Traub". The signature is stylized and cursive.

Carrie Traub

2023 GAAR President

Greater Albuquerque Association of REALTORS®

## ABOUT GAAR

The Greater Albuquerque Association of REALTORS® is the largest local professional trade association in Central New Mexico with over 4,500 members pledged to a strict Code of Ethics and Standards of Practice.

Established in 1921, GAAR is the Voice for Real Estate for the Greater Albuquerque Area and the trusted source for accurate real estate market data and trends.

REALTOR® is a registered collective membership mark that may be used only by real estate professionals who are members of the NATIONAL ASSOCIATION OF REALTORS® and subscribe to its strict Code of Ethics.

## Purpose

To inspire and elevate professionalism and the success of those we serve by focusing on Advocacy, Community, Collaboration, and Education.

# Premium 2023 Sponsorship Packages

Sponsorship Opportunities **2023**

GAAR has many sponsorship opportunities throughout the year, but the Annual Premium Packages are discounted and most coveted. In an effort to make the process fair, please note the following procedures and deadlines:

**December 14, 2022:** Packet is emailed to GAAR REALTORS® and Affiliates.

**December 29, 2022:** Commitment Form is due for Diamond (1) and Platinum (2) level. Please include your second choice. **Email form to jane@gaar.com.**

**January 3, 2023:** In the event of multiple commitments for the Diamond (1) and Platinum (2) Packages, GAAR will hold a random drawing and the winning sponsor will be contacted. Winner will have first right of refusal. Those not selected will

be given the option to choose their second choice or any other package prior to GAAR's acceptance of other sponsors.

**January 9, 2023:** All Sponsorship Packages are open and assigned on a first come basis.

**January 31, 2023:** **All sponsorships are Net 30 from date of commitment.**

*Contributions or gifts to any GAAR event are not tax deductible as a charitable contribution but may be deductible as ordinary and necessary business expenses. Please consult your tax advisor for clarification.*

## PREMIUM ANNUAL PACKAGES

## REGULAR RATE

## PACKAGE RATE

<p><b>Diamond*</b> \$13,000</p>	<p>\$16,700 <i>Value</i></p>	<p>\$4,000 Diamond Sponsor of the Awards Gala \$9,000 Diamond Sponsor of the Golf Tournament \$2,000 Diamond Sponsor of the Bowl-a-Thon \$250 Annual Meeting Table for 10 Year of GAAR TV Air Time (250x per week) \$1,200 <i>Value</i> GAAR Production of :30 spot \$250 <i>Value</i></p>	<p>\$3,500 \$8,000 \$1,500</p>
<p><b>Platinum*</b> \$9,000</p> <p><b>1 of 2 Available</b></p>	<p>\$12,450 <i>Value</i></p>	<p>\$3,500 Platinum Sponsor of the Awards Gala \$6,000 Platinum Sponsor of the Golf Tournament \$1,500 Platinum Sponsor of the Bowl-a-Thon 1 Year of GAAR TV Air Time (250x per week) \$1,200 <i>Value</i> GAAR Production of :30 spot \$250 <i>Value</i></p>	<p>\$3,000 \$5,000 \$1,000</p>
<p><del><b>Gold</b></del> <del>\$5,750</del></p> <p><b>Sold Out</b></p>	<p>\$7,500 <i>Value</i></p>	<p>\$2,500 Gold Sponsor of the Awards Gala \$4,000 Gold Sponsor of the Golf Tournament \$1,000 Gold Sponsor of the Bowl-a-Thon</p>	<p>\$2,000 \$3,000 \$750</p>
<p><del><b>Silver</b></del> <del>\$3,500</del></p> <p><b>Sold Out</b></p>	<p>\$4,950 <i>Value</i></p>	<p>\$1,200 Silver Sponsor of the Awards Gala \$3,000 Silver Sponsor of the Golf Tournament \$750 Silver Sponsor of the Bowl-a-Thon</p>	<p>\$1,000 \$2,000 \$750</p>

\*50% of a Premium Sponsorship Package will be credited towards a Corporation Level on the Donor Recognition Wall. See page 8 for details.



# GAAR Awards Gala

Sponsorship Opportunities **2023**

The annual Awards Gala is held to recognize member excellence in the real estate profession. Honorees are selected by their REALTOR® peers and Affiliates, and are awarded based on their performance in the previous year.

## SPONSORSHIP LEVELS

**OPEN: 1/9/23 - 2/28/23** **PAYMENT DUE: NET 30 FROM DATE OF COMMITMENT**

<b>Diamond</b>	\$4,000	Pre-event Promotion Event Video (:45) Sponsor Slide Mention during Gala 5 Gala Event Tickets
<b>Platinum</b>	\$3,500	Pre-event Promotion Event Video (:30) Sponsor Slide Mention during Gala 4 Gala Event Tickets
<b>Gold [2]</b>	\$2,500	Pre-event Promotion Event Video (:20) Sponsor Slide Mention during Gala 3 Gala Event Tickets
<b>Silver [3]</b>	\$1,200	Pre-event Promotion Event Video (:10) Sponsor Slide 2 Gala Event Tickets
<b>Bronze Sold Out</b>	\$500	Pre-event Promotion Event Signage Sponsor Slide
<b>Copper</b>	\$200	Sponsor Slide



**2023 AWARDS GALA**  
Friday, March 10th, 2023  
Mariott Pyramid North



# GAAR Golf Tournament

Sponsorship Opportunities **2023**

This event is a member favorite and sells out early with a maximum of 216 golfers.

## SPONSORSHIP LEVELS

**OPEN: 1/9/23 - 5/3/23** **PAYMENT DUE: NET 30 FROM DATE OF COMMITMENT**

<b>Diamond</b> Shirt	\$9,000	Logo on Golf Shirt Team of 4 Pre-event Promotion Hospitality Tent Banner Placement (sponsor to supply)
<b>Platinum</b> <del>Hat Sponsor</del> Cooler Sponsor	\$6,000 Each	Logo on Hat or Cooler Team of 4 Hospitality Tent Pre-event Promotion Banner Placement (sponsor to supply)
<b>Gold</b> <del>Towel Sponsor</del> <del>Cart Sponsor</del> <del>Water Bottle</del> Golf Ball <del>Draw String Bag Sponsor</del>	\$4,000 Each	Logo on 1 item Hospitality Tent Pre-event Promotion Banner Placement (sponsor to supply)
<b>Silver</b> <del>Breakfast &amp; Closest to Pin</del> <del>Breakfast &amp; Long Drive</del> <del>Lunch Sponsor &amp; 9 Flags</del>	\$3,000 Each	Meal & Course Signage Pre-event Promotion Banner Placement (sponsor to supply)
<b>Hospitality Tent</b>	\$400 Each	Course Signage Pre-event Promotion
<b>Hole Sponsor [27]</b>	\$100 Each	Course Signage Pre-event Promotion



GAAR Golf Tournament  
Friday, June 2nd, 2023

Santa Ana Golf Course  
288 Prairie Star Road  
Bernalillo, New Mexico 87004



This is family friendly event for members who compete for bragging rights and prizes.

### SPONSORSHIP LEVELS

**OPEN: 1/9/23 - 9/29/23** **PAYMENT DUE: NET 30 FROM DATE OF COMMITMENT**

<b>Diamond</b> Swag Bag	\$2,000	Logo on Swag Bags Pre-event Promotion Logo on Event Banner & Lanes Swag Bag inclusion (2) Teams of 4
<b>Platinum</b> Towel	\$1,500 Each	Logo on Bowling Towels Pre-event Promotion Logo on Event Banner Swag Bag inclusion (2) Teams of 4
<b>Gold</b> Refreshment Sponsor (2)	\$1,000 Each	Pre-event Promotion Logo on Event Banner & Lanes Swag Bag inclusion Logo on Refreshment Tickets (2) Teams of 4
<b>Silver</b> (3)	\$750 Each	Pre-event Promotion Logo on Event Banner Swag Bag inclusion (1) Team of 4
<b>Bronze</b>	\$500	Logo on Event Banner (1) Team of 4
<b>Strike League</b>	\$100	Logo on Sponsor Sign



**GAAR Bowl-a-Thon**  
Saturday, October 14th, 2023  
Silva Lanes

# OTHER OPPORTUNITIES

Sponsorship Opportunities **2023**

<p><b>Class Sponsorship</b></p>	<p>Varies</p>	<p>Weekly opportunities to provide breakfast, lunch or a snack for each class attendee. Sponsors place signage at the catering table, distribute flyers and allowed 5 minutes speaking time at the start of the class. This is only open to Affiliate Members and Benefit Partners. <b>To be included on the sponsor list, contact <a href="mailto:education@gaar.com">education@gaar.com</a>.</b></p>
<p><b>RPAC Events:</b> YPN Kentucky Derby: May Signature Fundraiser: September</p>	<p>Varies</p>	<p>RPAC is a non-partisan political action committee that advocates for pro real estate candidates and issues. Throughout the year, there are events requiring sponsors. Monies do not contribute to the REALTOR® Fund. <b>For more information, contact <a href="mailto:laurah@gaar.com">laurah@gaar.com</a>.</b></p>
<p><b>New Mexico Home Search.com</b></p>	<p>Varies</p>	<p>Promote your business on New Mexico’s premier home search website to connect with homeowners, buyers, and sellers. <b>Visit <a href="http://NewMexicoHomeSearch.com/sponsorship.php">NewMexicoHomeSearch.com/sponsorship.php</a> or contact <a href="mailto:julian@gaar.com">julian@gaar.com</a>.</b></p>

# OTHER WAYS TO HELP OUR COMMUNITY

<p><b>Laundry Love</b></p>	<p>Donate</p>	<p>February: Members donate laundry supplies for homeless families.</p>
<p><b>Run for the Zoo</b></p>	<p>Volunteer</p>	<p>May: For more than 30 years, our local REALTORS® have been the volunteer staff along the route for the Annual Run for the Zoo 5k.</p>
<p><b>Backpack Drive</b></p>	<p>Donate</p>	<p>July: Members provide backpacks for APS Title 1 Homeless Students.</p>
<p><b>Make A Difference Day</b></p>	<p>Volunteer</p>	<p>October: Members join together to volunteer on the largest giving-back day of the year, watch for project updates in the fall.</p>
<p><b>Angel Tree</b></p>	<p>Donate</p>	<p>November: Members provide gifts to families in the APS Title 1 Homeless Program.</p>

# REALTOR® FUND ENDOWMENT

Sponsorship Opportunities **2023**

The REALTOR® Fund was established by GAAR through the Albuquerque Community Foundation (ACF) to provide a permanently sustainable fund to aid non-profit charities in Bernalillo, Valencia, Sandoval, Santa Fe and Torrance Counties. By establishing this endowment fund, REALTORS® demonstrate their ongoing pledge to honor their responsibilities to the community and to express gratitude for a successful real estate industry. This sustainable trust allows us to disburse up to \$60,000 each year to local charities.

The REALTOR® Fund awards a \$45,000 grant to one local non-profit, it funds \$5,000 in grants to Good Neighbor charities and has funded the Emergency Relief Fund which can be used in the event of a major disaster in New Mexico.

## Online by Credit Card

- Go to [www.gaar.com/fund](http://www.gaar.com/fund)
- Site will take you directly to the Albuquerque Community Foundation

## Mail a Check

Albuquerque Community Foundation  
624 Tijeras Ave NW  
Albuquerque, NM 87102

*Payable to Albuquerque Community Foundation  
Please note: REALTOR® Fund of GAAR*



## THE REALTOR® FUND DONOR RECOGNITION WALL

In 2019, GAAR installed the first phase of the REALTOR® Fund Donor Recognition Wall, located in the courtyard of the REALTOR® Building. This serves to honor all donors including individuals who have contributed \$1,000+ and Corporate Donors that have contributed \$5,000+. Each year the mosaic artwork is updated with new donor names.

## Donor Levels for the Recognition Wall

<b>Individual Cumulative Donation Levels</b>	Tier One: \$10,000 Tier Two: \$5,000 Tier Three: \$1,000
<b>Corporation Cumulative Donation Levels</b>	Tier One: \$20,000* Tier Two: \$10,000* Tier Three: \$5,000*



\*50% of a Premium Sponsorship Package will be credited towards a Corporation Level.



# 2023 Sponsorship Commitment Form

Sponsorship Opportunities **2023**

## PREMIUM PACKAGE SPONSORSHIP **Commitment due 12/29/22 . Payment due for all premium packages 1/31/23.**

- \$13,000 Diamond (Gala, Bowl-a-Thon, Golf Shirt, Annual Meeting)
- ~~\$9,000 Platinum~~ (Gala, Bowl-a-Thon, Golf Hat)
- \$9,000 Platinum (Gala, Bowl-a-Thon, Golf Cooler)

In the event of multiple commitments, a random drawing will be held. Please note your 2nd choice. That preference can be any package, ie., Gold or Silver.

2nd: \_\_\_\_\_

## SPONSORSHIP PACKAGES

**Open on a first come basis. Payment due net 30.**

### GOLD PACKAGES \$5,750:

- ~~Gold~~ (Gala, Bowl-a-Thon, Golf Towel)
- ~~Gold~~ (Gala, Bowl-a-Thon, Golf Cart Signage)
- ~~Gold~~ (Gala, Bowl-a-Thon, Golf Water Bottle)
- ~~Gold~~ (Gala, Bowl-a-Thon, Golf Ball)
- ~~Gold~~ (Gala, Bowl-a-Thon, Golf Drawstring Bag)

### SILVER PACKAGES \$3,500:

- ~~Silver~~ (Gala, Bowl-a-Thon, Golf Breakfast/Closest to Pin)
- ~~Silver~~ (Gala, Bowl-a-Thon, Golf Breakfast/Long Drive)
- ~~Silver~~ (Gala, Bowl-a-Thon, Golf Lunch/9 Flags)

## INDIVIDUAL EVENT SPONSORSHIPS

### Awards Gala

- \$2,500 Gold  \$1,200 Silver  ~~\$500 Bronze~~  \$200 Copper  \$100 Supporting

## Sponsor Information

Company Name \_\_\_\_\_

Contact \_\_\_\_\_ Title \_\_\_\_\_

Address \_\_\_\_\_

City \_\_\_\_\_ State \_\_\_\_\_ Zip \_\_\_\_\_

Email \_\_\_\_\_ Phone \_\_\_\_\_

Printed Name \_\_\_\_\_

Signature \_\_\_\_\_ Date \_\_\_\_\_

GAAR Signature \_\_\_\_\_ Date \_\_\_\_\_

### Golf Tournament

#### Gold \$4,000

- ~~Towel~~  ~~Cart~~  ~~Water Bottle~~  ~~Golf Ball~~  ~~Drawstring Bag~~

#### Silver \$3,000

- ~~Breakfast/Closest to Pin~~  ~~Breakfast/Long Drive~~  ~~Lunch/9 Flags~~

### Bowl-a-Thon

- Gold Refreshment Sponsor \$1,000
- Silver Sponsor \$750
- Bronze \$500
- Strike League \$100

### I'm interested in more information on:

- Class/Event Sponsorships  YPN Kentucky Derby
- New Mexico Home Search.com Sponsorships  Signature RPAC Event

I understand payment terms and deadlines.

My logo is attached. Accepted formats: pdf, eps, jpeg or (300 dpi) tiff.

*TERMS AND CONDITIONS: The undersigned is authorized to contract for the stated sponsor commitment and is otherwise authorized to enter in contractual relations on behalf of the stated organization. Signatory agrees to and is familiar with the full terms and conditions stated on the reverse side of this agreement. Signatory understands that sponsorship costs are net charges and signatory is responsible for any additional production charges. Faxed and emailed copies of this agreement are binding.*

**Email completed form & logo to [jane@gaar.com](mailto:jane@gaar.com)**

**Questions? Contact Jane at 505-724-3465**

# SPONSORSHIP COMMITMENT FORM

Sponsorship Opportunities **2023**

## 2023 GAAR SPONSOR TERMS AND CONDITIONS

Payment is due as noted for each sponsorship. GAAR will not accept cancellations within 30 days of an event date. To cancel a Premium Annual Package Commitment, sponsor must provide GAAR with a 60-day written notice of cancellation. Cancellation is subject to being charged full event sponsor rate prices, in accordance with percent of package fulfilled.

**Note: Commitments received within the “open” date range will be included on pre-event marketing materials as noted in the sponsor level. Sponsorships may continue to be available after the closed date until sold out, but inclusion in pre-event marketing materials cannot be guaranteed after the close date.**

All sponsor ads are accepted and published by GAAR upon the representation that the sponsor is authorized to publish the entire contents and other subject matter thereof. In consideration of GAAR's acceptance of such ads for publication, the sponsor shall indemnify and hold GAAR harmless from and against any loss of expense resulting from claims or suits based upon the contents or subject matter of such advertisements. All art materials will become the property of GAAR, unless a written request from the sponsor accompanies the design submission.

All orders accepted are subject to GAAR's acceptance. GAAR reserves the right to reject or cancel at any reason, at any time, any sponsorship, including ads which, in the opinion of GAAR, does not conform to the content or graphic standards of GAAR. GAAR shall not be liable for failure to publish, distribute or display any part of an event due to labor disputes, accidents, fire, acts of nature, or any other events beyond GAAR's control.

Sponsor will indemnify, hold harmless and defend for any and all loss, cost expense and damages on accounts of any and all manner of claims, demands, actions and proceedings that may be instituted against

GAAR on grounds alleging that advertisement violates any copyright, or any proprietary right of any person, or that it contains any matter that is libelous or scandalous, or invades any person's right to privacy or other personal rights. Sponsor agrees, at sponsor's own expense, to promptly defend and continue the defense of any such claim, demand, action or proceeding that may be brought against GAAR, provided that GAAR promptly notifies the sponsor of with respect thereto, and provided that GAAR will give to the sponsor such reasonable time as the extent of the situation may permit in which to undertake and continue thereof.

Sponsorship contracted with no logo, artwork or copy delivered by the deadline will not be entitled to a refund. Unless otherwise provided, the rates in effect on the date of the agreement will be honored through the completion of this contract. This agreement will insure to the benefit of, and bind, the parties, their personal representatives, successors and assigns, is specifically enforceable, is construed under the laws of New Mexico, and may be modified only in writing signed by the parties. The parties agree and stipulate that the venue and jurisdiction shall be proper in the court of Albuquerque, Bernalillo County, New Mexico for purposes of enforcement of this agreement.

GAAR disclaims any conditions of sale, expressed or implied, which are not stated in this contract.

The parties agree that facsimile copies of this signed agreement are acceptable and binding.

I have read and understand the Sponsor Terms and Conditions.

Printed Name: \_\_\_\_\_

Signature: \_\_\_\_\_ Date: \_\_\_\_\_