

Local Market Update for September 2020

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



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Single-Family Detached	September			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	72	91	+ 26.4%	825	765	- 7.3%
Pending Sales	58	95	+ 63.8%	581	686	+ 18.1%
Closed Sales	56	79	+ 41.1%	534	634	+ 18.7%
Days on Market Until Sale	29	15	- 48.3%	36	30	- 16.7%
Median Sales Price*	\$296,250	\$360,000	+ 21.5%	\$309,500	\$315,000	+ 1.8%
Average Sales Price*	\$378,891	\$408,054	+ 7.7%	\$365,945	\$369,593	+ 1.0%
Percent of List Price Received*	98.3%	99.5%	+ 1.2%	98.2%	98.6%	+ 0.4%
Inventory of Homes for Sale	190	76	- 60.0%	--	--	--
Months Supply of Inventory	3.2	1.1	- 65.6%	--	--	--

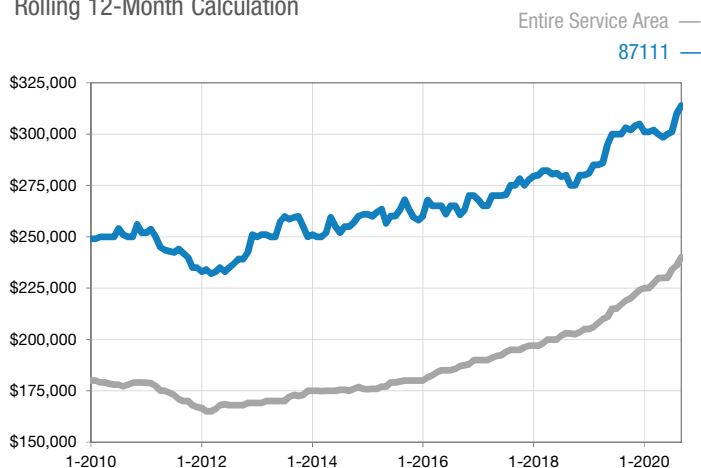
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	September			Year to Date		
Key Metrics	2019	2020	Percent Change	Thru 9-2019	Thru 9-2020	Percent Change
New Listings	20	20	0.0%	205	171	- 16.6%
Pending Sales	16	21	+ 31.3%	163	147	- 9.8%
Closed Sales	11	11	0.0%	148	134	- 9.5%
Days on Market Until Sale	31	10	- 67.7%	31	32	+ 3.2%
Median Sales Price*	\$232,500	\$212,000	- 8.8%	\$197,000	\$205,000	+ 4.1%
Average Sales Price*	\$230,864	\$220,127	- 4.7%	\$209,606	\$215,973	+ 3.0%
Percent of List Price Received*	98.9%	99.6%	+ 0.7%	98.0%	98.8%	+ 0.8%
Inventory of Homes for Sale	33	11	- 66.7%	--	--	--
Months Supply of Inventory	1.9	0.7	- 63.2%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

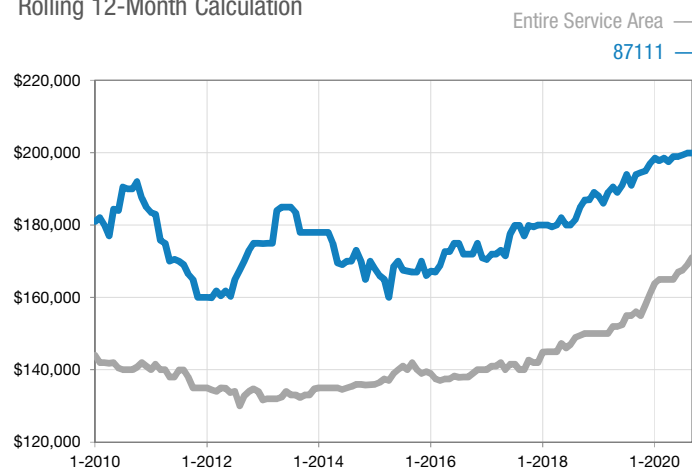
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.