

## Showing Statistics

| MLS Area  | Total Showings | Buyer Interest (Showings / Listings) | Managed Listings |
|---|----------------|--------------------------------------|------------------|
| Academy West – 32                                   | 510            | 12.1                                 | 42               |
| Albuquerque Acres West – 21                         | 368            | 9.2                                  | 40               |
| Belen – 741   | 100            | 3.2                                  | 31               |
| Bernalillo / Algodones – 170                        | 67             | 4.5                                  | 15               |
| Bosque Farms and Peralta – 710                      | 130            | 6.2                                  | 21               |
| Corrales – 130                                      | 228            | 5.3                                  | 43               |
| Downtown Area – 80                                  | 327            | 5.7                                  | 57               |
| East Los Lunas, Tome, Valencia – 711                | 104            | 4.5                                  | 23               |
| Fairgrounds – 70                                    | 166            | 8.3                                  | 20               |
| Far Northeast Heights – 30                          | 1,196          | 13.1                                 | 91               |
| Foothills North – 31                                | 260            | 10.0                                 | 26               |
| Foothills South – 51                                | 380            | 11.5                                 | 33               |
| Four Hills Village – 60                             | 142            | 7.9                                  | 18               |
| Ladera Heights – 111                                | 1,187          | 13.5                                 | 88               |
| Las Maravillas, Cypress Gardens – 721               | 90             | 6.9                                  | 13               |
| Los Lunas – 700                                     | 176            | 4.9                                  | 36               |
| Meadow Lake, El Cerro Mission, Monterrey Park – 720 | 38             | 4.8                                  | 8                |
| Mesa Del Sol – 72                                   | 37             | 6.2                                  | 6                |
| Near North Valley – 101                             | 750            | 11.0                                 | 68               |
| Near South Valley – 90                              | 426            | 9.7                                  | 44               |
| North Albuquerque Acres Area – 20                   | 234            | 7.8                                  | 30               |
| North of I-40 – 220                                 | 252            | 6.1                                  | 41               |
| North Valley – 100                                  | 393            | 7.1                                  | 55               |
| Northeast Edgewood – 270                            | 89             | 4.0                                  | 22               |
| Northeast Heights – 50                              | 2,022          | 13.0                                 | 156              |
| Northwest Edgewood – 250                            | 167            | 5.8                                  | 29               |
| Northwest Heights – 110                             | 1,400          | 10.8                                 | 130              |
| Paradise East – 121                                 | 689            | 11.5                                 | 60               |
| Paradise West – 120                                 | 1,250          | 15.1                                 | 83               |
| Placitas Area – 180                                 | 261            | 8.4                                  | 31               |
| Rio Communities, Tierra Grande – 760                | 70             | 3.0                                  | 23               |
| Rio Rancho Central – 161                            | 506            | 14.1                                 | 36               |
| Rio Rancho Mid – 150                                | 1,014          | 10.6                                 | 96               |
| Rio Rancho Mid-North – 151                          | 357            | 8.3                                  | 43               |
| Rio Rancho Mid-West – 152                           | 136            | 17.0                                 | 8                |
| Rio Rancho North – 160                              | 432            | 5.3                                  | 81               |
| Rio Rancho South – 140                              | 383            | 8.7                                  | 44               |
| Sandia Heights – 10                                 | 247            | 13.0                                 | 19               |
| South 217 Area – 260                                | 82             | 7.5                                  | 11               |
| South Moriarty – 291                                | 30             | 2.0                                  | 15               |
| South of I-40 – 230                                 | 205            | 6.0                                  | 34               |
| South Socorro – 621                                 | 32             | 1.2                                  | 26               |

## Showing Statistics

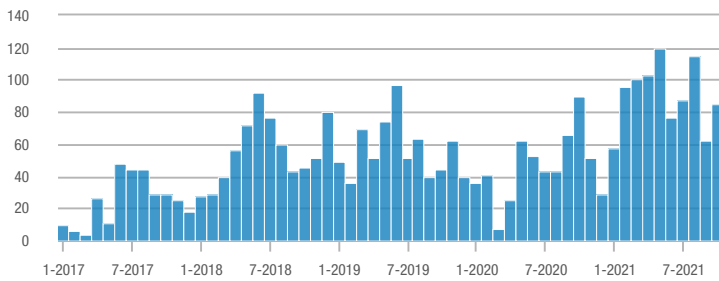
| MLS Area               | Total Showings | Buyer Interest (Showings / Listings) | Managed Listings |
|------------------------|----------------|--------------------------------------|------------------|
| Southeast Heights – 71 | 414            | 8.0                                  | 52               |
| Southwest Heights – 92 | 1,373          | 12.6                                 | 109              |
| UNM – 40               | 366            | 9.4                                  | 39               |
| UNM South – 42         | 410            | 7.6                                  | 54               |
| Uptown – 41            | 1,006          | 10.8                                 | 93               |
| Valley Farms – 91      | 136            | 5.9                                  | 23               |
| West Los Lunas – 701   | 111            | 5.3                                  | 21               |
| Zuzax, Tijeras – 240   | 189            | 6.8                                  | 28               |

## Academy West – 32

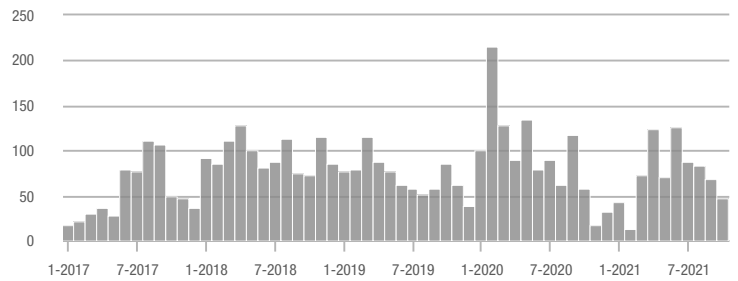
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 85             | - 5.6%                | + 37.1%                 | 7.1                                | - 37.0%               | + 14.2%                 | 12               | + 50.0%               | + 20.0%                 |
| \$134,000 to \$184,999 | 46             | - 19.3%               | - 32.4%                 | 15.3                               | + 142.1%              | - 54.9%                 | 3                | - 66.7%               | + 50.0%                 |
| \$185,000 to \$274,999 | 139            | - 30.2%               | - 26.5%                 | 13.9                               | + 39.7%               | + 3.0%                  | 10               | - 50.0%               | - 28.6%                 |
| \$275,000 or More      | 240            | + 70.2%               | - 34.6%                 | 14.1                               | + 120.3%              | + 11.6%                 | 17               | - 22.7%               | - 41.4%                 |
| Total                  | 510            | + 4.7%                | - 25.7%                 | 12.1                               | + 47.1%               | - 2.6%                  | 42               | - 28.8%               | - 23.6%                 |

### Showings

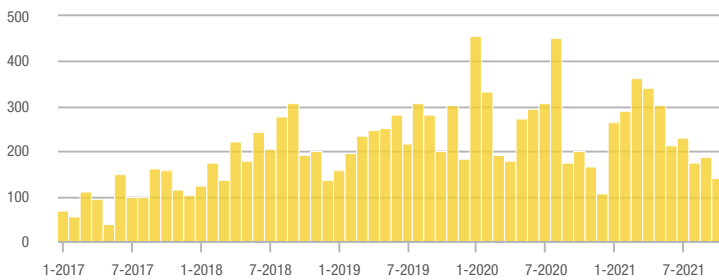
\$133,999 or Less



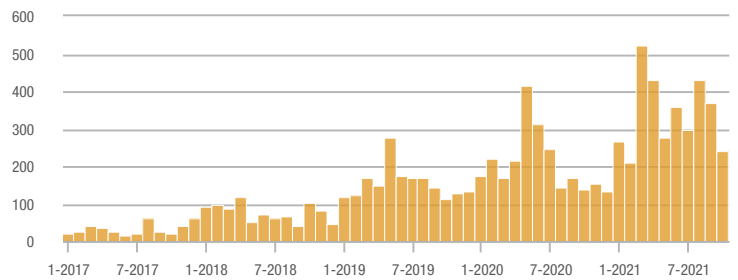
\$134,000 to \$184,999



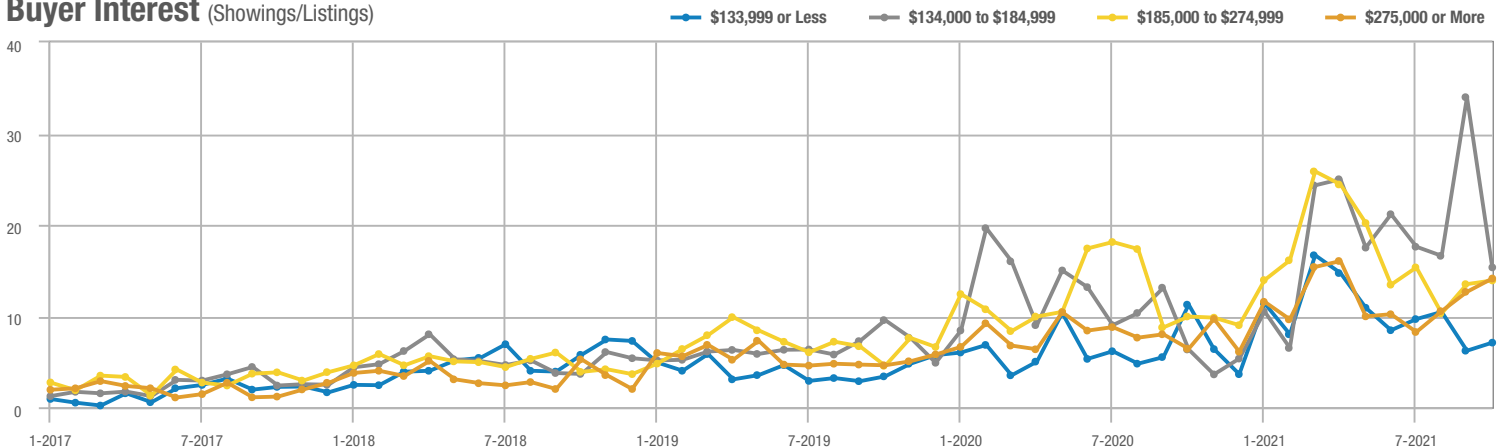
\$185,000 to \$274,999



\$275,000 or More



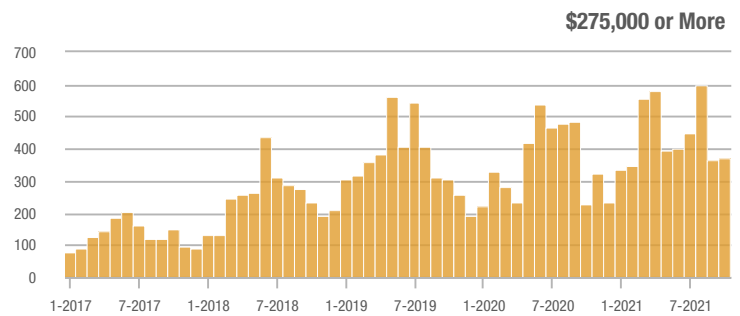
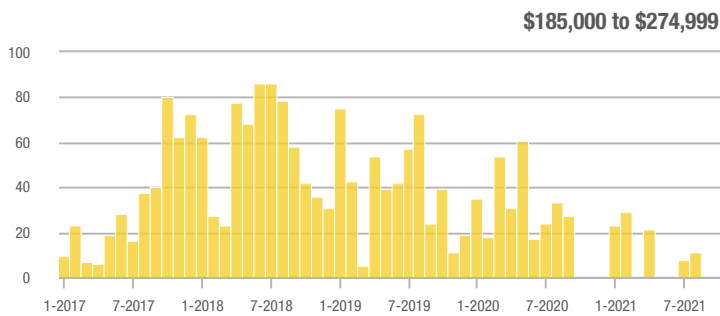
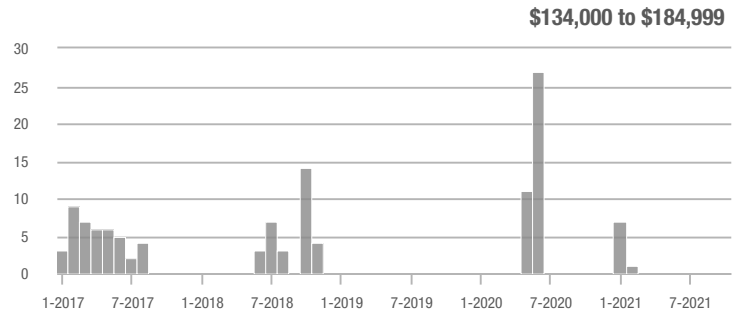
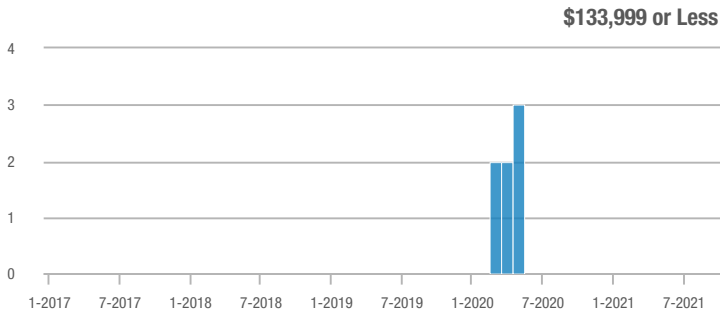
### Buyer Interest (Showings/Listings)



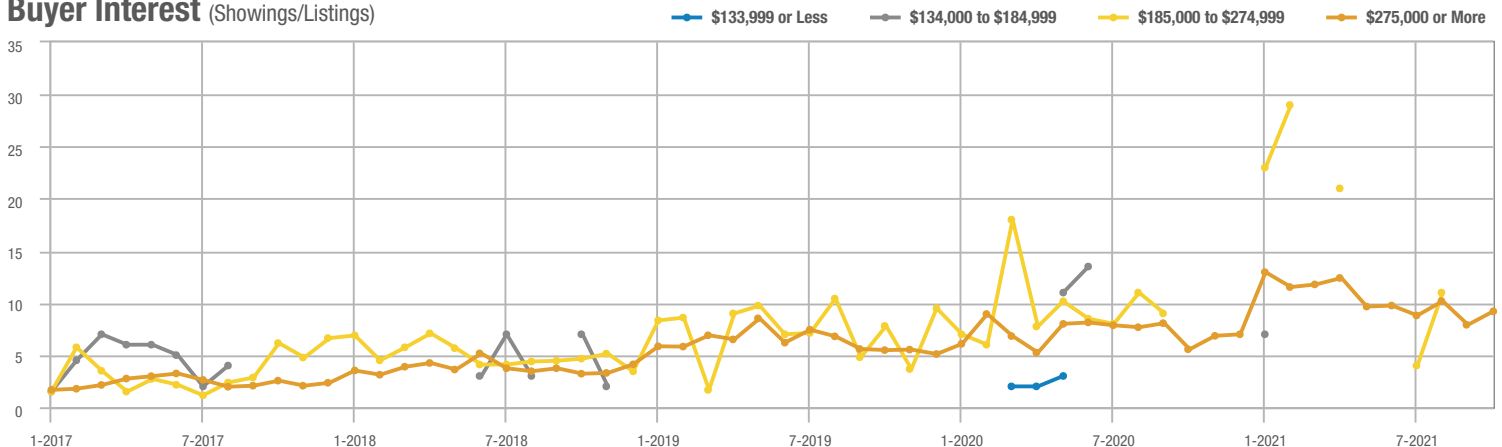
## Albuquerque Acres West – 21

| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$275,000 or More      | 368            | + 61.4%               | + 1.1%                  | 9.2                                | + 65.4%               | + 16.3%                 | 40               | - 2.4%                | - 13.0%                 |
| Total                  | 368            | + 61.4%               | + 1.1%                  | 9.2                                | + 65.4%               | + 16.3%                 | 40               | - 2.4%                | - 13.0%                 |

### Showings



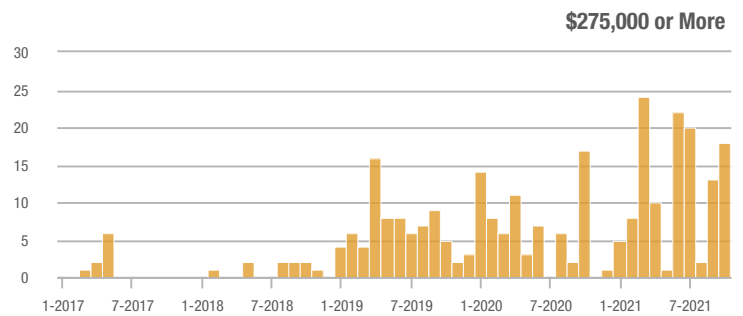
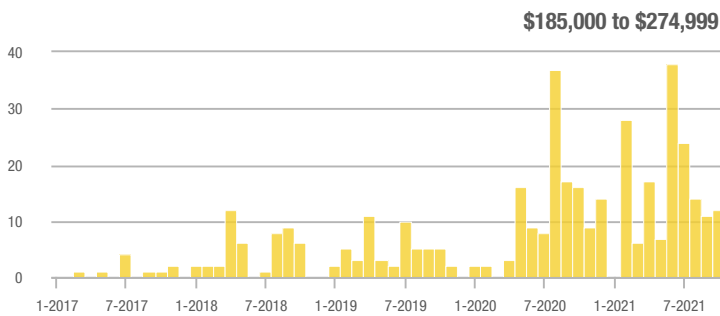
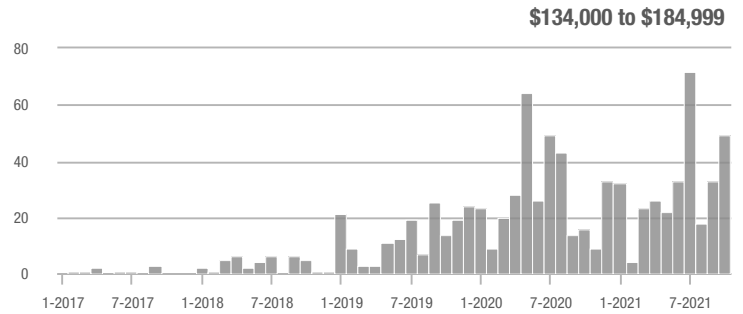
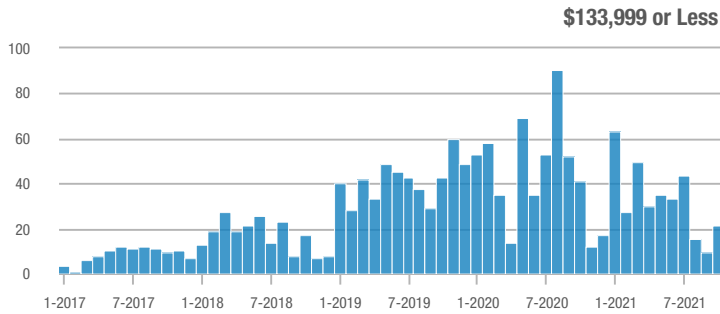
### Buyer Interest (Showings/Listings)



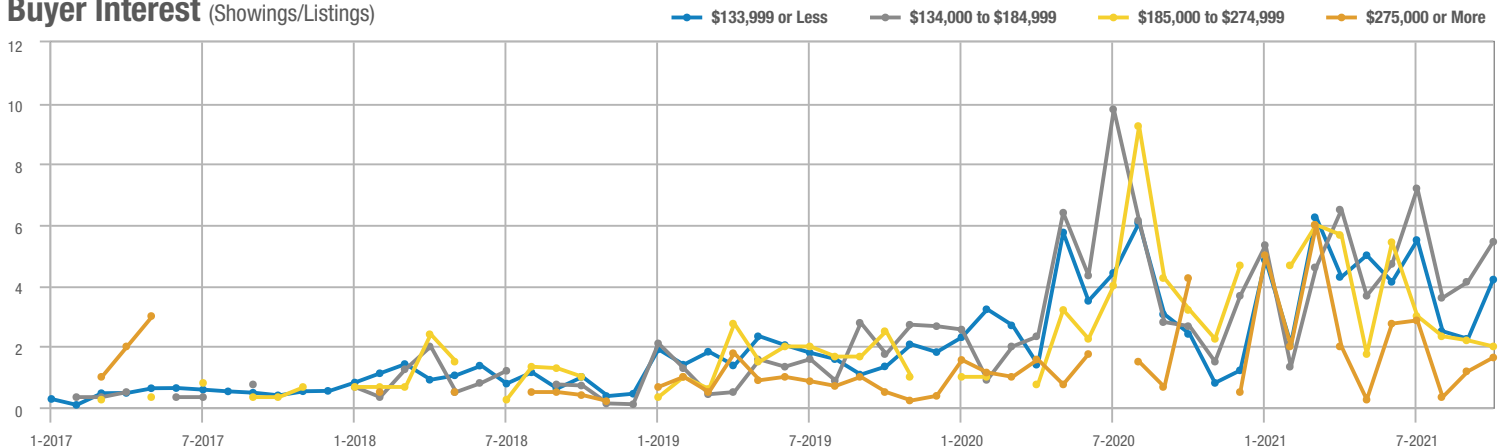
## Belen – 741

| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 21             | - 48.8%               | + 133.3%                | 4.2                                | + 74.1%               | + 86.7%                 | 5                | - 70.6%               | + 25.0%                 |
| \$134,000 to \$184,999 | 49             | + 206.3%              | + 48.5%                 | 5.4                                | + 104.2%              | + 32.0%                 | 9                | + 50.0%               | + 12.5%                 |
| \$185,000 to \$274,999 | 12             | - 25.0%               | + 9.1%                  | 2.0                                | - 37.5%               | - 9.1%                  | 6                | + 20.0%               | + 20.0%                 |
| \$275,000 or More      | 18             | + 5.9%                | + 38.5%                 | 1.6                                | - 61.5%               | + 38.5%                 | 11               | + 175.0%              | 0.0%                    |
| Total                  | 100            | + 11.1%               | + 51.5%                 | 3.2                                | + 14.7%               | + 36.9%                 | 31               | - 3.1%                | + 10.7%                 |

### Showings



### Buyer Interest (Showings/Listings)

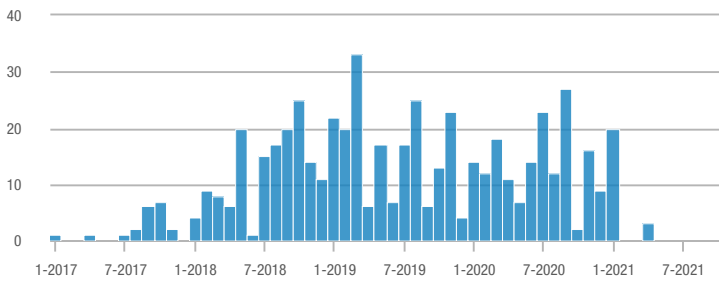


## Bernalillo / Algodones – 170

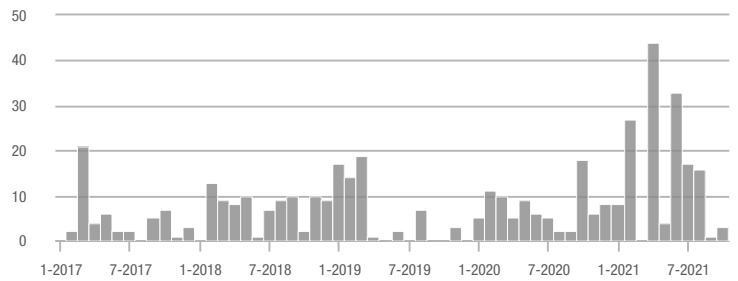
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 3              | - 83.3%               | + 200.0%                | 1.5                                | - 83.3%               | + 50.0%                 | 2                | 0.0%                  | + 100.0%                |
| \$185,000 to \$274,999 | 13             | - 56.7%               | + 160.0%                | 6.5                                | + 30.0%               | + 160.0%                | 2                | - 66.7%               | 0.0%                    |
| \$275,000 or More      | 51             | + 64.5%               | + 88.9%                 | 4.6                                | + 214.1%              | + 37.4%                 | 11               | - 47.6%               | + 37.5%                 |
| Total                  | 67             | - 17.3%               | + 103.0%                | 4.5                                | + 87.5%               | + 48.9%                 | 15               | - 55.9%               | + 36.4%                 |

### Showings

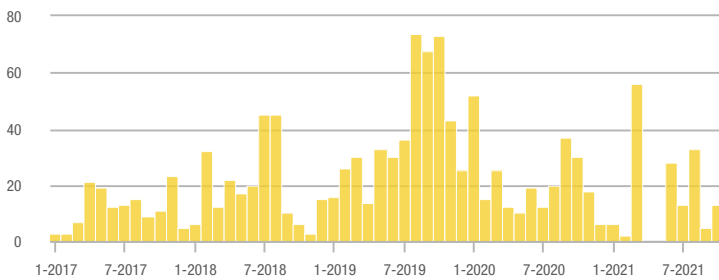
\$133,999 or Less



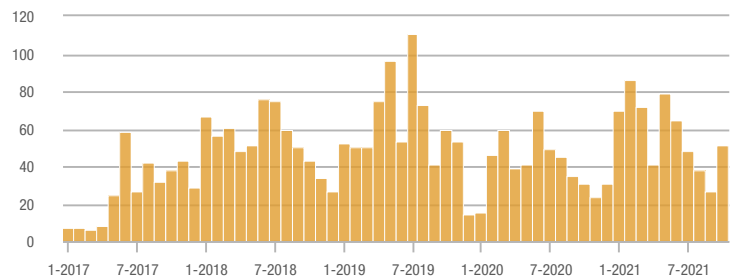
\$134,000 to \$184,999



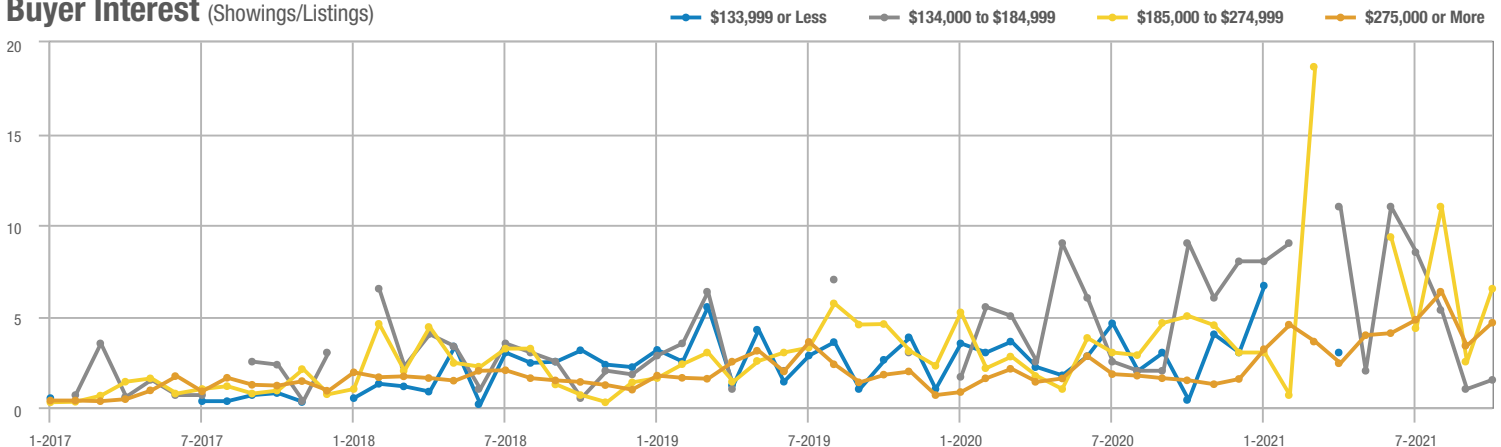
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

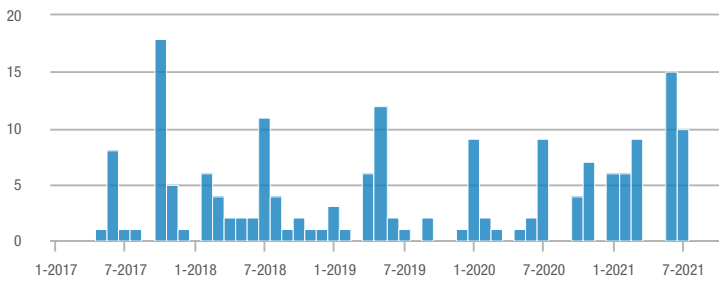


## Bosque Farms and Peralta – 710

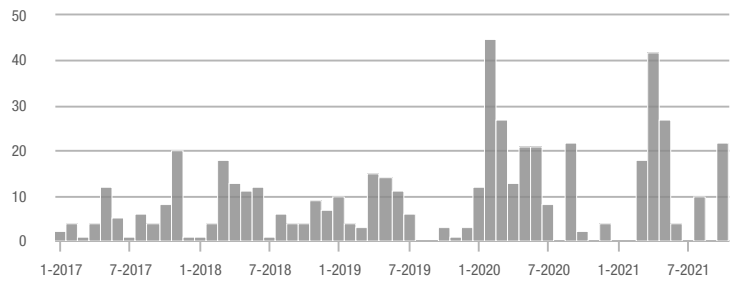
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 22             | + 1,000.0%            | —                       | 11.0                               | + 450.0%              | —                       | 2                | + 100.0%              | —                       |
| \$185,000 to \$274,999 | 43             | + 19.4%               | + 230.8%                | 8.6                                | + 43.3%               | + 32.3%                 | 5                | - 16.7%               | + 150.0%                |
| \$275,000 or More      | 65             | - 4.4%                | - 16.7%                 | 4.6                                | - 18.1%               | - 28.6%                 | 14               | + 16.7%               | + 16.7%                 |
| Total                  | 130            | + 18.2%               | + 42.9%                 | 6.2                                | + 12.6%               | + 2.0%                  | 21               | + 5.0%                | + 40.0%                 |

### Showings

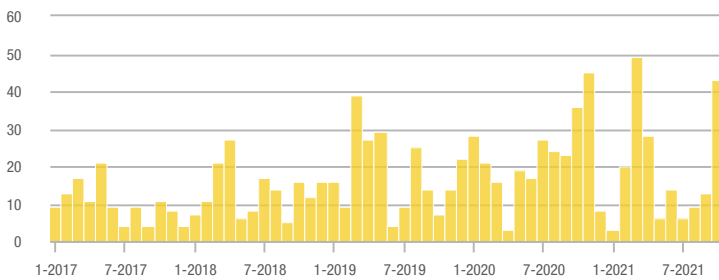
\$133,999 or Less



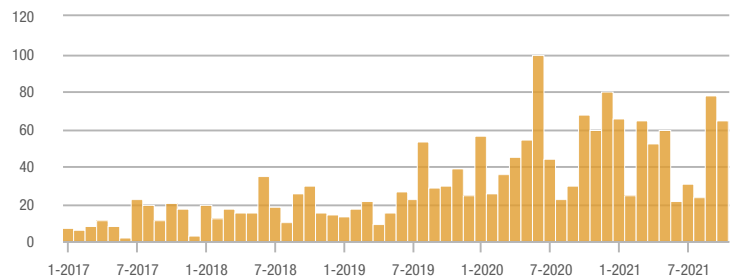
\$134,000 to \$184,999



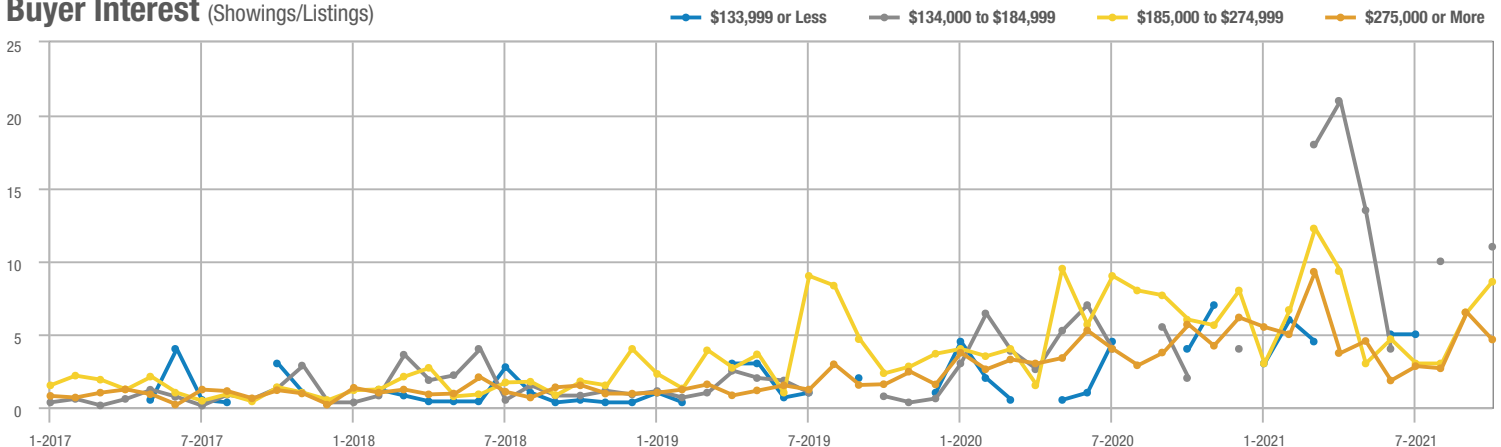
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

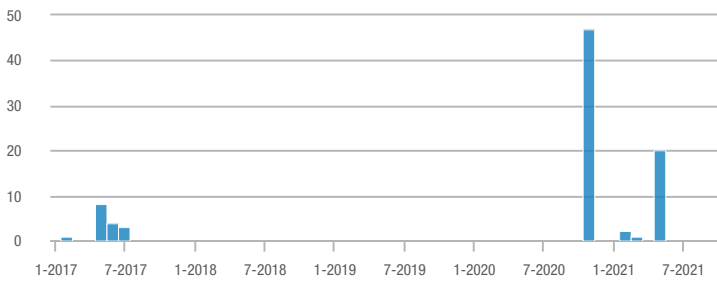


## Corrales – 130

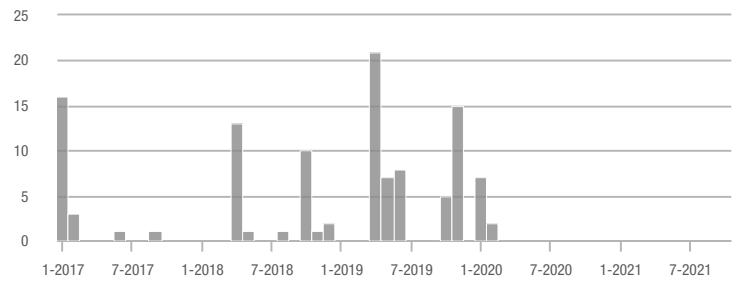
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 1              | —                     | - 93.3%                 | 1.0                                | —                     | - 86.7%                 | 1                | —                     | - 50.0%                 |
| \$275,000 or More      | 227            | - 23.1%               | + 49.3%                 | 5.4                                | - 15.7%               | + 49.3%                 | 42               | - 8.7%                | 0.0%                    |
| Total                  | 228            | - 22.7%               | + 36.5%                 | 5.3                                | - 17.3%               | + 39.7%                 | 43               | - 6.5%                | - 2.3%                  |

### Showings

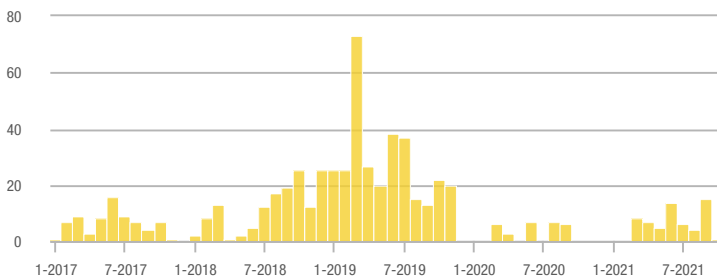
\$133,999 or Less



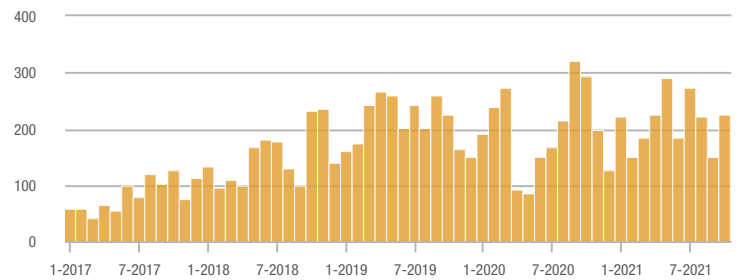
\$134,000 to \$184,999



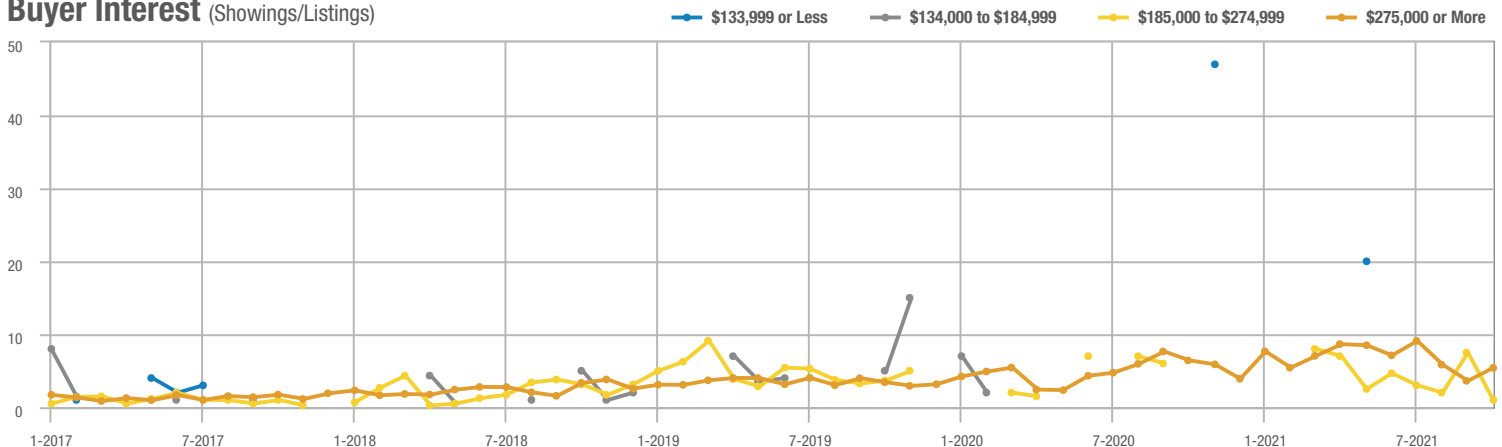
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)



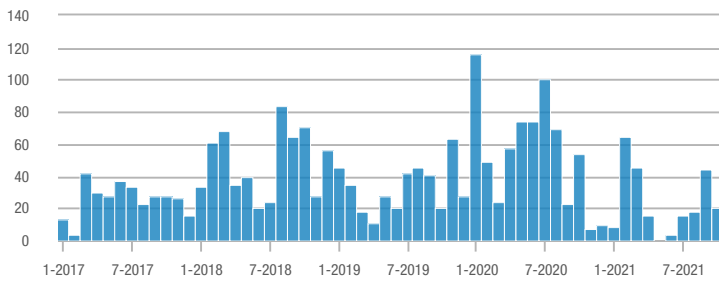


## Downtown Area – 80

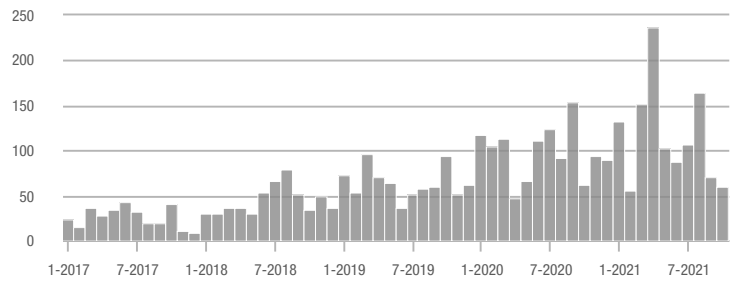
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 20             | - 63.0%               | - 54.5%                 | 4.0                                | - 48.1%               | - 54.5%                 | 5                | - 28.6%               | 0.0%                    |
| \$134,000 to \$184,999 | 59             | - 6.3%                | - 16.9%                 | 7.4                                | + 110.7%              | + 24.6%                 | 8                | - 55.6%               | - 33.3%                 |
| \$185,000 to \$274,999 | 126            | + 12.5%               | - 33.3%                 | 7.0                                | + 81.3%               | - 44.4%                 | 18               | - 37.9%               | + 20.0%                 |
| \$275,000 or More      | 122            | + 23.2%               | + 10.9%                 | 4.7                                | + 89.6%               | + 28.0%                 | 26               | - 35.0%               | - 13.3%                 |
| Total                  | 327            | - 0.3%                | - 21.0%                 | 5.7                                | + 64.4%               | - 14.1%                 | 57               | - 39.4%               | - 8.1%                  |

### Showings

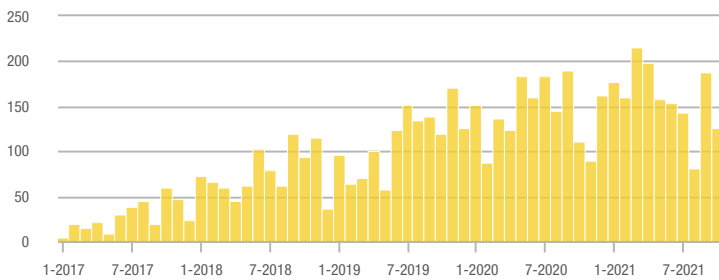
\$133,999 or Less



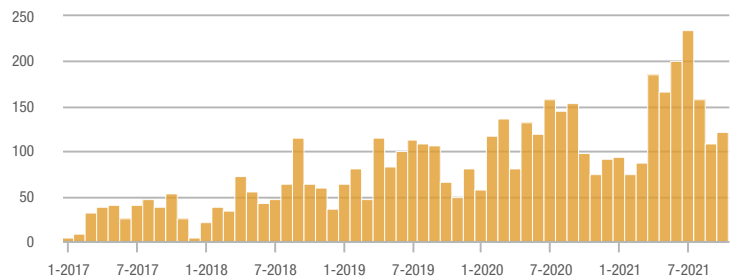
\$134,000 to \$184,999



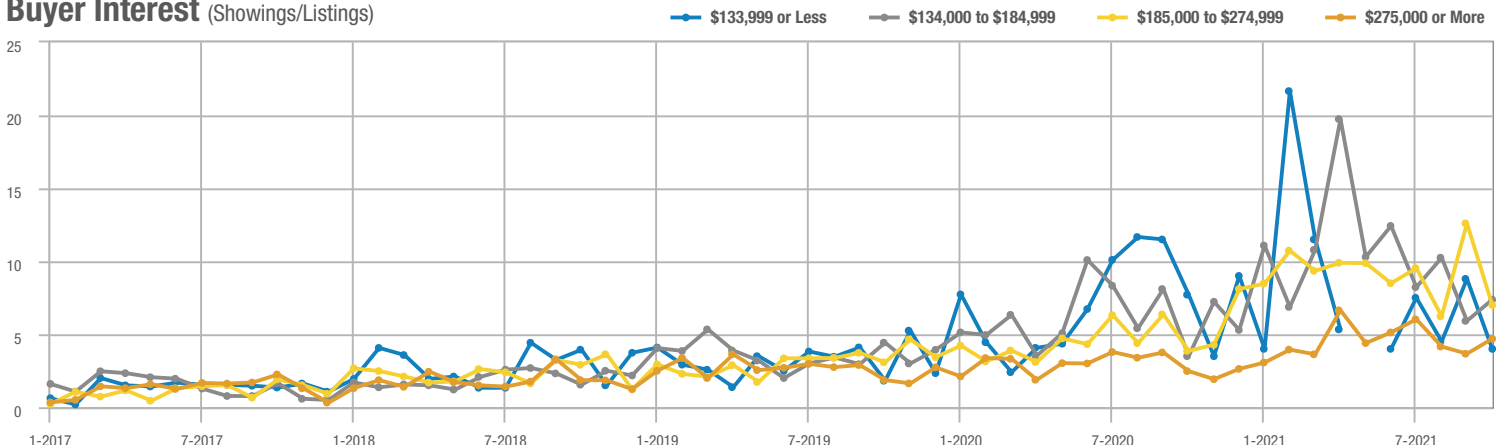
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

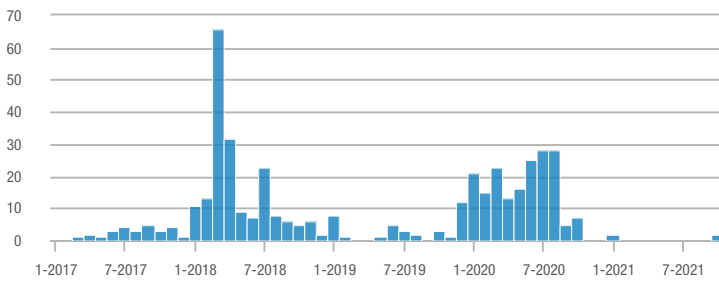


## East Los Lunas, Tome, Valencia – 711

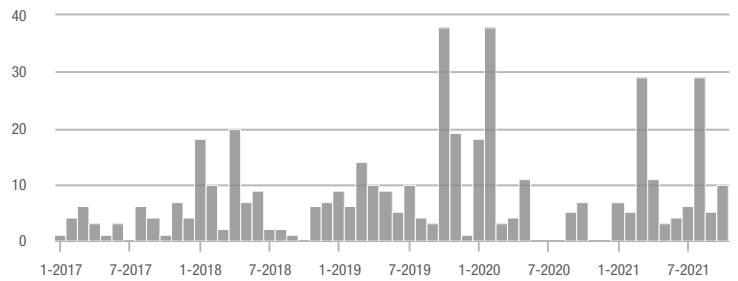
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 2              | - 71.4%               | —                       | 2.0                                | - 71.4%               | —                       | 1                | 0.0%                  | 0.0%                    |
| \$134,000 to \$184,999 | 10             | + 42.9%               | + 100.0%                | 5.0                                | + 42.9%               | + 300.0%                | 2                | 0.0%                  | - 50.0%                 |
| \$185,000 to \$274,999 | 5              | - 78.3%               | - 72.2%                 | 5.0                                | - 13.0%               | - 44.4%                 | 1                | - 75.0%               | - 50.0%                 |
| \$275,000 or More      | 87             | + 625.0%              | + 50.0%                 | 4.6                                | + 357.9%              | + 10.5%                 | 19               | + 58.3%               | + 35.7%                 |
| Total                  | 104            | + 112.2%              | + 28.4%                 | 4.5                                | + 75.3%               | + 17.2%                 | 23               | + 21.1%               | + 9.5%                  |

### Showings

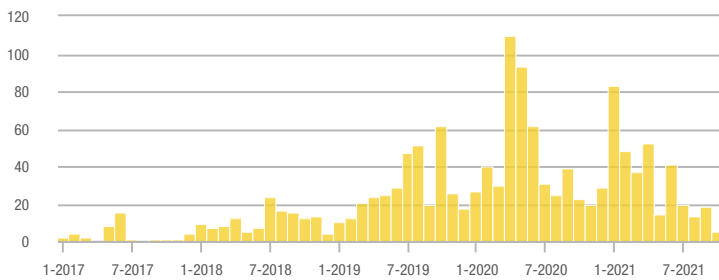
\$133,999 or Less



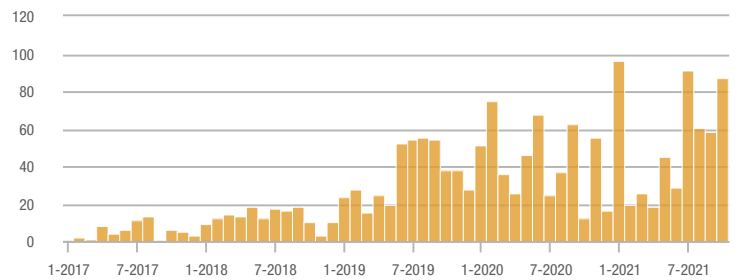
\$134,000 to \$184,999



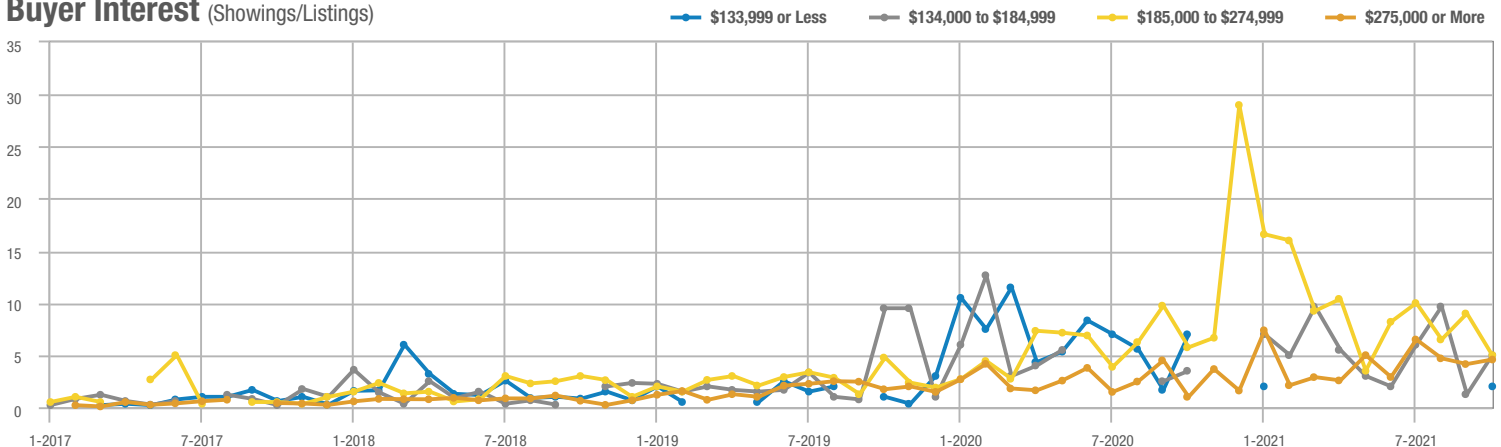
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

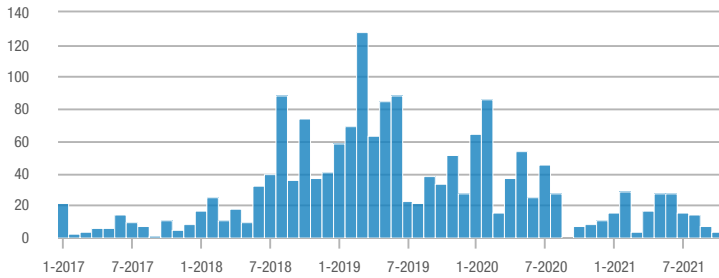


## Fairgrounds – 70

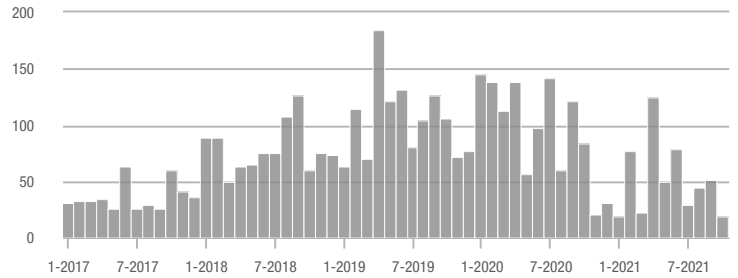
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 4              | - 42.9%               | - 42.9%                 | 4.0                                | + 71.4%               | - 42.9%                 | 1                | - 66.7%               | 0.0%                    |
| \$134,000 to \$184,999 | 18             | - 78.6%               | - 65.4%                 | 18.0                               | + 114.3%              | + 38.5%                 | 1                | - 90.0%               | - 75.0%                 |
| \$185,000 to \$274,999 | 80             | - 20.8%               | - 63.8%                 | 6.7                                | - 7.6%                | - 42.7%                 | 12               | - 14.3%               | - 36.8%                 |
| \$275,000 or More      | 64             | + 700.0%              | + 276.5%                | 10.7                               | + 300.0%              | + 25.5%                 | 6                | + 100.0%              | + 200.0%                |
| Total                  | 166            | - 17.0%               | - 44.1%                 | 8.3                                | + 24.5%               | - 27.3%                 | 20               | - 33.3%               | - 23.1%                 |

### Showings

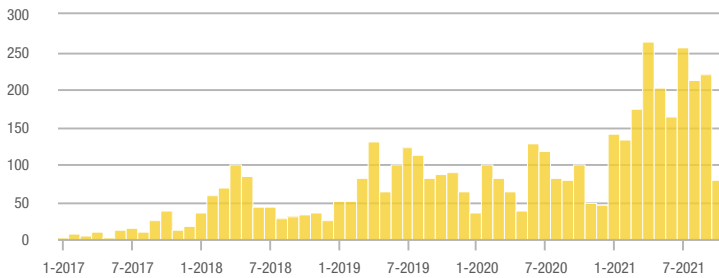
\$133,999 or Less



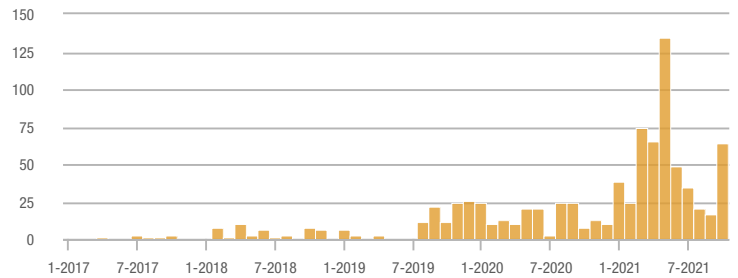
\$134,000 to \$184,999



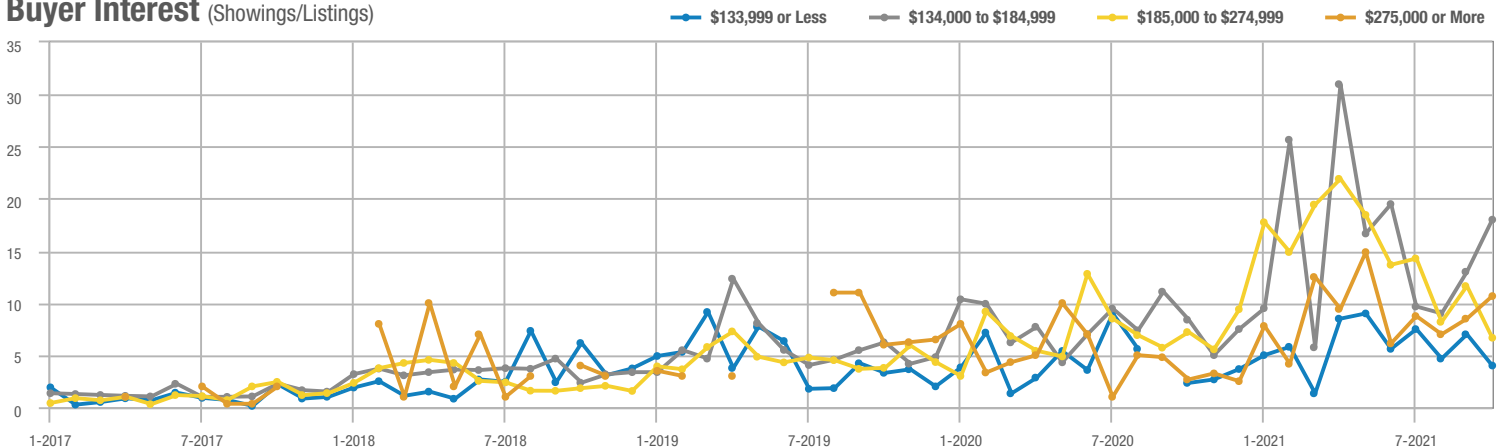
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

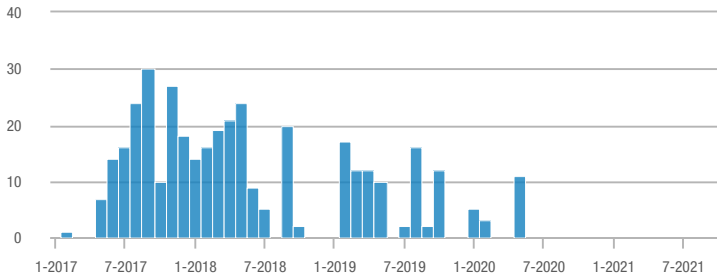


## Far Northeast Heights – 30

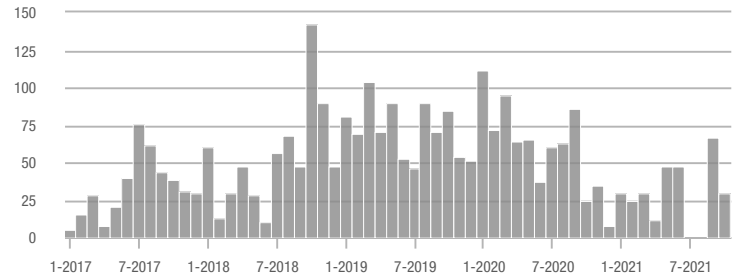
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 29             | + 20.8%               | - 56.7%                 | 14.5                               | + 202.1%              | - 35.1%                 | 2                | - 60.0%               | - 33.3%                 |
| \$185,000 to \$274,999 | 311            | + 12.3%               | + 107.3%                | 18.3                               | + 58.5%               | + 34.2%                 | 17               | - 29.2%               | + 54.5%                 |
| \$275,000 or More      | 856            | + 11.0%               | - 11.6%                 | 11.9                               | + 23.4%               | + 0.7%                  | 72               | - 10.0%               | - 12.2%                 |
| Total                  | 1,196          | + 11.6%               | + 0.9%                  | 13.1                               | + 33.6%               | + 6.5%                  | 91               | - 16.5%               | - 5.2%                  |

### Showings

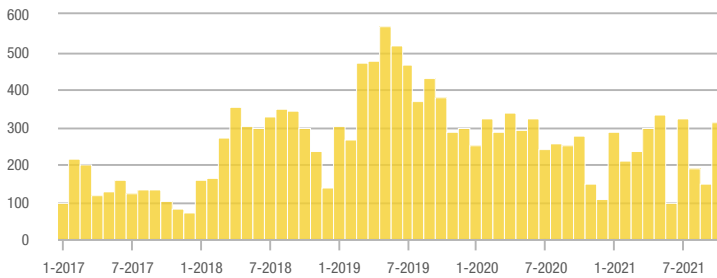
\$133,999 or Less



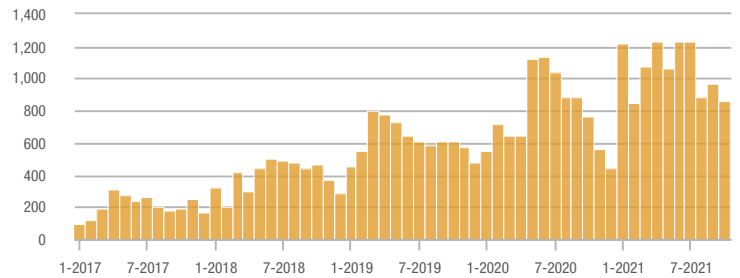
\$134,000 to \$184,999



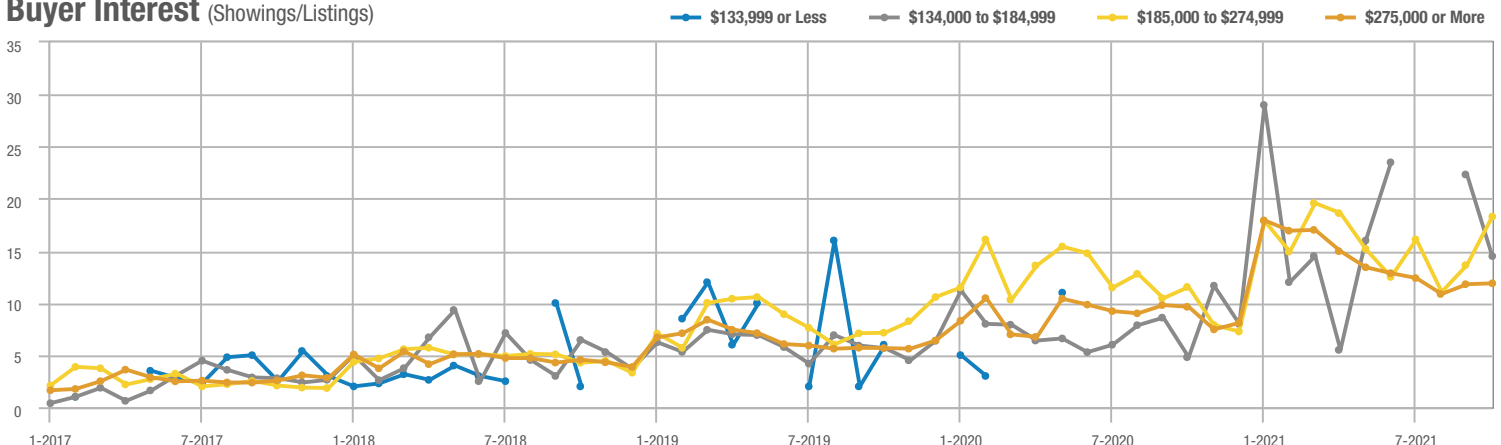
\$185,000 to \$274,999



\$275,000 or More



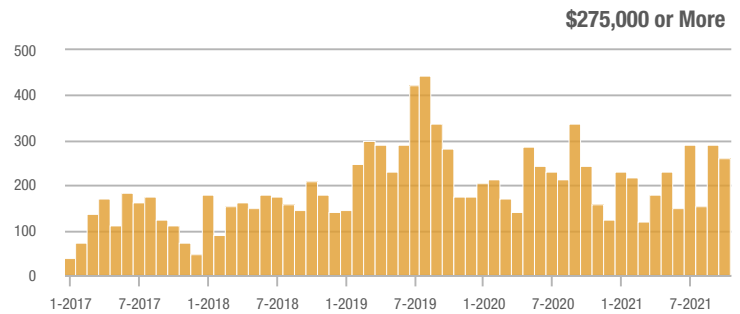
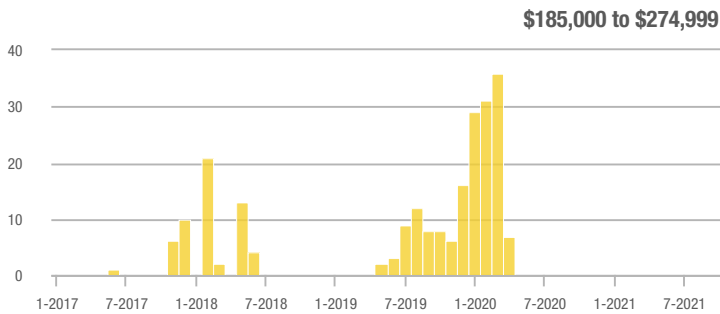
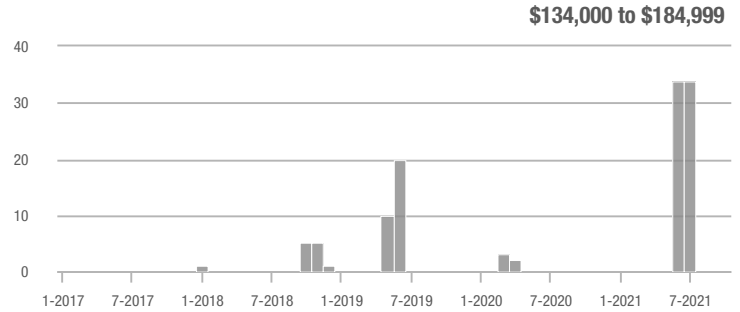
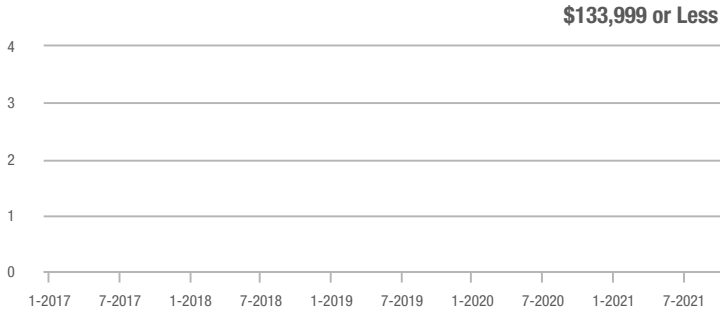
### Buyer Interest (Showings/Listings)



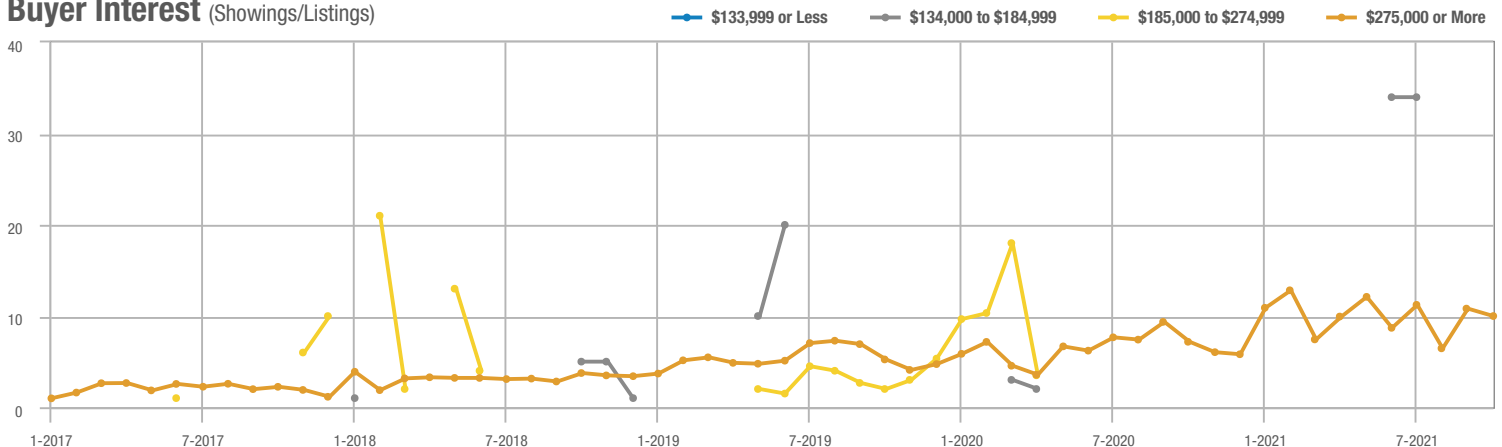
## Foothills North – 31

| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$275,000 or More      | 260            | + 6.6%                | - 11.0%                 | 10.0                               | + 39.3%               | - 7.5%                  | 26               | - 23.5%               | - 3.7%                  |
| Total                  | 260            | + 6.6%                | - 11.0%                 | 10.0                               | + 39.3%               | - 7.5%                  | 26               | - 23.5%               | - 3.7%                  |

### Showings



### Buyer Interest (Showings/Listings)

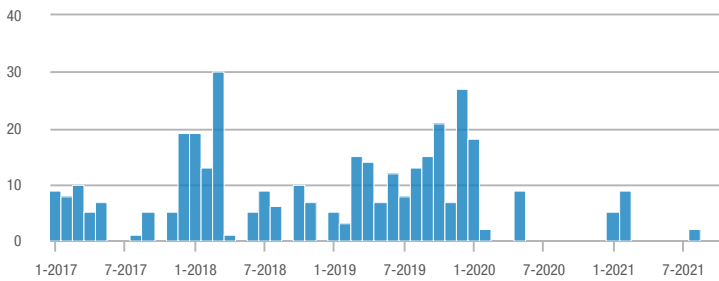


## Foothills South – 51

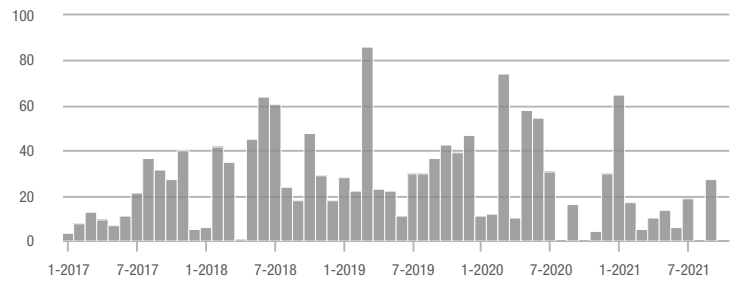
|                        | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range            | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 62             | + 19.2%               | - 19.5%                 | 12.4                               | + 90.8%               | - 3.4%                  | 5                | - 37.5%               | - 16.7%                 |
| \$275,000 or More      | 318            | - 3.3%                | - 16.8%                 | 11.4                               | + 31.2%               | + 10.0%                 | 28               | - 26.3%               | - 24.3%                 |
| Total                  | 380            | - 0.3%                | - 21.8%                 | 11.5                               | + 39.0%               | + 6.6%                  | 33               | - 28.3%               | - 26.7%                 |

### Showings

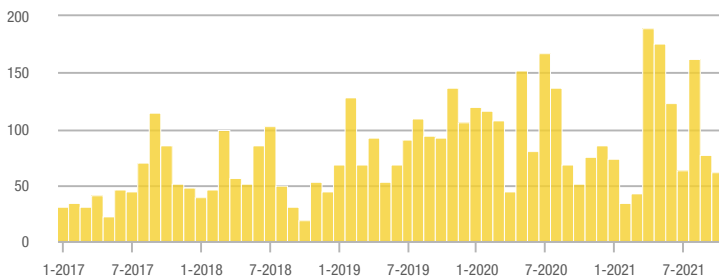
\$133,999 or Less



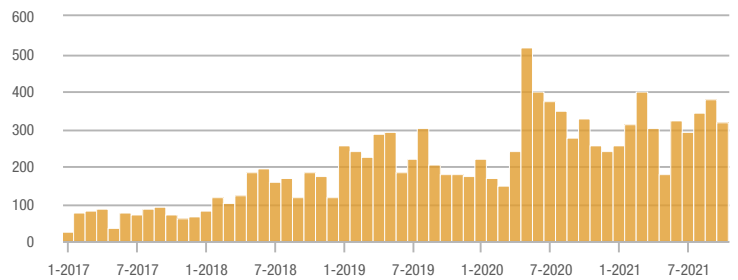
\$134,000 to \$184,999



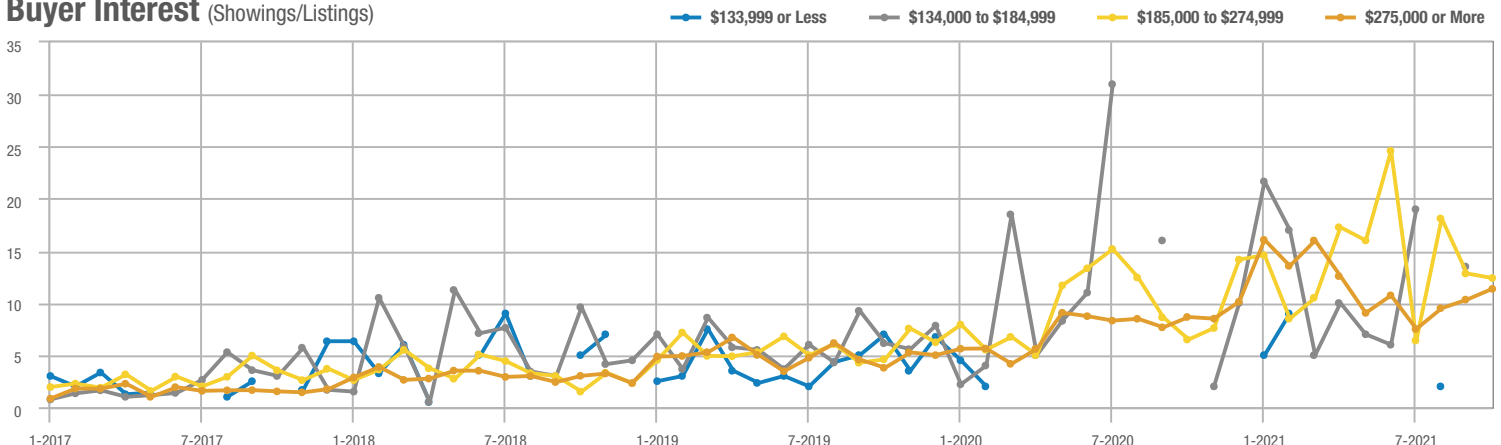
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

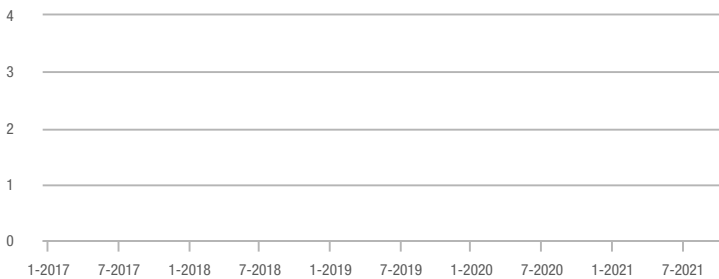


## Four Hills Village – 60

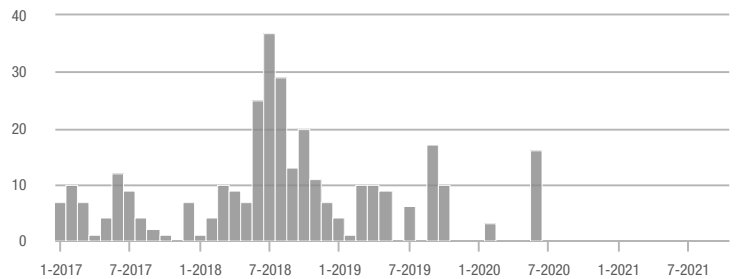
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 41             | - 47.4%               | - 28.1%                 | 6.8                                | + 5.1%                | - 4.1%                  | 6                | - 50.0%               | - 25.0%                 |
| \$275,000 or More      | 101            | - 25.7%               | - 9.8%                  | 8.4                                | + 48.5%               | + 5.2%                  | 12               | - 50.0%               | - 14.3%                 |
| Total                  | 142            | - 33.6%               | - 16.0%                 | 7.9                                | + 32.7%               | + 2.7%                  | 18               | - 50.0%               | - 18.2%                 |

### Showings

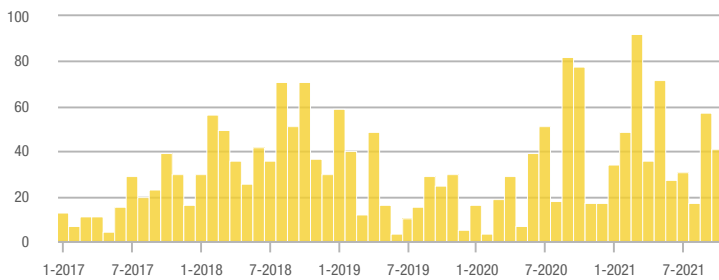
\$133,999 or Less



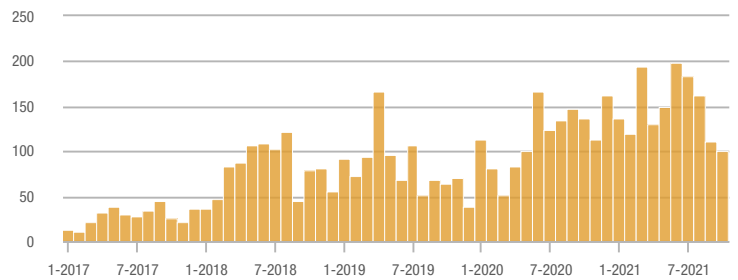
\$134,000 to \$184,999



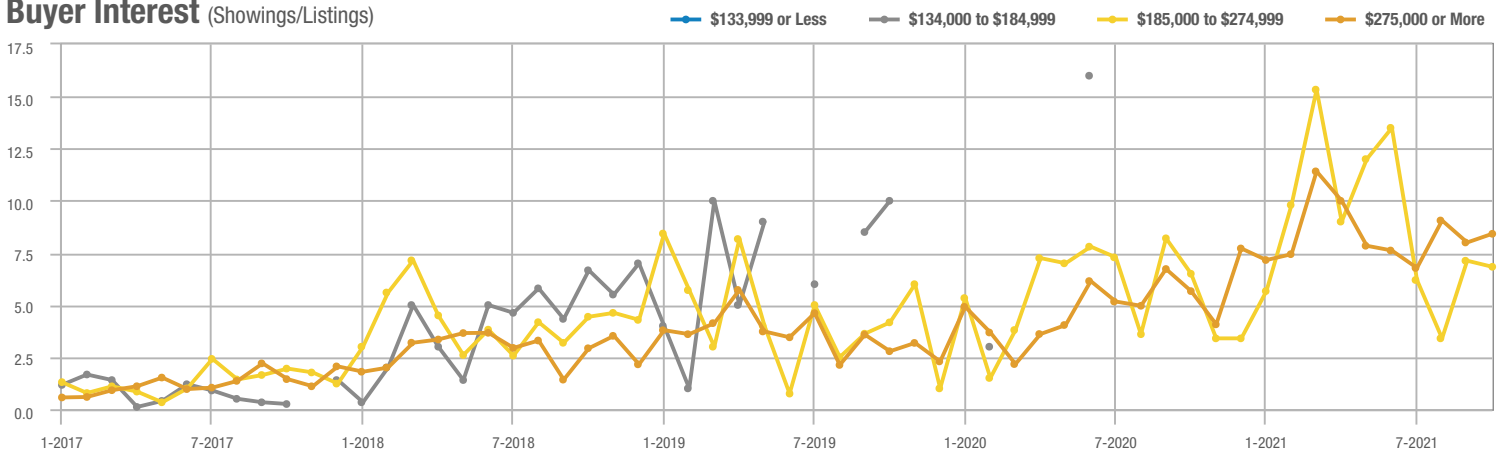
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

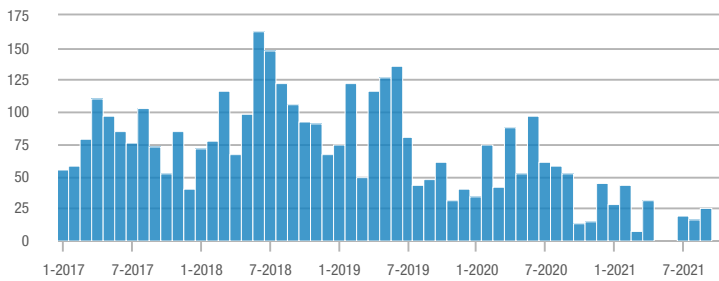


## Ladera Heights – 111

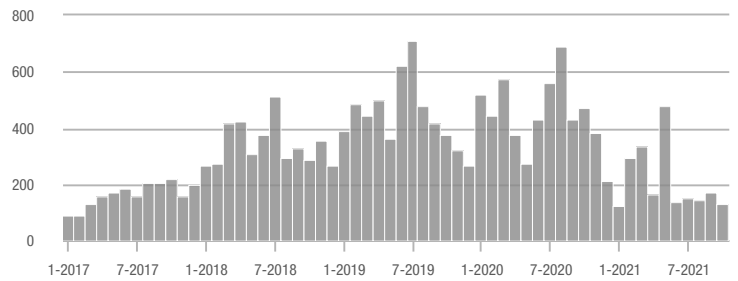
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 132            | - 72.2%               | - 23.7%                 | 13.2                               | + 5.6%                | - 31.3%                 | 10               | - 73.7%               | + 11.1%                 |
| \$185,000 to \$274,999 | 794            | + 33.9%               | - 12.9%                 | 18.5                               | + 58.8%               | - 0.8%                  | 43               | - 15.7%               | - 12.2%                 |
| \$275,000 or More      | 261            | + 34.5%               | + 5.2%                  | 7.5                                | + 15.3%               | + 26.3%                 | 35               | + 16.7%               | - 16.7%                 |
| Total                  | 1,187          | - 6.9%                | - 12.6%                 | 13.5                               | + 27.0%               | + 2.3%                  | 88               | - 26.7%               | - 14.6%                 |

### Showings

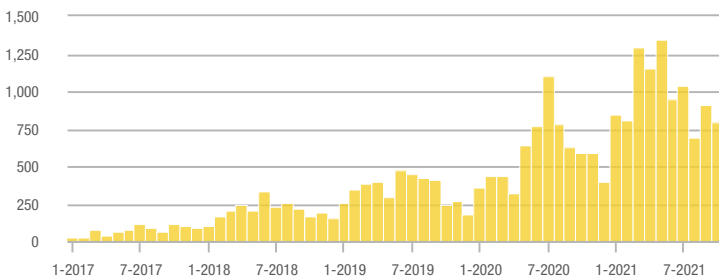
\$133,999 or Less



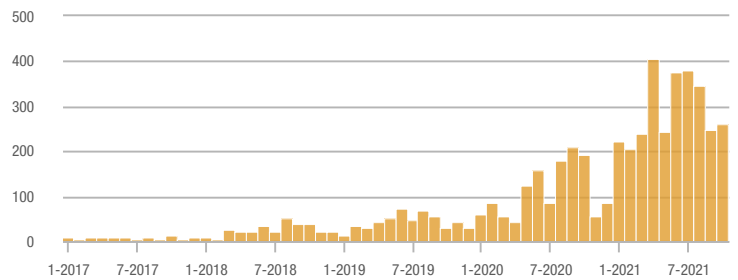
\$134,000 to \$184,999



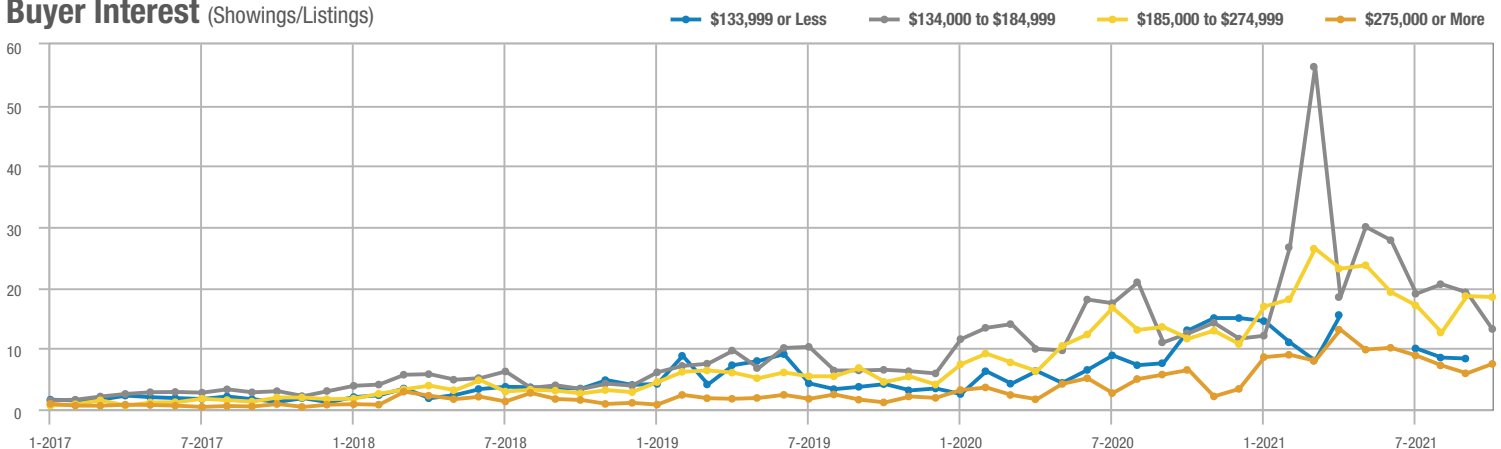
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)



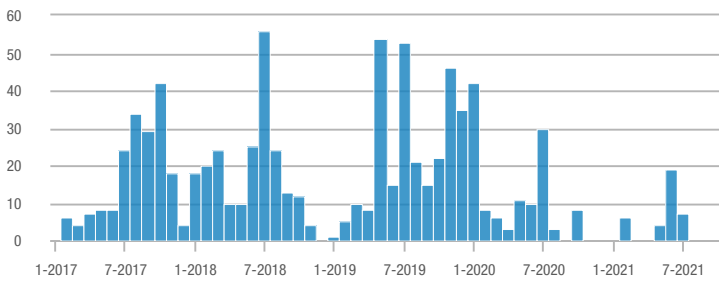


## Las Maravillas, Cypress Gardens – 721

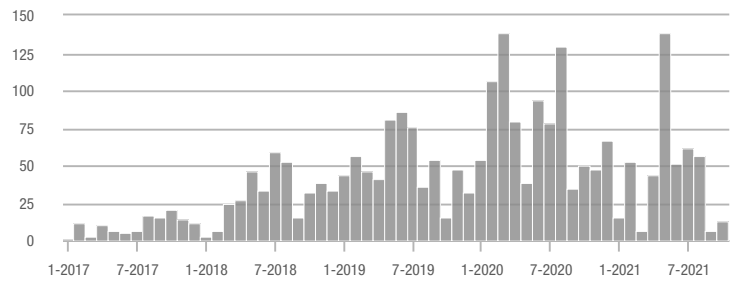
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 13             | - 74.0%               | + 116.7%                | 13.0                               | + 108.0%              | + 116.7%                | 1                | - 87.5%               | 0.0%                    |
| \$185,000 to \$274,999 | 44             | + 76.0%               | - 53.2%                 | 6.3                                | + 76.0%               | - 6.4%                  | 7                | 0.0%                  | - 50.0%                 |
| \$275,000 or More      | 33             | —                     | + 17.9%                 | 6.6                                | —                     | - 5.7%                  | 5                | —                     | + 25.0%                 |
| Total                  | 90             | + 8.4%                | - 29.7%                 | 6.9                                | + 33.5%               | + 2.8%                  | 13               | - 18.8%               | - 31.6%                 |

### Showings

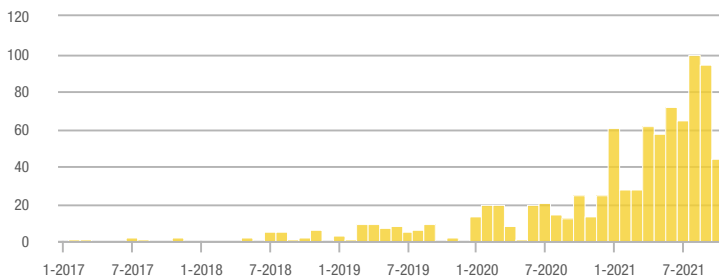
\$133,999 or Less



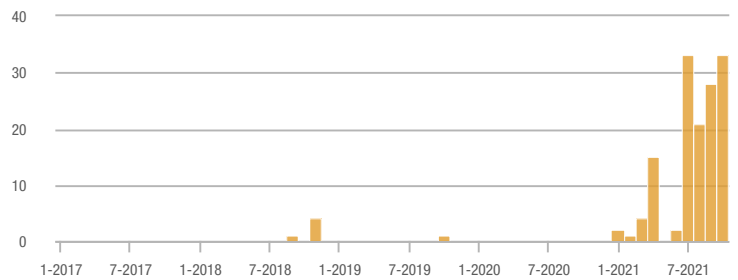
\$134,000 to \$184,999



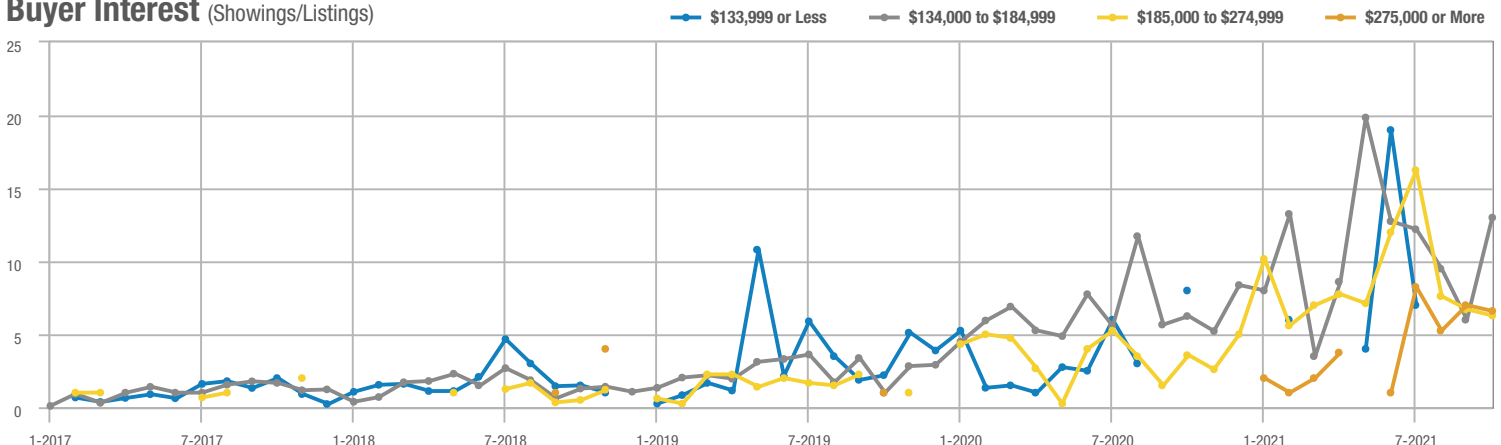
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

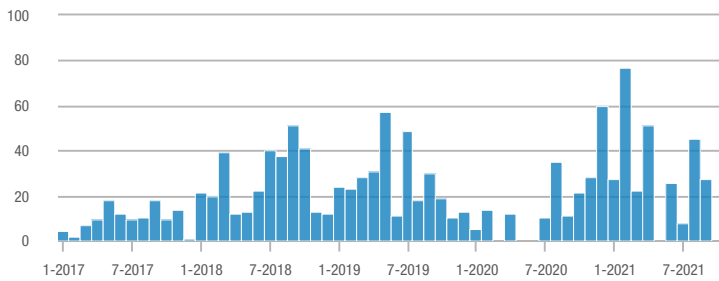


## Los Lunas – 700

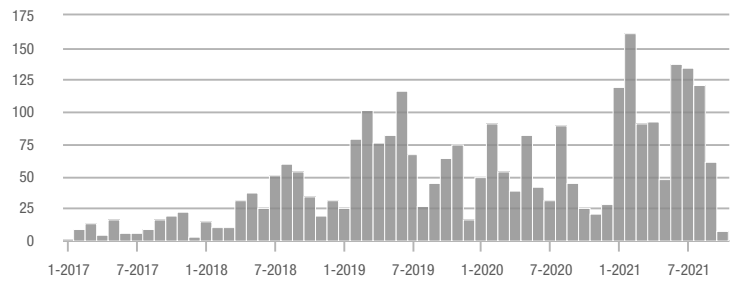
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 8              | - 68.0%               | - 86.9%                 | 8.0                                | + 60.0%               | - 21.3%                 | 1                | - 80.0%               | - 83.3%                 |
| \$185,000 to \$274,999 | 95             | + 53.2%               | - 41.4%                 | 6.8                                | + 86.1%               | - 33.0%                 | 14               | - 17.6%               | - 12.5%                 |
| \$275,000 or More      | 73             | + 69.8%               | + 4.3%                  | 3.5                                | + 77.9%               | + 14.2%                 | 21               | - 4.5%                | - 8.7%                  |
| Total                  | 176            | + 16.6%               | - 45.0%                 | 4.9                                | + 55.4%               | - 25.1%                 | 36               | - 25.0%               | - 26.5%                 |

### Showings

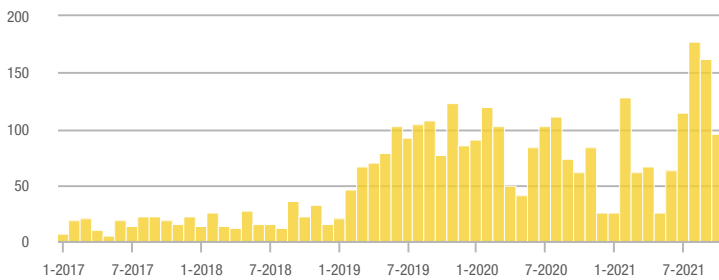
\$133,999 or Less



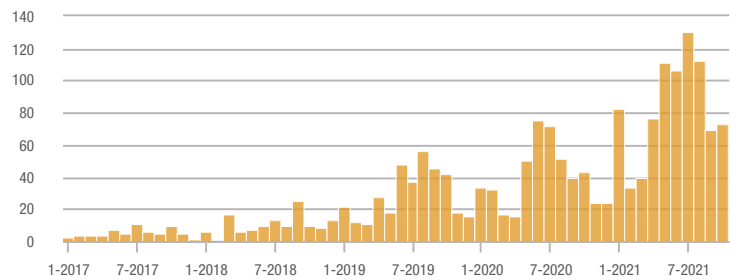
\$134,000 to \$184,999



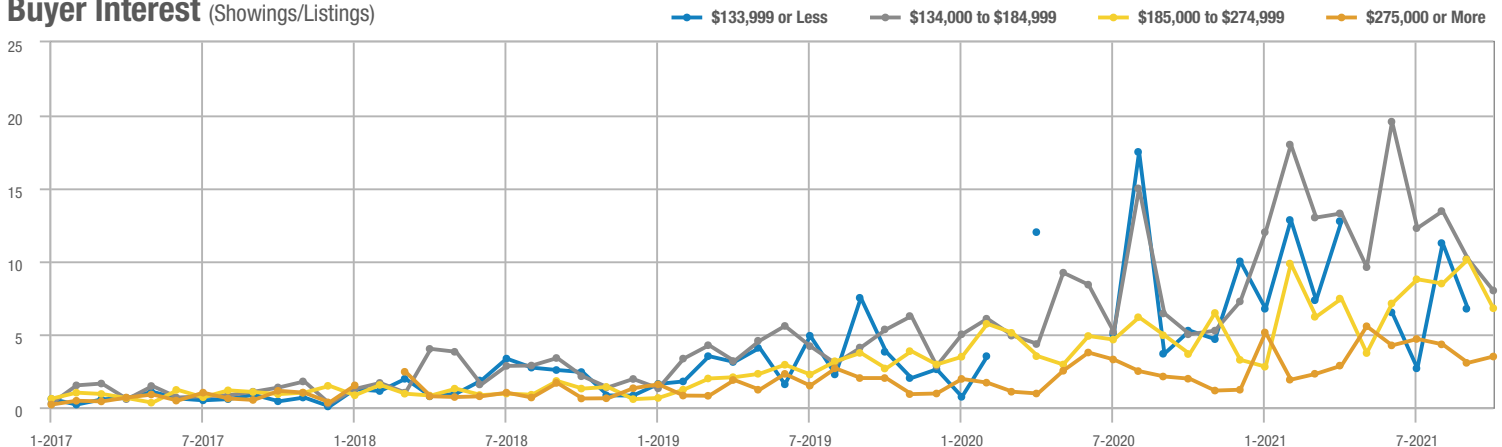
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

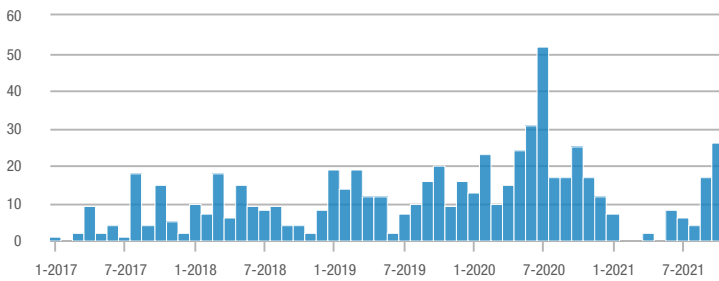


## Meadow Lake, El Cerro Mission, Monterrey Park – 720

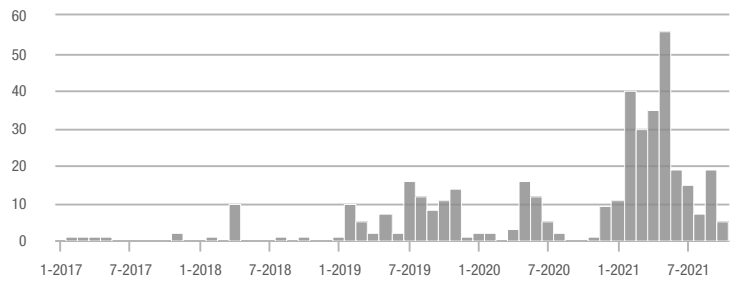
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 26             | + 4.0%                | + 52.9%                 | 6.5                                | + 4.0%                | + 52.9%                 | 4                | 0.0%                  | 0.0%                    |
| \$134,000 to \$184,999 | 5              | —                     | - 73.7%                 | 5.0                                | —                     | - 21.1%                 | 1                | —                     | - 66.7%                 |
| \$185,000 to \$274,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 1                | —                     | 0.0%                    |
| \$275,000 or More      | 7              | —                     | + 600.0%                | 3.5                                | —                     | + 600.0%                | 2                | —                     | 0.0%                    |
| Total                  | 38             | + 52.0%               | - 9.5%                  | 4.8                                | - 24.0%               | + 13.1%                 | 8                | + 100.0%              | - 20.0%                 |

### Showings

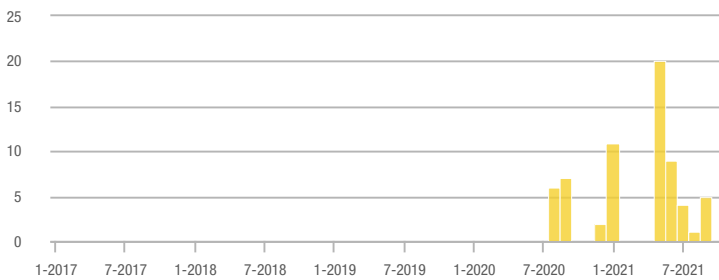
\$133,999 or Less



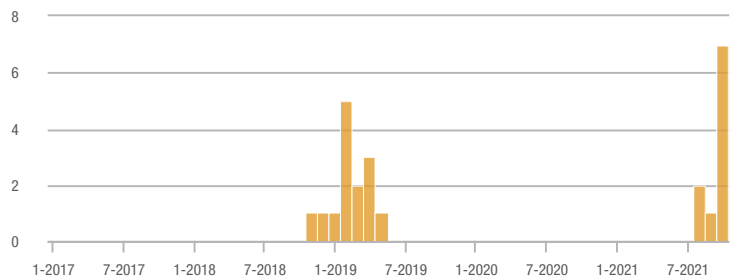
\$134,000 to \$184,999



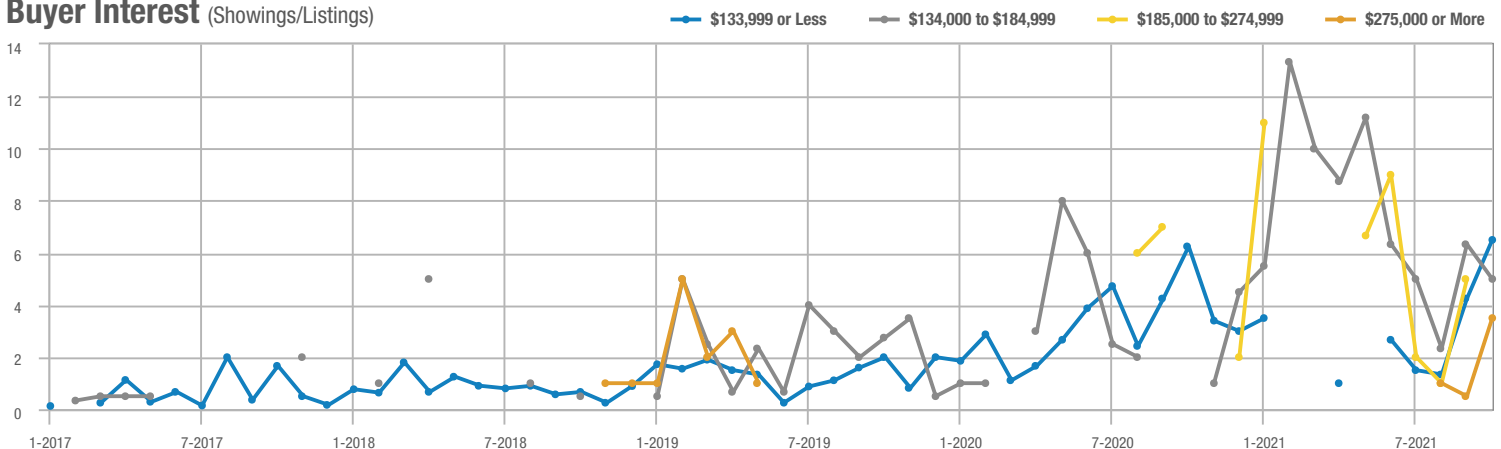
\$185,000 to \$274,999



\$275,000 or More



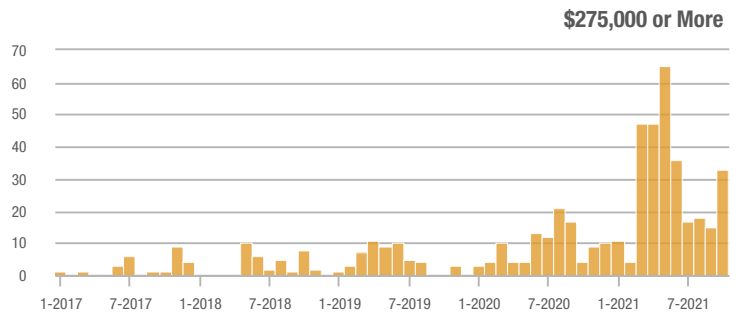
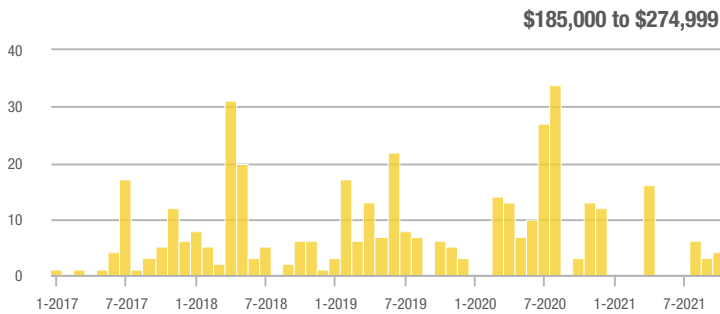
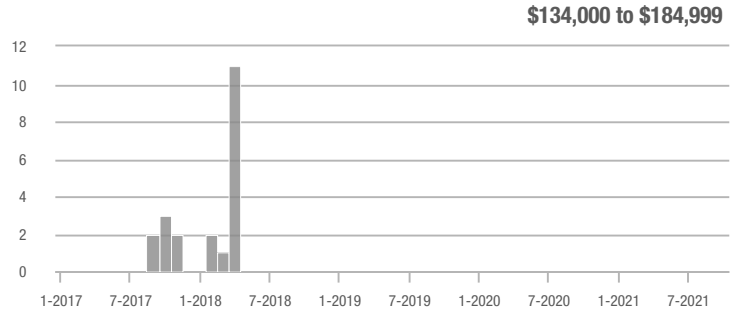
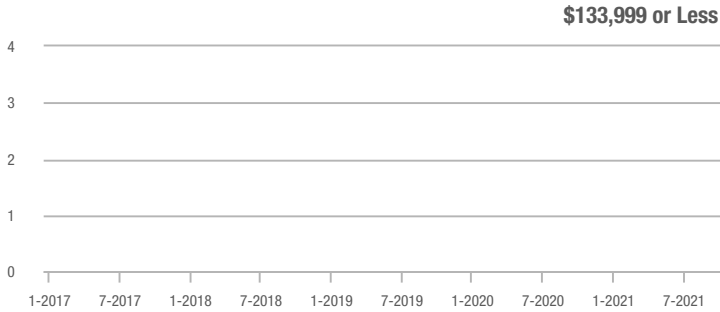
### Buyer Interest (Showings/Listings)



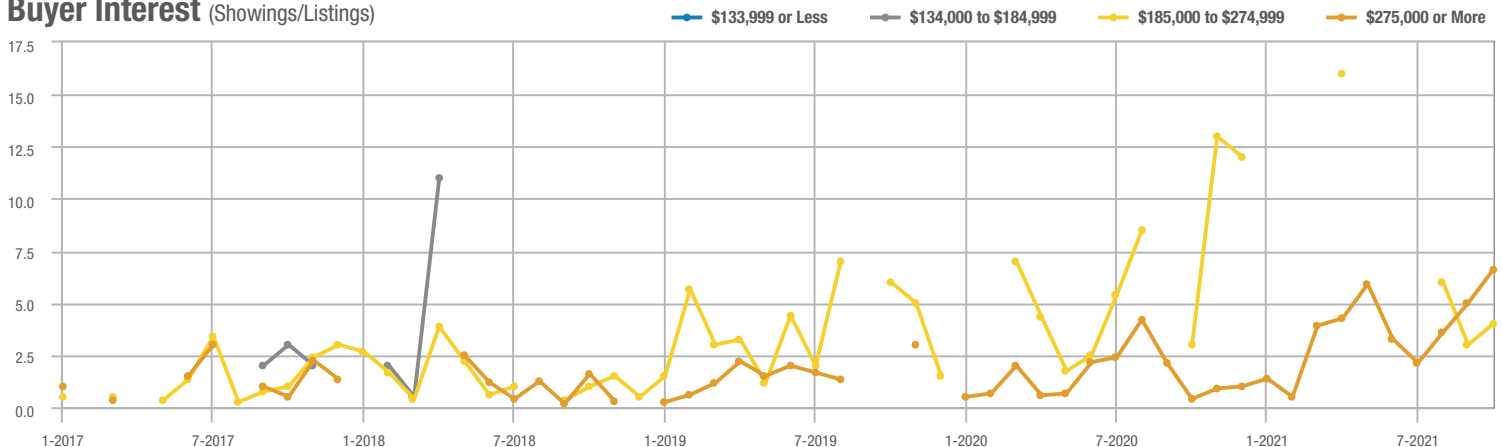
## Mesa Del Sol – 72

| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 4              | + 33.3%               | + 33.3%                 | 4.0                                | + 33.3%               | + 33.3%                 | 1                | 0.0%                  | 0.0%                    |
| \$275,000 or More      | 33             | + 725.0%              | + 120.0%                | 6.6                                | + 1,550.0%            | + 32.0%                 | 5                | - 50.0%               | + 66.7%                 |
| Total                  | 37             | + 428.6%              | + 105.6%                | 6.2                                | + 869.0%              | + 37.0%                 | 6                | - 45.5%               | + 50.0%                 |

### Showings



### Buyer Interest (Showings/Listings)

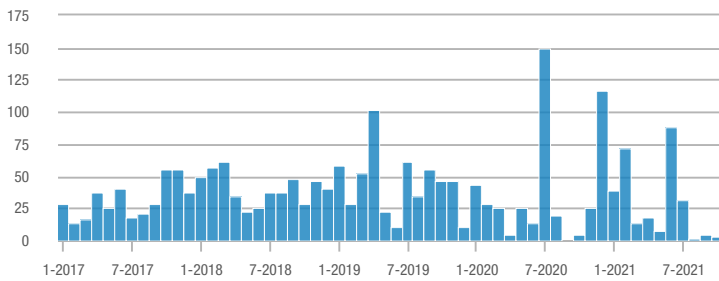


## Near North Valley – 101

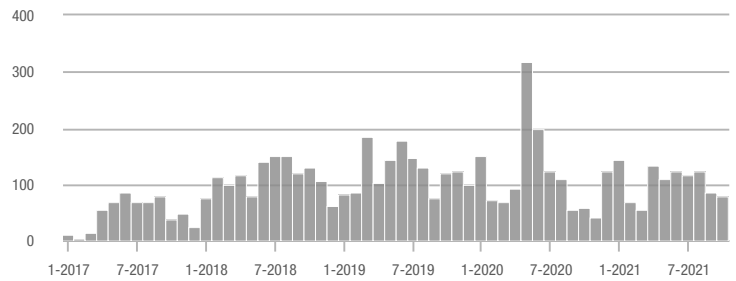
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 3              | - 25.0%               | - 25.0%                 | 3.0                                | - 25.0%               | - 25.0%                 | 1                | 0.0%                  | 0.0%                    |
| \$134,000 to \$184,999 | 77             | + 35.1%               | - 9.4%                  | 11.0                               | + 15.8%               | + 3.5%                  | 7                | + 16.7%               | - 12.5%                 |
| \$185,000 to \$274,999 | 271            | + 14.8%               | - 15.3%                 | 14.3                               | + 57.1%               | - 24.2%                 | 19               | - 26.9%               | + 11.8%                 |
| \$275,000 or More      | 399            | + 63.5%               | + 16.3%                 | 9.7                                | + 59.5%               | + 7.8%                  | 41               | + 2.5%                | + 7.9%                  |
| Total                  | 750            | + 38.6%               | - 0.3%                  | 11.0                               | + 48.8%               | - 6.1%                  | 68               | - 6.8%                | + 6.3%                  |

### Showings

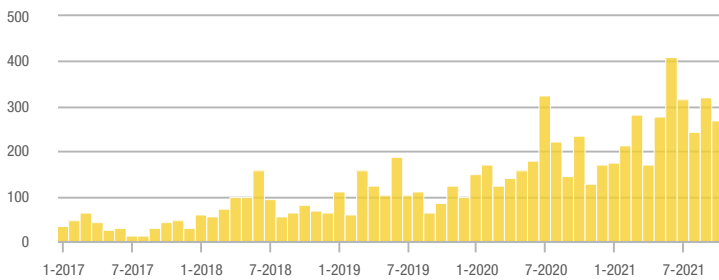
\$133,999 or Less



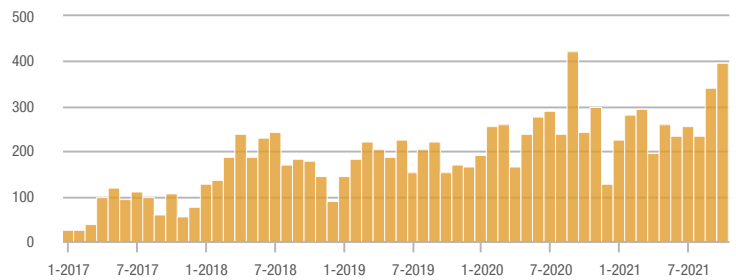
\$134,000 to \$184,999



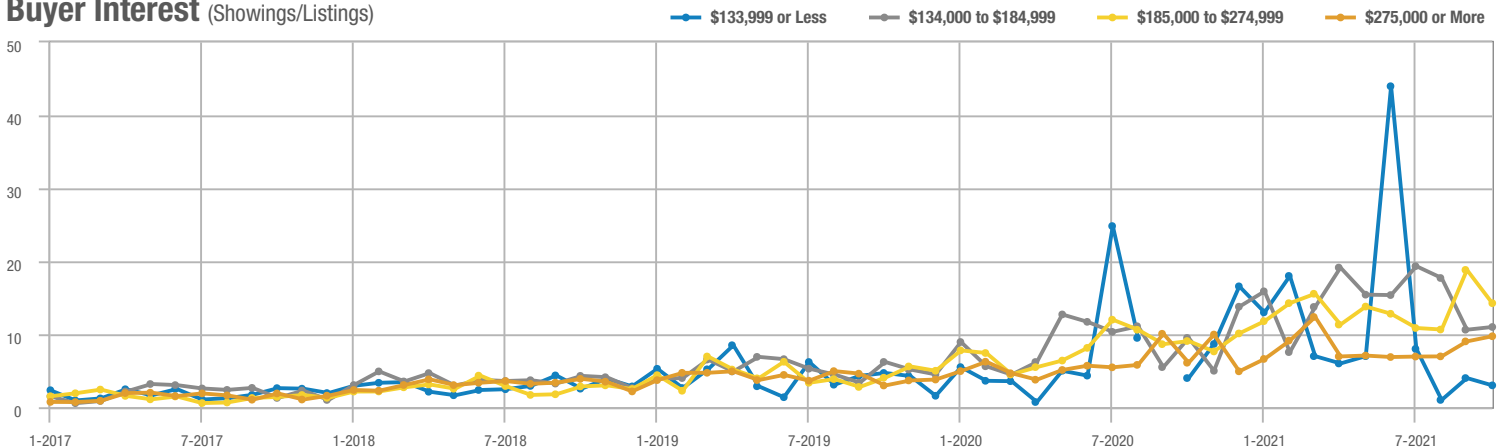
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

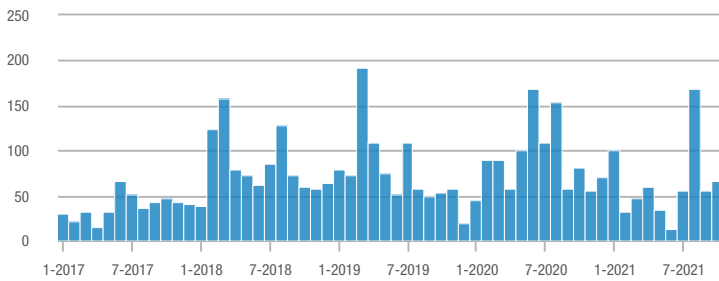


## Near South Valley – 90

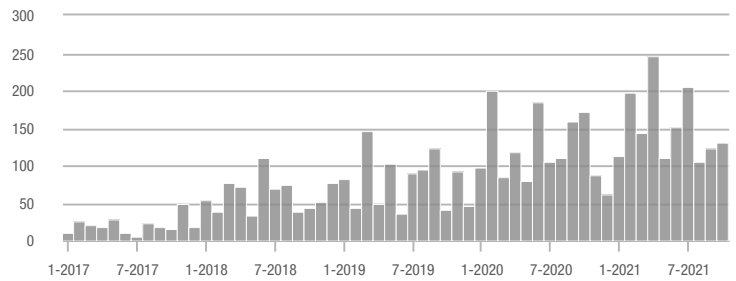
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 66             | - 19.5%               | + 17.9%                 | 9.4                                | + 61.0%               | + 85.2%                 | 7                | - 50.0%               | - 36.4%                 |
| \$134,000 to \$184,999 | 132            | - 23.7%               | + 7.3%                  | 12.0                               | - 2.9%                | - 2.4%                  | 11               | - 21.4%               | + 10.0%                 |
| \$185,000 to \$274,999 | 168            | + 50.0%               | + 136.6%                | 12.0                               | + 82.1%               | + 69.0%                 | 14               | - 17.6%               | + 40.0%                 |
| \$275,000 or More      | 60             | + 76.5%               | + 140.0%                | 5.0                                | - 11.8%               | + 20.0%                 | 12               | + 100.0%              | + 100.0%                |
| Total                  | 426            | + 6.2%                | + 54.9%                 | 9.7                                | + 23.1%               | + 30.3%                 | 44               | - 13.7%               | + 18.9%                 |

### Showings

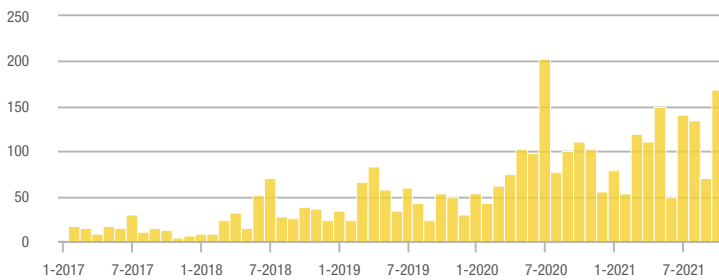
\$133,999 or Less



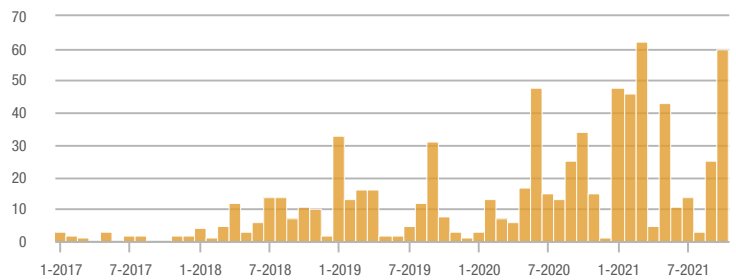
\$134,000 to \$184,999



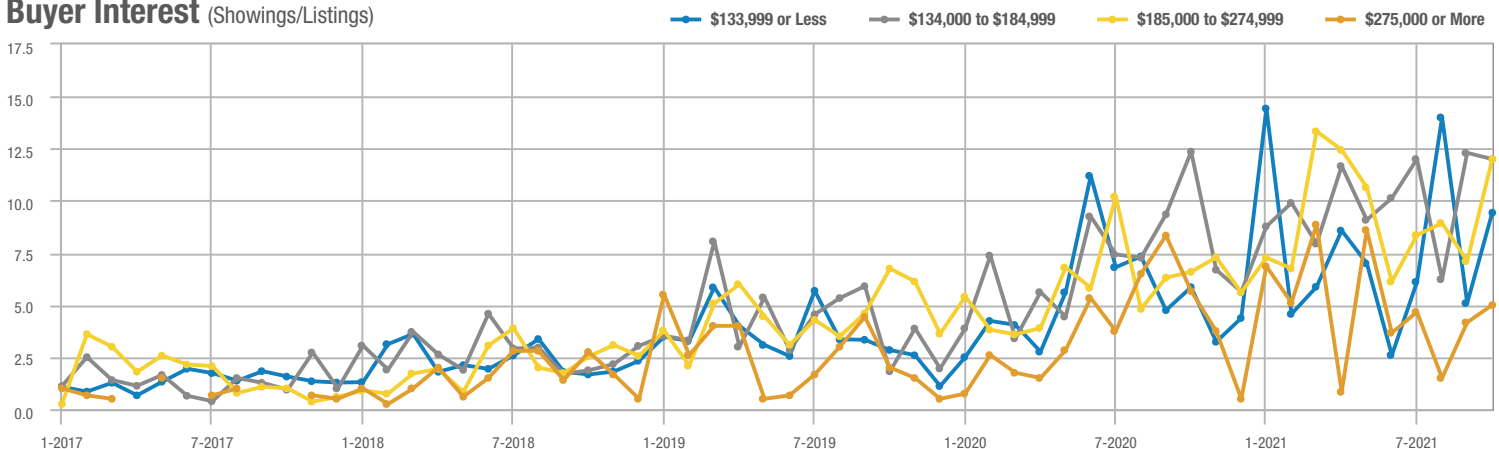
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

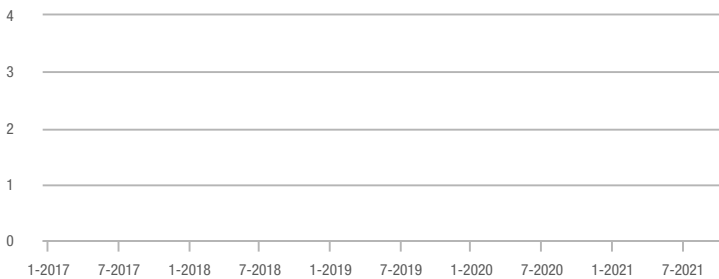


## North Albuquerque Acres Area – 20

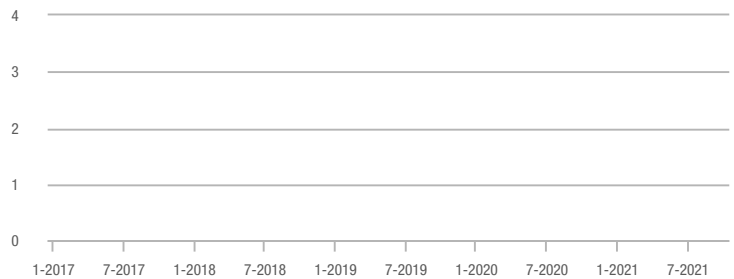
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$275,000 or More      | 234            | - 21.7%               | - 14.3%                 | 7.8                                | + 7.0%                | + 5.7%                  | 30               | - 26.8%               | - 18.9%                 |
| Total                  | 234            | - 21.7%               | - 14.3%                 | 7.8                                | + 7.0%                | + 5.7%                  | 30               | - 26.8%               | - 18.9%                 |

### Showings

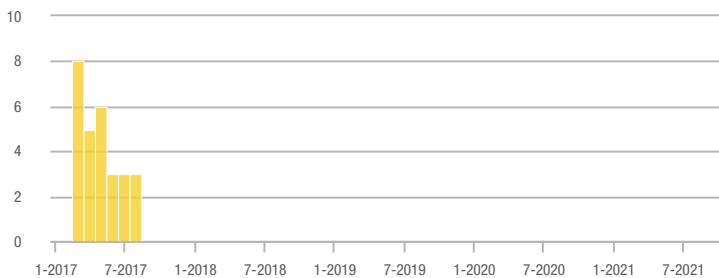
\$133,999 or Less



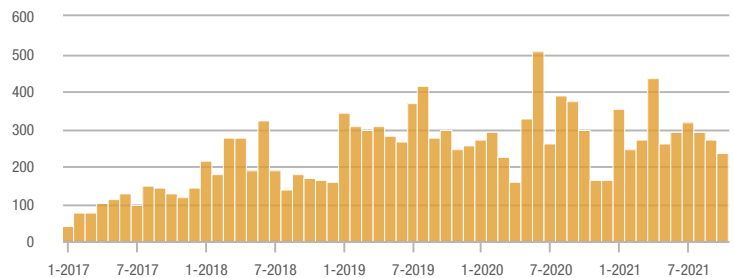
\$134,000 to \$184,999



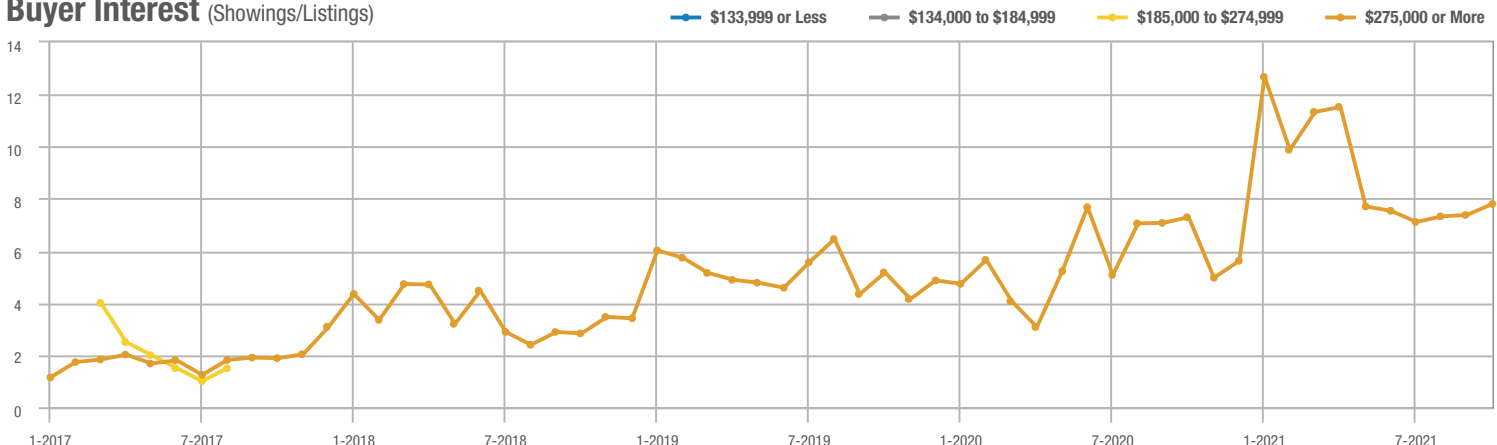
\$185,000 to \$274,999



\$275,000 or More



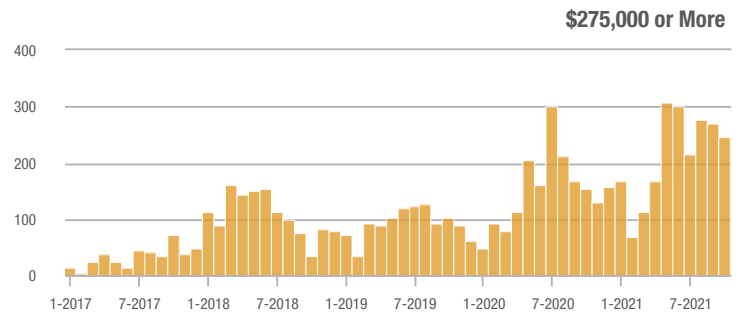
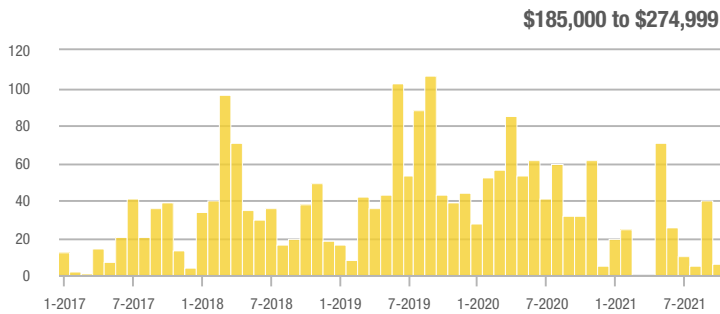
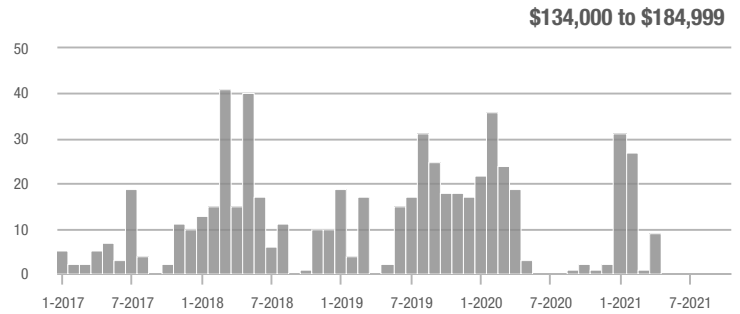
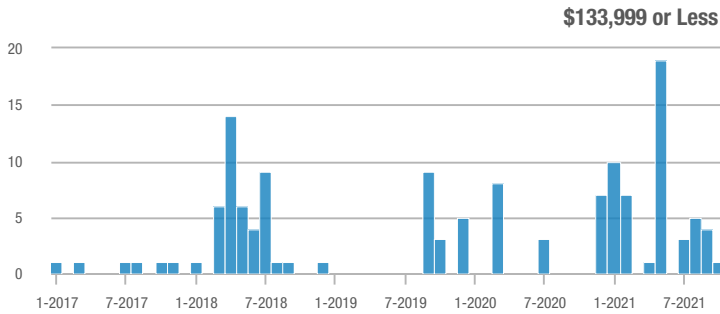
### Buyer Interest (Showings/Listings)



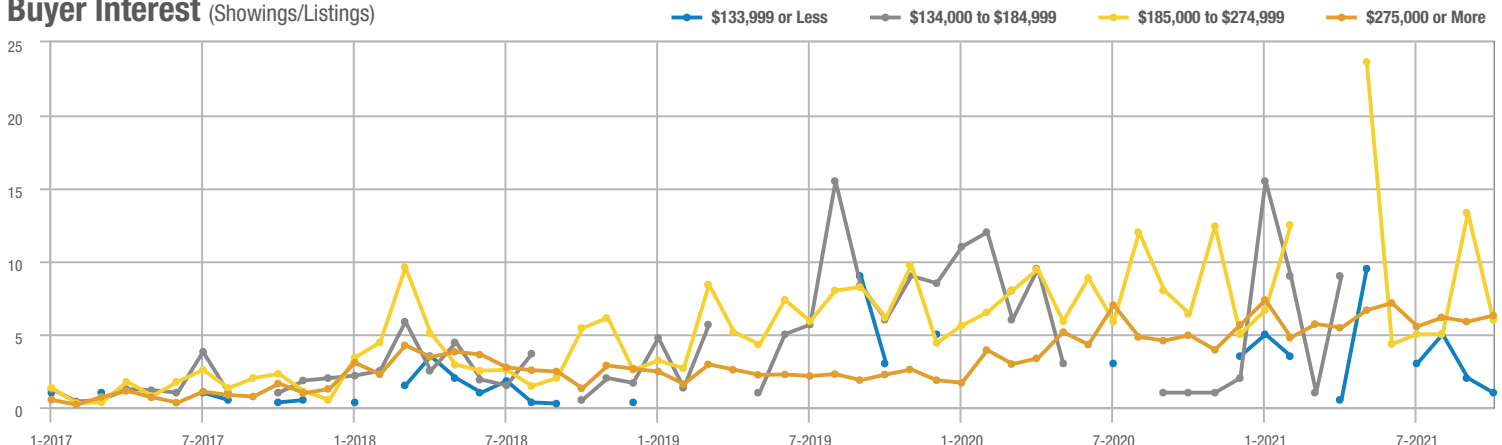
## North of I-40 – 220

| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 1              | —                     | - 75.0%                 | 1.0                                | —                     | - 50.0%                 | 1                | —                     | - 50.0%                 |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 6              | - 81.3%               | - 85.0%                 | 6.0                                | - 6.3%                | - 55.0%                 | 1                | - 80.0%               | - 66.7%                 |
| \$275,000 or More      | 245            | + 60.1%               | - 9.3%                  | 6.3                                | + 27.3%               | + 7.0%                  | 39               | + 25.8%               | - 15.2%                 |
| Total                  | 252            | + 34.8%               | - 19.7%                 | 6.1                                | + 24.9%               | - 0.2%                  | 41               | + 7.9%                | - 19.6%                 |

### Showings



### Buyer Interest (Showings/Listings)



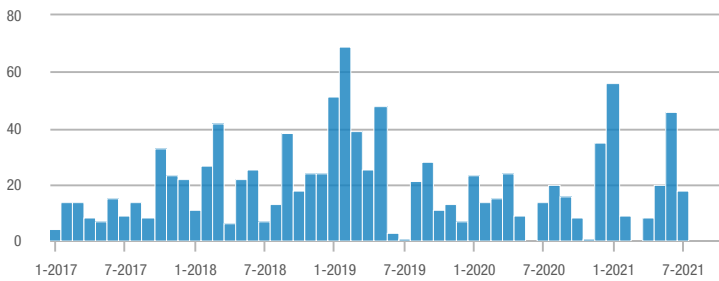


## North Valley – 100

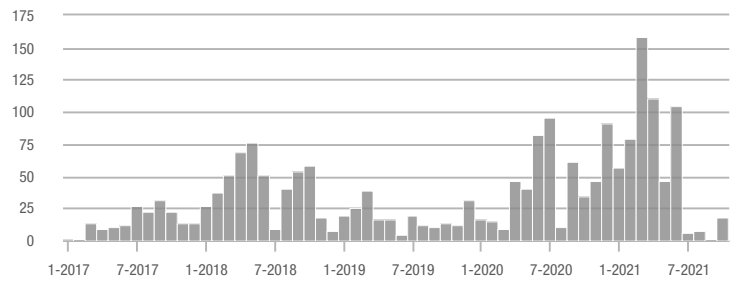
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 18             | - 47.1%               | —                       | 18.0                               | + 270.6%              | —                       | 1                | - 85.7%               | —                       |
| \$185,000 to \$274,999 | 43             | - 79.1%               | - 55.7%                 | 8.6                                | - 33.2%               | - 11.3%                 | 5                | - 68.8%               | - 50.0%                 |
| \$275,000 or More      | 332            | + 35.5%               | - 9.0%                  | 6.8                                | + 38.3%               | - 7.2%                  | 49               | - 2.0%                | - 2.0%                  |
| Total                  | 393            | - 20.3%               | - 14.9%                 | 7.1                                | + 8.7%                | - 7.2%                  | 55               | - 26.7%               | - 8.3%                  |

### Showings

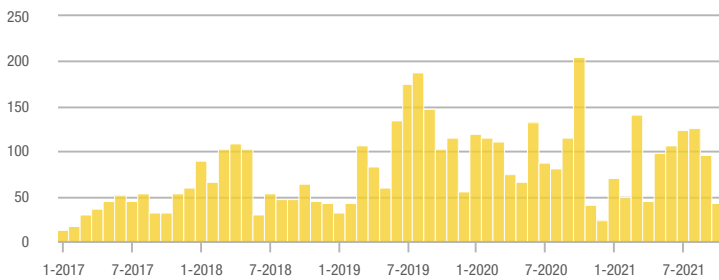
\$133,999 or Less



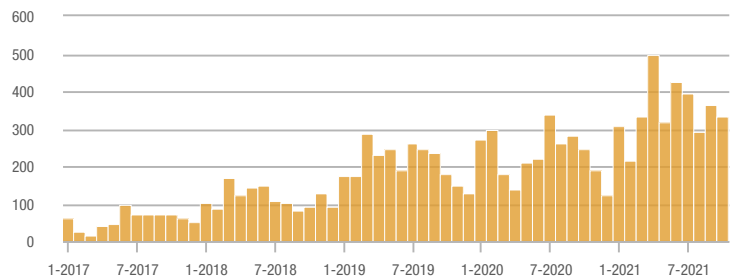
\$134,000 to \$184,999



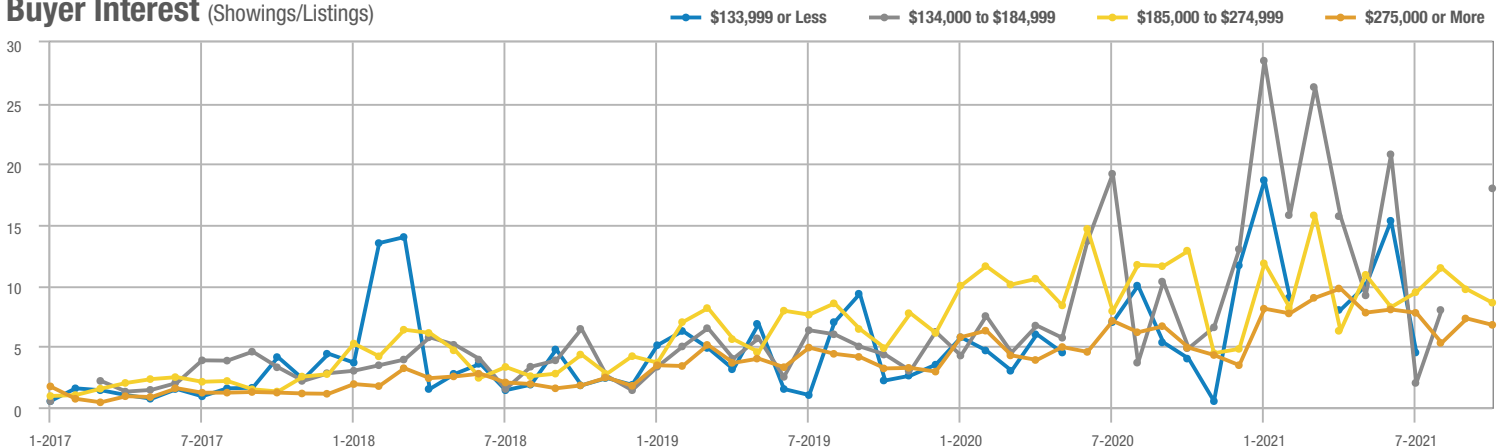
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

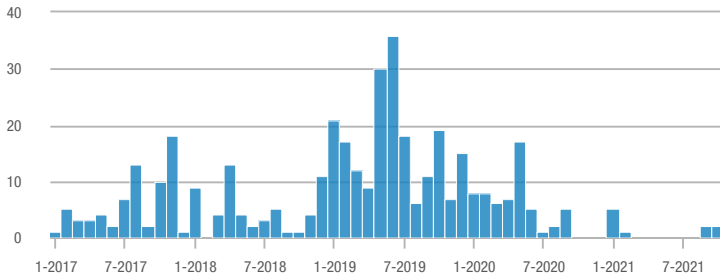


## Northeast Edgewood – 270

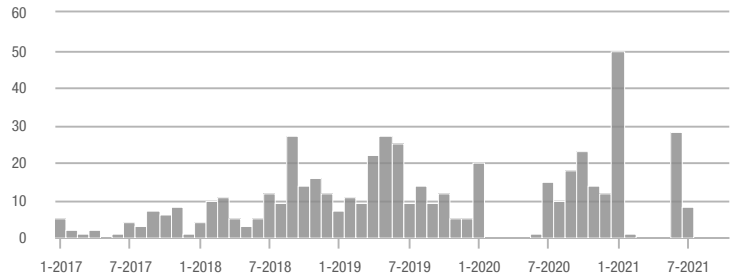
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 2              | —                     | 0.0%                    | 2.0                                | —                     | 0.0%                    | 1                | 0.0%                  | 0.0%                    |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 51             | + 628.6%              | + 18.6%                 | 4.6                                | - 33.8%               | - 13.7%                 | 11               | + 1,000.0%            | + 37.5%                 |
| \$275,000 or More      | 36             | + 50.0%               | - 25.0%                 | 3.6                                | - 10.0%               | - 40.0%                 | 10               | + 66.7%               | + 25.0%                 |
| Total                  | 89             | + 64.8%               | - 4.3%                  | 4.0                                | - 10.1%               | - 26.1%                 | 22               | + 83.3%               | + 29.4%                 |

### Showings

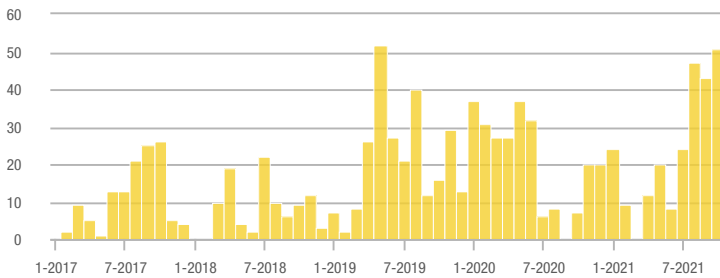
\$133,999 or Less



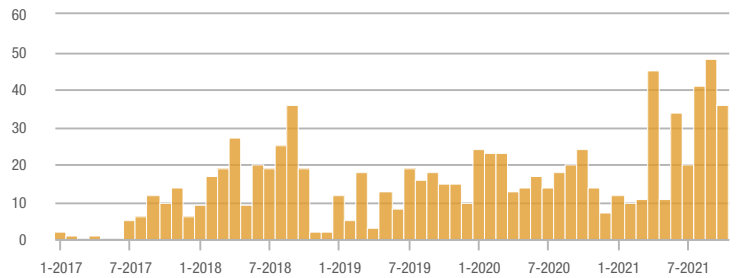
\$134,000 to \$184,999



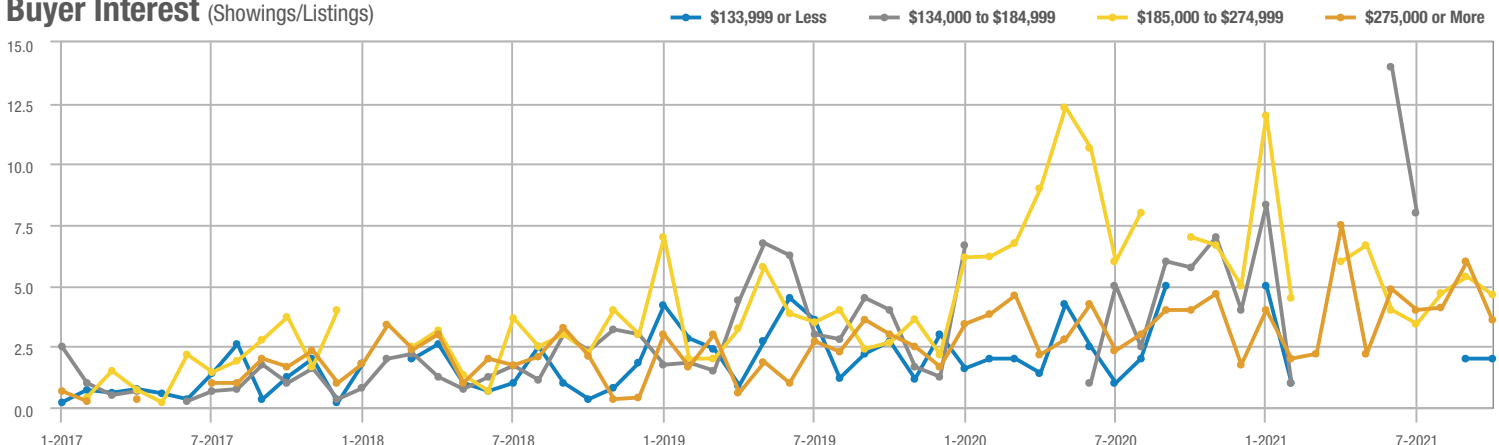
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

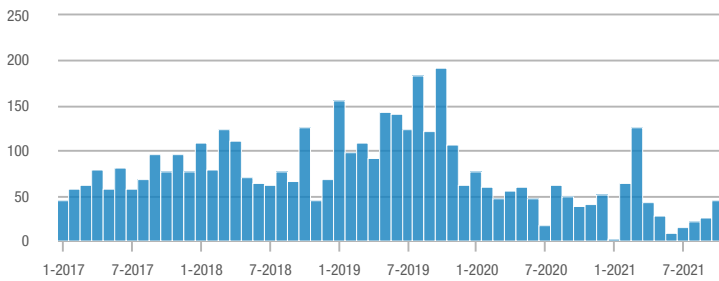


## Northeast Heights – 50

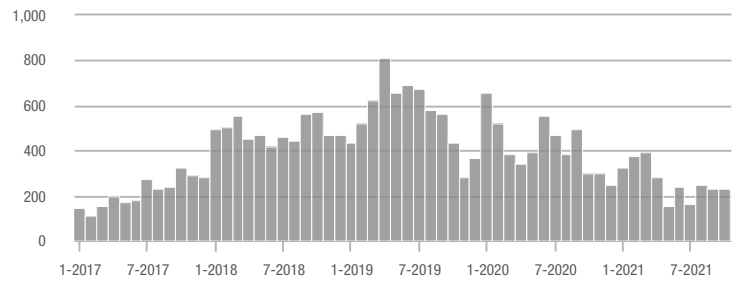
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 45             | + 18.4%               | + 73.1%                 | 11.3                               | + 77.6%               | - 13.5%                 | 4                | - 33.3%               | + 100.0%                |
| \$134,000 to \$184,999 | 233            | - 21.0%               | + 1.3%                  | 23.3                               | + 168.5%              | + 62.1%                 | 10               | - 70.6%               | - 37.5%                 |
| \$185,000 to \$274,999 | 1,099          | + 18.6%               | - 12.6%                 | 12.8                               | + 44.7%               | - 10.5%                 | 86               | - 18.1%               | - 2.3%                  |
| \$275,000 or More      | 645            | + 202.8%              | + 4.4%                  | 11.5                               | + 132.5%              | + 0.6%                  | 56               | + 30.2%               | + 3.7%                  |
| Total                  | 2,022          | + 37.3%               | - 5.1%                  | 13.0                               | + 65.4%               | - 2.7%                  | 156              | - 17.0%               | - 2.5%                  |

### Showings

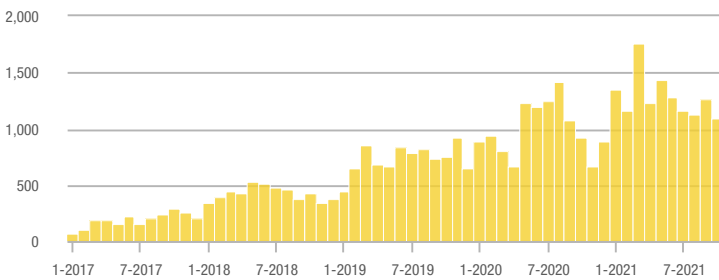
\$133,999 or Less



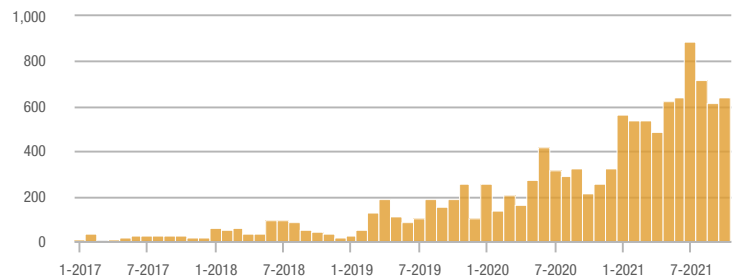
\$134,000 to \$184,999



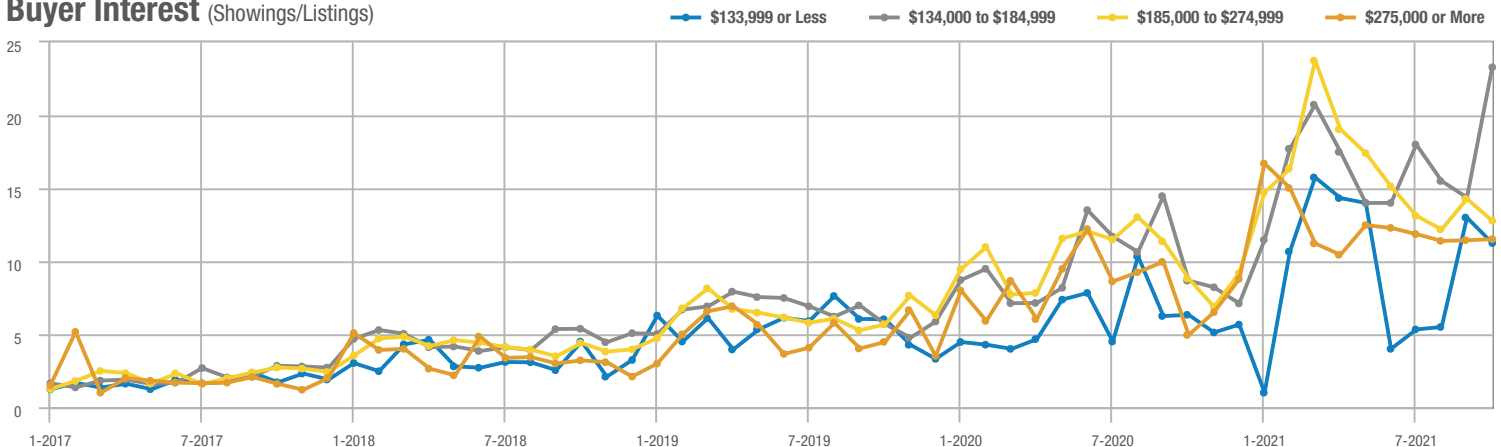
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

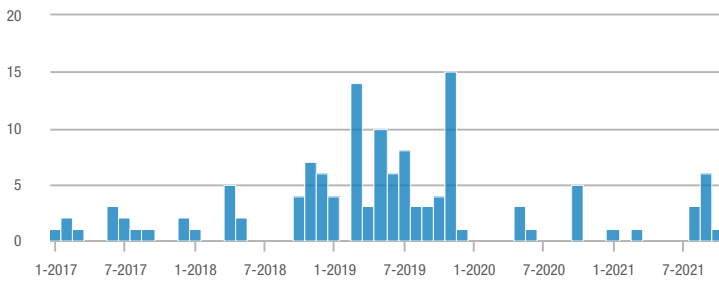


## Northwest Edgewood – 250

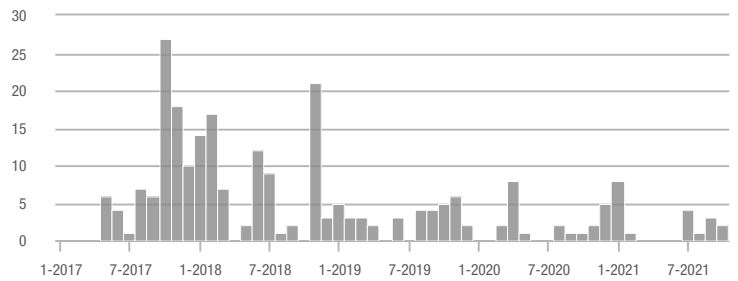
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 1              | - 80.0%               | - 83.3%                 | 0.5                                | - 90.0%               | - 83.3%                 | 2                | + 100.0%              | 0.0%                    |
| \$134,000 to \$184,999 | 2              | + 100.0%              | - 33.3%                 | 2.0                                | + 100.0%              | - 33.3%                 | 1                | 0.0%                  | 0.0%                    |
| \$185,000 to \$274,999 | 22             | + 29.4%               | - 58.5%                 | 3.1                                | - 7.6%                | - 58.5%                 | 7                | + 40.0%               | 0.0%                    |
| \$275,000 or More      | 142            | + 97.2%               | - 21.5%                 | 7.5                                | + 159.5%              | - 5.0%                  | 19               | - 24.0%               | - 17.4%                 |
| Total                  | 167            | + 75.8%               | - 31.3%                 | 5.8                                | + 94.0%               | - 21.8%                 | 29               | - 9.4%                | - 12.1%                 |

### Showings

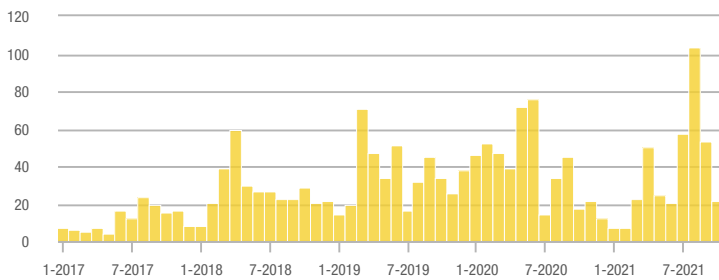
\$133,999 or Less



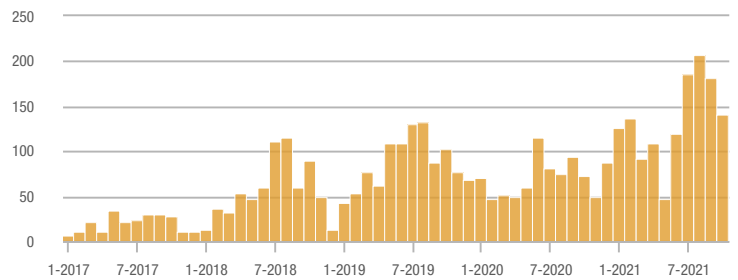
\$134,000 to \$184,999



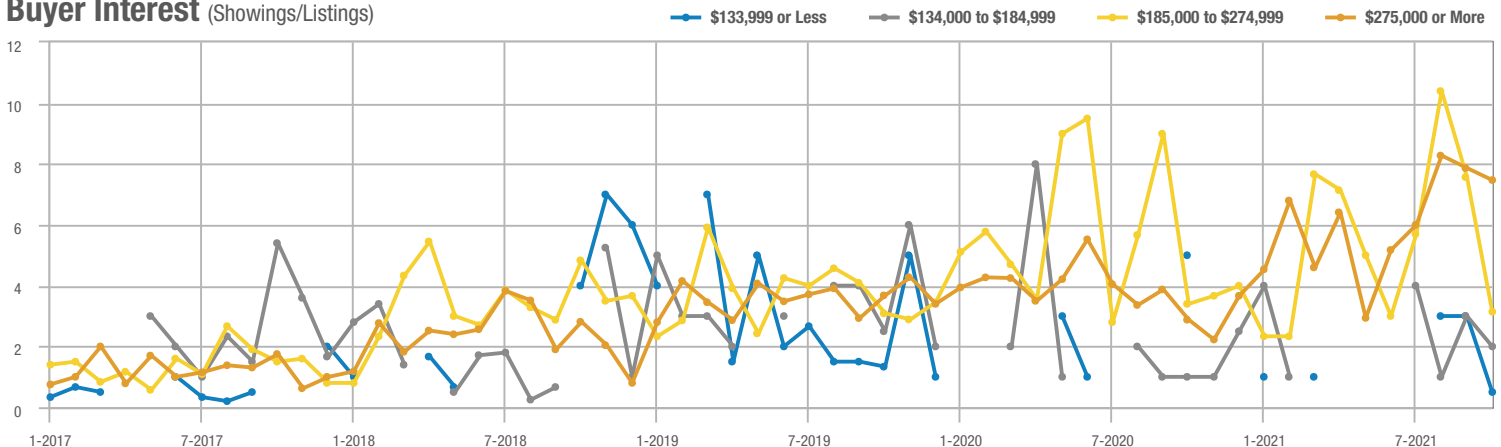
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

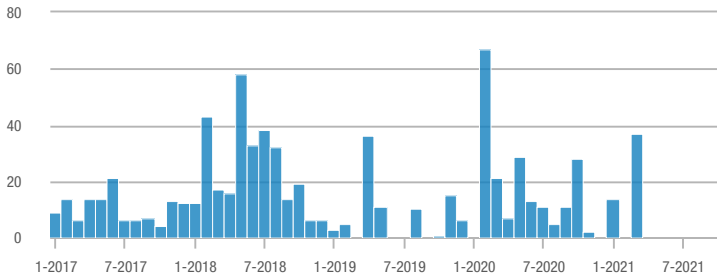


## Northwest Heights – 110

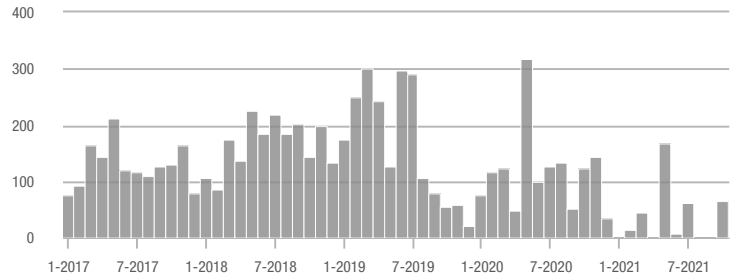
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 65             | - 47.2%               | —                       | 32.5                               | + 58.5%               | —                       | 2                | - 66.7%               | —                       |
| \$185,000 to \$274,999 | 352            | - 30.0%               | - 57.3%                 | 25.1                               | + 99.9%               | - 20.8%                 | 14               | - 65.0%               | - 46.2%                 |
| \$275,000 or More      | 983            | + 48.9%               | + 10.7%                 | 8.6                                | + 67.2%               | + 18.5%                 | 114              | - 10.9%               | - 6.6%                  |
| Total                  | 1,400          | + 6.5%                | - 18.3%                 | 10.8                               | + 44.2%               | - 7.0%                  | 130              | - 26.1%               | - 12.2%                 |

### Showings

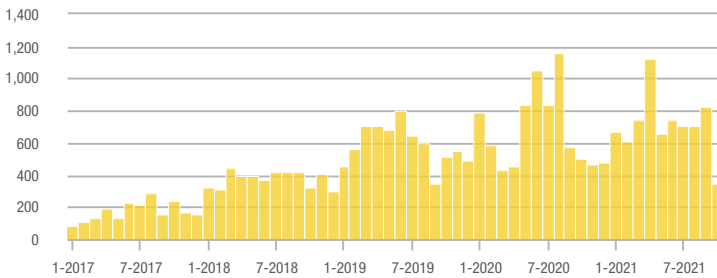
\$133,999 or Less



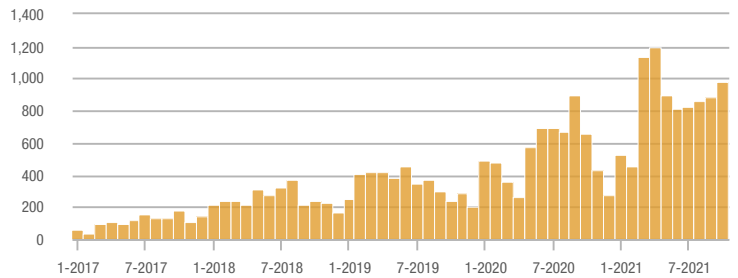
\$134,000 to \$184,999



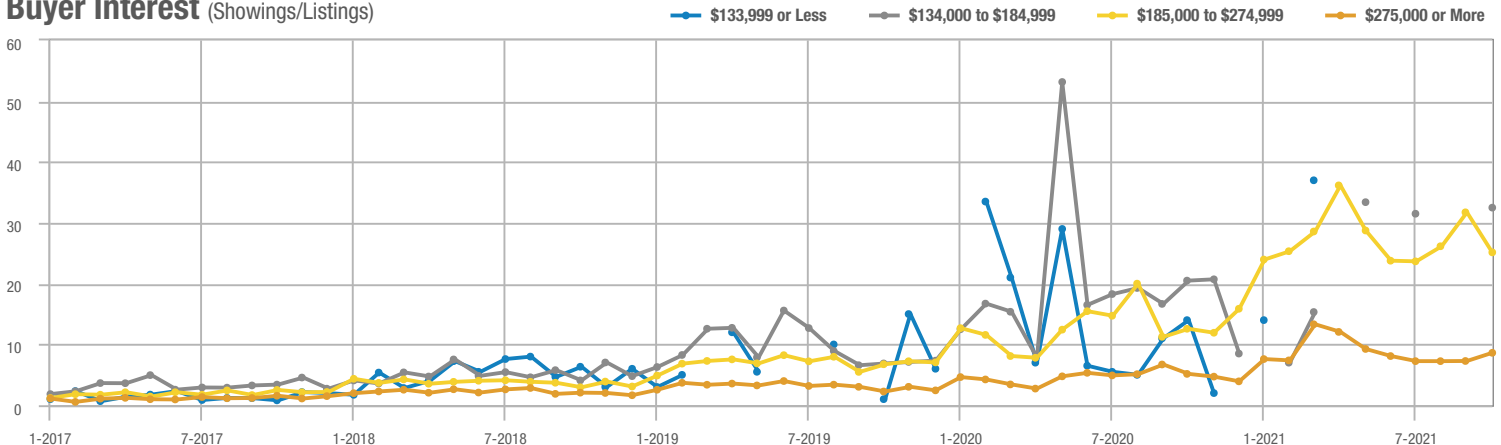
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

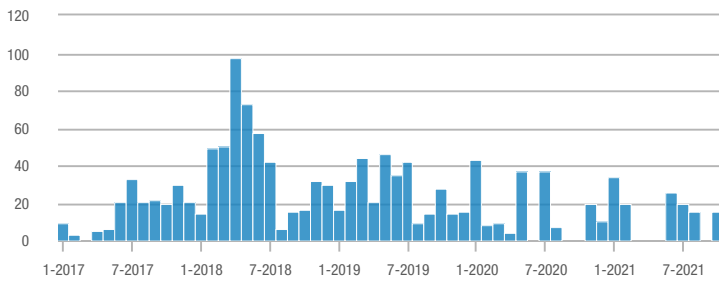


## Paradise East – 121

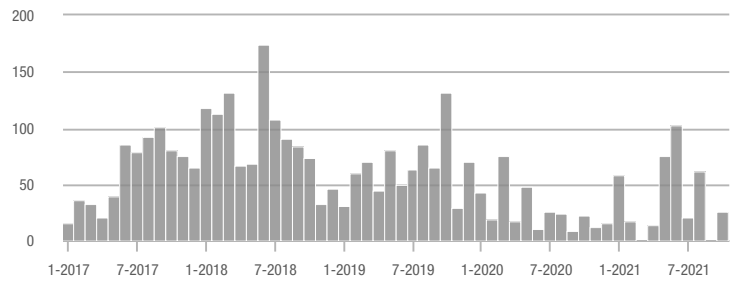
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 15             | —                     | —                       | 7.5                                | —                     | —                       | 2                | —                     | —                       |
| \$134,000 to \$184,999 | 26             | + 18.2%               | —                       | 13.0                               | + 77.3%               | —                       | 2                | - 33.3%               | 0.0%                    |
| \$185,000 to \$274,999 | 124            | - 70.1%               | - 16.8%                 | 17.7                               | + 40.9%               | + 30.8%                 | 7                | - 78.8%               | - 36.4%                 |
| \$275,000 or More      | 524            | + 90.5%               | + 43.6%                 | 10.7                               | + 47.8%               | + 34.8%                 | 49               | + 28.9%               | + 6.5%                  |
| Total                  | 689            | - 3.2%                | + 34.0%                 | 11.5                               | + 19.3%               | + 31.8%                 | 60               | - 18.9%               | + 1.7%                  |

### Showings

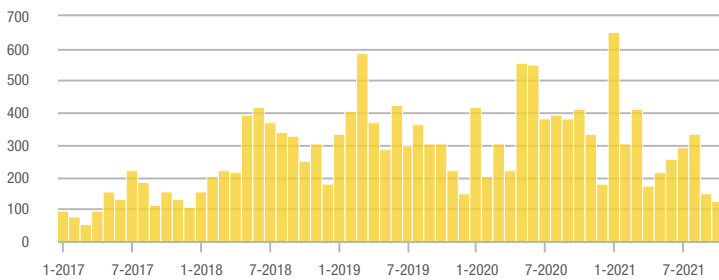
\$133,999 or Less



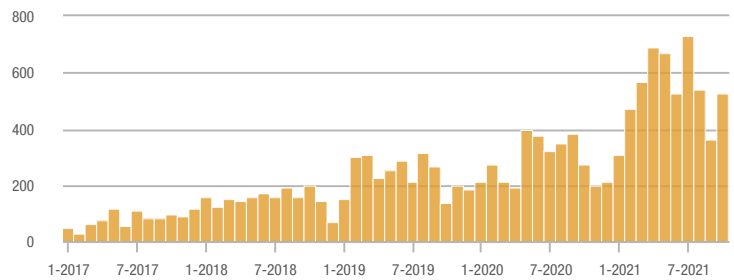
\$134,000 to \$184,999



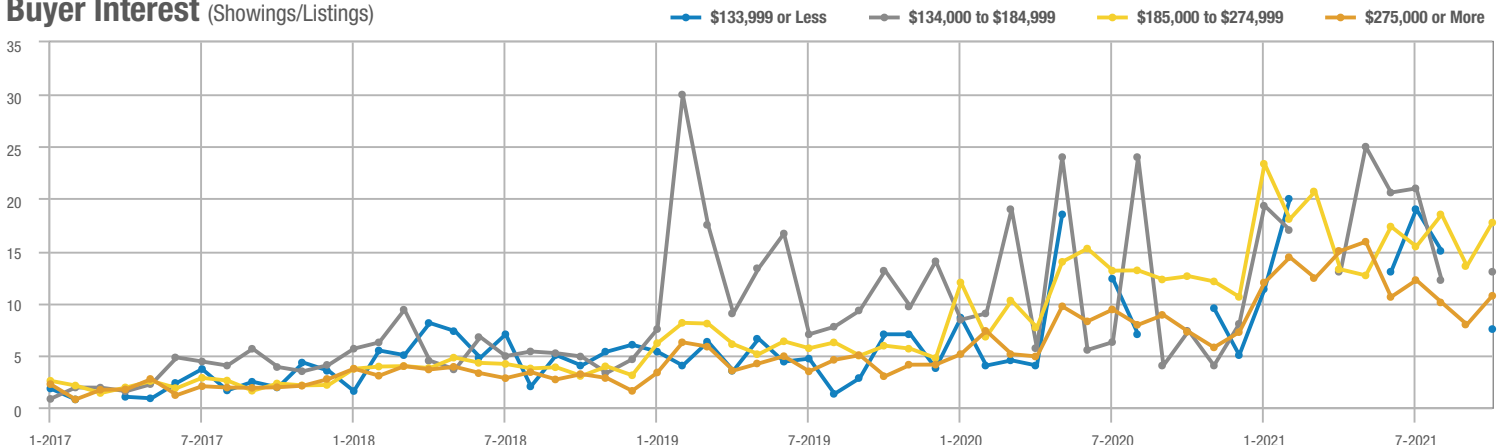
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

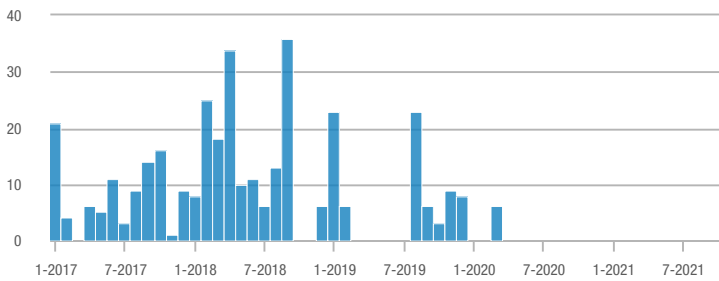


## Paradise West – 120

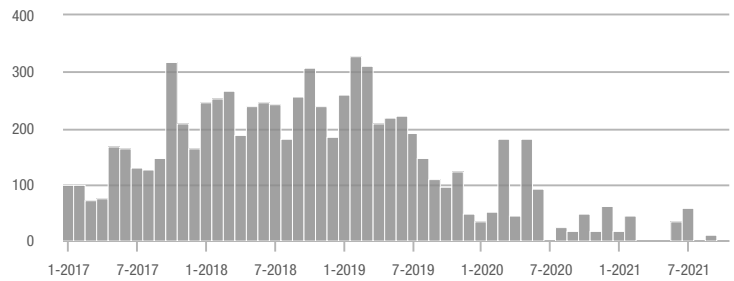
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 636            | + 14.4%               | + 13.4%                 | 22.7                               | + 108.4%              | + 17.4%                 | 28               | - 45.1%               | - 3.4%                  |
| \$275,000 or More      | 614            | + 195.2%              | - 3.2%                  | 11.2                               | + 66.4%               | - 17.2%                 | 55               | + 77.4%               | + 17.0%                 |
| Total                  | 1,250          | + 53.8%               | + 3.7%                  | 15.1                               | + 57.5%               | - 3.8%                  | 83               | - 2.4%                | + 7.8%                  |

### Showings

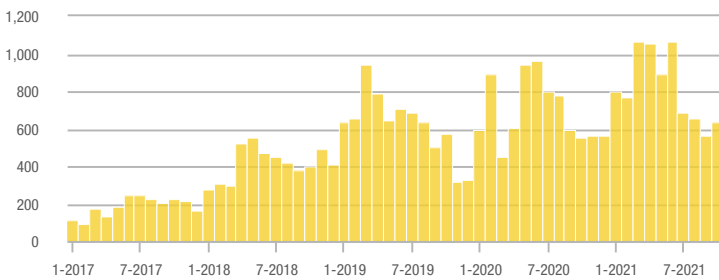
\$133,999 or Less



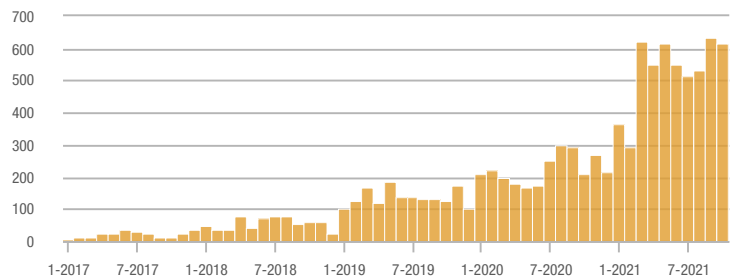
\$134,000 to \$184,999



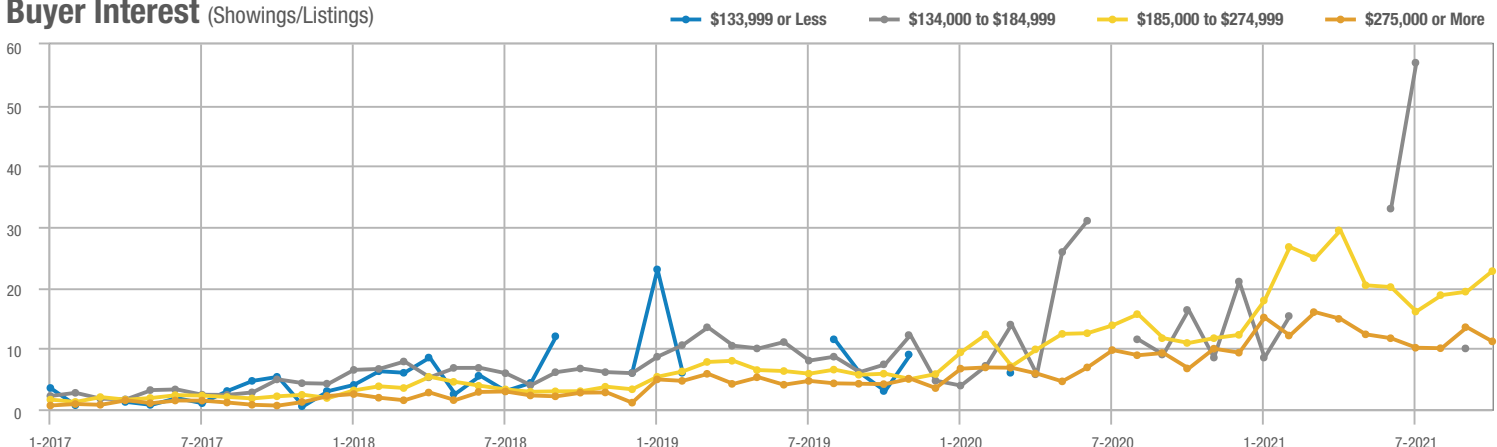
\$185,000 to \$274,999



\$275,000 or More



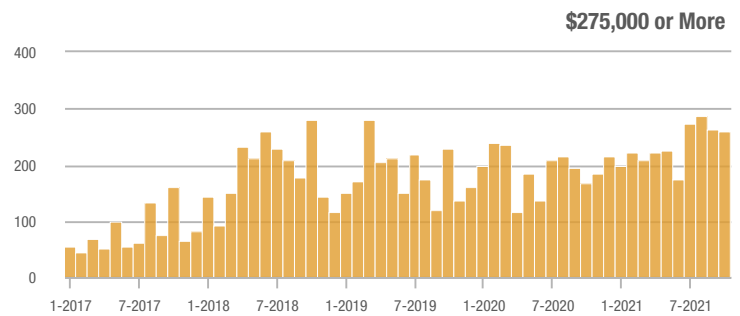
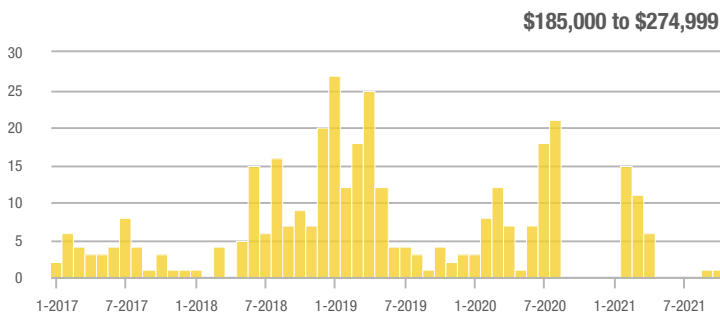
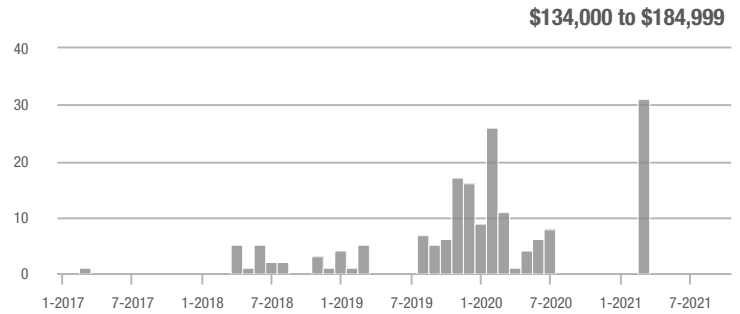
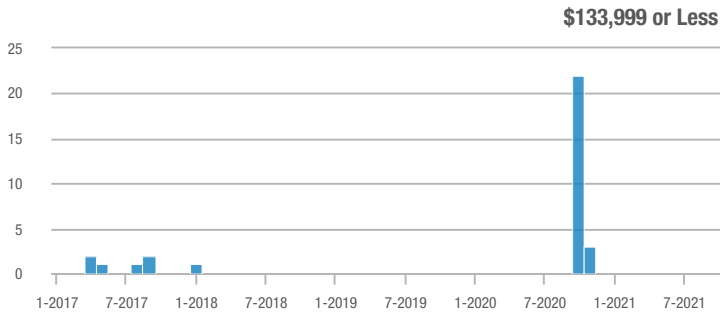
### Buyer Interest (Showings/Listings)



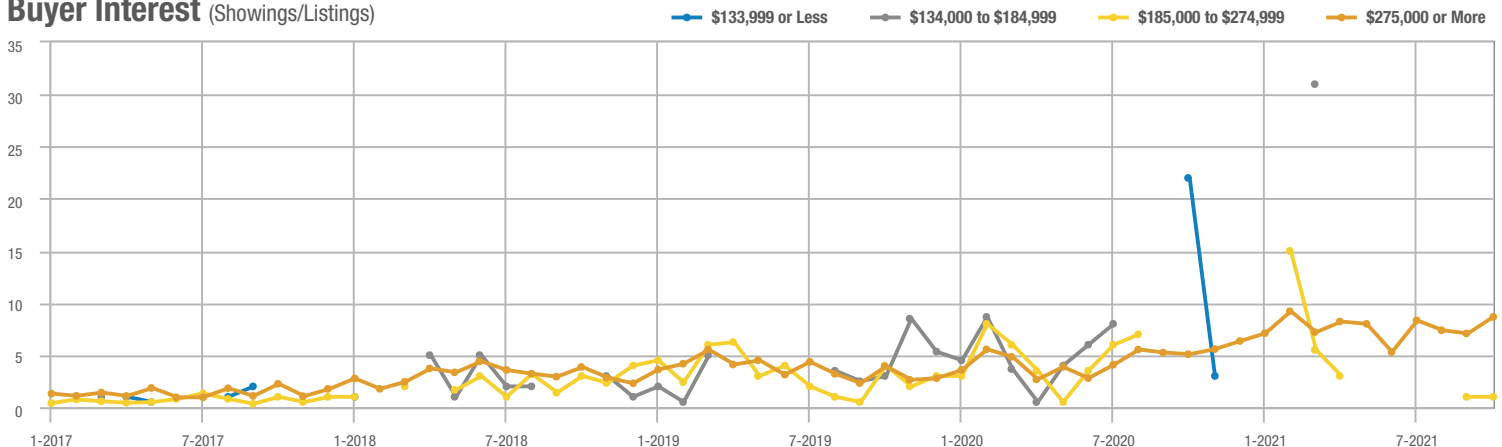
## Placitas Area – 180

| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 1              | —                     | 0.0%                    | 1.0                                | —                     | 0.0%                    | 1                | —                     | 0.0%                    |
| \$275,000 or More      | 260            | + 54.8%               | - 0.8%                  | 8.7                                | + 70.2%               | + 22.4%                 | 30               | - 9.1%                | - 18.9%                 |
| Total                  | 261            | + 37.4%               | - 0.8%                  | 8.4                                | + 50.7%               | + 21.6%                 | 31               | - 8.8%                | - 18.4%                 |

### Showings



### Buyer Interest (Showings/Listings)



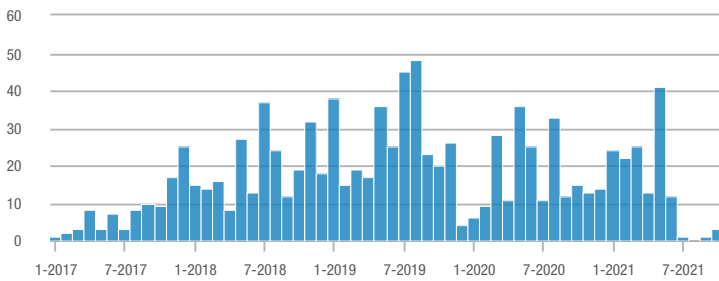


## Rio Communities, Tierra Grande – 760

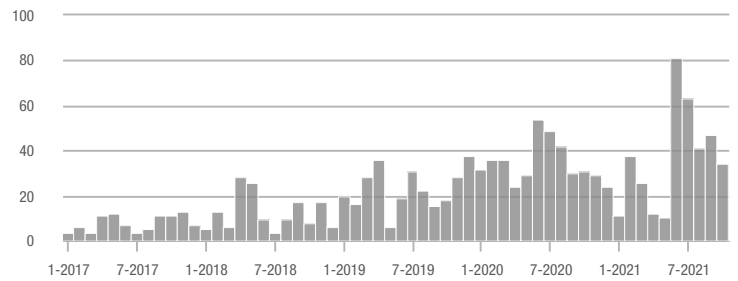
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 3              | - 80.0%               | + 200.0%                | 3.0                                | + 20.0%               | + 200.0%                | 1                | - 83.3%               | 0.0%                    |
| \$134,000 to \$184,999 | 34             | + 9.7%                | - 27.7%                 | 3.8                                | + 34.1%               | - 3.5%                  | 9                | - 18.2%               | - 25.0%                 |
| \$185,000 to \$274,999 | 23             | + 9.5%                | - 45.2%                 | 2.9                                | - 58.9%               | - 31.5%                 | 8                | + 166.7%              | - 20.0%                 |
| \$275,000 or More      | 10             | + 66.7%               | - 50.0%                 | 2.0                                | + 66.7%               | - 40.0%                 | 5                | 0.0%                  | - 16.7%                 |
| Total                  | 70             | - 4.1%                | - 36.4%                 | 3.0                                | + 4.2%                | - 19.8%                 | 23               | - 8.0%                | - 20.7%                 |

### Showings

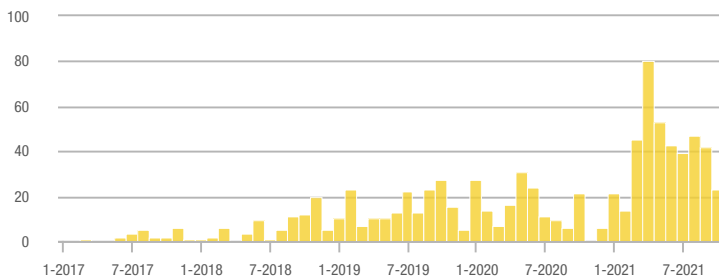
\$133,999 or Less



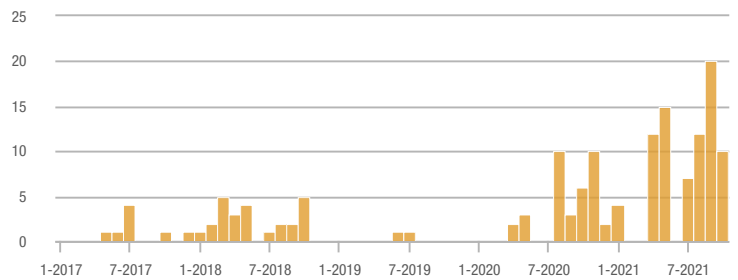
\$134,000 to \$184,999



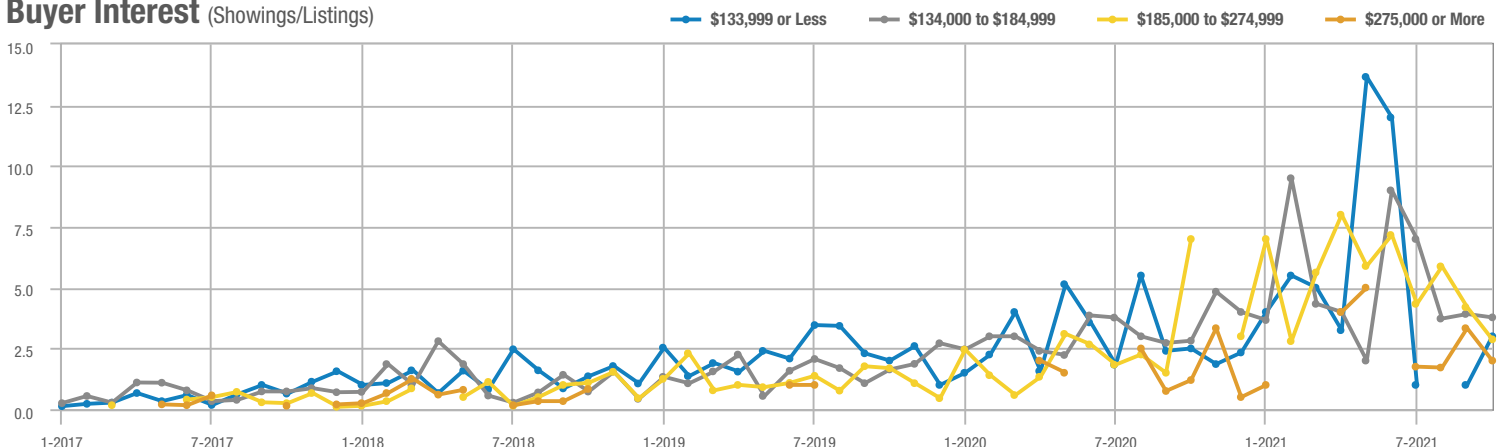
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

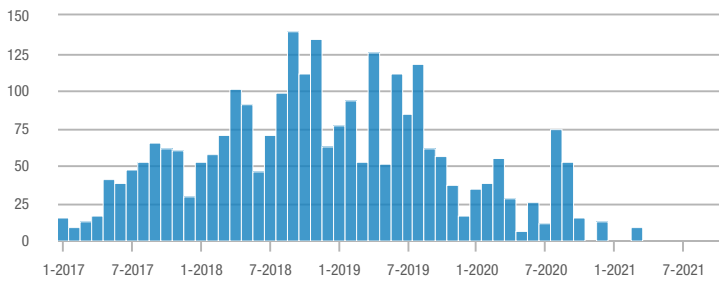


## Rio Rancho Central – 161

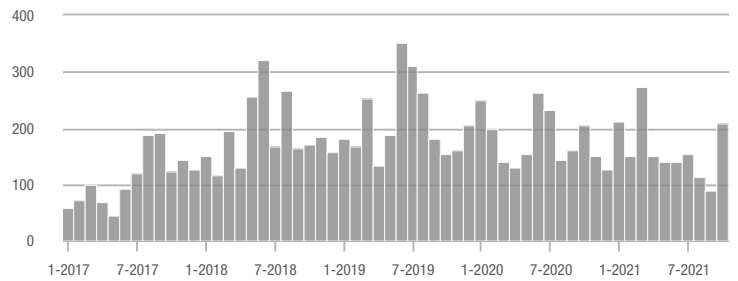
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 209            | + 1.5%                | + 134.8%                | 23.2                               | + 114.2%              | + 82.6%                 | 9                | - 52.6%               | + 28.6%                 |
| \$185,000 to \$274,999 | 186            | - 62.6%               | - 56.6%                 | 13.3                               | + 23.0%               | - 25.7%                 | 14               | - 69.6%               | - 41.7%                 |
| \$275,000 or More      | 111            | + 177.5%              | - 39.0%                 | 8.5                                | + 134.8%              | - 15.6%                 | 13               | + 18.2%               | - 27.8%                 |
| Total                  | 506            | - 33.2%               | - 27.7%                 | 14.1                               | + 44.6%               | - 1.6%                  | 36               | - 53.8%               | - 26.5%                 |

### Showings

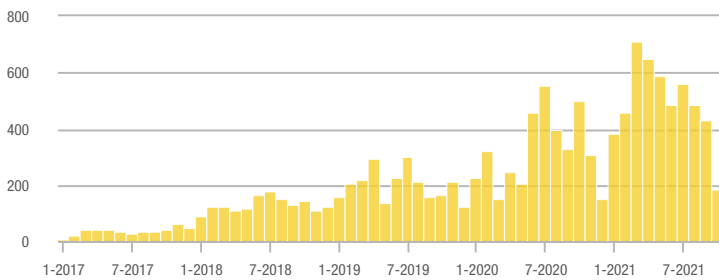
\$133,999 or Less



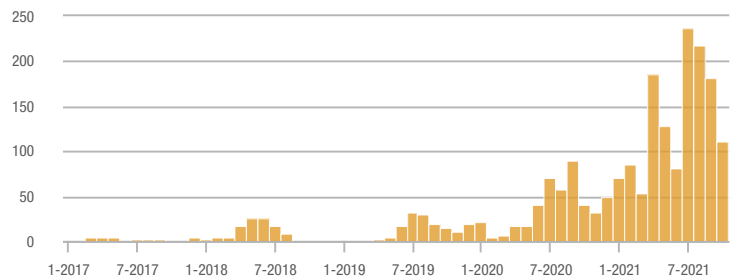
\$134,000 to \$184,999



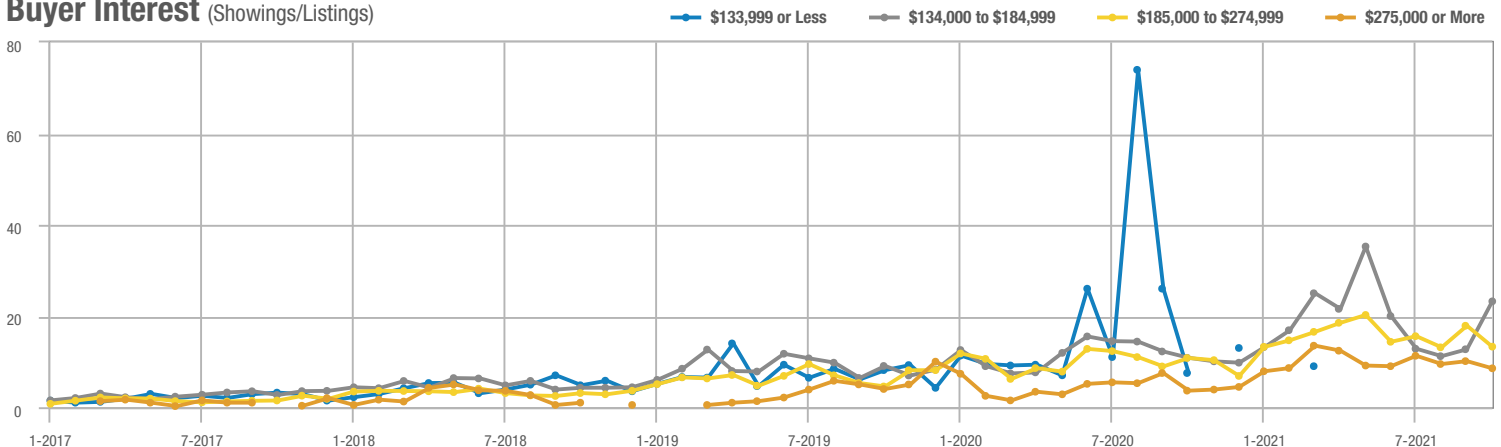
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

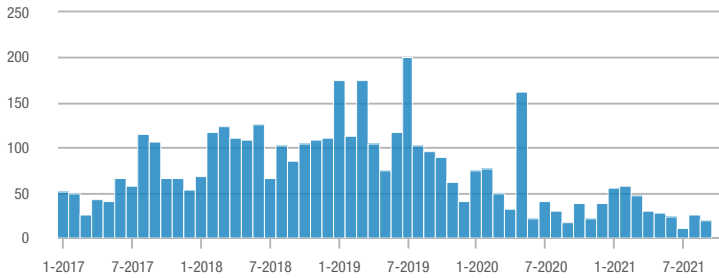


## Rio Rancho Mid – 150

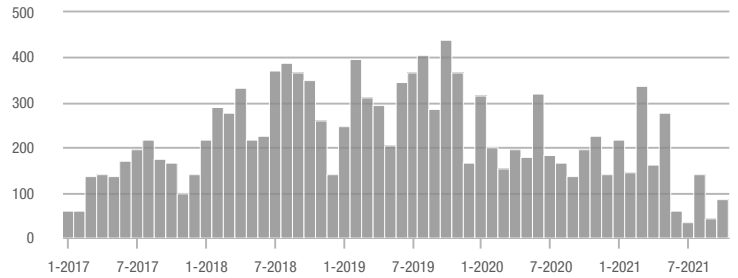
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 84             | - 57.1%               | + 90.9%                 | 14.0                               | + 21.4%               | + 90.9%                 | 6                | - 64.7%               | 0.0%                    |
| \$185,000 to \$274,999 | 465            | - 10.6%               | - 30.1%                 | 16.6                               | + 66.1%               | - 7.6%                  | 28               | - 46.2%               | - 24.3%                 |
| \$275,000 or More      | 465            | + 80.9%               | - 14.5%                 | 7.5                                | + 37.2%               | - 18.7%                 | 62               | + 31.9%               | + 5.1%                  |
| Total                  | 1,014          | + 0.2%                | - 20.3%                 | 10.6                               | + 27.3%               | - 13.6%                 | 96               | - 21.3%               | - 7.7%                  |

### Showings

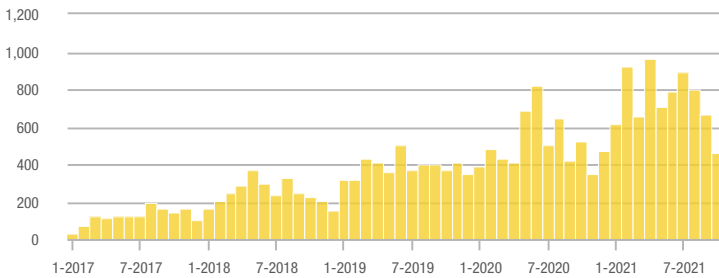
\$133,999 or Less



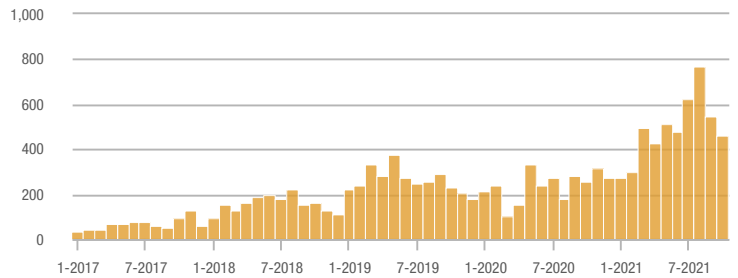
\$134,000 to \$184,999



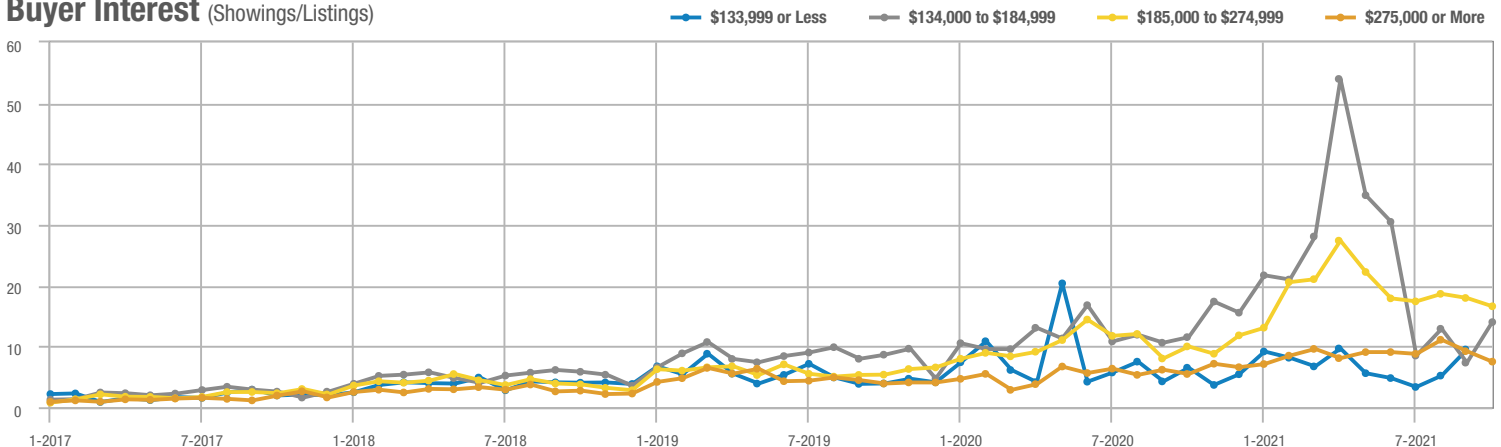
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

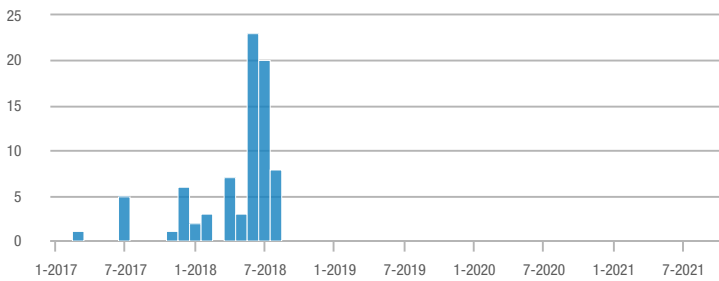


## Rio Rancho Mid-North – 151

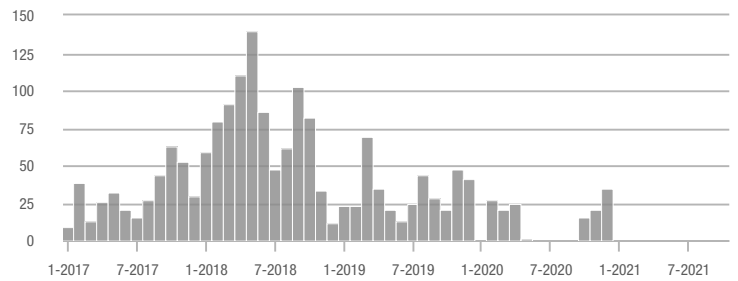
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 96             | - 53.4%               | - 51.0%                 | 16.0                               | + 86.4%               | - 26.5%                 | 6                | - 75.0%               | - 33.3%                 |
| \$275,000 or More      | 261            | + 18.1%               | - 19.4%                 | 7.1                                | + 62.8%               | + 6.7%                  | 37               | - 27.5%               | - 24.5%                 |
| Total                  | 357            | - 19.2%               | - 31.3%                 | 8.3                                | + 42.8%               | - 7.4%                  | 43               | - 43.4%               | - 25.9%                 |

### Showings

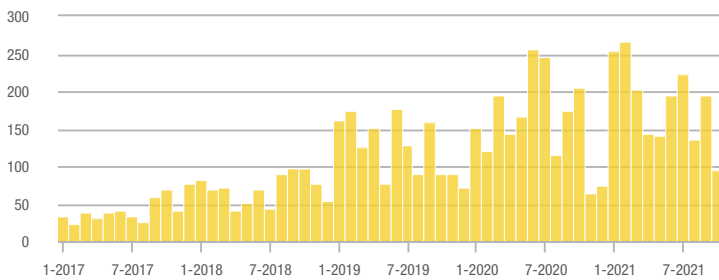
\$133,999 or Less



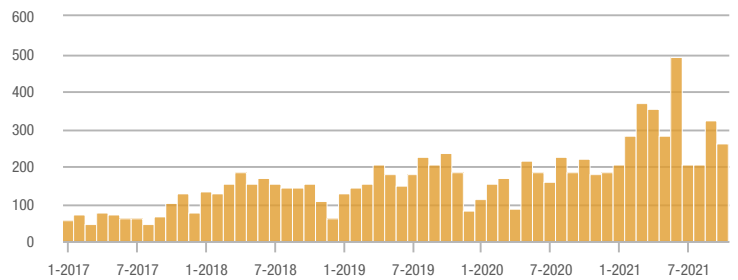
\$134,000 to \$184,999



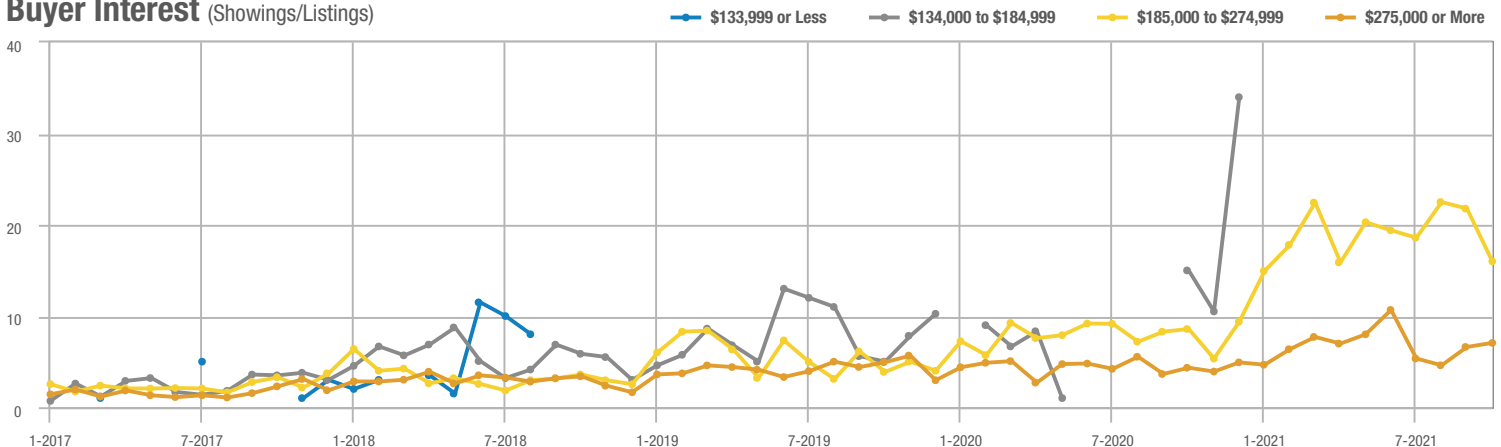
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

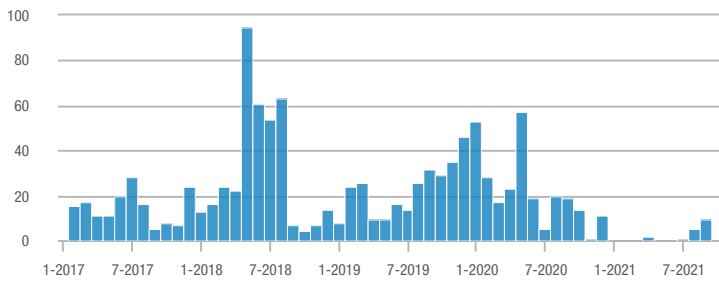


## Rio Rancho Mid-West – 152

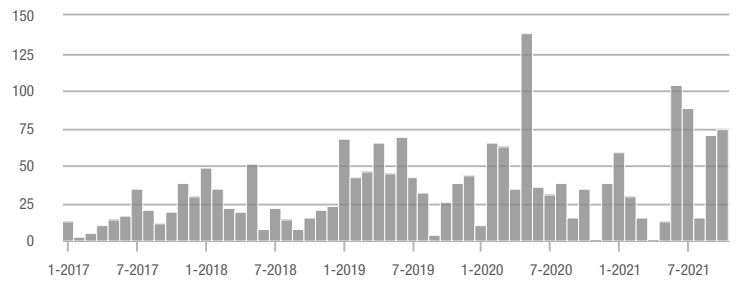
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 75             | + 120.6%              | + 7.1%                  | 25.0                               | + 414.7%              | + 78.6%                 | 3                | - 57.1%               | - 40.0%                 |
| \$185,000 to \$274,999 | 61             | + 190.5%              | - 29.1%                 | 12.2                               | + 248.6%              | - 57.4%                 | 5                | - 16.7%               | + 66.7%                 |
| \$275,000 or More      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| Total                  | 136            | + 97.1%               | - 18.6%                 | 17.0                               | + 244.9%              | + 1.8%                  | 8                | - 42.9%               | - 20.0%                 |

### Showings

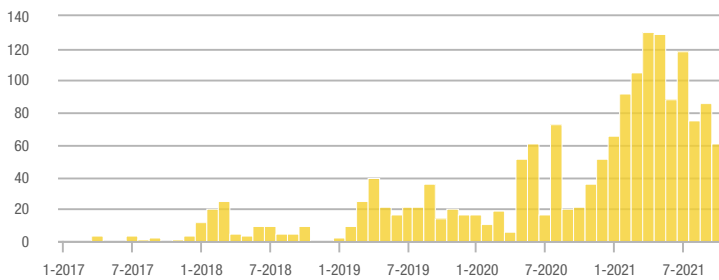
\$133,999 or Less



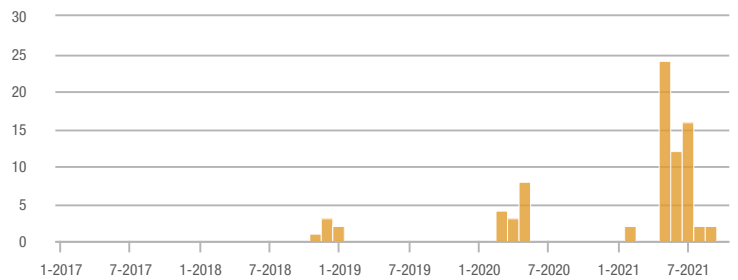
\$134,000 to \$184,999



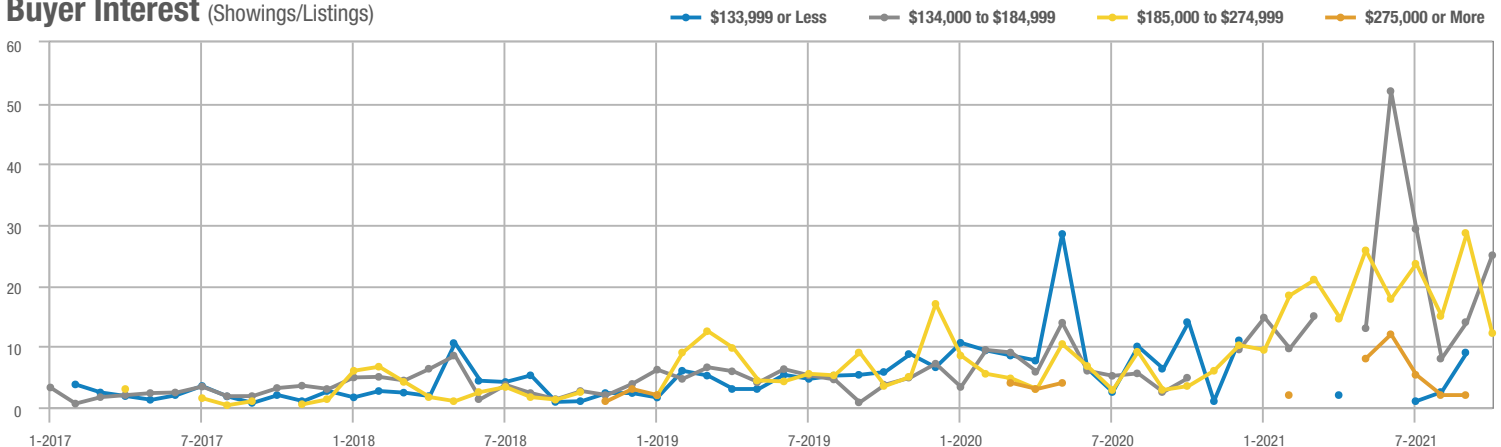
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

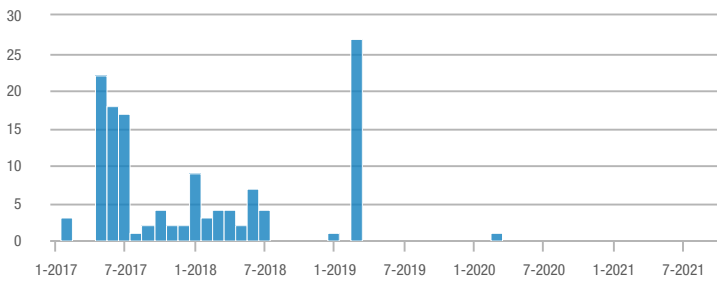


## Rio Rancho North – 160

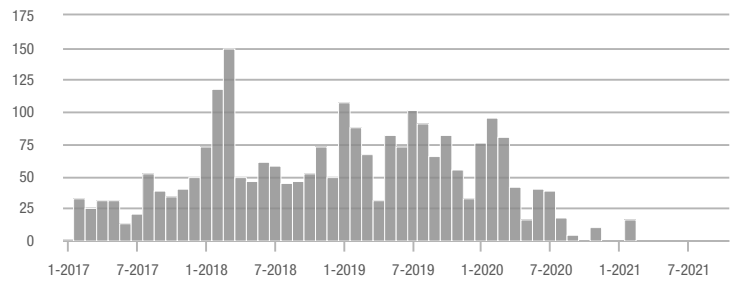
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 115            | - 44.2%               | - 1.7%                  | 19.2                               | + 151.2%              | + 80.2%                 | 6                | - 77.8%               | - 45.5%                 |
| \$275,000 or More      | 317            | + 32.6%               | + 17.4%                 | 4.2                                | + 15.0%               | + 34.6%                 | 75               | + 15.4%               | - 12.8%                 |
| Total                  | 432            | - 2.9%                | + 11.6%                 | 5.3                                | + 11.5%               | + 33.7%                 | 81               | - 12.9%               | - 16.5%                 |

### Showings

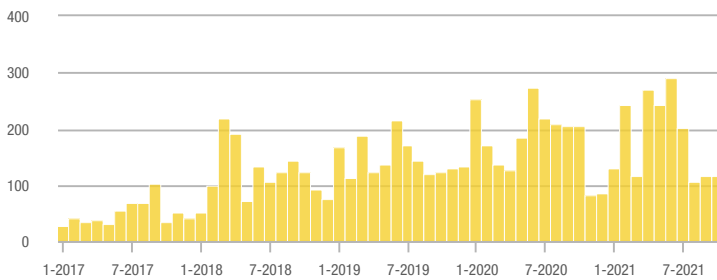
\$133,999 or Less



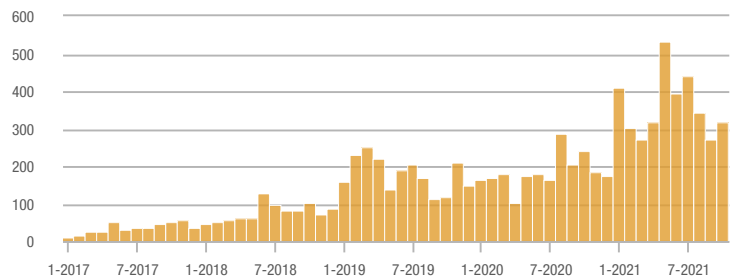
\$134,000 to \$184,999



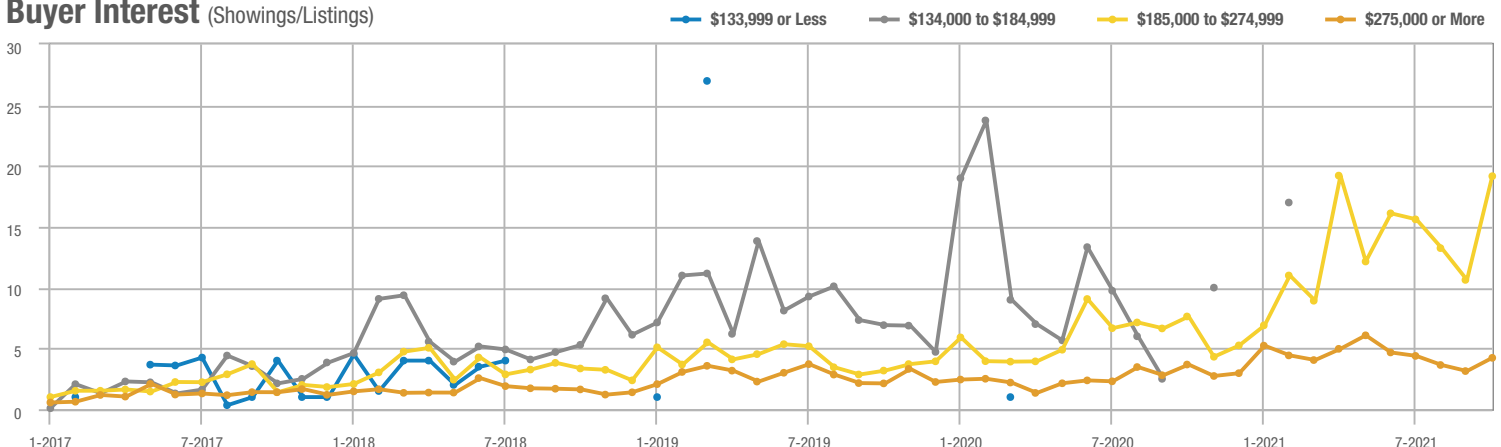
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

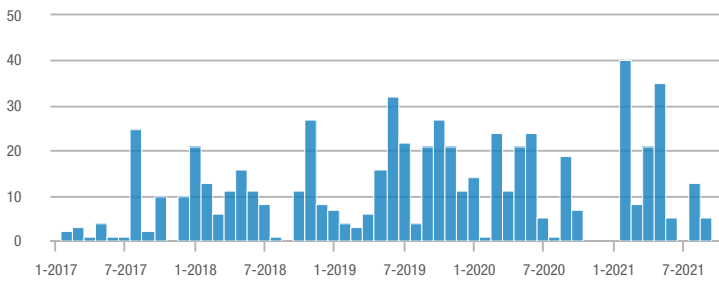


## Rio Rancho South – 140

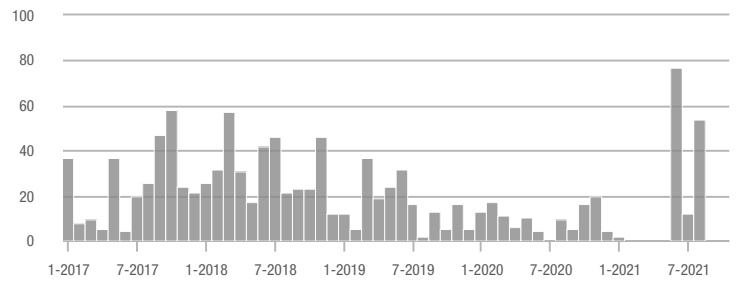
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 122            | - 50.6%               | - 21.3%                 | 20.3                               | + 56.4%               | + 4.9%                  | 6                | - 68.4%               | - 25.0%                 |
| \$275,000 or More      | 261            | + 30.5%               | + 2.8%                  | 6.9                                | + 51.1%               | - 13.5%                 | 38               | - 13.6%               | + 18.8%                 |
| Total                  | 383            | - 18.5%               | - 7.5%                  | 8.7                                | + 24.1%               | - 13.8%                 | 44               | - 34.3%               | + 7.3%                  |

### Showings

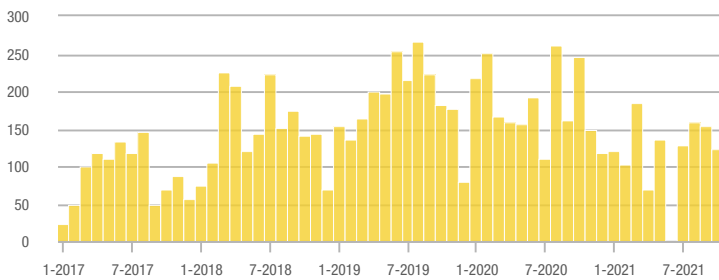
\$133,999 or Less



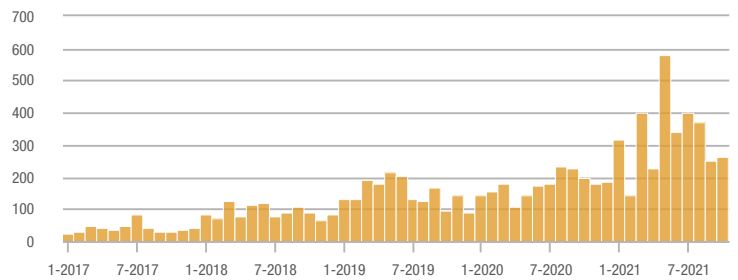
\$134,000 to \$184,999



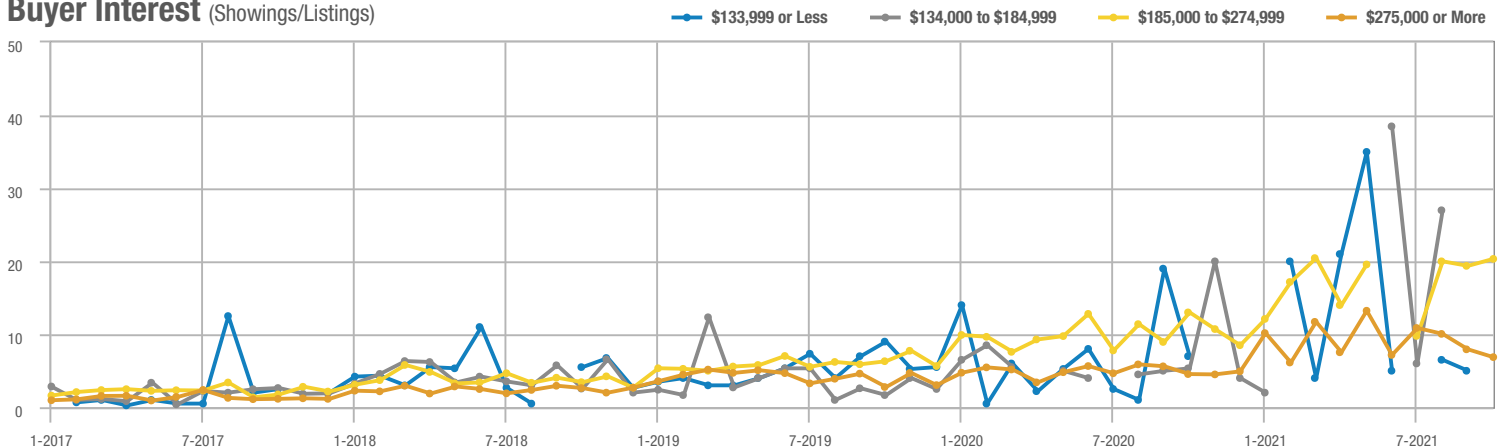
\$185,000 to \$274,999



\$275,000 or More



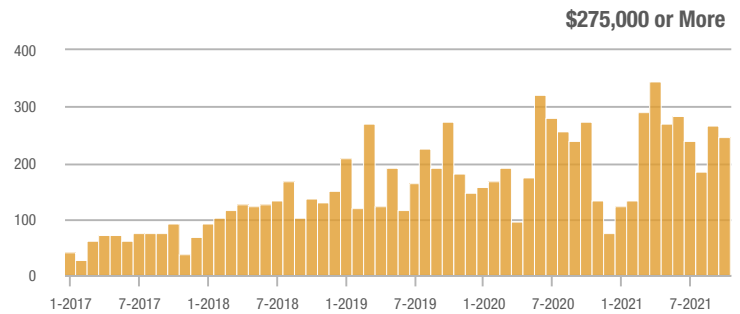
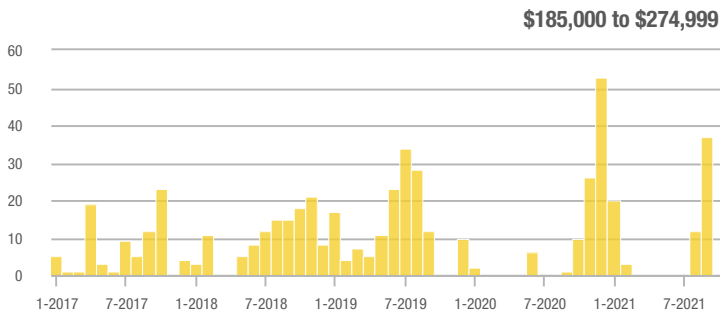
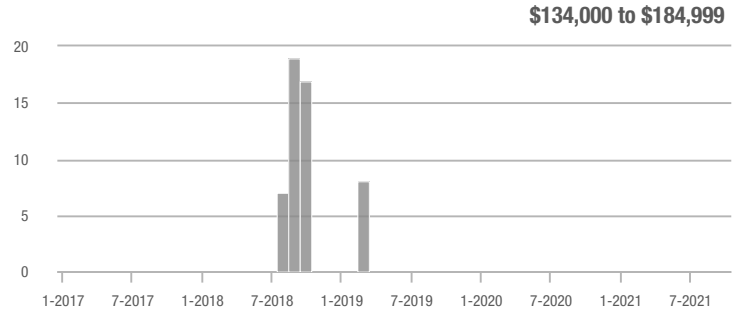
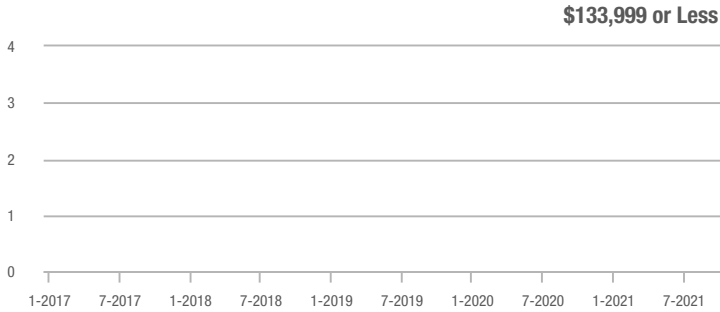
### Buyer Interest (Showings/Listings)



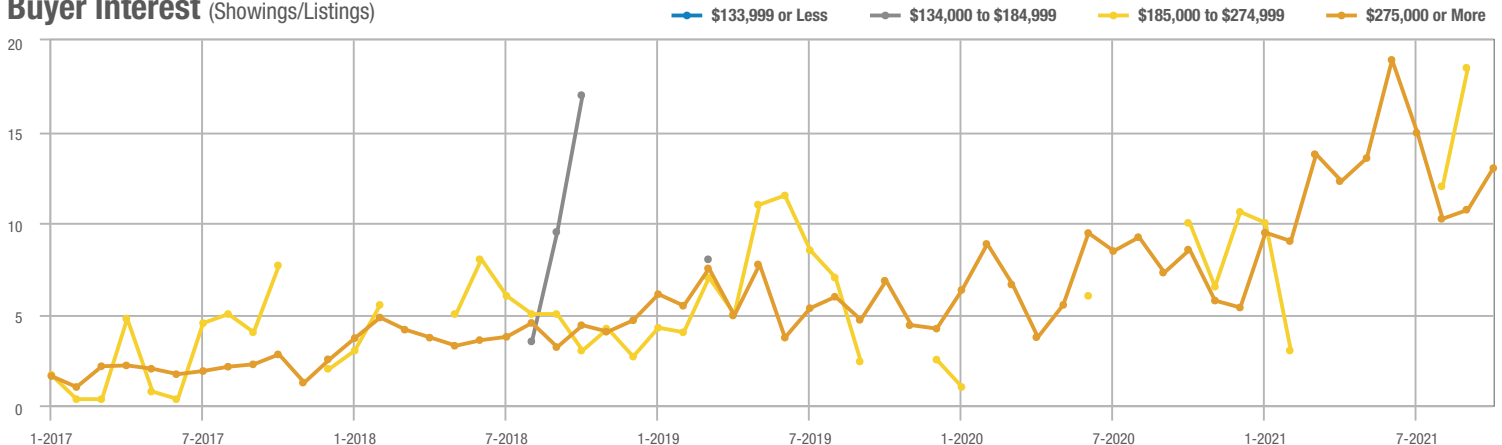
## Sandia Heights – 10

| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$275,000 or More      | 247            | - 9.5%                | - 7.8%                  | 13.0                               | + 52.4%               | + 21.3%                 | 19               | - 40.6%               | - 24.0%                 |
| Total                  | 247            | - 12.7%               | - 19.0%                 | 13.0                               | + 51.6%               | + 15.1%                 | 19               | - 42.4%               | - 29.6%                 |

### Showings



### Buyer Interest (Showings/Listings)



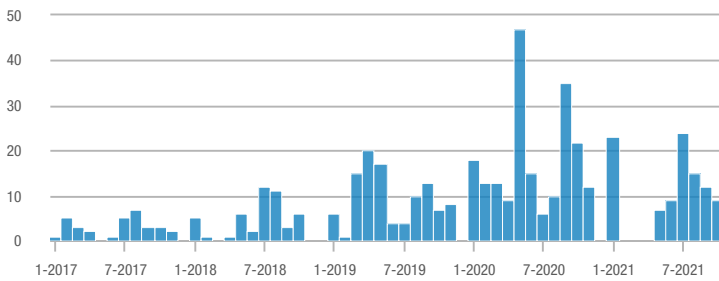


## South 217 Area – 260

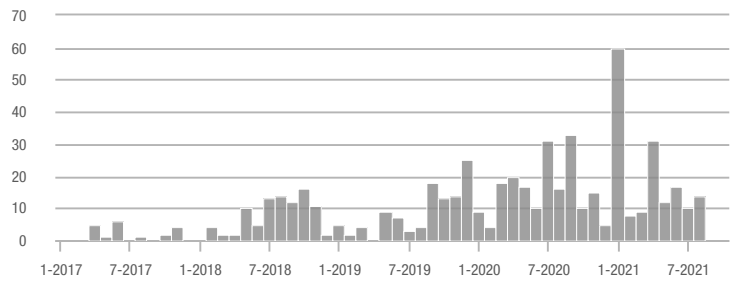
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 9              | - 59.1%               | - 25.0%                 | 4.5                                | - 38.6%               | + 12.5%                 | 2                | - 33.3%               | - 33.3%                 |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 18             | + 100.0%              | - 50.0%                 | 6.0                                | + 100.0%              | - 66.7%                 | 3                | 0.0%                  | + 50.0%                 |
| \$275,000 or More      | 55             | + 161.9%              | - 37.5%                 | 9.2                                | + 118.3%              | + 4.2%                  | 6                | + 20.0%               | - 40.0%                 |
| Total                  | 82             | + 32.3%               | - 39.7%                 | 7.5                                | + 56.3%               | - 17.8%                 | 11               | - 15.4%               | - 26.7%                 |

### Showings

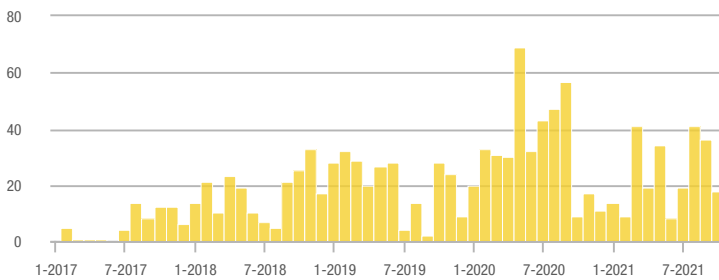
\$133,999 or Less



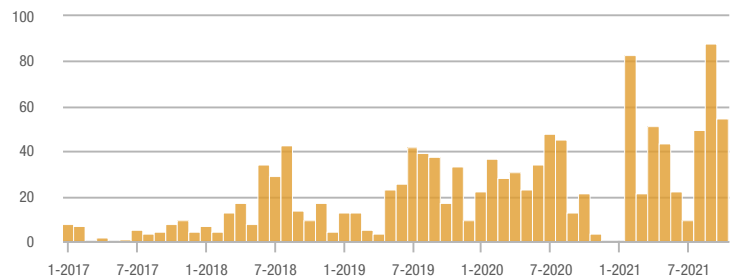
\$134,000 to \$184,999



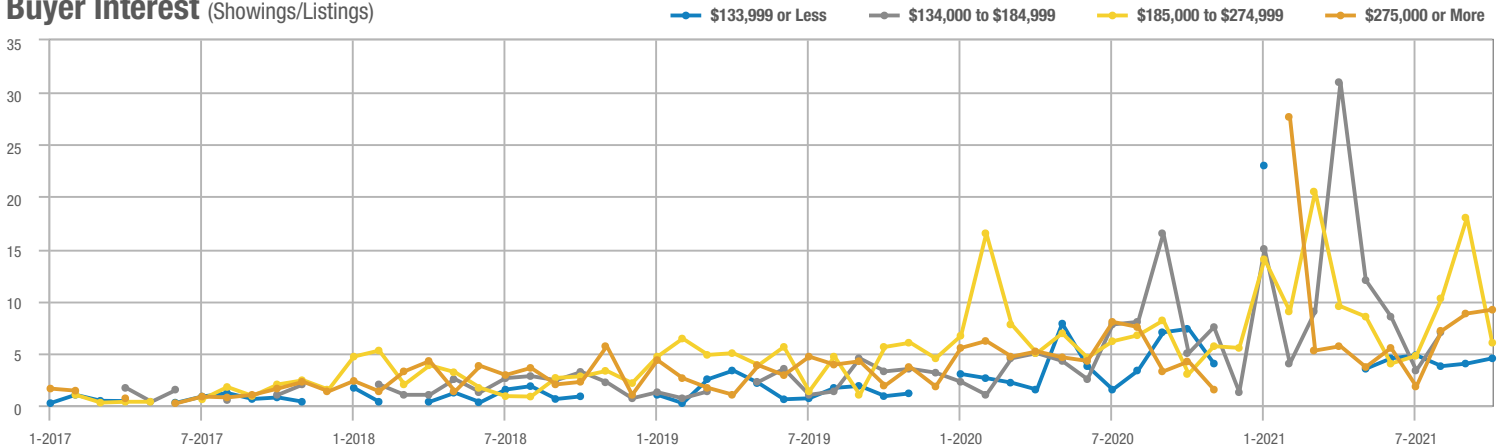
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

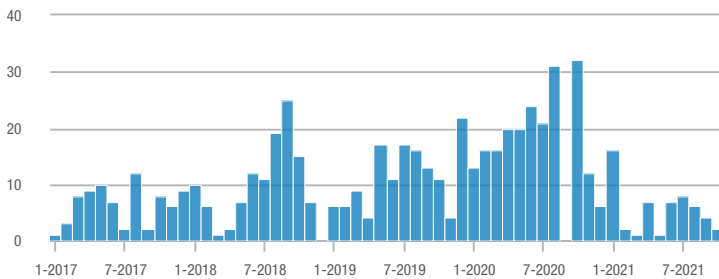


## South Moriarty – 291

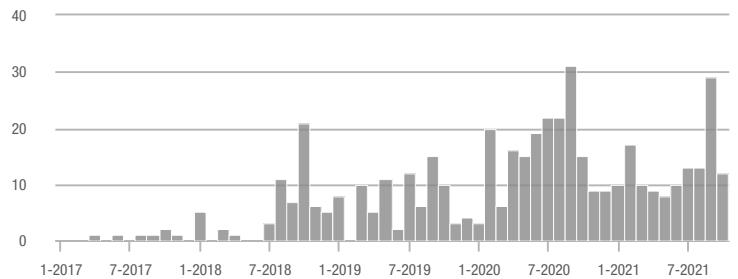
|                        | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| Price Range            | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 2              | - 93.8%               | - 50.0%                 | 2.0                                | - 43.8%               | 0.0%                    | 1                | - 88.9%               | - 50.0%                 |
| \$134,000 to \$184,999 | 12             | - 20.0%               | - 58.6%                 | 1.5                                | - 40.0%               | - 63.8%                 | 8                | + 33.3%               | + 14.3%                 |
| \$185,000 to \$274,999 | 8              | —                     | + 700.0%                | 4.0                                | —                     | + 300.0%                | 2                | + 100.0%              | + 100.0%                |
| \$275,000 or More      | 8              | —                     | + 33.3%                 | 2.0                                | —                     | + 33.3%                 | 4                | + 100.0%              | 0.0%                    |
| Total                  | 30             | - 36.2%               | - 25.0%                 | 2.0                                | - 23.4%               | - 30.0%                 | 15               | - 16.7%               | + 7.1%                  |

### Showings

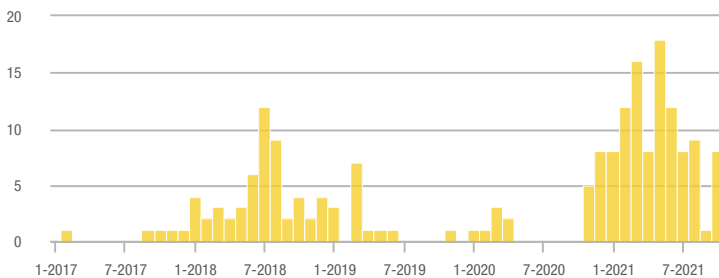
\$133,999 or Less



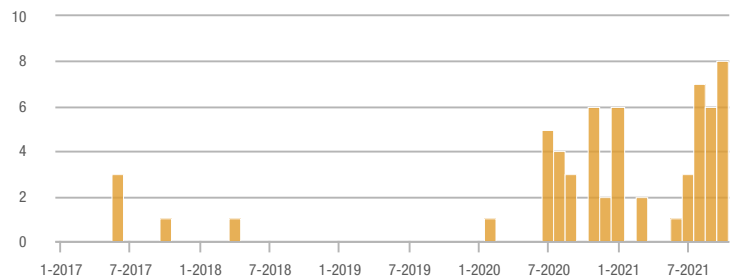
\$134,000 to \$184,999



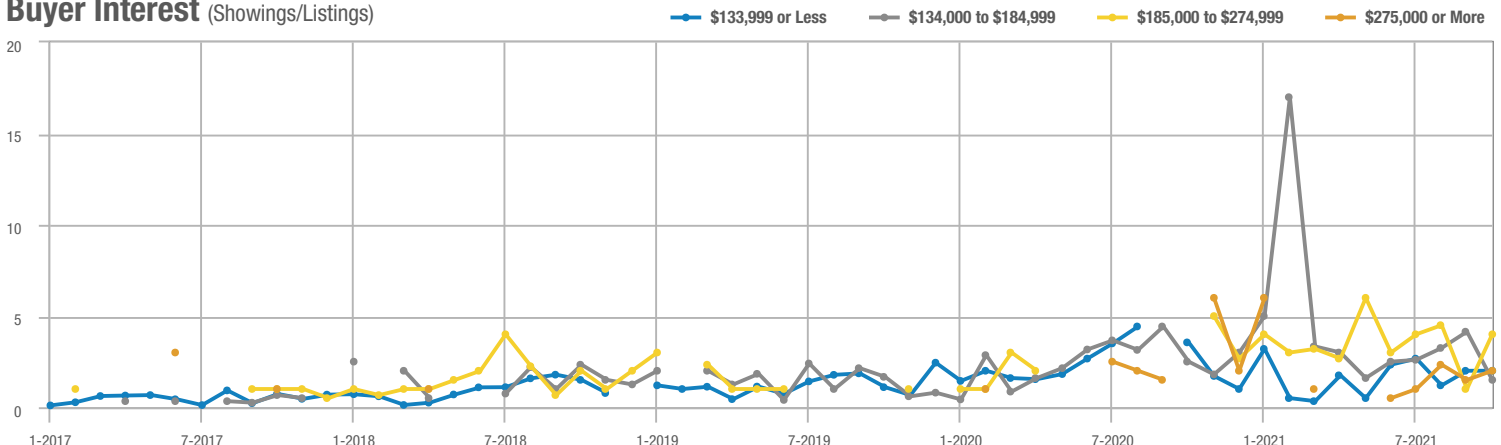
\$185,000 to \$274,999



\$275,000 or More



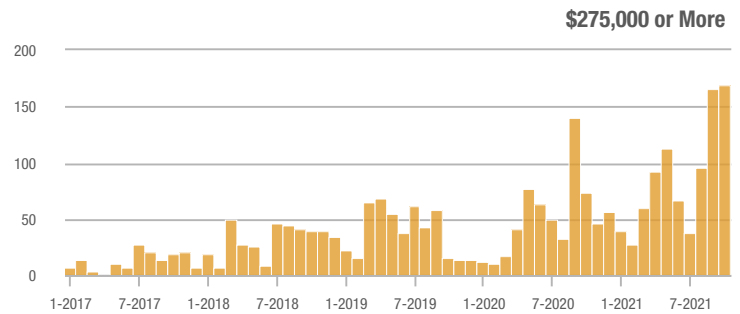
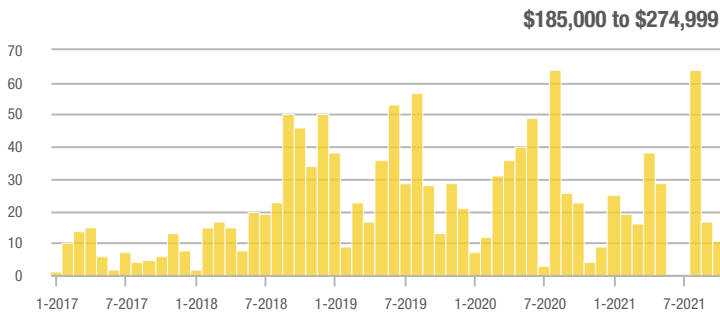
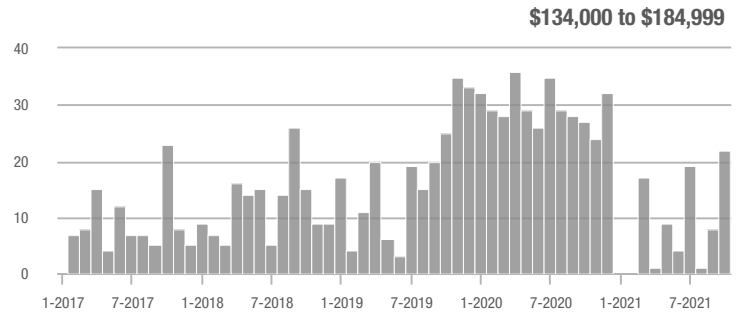
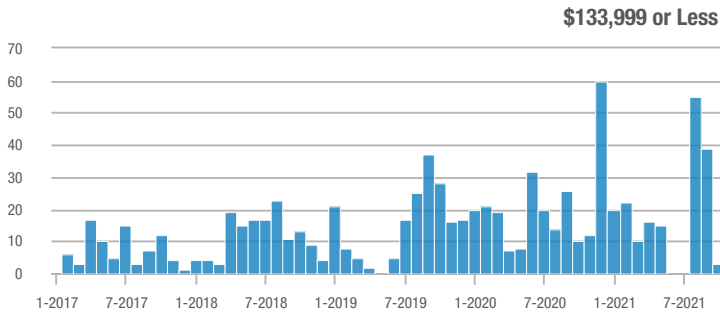
### Buyer Interest (Showings/Listings)



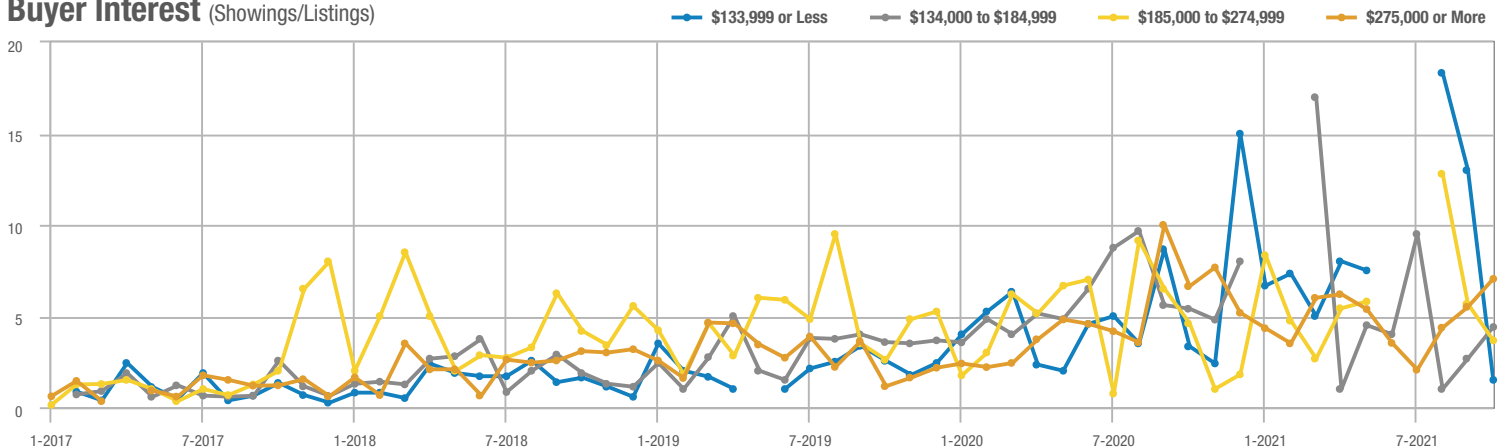
## South of I-40 – 230

| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 3              | - 70.0%               | - 92.3%                 | 1.5                                | - 55.0%               | - 88.5%                 | 2                | - 33.3%               | - 33.3%                 |
| \$134,000 to \$184,999 | 22             | - 18.5%               | + 175.0%                | 4.4                                | - 18.5%               | + 65.0%                 | 5                | 0.0%                  | + 66.7%                 |
| \$185,000 to \$274,999 | 11             | - 52.2%               | - 35.3%                 | 3.7                                | - 20.3%               | - 35.3%                 | 3                | - 40.0%               | 0.0%                    |
| \$275,000 or More      | 169            | + 131.5%              | + 2.4%                  | 7.0                                | + 6.1%                | + 28.0%                 | 24               | + 118.2%              | - 20.0%                 |
| Total                  | 205            | + 54.1%               | - 10.5%                 | 6.0                                | + 8.8%                | + 2.7%                  | 34               | + 41.7%               | - 12.8%                 |

### Showings



### Buyer Interest (Showings/Listings)

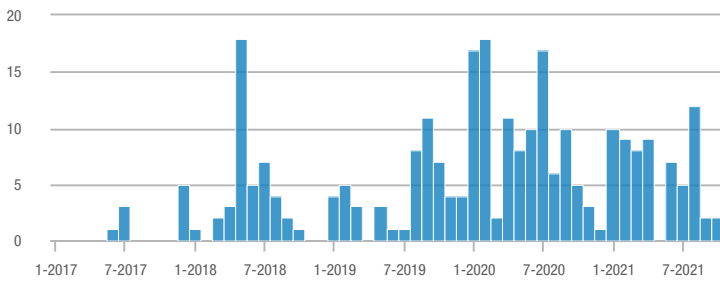


## South Socorro – 621

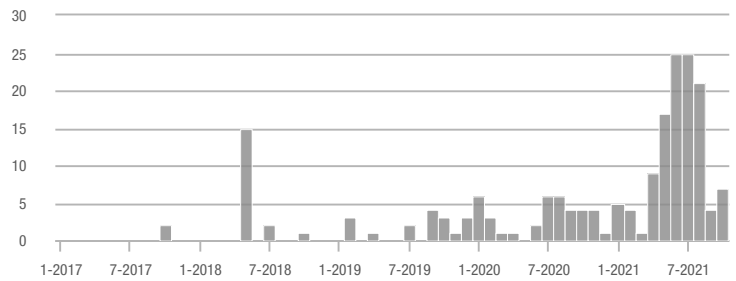
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 2              | - 60.0%               | 0.0%                    | 1.0                                | + 60.0%               | + 100.0%                | 2                | - 75.0%               | - 50.0%                 |
| \$134,000 to \$184,999 | 7              | + 75.0%               | + 75.0%                 | 1.4                                | + 40.0%               | + 75.0%                 | 5                | + 25.0%               | 0.0%                    |
| \$185,000 to \$274,999 | 16             | + 1,500.0%            | - 5.9%                  | 1.3                                | + 566.7%              | + 2.0%                  | 12               | + 140.0%              | - 7.7%                  |
| \$275,000 or More      | 7              | + 600.0%              | + 75.0%                 | 1.0                                | + 200.0%              | + 25.0%                 | 7                | + 133.3%              | + 40.0%                 |
| Total                  | 32             | + 190.9%              | + 18.5%                 | 1.2                                | + 123.8%              | + 23.1%                 | 26               | + 30.0%               | - 3.7%                  |

### Showings

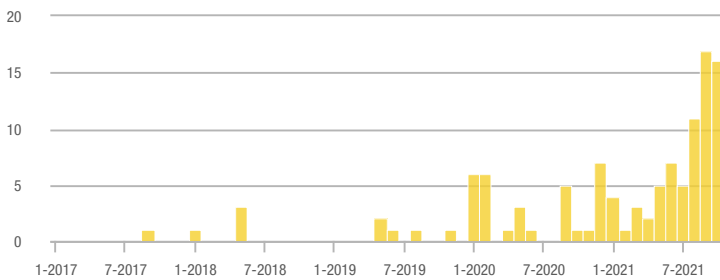
\$133,999 or Less



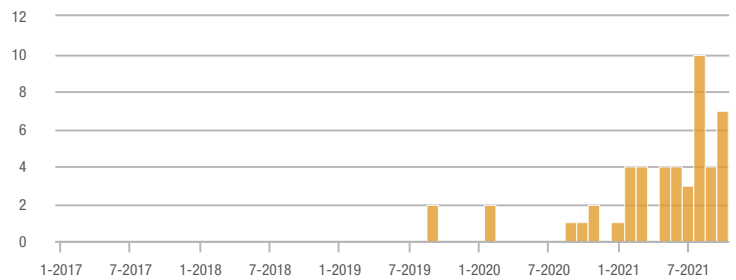
\$134,000 to \$184,999



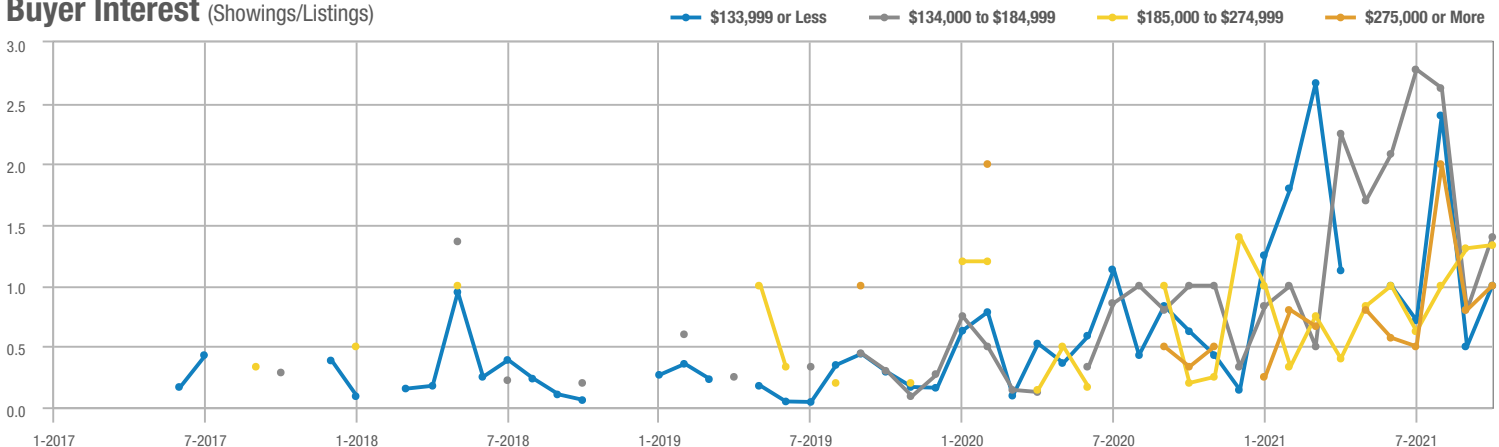
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

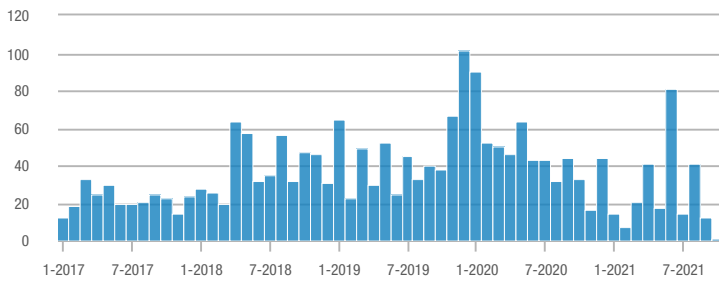


## Southeast Heights – 71

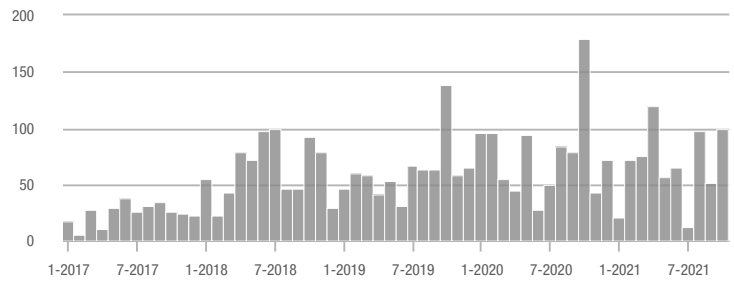
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 1              | - 97.0%               | - 91.7%                 | 1.0                                | - 81.8%               | - 91.7%                 | 1                | - 83.3%               | 0.0%                    |
| \$134,000 to \$184,999 | 100            | - 44.4%               | + 92.3%                 | 12.5                               | + 18.1%               | + 68.3%                 | 8                | - 52.9%               | + 14.3%                 |
| \$185,000 to \$274,999 | 106            | + 2.9%                | - 49.3%                 | 8.8                                | + 54.4%               | - 11.2%                 | 12               | - 33.3%               | - 42.9%                 |
| \$275,000 or More      | 207            | + 99.0%               | + 53.3%                 | 6.7                                | + 86.2%               | + 48.4%                 | 31               | + 6.9%                | + 3.3%                  |
| Total                  | 414            | - 1.4%                | + 1.5%                  | 8.0                                | + 32.7%               | + 15.1%                 | 52               | - 25.7%               | - 11.9%                 |

### Showings

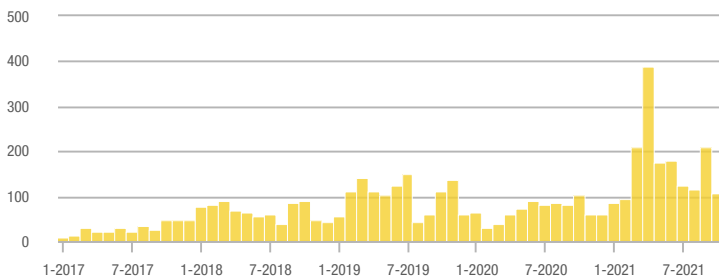
\$133,999 or Less



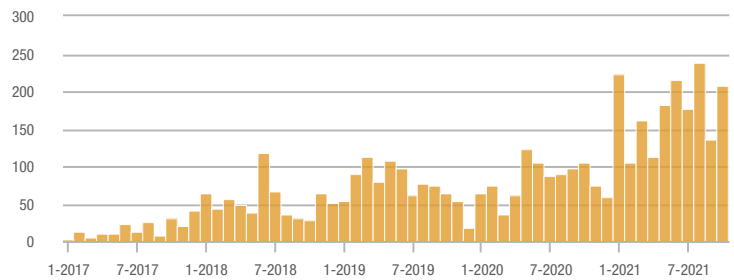
\$134,000 to \$184,999



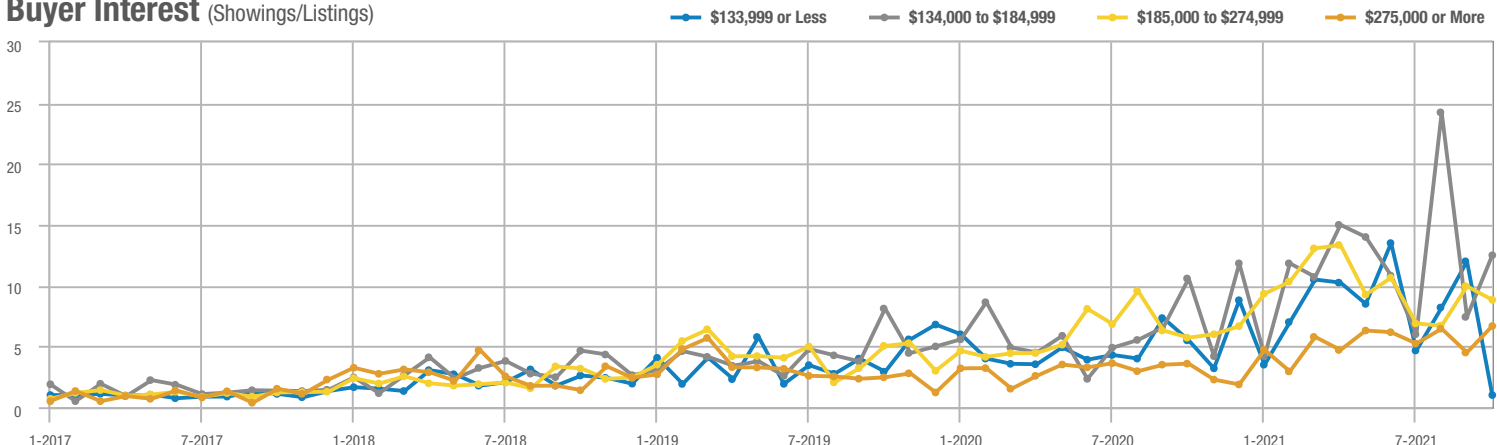
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

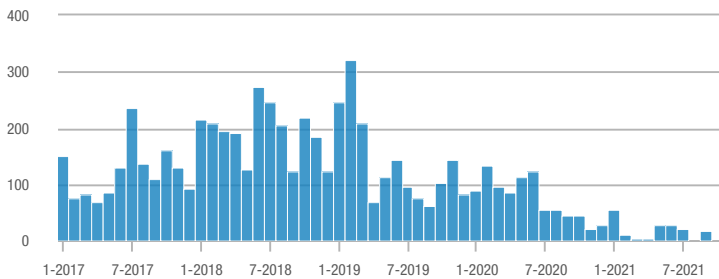


## Southwest Heights – 92

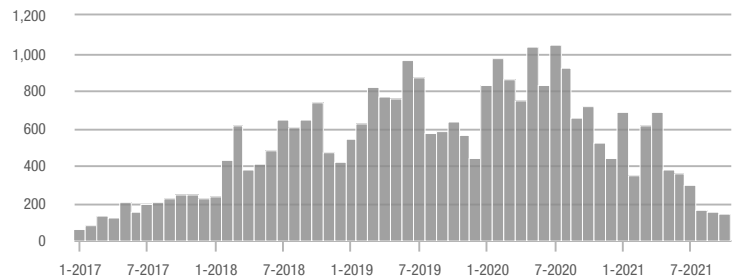
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 1                | - 83.3%               | - 50.0%                 |
| \$134,000 to \$184,999 | 140            | - 80.4%               | - 7.9%                  | 10.0                               | - 20.3%               | + 11.8%                 | 14               | - 75.4%               | - 17.6%                 |
| \$185,000 to \$274,999 | 1,138          | + 61.9%               | + 31.4%                 | 15.2                               | + 66.2%               | + 41.9%                 | 75               | - 2.6%                | - 7.4%                  |
| \$275,000 or More      | 95             | + 427.8%              | + 26.7%                 | 5.0                                | + 11.1%               | + 6.7%                  | 19               | + 375.0%              | + 18.8%                 |
| Total                  | 1,373          | - 7.2%                | + 23.7%                 | 12.6                               | + 22.6%               | + 31.6%                 | 109              | - 24.3%               | - 6.0%                  |

### Showings

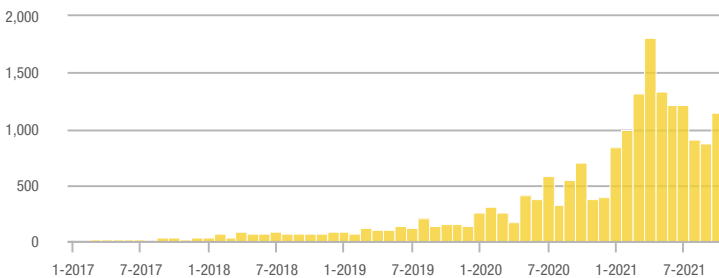
\$133,999 or Less



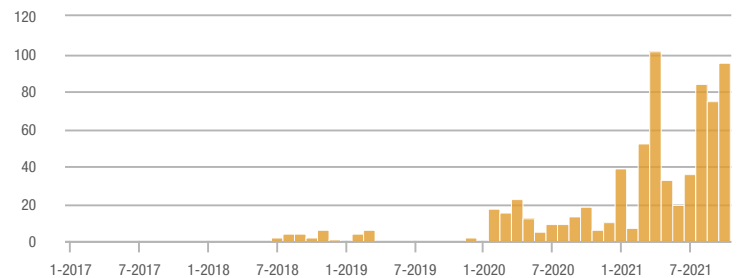
\$134,000 to \$184,999



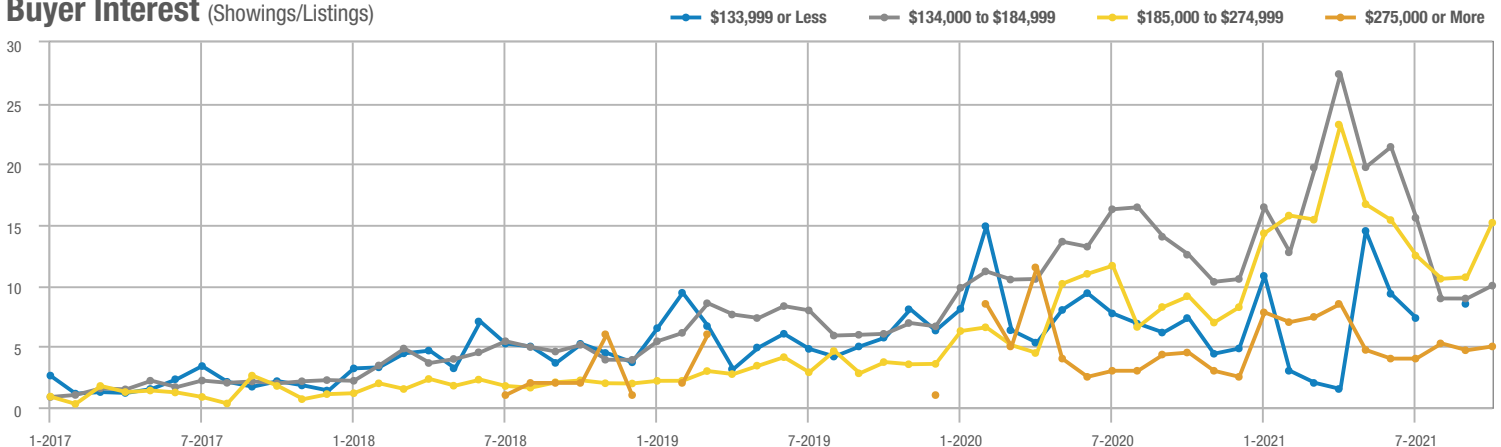
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

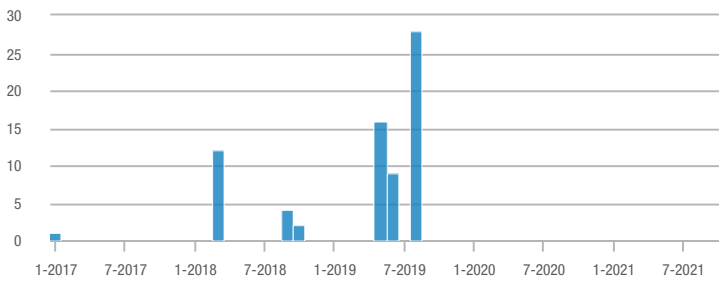


## UNM – 40

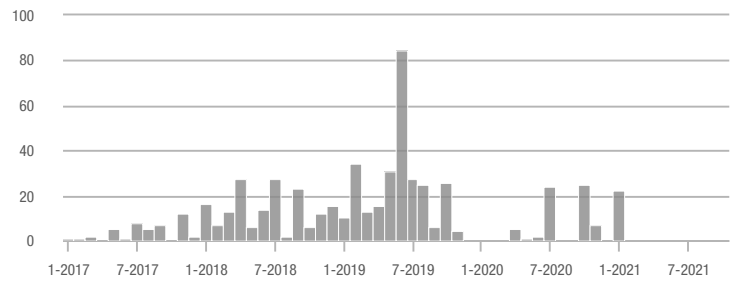
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 23             | - 80.0%               | - 72.3%                 | 7.7                                | + 20.0%               | - 35.3%                 | 3                | - 83.3%               | - 57.1%                 |
| \$275,000 or More      | 343            | + 78.6%               | - 10.2%                 | 9.5                                | + 103.5%              | + 12.2%                 | 36               | - 12.2%               | - 20.0%                 |
| Total                  | 366            | + 10.2%               | - 21.3%                 | 9.4                                | + 75.3%               | + 4.9%                  | 39               | - 37.1%               | - 25.0%                 |

### Showings

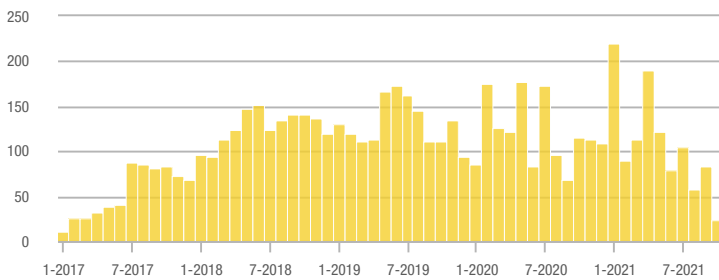
\$133,999 or Less



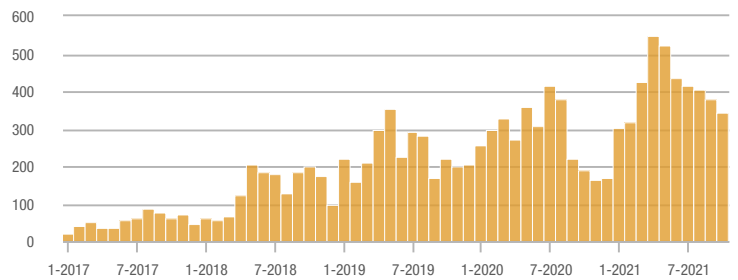
\$134,000 to \$184,999



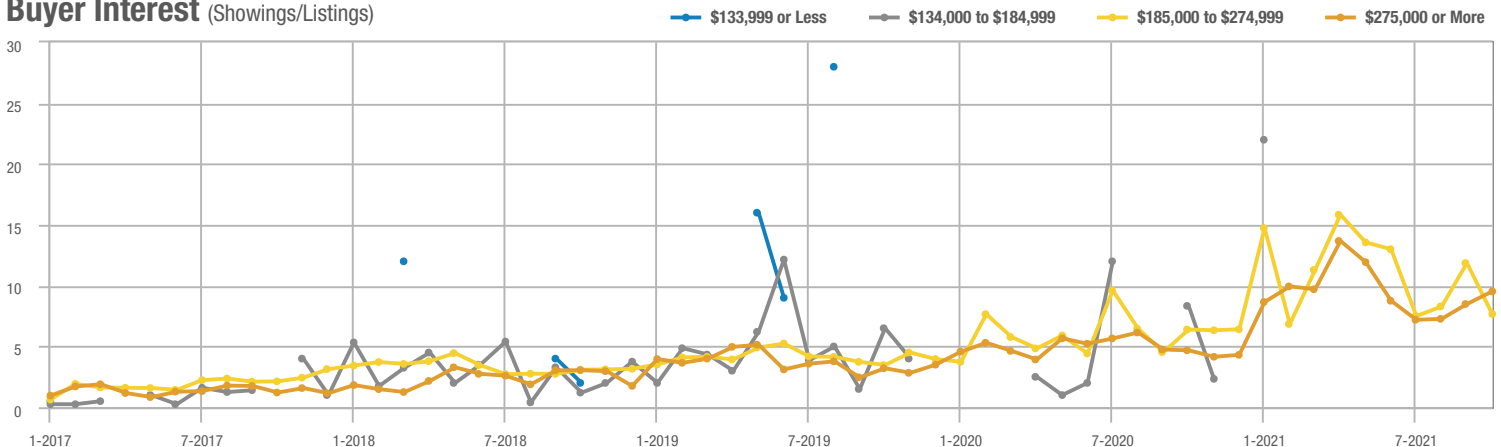
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

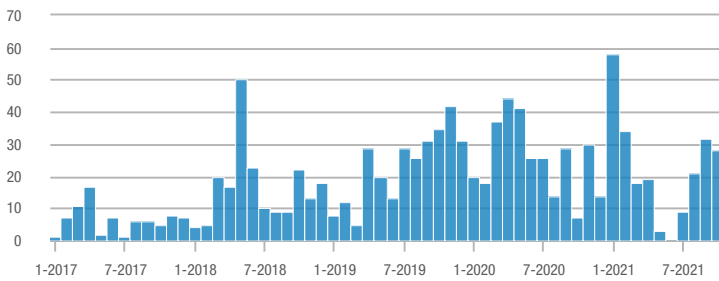


## UNM South – 42

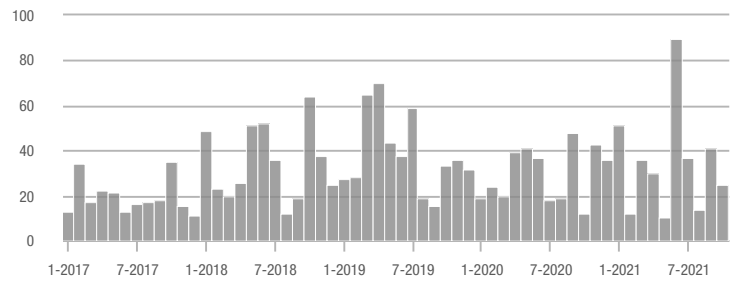
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 28             | + 300.0%              | - 12.5%                 | 5.6                                | + 300.0%              | - 30.0%                 | 5                | 0.0%                  | + 25.0%                 |
| \$134,000 to \$184,999 | 25             | + 108.3%              | - 39.0%                 | 12.5                               | + 212.5%              | + 22.0%                 | 2                | - 33.3%               | - 50.0%                 |
| \$185,000 to \$274,999 | 117            | - 48.5%               | + 13.6%                 | 7.8                                | + 20.3%               | + 21.2%                 | 15               | - 57.1%               | - 6.3%                  |
| \$275,000 or More      | 240            | + 179.1%              | - 5.5%                  | 7.5                                | + 205.2%              | - 8.5%                  | 32               | - 8.6%                | + 3.2%                  |
| Total                  | 410            | + 23.5%               | - 4.7%                  | 7.6                                | + 78.4%               | - 2.9%                  | 54               | - 30.8%               | - 1.8%                  |

### Showings

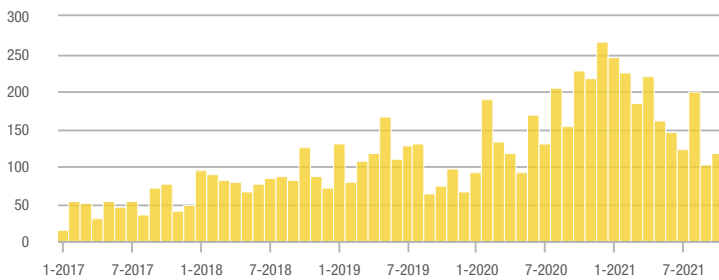
\$133,999 or Less



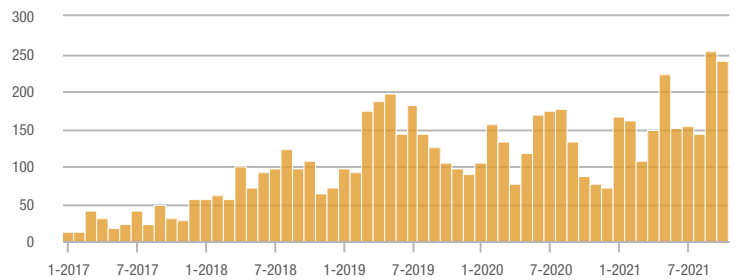
\$134,000 to \$184,999



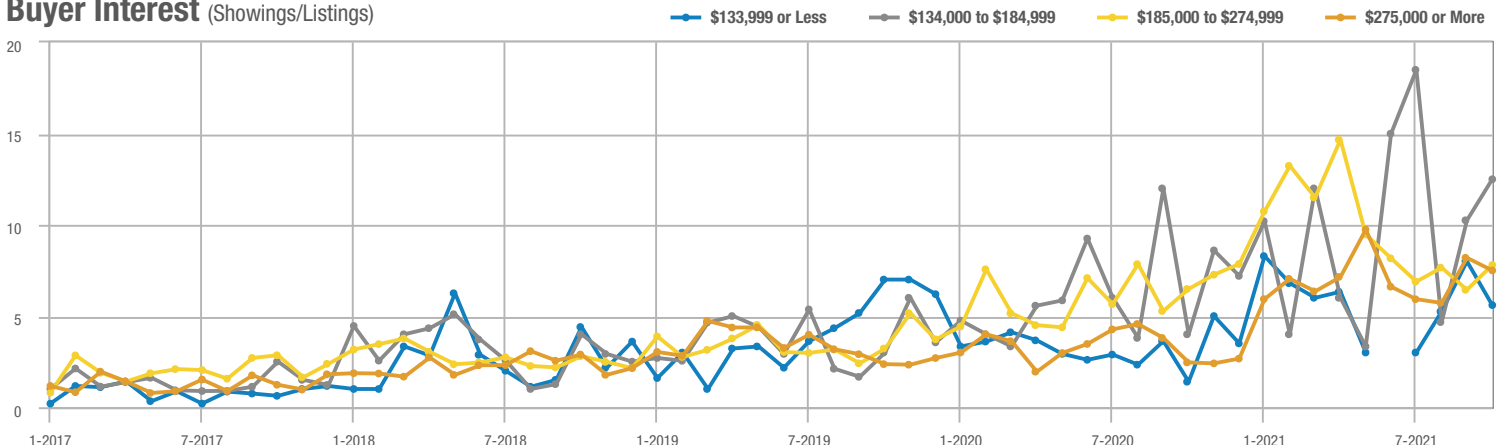
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)



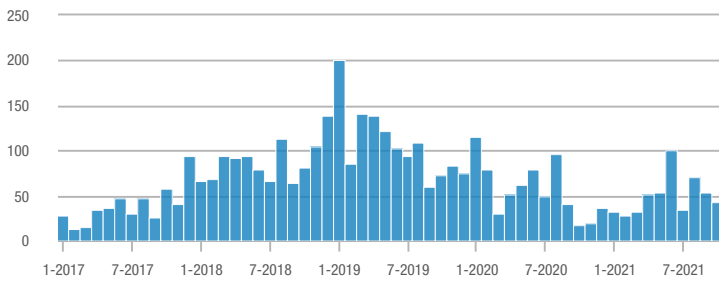


## Uptown – 41

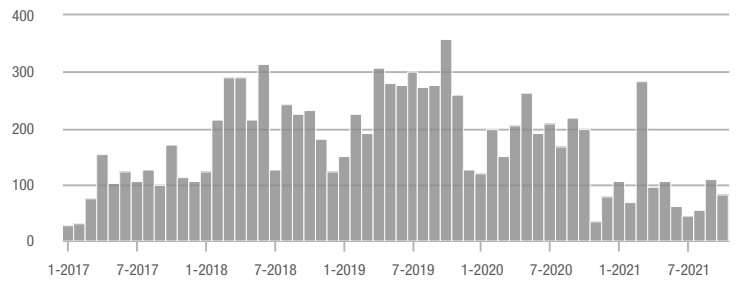
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 42             | + 147.1%              | - 22.2%                 | 7.0                                | - 17.6%               | + 16.7%                 | 6                | + 200.0%              | - 33.3%                 |
| \$134,000 to \$184,999 | 81             | - 58.9%               | - 25.7%                 | 10.1                               | + 2.8%                | - 16.4%                 | 8                | - 60.0%               | - 11.1%                 |
| \$185,000 to \$274,999 | 524            | + 263.9%              | + 35.1%                 | 12.8                               | + 113.0%              | + 35.1%                 | 41               | + 70.8%               | 0.0%                    |
| \$275,000 or More      | 359            | + 152.8%              | + 67.8%                 | 9.4                                | + 6.4%                | + 63.3%                 | 38               | + 137.5%              | + 2.7%                  |
| Total                  | 1,006          | + 101.2%              | + 31.5%                 | 10.8                               | + 34.1%               | + 35.7%                 | 93               | + 50.0%               | - 3.1%                  |

### Showings

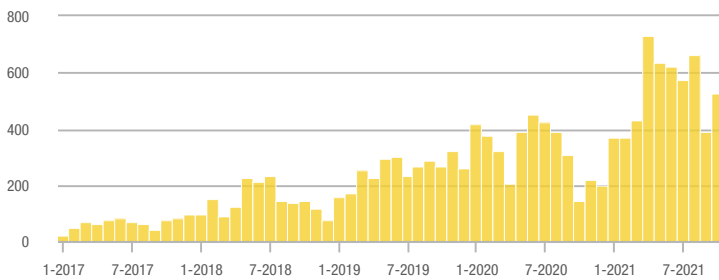
\$133,999 or Less



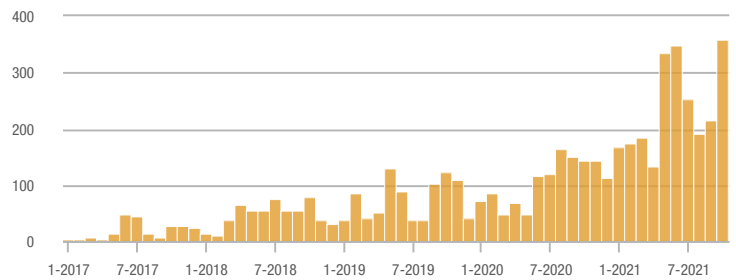
\$134,000 to \$184,999



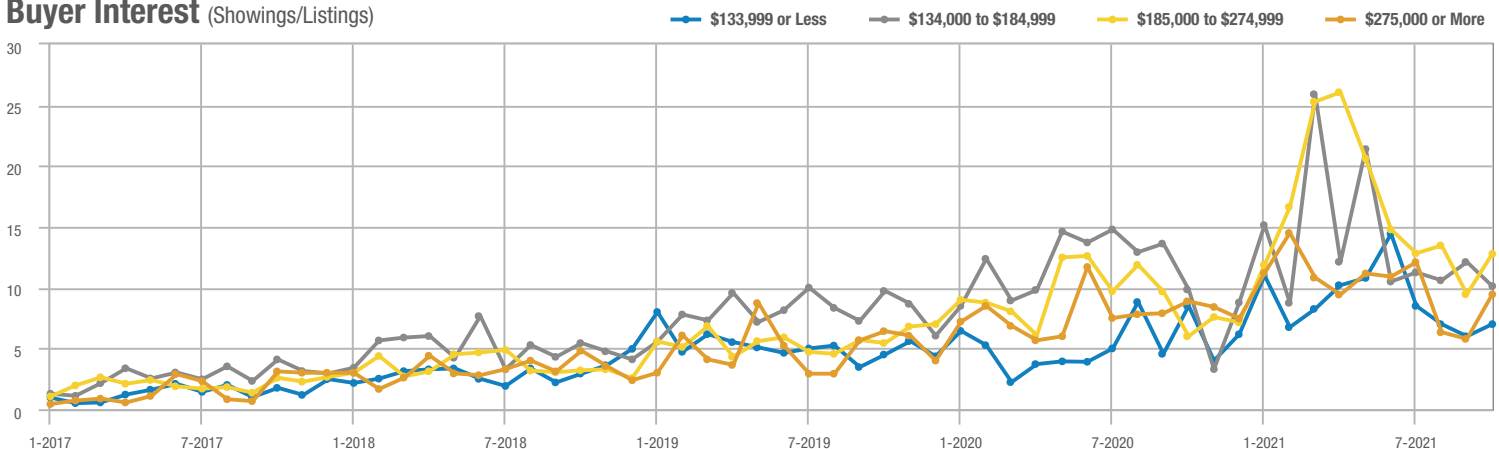
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

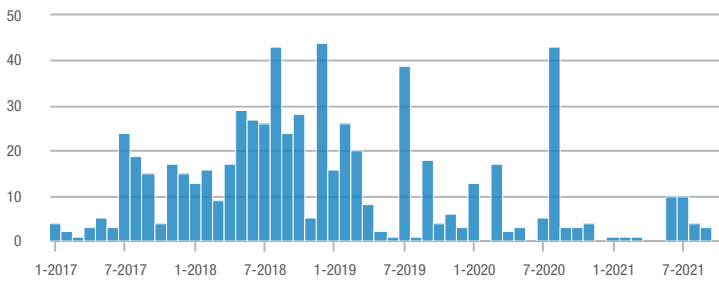


## Valley Farms – 91

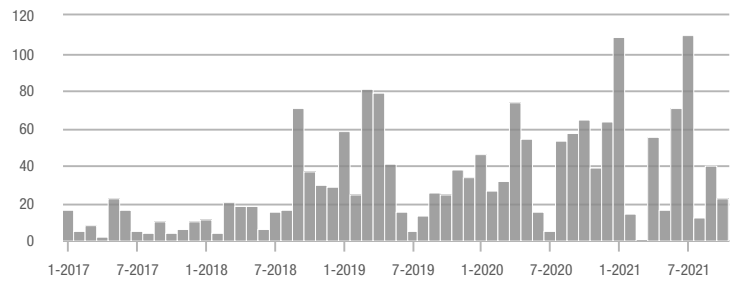
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 23             | - 64.6%               | - 42.5%                 | 23.0                               | + 41.5%               | + 130.0%                | 1                | - 75.0%               | - 75.0%                 |
| \$185,000 to \$274,999 | 28             | - 54.8%               | + 40.0%                 | 7.0                                | - 32.3%               | - 65.0%                 | 4                | - 33.3%               | + 300.0%                |
| \$275,000 or More      | 85             | + 21.4%               | - 29.2%                 | 4.7                                | + 28.2%               | - 9.5%                  | 18               | - 5.3%                | - 21.7%                 |
| Total                  | 136            | - 32.0%               | - 25.7%                 | 5.9                                | - 11.3%               | - 6.3%                  | 23               | - 23.3%               | - 20.7%                 |

### Showings

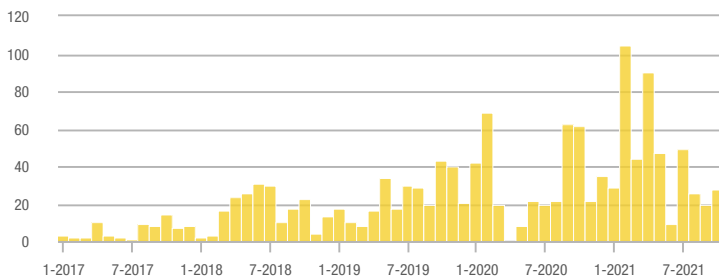
\$133,999 or Less



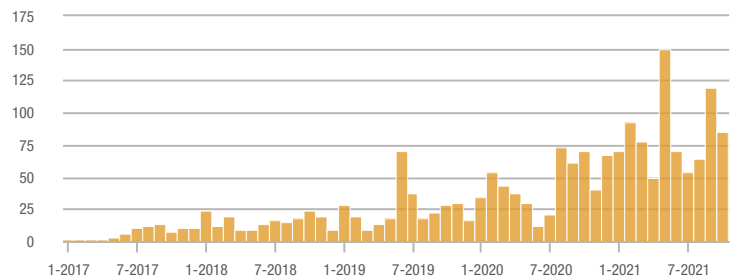
\$134,000 to \$184,999



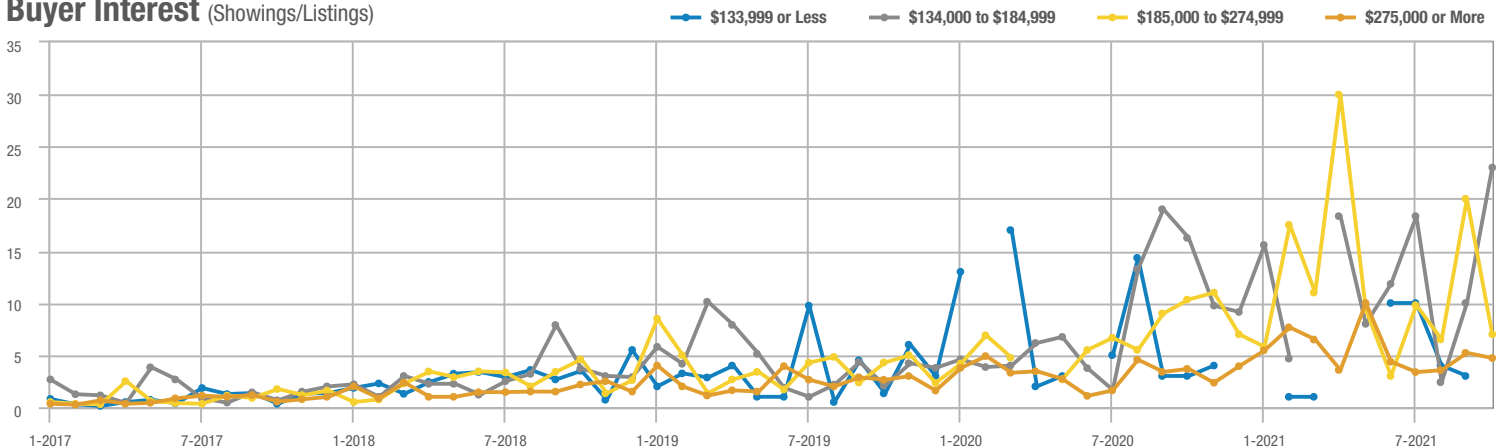
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

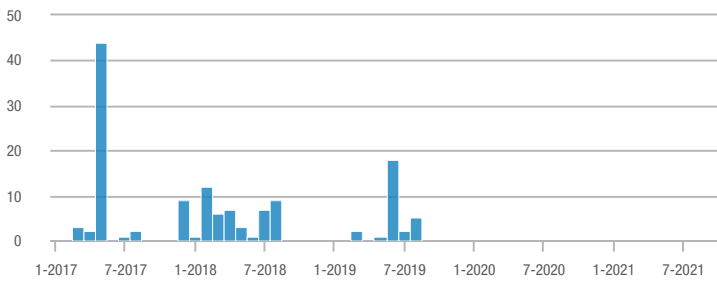


## West Los Lunas – 701

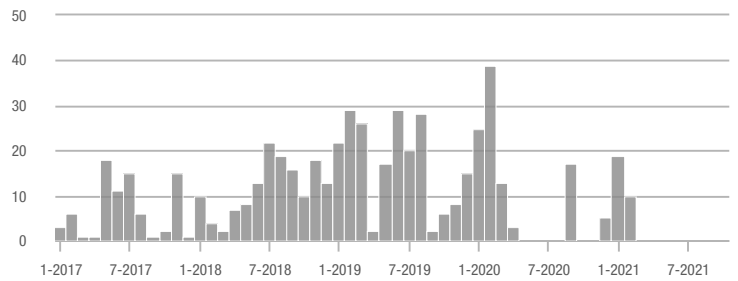
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 37             | - 72.6%               | - 69.4%                 | 6.2                                | - 4.1%                | - 33.7%                 | 6                | - 71.4%               | - 53.8%                 |
| \$275,000 or More      | 74             | + 1,380.0%            | + 12.1%                 | 4.9                                | + 294.7%              | + 27.1%                 | 15               | + 275.0%              | - 11.8%                 |
| Total                  | 111            | - 20.7%               | - 40.6%                 | 5.3                                | - 5.6%                | - 15.2%                 | 21               | - 16.0%               | - 30.0%                 |

### Showings

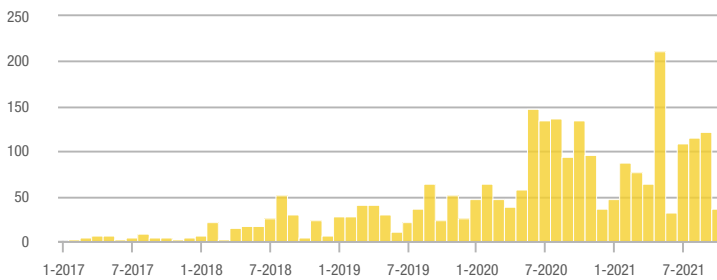
\$133,999 or Less



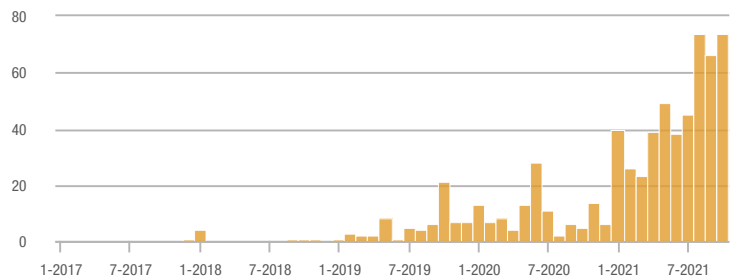
\$134,000 to \$184,999



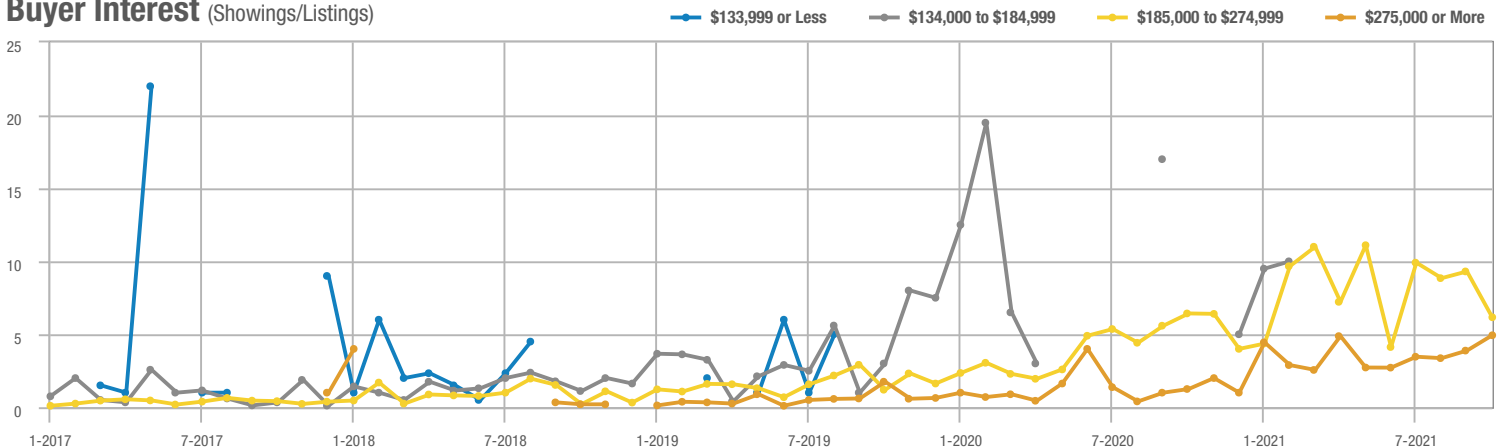
\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

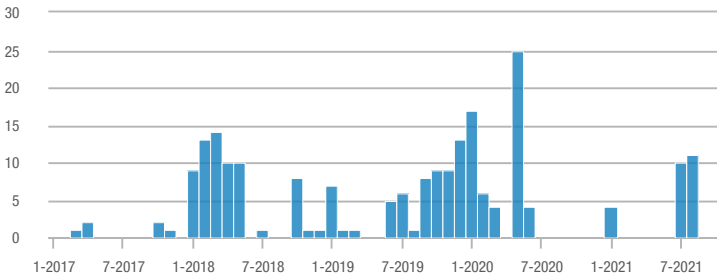


## Zuzax, Tijeras – 240

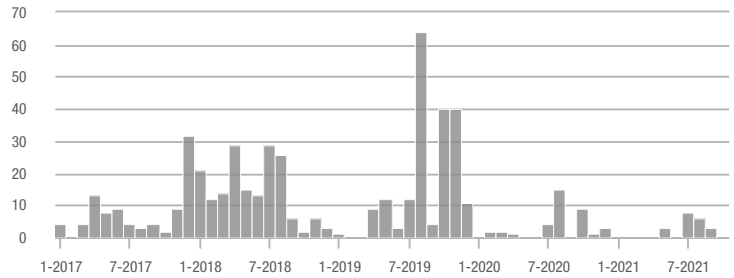
| Price Range            | Total Showings |                       |                         | Buyer Interest (Showings/Listings) |                       |                         | Managed Listings |                       |                         |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
|                        | October 2021   | Year-Over-Year Change | Month-Over-Month Change | October 2021                       | Year-Over-Year Change | Month-Over-Month Change | October 2021     | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less      | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$134,000 to \$184,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 0                | —                     | —                       |
| \$185,000 to \$274,999 | 0              | —                     | —                       | —                                  | —                     | —                       | 1                | - 66.7%               | - 66.7%                 |
| \$275,000 or More      | 189            | + 190.8%              | + 30.3%                 | 7.0                                | + 50.8%               | + 25.5%                 | 27               | + 92.9%               | + 3.8%                  |
| Total                  | 189            | + 103.2%              | + 16.7%                 | 6.8                                | + 30.6%               | + 25.0%                 | 28               | + 55.6%               | - 6.7%                  |

### Showings

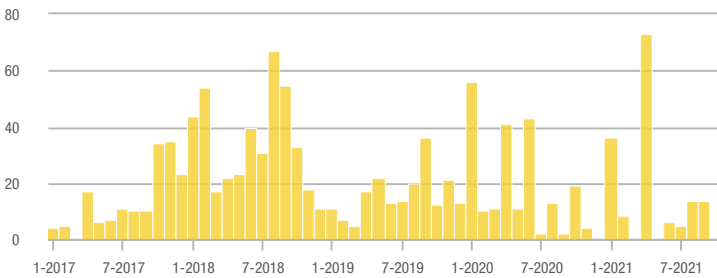
\$133,999 or Less



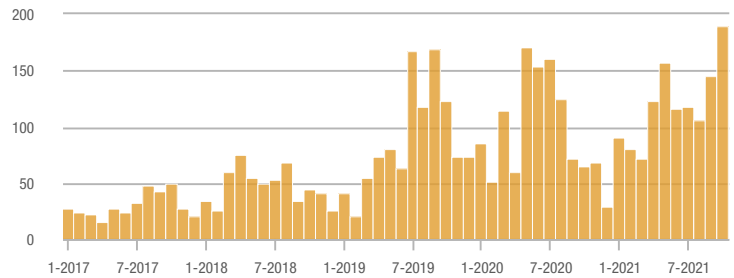
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



### Buyer Interest (Showings/Listings)

