

# Local Market Update for October 2021

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



## Estancia, McIntosh, Willard – 292

South of Shondale Lane (CR A147) to Lincoln County Line, East of Riley Rd (CR A027) to Guadalupe County Line

| Single-Family Detached          | October |          |                | Year to Date |              |                |
|---------------------------------|---------|----------|----------------|--------------|--------------|----------------|
| Key Metrics                     | 2020    | 2021     | Percent Change | Thru 10-2020 | Thru 10-2021 | Percent Change |
| New Listings                    | 4       | 0        | - 100.0%       | 27           | 17           | - 37.0%        |
| Pending Sales                   | 2       | 1        | - 50.0%        | 15           | 17           | + 13.3%        |
| Closed Sales                    | 0       | 1        | --             | 14           | 18           | + 28.6%        |
| Days on Market Until Sale       | --      | 7        | --             | 86           | 63           | - 26.7%        |
| Median Sales Price*             | --      | \$89,000 | --             | \$75,750     | \$155,000    | + 104.6%       |
| Average Sales Price*            | --      | \$89,000 | --             | \$97,969     | \$180,600    | + 84.3%        |
| Percent of List Price Received* | --      | 95.7%    | --             | 88.3%        | 93.4%        | + 5.8%         |
| Inventory of Homes for Sale     | 13      | 5        | - 61.5%        | --           | --           | --             |
| Months Supply of Inventory      | 6.2     | 2.4      | - 61.3%        | --           | --           | --             |

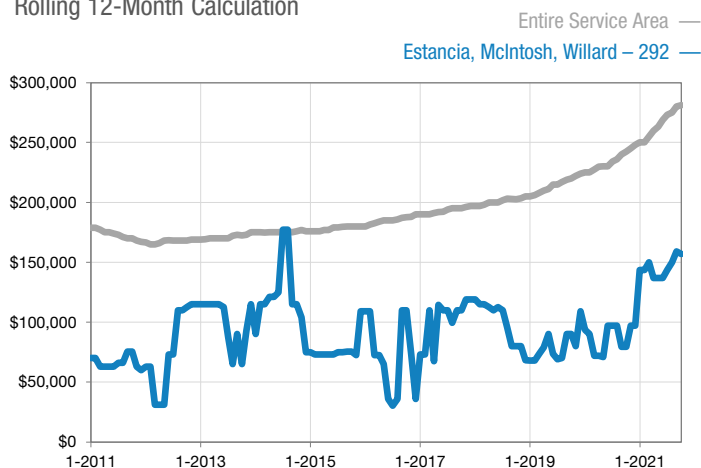
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Single-Family Attached          | October |      |                | Year to Date |              |                |
|---------------------------------|---------|------|----------------|--------------|--------------|----------------|
| Key Metrics                     | 2020    | 2021 | Percent Change | Thru 10-2020 | Thru 10-2021 | Percent Change |
| New Listings                    | 0       | 0    | 0.0%           | 0            | 1            | --             |
| Pending Sales                   | 0       | 0    | 0.0%           | 0            | 0            | 0.0%           |
| Closed Sales                    | 0       | 0    | 0.0%           | 0            | 0            | 0.0%           |
| Days on Market Until Sale       | --      | --   | --             | --           | --           | --             |
| Median Sales Price*             | --      | --   | --             | --           | --           | --             |
| Average Sales Price*            | --      | --   | --             | --           | --           | --             |
| Percent of List Price Received* | --      | --   | --             | --           | --           | --             |
| Inventory of Homes for Sale     | 0       | 1    | --             | --           | --           | --             |
| Months Supply of Inventory      | --      | --   | --             | --           | --           | --             |

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

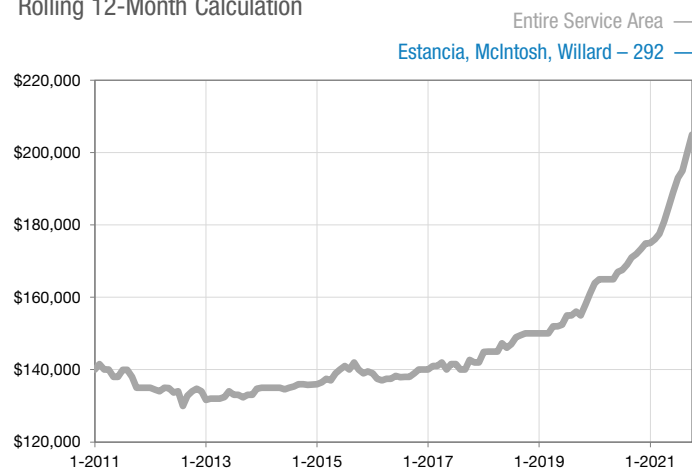
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.