

# Local Market Update for October 2021

A Research Tool Provided by the Greater Albuquerque Association of REALTORS®



## Four Hills Village – 60

East / North of KAFB, South of I-40 to mountains

Single-Family Detached	October			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	10	7	- 30.0%	128	108	- 15.6%
Pending Sales	12	8	- 33.3%	106	105	- 0.9%
Closed Sales	10	8	- 20.0%	101	103	+ 2.0%
Days on Market Until Sale	30	9	- 70.0%	35	22	- 37.1%
Median Sales Price*	\$352,500	<b>\$343,995</b>	- 2.4%	\$379,000	<b>\$385,000</b>	+ 1.6%
Average Sales Price*	\$429,200	<b>\$354,624</b>	- 17.4%	\$386,786	<b>\$412,586</b>	+ 6.7%
Percent of List Price Received*	96.7%	<b>100.7%</b>	+ 4.1%	98.6%	<b>99.9%</b>	+ 1.3%
Inventory of Homes for Sale	17	6	- 64.7%	--	--	--
Months Supply of Inventory	1.7	0.6	- 64.7%	--	--	--

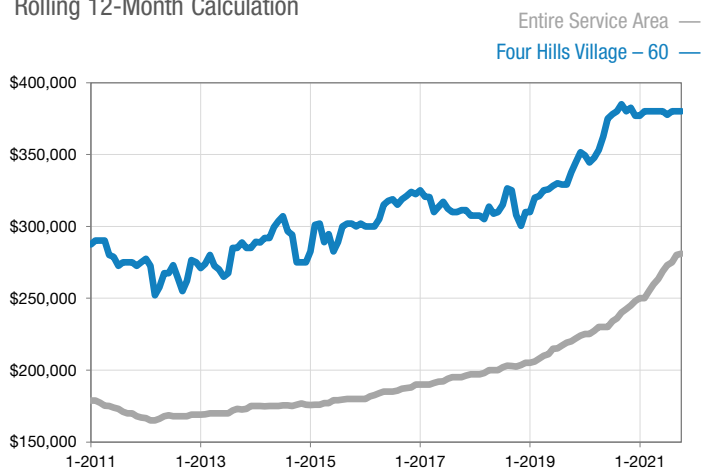
\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached	October			Year to Date		
Key Metrics	2020	2021	Percent Change	Thru 10-2020	Thru 10-2021	Percent Change
New Listings	5	3	- 40.0%	24	30	+ 25.0%
Pending Sales	2	5	+ 150.0%	18	32	+ 77.8%
Closed Sales	2	4	+ 100.0%	14	28	+ 100.0%
Days on Market Until Sale	31	13	- 58.1%	20	14	- 30.0%
Median Sales Price*	\$304,000	<b>\$226,000</b>	- 25.7%	\$215,000	<b>\$244,950</b>	+ 13.9%
Average Sales Price*	\$304,000	<b>\$233,500</b>	- 23.2%	\$230,957	<b>\$255,692</b>	+ 10.7%
Percent of List Price Received*	99.3%	<b>101.7%</b>	+ 2.4%	99.9%	<b>100.8%</b>	+ 0.9%
Inventory of Homes for Sale	5	0	- 100.0%	--	--	--
Months Supply of Inventory	1.9	--	--	--	--	--

\* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

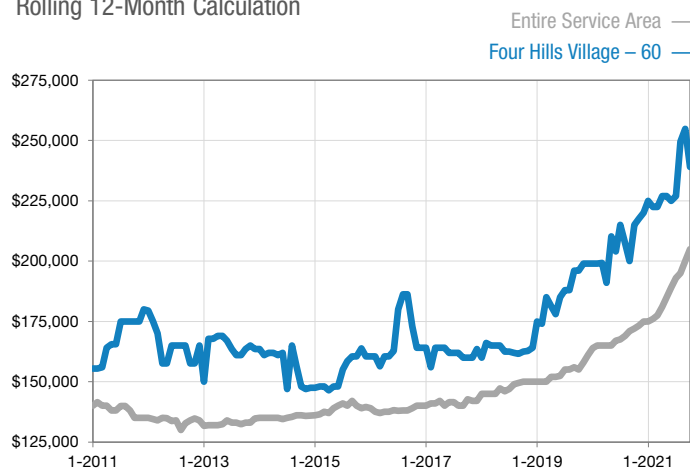
### Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



### Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.