

Showings Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Academy West – 32	428	9.1	47
Albuquerque Acres West – 21	269	6.9	39
Belen – 741	98	3.3	30
Bernalillo / Algodones – 170	120	6.3	19
Bosque Farms and Peralta – 710	85	5.3	16
Corrales – 130	173	6.2	28
Downtown Area – 80	347	7.2	48
East Los Lunas, Tome, Valencia – 711	101	5.1	20
Fairgrounds – 70	302	11.6	26
Far Northeast Heights – 30	940	10.4	90
Foothills North – 31	170	9.4	18
Foothills South – 51	327	11.7	28
Four Hills Village – 60	65	3.8	17
Ladera Heights – 111	867	10.7	81
Las Maravillas, Cypress Gardens – 721	65	2.8	23
Los Lunas – 700	195	4.8	41
Meadow Lake, El Cerro Mission, Monterrey Park – 720	59	5.9	10
Mesa Del Sol – 72	9	1.5	6
Near North Valley – 101	342	6.8	50
Near South Valley – 90	183	6.8	27
North Albuquerque Acres Area – 20	297	9.9	30
North of I-40 – 220	304	7.6	40
North Valley – 100	365	7.4	49
Northeast Edgewood – 270	39	3.3	12
Northeast Heights – 50	1,416	10.0	141
Northwest Edgewood – 250	109	4.7	23
Northwest Heights – 110	726	5.6	130
Paradise East – 121	508	10.0	51
Paradise West – 120	572	8.4	68
Placitas Area – 180	283	8.3	34
Rio Communities, Tierra Grande – 760	40	2.7	15
Rio Rancho Central – 161	301	9.4	32
Rio Rancho Mid – 150	908	9.4	97
Rio Rancho Mid-North – 151	453	7.8	58
Rio Rancho Mid-West – 152	56	6.2	9
Rio Rancho North – 160	455	4.0	115
Rio Rancho South – 140	413	6.4	65
Sandia Heights – 10	259	10.4	25
South 217 Area – 260	95	6.8	14
South Moriarty – 291	37	2.1	18
South of I-40 – 230	65	3.6	18
South Socorro – 621	8	0.5	17

Showings Statistics

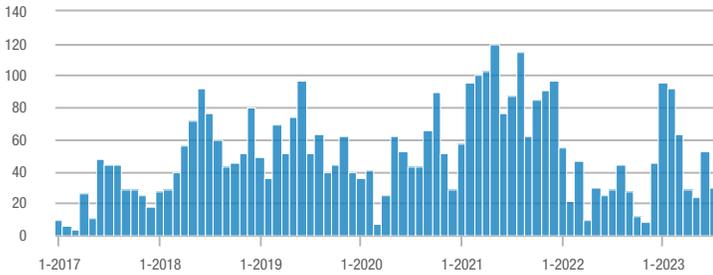
MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Southeast Heights – 71	318	5.6	57
Southwest Heights – 92	723	8.2	88
UNM – 40	390	8.0	49
UNM South – 42	270	7.5	36
Uptown – 41	730	12.6	58
Valley Farms – 91	162	6.2	26
West Los Lunas – 701	68	2.2	31
Zuzax, Tijeras – 240	172	5.5	31

Academy West – 32

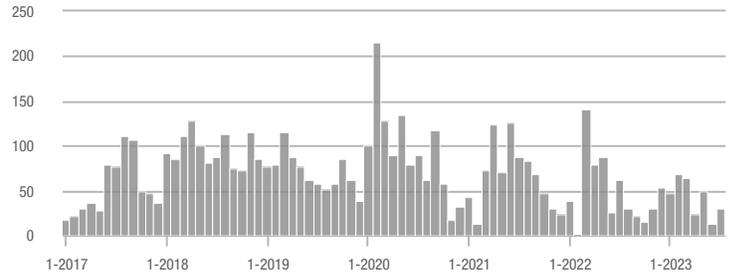
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	30	+ 3.4%	- 43.4%	6.0	- 17.2%	- 20.8%	5	+ 25.0%	- 28.6%
\$134,000 to \$184,999	30	- 52.4%	+ 130.8%	7.5	+ 7.1%	+ 130.8%	4	- 55.6%	0.0%
\$185,000 to \$274,999	44	- 84.7%	- 2.2%	7.3	- 69.4%	- 2.2%	6	- 50.0%	0.0%
\$275,000 or More	324	+ 30.6%	- 3.0%	10.1	+ 42.9%	+ 0.0%	32	- 8.6%	- 3.0%
Total	428	- 31.8%	- 3.8%	9.1	- 13.0%	+ 2.3%	47	- 21.7%	- 6.0%

Showings

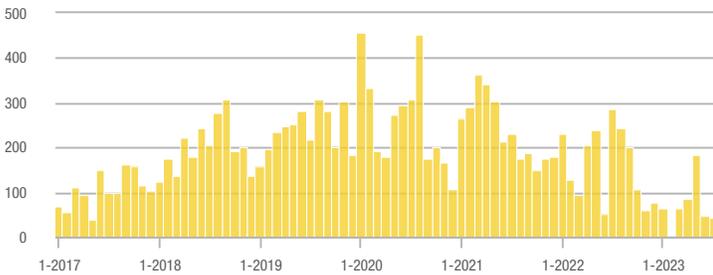
\$133,999 or Less



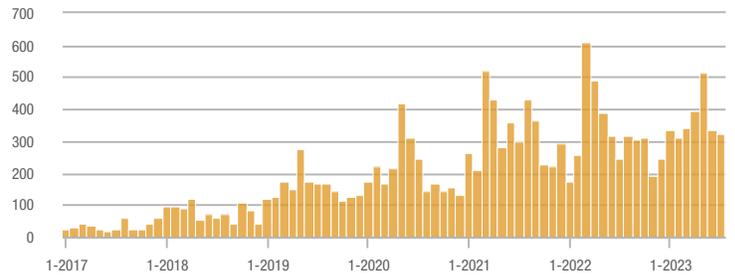
\$134,000 to \$184,999



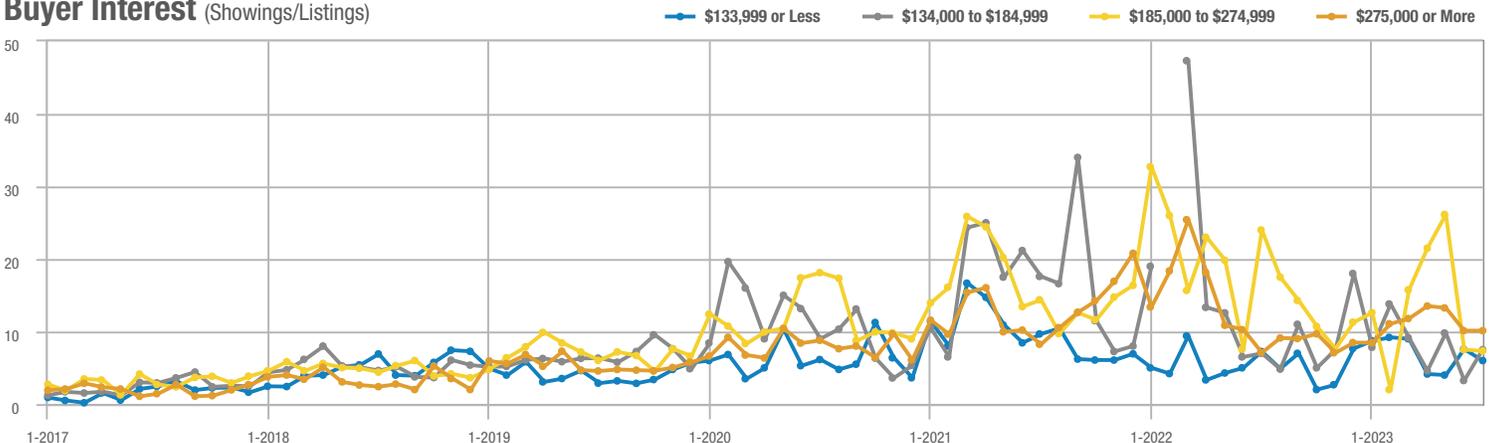
\$185,000 to \$274,999



\$275,000 or More



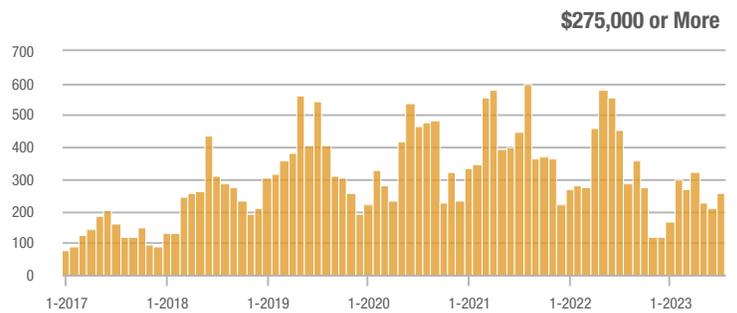
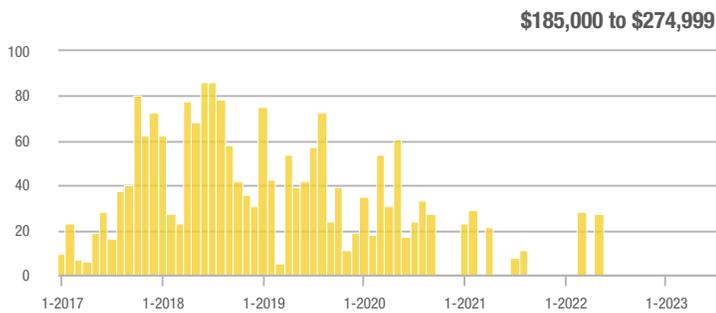
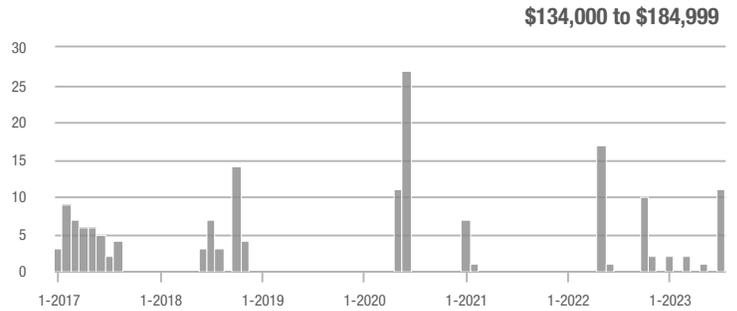
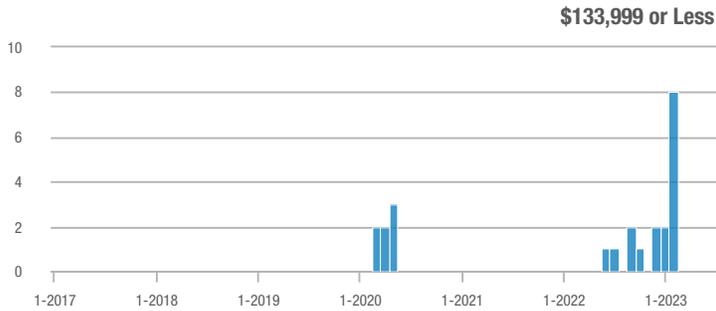
Buyer Interest (Showings/Listings)



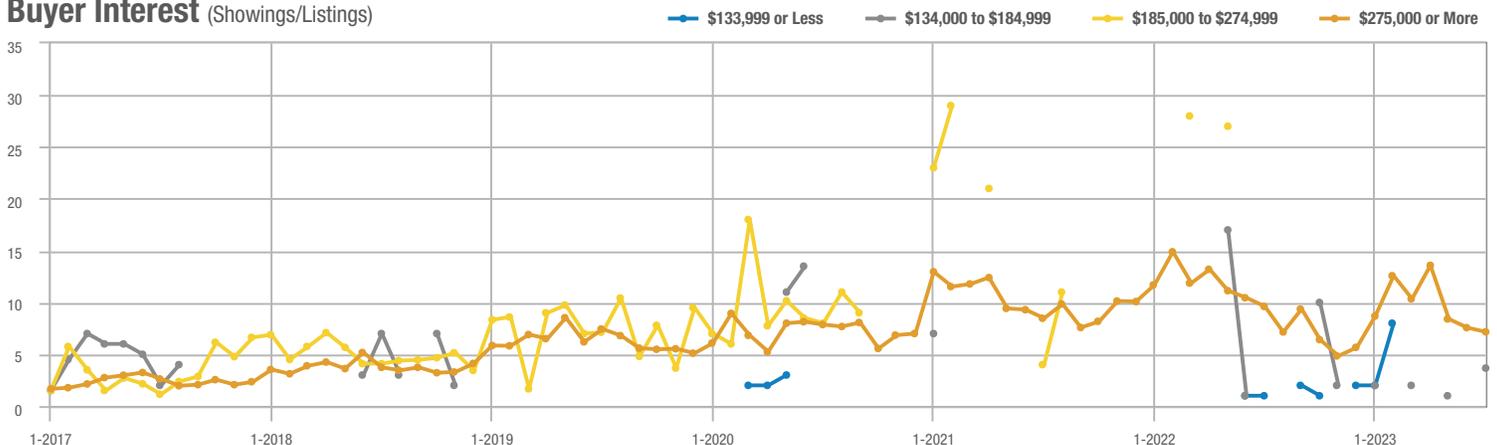
Albuquerque Acres West – 21

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	11	—	—	3.7	—	—	3	—	+ 200.0%
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	258	- 42.9%	+ 21.7%	7.2	- 25.5%	- 5.3%	36	- 23.4%	+ 28.6%
Total	269	- 40.6%	+ 26.9%	6.9	- 26.9%	- 5.6%	39	- 18.8%	+ 34.5%

Showings



Buyer Interest (Showings/Listings)

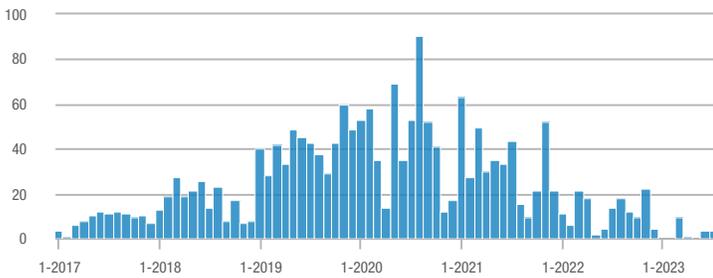


Belen – 741

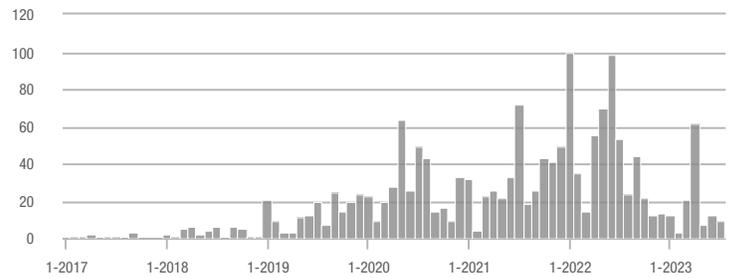
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	3	- 78.6%	0.0%	1.5	- 67.9%	- 50.0%	2	- 33.3%	+ 100.0%
\$134,000 to \$184,999	9	- 83.0%	- 25.0%	4.5	+ 10.4%	+ 87.5%	2	- 84.6%	- 60.0%
\$185,000 to \$274,999	68	+ 1.5%	+ 223.8%	4.5	+ 15.0%	+ 137.5%	15	- 11.8%	+ 36.4%
\$275,000 or More	18	- 14.3%	- 33.3%	1.6	- 29.9%	- 33.3%	11	+ 22.2%	0.0%
Total	98	- 36.8%	+ 55.6%	3.3	- 11.5%	+ 45.2%	30	- 28.6%	+ 7.1%

Showings

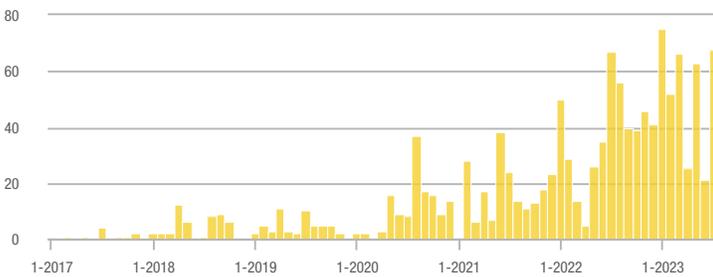
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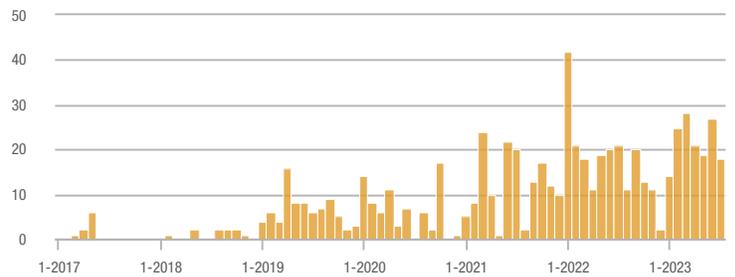
\$134,000 to \$184,999



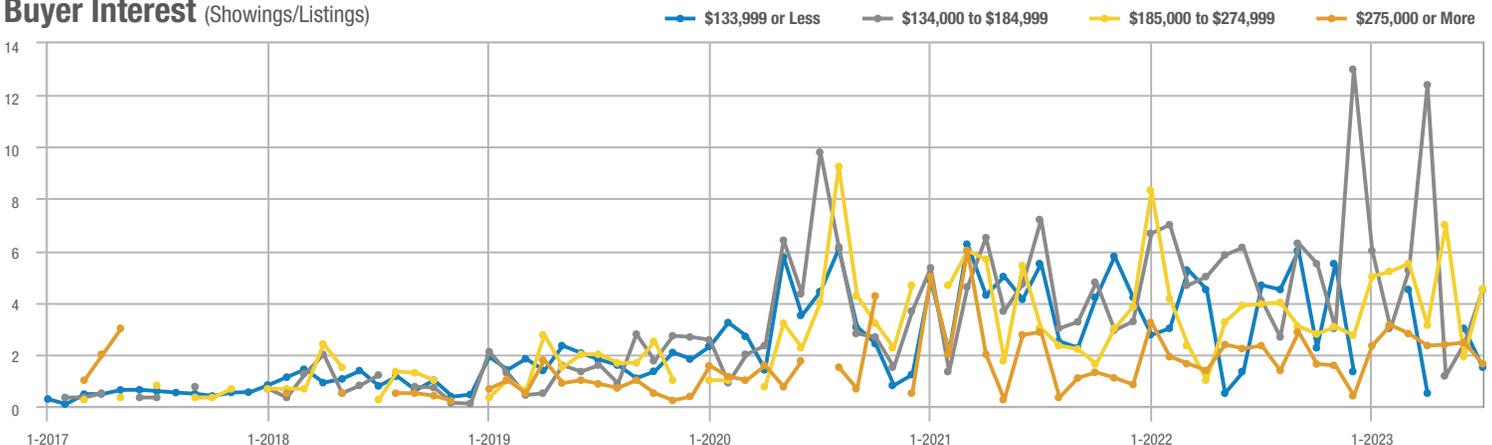
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

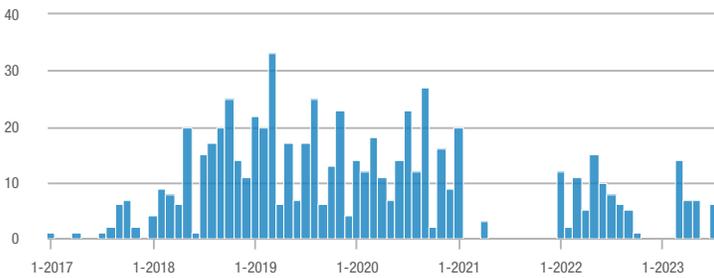


Bernalillo / Algodones – 170

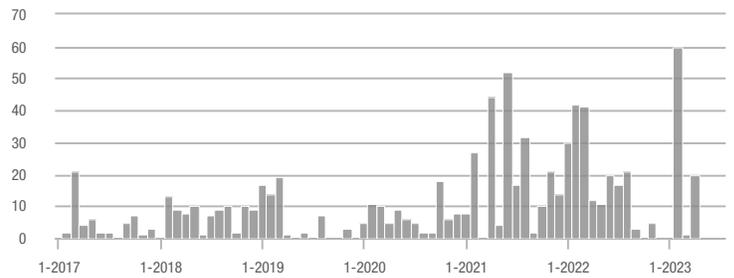
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	6	- 25.0%	—	6.0	- 25.0%	—	1	0.0%	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	17	0.0%	+ 70.0%	17.0	+ 300.0%	+ 240.0%	1	- 75.0%	- 50.0%
\$275,000 or More	97	- 19.2%	+ 36.6%	5.7	+ 14.1%	+ 44.7%	17	- 29.2%	- 5.6%
Total	120	- 25.9%	+ 48.1%	6.3	+ 17.0%	+ 63.7%	19	- 36.7%	- 9.5%

Showings

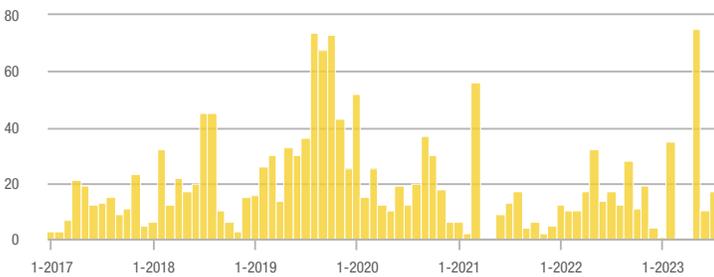
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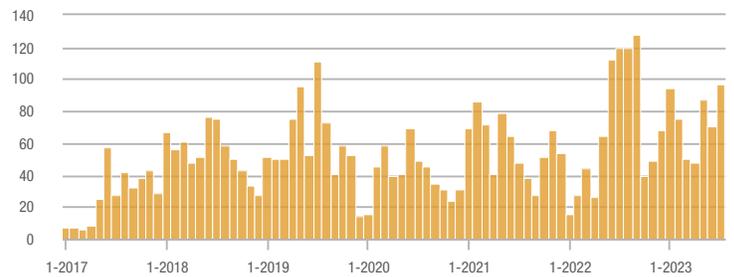
\$134,000 to \$184,999



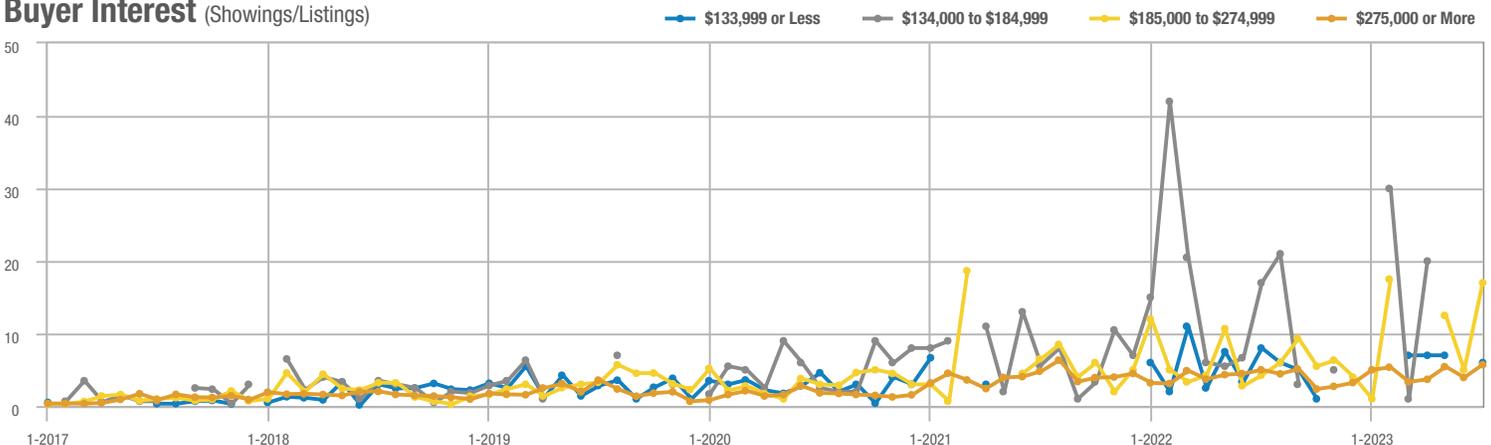
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

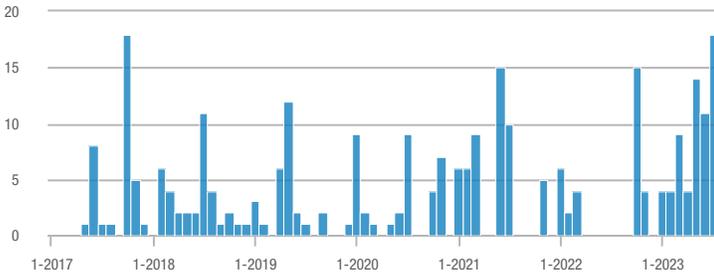


Bosque Farms and Peralta – 710

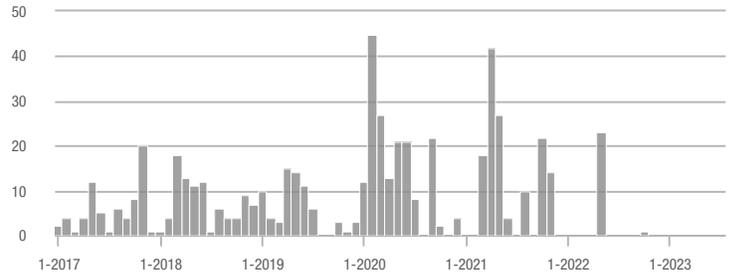
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	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	18	—	+ 63.6%	18.0	—	+ 63.6%	1	—	0.0%
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	14	- 12.5%	- 46.2%	7.0	+ 75.0%	- 46.2%	2	- 50.0%	0.0%
\$275,000 or More	53	- 7.0%	+ 39.5%	4.1	+ 14.4%	+ 60.9%	13	- 18.8%	- 13.3%
Total	85	+ 16.4%	+ 13.3%	5.3	+ 45.5%	+ 27.5%	16	- 20.0%	- 11.1%

Showings

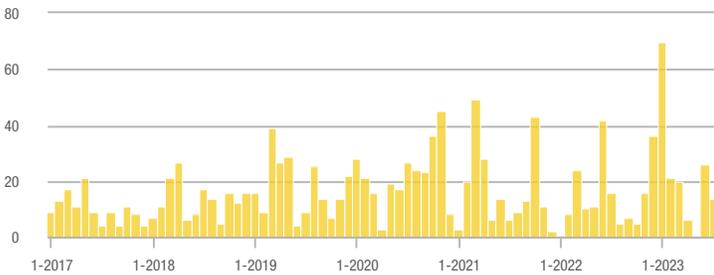
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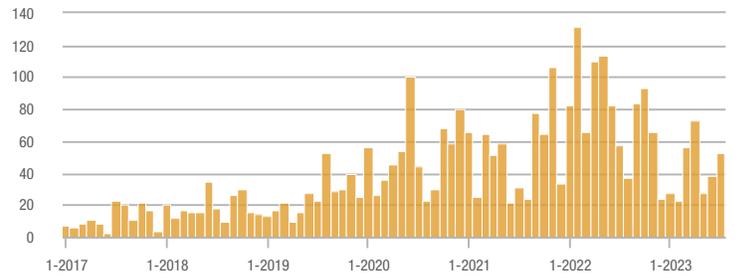
\$134,000 to \$184,999



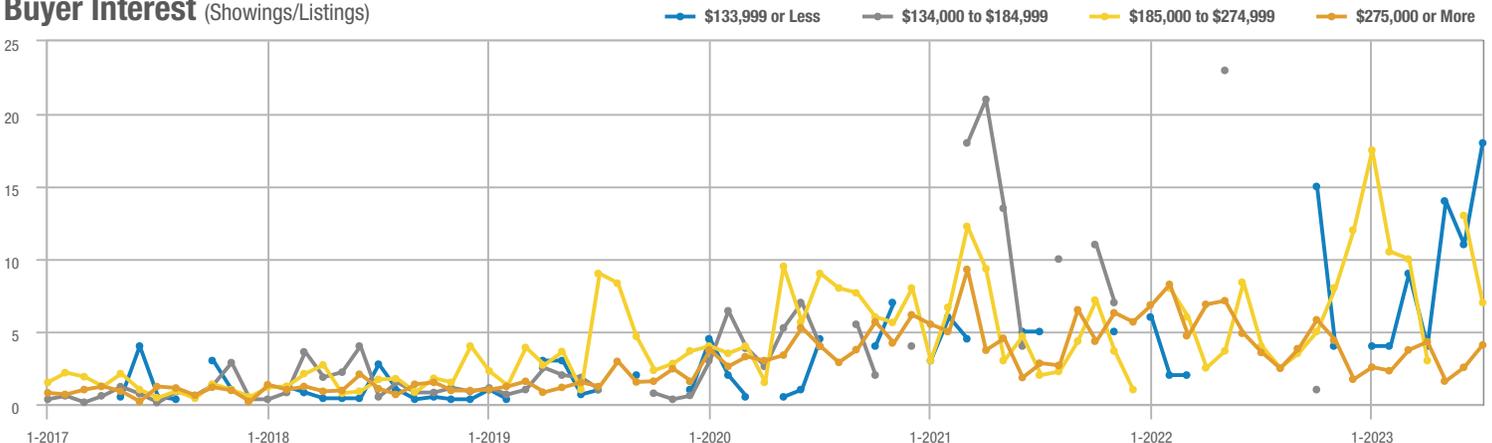
\$185,000 to \$274,999



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Buyer Interest (Showings/Listings)

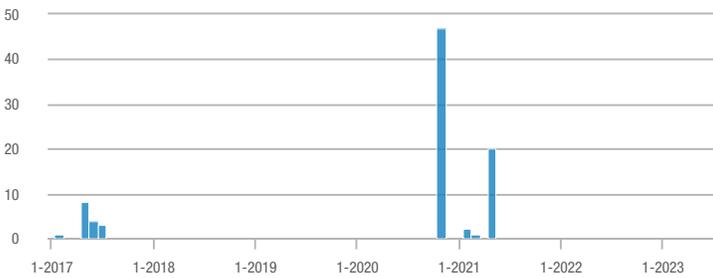


Corrales – 130

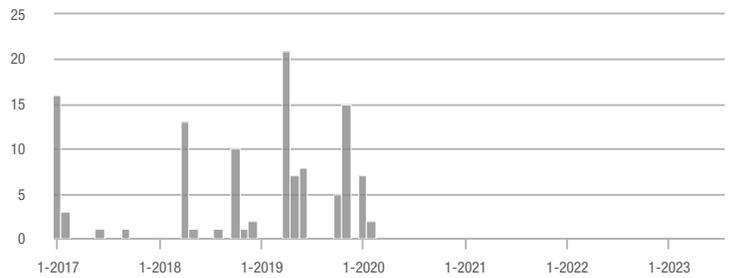
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	173	- 30.0%	- 4.9%	6.2	+ 2.6%	- 1.6%	28	- 31.7%	- 3.4%
Total	173	- 34.0%	- 4.9%	6.2	+ 3.8%	- 1.6%	28	- 36.4%	- 3.4%

Showings

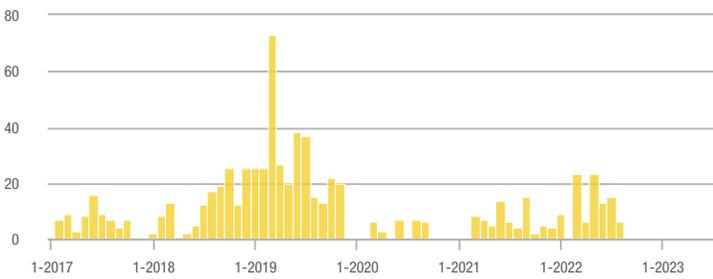
\$133,999 or Less



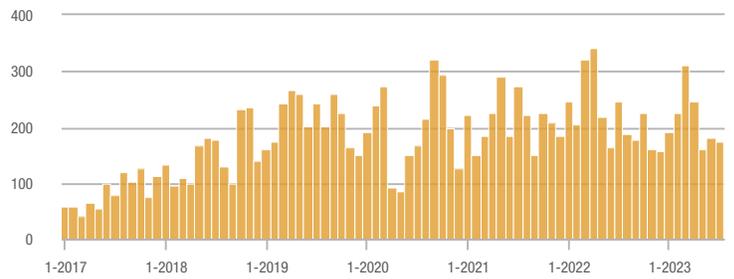
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



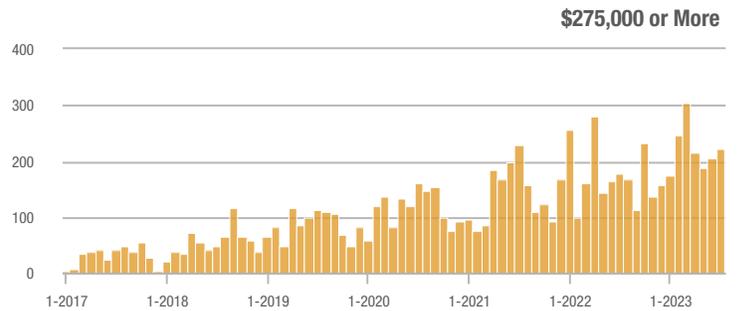
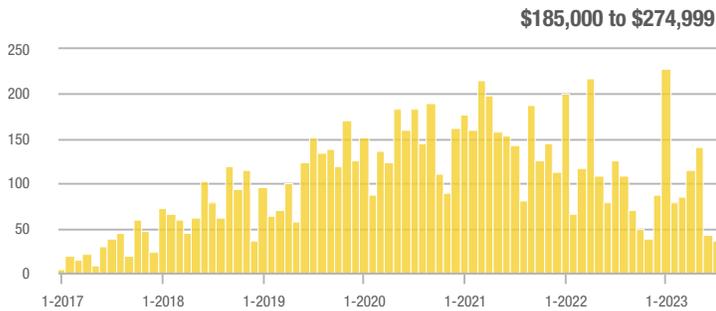
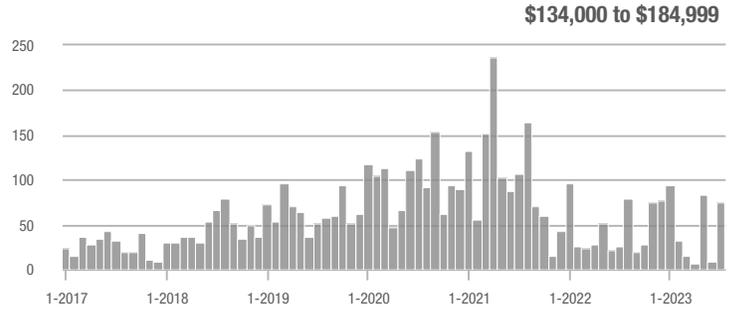
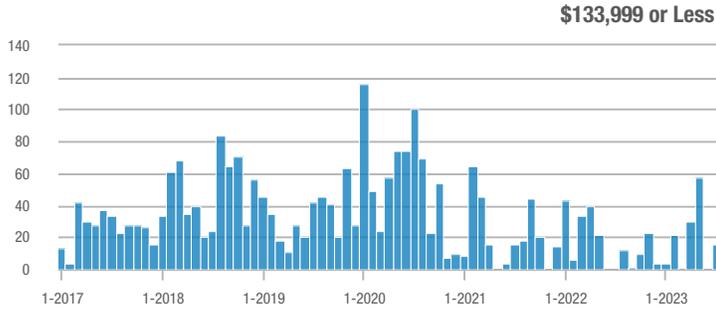
Buyer Interest (Showings/Listings)



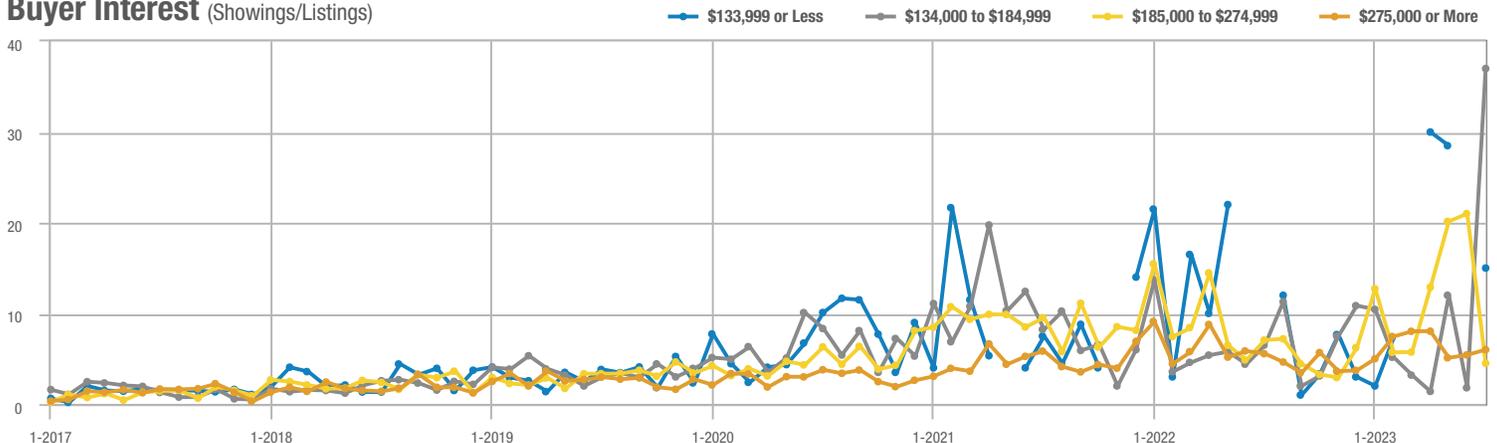
Downtown Area – 80

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
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\$133,999 or Less	15	—	—	15.0	—	—	1	—	—
\$134,000 to \$184,999	74	+ 184.6%	+ 722.2%	37.0	+ 469.2%	+ 1,955.6%	2	- 50.0%	- 60.0%
\$185,000 to \$274,999	36	- 71.7%	- 14.3%	4.5	- 36.2%	- 78.6%	8	- 55.6%	+ 300.0%
\$275,000 or More	222	+ 24.7%	+ 7.8%	6.0	+ 7.9%	+ 10.7%	37	+ 15.6%	- 2.6%
Total	347	+ 4.8%	+ 35.0%	7.2	+ 17.9%	+ 26.6%	48	- 11.1%	+ 6.7%

Showings



Buyer Interest (Showings/Listings)

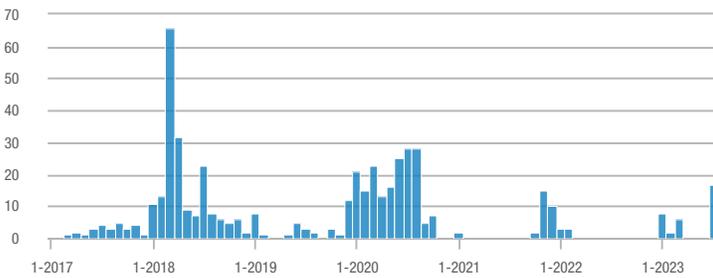


East Los Lunas, Tome, Valencia – 711

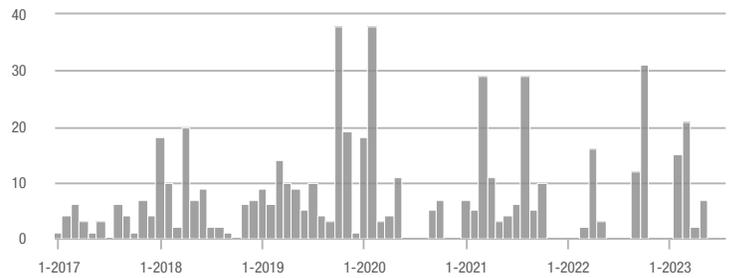
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	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	17	—	—	8.5	—	—	2	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	28	+ 86.7%	+ 833.3%	14.0	+ 366.7%	+ 366.7%	2	- 60.0%	+ 100.0%
\$275,000 or More	56	+ 86.7%	- 6.7%	3.5	+ 63.3%	+ 16.7%	16	+ 14.3%	- 20.0%
Total	101	+ 124.4%	+ 60.3%	5.1	+ 113.2%	+ 76.3%	20	+ 5.3%	- 9.1%

Showings

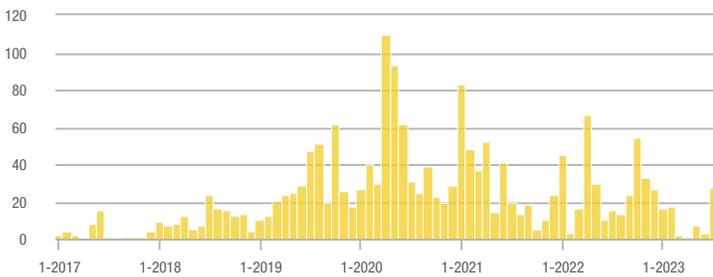
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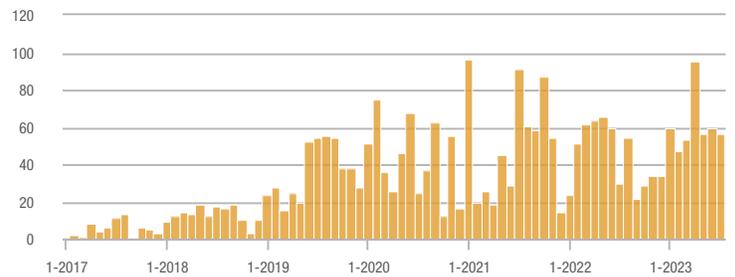
\$134,000 to \$184,999



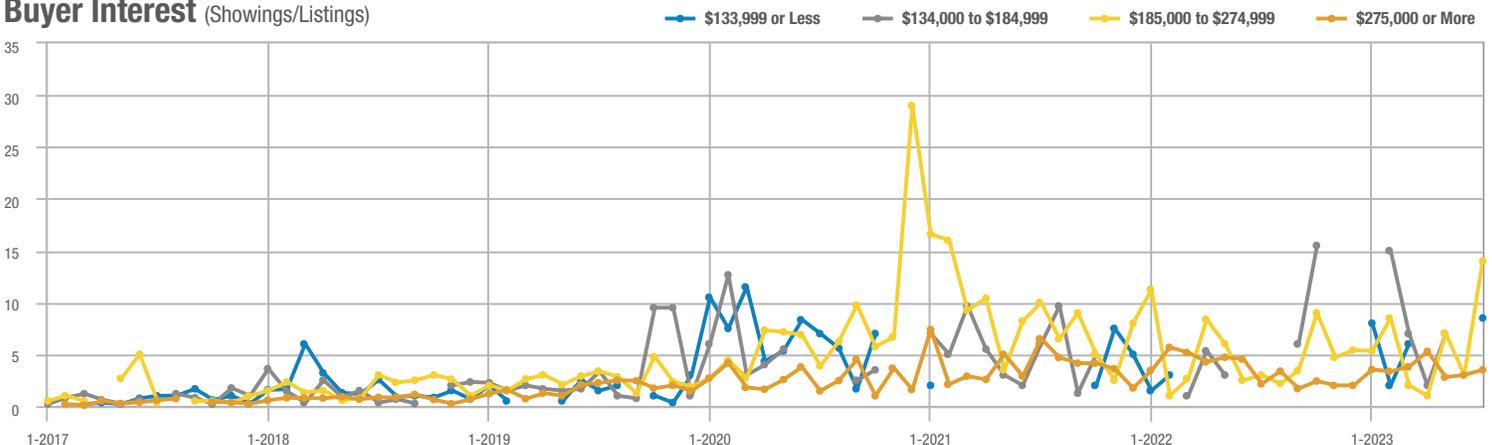
\$185,000 to \$274,999



\$275,000 or More



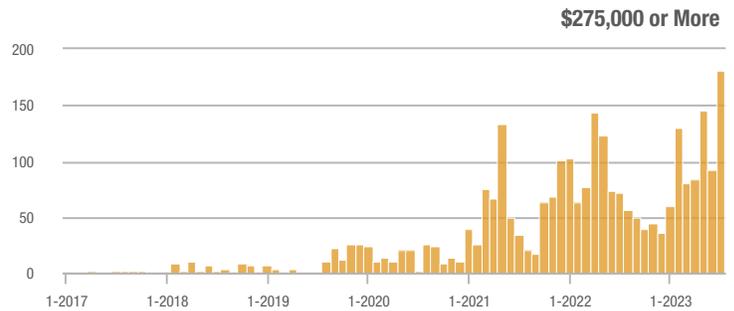
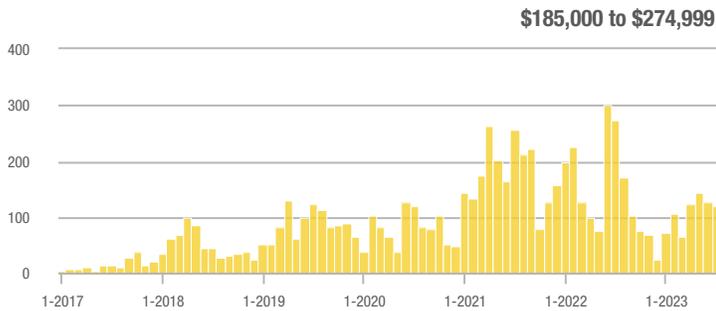
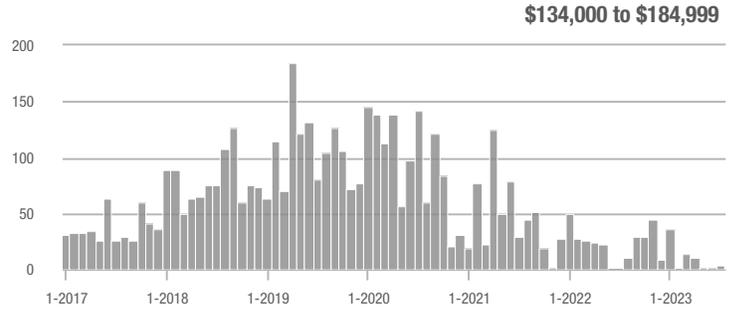
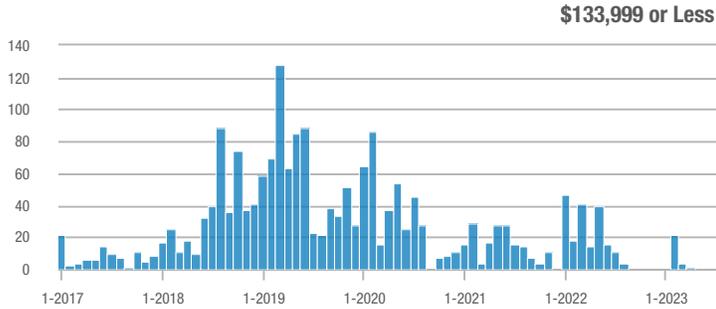
Buyer Interest (Showings/Listings)



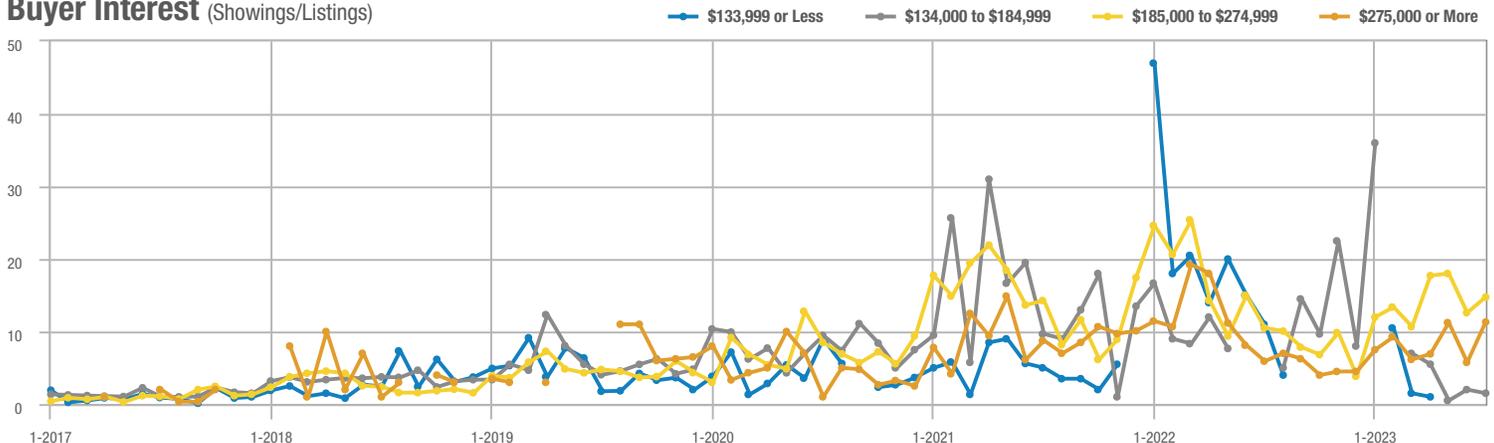
Fairgrounds – 70

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	3	—	+ 50.0%	1.5	—	- 25.0%	2	—	+ 100.0%
\$185,000 to \$274,999	118	- 56.8%	- 6.3%	14.8	+ 40.5%	+ 17.1%	8	- 69.2%	- 20.0%
\$275,000 or More	181	+ 154.9%	+ 96.7%	11.3	+ 91.2%	+ 96.7%	16	+ 33.3%	0.0%
Total	302	- 14.9%	+ 37.3%	11.6	+ 27.6%	+ 42.6%	26	- 33.3%	- 3.7%

Showings



Buyer Interest (Showings/Listings)

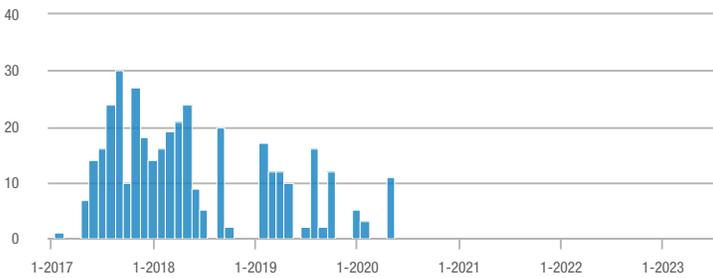


Far Northeast Heights – 30

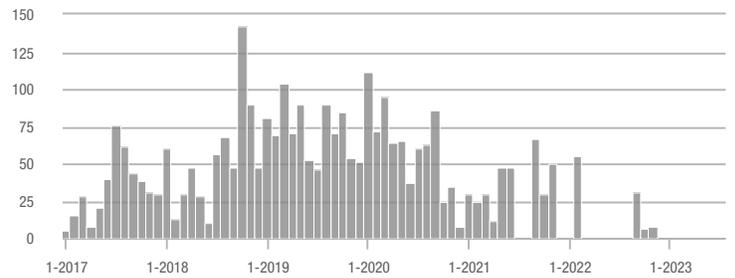
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	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	940	- 10.0%	- 4.6%	10.4	- 14.0%	- 0.3%	90	+ 4.7%	- 4.3%
Total	940	- 21.4%	- 11.4%	10.4	- 17.0%	- 3.5%	90	- 5.3%	- 8.2%

Showings

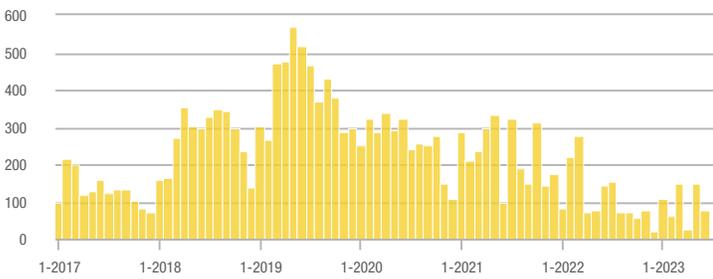
\$133,999 or Less



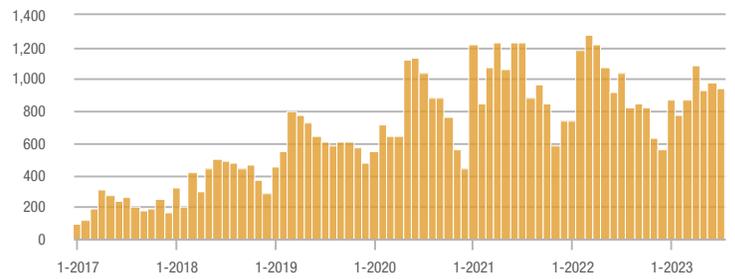
\$134,000 to \$184,999



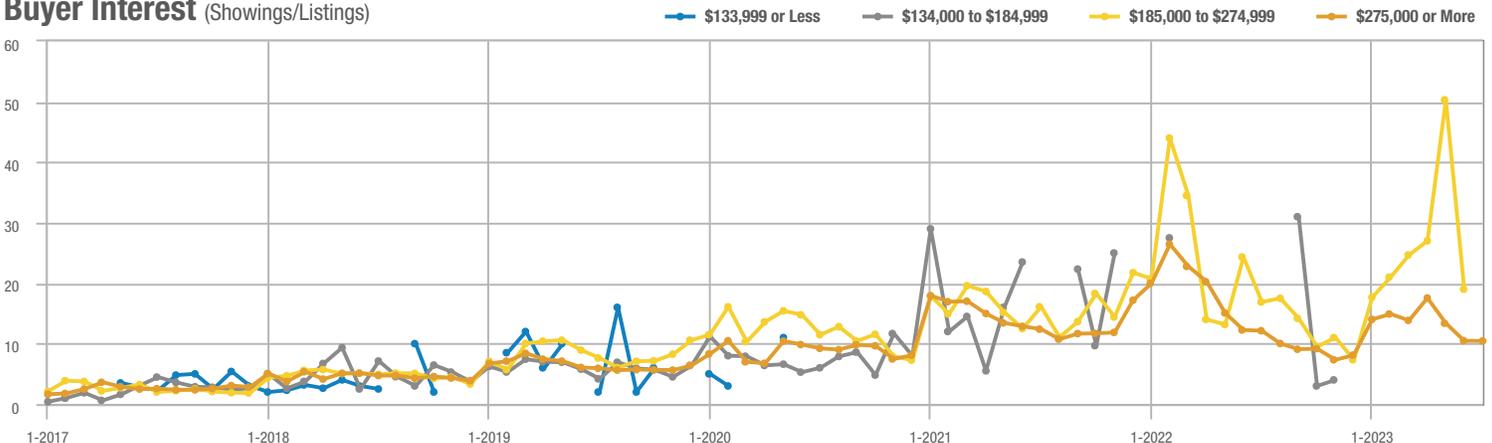
\$185,000 to \$274,999



\$275,000 or More



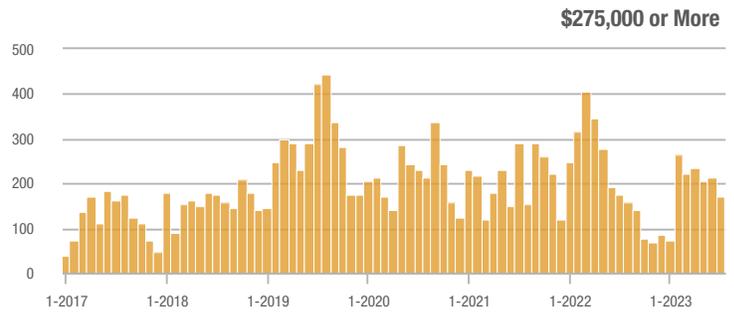
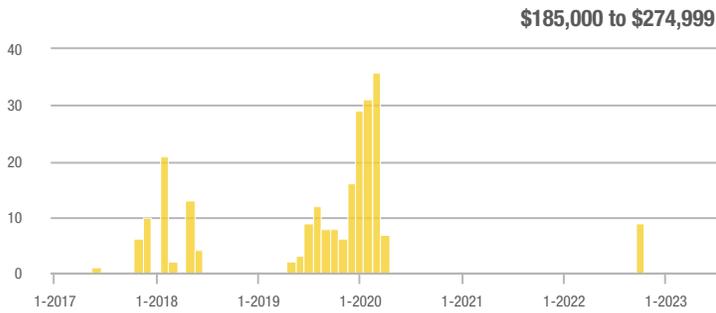
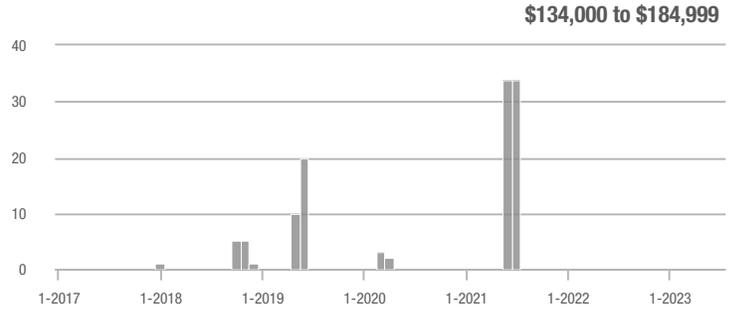
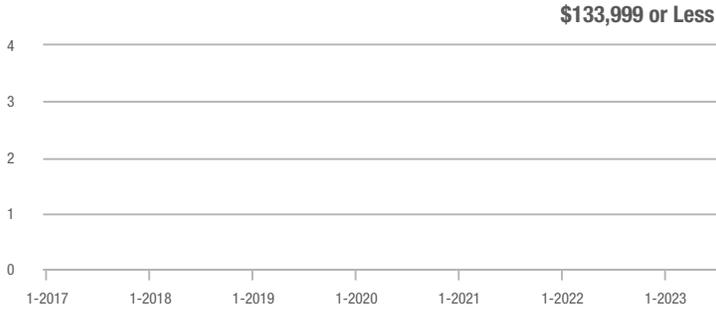
Buyer Interest (Showings/Listings)



Foothills North – 31

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	170	- 2.9%	- 20.6%	9.4	- 2.9%	+ 14.7%	18	0.0%	- 30.8%
Total	170	- 2.9%	- 20.6%	9.4	- 2.9%	+ 14.7%	18	0.0%	- 30.8%

Showings



Buyer Interest (Showings/Listings)

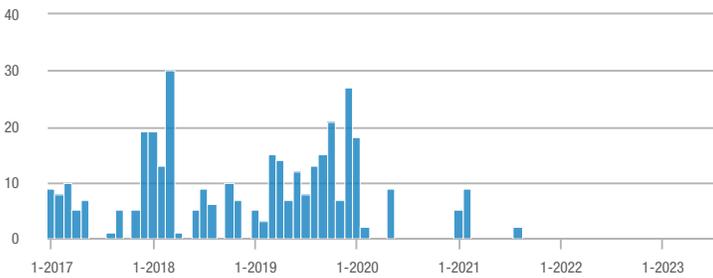


Foothills South – 51

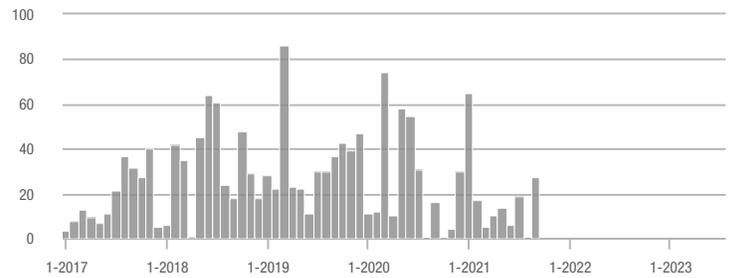
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	24	- 58.6%	—	12.0	+ 3.4%	—	2	- 60.0%	—
\$275,000 or More	303	- 1.6%	+ 39.6%	11.7	+ 24.9%	+ 45.0%	26	- 21.2%	- 3.7%
Total	327	- 10.7%	+ 50.7%	11.7	+ 21.3%	+ 45.3%	28	- 26.3%	+ 3.7%

Showings

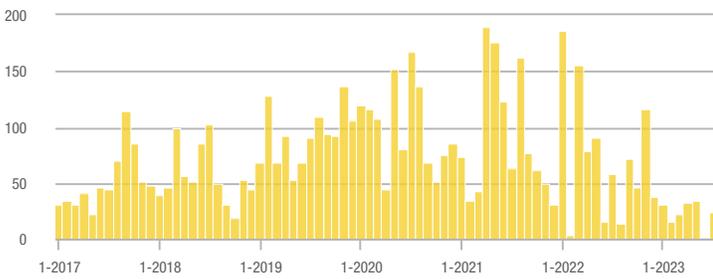
\$133,999 or Less



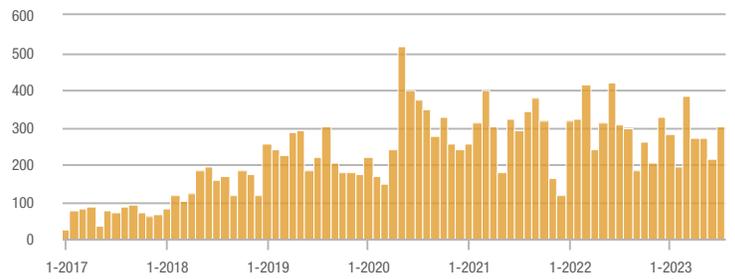
\$134,000 to \$184,999



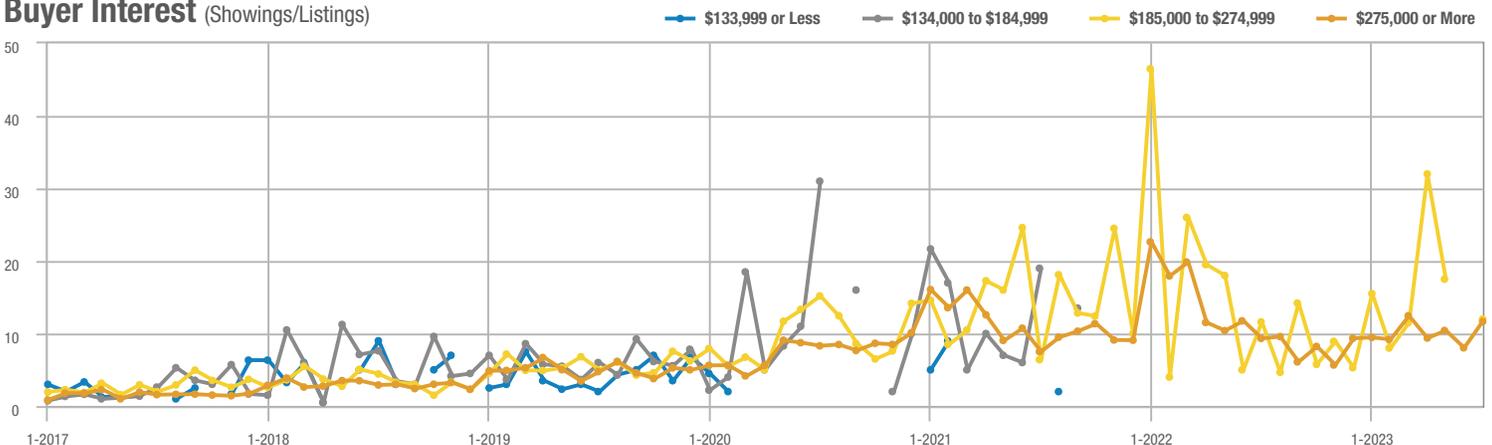
\$185,000 to \$274,999



\$275,000 or More



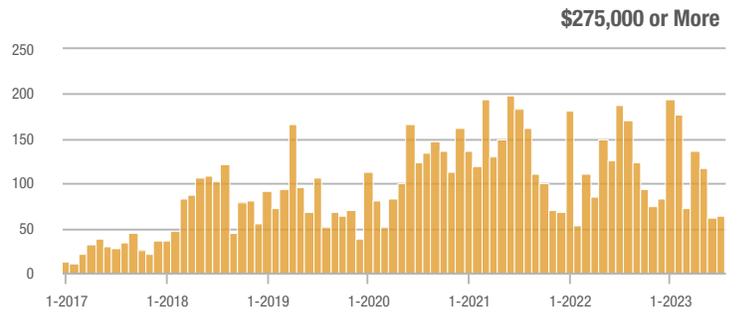
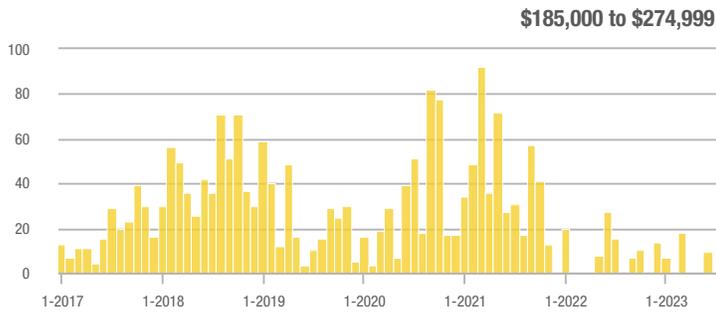
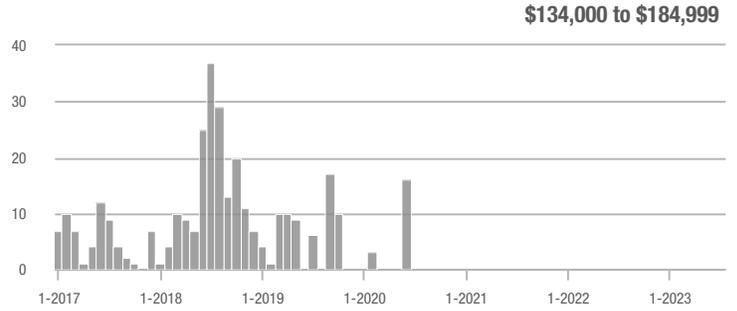
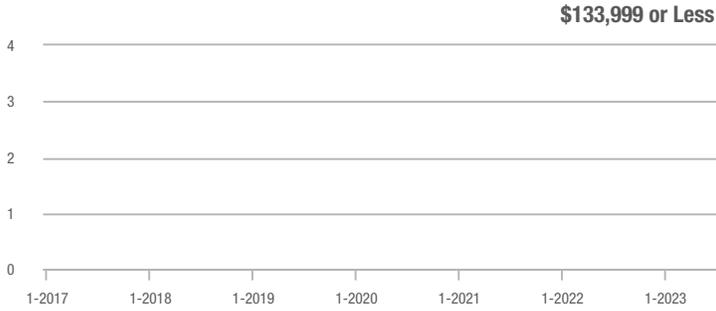
Buyer Interest (Showings/Listings)



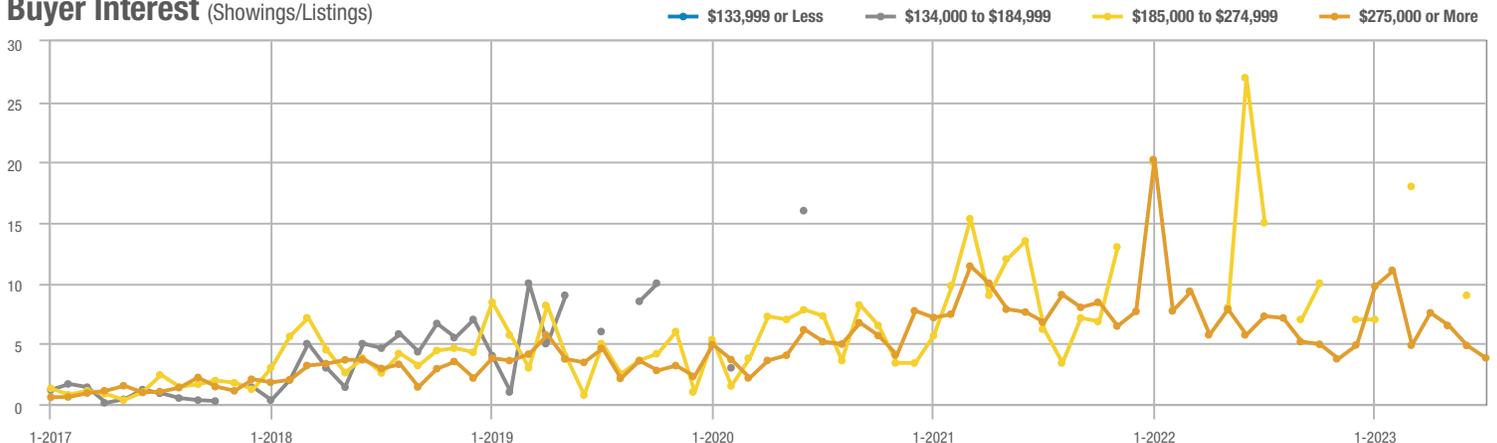
Four Hills Village – 60

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	65	- 65.6%	+ 3.2%	3.8	- 47.4%	- 21.1%	17	- 34.6%	+ 30.8%
Total	65	- 68.1%	- 9.7%	3.8	- 49.4%	- 25.7%	17	- 37.0%	+ 21.4%

Showings



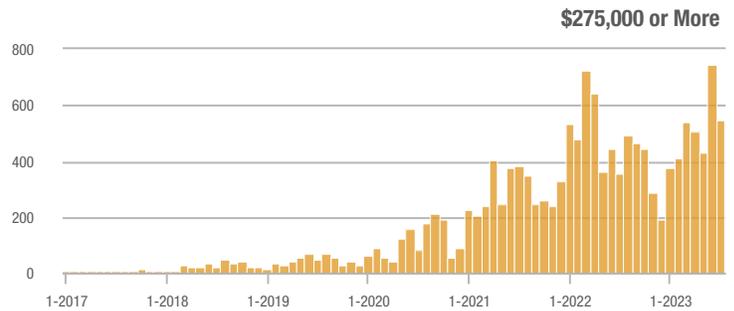
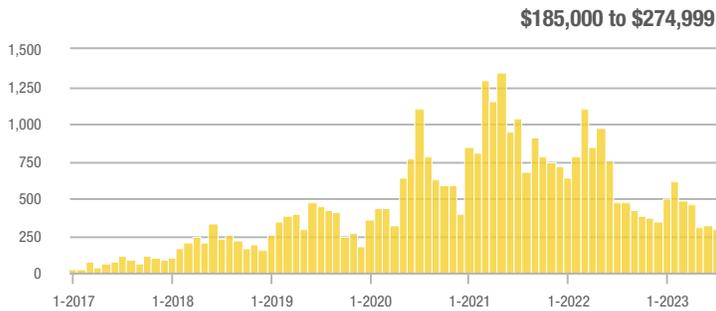
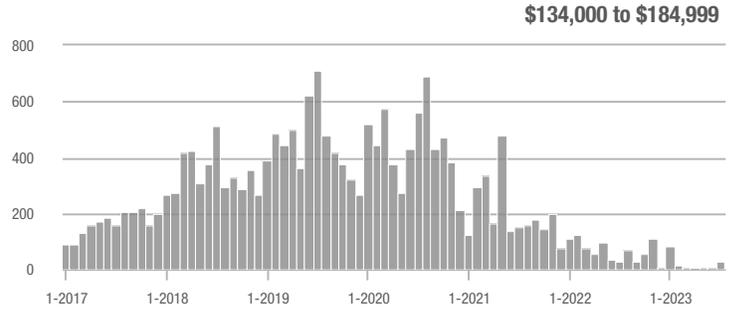
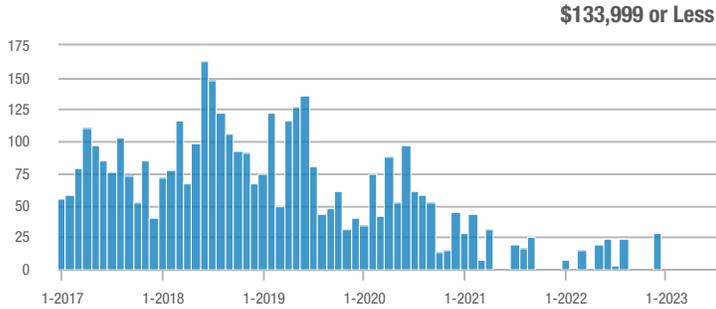
Buyer Interest (Showings/Listings)



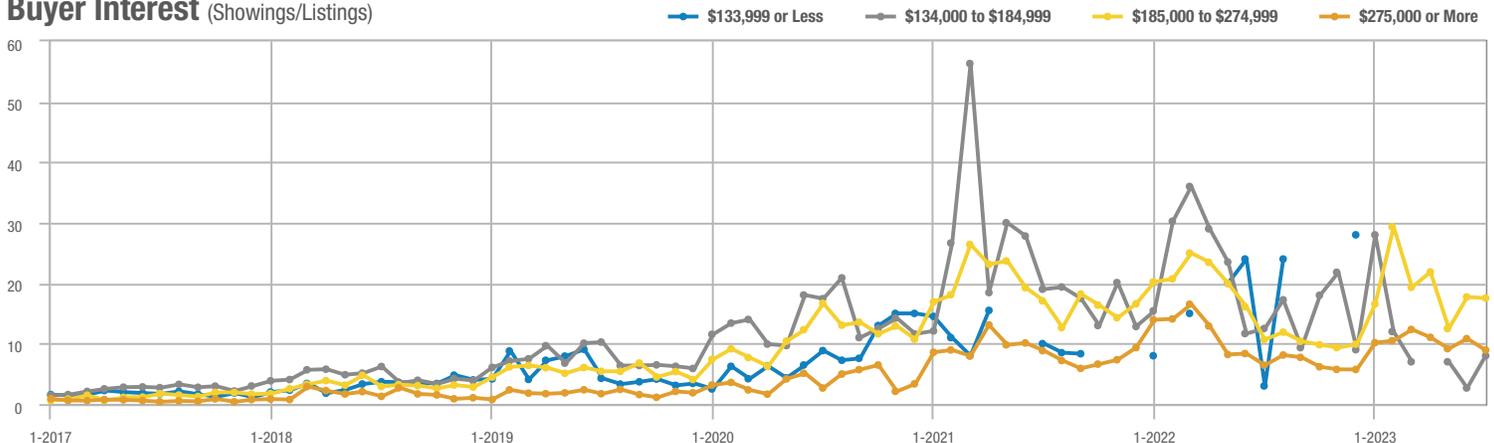
Ladera Heights – 111

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	24	- 4.0%	+ 200.0%	8.0	- 36.0%	+ 200.0%	3	+ 50.0%	0.0%
\$185,000 to \$274,999	298	- 36.6%	- 6.6%	17.5	+ 64.1%	- 1.1%	17	- 61.4%	- 5.6%
\$275,000 or More	545	+ 54.0%	- 27.0%	8.9	+ 38.8%	- 17.5%	61	+ 10.9%	- 11.6%
Total	867	+ 1.8%	- 19.3%	10.7	+ 28.1%	- 10.3%	81	- 20.6%	- 10.0%

Showings



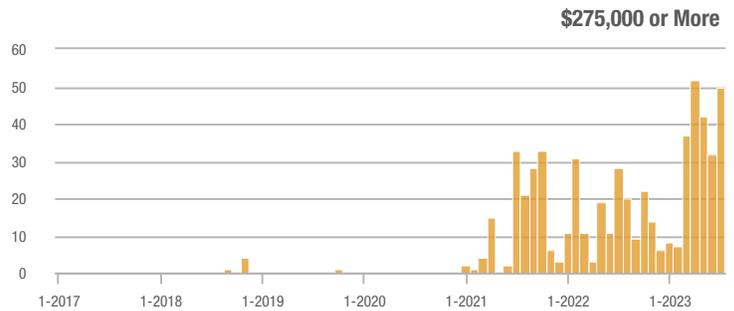
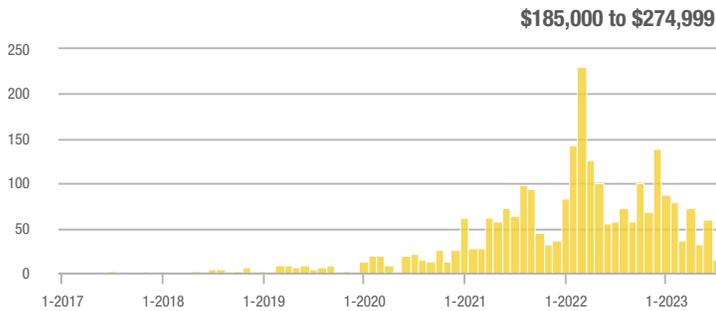
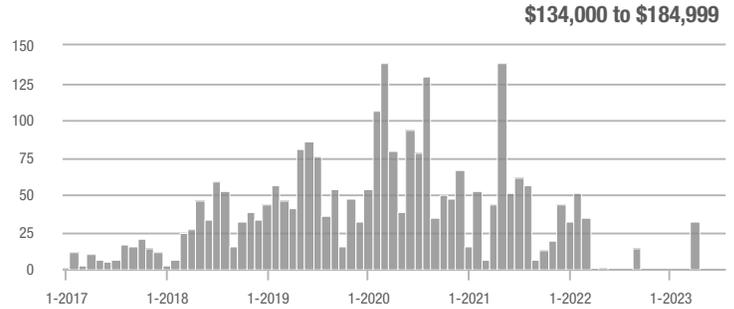
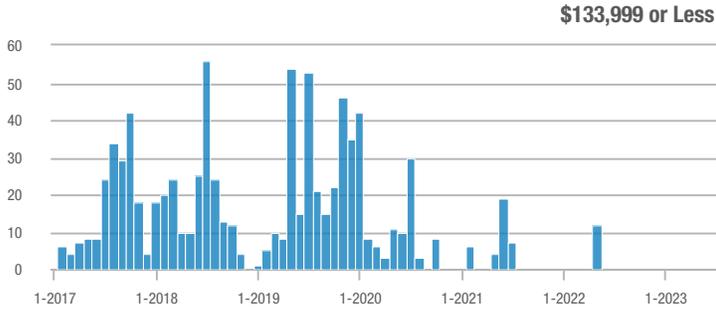
Buyer Interest (Showings/Listings)



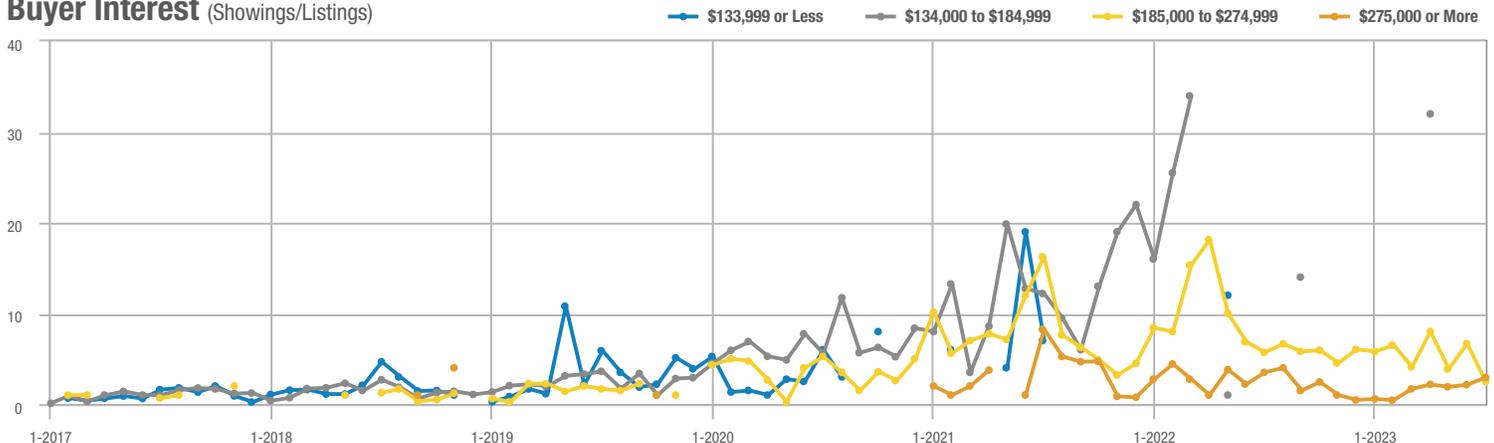
Las Maravillas, Cypress Gardens – 721

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	15	- 73.7%	- 75.0%	2.5	- 56.1%	- 62.5%	6	- 40.0%	- 33.3%
\$275,000 or More	50	+ 78.6%	+ 56.3%	2.9	- 16.0%	+ 37.9%	17	+ 112.5%	+ 13.3%
Total	65	- 23.5%	- 29.3%	2.8	- 40.2%	- 26.3%	23	+ 27.8%	- 4.2%

Showings



Buyer Interest (Showings/Listings)

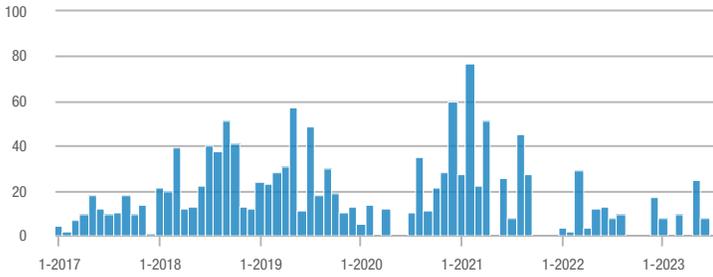


Los Lunas – 700

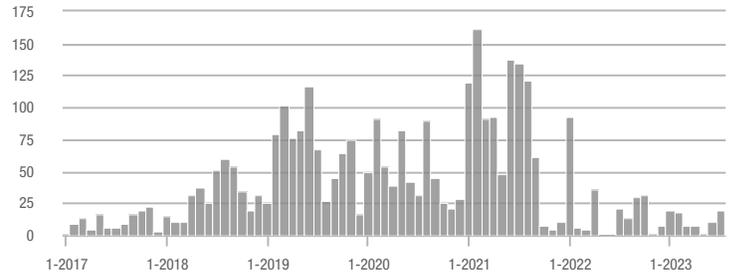
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	20	- 4.8%	+ 100.0%	4.0	- 42.9%	+ 20.0%	5	+ 66.7%	+ 66.7%
\$185,000 to \$274,999	76	+ 55.1%	+ 10.1%	8.4	+ 37.9%	+ 22.4%	9	+ 12.5%	- 10.0%
\$275,000 or More	99	- 13.9%	- 15.4%	3.7	+ 43.5%	+ 12.8%	27	- 40.0%	- 25.0%
Total	195	+ 1.0%	- 4.4%	4.8	+ 42.9%	+ 18.9%	41	- 29.3%	- 19.6%

Showings

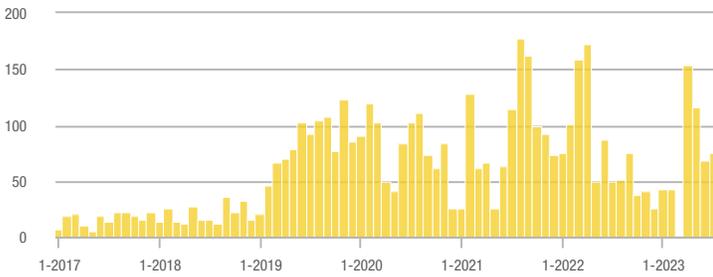
\$133,999 or Less



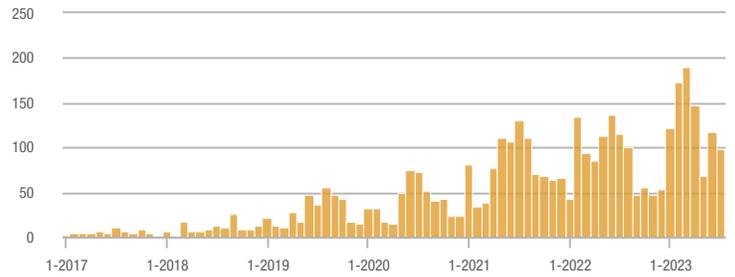
\$134,000 to \$184,999



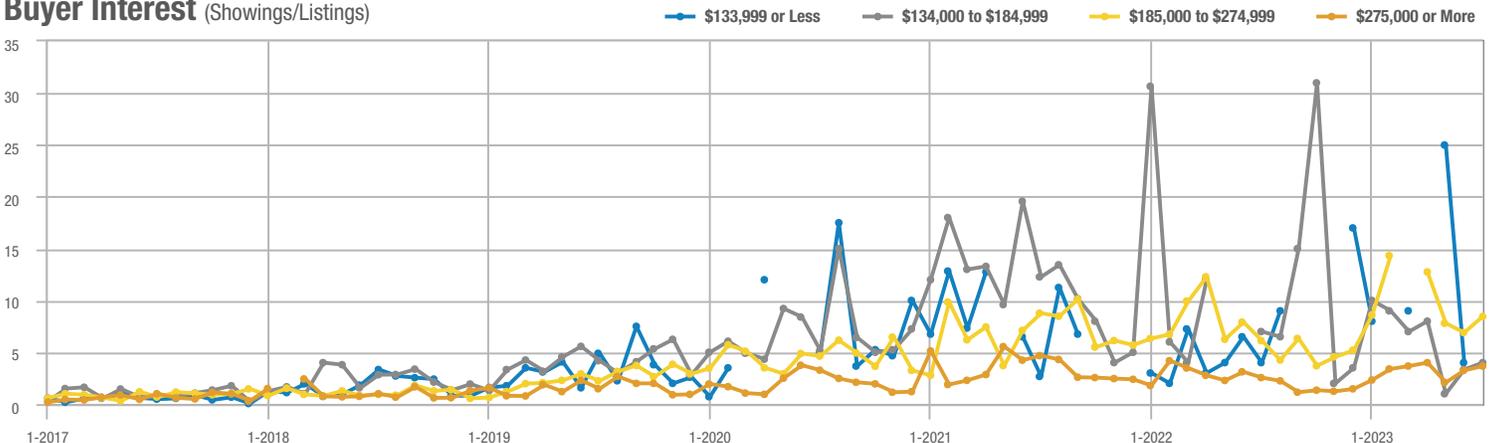
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

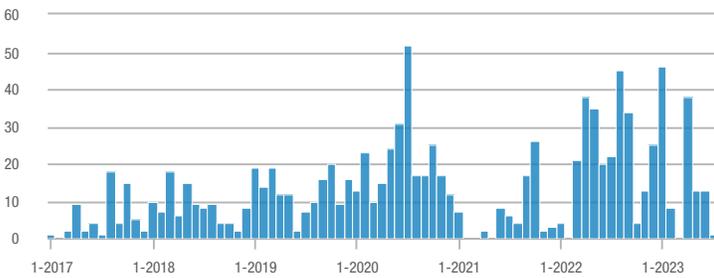


Meadow Lake, El Cerro Mission, Monterrey Park – 720

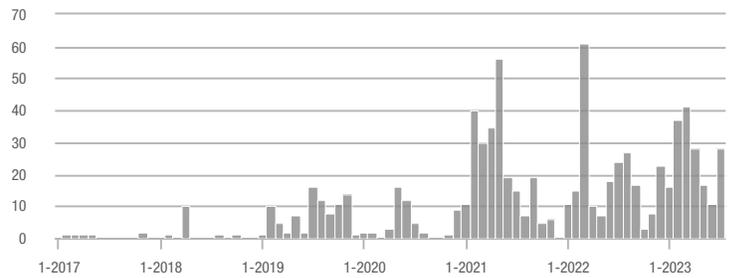
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	1	- 95.5%	- 92.3%	0.5	- 79.5%	- 88.5%	2	- 77.8%	- 33.3%
\$134,000 to \$184,999	28	+ 16.7%	+ 154.5%	9.3	+ 55.6%	+ 69.7%	3	- 25.0%	+ 50.0%
\$185,000 to \$274,999	30	+ 233.3%	+ 15.4%	6.0	- 33.3%	+ 15.4%	5	+ 400.0%	0.0%
\$275,000 or More	0	—	—	—	—	—	0	—	—
Total	59	+ 7.3%	+ 18.0%	5.9	+ 50.2%	+ 18.0%	10	- 28.6%	0.0%

Showings

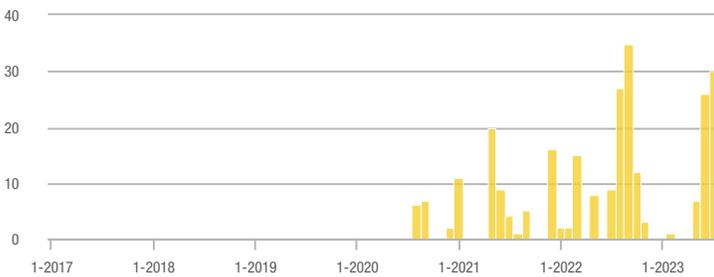
\$133,999 or Less



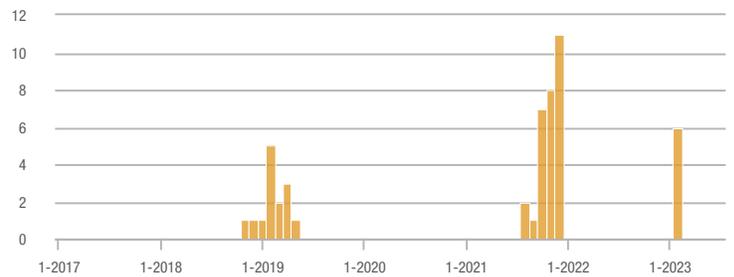
\$134,000 to \$184,999



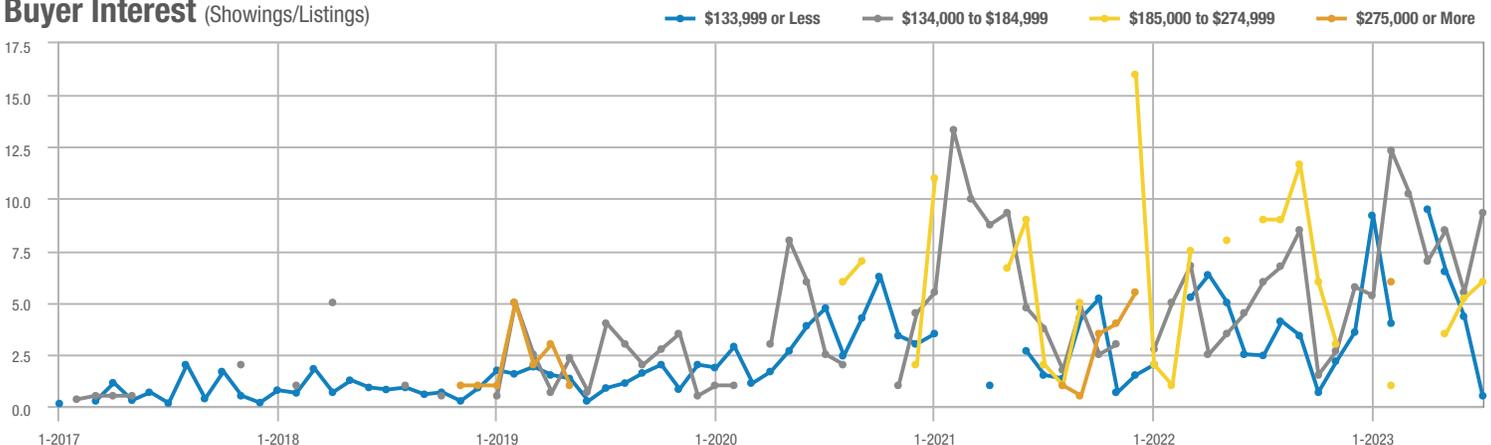
\$185,000 to \$274,999



\$275,000 or More



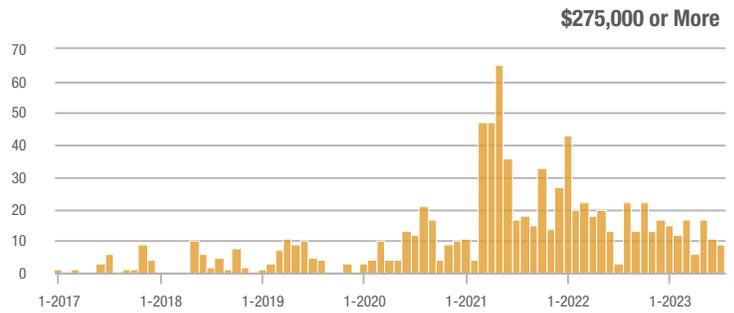
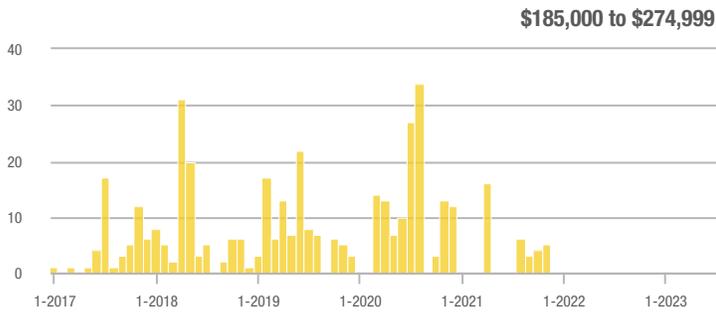
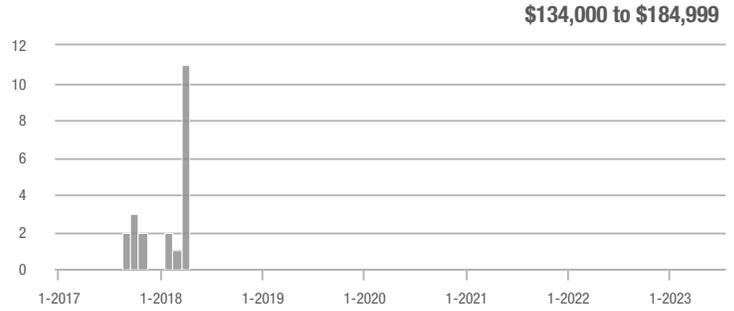
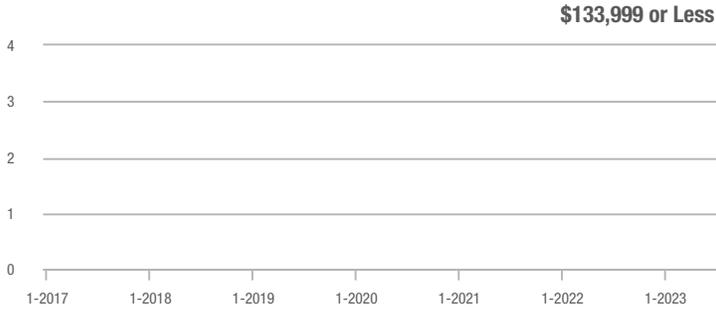
Buyer Interest (Showings/Listings)



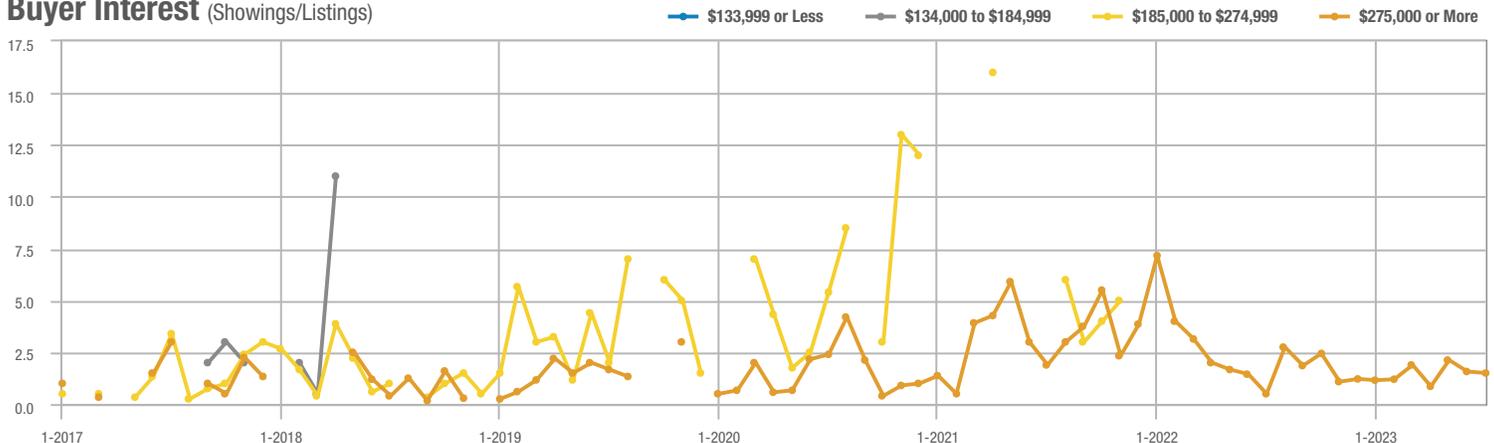
Mesa Del Sol – 72

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	9	+ 200.0%	- 18.2%	1.5	+ 200.0%	- 4.5%	6	0.0%	- 14.3%
Total	9	+ 200.0%	- 18.2%	1.5	+ 200.0%	- 4.5%	6	0.0%	- 14.3%

Showings



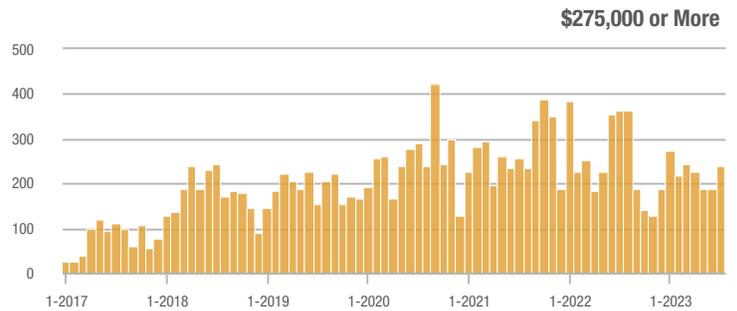
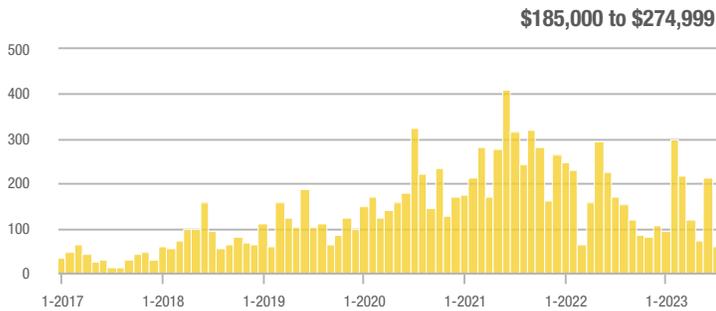
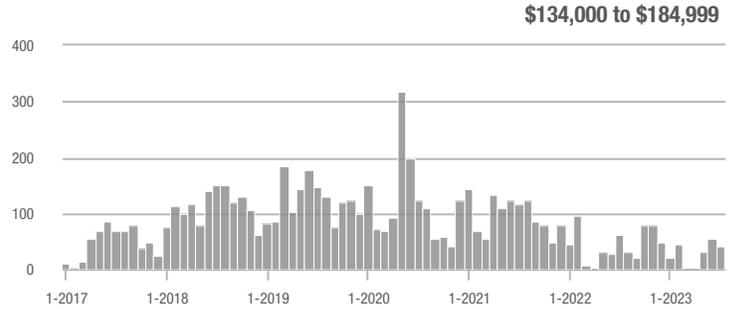
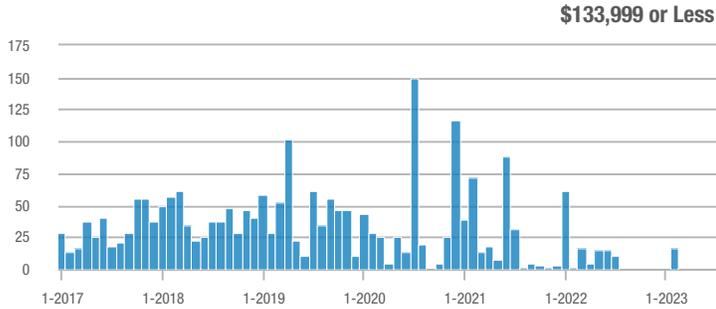
Buyer Interest (Showings/Listings)



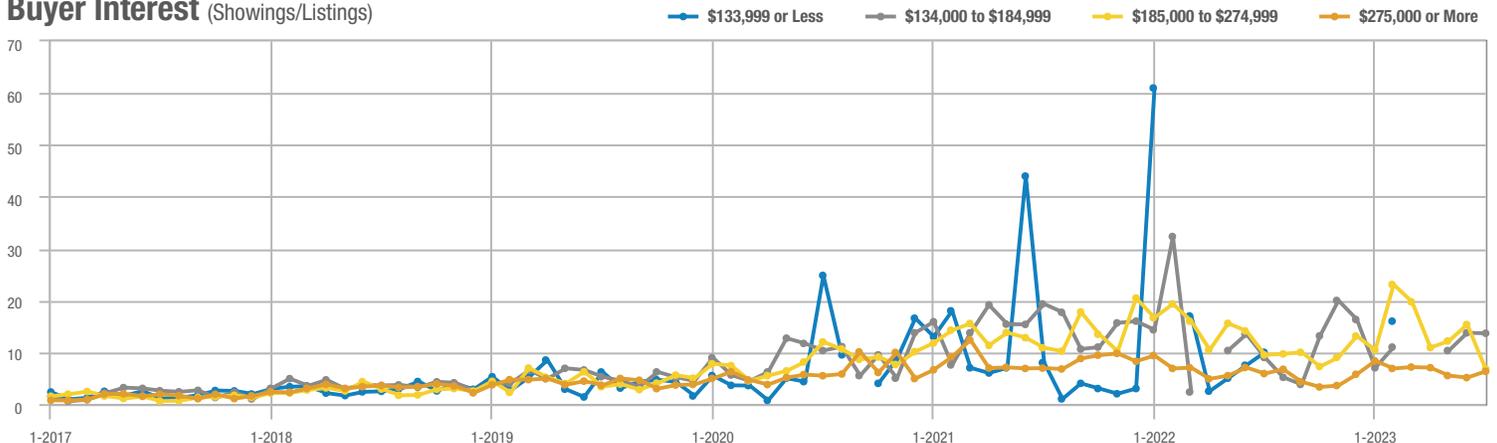
Near North Valley – 101

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	41	- 34.9%	- 25.5%	13.7	+ 51.9%	- 0.6%	3	- 57.1%	- 25.0%
\$185,000 to \$274,999	61	- 64.3%	- 71.6%	6.8	- 28.7%	- 55.9%	9	- 50.0%	- 35.7%
\$275,000 or More	240	- 34.2%	+ 27.0%	6.3	+ 7.3%	+ 23.6%	38	- 38.7%	+ 2.7%
Total	342	- 43.8%	- 25.5%	6.8	- 1.2%	- 18.0%	50	- 43.2%	- 9.1%

Showings



Buyer Interest (Showings/Listings)

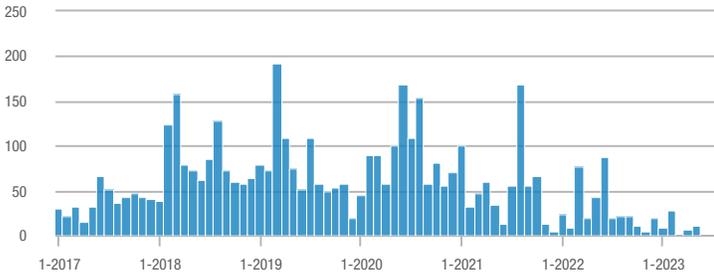


Near South Valley – 90

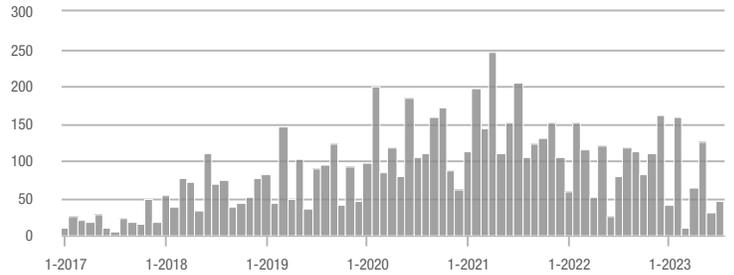
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	1	- 95.0%	—	1.0	- 70.0%	—	1	- 83.3%	—
\$134,000 to \$184,999	47	- 40.5%	+ 51.6%	9.4	- 16.7%	- 9.0%	5	- 28.6%	+ 66.7%
\$185,000 to \$274,999	91	- 70.8%	- 4.2%	9.1	- 27.1%	- 4.2%	10	- 60.0%	0.0%
\$275,000 or More	44	- 57.3%	- 62.7%	4.0	- 22.3%	- 49.2%	11	- 45.0%	- 26.7%
Total	183	- 64.4%	- 25.0%	6.8	- 23.5%	- 22.2%	27	- 53.4%	- 3.6%

Showings

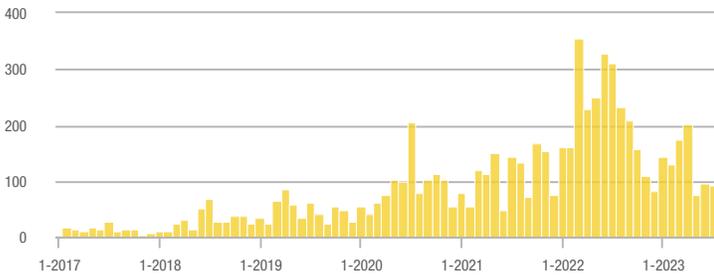
\$133,999 or Less



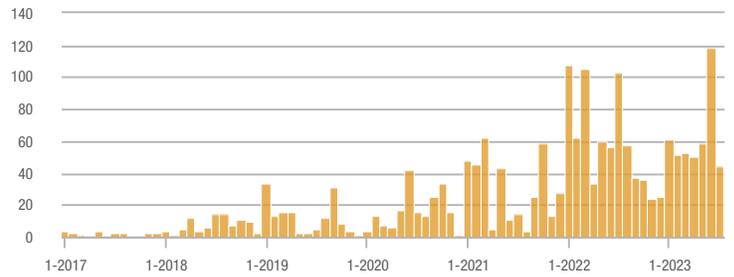
\$134,000 to \$184,999



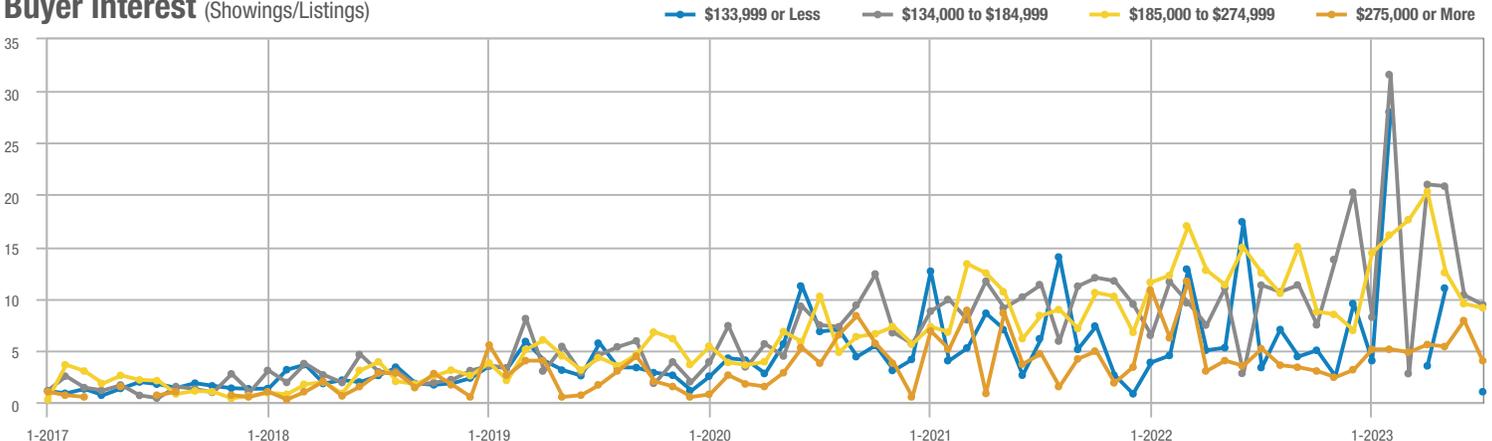
\$185,000 to \$274,999



\$275,000 or More



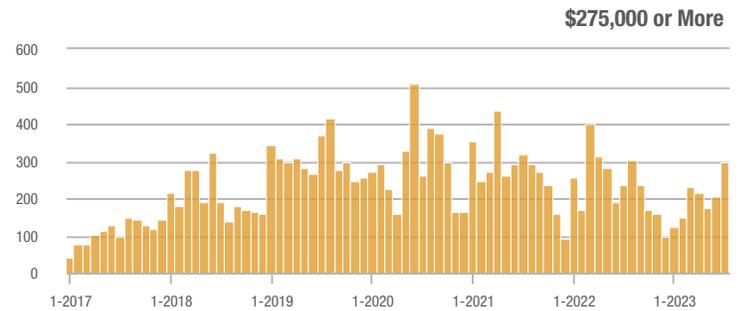
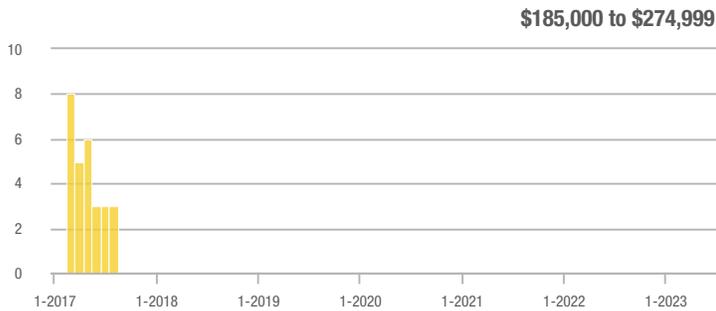
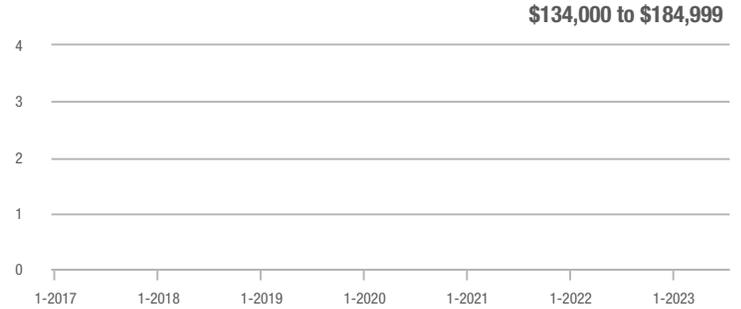
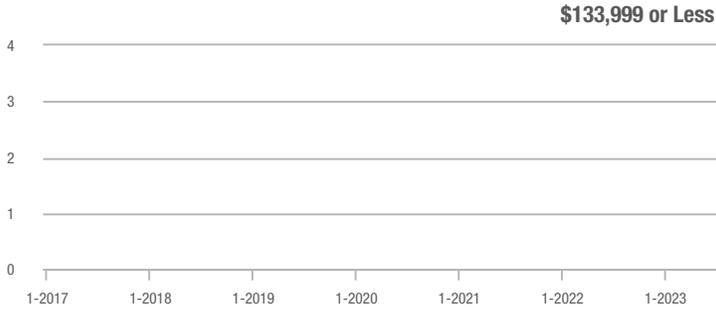
Buyer Interest (Showings/Listings)



North Albuquerque Acres Area – 20

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	297	+ 25.8%	+ 44.9%	9.9	+ 30.0%	- 8.2%	30	- 3.2%	+ 57.9%
Total	297	+ 25.8%	+ 44.9%	9.9	+ 30.0%	- 8.2%	30	- 3.2%	+ 57.9%

Showings



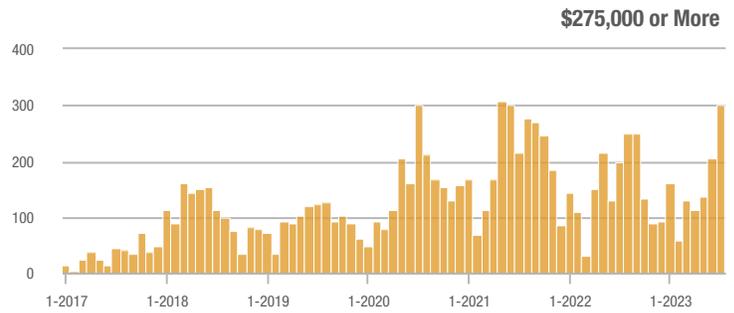
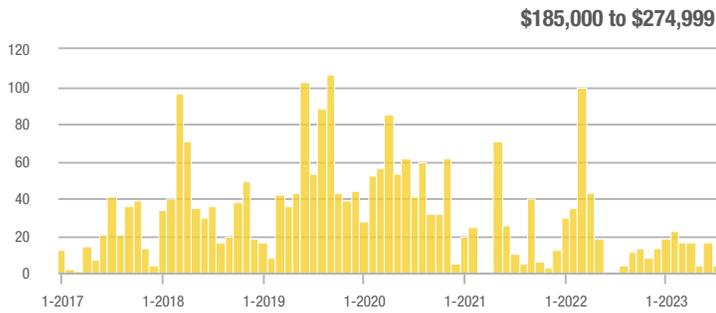
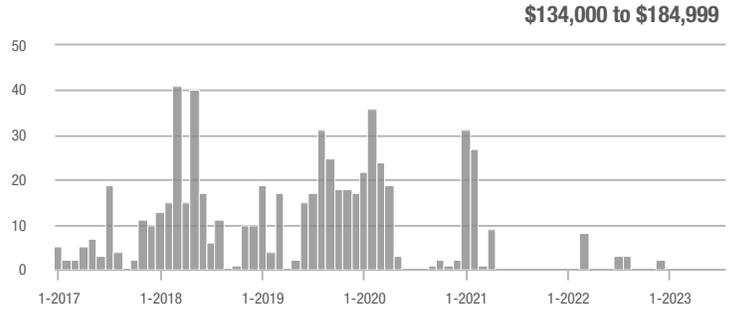
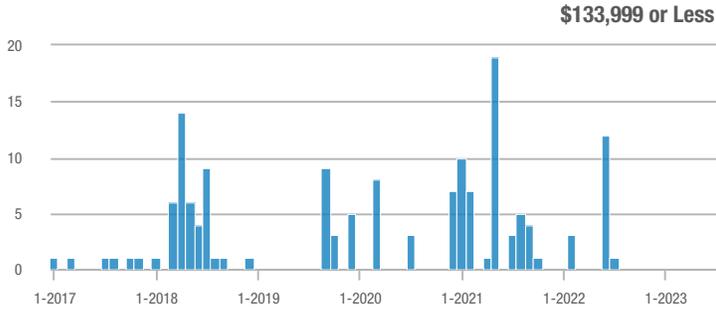
Buyer Interest (Showings/Listings)



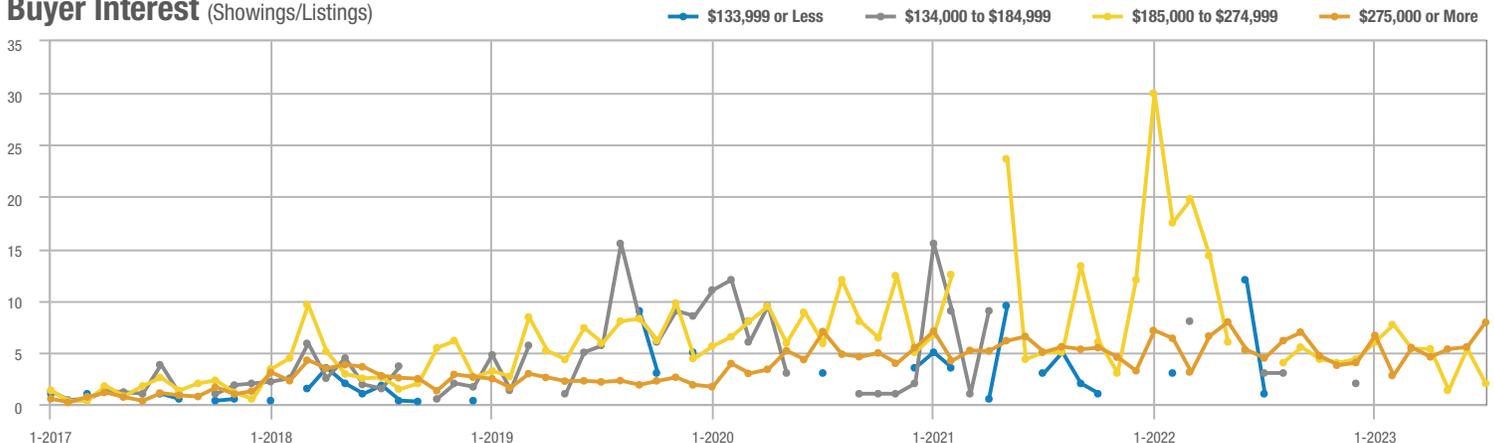
North of I-40 – 220

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	4	—	- 75.0%	2.0	—	- 62.5%	2	—	- 33.3%
\$275,000 or More	300	+ 50.0%	+ 47.1%	7.9	+ 77.6%	+ 43.2%	38	- 15.6%	+ 2.7%
Total	304	+ 49.0%	+ 38.2%	7.6	+ 75.1%	+ 38.2%	40	- 14.9%	0.0%

Showings



Buyer Interest (Showings/Listings)

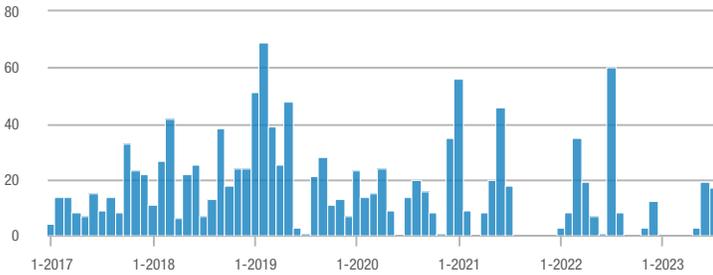


North Valley – 100

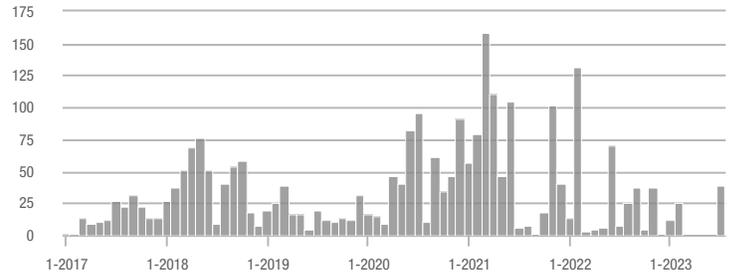
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	17	- 71.7%	- 10.5%	5.7	- 81.1%	- 40.4%	3	+ 50.0%	+ 50.0%
\$134,000 to \$184,999	39	+ 457.1%	—	19.5	+ 1,014.3%	—	2	- 50.0%	+ 100.0%
\$185,000 to \$274,999	77	+ 60.4%	- 2.5%	15.4	- 3.8%	+ 17.0%	5	+ 66.7%	- 16.7%
\$275,000 or More	232	- 23.9%	+ 10.0%	5.9	+ 22.9%	+ 21.2%	39	- 38.1%	- 9.3%
Total	365	- 13.1%	+ 18.1%	7.4	+ 27.7%	+ 25.4%	49	- 31.9%	- 5.8%

Showings

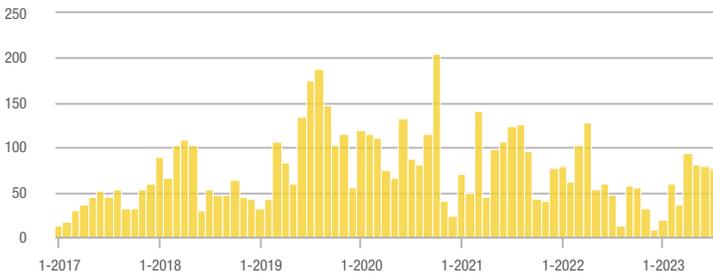
\$133,999 or Less



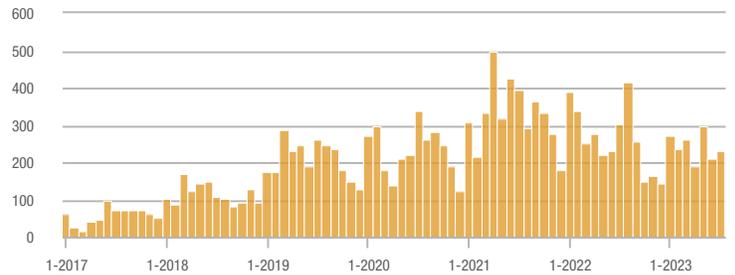
\$134,000 to \$184,999



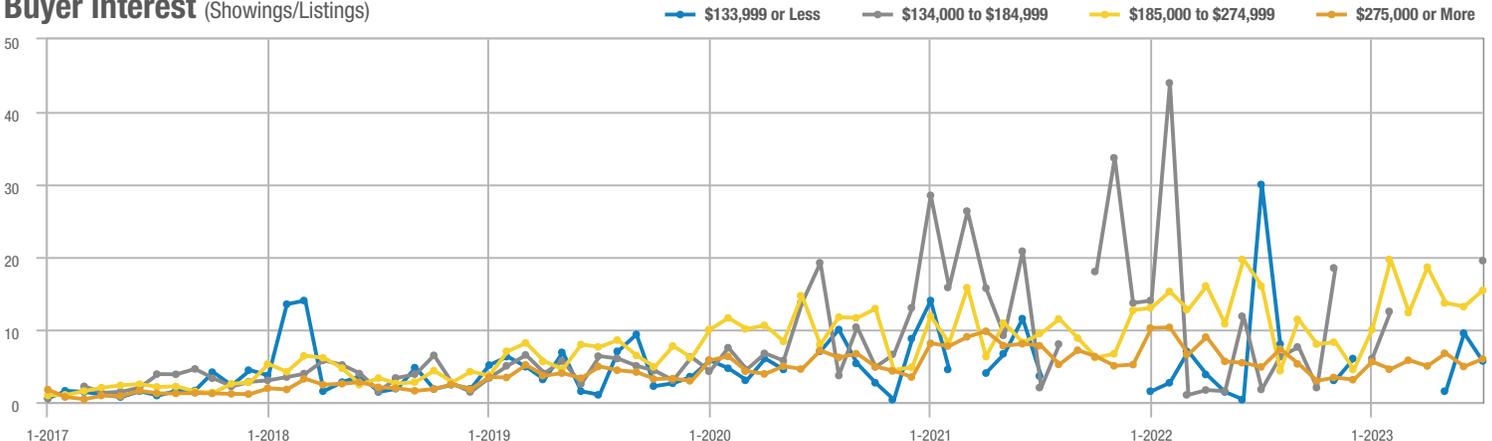
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

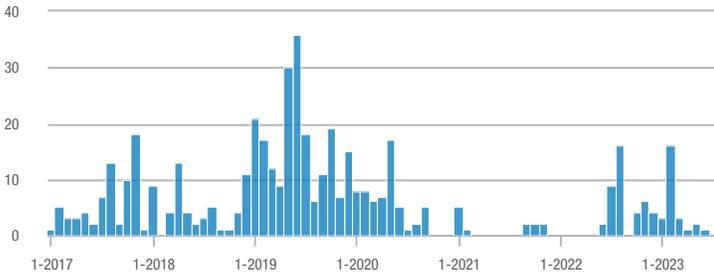


Northeast Edgewood – 270

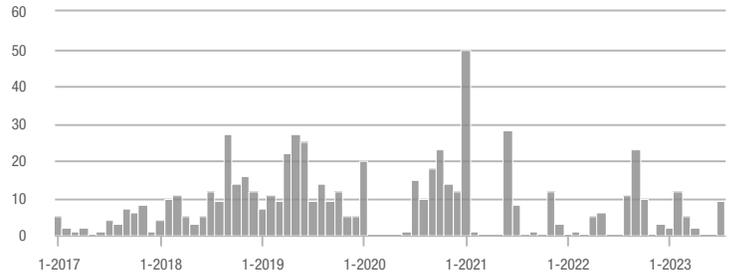
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	9	—	—	9.0	—	—	1	—	—
\$185,000 to \$274,999	16	+ 433.3%	- 59.0%	8.0	+ 700.0%	- 38.5%	2	- 33.3%	- 33.3%
\$275,000 or More	14	- 75.0%	- 51.7%	1.6	- 72.2%	- 57.1%	9	- 10.0%	+ 12.5%
Total	39	- 42.6%	- 43.5%	3.3	- 28.3%	- 43.5%	12	- 20.0%	0.0%

Showings

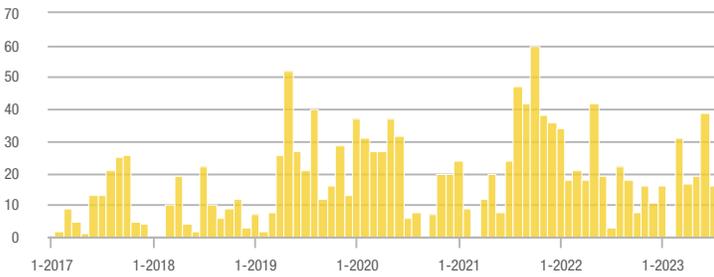
\$133,999 or Less



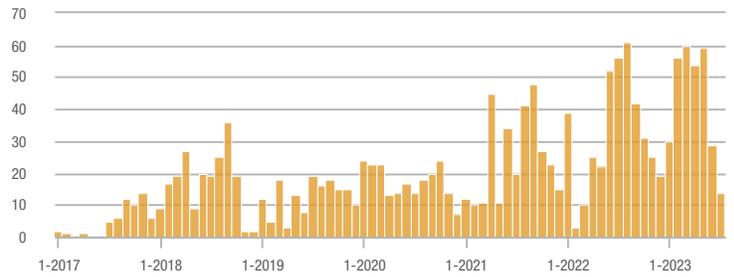
\$134,000 to \$184,999



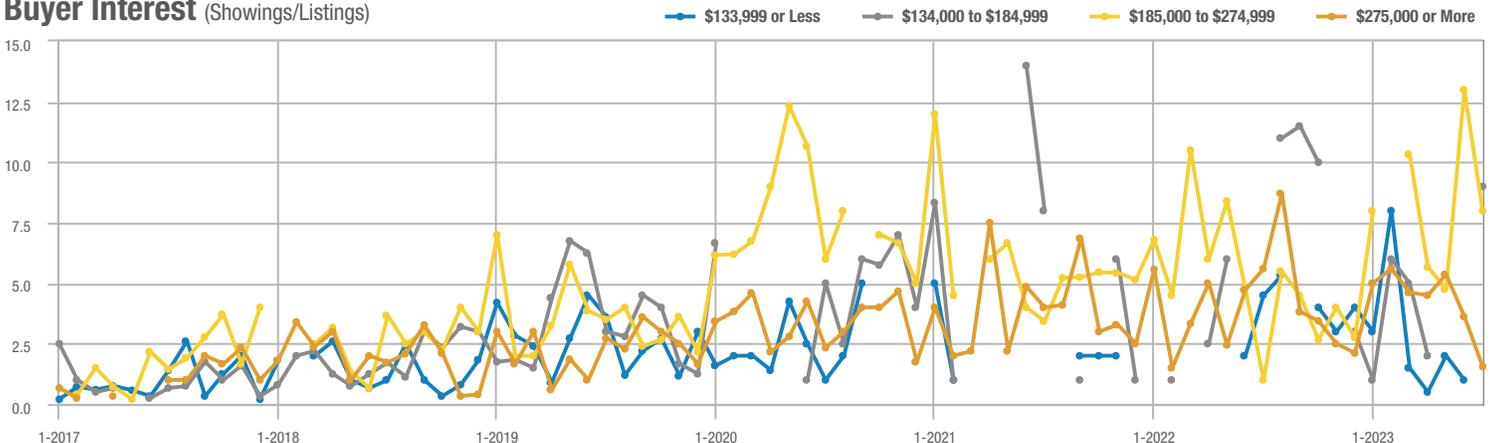
\$185,000 to \$274,999



\$275,000 or More



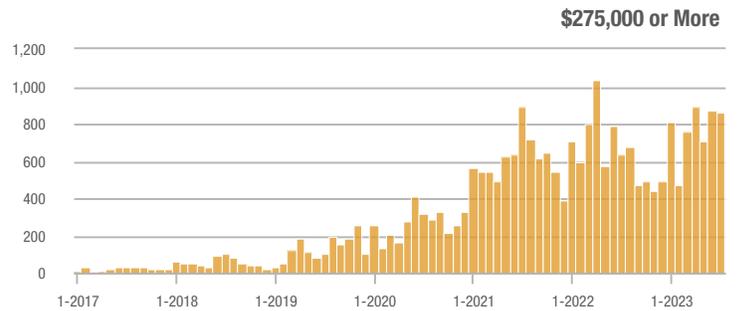
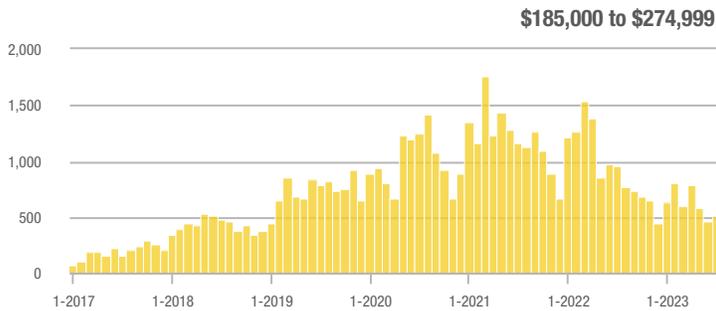
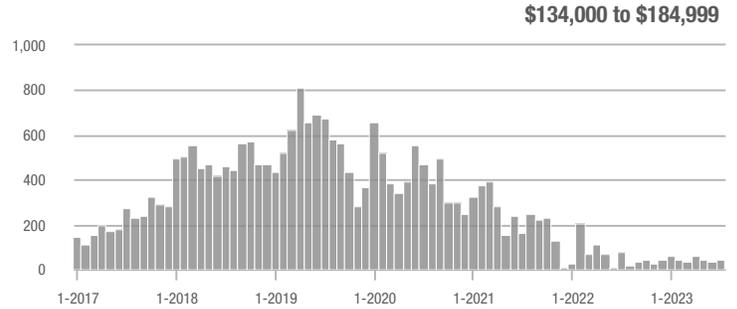
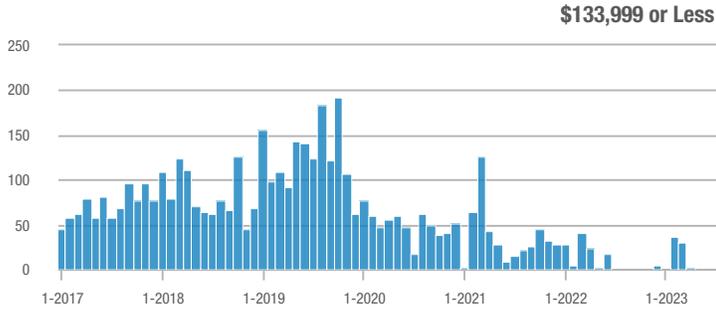
Buyer Interest (Showings/Listings)



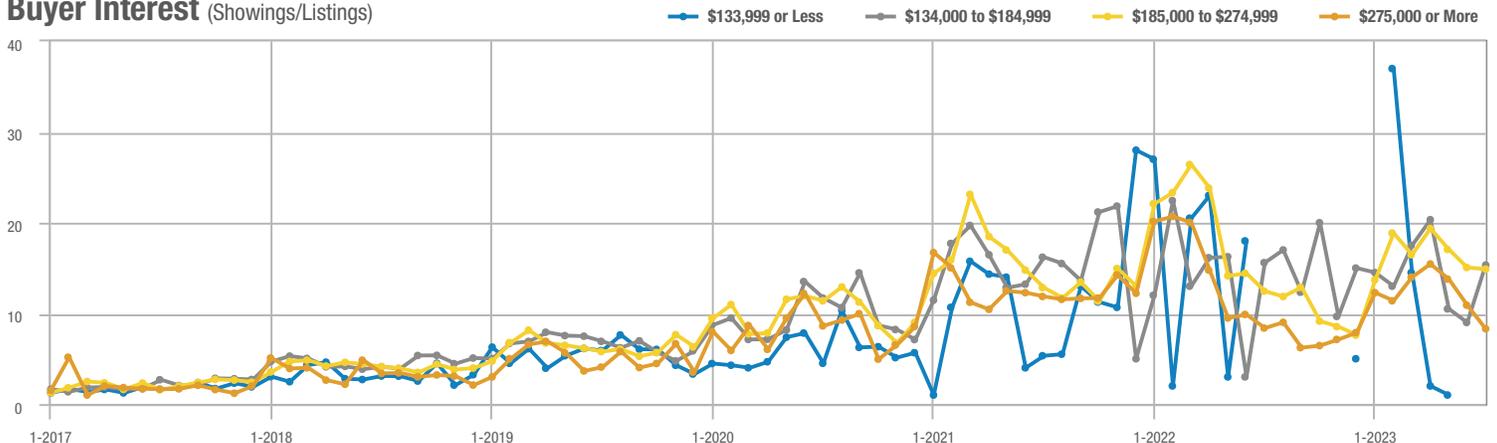
Northeast Heights – 50

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	46	- 41.0%	+ 27.8%	15.3	- 1.7%	+ 70.4%	3	- 40.0%	- 25.0%
\$185,000 to \$274,999	506	- 47.2%	+ 8.4%	14.9	+ 19.5%	- 1.2%	34	- 55.8%	+ 9.7%
\$275,000 or More	864	+ 35.6%	- 1.0%	8.3	- 0.9%	- 23.9%	104	+ 36.8%	+ 30.0%
Total	1,416	- 15.4%	+ 2.9%	10.0	- 5.2%	- 16.1%	141	- 10.8%	+ 22.6%

Showings



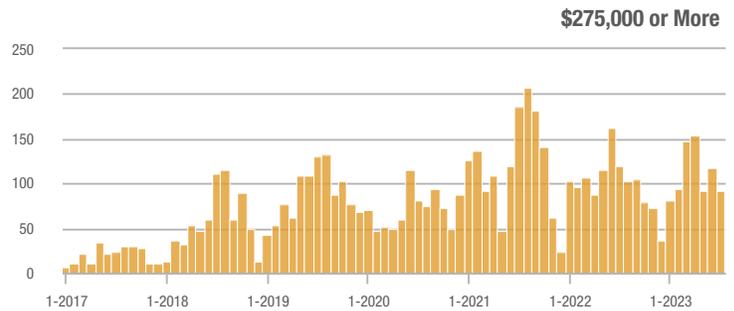
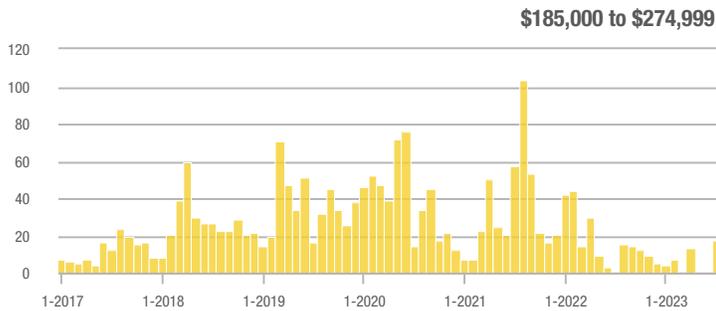
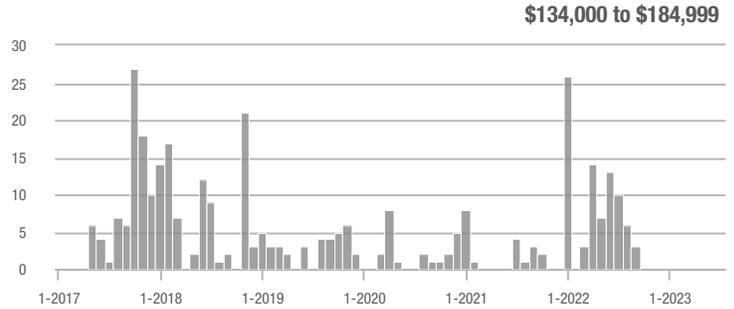
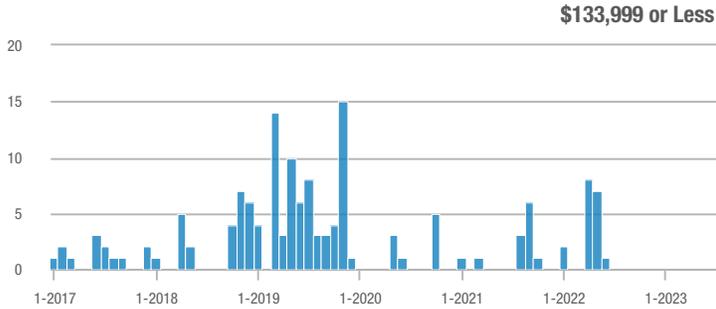
Buyer Interest (Showings/Listings)



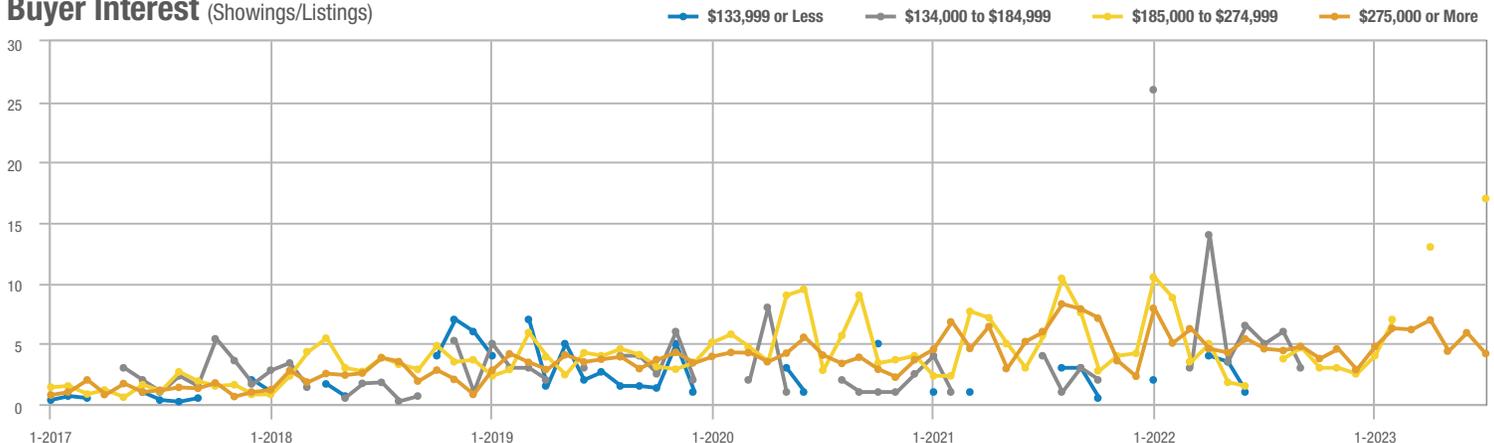
Northwest Edgewood – 250

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	17	—	—	17.0	—	—	1	- 66.7%	—
\$275,000 or More	92	- 22.7%	- 22.0%	4.2	- 8.6%	- 29.1%	22	- 15.4%	+ 10.0%
Total	109	- 15.5%	- 7.6%	4.7	+ 13.9%	- 19.7%	23	- 25.8%	+ 15.0%

Showings



Buyer Interest (Showings/Listings)

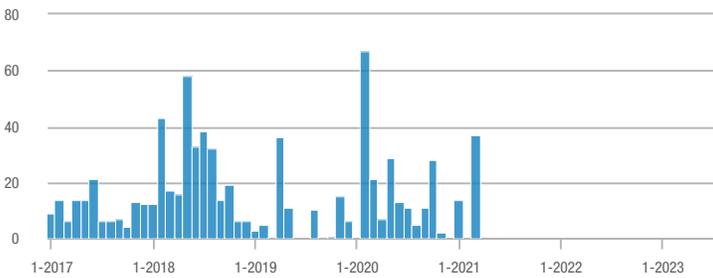


Northwest Heights – 110

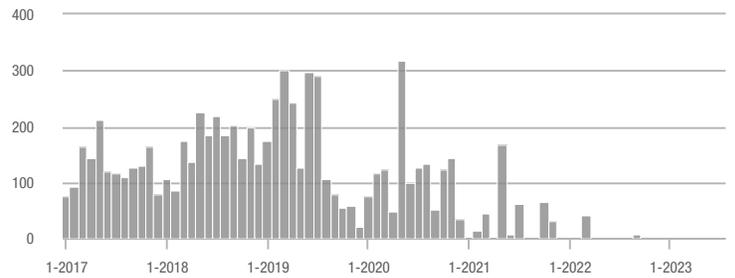
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	24	- 81.8%	- 80.5%	12.0	- 27.3%	- 22.0%	2	- 75.0%	- 75.0%
\$275,000 or More	702	- 34.2%	- 17.6%	5.5	- 8.5%	- 6.7%	128	- 28.1%	- 11.7%
Total	726	- 39.4%	- 25.5%	5.6	- 13.4%	- 12.4%	130	- 30.1%	- 15.0%

Showings

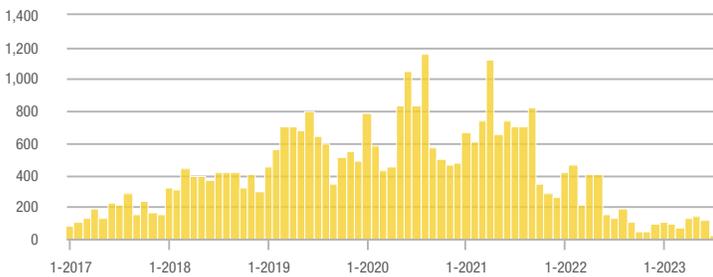
\$133,999 or Less



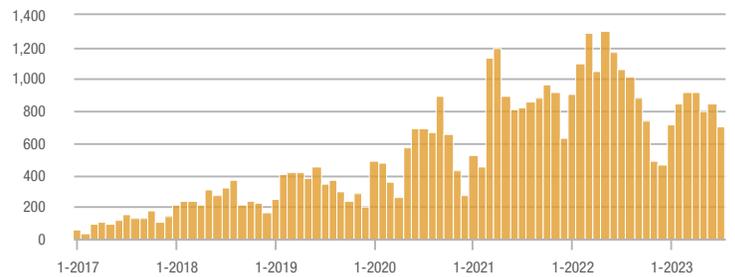
\$134,000 to \$184,999



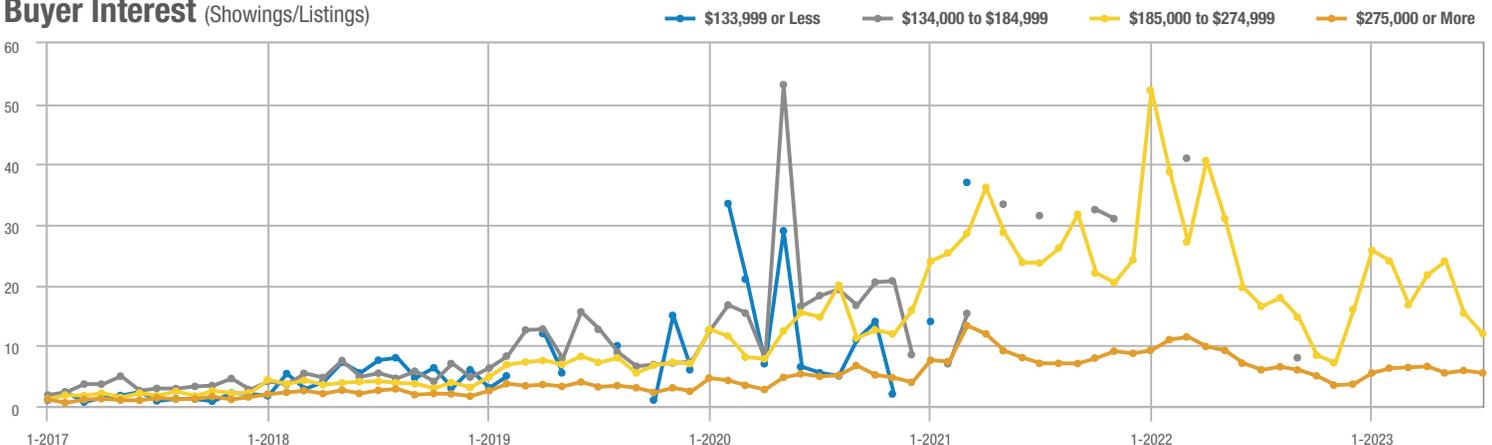
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

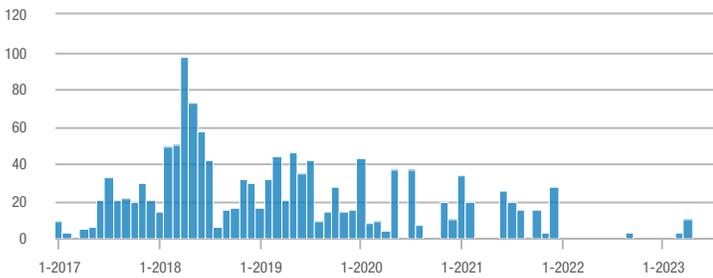


Paradise East – 121

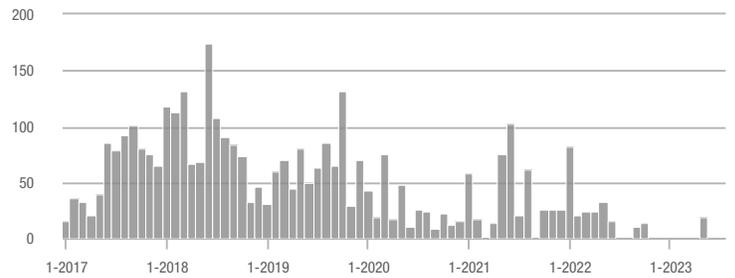
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	508	- 6.1%	+ 30.6%	10.0	+ 10.5%	+ 22.9%	51	- 15.0%	+ 6.3%
Total	508	- 28.1%	+ 27.6%	10.0	- 8.4%	+ 22.6%	51	- 21.5%	+ 4.1%

Showings

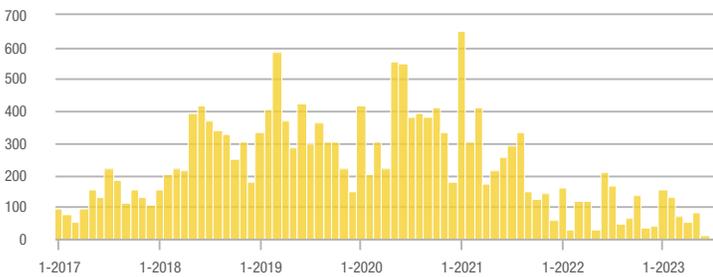
\$133,999 or Less



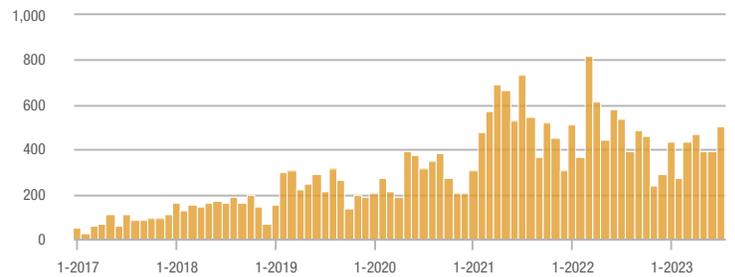
\$134,000 to \$184,999



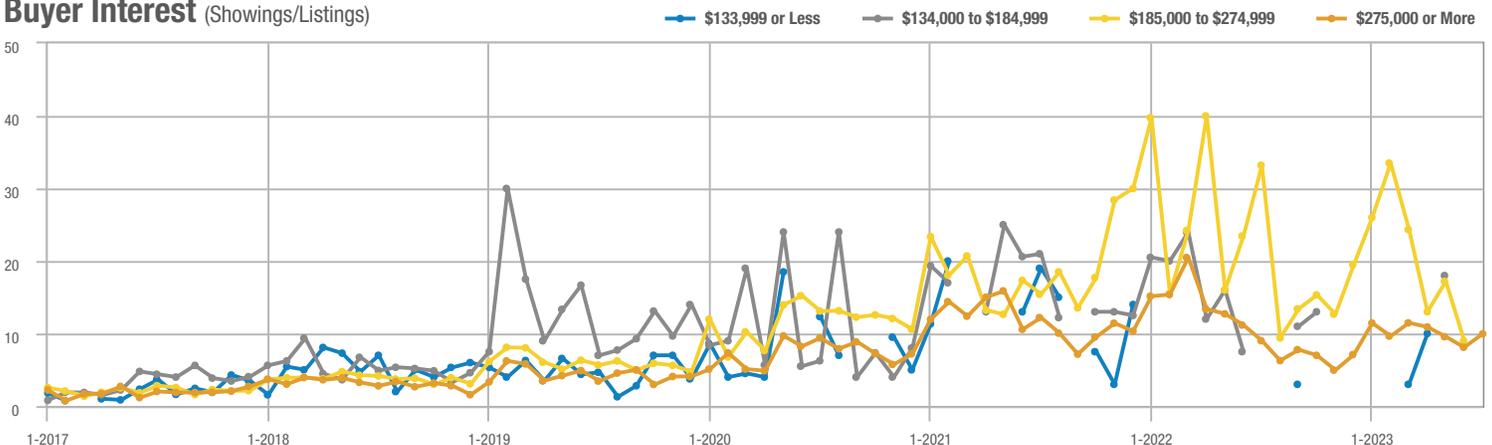
\$185,000 to \$274,999



\$275,000 or More



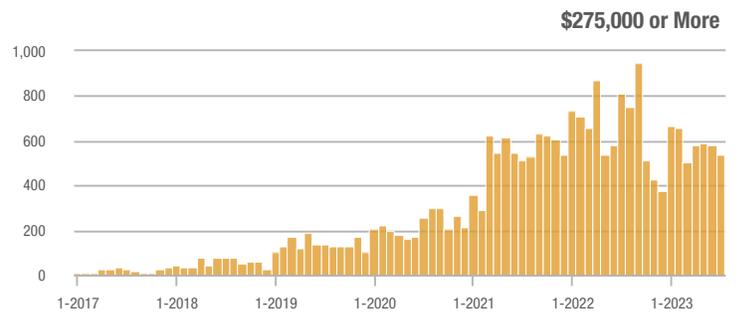
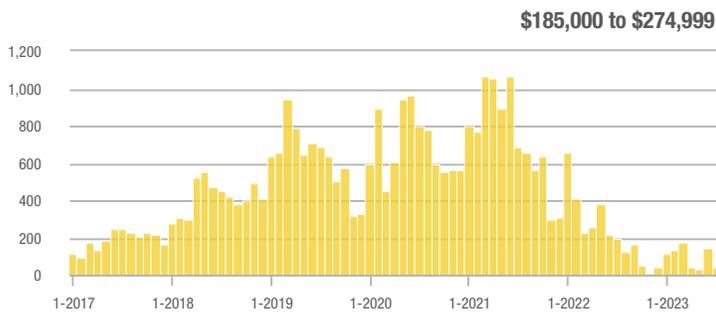
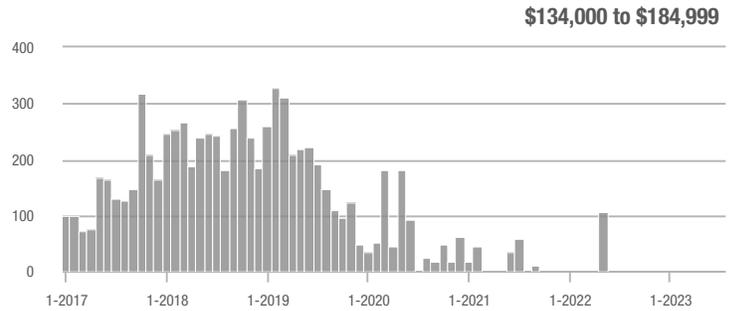
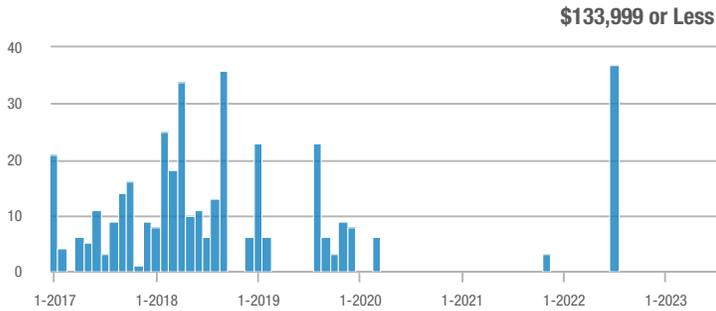
Buyer Interest (Showings/Listings)



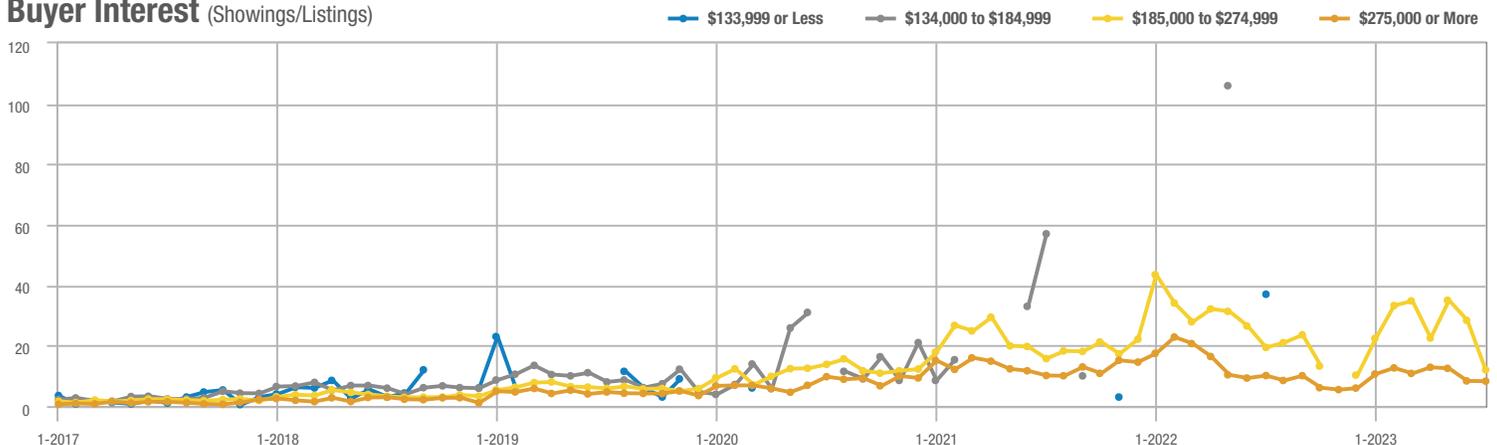
Paradise West – 120

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	36	- 81.4%	- 74.6%	12.0	- 38.1%	- 57.7%	3	- 70.0%	- 40.0%
\$275,000 or More	536	- 33.7%	- 8.1%	8.2	- 18.4%	- 1.0%	65	- 18.8%	- 7.1%
Total	572	- 44.9%	- 21.1%	8.4	- 26.3%	- 13.0%	68	- 25.3%	- 9.3%

Showings



Buyer Interest (Showings/Listings)

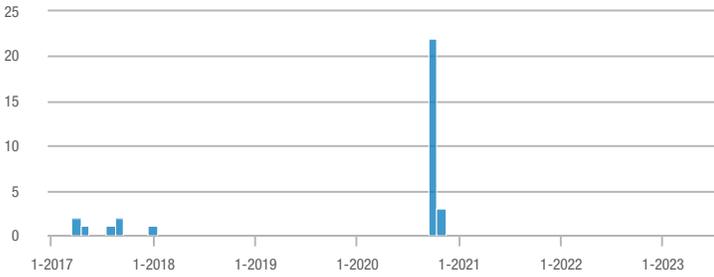


Placitas Area – 180

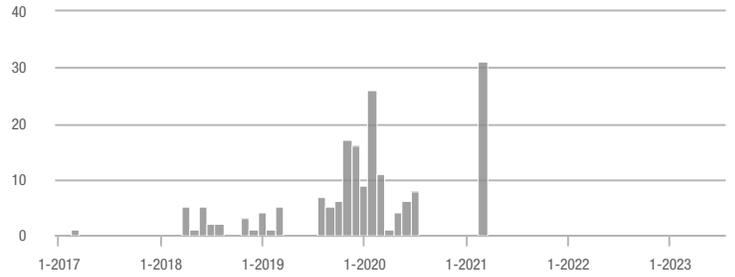
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	16	—	- 33.3%	16.0	—	+ 33.3%	1	—	- 50.0%
\$275,000 or More	267	- 8.2%	+ 14.1%	8.1	+ 11.2%	+ 31.4%	33	- 17.5%	- 13.2%
Total	283	- 2.7%	+ 9.7%	8.3	+ 14.4%	+ 29.0%	34	- 15.0%	- 15.0%

Showings

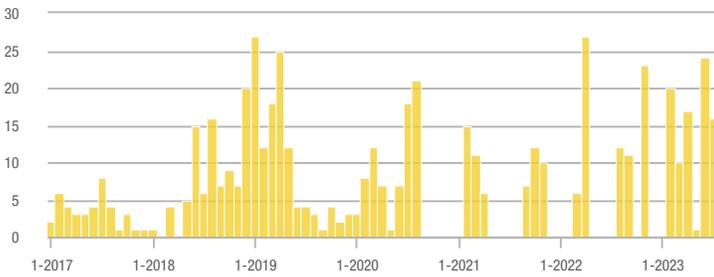
\$133,999 or Less



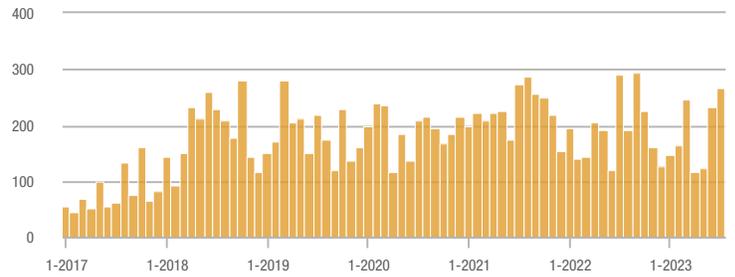
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

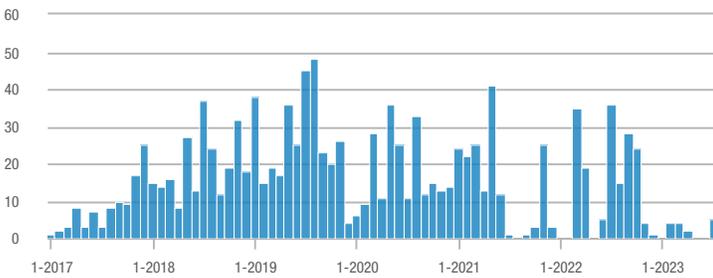


Rio Communities, Tierra Grande – 760

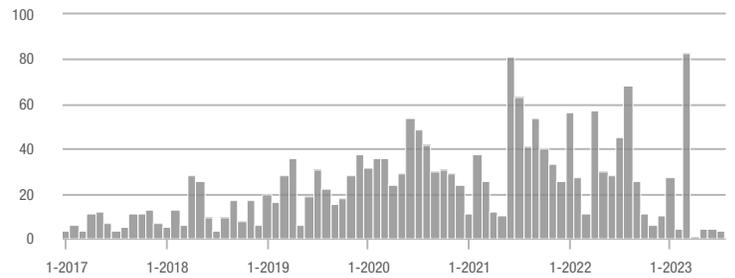
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	5	- 86.1%	—	5.0	- 16.7%	—	1	- 83.3%	0.0%
\$134,000 to \$184,999	3	- 93.3%	- 25.0%	1.5	- 86.7%	- 25.0%	2	- 50.0%	0.0%
\$185,000 to \$274,999	28	- 52.5%	+ 460.0%	4.0	- 25.4%	- 20.0%	7	- 36.4%	+ 600.0%
\$275,000 or More	4	- 85.7%	- 63.6%	0.8	- 71.4%	- 63.6%	5	- 50.0%	0.0%
Total	40	- 76.2%	+ 100.0%	2.7	- 50.8%	+ 20.0%	15	- 51.6%	+ 66.7%

Showings

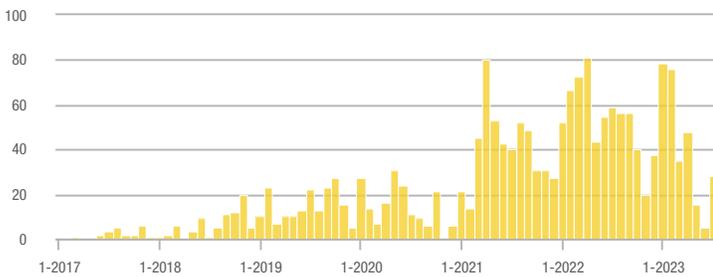
\$133,999 or Less



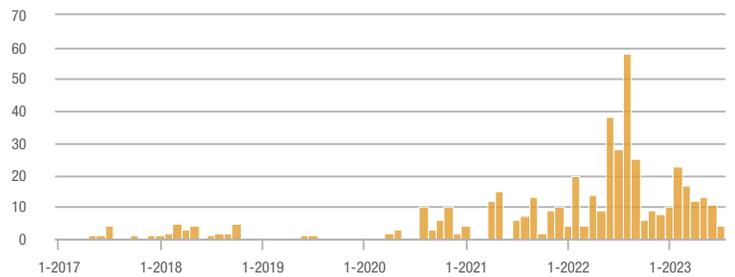
\$134,000 to \$184,999



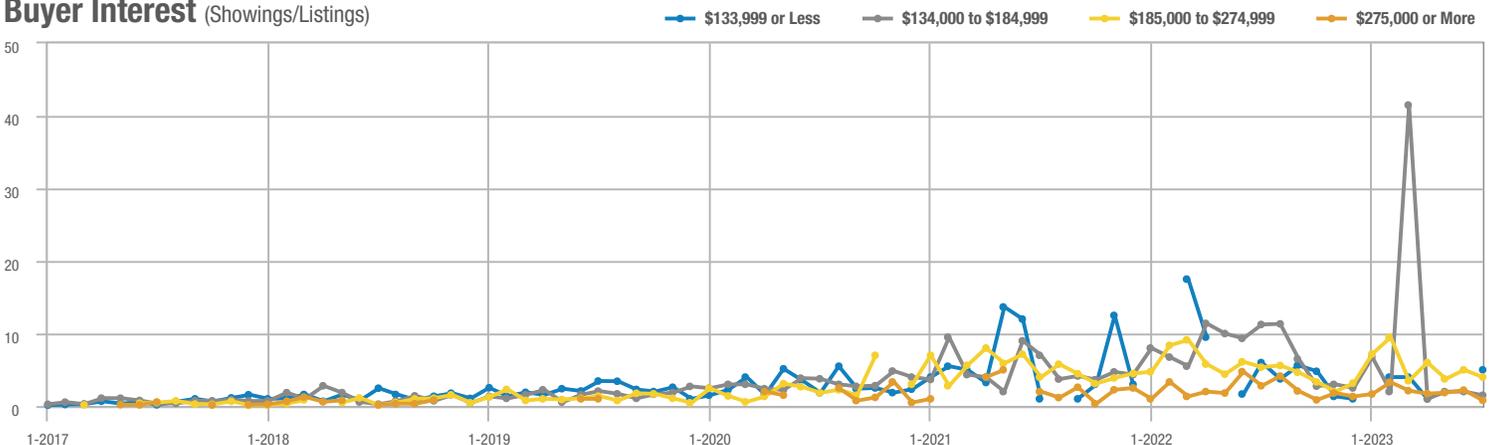
\$185,000 to \$274,999



\$275,000 or More



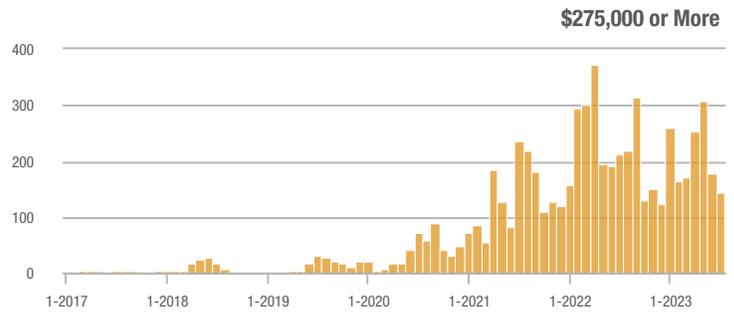
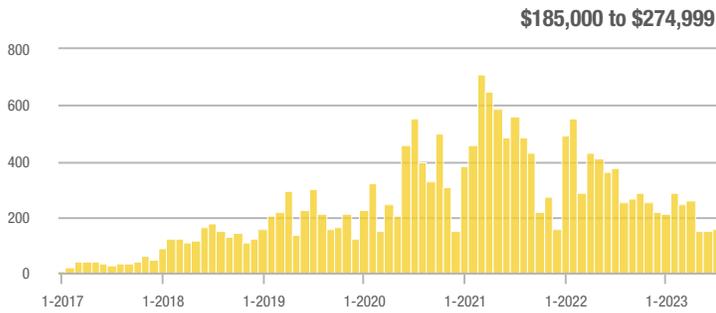
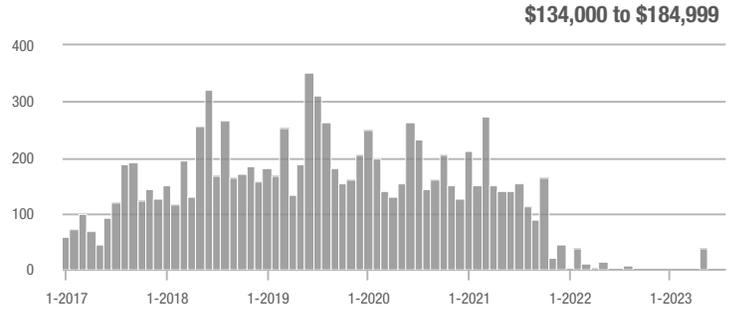
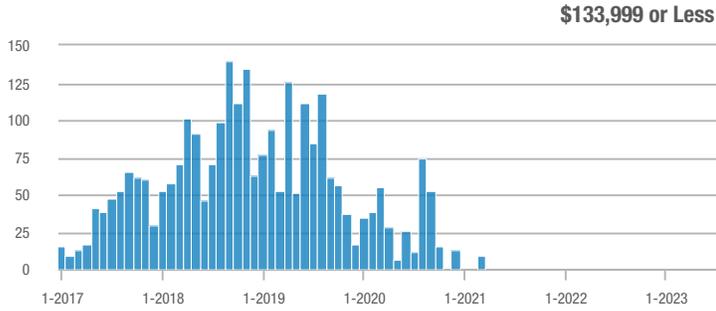
Buyer Interest (Showings/Listings)



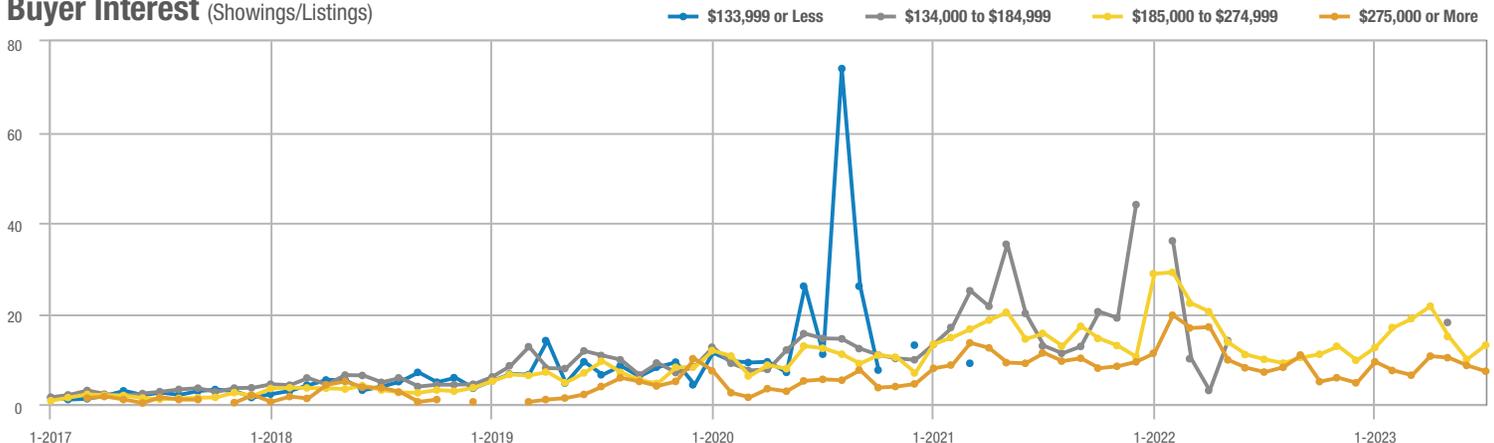
Rio Rancho Central – 161

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	156	- 58.4%	+ 5.4%	13.0	+ 31.7%	+ 31.8%	12	- 68.4%	- 20.0%
\$275,000 or More	145	- 31.6%	- 19.0%	7.3	+ 2.6%	- 14.9%	20	- 33.3%	- 4.8%
Total	301	- 48.7%	- 8.0%	9.4	+ 9.0%	+ 3.6%	32	- 52.9%	- 11.1%

Showings



Buyer Interest (Showings/Listings)

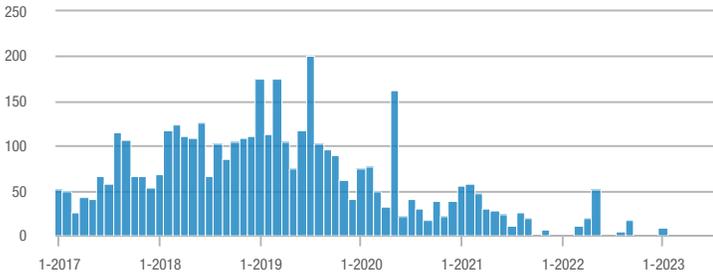


Rio Rancho Mid – 150

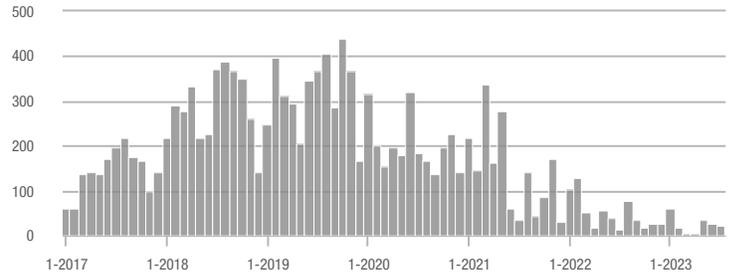
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	23	+ 64.3%	- 8.0%	5.8	- 58.9%	+ 15.0%	4	+ 300.0%	- 20.0%
\$185,000 to \$274,999	228	- 31.1%	- 32.3%	17.5	+ 0.7%	- 11.5%	13	- 31.6%	- 23.5%
\$275,000 or More	657	- 22.8%	+ 30.6%	8.2	- 1.6%	+ 9.4%	80	- 21.6%	+ 19.4%
Total	908	- 24.1%	+ 4.8%	9.4	- 4.5%	- 2.7%	97	- 20.5%	+ 7.8%

Showings

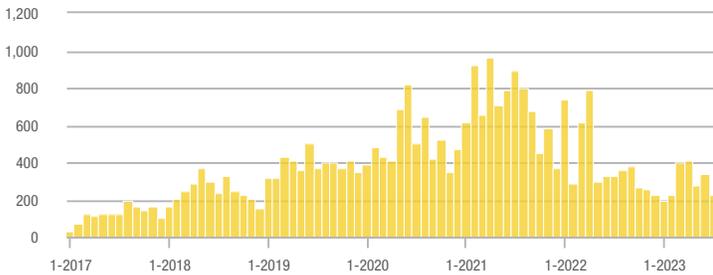
\$133,999 or Less



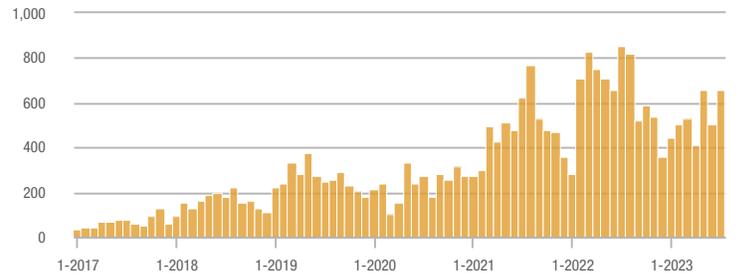
\$134,000 to \$184,999



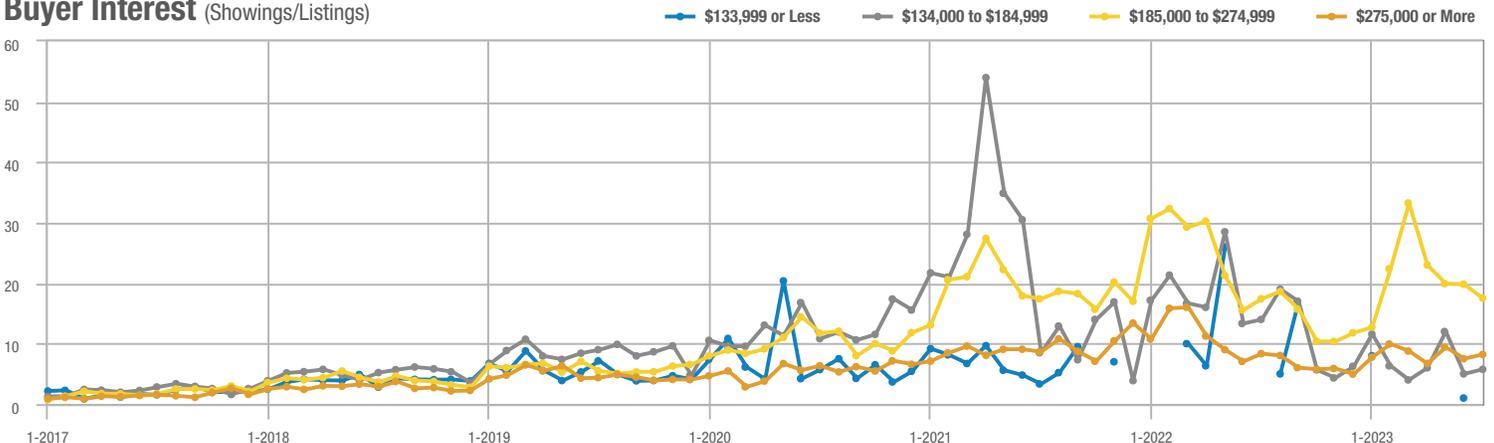
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

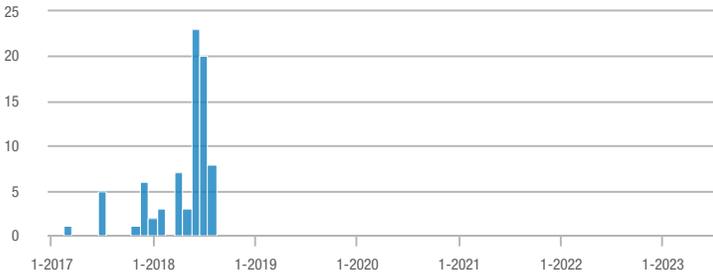


Rio Rancho Mid-North – 151

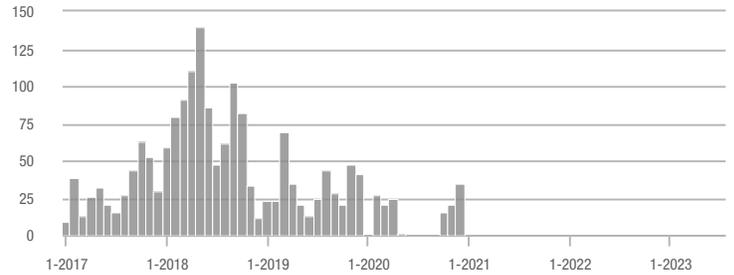
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	41	- 26.8%	+ 32.3%	20.5	+ 83.0%	- 33.9%	2	- 60.0%	+ 100.0%
\$275,000 or More	412	+ 23.7%	+ 16.4%	7.4	+ 50.2%	+ 16.4%	56	- 17.6%	0.0%
Total	453	+ 16.5%	+ 17.7%	7.8	+ 46.6%	+ 15.6%	58	- 20.5%	+ 1.8%

Showings

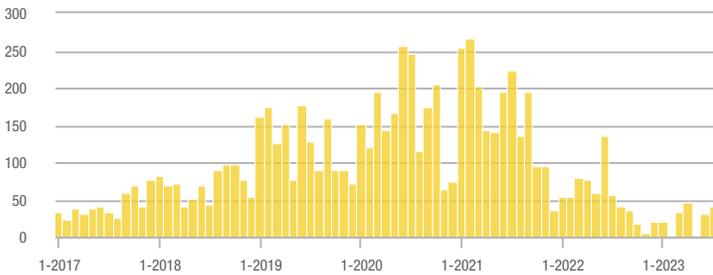
\$133,999 or Less



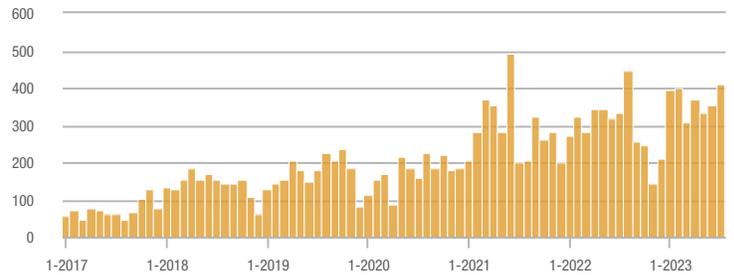
\$134,000 to \$184,999



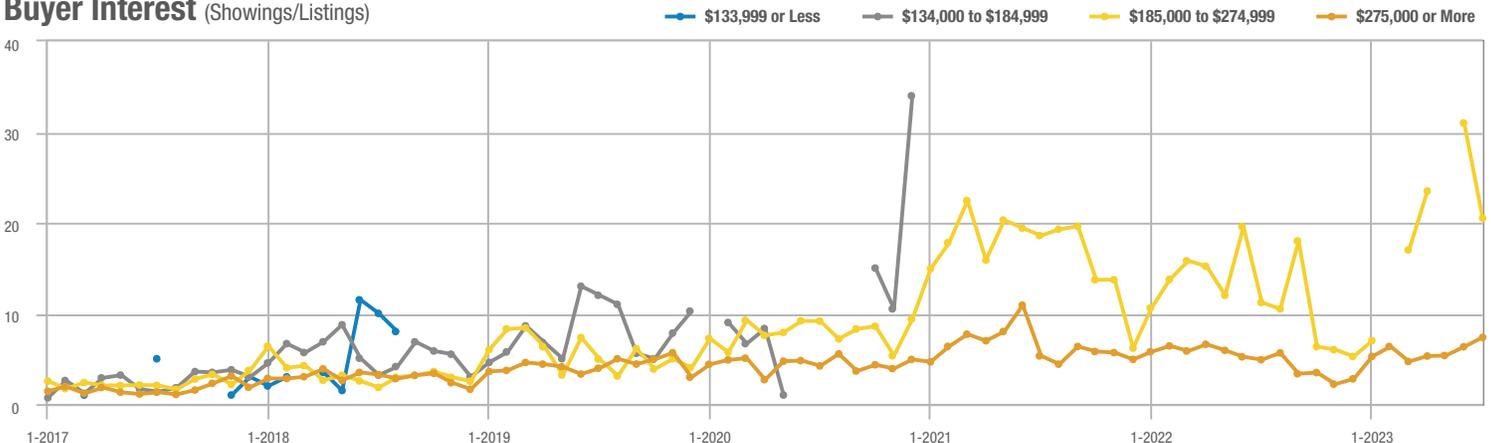
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

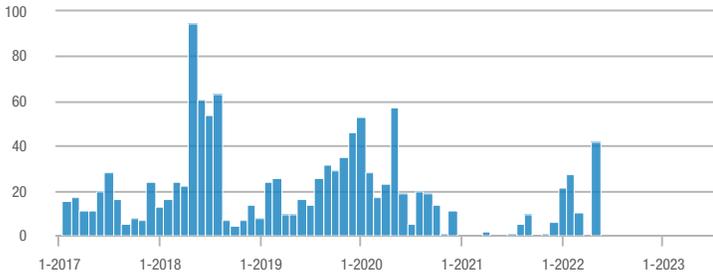


Rio Rancho Mid-West – 152

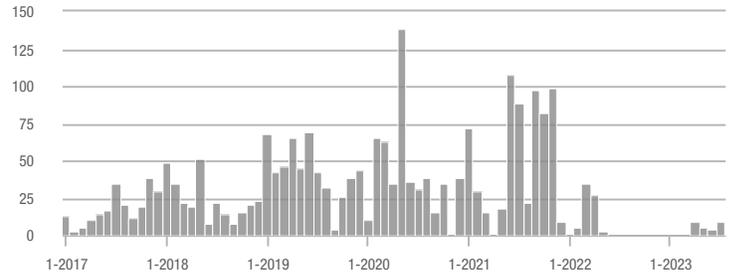
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	9	—	+ 125.0%	9.0	—	+ 125.0%	1	—	0.0%
\$185,000 to \$274,999	5	- 85.7%	- 85.7%	5.0	- 28.6%	- 42.9%	1	- 80.0%	- 75.0%
\$275,000 or More	42	+ 90.9%	+ 121.1%	6.0	+ 36.4%	+ 121.1%	7	+ 40.0%	0.0%
Total	56	- 1.8%	- 3.4%	6.2	+ 9.2%	+ 28.7%	9	- 10.0%	- 25.0%

Showings

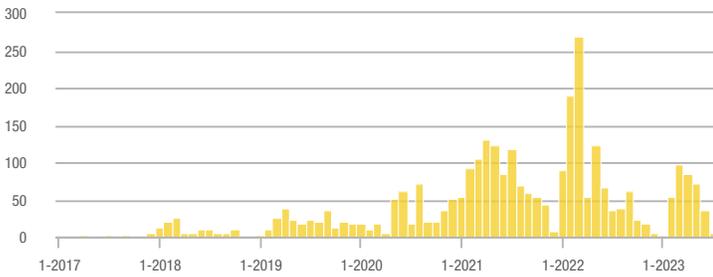
\$133,999 or Less



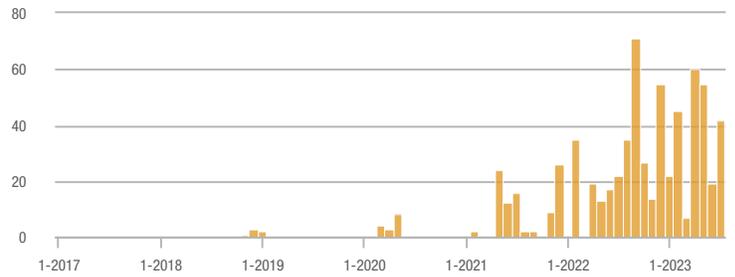
\$134,000 to \$184,999



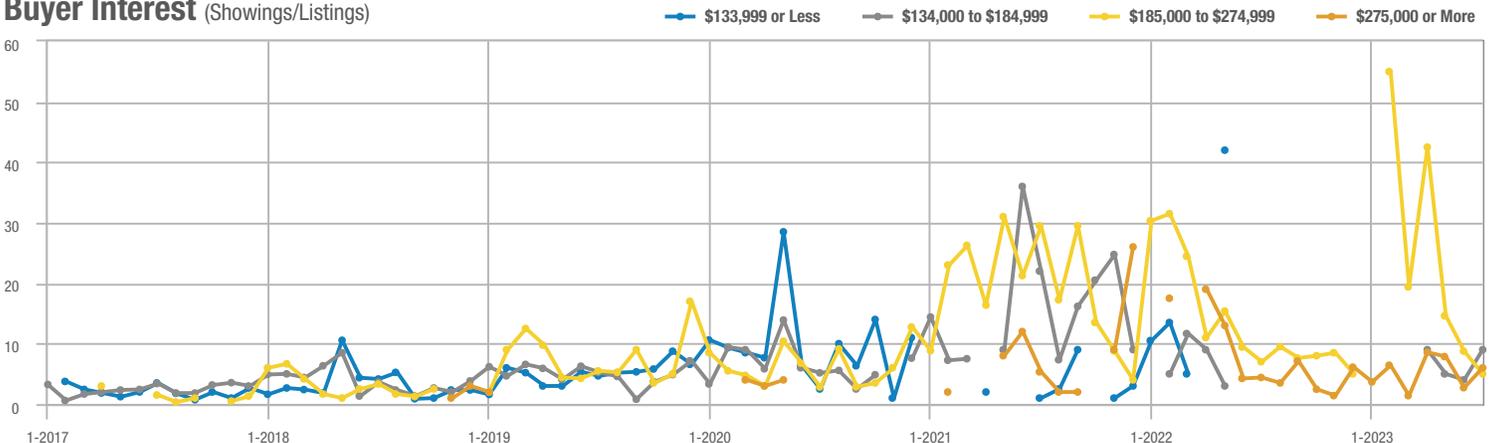
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

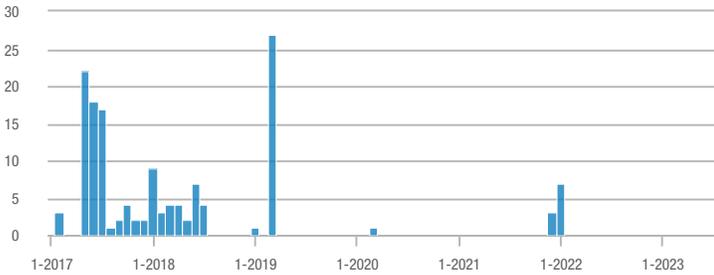


Rio Rancho North – 160

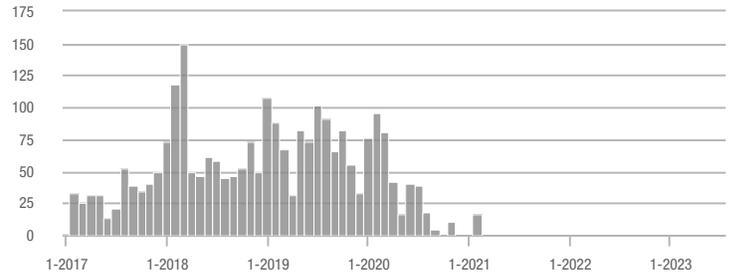
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	455	+ 21.3%	+ 9.6%	4.0	+ 10.8%	+ 11.5%	115	+ 9.5%	- 1.7%
Total	455	+ 19.1%	+ 9.6%	4.0	+ 9.8%	+ 11.5%	115	+ 8.5%	- 1.7%

Showings

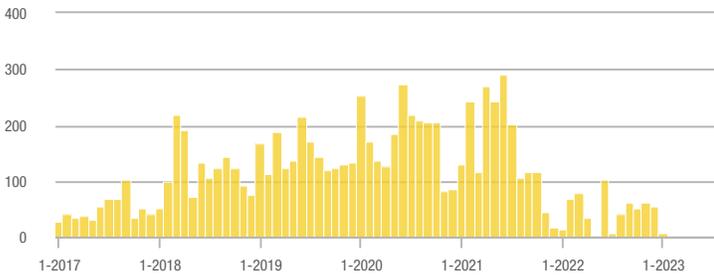
\$133,999 or Less



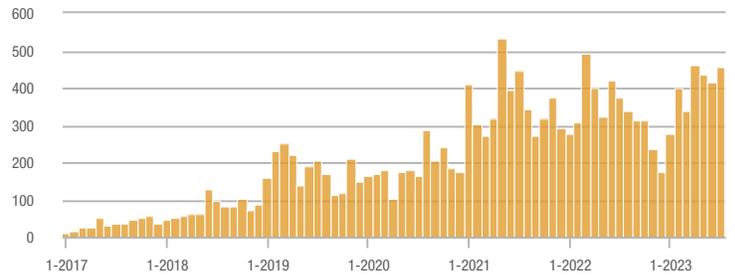
\$134,000 to \$184,999



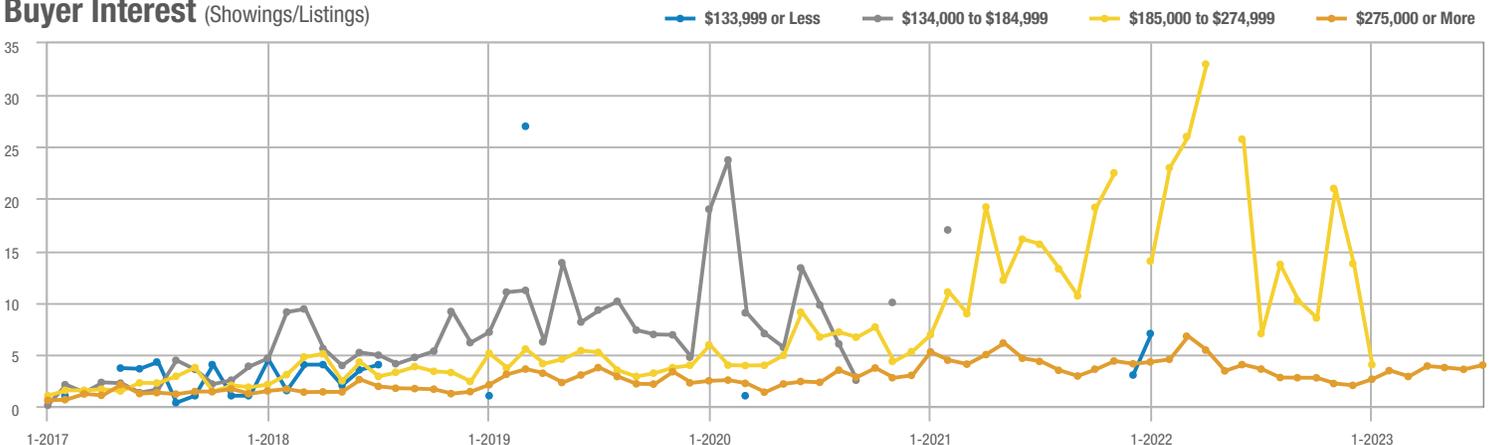
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

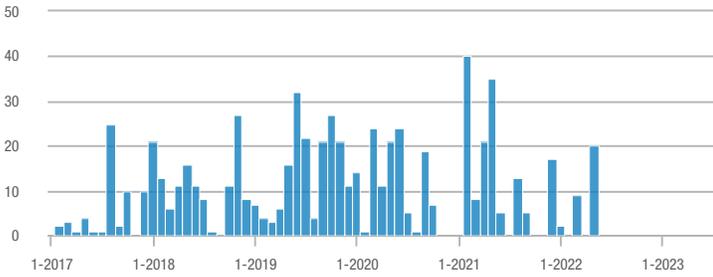


Rio Rancho South – 140

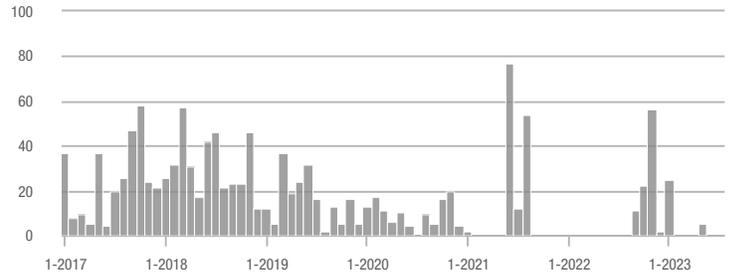
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	413	+ 3.8%	+ 48.6%	6.4	+ 2.2%	+ 32.6%	65	+ 1.6%	+ 12.1%
Total	413	- 5.1%	+ 41.9%	6.4	+ 2.2%	+ 31.0%	65	- 7.1%	+ 8.3%

Showings

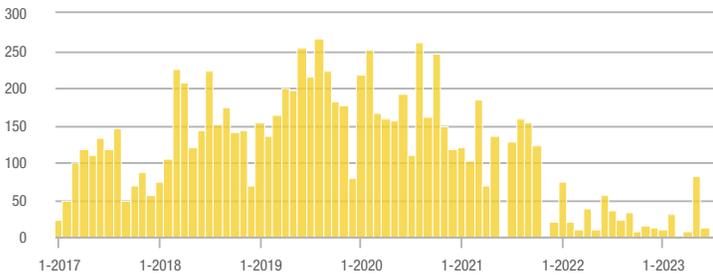
\$133,999 or Less



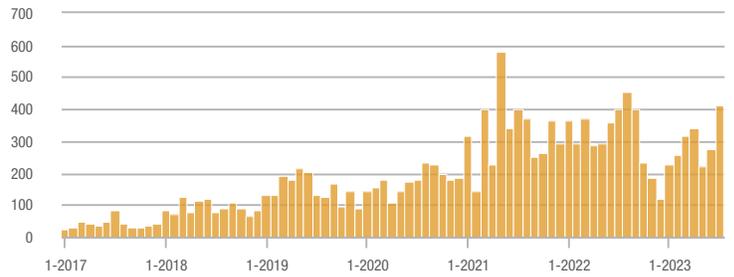
\$134,000 to \$184,999



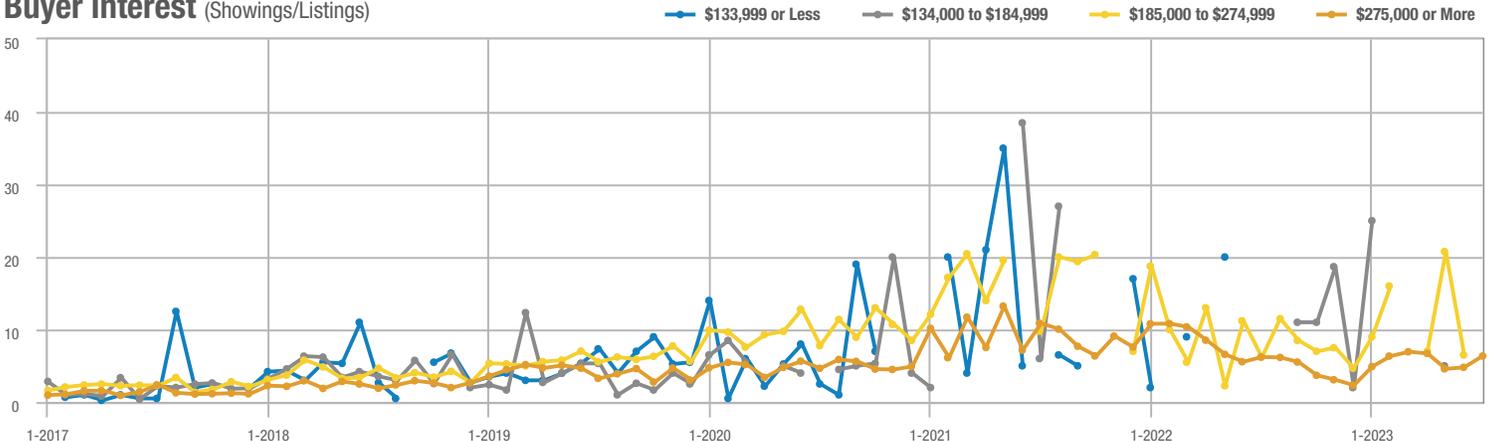
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

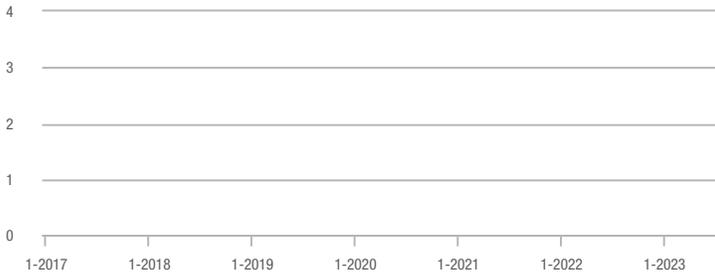


Sandia Heights – 10

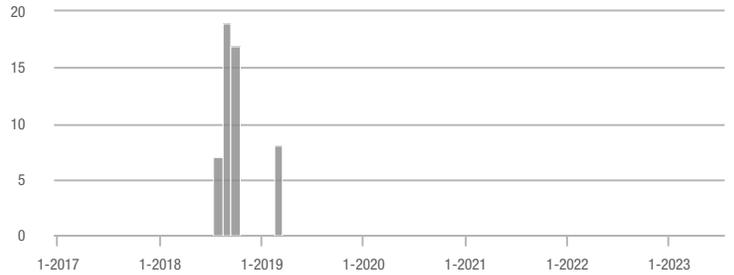
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	259	+ 175.5%	- 31.8%	10.4	+ 65.3%	- 26.4%	25	+ 66.7%	- 7.4%
Total	259	+ 175.5%	- 31.8%	10.4	+ 65.3%	- 26.4%	25	+ 66.7%	- 7.4%

Showings

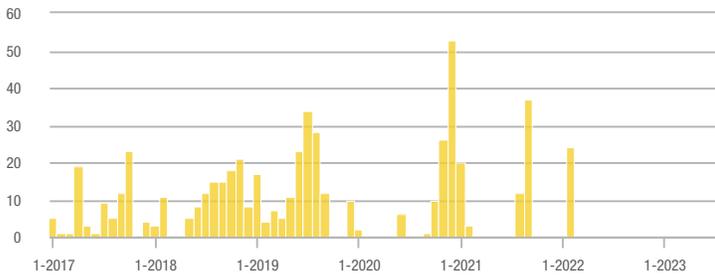
\$133,999 or Less



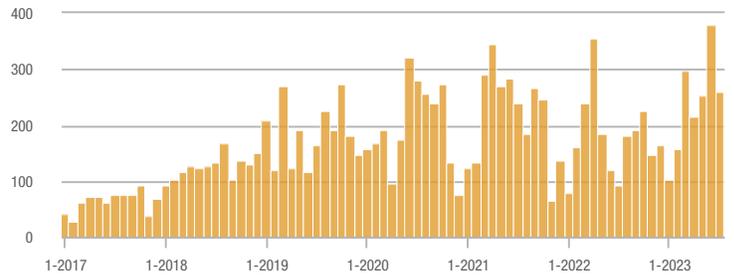
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

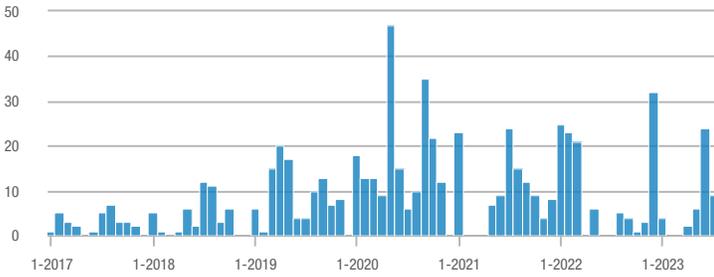


South 217 Area – 260

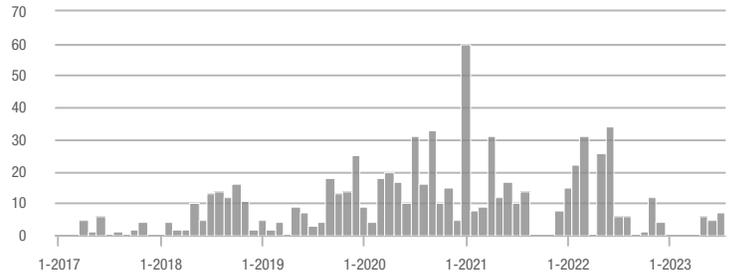
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	9	—	- 62.5%	9.0	—	+ 12.5%	1	—	- 66.7%
\$134,000 to \$184,999	7	+ 16.7%	+ 40.0%	7.0	+ 16.7%	+ 40.0%	1	0.0%	0.0%
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	79	+ 276.2%	+ 43.6%	6.6	+ 25.4%	+ 19.7%	12	+ 200.0%	+ 20.0%
Total	95	+ 187.9%	- 6.9%	6.8	+ 64.5%	+ 6.4%	14	+ 75.0%	- 12.5%

Showings

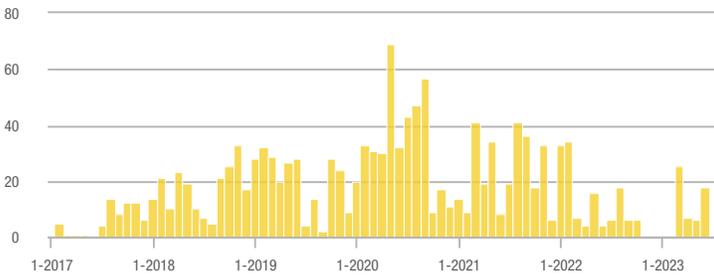
\$133,999 or Less



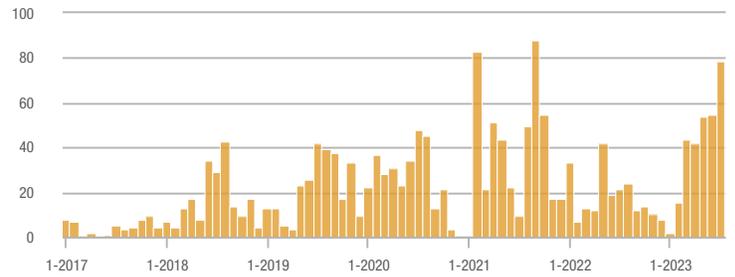
\$134,000 to \$184,999



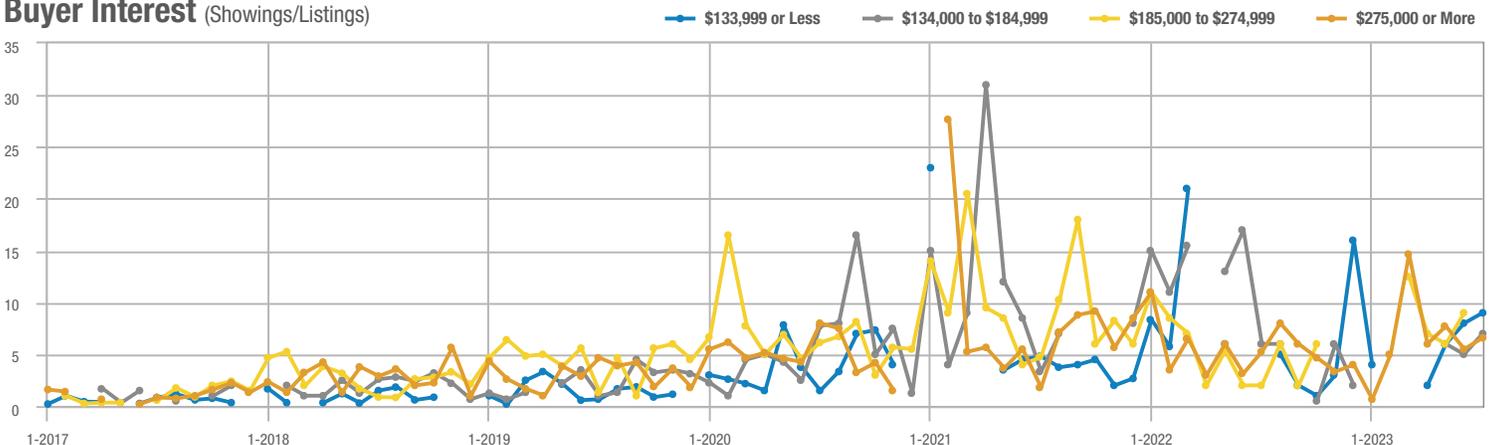
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

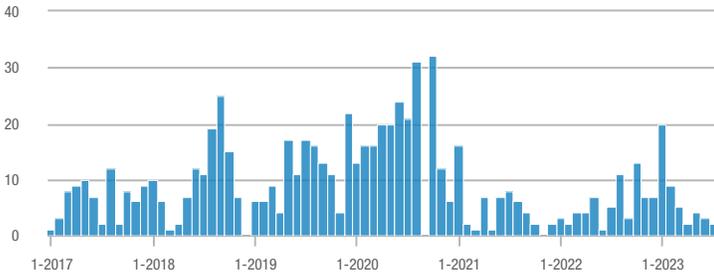


South Moriarty – 291

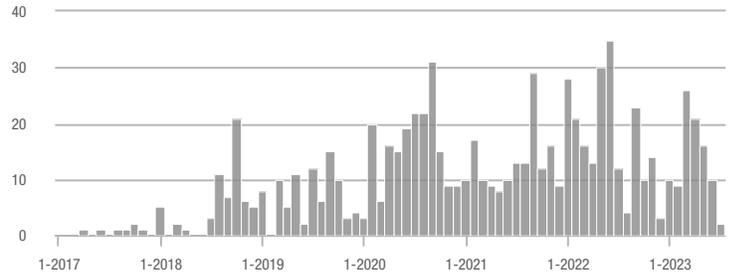
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	2	- 60.0%	- 33.3%	0.7	- 33.3%	- 33.3%	3	- 40.0%	0.0%
\$134,000 to \$184,999	2	- 83.3%	- 80.0%	2.0	- 33.3%	- 60.0%	1	- 75.0%	- 50.0%
\$185,000 to \$274,999	23	- 23.3%	+ 64.3%	2.3	- 23.3%	+ 97.1%	10	0.0%	- 16.7%
\$275,000 or More	10	+ 42.9%	- 37.5%	2.5	+ 7.1%	- 21.9%	4	+ 33.3%	- 20.0%
Total	37	- 31.5%	- 14.0%	2.1	- 16.3%	+ 5.2%	18	- 18.2%	- 18.2%

Showings

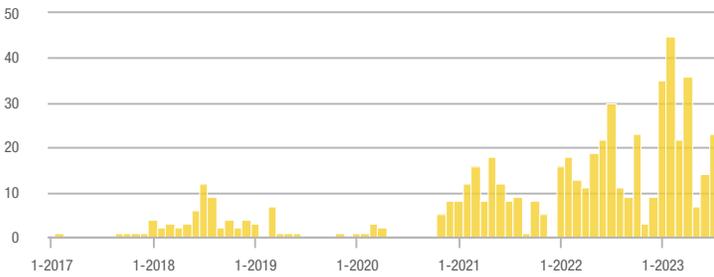
\$133,999 or Less



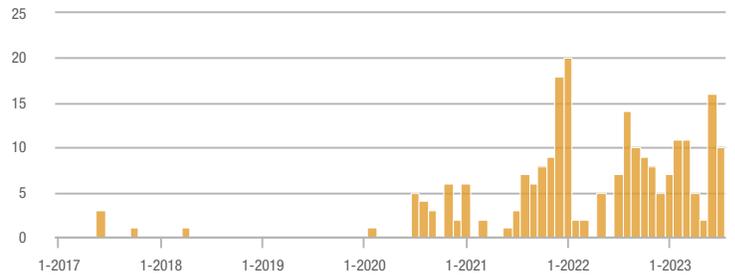
\$134,000 to \$184,999



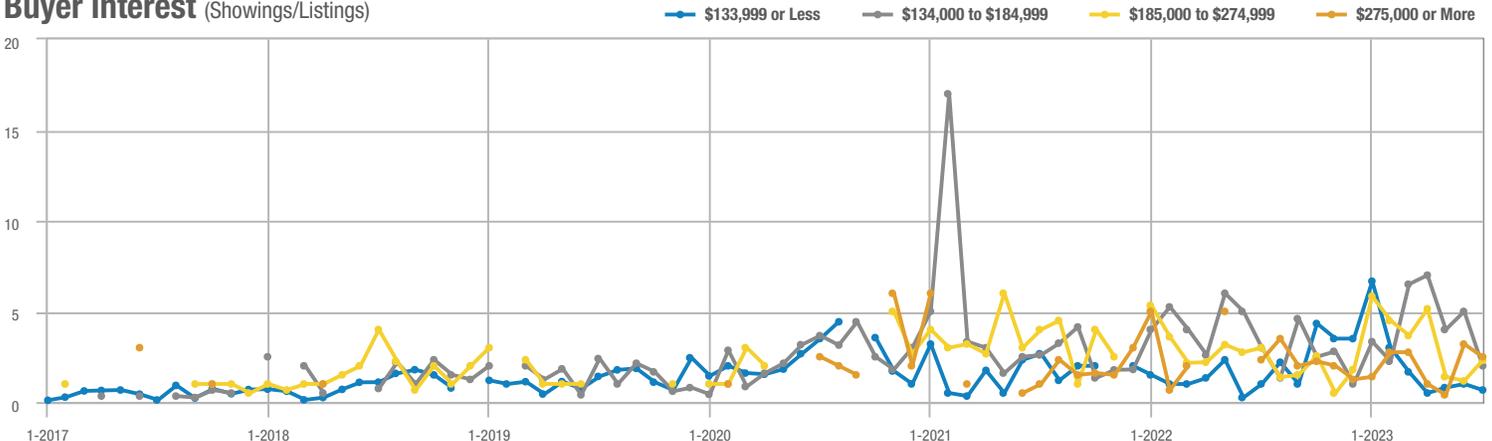
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

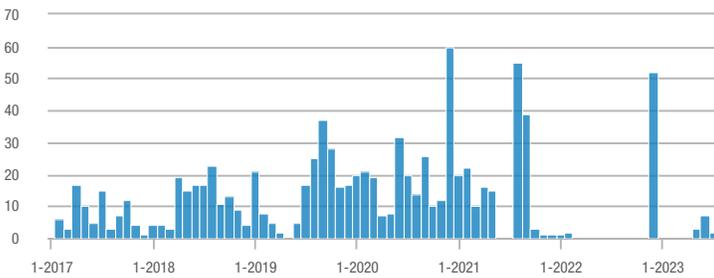


South of I-40 – 230

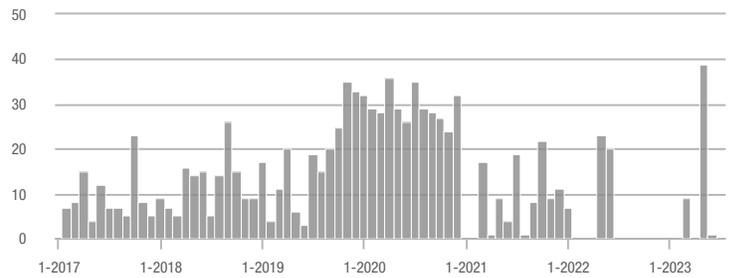
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	2	—	- 71.4%	1.0	—	- 71.4%	2	—	0.0%
\$134,000 to \$184,999	0	—	—	—	—	—	1	—	0.0%
\$185,000 to \$274,999	27	- 51.8%	- 6.9%	5.4	- 22.9%	- 44.1%	5	- 37.5%	+ 66.7%
\$275,000 or More	36	- 62.9%	- 23.4%	3.6	- 48.0%	- 23.4%	10	- 28.6%	0.0%
Total	65	- 57.5%	- 22.6%	3.6	- 48.1%	- 31.2%	18	- 18.2%	+ 12.5%

Showings

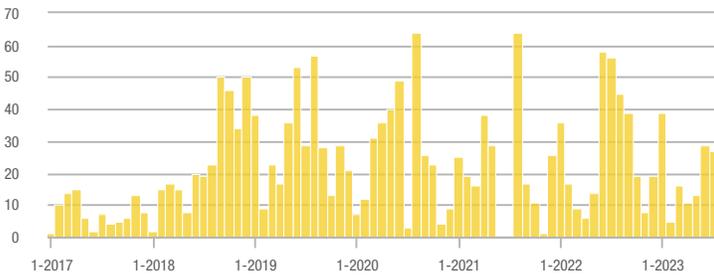
\$133,999 or Less



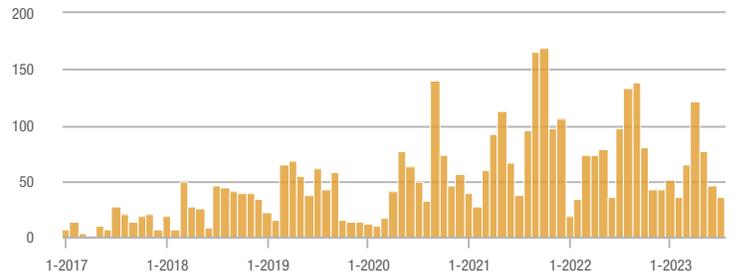
\$134,000 to \$184,999



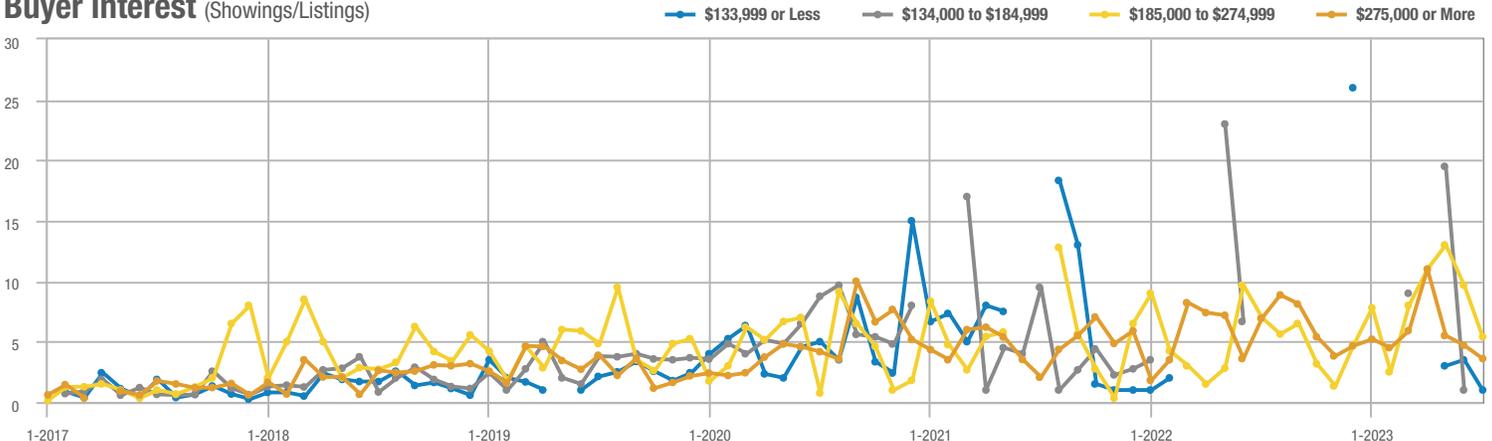
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

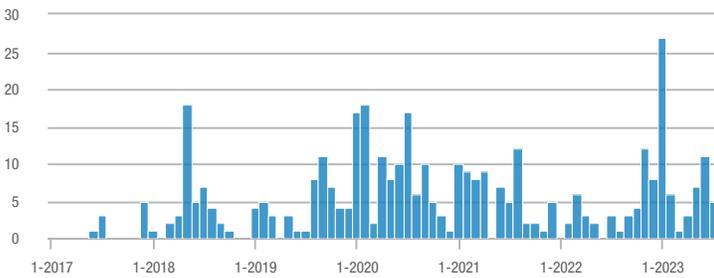


South Socorro – 621

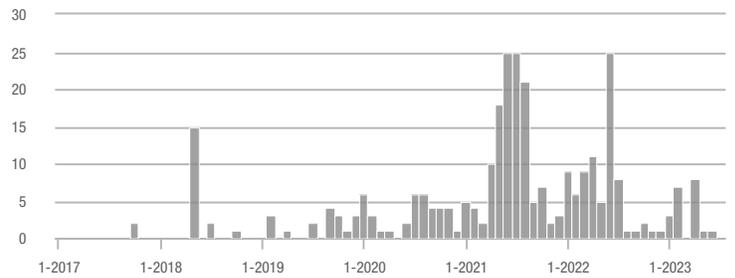
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	5	+ 66.7%	- 54.5%	0.8	- 44.4%	- 69.7%	6	+ 200.0%	+ 50.0%
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	2	- 80.0%	0.0%	0.5	- 60.0%	+ 25.0%	4	- 50.0%	- 20.0%
\$275,000 or More	1	—	- 66.7%	0.1	—	- 76.2%	7	+ 600.0%	+ 40.0%
Total	8	- 61.9%	- 52.9%	0.5	- 68.6%	- 58.5%	17	+ 21.4%	+ 13.3%

Showings

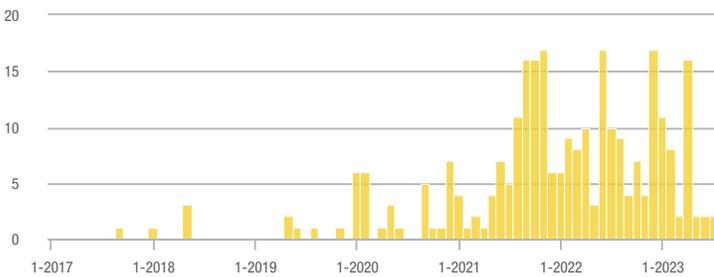
\$133,999 or Less



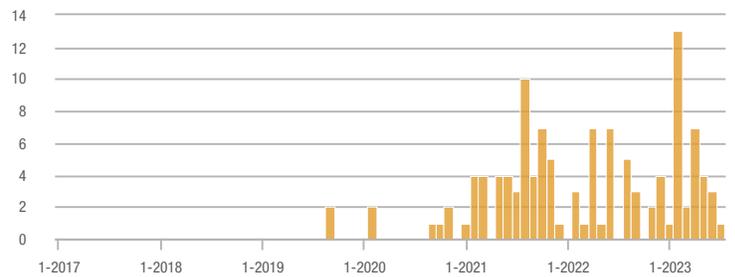
\$134,000 to \$184,999



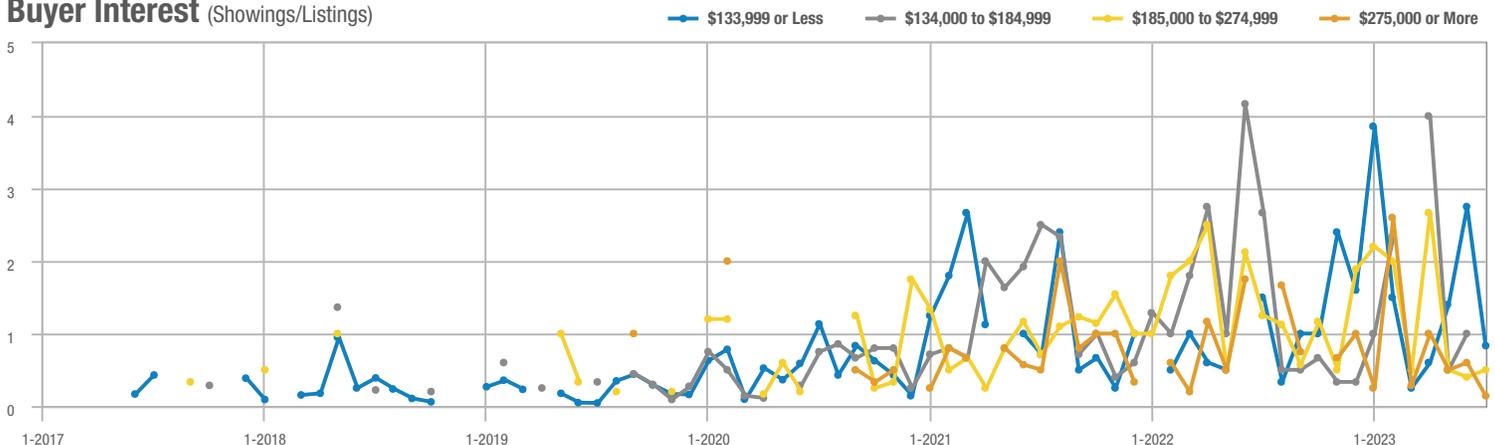
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

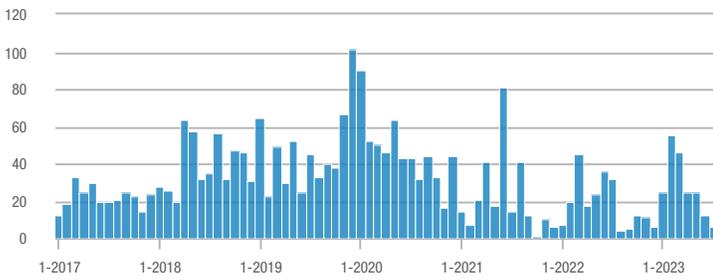


Southeast Heights – 71

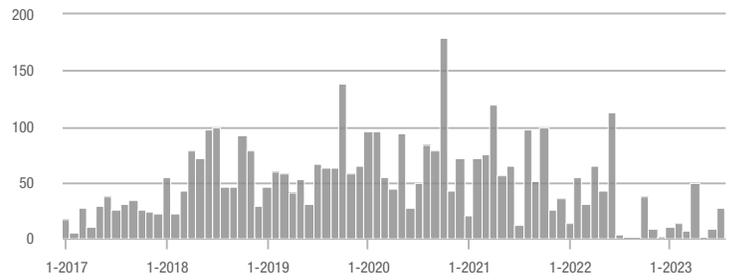
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	6	- 81.3%	- 50.0%	3.0	- 53.1%	0.0%	2	- 60.0%	- 50.0%
\$134,000 to \$184,999	28	+ 600.0%	+ 211.1%	9.3	+ 133.3%	+ 107.4%	3	+ 200.0%	+ 50.0%
\$185,000 to \$274,999	116	+ 96.6%	+ 26.1%	7.7	+ 44.2%	+ 0.9%	15	+ 36.4%	+ 25.0%
\$275,000 or More	168	- 2.3%	- 29.7%	4.5	- 7.6%	- 29.7%	37	+ 5.7%	0.0%
Total	318	+ 19.1%	- 9.7%	5.6	+ 8.7%	- 12.8%	57	+ 9.6%	+ 3.6%

Showings

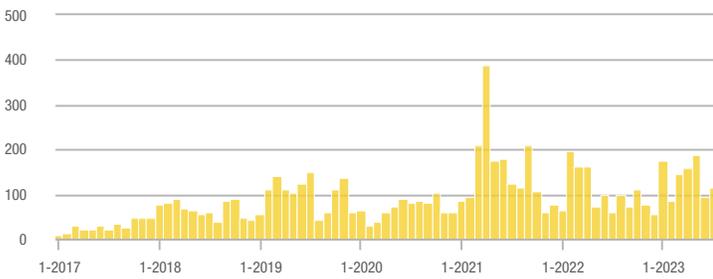
\$133,999 or Less



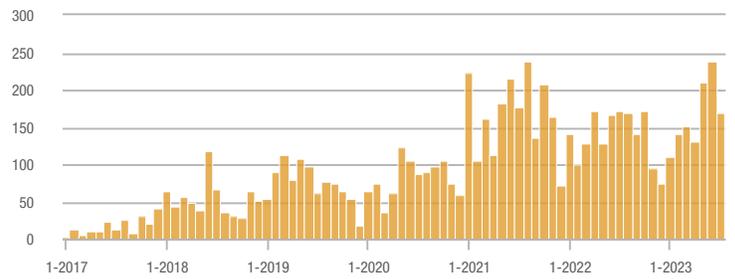
\$134,000 to \$184,999



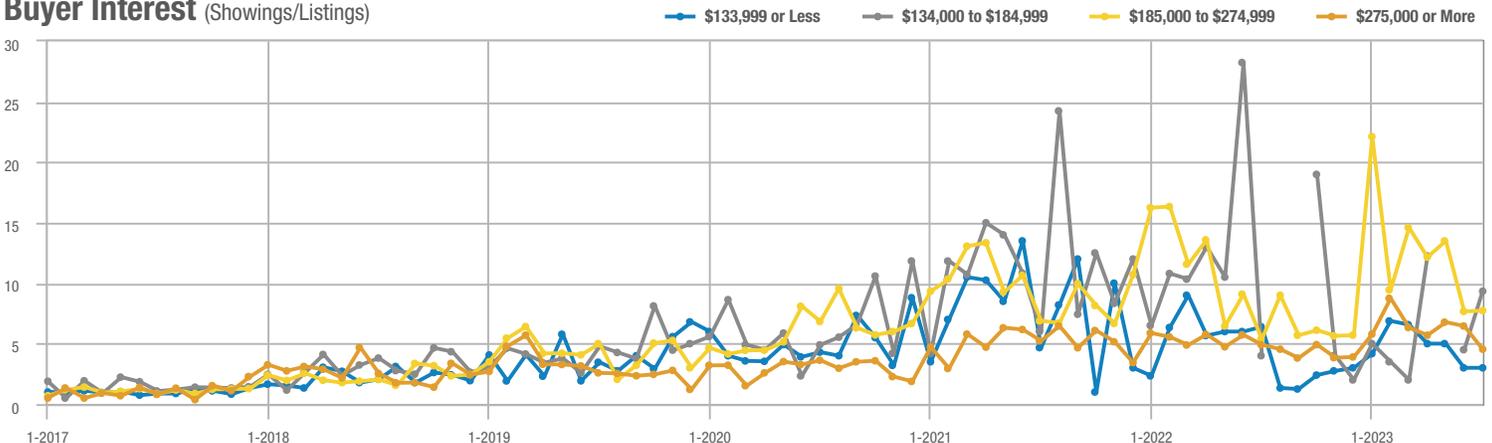
\$185,000 to \$274,999



\$275,000 or More



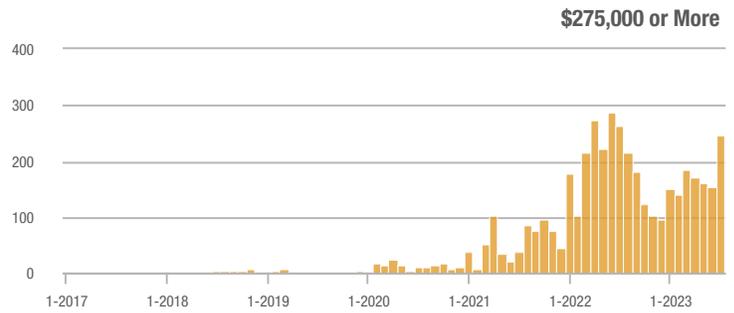
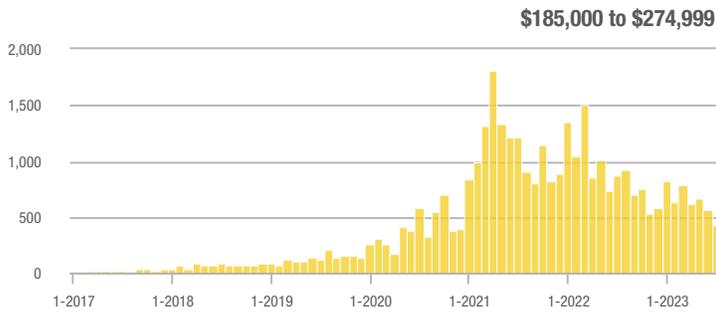
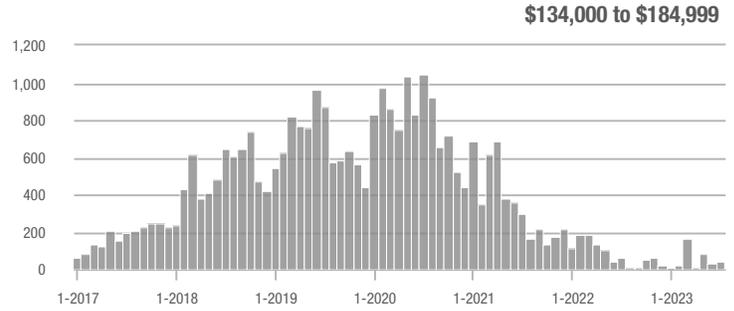
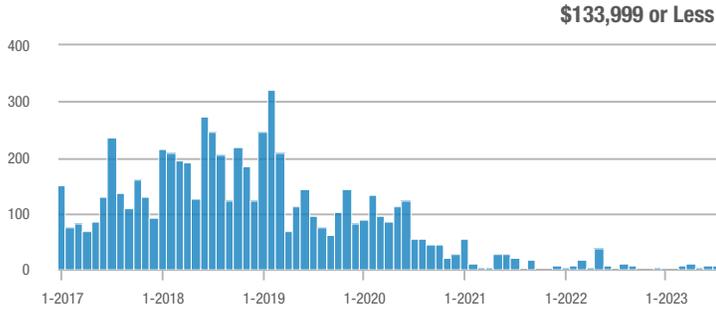
Buyer Interest (Showings/Listings)



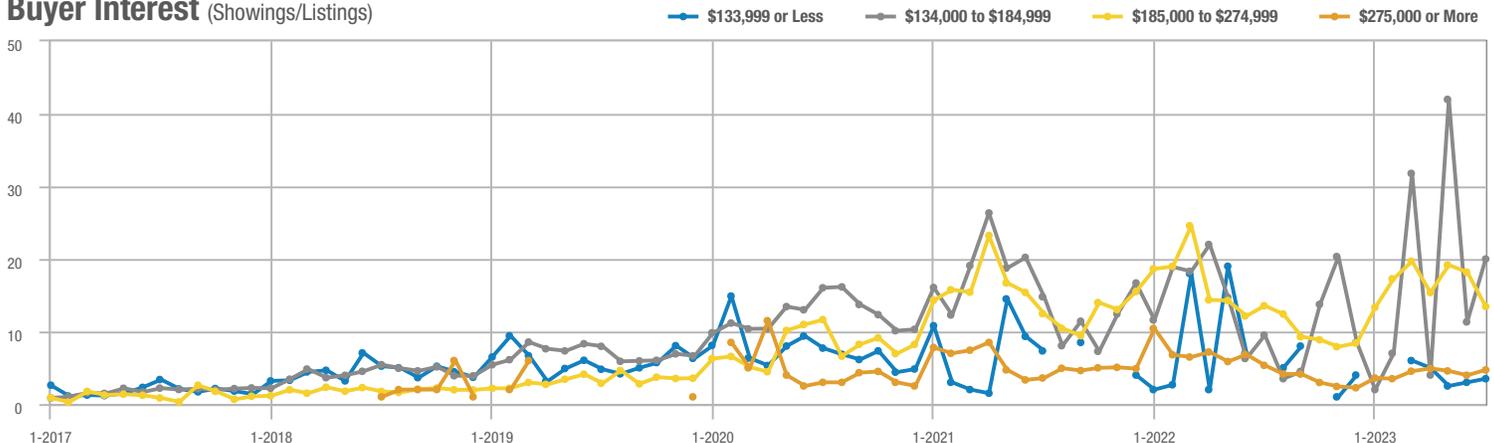
Southwest Heights – 92

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	7	—	+ 16.7%	3.5	—	+ 16.7%	2	—	0.0%
\$134,000 to \$184,999	40	- 29.8%	+ 17.6%	20.0	+ 110.5%	+ 76.5%	2	- 66.7%	- 33.3%
\$185,000 to \$274,999	431	- 50.3%	- 23.6%	13.5	- 0.7%	- 26.0%	32	- 50.0%	+ 3.2%
\$275,000 or More	245	- 6.5%	+ 58.1%	4.7	- 11.9%	+ 18.5%	52	+ 6.1%	+ 33.3%
Total	723	- 39.1%	- 4.7%	8.2	- 17.6%	- 18.8%	88	- 26.1%	+ 17.3%

Showings



Buyer Interest (Showings/Listings)

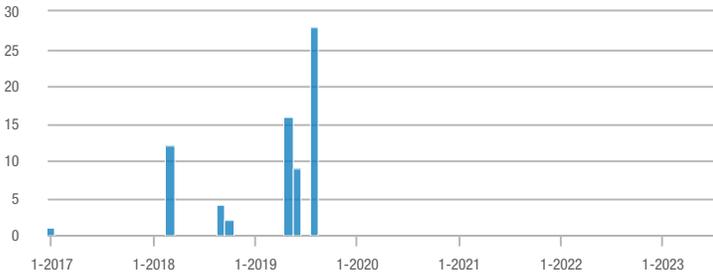


UNM – 40

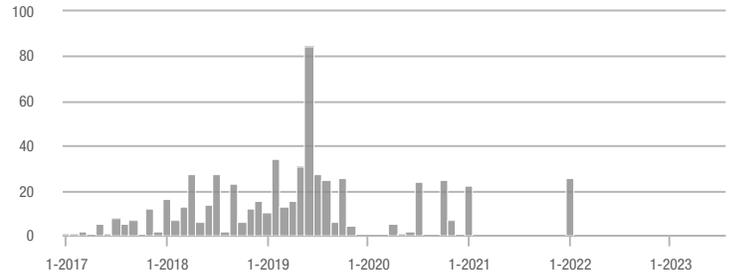
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	28	- 30.0%	+ 366.7%	14.0	+ 5.0%	+ 133.3%	2	- 33.3%	+ 100.0%
\$275,000 or More	362	- 10.2%	+ 22.3%	7.7	- 8.3%	+ 4.1%	47	- 2.1%	+ 17.5%
Total	390	- 12.0%	+ 29.1%	8.0	- 8.4%	+ 8.1%	49	- 3.9%	+ 19.5%

Showings

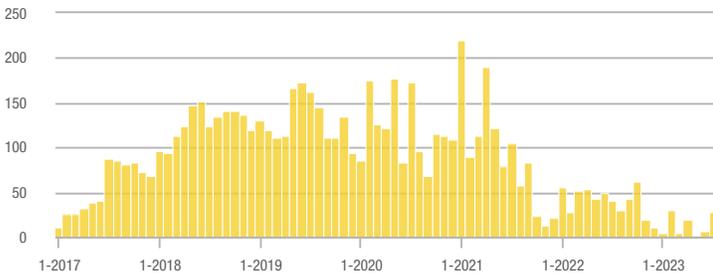
\$133,999 or Less



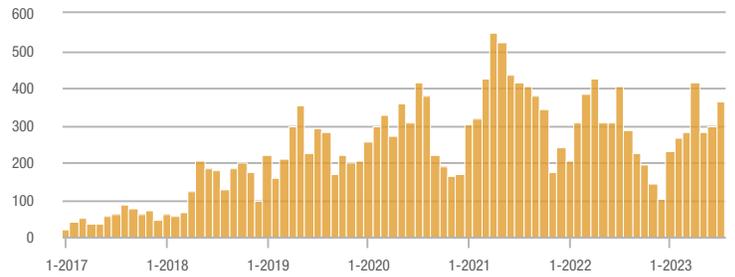
\$134,000 to \$184,999



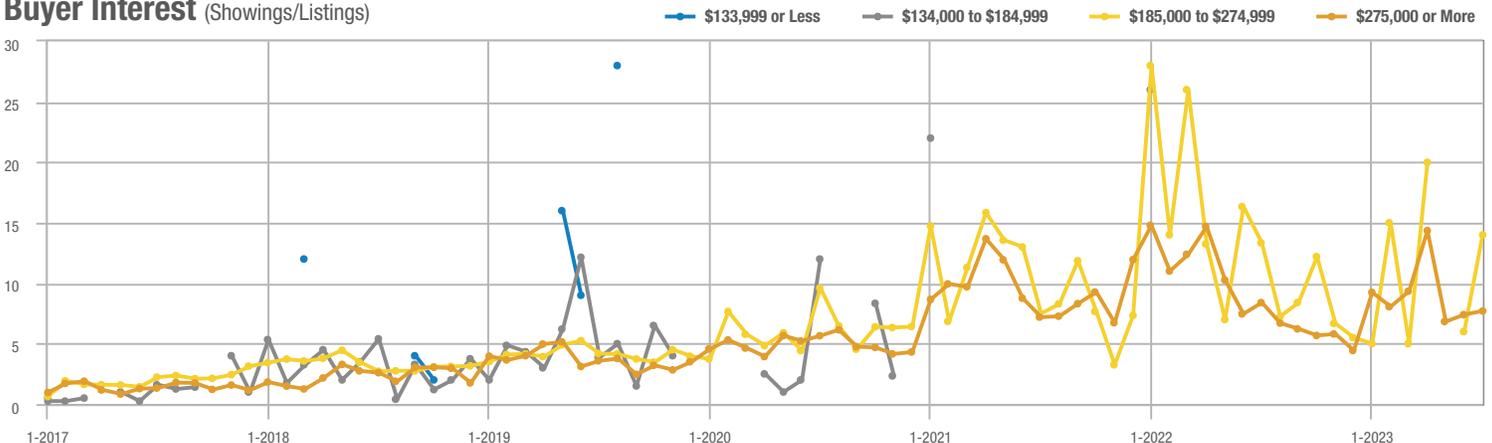
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

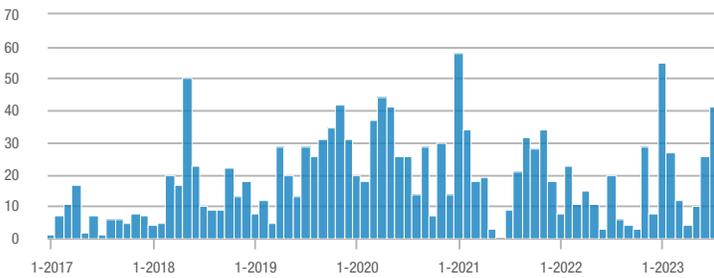


UNM South – 42

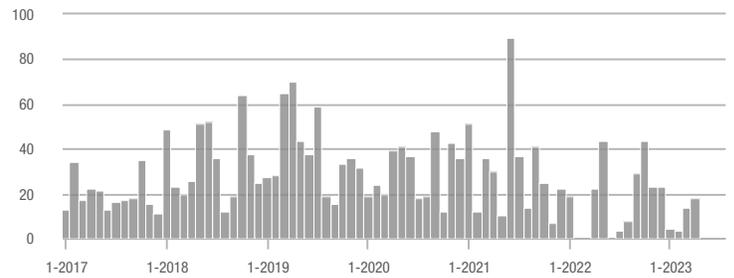
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	41	+ 105.0%	+ 57.7%	6.8	- 31.7%	+ 5.1%	6	+ 200.0%	+ 50.0%
\$134,000 to \$184,999	0	—	—	—	—	—	1	0.0%	0.0%
\$185,000 to \$274,999	28	- 42.9%	- 6.7%	14.0	+ 157.1%	- 6.7%	2	- 77.8%	0.0%
\$275,000 or More	201	- 3.8%	- 33.9%	7.4	+ 42.5%	- 24.1%	27	- 32.5%	- 12.9%
Total	270	- 3.9%	- 25.0%	7.5	+ 38.8%	- 20.8%	36	- 30.8%	- 5.3%

Showings

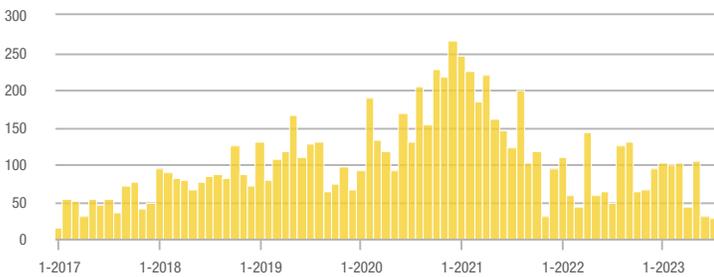
\$133,999 or Less



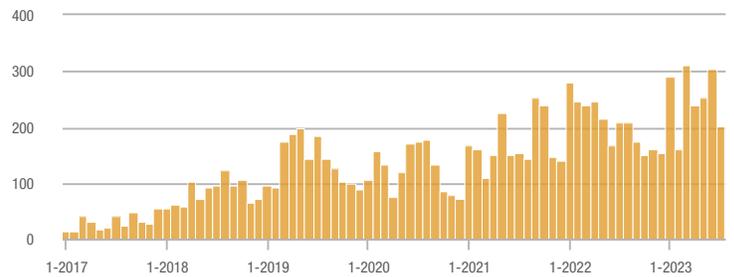
\$134,000 to \$184,999



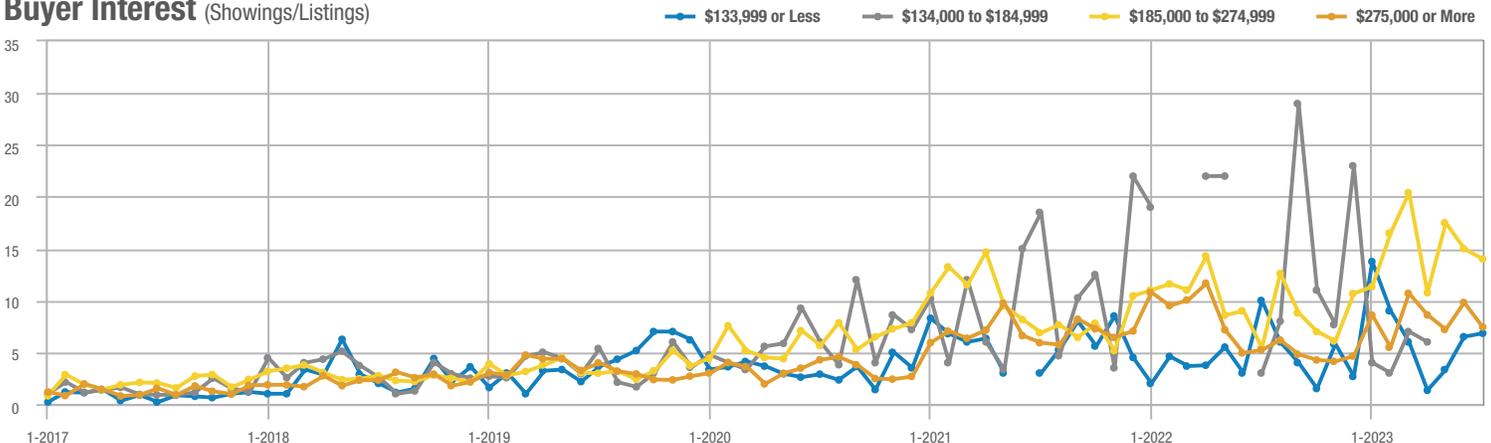
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

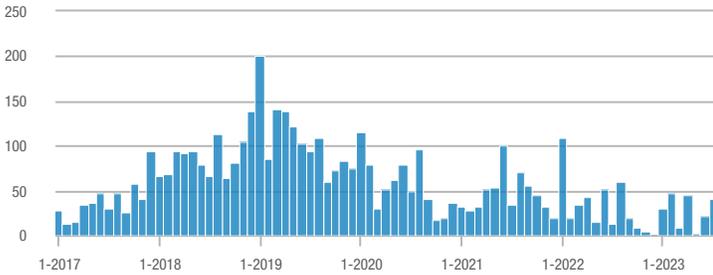


Uptown – 41

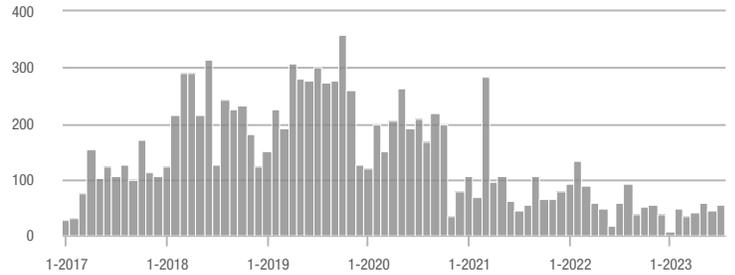
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	40	+ 233.3%	+ 81.8%	20.0	+ 66.7%	+ 172.7%	2	+ 100.0%	- 33.3%
\$134,000 to \$184,999	54	- 8.5%	+ 22.7%	10.8	- 26.8%	+ 22.7%	5	+ 25.0%	0.0%
\$185,000 to \$274,999	318	- 7.8%	+ 33.6%	19.9	+ 49.8%	+ 8.6%	16	- 38.5%	+ 23.1%
\$275,000 or More	318	+ 22.8%	- 38.1%	9.1	+ 40.3%	- 22.2%	35	- 12.5%	- 20.5%
Total	730	+ 8.1%	- 10.8%	12.6	+ 32.4%	+ 0.0%	58	- 18.3%	- 10.8%

Showings

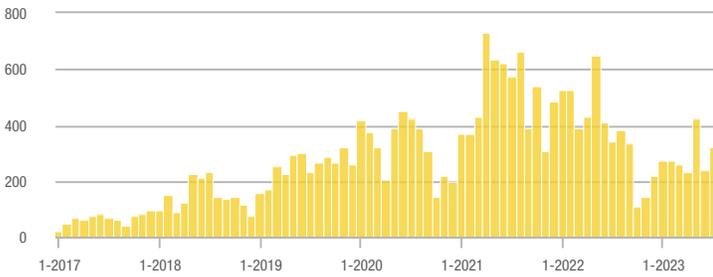
\$133,999 or Less



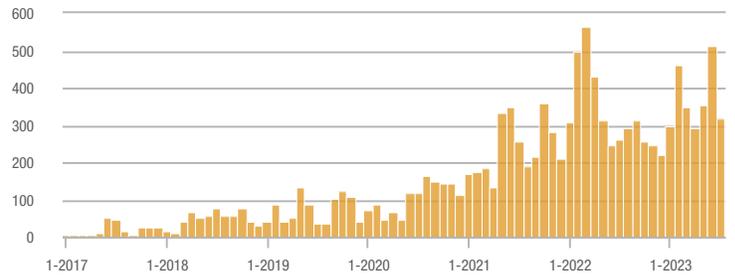
\$134,000 to \$184,999



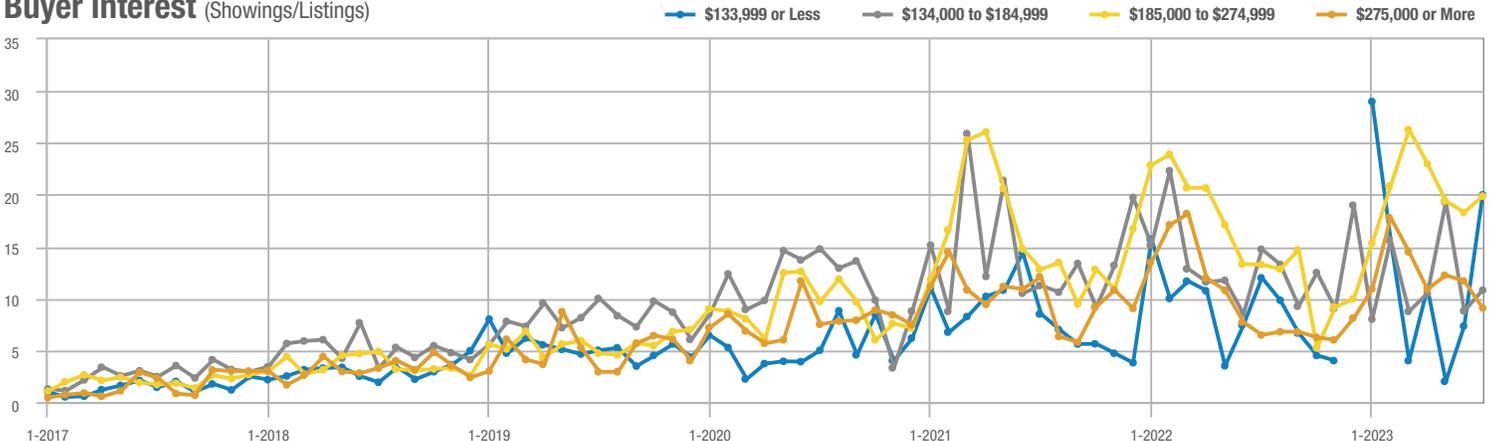
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

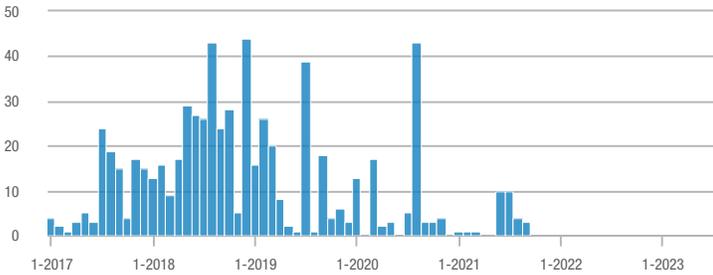


Valley Farms – 91

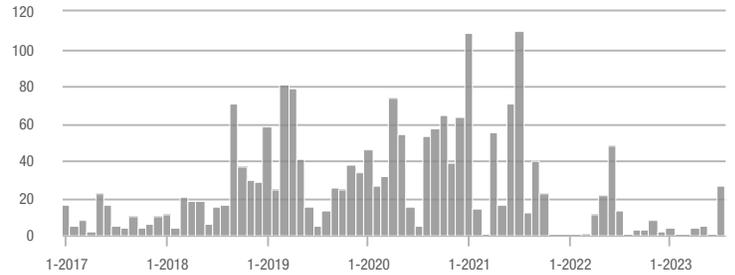
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	27	+ 107.7%	—	27.0	+ 107.7%	—	1	0.0%	—
\$185,000 to \$274,999	56	- 23.3%	- 66.3%	11.2	+ 99.5%	- 52.8%	5	- 61.5%	- 28.6%
\$275,000 or More	79	- 20.2%	- 44.8%	4.0	+ 19.7%	- 39.2%	20	- 33.3%	- 9.1%
Total	162	- 12.4%	- 47.6%	6.2	+ 48.2%	- 41.5%	26	- 40.9%	- 10.3%

Showings

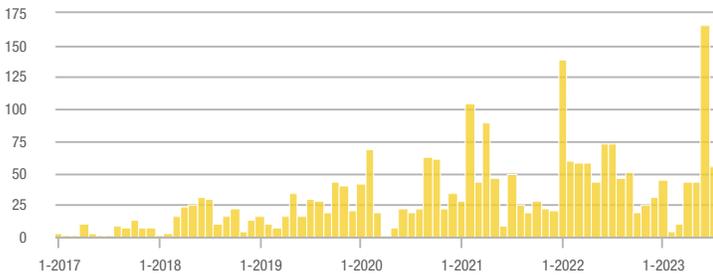
\$133,999 or Less



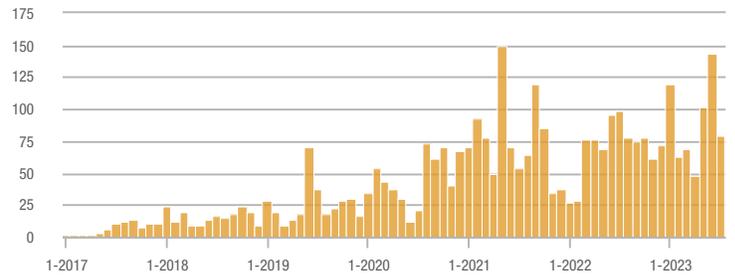
\$134,000 to \$184,999



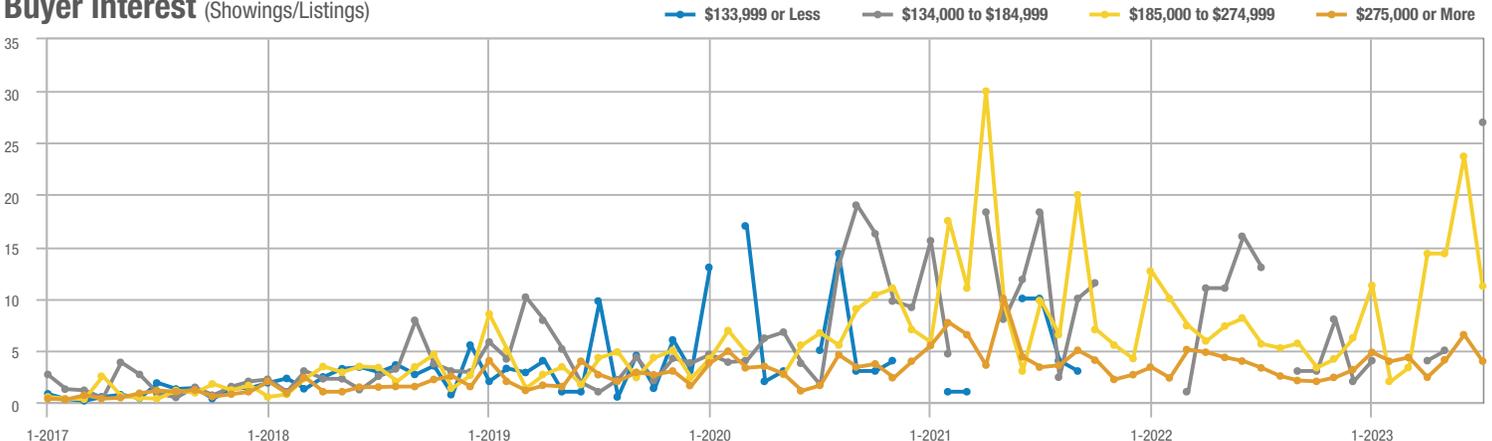
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

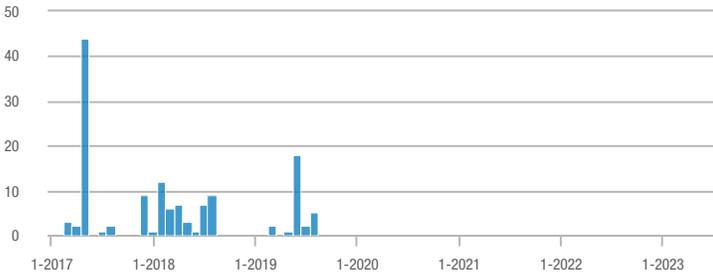


West Los Lunas – 701

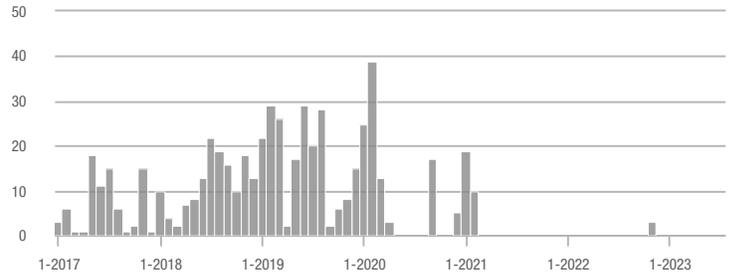
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	5	- 58.3%	—	2.5	- 37.5%	—	2	- 33.3%	—
\$275,000 or More	63	- 41.7%	- 25.0%	2.2	- 45.7%	- 6.9%	29	+ 7.4%	- 19.4%
Total	68	- 43.3%	- 19.0%	2.2	- 45.2%	- 6.0%	31	+ 3.3%	- 13.9%

Showings

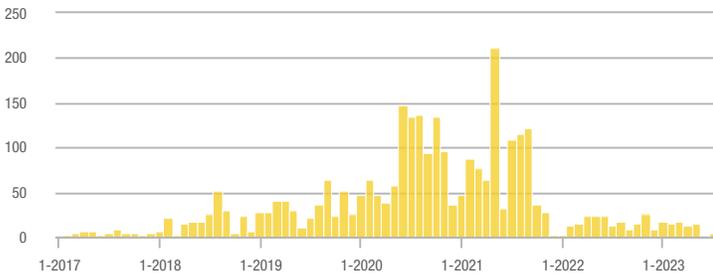
\$133,999 or Less



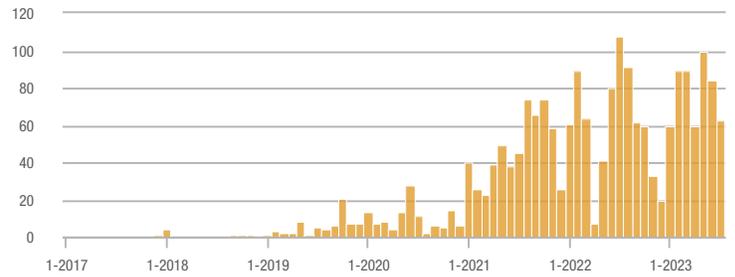
\$134,000 to \$184,999



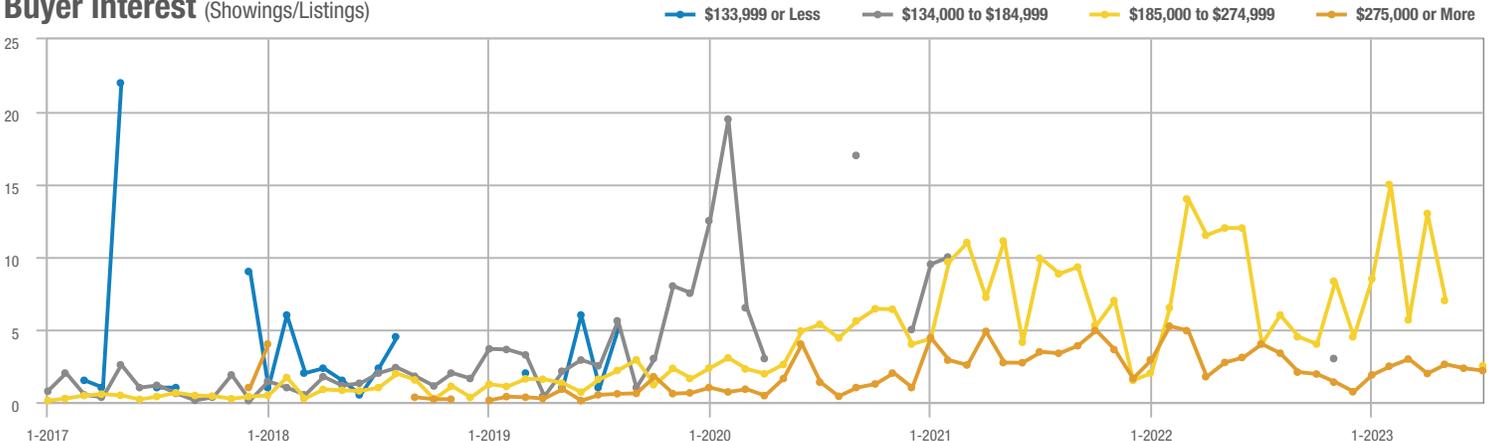
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

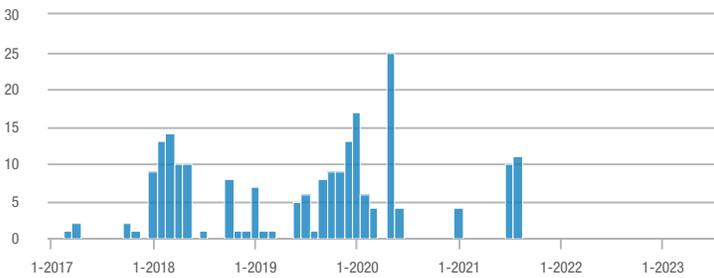


Zuzax, Tijeras – 240

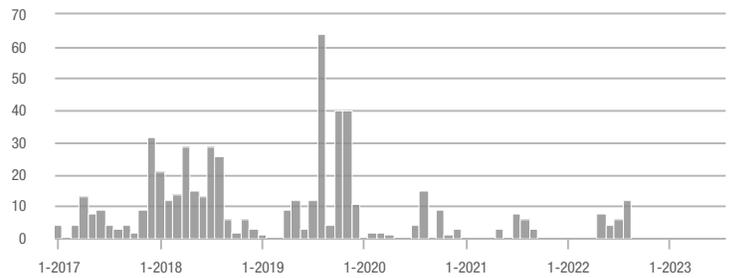
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change	July 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	172	+ 19.4%	+ 11.7%	5.5	+ 11.7%	- 17.1%	31	+ 6.9%	+ 34.8%
Total	172	+ 12.4%	+ 11.7%	5.5	+ 16.0%	- 17.1%	31	- 3.1%	+ 34.8%

Showings

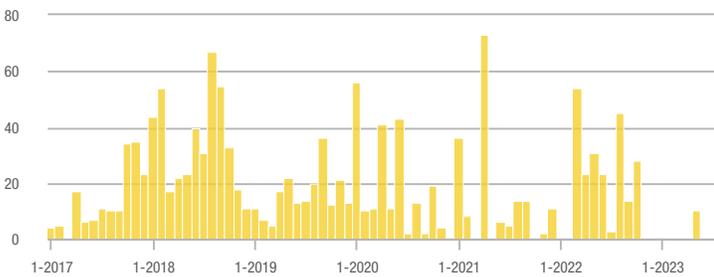
\$133,999 or Less



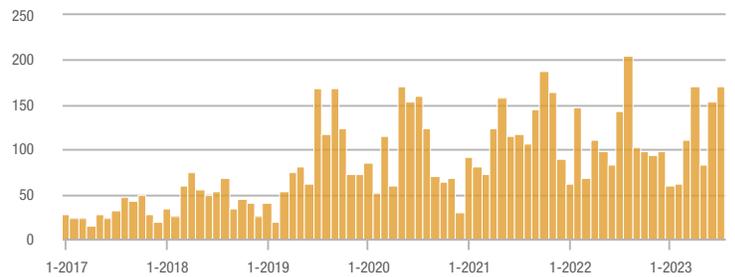
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

