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Rio Communities, Tierra Grande – 760

East of Hwy 304 to Manzano Mountains, South of Manzano to Hwy 60 / Socorro County

Single-Family Detached

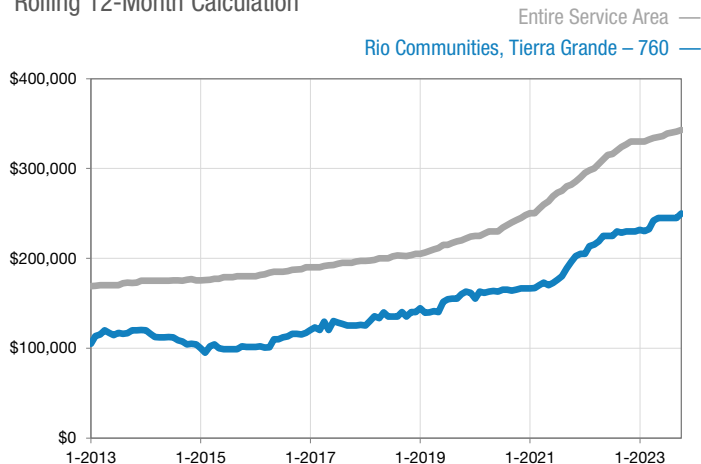| Key Metrics	October 2022	October 2023	Percent Change	Year to Date Thru 10-2022	Year to Date Thru 10-2023	Percent Change
New Listings	7	11	+ 57.1%	89	72	- 19.1%
Pending Sales	8	8	0.0%	72	58	- 19.4%
Closed Sales	8	6	- 25.0%	71	55	- 22.5%
Days on Market Until Sale	34	12	- 64.7%	16	26	+ 62.5%
Median Sales Price*	$249,500	$252,609	+ 1.2%	$230,000	$250,000	+ 8.7%
Average Sales Price*	$226,725	$234,453	+ 3.4%	$224,695	$251,933	+ 12.1%
Percent of List Price Received*	99.0%	99.0%	0.0%	101.3%	98.0%	- 3.3%
Inventory of Homes for Sale	10	12	+ 20.0%	--	--	--
Months Supply of Inventory	1.4	2.3	+ 64.3%	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

Single-Family Attached

Key Metrics	October 2022	October 2023	Percent Change	Year to Date Thru 10-2022	Year to Date Thru 10-2023	Percent Change
New Listings	2	0	- 100.0%	25	17	- 32.0%
Pending Sales	4	0	- 100.0%	25	12	- 52.0%
Closed Sales	5	0	- 100.0%	25	12	- 52.0%
Days on Market Until Sale	35	--	--	14	11	- 21.4%
Median Sales Price*	$177,000	--	--	$160,000	$191,500	+ 19.7%
Average Sales Price*	$152,400	--	--	$160,564	$185,171	+ 15.3%
Percent of List Price Received*	93.6%	--	--	99.3%	103.2%	+ 3.9%
Inventory of Homes for Sale	1	0	- 100.0%	--	--	--
Months Supply of Inventory	0.4	--	--	--	--	--

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.
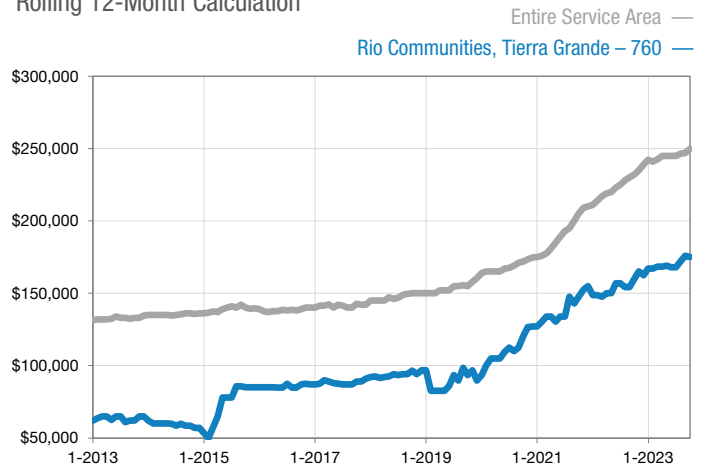
Median Sales Price - Single-Family Detached
Rolling 12-Month Calculation

Entire Service Area —
Rio Communities, Tierra Grande – 760 —

Median Sales Price - Single-Family Attached
Rolling 12-Month Calculation

Entire Service Area —
Rio Communities, Tierra Grande – 760 —

A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.