

Showings Statistics

| MLS Area | Total Showings | Buyer Interest (Showings / Listings) | Managed Listings |
|-----------------------------------------------------|----------------|--------------------------------------|------------------|
| Academy West – 32 | 352 | 6.9 | 51 |
| Albuquerque Acres West – 21 | 184 | 5.8 | 32 |
| Belen – 741 | 72 | 2.1 | 35 |
| Bernalillo / Algodones – 170 | 80 | 3.0 | 27 |
| Bosque Farms and Peralta – 710 | 33 | 1.5 | 22 |
| Corrales – 130 | 154 | 4.5 | 34 |
| Downtown Area – 80 | 222 | 3.8 | 58 |
| East Los Lunas, Tome, Valencia – 711 | 66 | 2.6 | 25 |
| Fairgrounds – 70 | 114 | 3.8 | 30 |
| Far Northeast Heights – 30 | 635 | 7.2 | 88 |
| Foothills North – 31 | 58 | 3.6 | 16 |
| Foothills South – 51 | 289 | 6.7 | 43 |
| Four Hills Village – 60 | 117 | 5.1 | 23 |
| Ladera Heights – 111 | 399 | 6.0 | 67 |
| Las Maravillas, Cypress Gardens – 721 | 121 | 4.8 | 25 |
| Los Lunas – 700 | 164 | 3.5 | 47 |
| Meadow Lake, El Cerro Mission, Monterrey Park – 720 | 43 | 3.3 | 13 |
| Mesa Del Sol – 72 | 17 | 2.8 | 6 |
| Near North Valley – 101 | 388 | 6.1 | 64 |
| Near South Valley – 90 | 221 | 5.1 | 43 |
| North Albuquerque Acres Area – 20 | 181 | 6.5 | 28 |
| North of I-40 – 220 | 186 | 3.4 | 54 |
| North Valley – 100 | 241 | 4.2 | 58 |
| Northeast Edgewood – 270 | 44 | 4.0 | 11 |
| Northeast Heights – 50 | 825 | 5.9 | 140 |
| Northwest Edgewood – 250 | 85 | 2.4 | 36 |
| Northwest Heights – 110 | 587 | 4.0 | 145 |
| Paradise East – 121 | 256 | 4.8 | 53 |
| Paradise West – 120 | 348 | 5.8 | 60 |
| Placitas Area – 180 | 170 | 3.8 | 45 |
| Rio Communities, Tierra Grande – 760 | 47 | 2.5 | 19 |
| Rio Rancho Central – 161 | 187 | 4.3 | 44 |
| Rio Rancho Mid – 150 | 654 | 6.3 | 103 |
| Rio Rancho Mid-North – 151 | 266 | 3.6 | 74 |
| Rio Rancho Mid-West – 152 | 45 | 2.4 | 19 |
| Rio Rancho North – 160 | 331 | 2.8 | 117 |
| Rio Rancho South – 140 | 181 | 3.3 | 55 |
| Sandia Heights – 10 | 216 | 7.2 | 30 |
| South 217 Area – 260 | 49 | 3.5 | 14 |
| South Moriarty – 291 | 54 | 1.5 | 37 |
| South of I-40 – 230 | 86 | 2.5 | 35 |
| South Socorro – 621 | 12 | 0.7 | 18 |

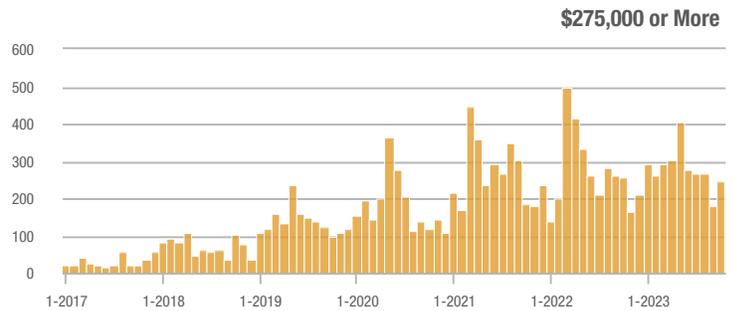
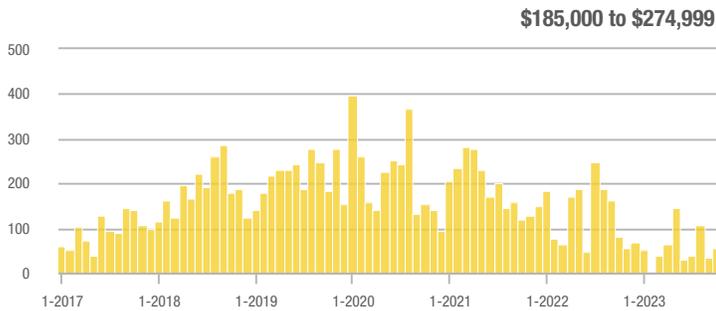
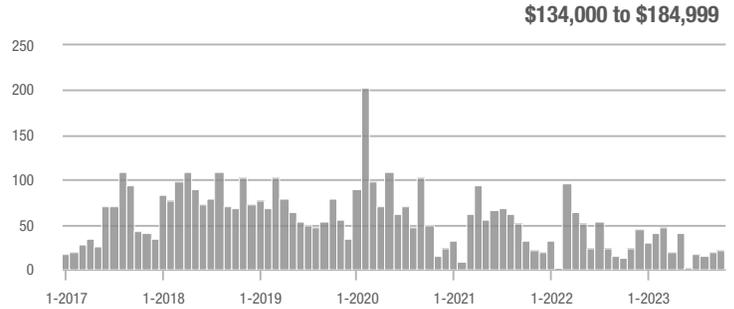
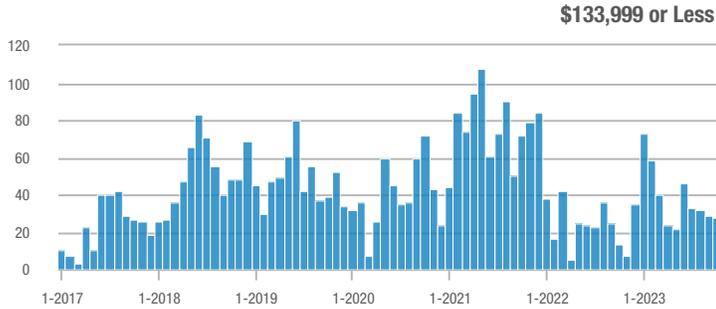
Showings Statistics

| MLS Area | Total Showings | Buyer Interest (Showings / Listings) | Managed Listings |
|------------------------|----------------|--------------------------------------|------------------|
| Southeast Heights – 71 | 280 | 4.7 | 59 |
| Southwest Heights – 92 | 568 | 5.5 | 104 |
| UNM – 40 | 214 | 5.1 | 42 |
| UNM South – 42 | 232 | 4.7 | 49 |
| Uptown – 41 | 258 | 5.6 | 46 |
| Valley Farms – 91 | 90 | 4.5 | 20 |
| West Los Lunas – 701 | 58 | 2.4 | 24 |
| Zuzax, Tijeras – 240 | 80 | 2.0 | 41 |

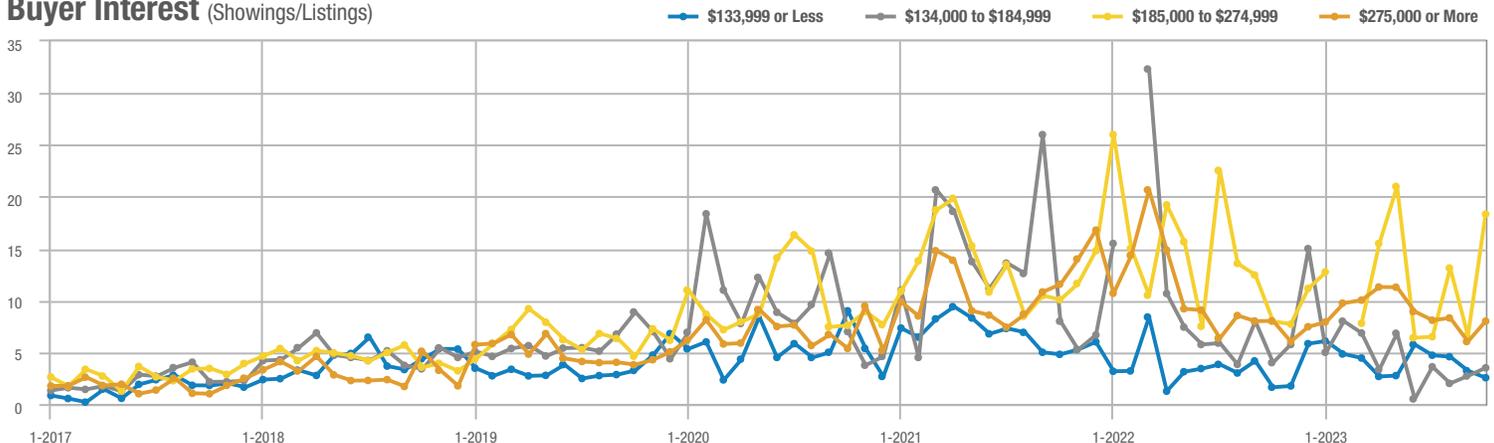
Academy West – 32

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 28 | + 115.4% | - 3.4% | 2.5 | + 56.6% | - 21.0% | 11 | + 37.5% | + 22.2% |
| \$134,000 to \$184,999 | 21 | + 75.0% | + 10.5% | 3.5 | - 12.5% | + 28.9% | 6 | + 100.0% | - 14.3% |
| \$185,000 to \$274,999 | 55 | - 31.3% | + 66.7% | 18.3 | + 129.2% | + 177.8% | 3 | - 70.0% | - 40.0% |
| \$275,000 or More | 248 | - 3.5% | + 37.0% | 8.0 | - 0.4% | + 32.6% | 31 | - 3.1% | + 3.3% |
| Total | 352 | - 2.8% | + 34.4% | 6.9 | + 1.1% | + 34.4% | 51 | - 3.8% | 0.0% |

Showings



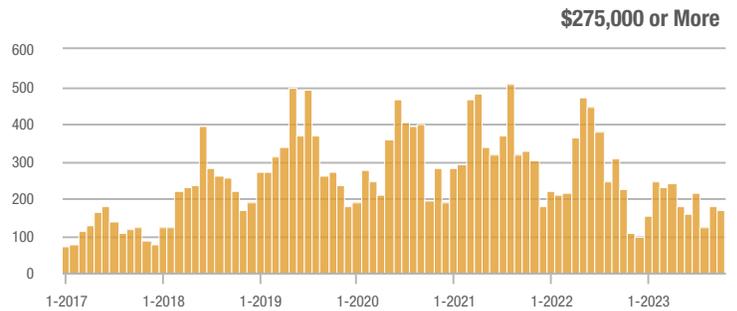
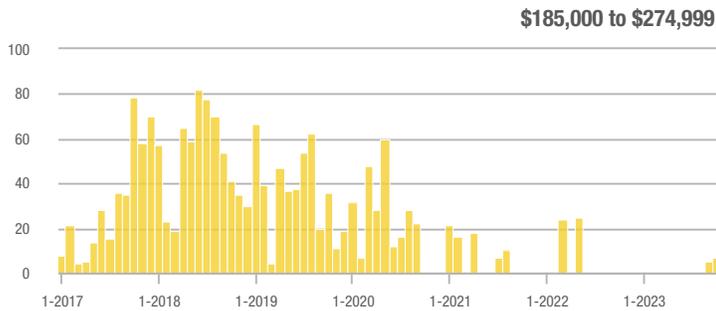
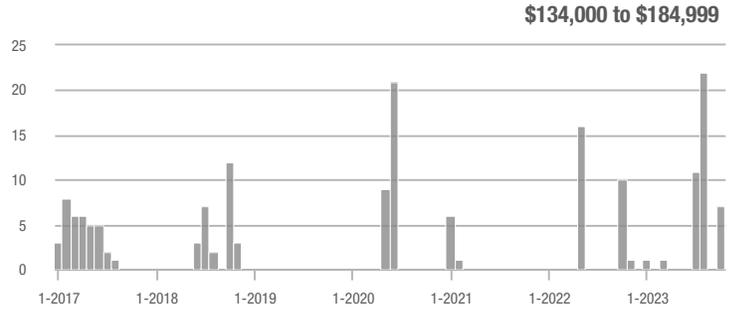
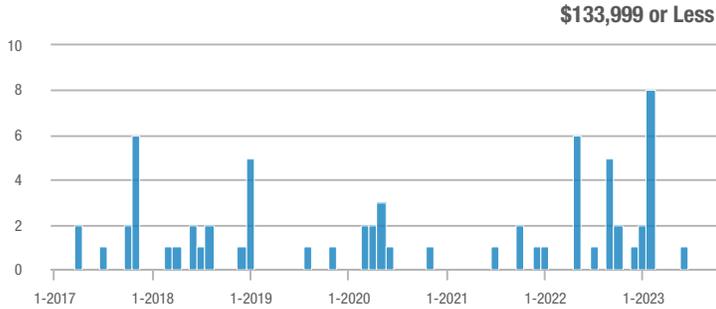
Buyer Interest (Showings/Listings)



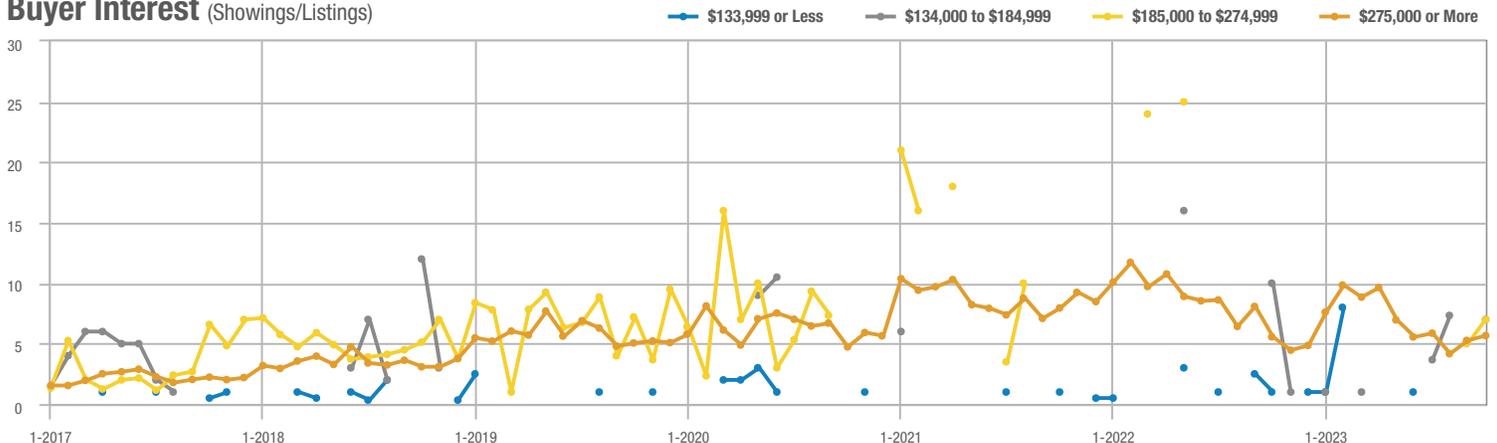
Albuquerque Acres West – 21

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 7 | - 30.0% | — | 7.0 | - 30.0% | — | 1 | 0.0% | 0.0% |
| \$185,000 to \$274,999 | 7 | — | + 40.0% | 7.0 | — | + 40.0% | 1 | — | 0.0% |
| \$275,000 or More | 170 | - 25.4% | - 5.0% | 5.7 | + 1.9% | + 7.6% | 30 | - 26.8% | - 11.8% |
| Total | 184 | - 23.3% | 0.0% | 5.8 | + 5.4% | + 12.5% | 32 | - 27.3% | - 11.1% |

Showings



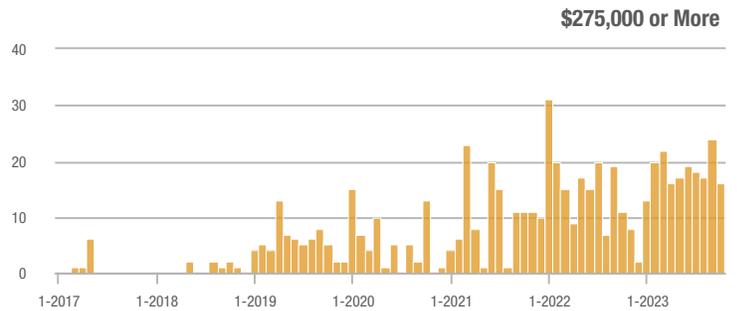
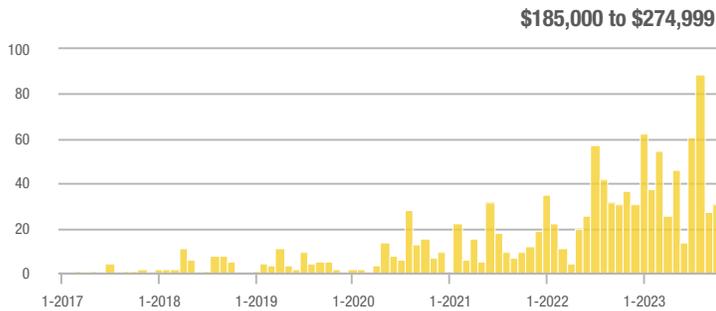
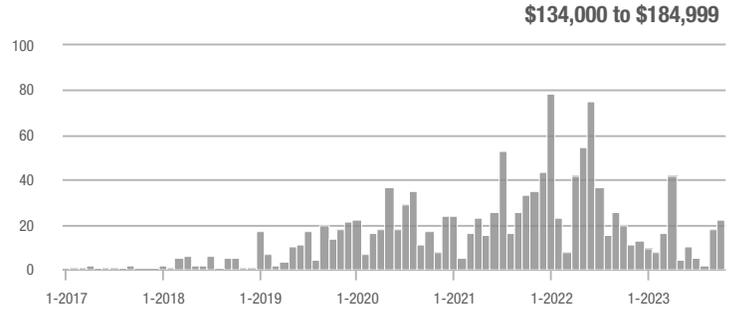
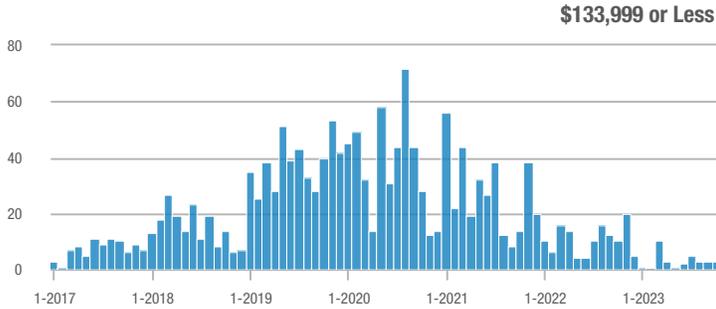
Buyer Interest (Showings/Listings)



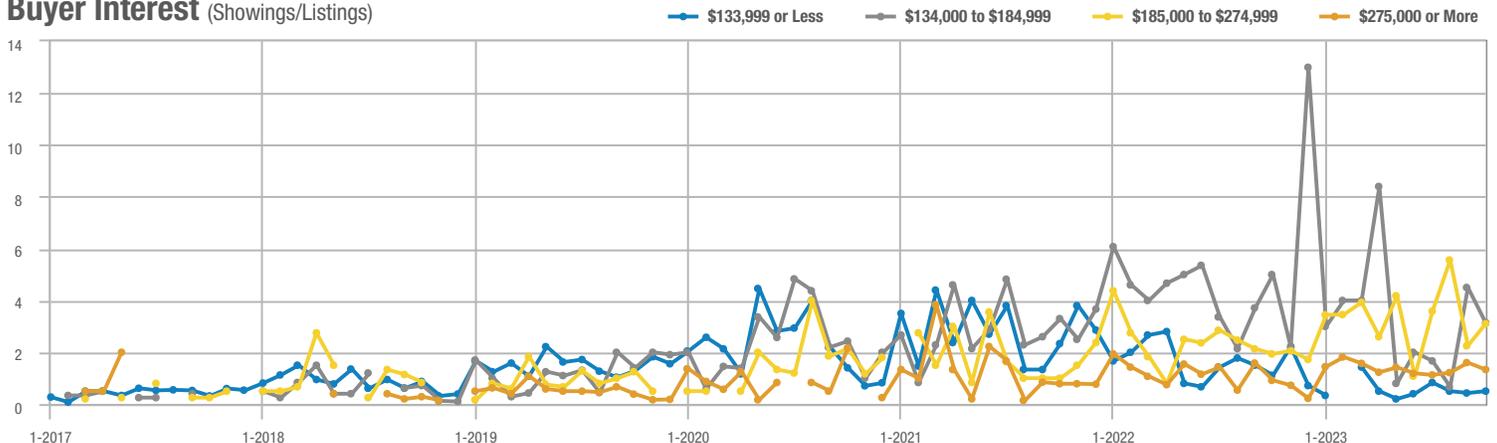
Belen – 741

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 3 | - 70.0% | 0.0% | 0.5 | - 55.0% | + 16.7% | 6 | - 33.3% | - 14.3% |
| \$134,000 to \$184,999 | 22 | + 10.0% | + 22.2% | 3.1 | - 37.1% | - 30.2% | 7 | + 75.0% | + 75.0% |
| \$185,000 to \$274,999 | 31 | 0.0% | + 14.8% | 3.1 | + 60.0% | + 37.8% | 10 | - 37.5% | - 16.7% |
| \$275,000 or More | 16 | + 45.5% | - 33.3% | 1.3 | + 45.5% | - 16.7% | 12 | 0.0% | - 20.0% |
| Total | 72 | 0.0% | 0.0% | 2.1 | + 17.1% | + 8.6% | 35 | - 14.6% | - 7.9% |

Showings



Buyer Interest (Showings/Listings)

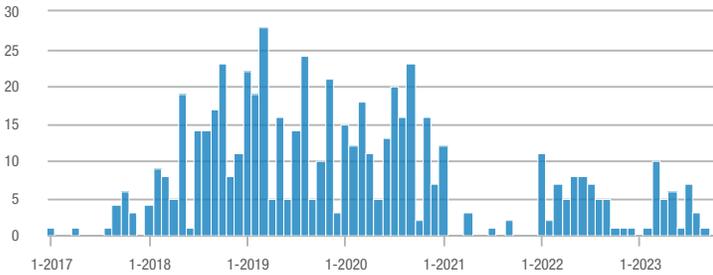


Bernalillo / Algodones – 170

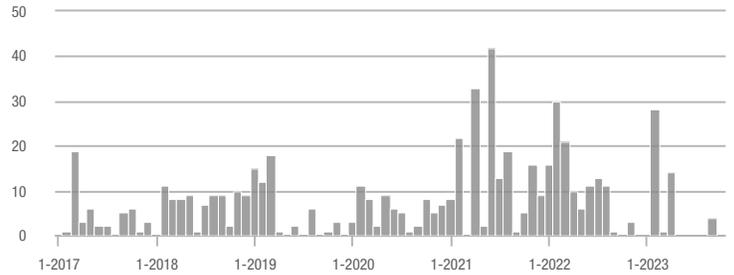
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 1 | - 66.7% | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 1 | - 66.7% | - 50.0% |
| \$275,000 or More | 80 | + 122.2% | - 25.2% | 3.2 | + 68.9% | - 19.3% | 25 | + 31.6% | - 7.4% |
| Total | 80 | + 66.7% | - 33.3% | 3.0 | + 54.3% | - 23.5% | 27 | + 8.0% | - 12.9% |

Showings

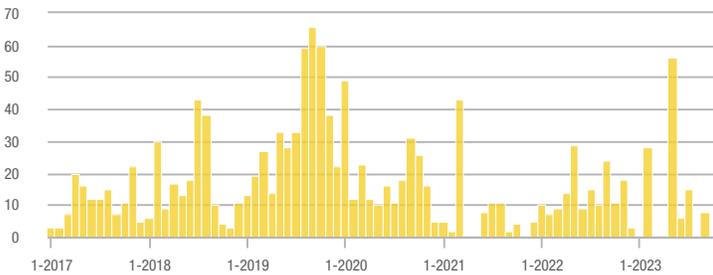
\$133,999 or Less



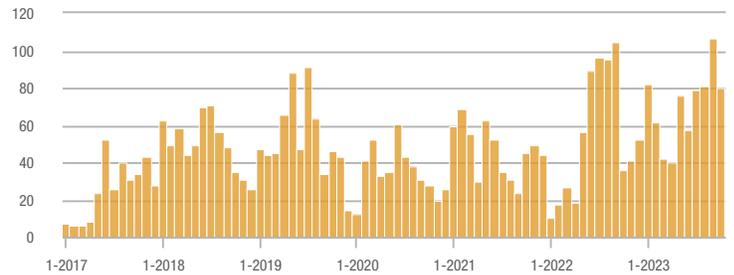
\$134,000 to \$184,999



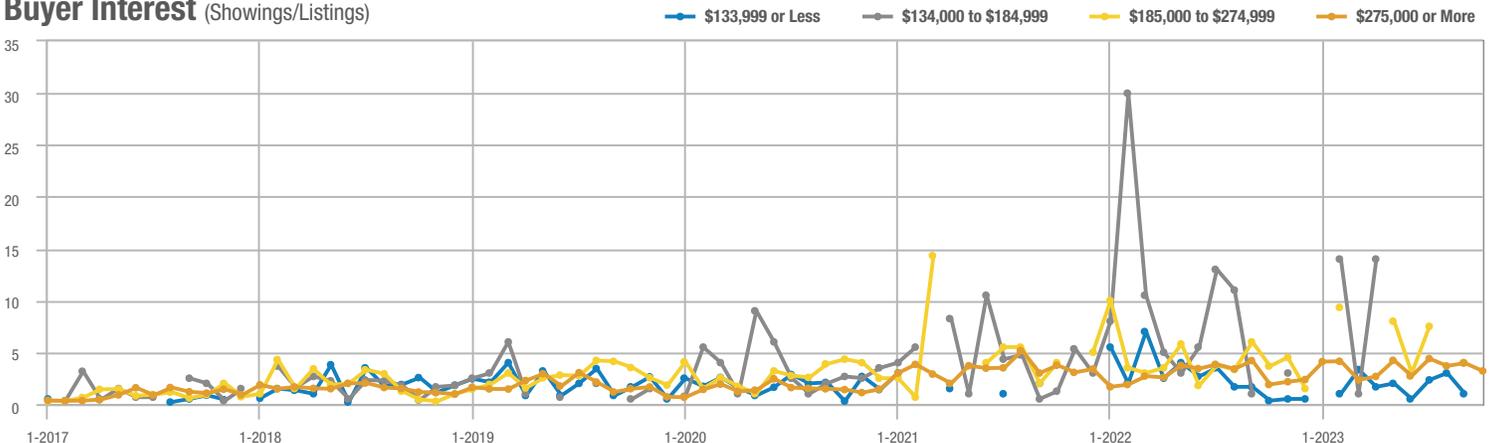
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

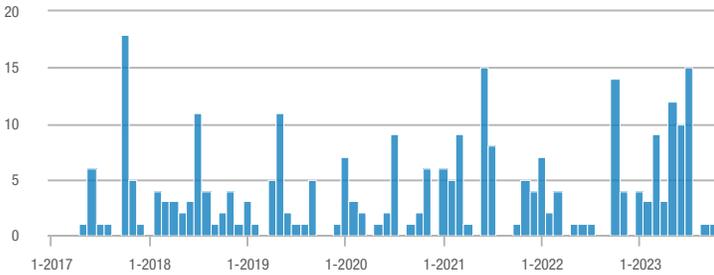


Bosque Farms and Peralta – 710

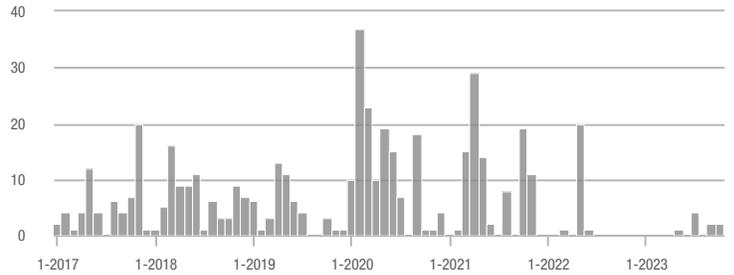
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 1 | - 92.9% | 0.0% | 0.5 | - 92.9% | - 50.0% | 2 | 0.0% | + 100.0% |
| \$134,000 to \$184,999 | 2 | — | 0.0% | 1.0 | — | + 50.0% | 2 | — | - 33.3% |
| \$185,000 to \$274,999 | 6 | + 50.0% | - 53.8% | 1.5 | + 12.5% | - 53.8% | 4 | + 33.3% | 0.0% |
| \$275,000 or More | 24 | - 65.7% | + 71.4% | 1.7 | - 51.0% | + 83.7% | 14 | - 30.0% | - 6.7% |
| Total | 33 | - 62.5% | + 10.0% | 1.5 | - 57.4% | + 15.0% | 22 | - 12.0% | - 4.3% |

Showings

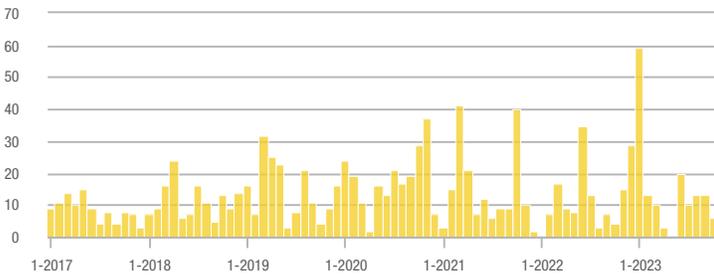
\$133,999 or Less



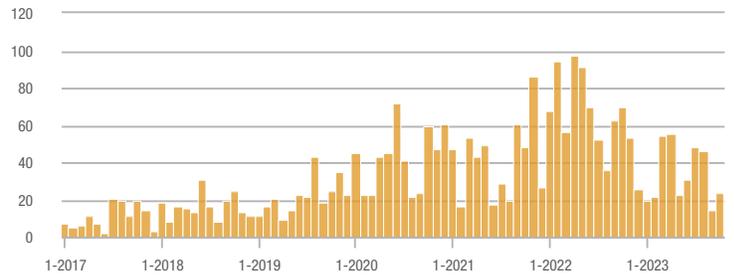
\$134,000 to \$184,999



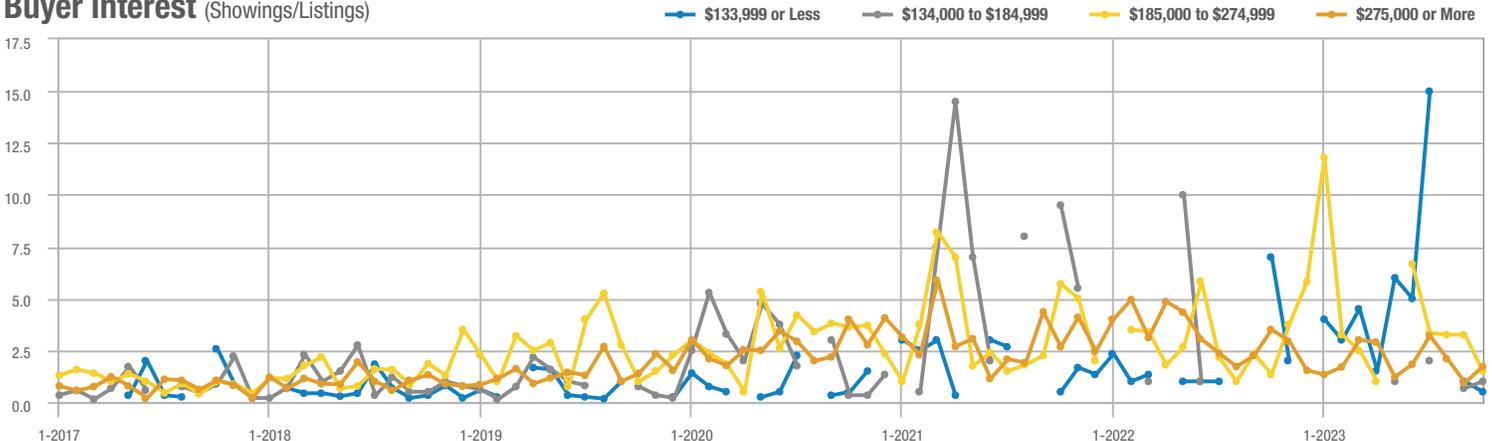
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

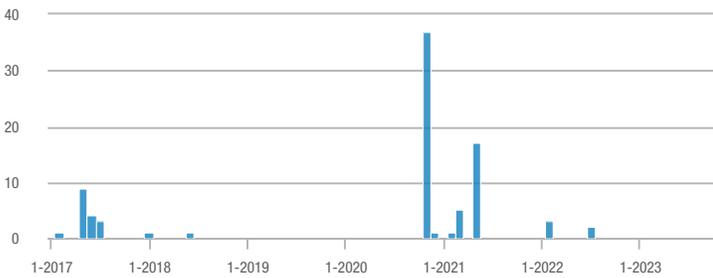


Corrales – 130

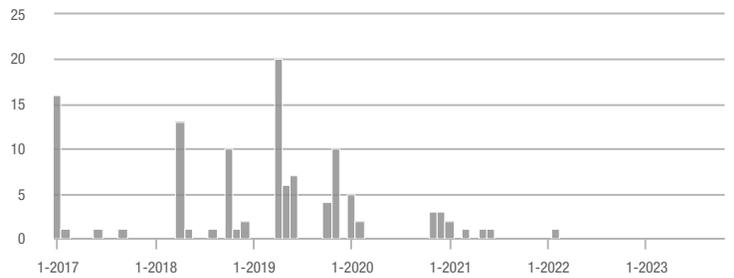
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 22 | + 2,100.0% | + 100.0% | 5.5 | + 3,750.0% | + 100.0% | 4 | - 42.9% | 0.0% |
| \$275,000 or More | 132 | - 30.2% | + 37.5% | 4.4 | - 6.9% | + 23.8% | 30 | - 25.0% | + 11.1% |
| Total | 154 | - 18.9% | + 43.9% | 4.5 | + 16.8% | + 31.2% | 34 | - 30.6% | + 9.7% |

Showings

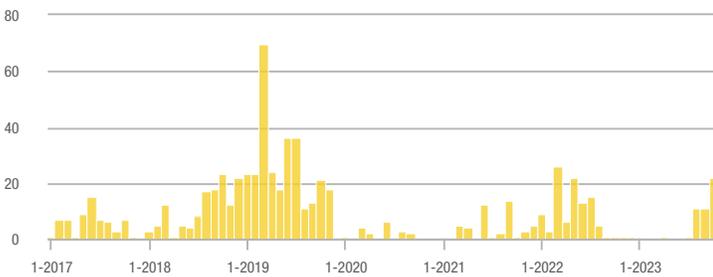
\$133,999 or Less



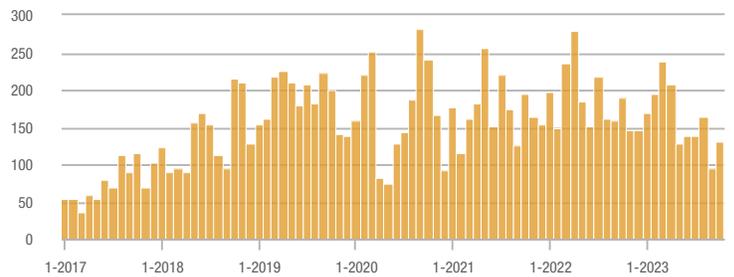
\$134,000 to \$184,999



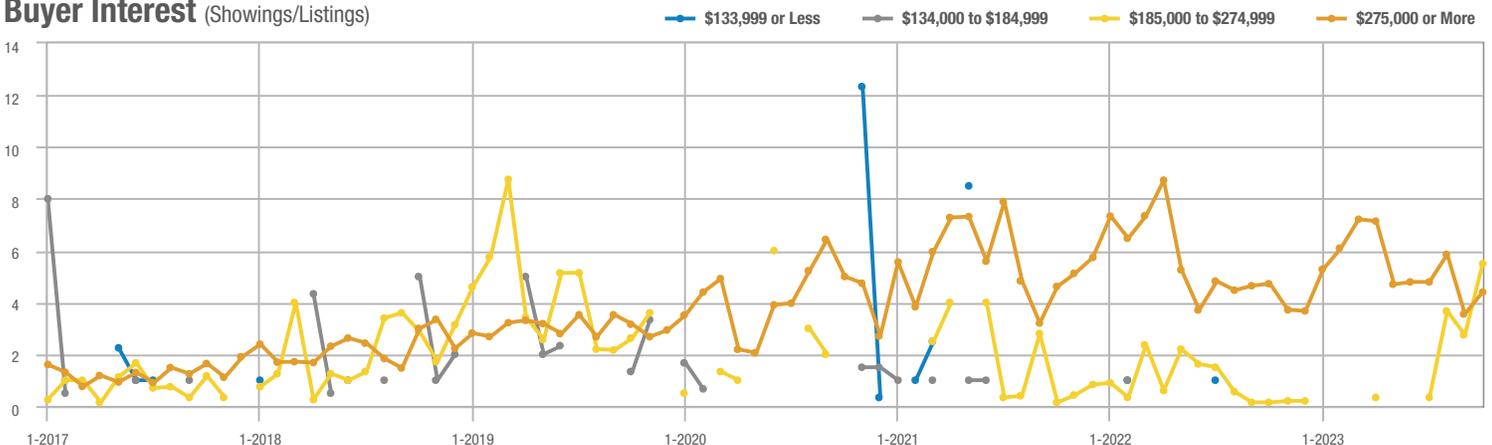
\$185,000 to \$274,999



\$275,000 or More



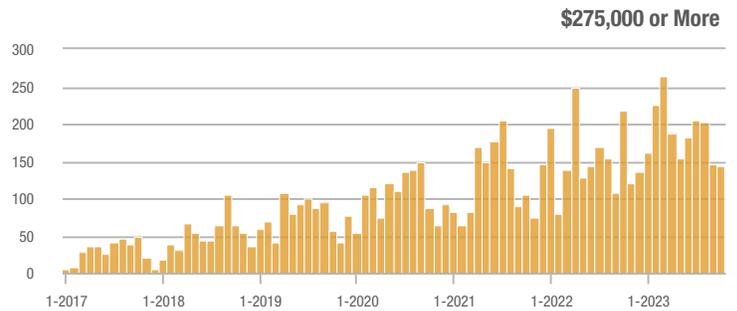
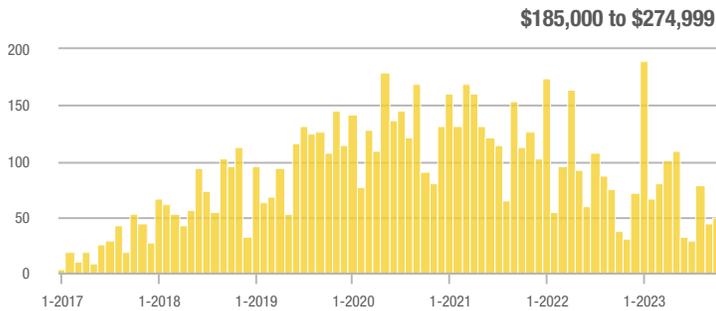
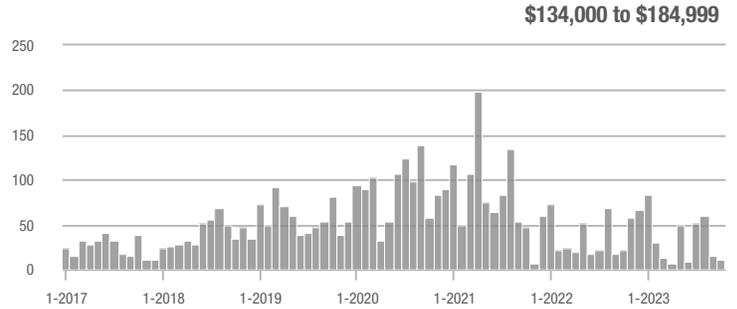
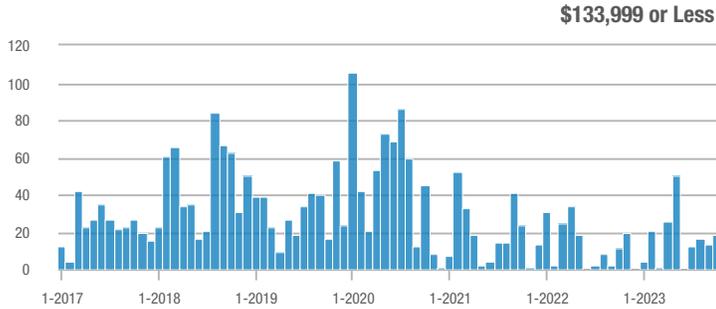
Buyer Interest (Showings/Listings)



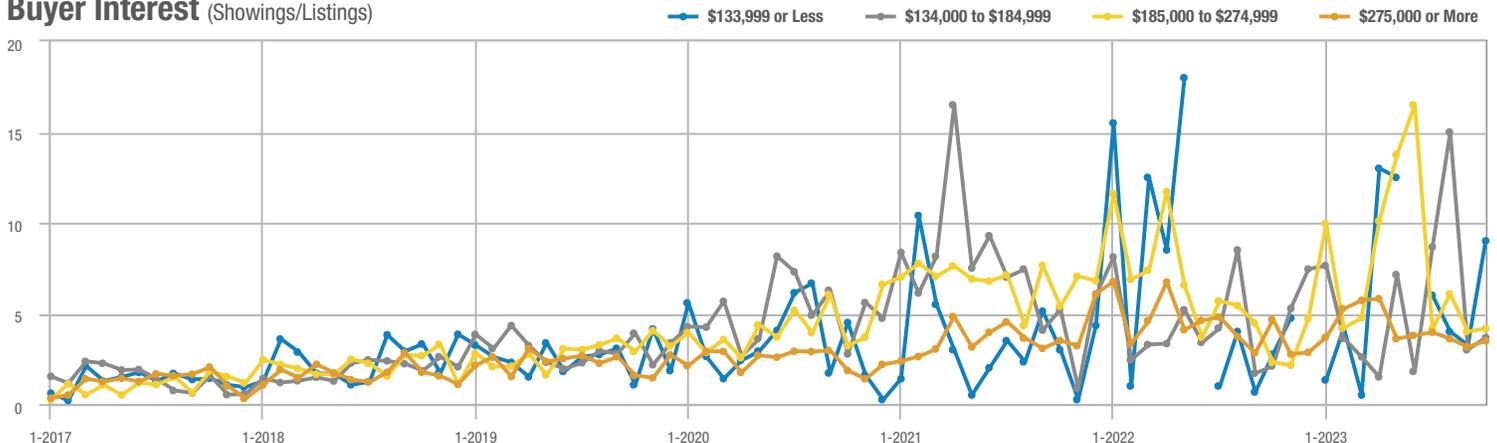
Downtown Area – 80

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 18 | + 63.6% | + 38.5% | 9.0 | + 227.3% | + 176.9% | 2 | - 50.0% | - 50.0% |
| \$134,000 to \$184,999 | 11 | - 47.6% | - 26.7% | 3.7 | + 74.6% | + 22.2% | 3 | - 70.0% | - 40.0% |
| \$185,000 to \$274,999 | 50 | + 35.1% | + 13.6% | 4.2 | + 80.2% | + 4.2% | 12 | - 25.0% | + 9.1% |
| \$275,000 or More | 143 | - 34.7% | - 1.4% | 3.5 | - 25.1% | + 10.6% | 41 | - 12.8% | - 10.9% |
| Total | 222 | - 22.9% | + 2.3% | 3.8 | + 2.3% | + 16.4% | 58 | - 24.7% | - 12.1% |

Showings



Buyer Interest (Showings/Listings)

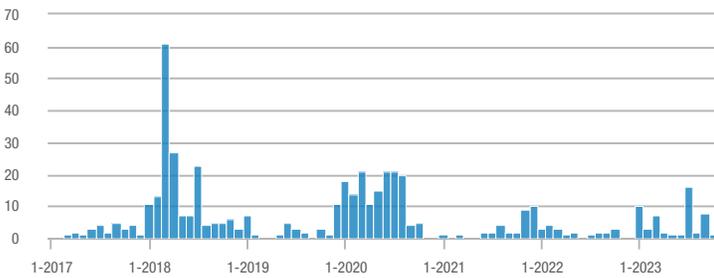


East Los Lunas, Tome, Valencia – 711

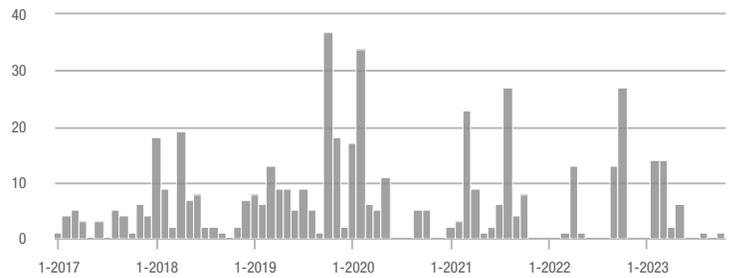
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 1 | - 66.7% | - 87.5% | 0.5 | + 16.7% | - 75.0% | 2 | - 71.4% | - 50.0% |
| \$134,000 to \$184,999 | 1 | - 96.3% | — | 0.5 | - 92.6% | — | 2 | - 50.0% | + 100.0% |
| \$185,000 to \$274,999 | 8 | - 79.5% | — | 2.7 | - 31.6% | — | 3 | - 70.0% | + 50.0% |
| \$275,000 or More | 56 | + 143.5% | + 21.7% | 3.1 | + 102.9% | - 5.3% | 18 | + 20.0% | + 28.6% |
| Total | 66 | - 28.3% | + 22.2% | 2.6 | + 3.3% | + 2.7% | 25 | - 30.6% | + 19.0% |

Showings

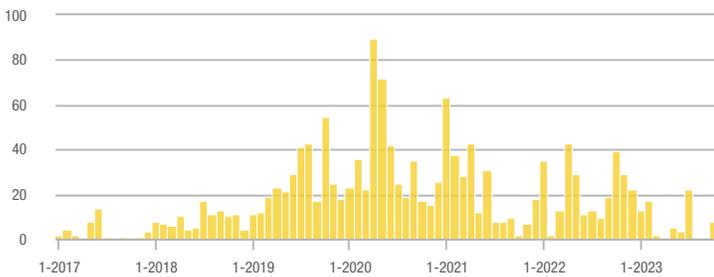
\$133,999 or Less



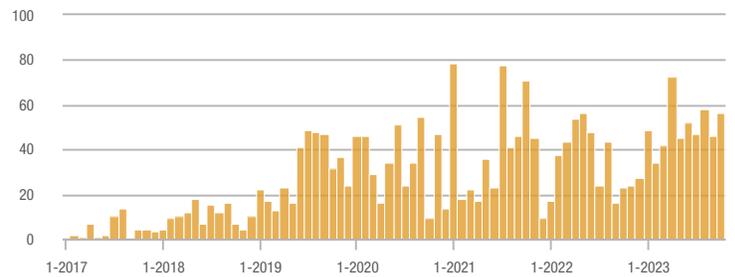
\$134,000 to \$184,999



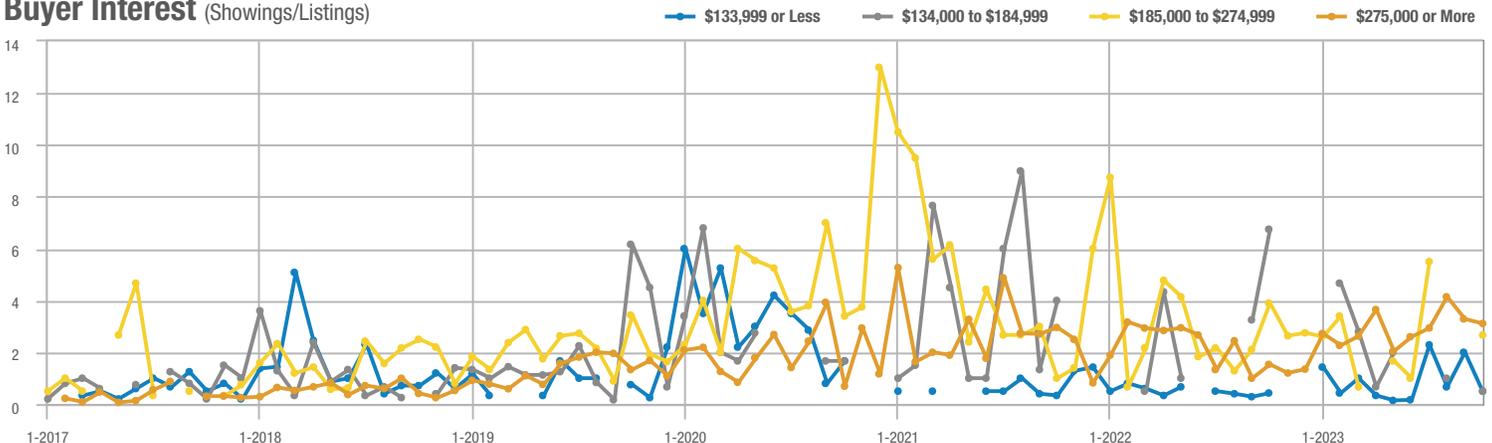
\$185,000 to \$274,999



\$275,000 or More



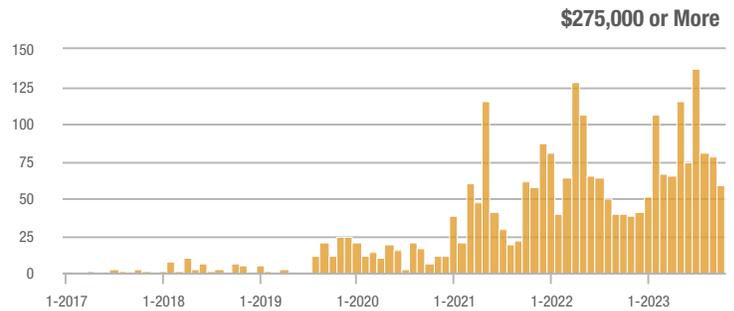
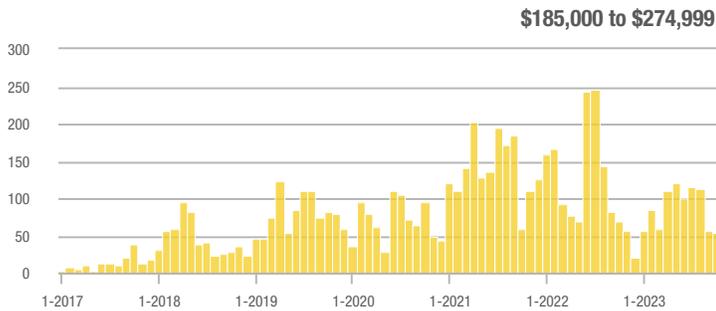
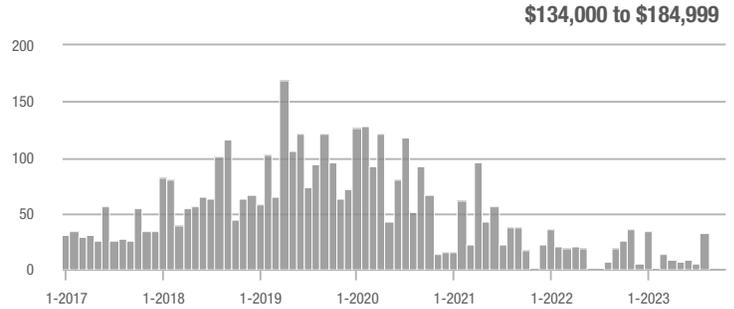
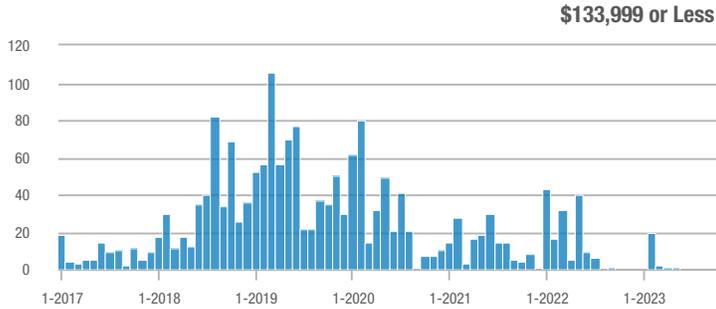
Buyer Interest (Showings/Listings)



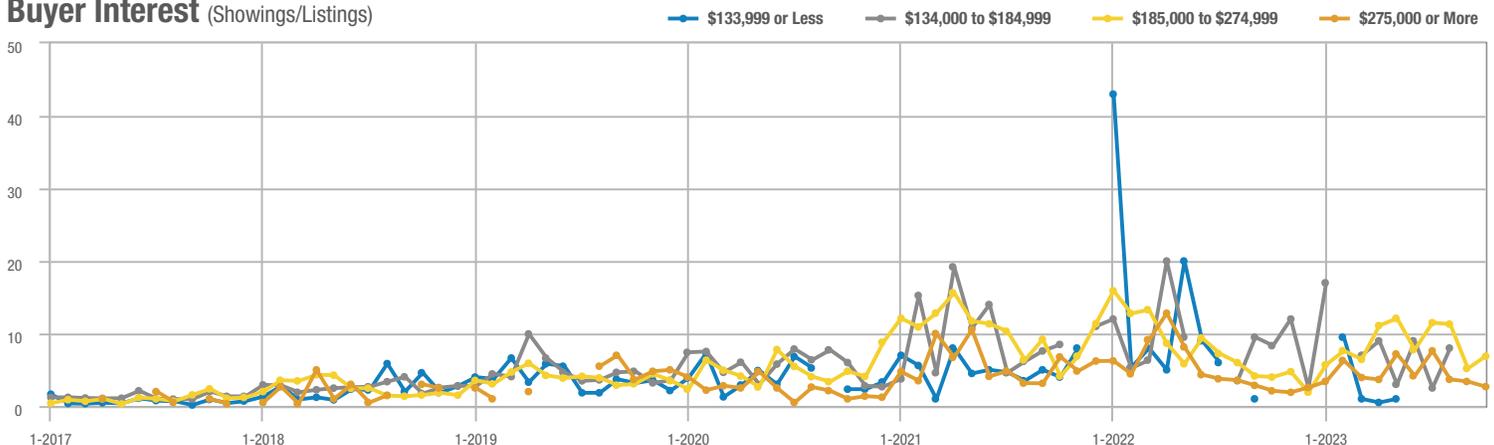
Fairgrounds – 70

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 55 | - 19.1% | - 3.5% | 6.9 | + 71.9% | + 32.7% | 8 | - 52.9% | - 27.3% |
| \$275,000 or More | 59 | + 47.5% | - 24.4% | 2.7 | + 27.4% | - 20.9% | 22 | + 15.8% | - 4.3% |
| Total | 114 | - 14.3% | - 15.6% | 3.8 | + 11.4% | - 4.3% | 30 | - 23.1% | - 11.8% |

Showings



Buyer Interest (Showings/Listings)

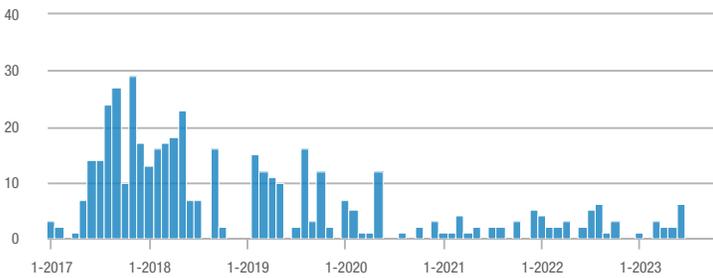


Far Northeast Heights – 30

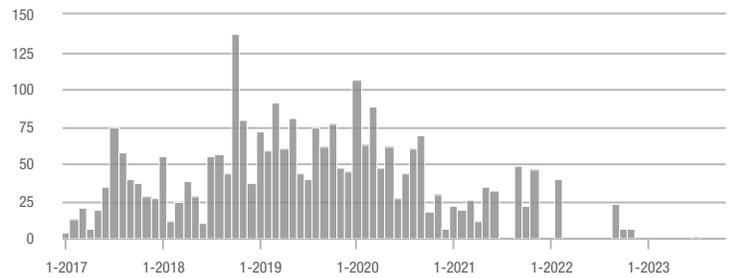
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 15 | - 69.4% | - 77.3% | 3.8 | - 54.1% | - 77.3% | 4 | - 33.3% | 0.0% |
| \$275,000 or More | 620 | - 12.3% | + 8.6% | 7.4 | - 6.0% | + 15.0% | 84 | - 6.7% | - 5.6% |
| Total | 635 | - 17.0% | - 0.3% | 7.2 | - 4.7% | + 5.4% | 88 | - 12.9% | - 5.4% |

Showings

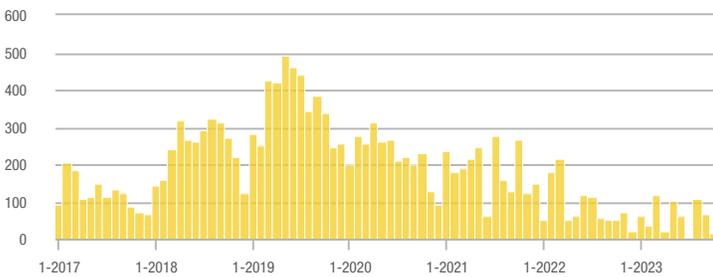
\$133,999 or Less



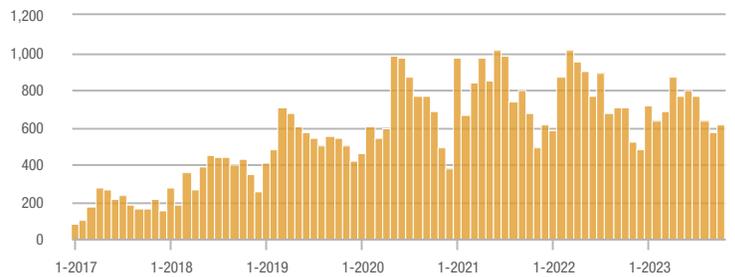
\$134,000 to \$184,999



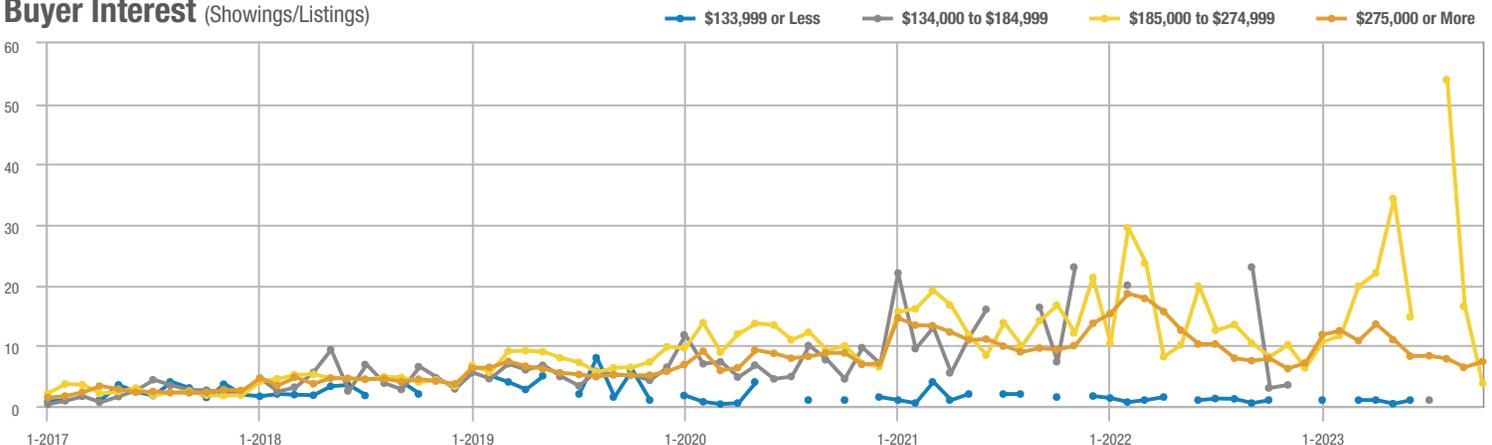
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

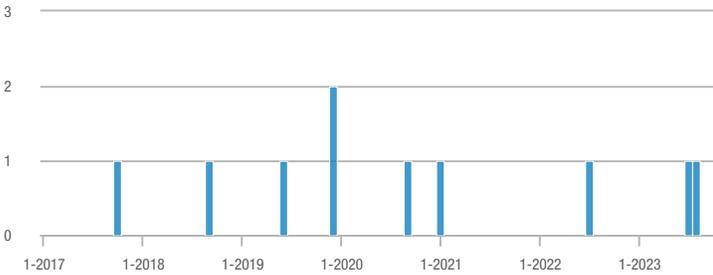


Foothills North – 31

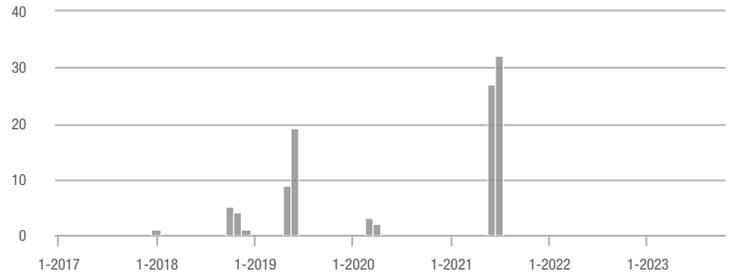
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 1 | — | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$275,000 or More | 58 | - 9.4% | 0.0% | 3.9 | - 21.5% | - 6.7% | 15 | + 15.4% | + 7.1% |
| Total | 58 | - 19.4% | 0.0% | 3.6 | - 29.5% | - 6.3% | 16 | + 14.3% | + 6.7% |

Showings

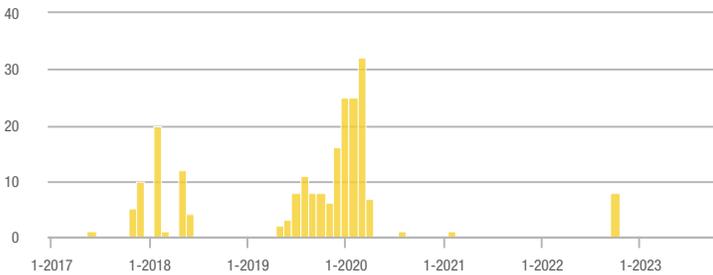
\$133,999 or Less



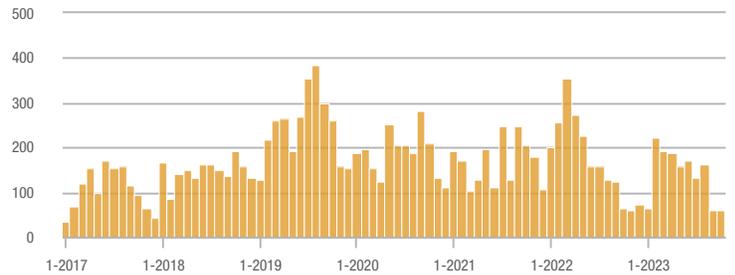
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

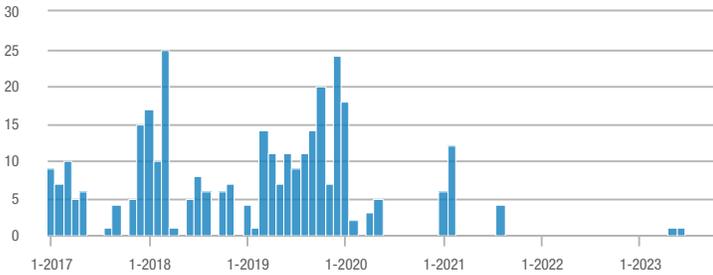


Foothills South – 51

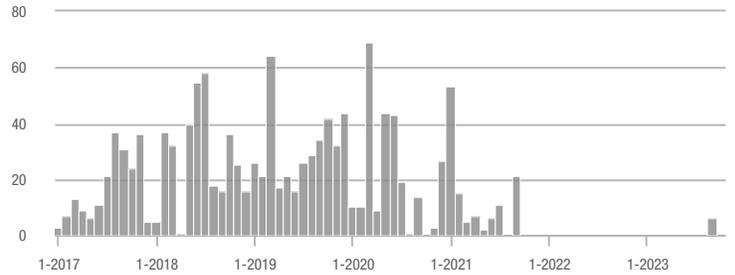
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 20 | - 54.5% | - 28.6% | 10.0 | + 81.8% | - 28.6% | 2 | - 75.0% | 0.0% |
| \$275,000 or More | 269 | + 19.0% | + 72.4% | 6.6 | - 15.8% | + 22.0% | 41 | + 41.4% | + 41.4% |
| Total | 289 | + 7.0% | + 52.1% | 6.7 | - 7.9% | + 13.2% | 43 | + 16.2% | + 34.4% |

Showings

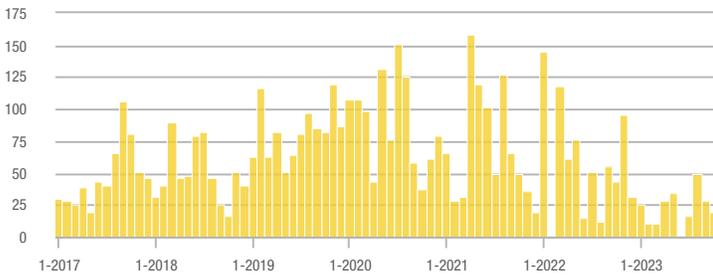
\$133,999 or Less



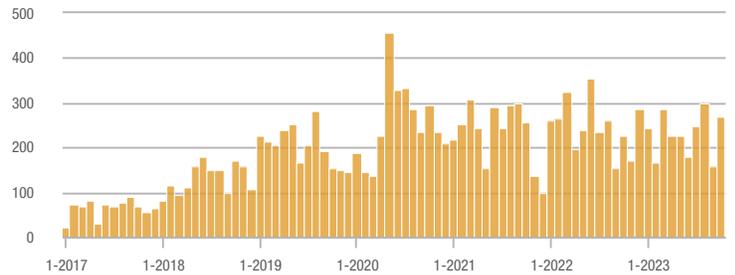
\$134,000 to \$184,999



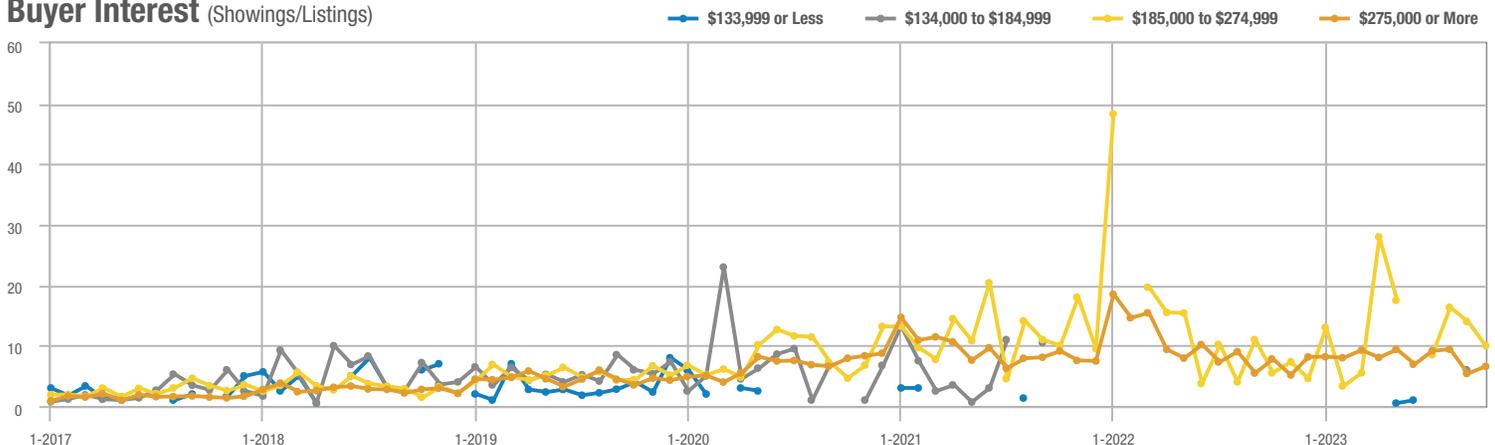
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

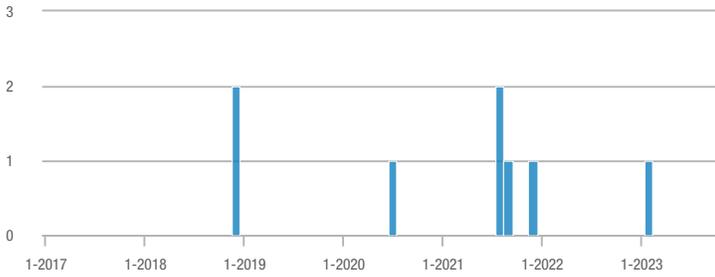


Four Hills Village – 60

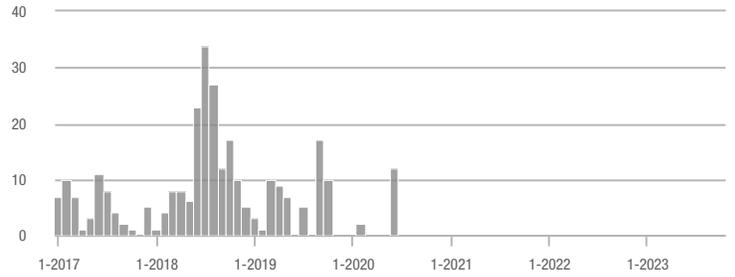
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$275,000 or More | 117 | + 48.1% | + 14.7% | 5.1 | + 22.3% | - 5.2% | 23 | + 21.1% | + 21.1% |
| Total | 117 | + 33.0% | + 12.5% | 5.1 | + 15.6% | - 2.2% | 23 | + 15.0% | + 15.0% |

Showings

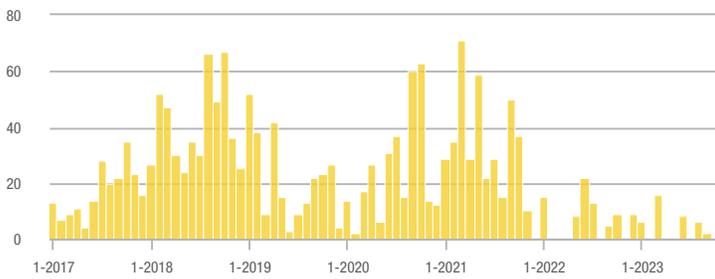
\$133,999 or Less



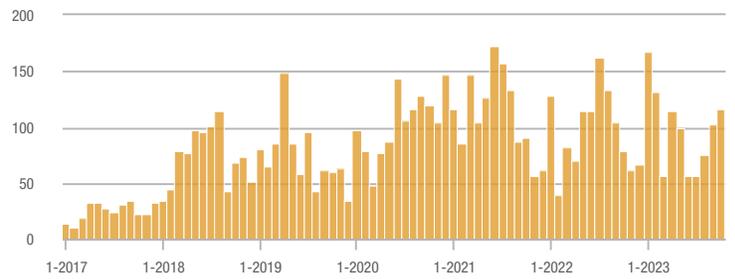
\$134,000 to \$184,999



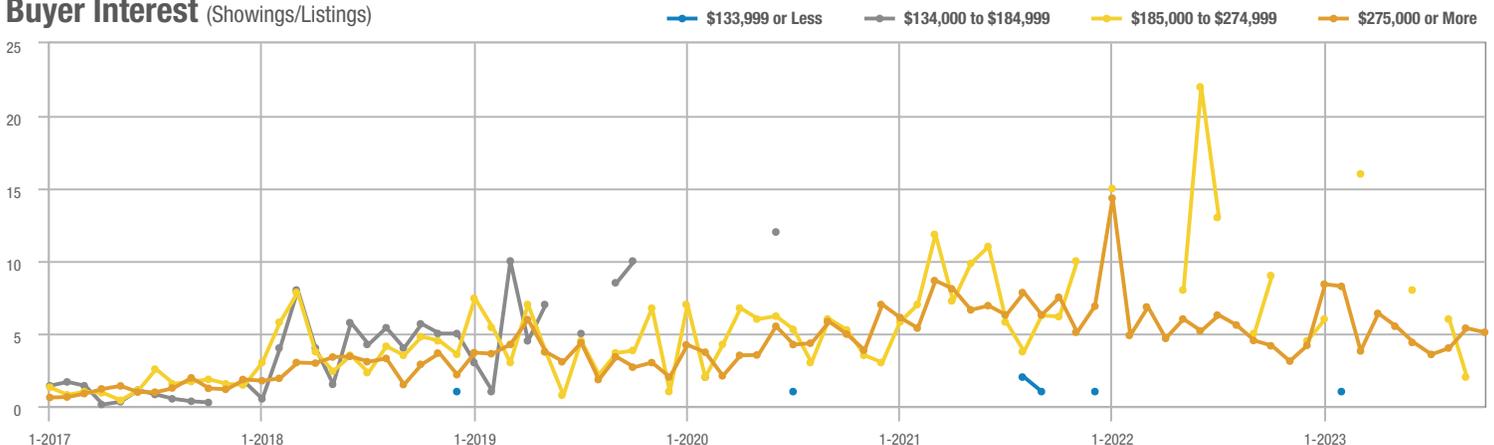
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

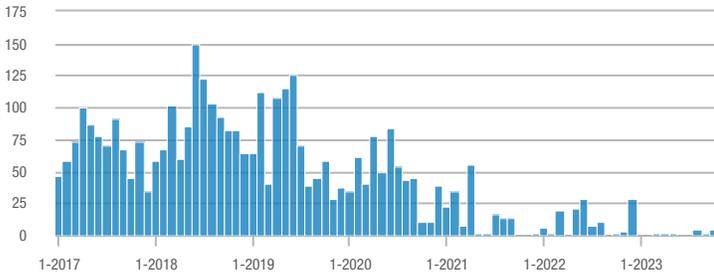


Ladera Heights – 111

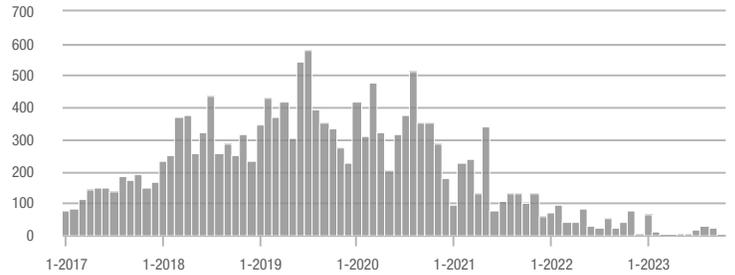
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 4 | + 300.0% | + 100.0% | 4.0 | + 300.0% | + 100.0% | 1 | 0.0% | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 157 | - 48.2% | + 118.1% | 7.5 | - 6.2% | + 55.8% | 21 | - 44.7% | + 40.0% |
| \$275,000 or More | 238 | - 34.6% | - 19.9% | 5.3 | + 6.1% | + 5.1% | 45 | - 38.4% | - 23.7% |
| Total | 399 | - 43.9% | + 0.8% | 6.0 | - 2.8% | + 15.8% | 67 | - 42.2% | - 13.0% |

Showings

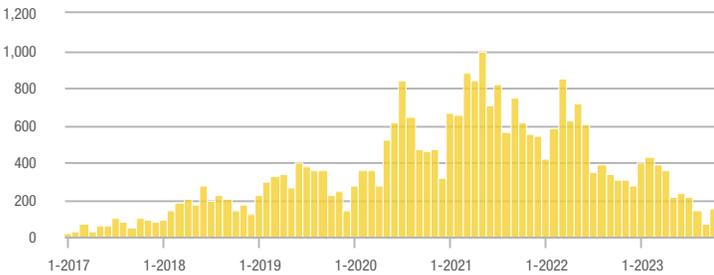
\$133,999 or Less



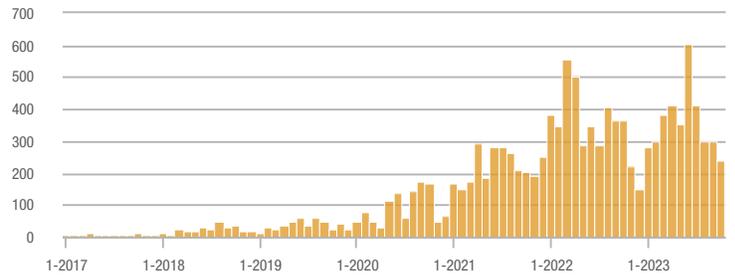
\$134,000 to \$184,999



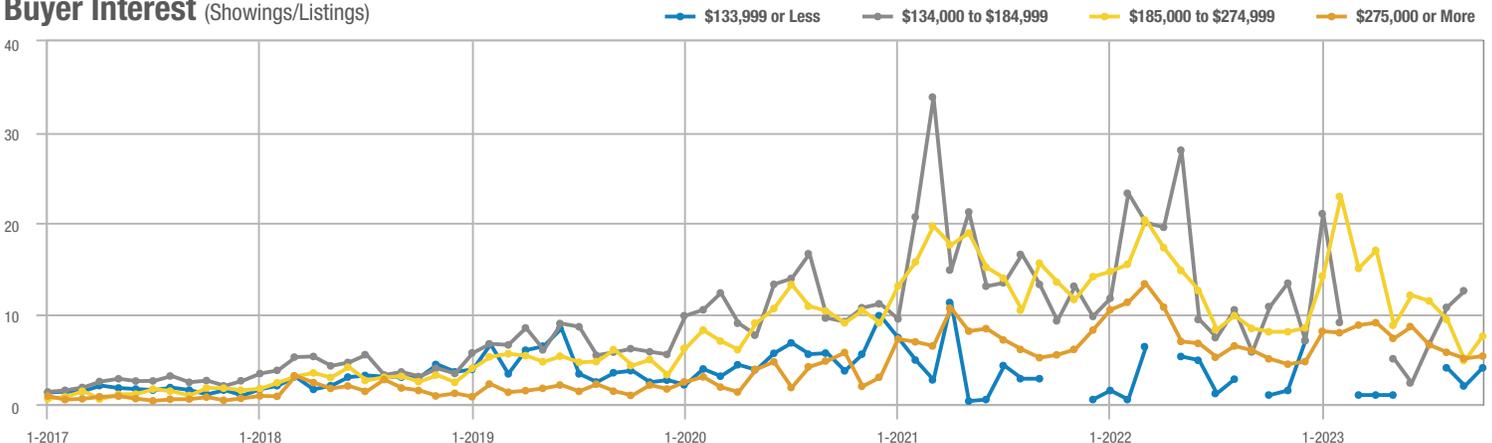
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

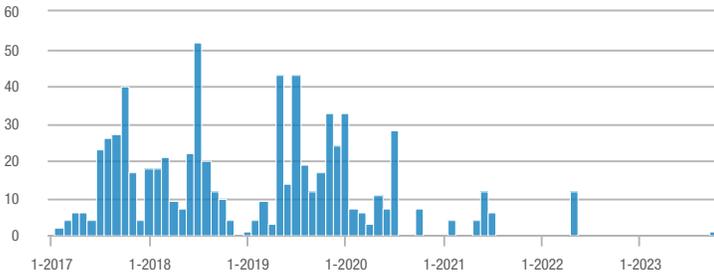


Las Maravillas, Cypress Gardens – 721

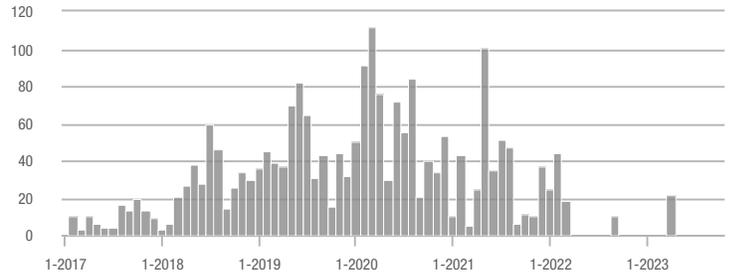
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 1 | — | — | 1.0 | — | — | 1 | — | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 97 | + 34.7% | + 102.1% | 8.1 | + 90.9% | + 51.6% | 12 | - 29.4% | + 33.3% |
| \$275,000 or More | 23 | + 35.3% | + 228.6% | 1.9 | - 43.6% | + 201.2% | 12 | + 140.0% | + 9.1% |
| Total | 121 | + 36.0% | + 120.0% | 4.8 | + 19.6% | + 84.8% | 25 | + 13.6% | + 19.0% |

Showings

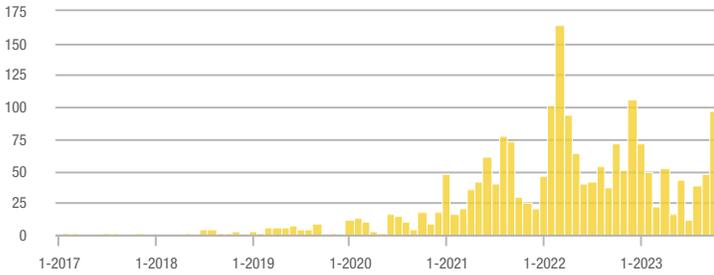
\$133,999 or Less



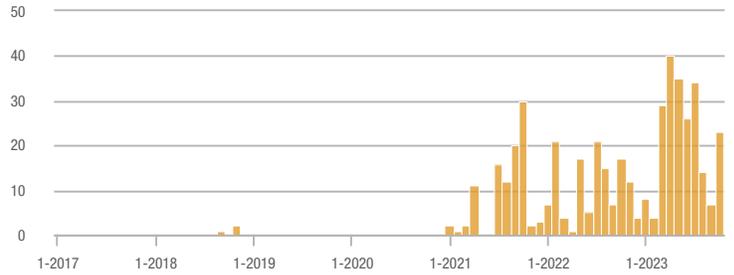
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



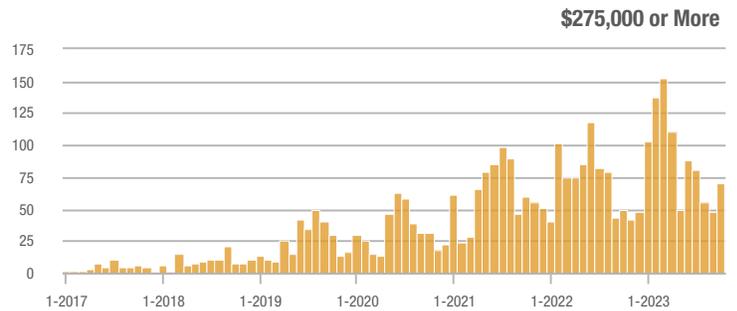
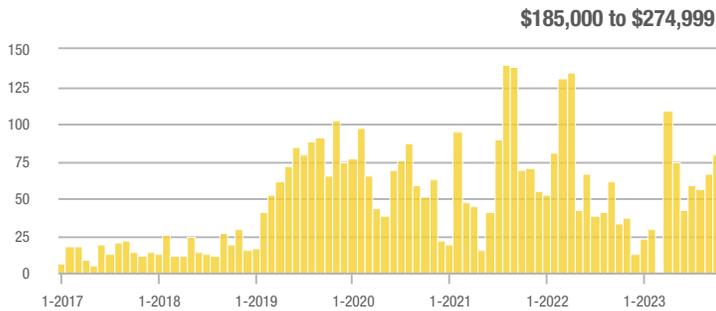
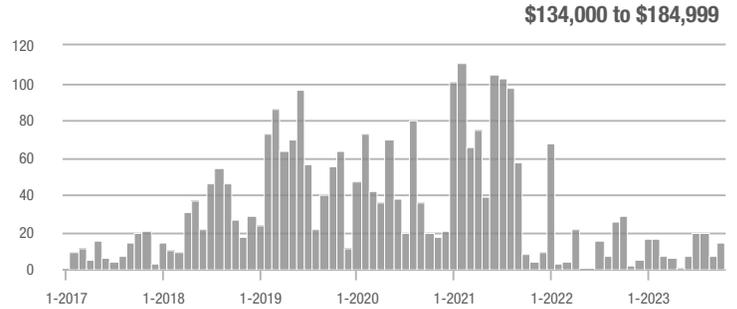
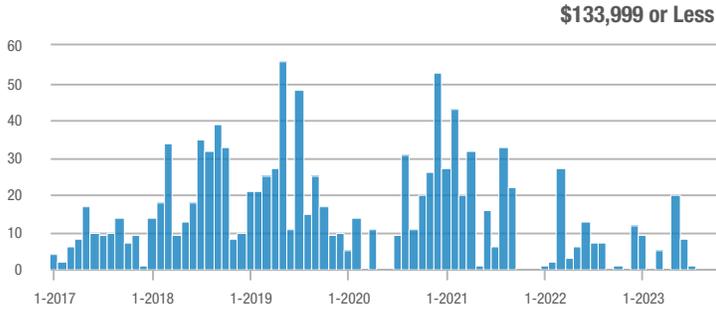
Buyer Interest (Showings/Listings)



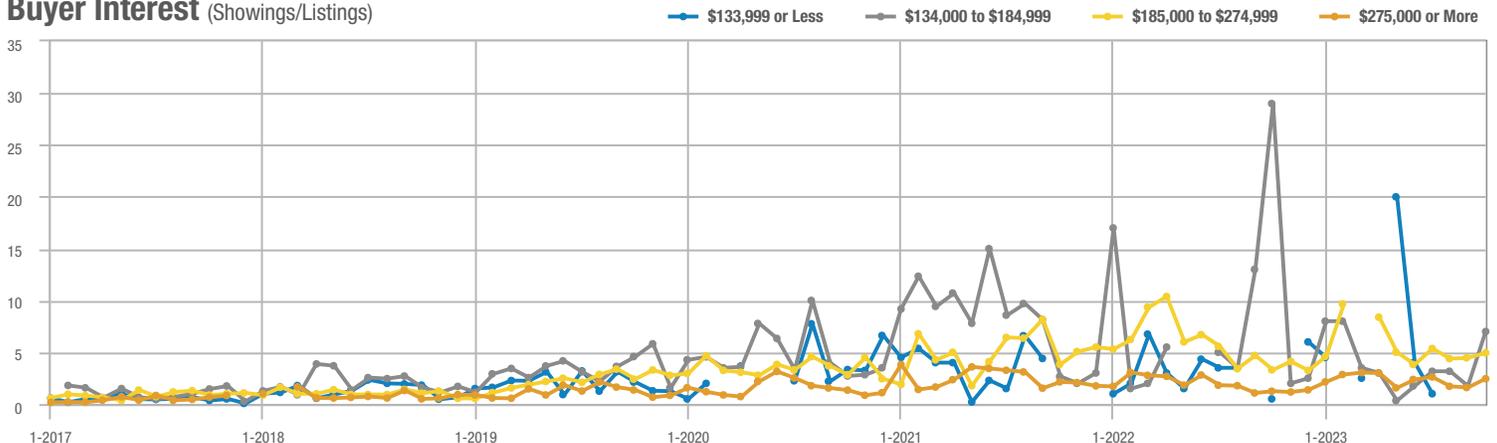
Los Lunas – 700

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 14 | - 51.7% | + 100.0% | 7.0 | - 75.9% | + 300.0% | 2 | + 100.0% | - 50.0% |
| \$185,000 to \$274,999 | 79 | + 139.4% | + 17.9% | 4.9 | + 49.6% | + 10.5% | 16 | + 60.0% | + 6.7% |
| \$275,000 or More | 71 | + 42.0% | + 47.9% | 2.4 | + 95.9% | + 53.0% | 29 | - 27.5% | - 3.3% |
| Total | 164 | + 45.1% | + 34.4% | 3.5 | + 63.7% | + 40.1% | 47 | - 11.3% | - 4.1% |

Showings



Buyer Interest (Showings/Listings)

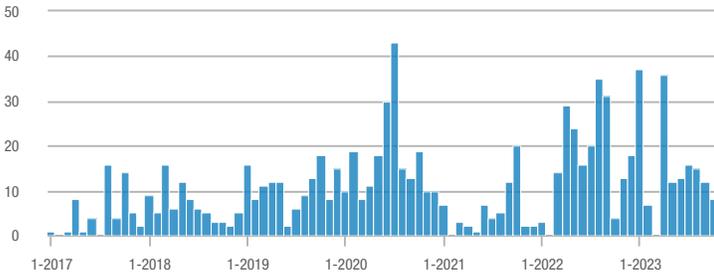


Meadow Lake, El Cerro Mission, Monterrey Park – 720

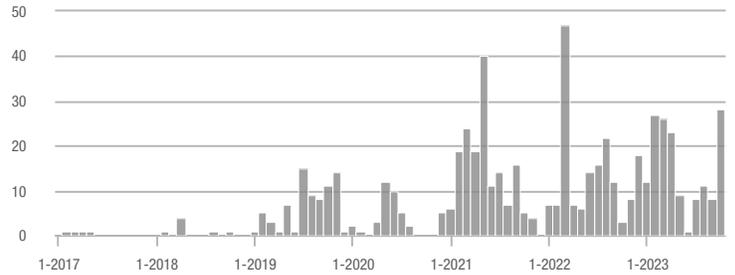
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 8 | + 100.0% | - 33.3% | 1.1 | + 185.7% | - 14.3% | 7 | - 30.0% | - 22.2% |
| \$134,000 to \$184,999 | 28 | + 833.3% | + 250.0% | 7.0 | + 366.7% | + 250.0% | 4 | + 100.0% | 0.0% |
| \$185,000 to \$274,999 | 3 | - 50.0% | — | 3.0 | 0.0% | — | 1 | - 50.0% | — |
| \$275,000 or More | 4 | — | 0.0% | 4.0 | — | 0.0% | 1 | — | 0.0% |
| Total | 43 | + 230.8% | + 79.2% | 3.3 | + 256.2% | + 92.9% | 13 | - 7.1% | - 7.1% |

Showings

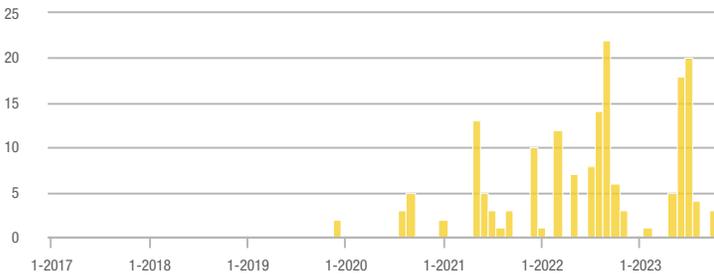
\$133,999 or Less



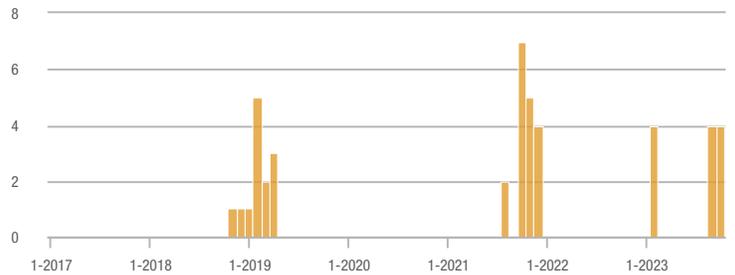
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



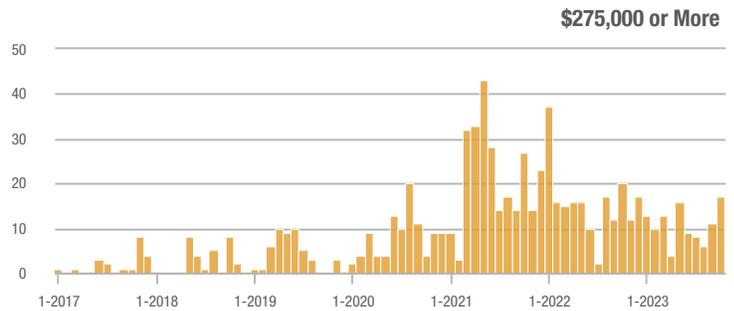
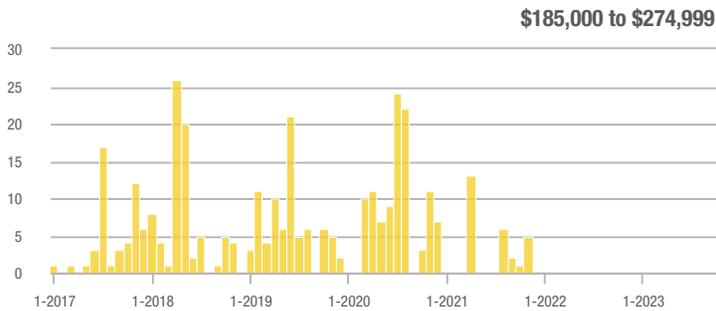
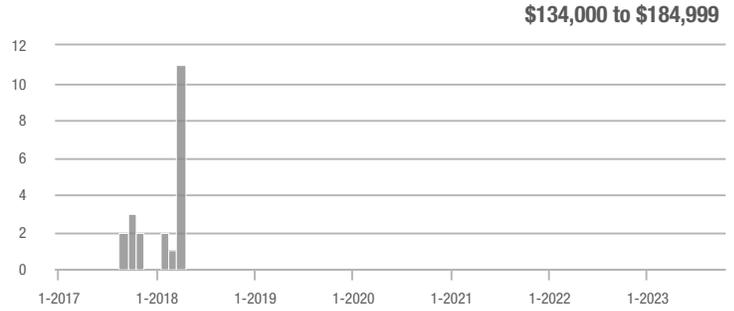
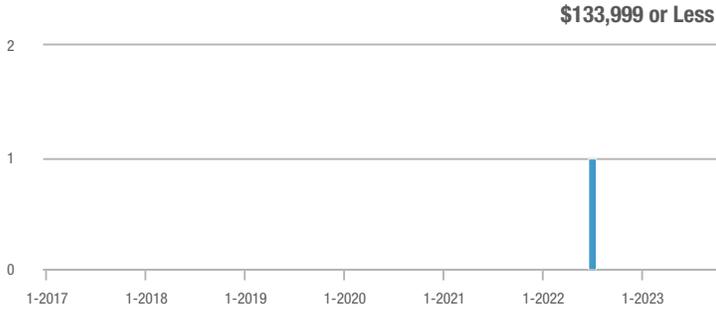
Buyer Interest (Showings/Listings)



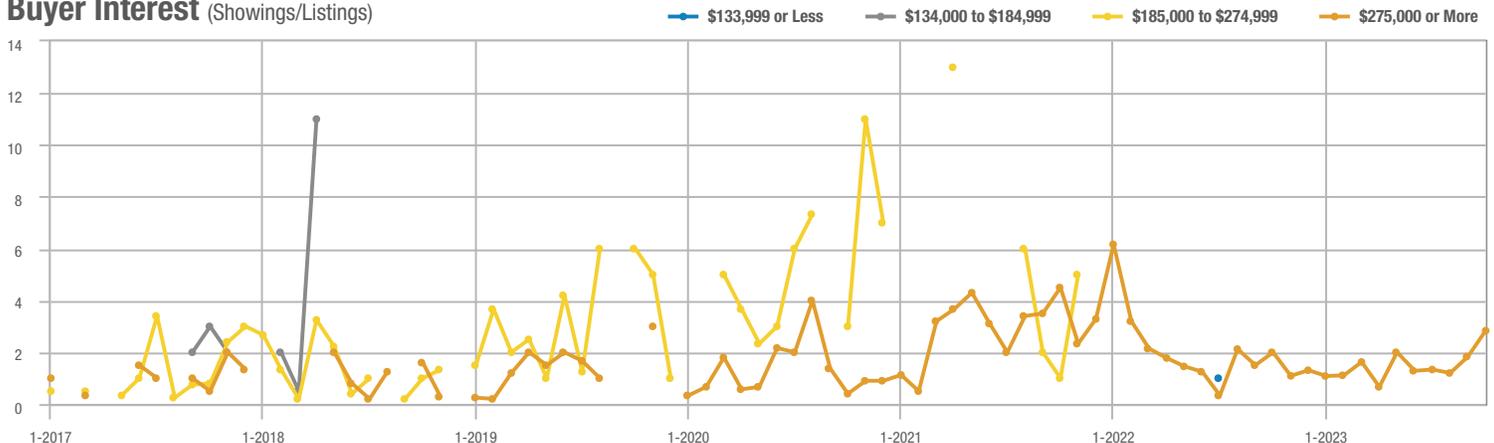
Mesa Del Sol – 72

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$275,000 or More | 17 | - 15.0% | + 54.5% | 2.8 | + 41.7% | + 54.5% | 6 | - 40.0% | 0.0% |
| Total | 17 | - 15.0% | + 54.5% | 2.8 | + 41.7% | + 54.5% | 6 | - 40.0% | 0.0% |

Showings



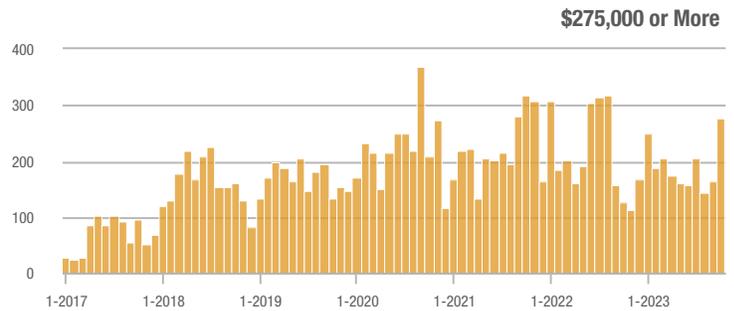
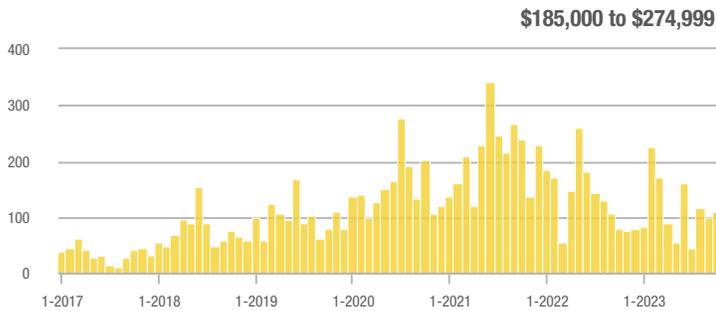
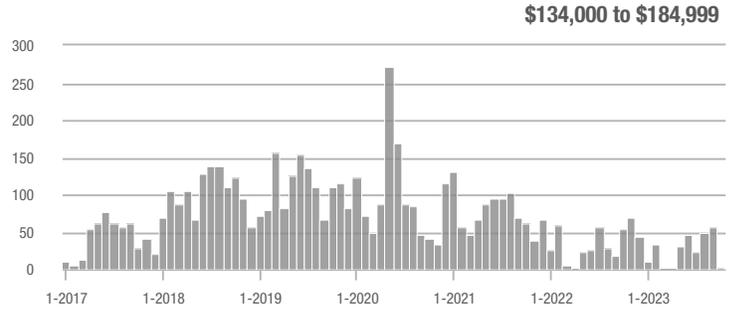
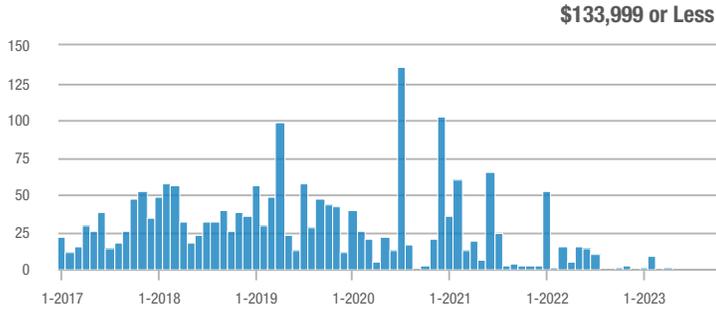
Buyer Interest (Showings/Listings)



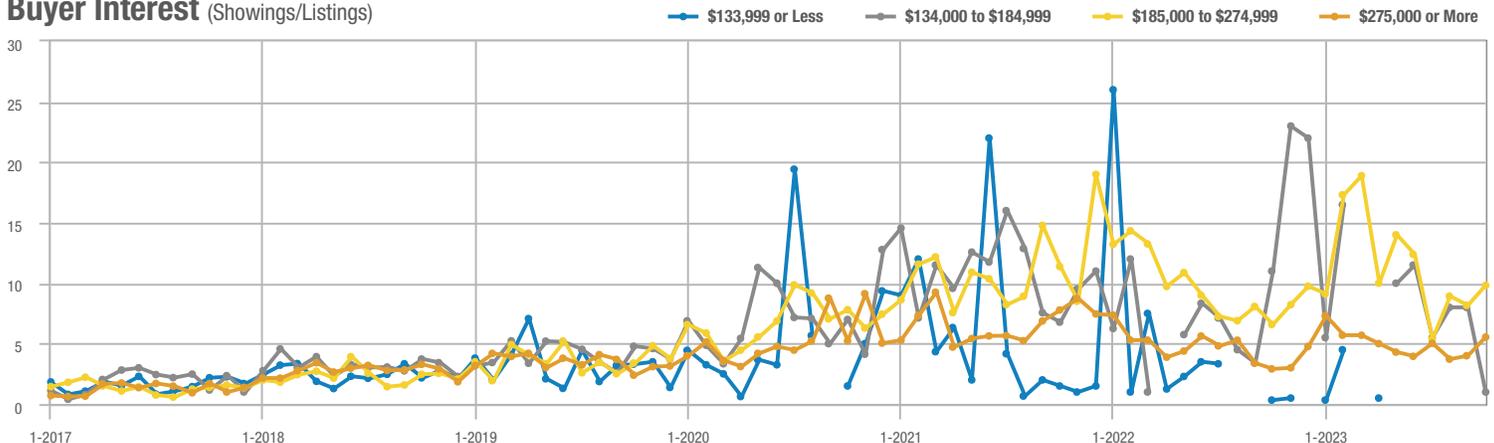
Near North Valley – 101

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 3 | - 94.5% | - 94.6% | 1.0 | - 90.9% | - 87.5% | 3 | - 40.0% | - 57.1% |
| \$185,000 to \$274,999 | 108 | + 36.7% | + 10.2% | 9.8 | + 49.1% | + 20.2% | 11 | - 8.3% | - 8.3% |
| \$275,000 or More | 277 | + 116.4% | + 68.9% | 5.5 | + 90.4% | + 38.5% | 50 | + 13.6% | + 22.0% |
| Total | 388 | + 47.5% | + 22.0% | 6.1 | + 47.5% | + 14.4% | 64 | 0.0% | + 6.7% |

Showings



Buyer Interest (Showings/Listings)

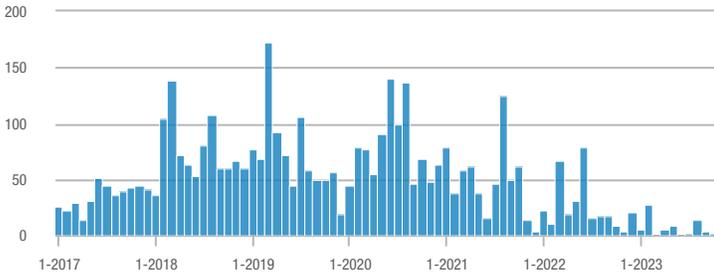


Near South Valley – 90

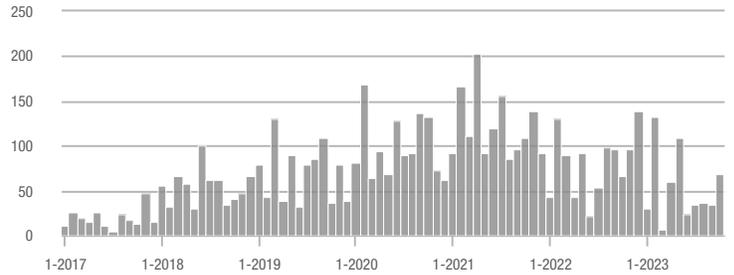
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 1 | - 88.9% | - 66.7% | 1.0 | - 66.7% | - 66.7% | 1 | - 66.7% | 0.0% |
| \$134,000 to \$184,999 | 68 | + 3.0% | + 100.0% | 6.8 | + 13.3% | 0.0% | 10 | - 9.1% | + 100.0% |
| \$185,000 to \$274,999 | 104 | - 20.6% | + 52.9% | 6.5 | - 0.8% | + 43.4% | 16 | - 20.0% | + 6.7% |
| \$275,000 or More | 48 | + 84.6% | + 23.1% | 3.0 | + 73.1% | + 30.8% | 16 | + 6.7% | - 5.9% |
| Total | 221 | - 4.7% | + 53.5% | 5.1 | + 8.6% | + 35.6% | 43 | - 12.2% | + 13.2% |

Showings

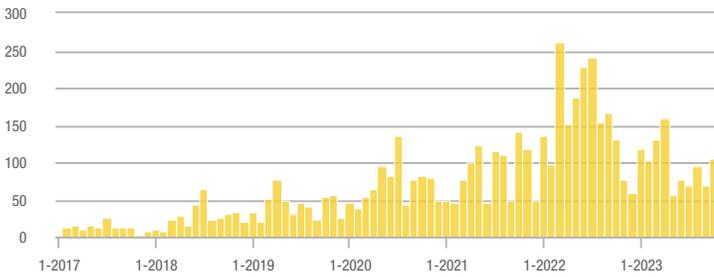
\$133,999 or Less



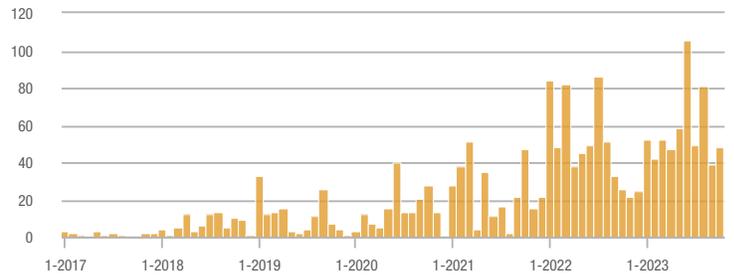
\$134,000 to \$184,999



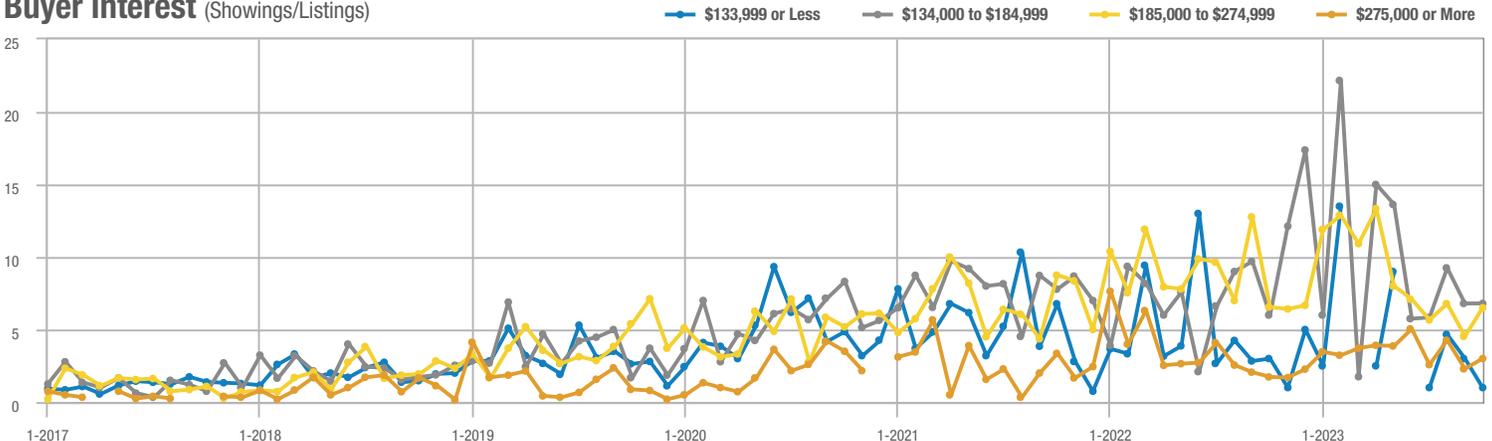
\$185,000 to \$274,999



\$275,000 or More



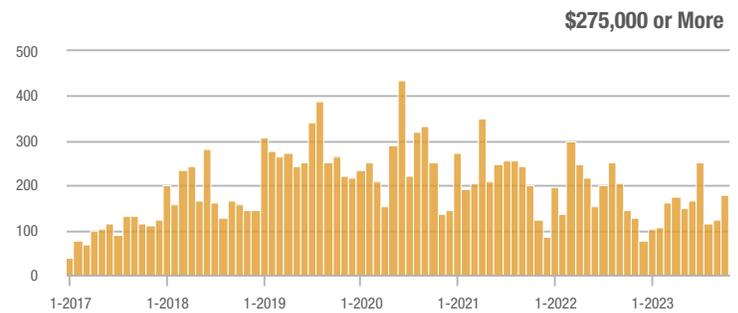
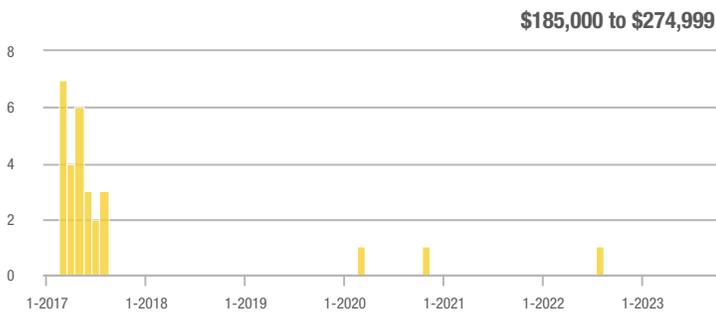
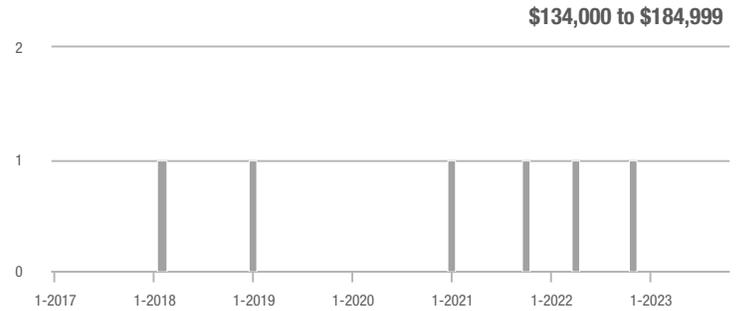
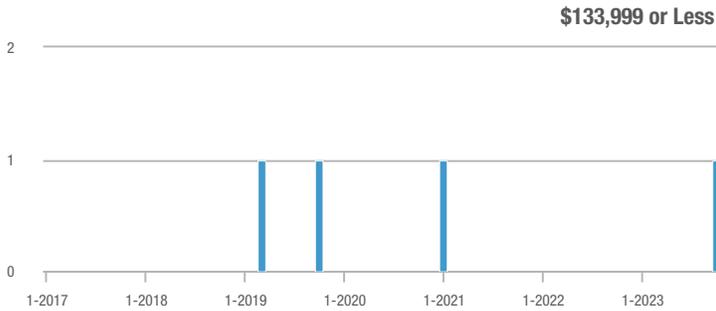
Buyer Interest (Showings/Listings)



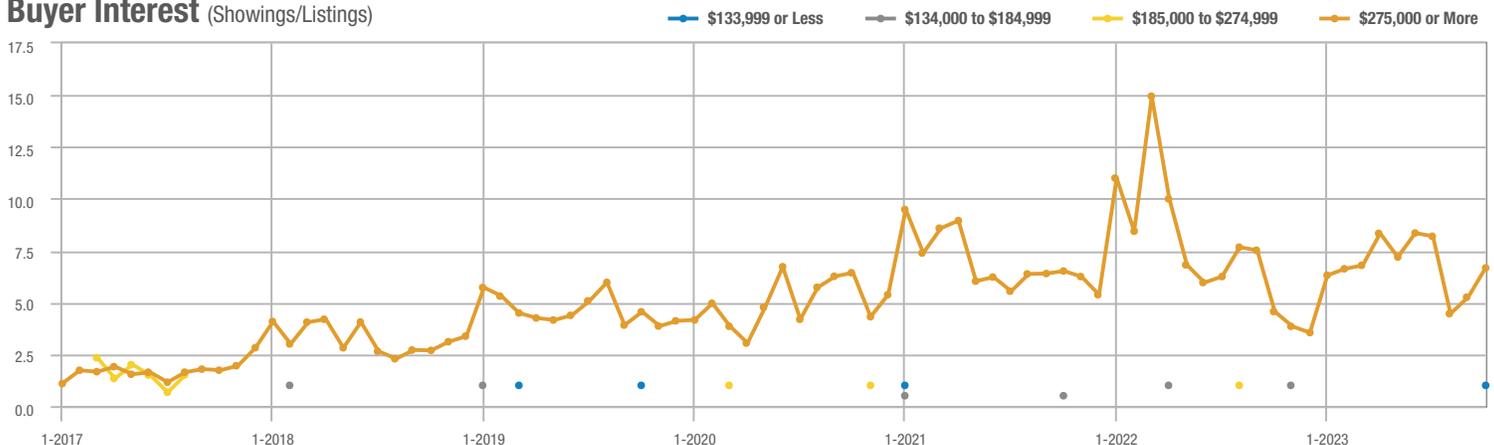
North Albuquerque Acres Area – 20

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 1 | — | — | 1.0 | — | — | 1 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$275,000 or More | 180 | + 23.3% | + 42.9% | 6.7 | + 46.1% | + 27.0% | 27 | - 15.6% | + 12.5% |
| Total | 181 | + 24.0% | + 43.7% | 6.5 | + 50.5% | + 23.1% | 28 | - 17.6% | + 16.7% |

Showings



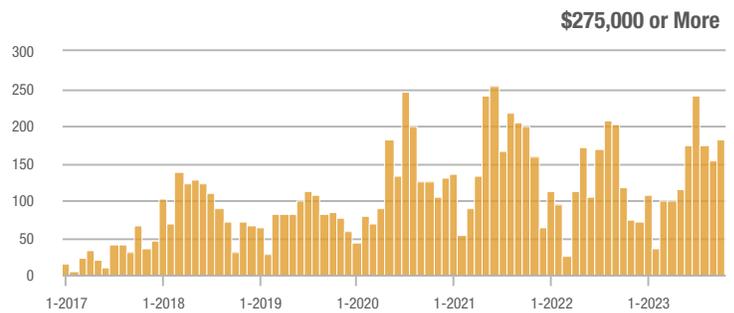
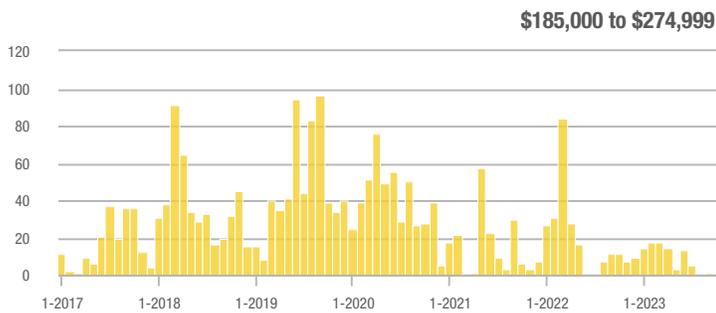
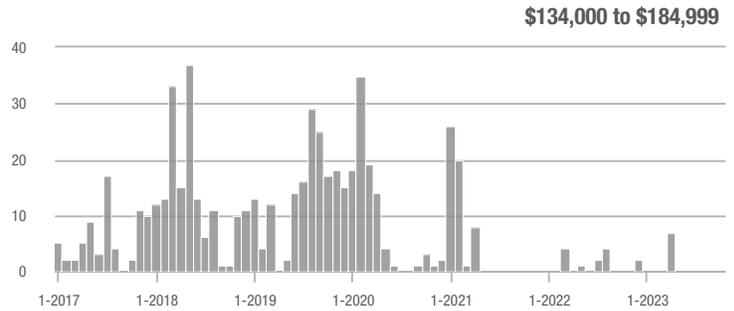
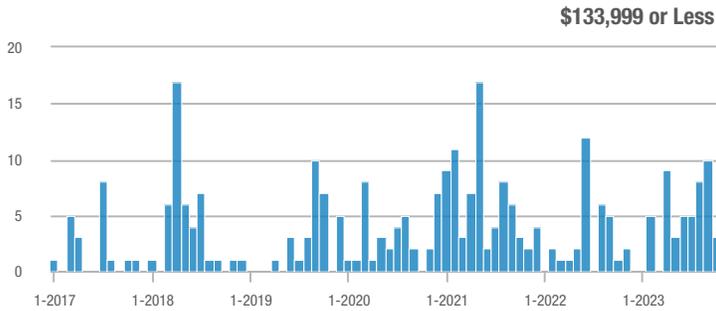
Buyer Interest (Showings/Listings)



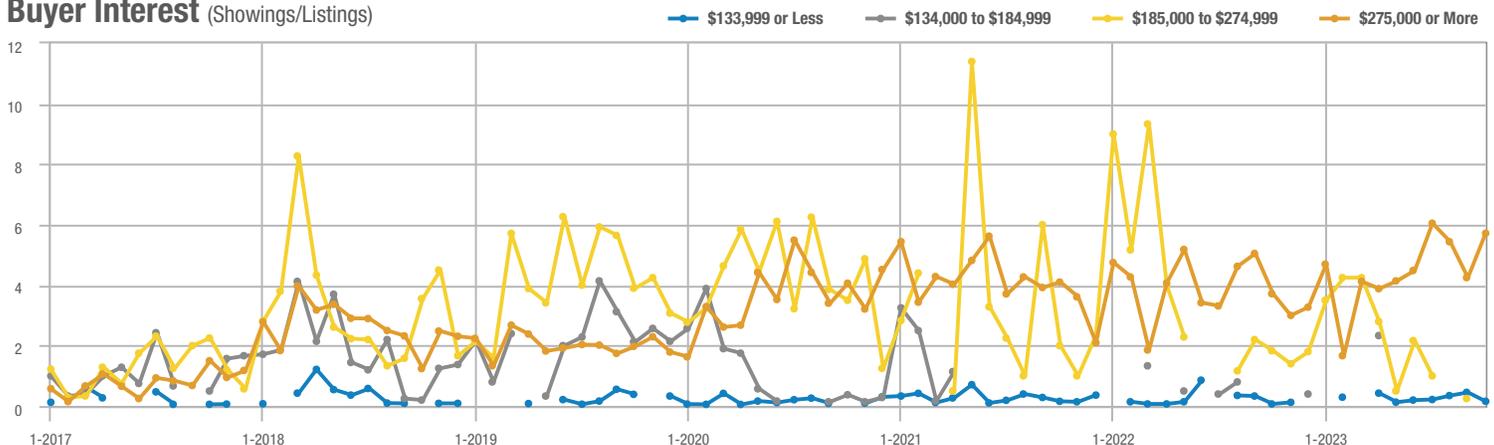
North of I-40 – 220

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 3 | + 200.0% | - 70.0% | 0.2 | + 121.1% | - 65.3% | 19 | + 35.7% | - 13.6% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 1 | - 75.0% | 0.0% |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 2 | - 66.7% | - 50.0% |
| \$275,000 or More | 183 | + 53.8% | + 19.6% | 5.7 | + 53.8% | + 34.6% | 32 | 0.0% | - 11.1% |
| Total | 186 | + 42.0% | + 13.4% | 3.4 | + 47.2% | + 32.3% | 54 | - 3.6% | - 14.3% |

Showings



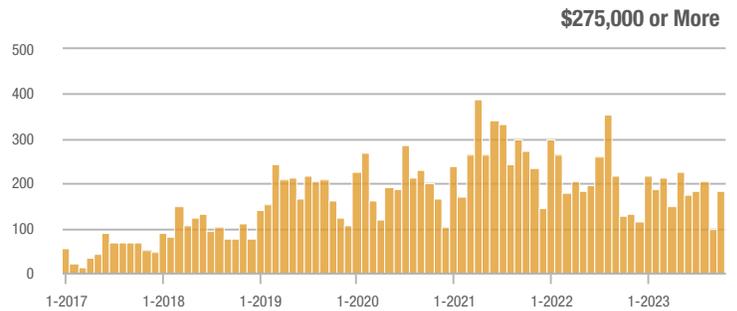
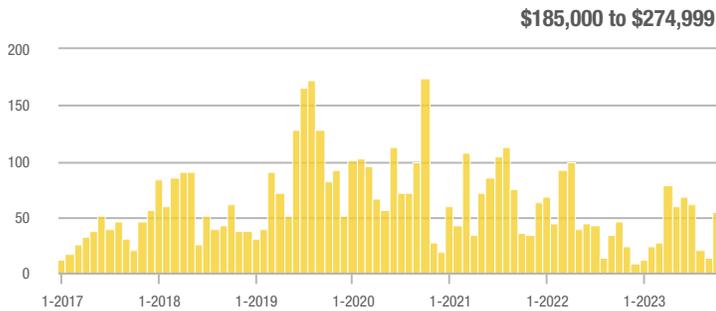
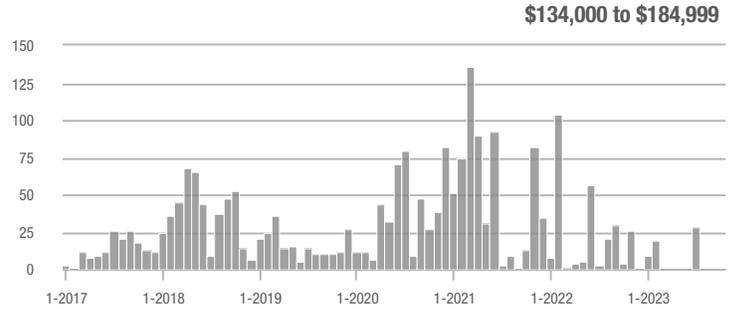
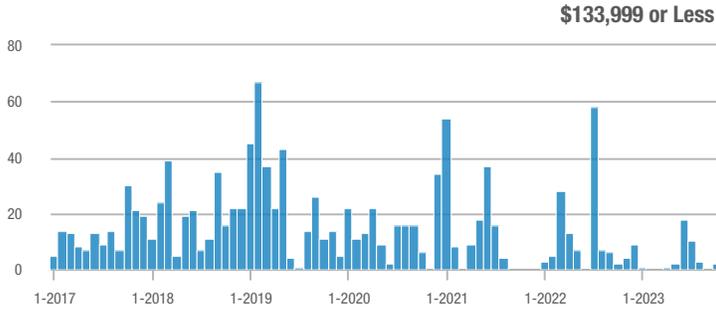
Buyer Interest (Showings/Listings)



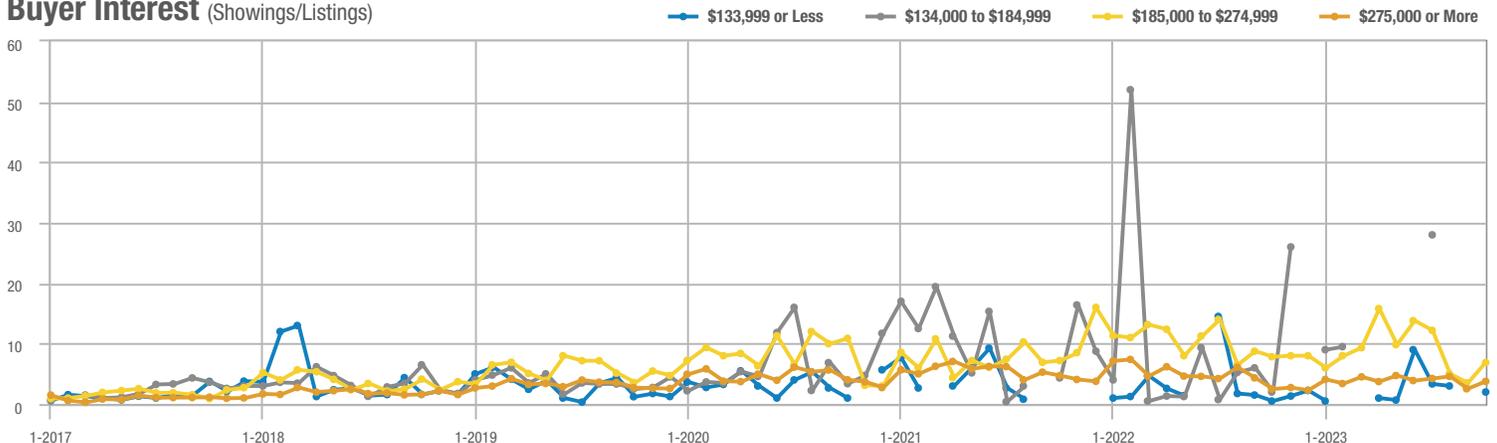
North Valley – 100

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 2 | 0.0% | — | 2.0 | + 300.0% | — | 1 | - 75.0% | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 55 | + 17.0% | + 292.9% | 6.9 | - 12.2% | + 96.4% | 8 | + 33.3% | + 100.0% |
| \$275,000 or More | 184 | + 44.9% | + 85.9% | 3.8 | + 50.8% | + 47.9% | 49 | - 3.9% | + 25.6% |
| Total | 241 | + 33.9% | + 113.3% | 4.2 | + 45.4% | + 58.1% | 58 | - 7.9% | + 34.9% |

Showings



Buyer Interest (Showings/Listings)

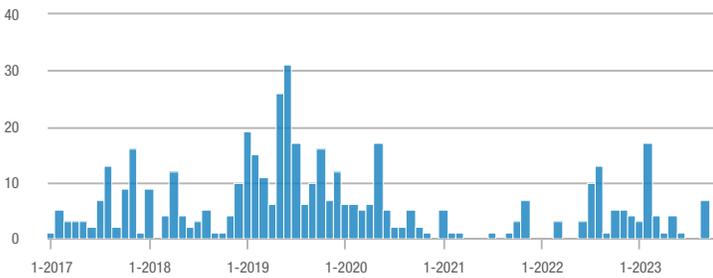


Northeast Edgewood – 270

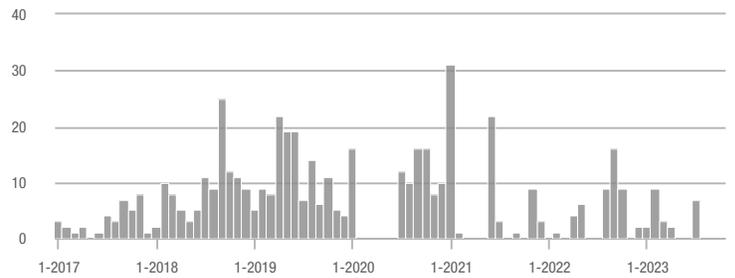
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 1 | - 80.0% | - 66.7% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 9 | + 12.5% | - 65.4% | 3.0 | + 12.5% | - 65.4% | 3 | 0.0% | 0.0% |
| \$275,000 or More | 35 | + 25.0% | + 75.0% | 5.0 | + 42.9% | + 175.0% | 7 | - 12.5% | - 36.4% |
| Total | 44 | - 12.0% | - 17.0% | 4.0 | + 36.0% | + 28.3% | 11 | - 35.3% | - 35.3% |

Showings

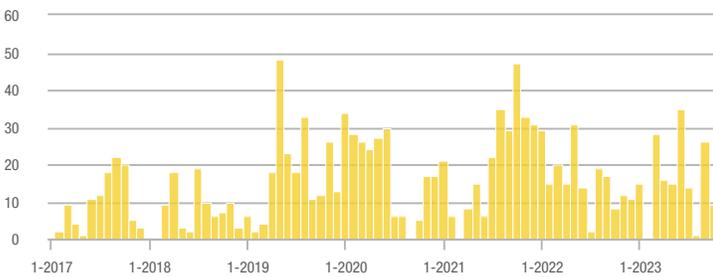
\$133,999 or Less



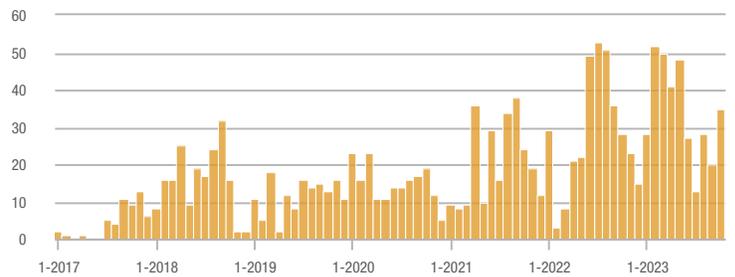
\$134,000 to \$184,999



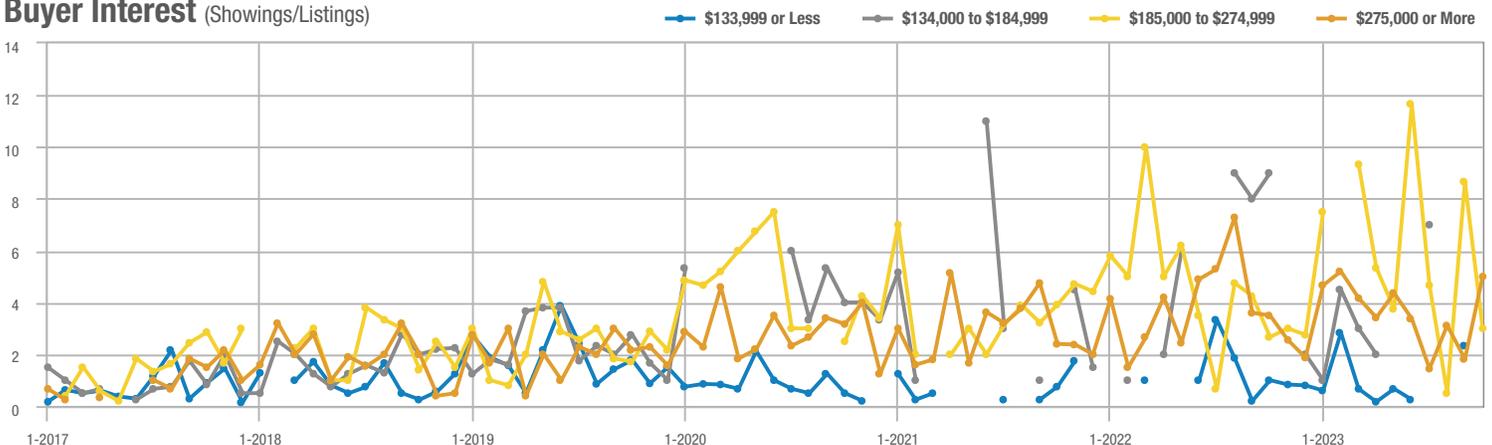
\$185,000 to \$274,999



\$275,000 or More



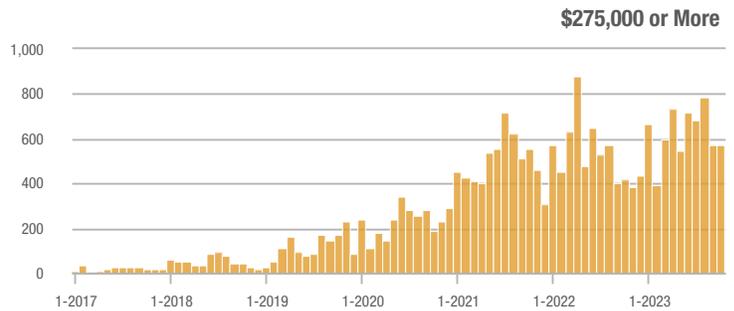
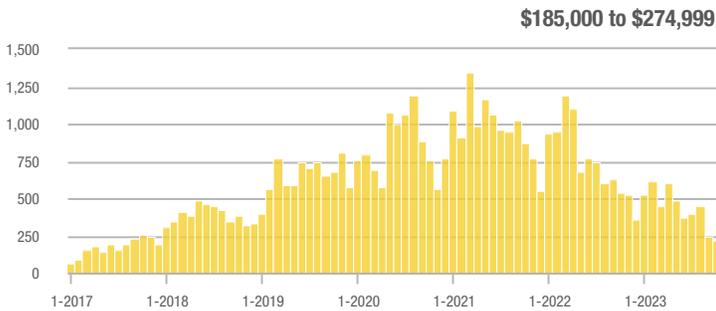
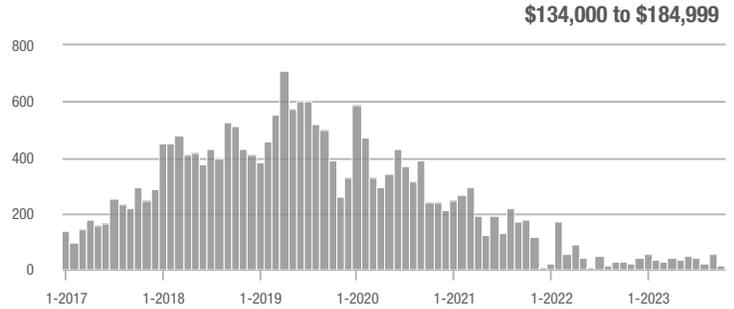
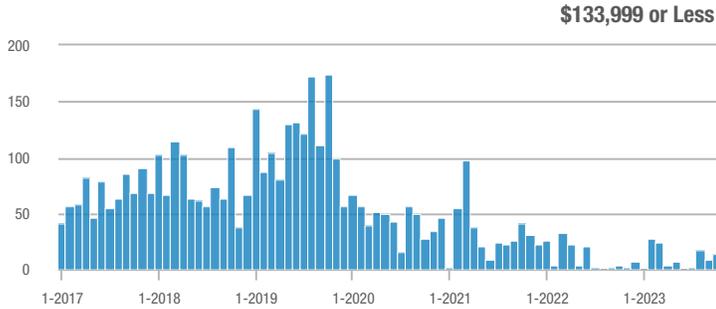
Buyer Interest (Showings/Listings)



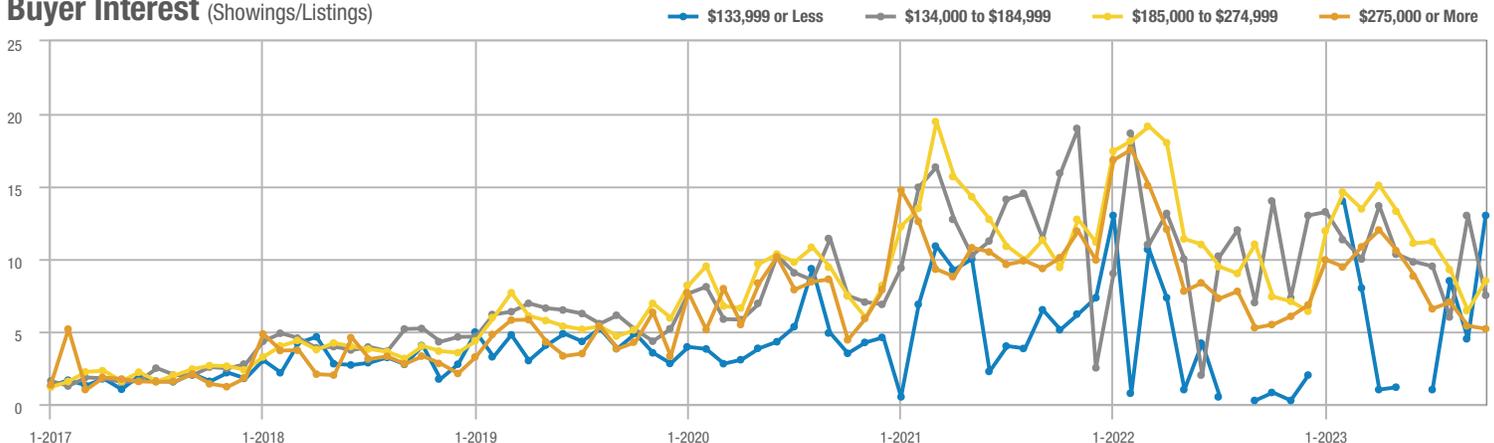
Northeast Heights – 50

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 13 | + 225.0% | + 44.4% | 13.0 | + 1,525.0% | + 188.9% | 1 | - 80.0% | - 50.0% |
| \$134,000 to \$184,999 | 15 | - 46.4% | - 71.2% | 7.5 | - 46.4% | - 42.3% | 2 | 0.0% | - 50.0% |
| \$185,000 to \$274,999 | 221 | - 59.1% | - 9.8% | 8.5 | + 14.7% | + 31.8% | 26 | - 64.4% | - 31.6% |
| \$275,000 or More | 576 | + 36.5% | + 0.7% | 5.2 | - 5.3% | - 3.8% | 111 | + 44.2% | + 4.7% |
| Total | 825 | - 17.1% | - 6.0% | 5.9 | - 7.0% | + 0.7% | 140 | - 10.8% | - 6.7% |

Showings



Buyer Interest (Showings/Listings)

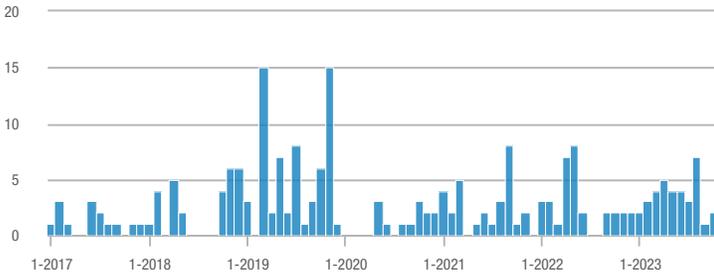


Northwest Edgewood – 250

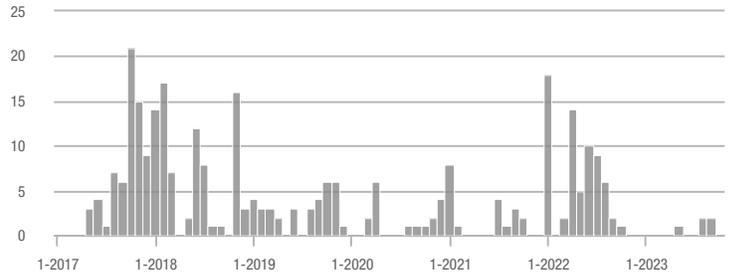
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 2 | 0.0% | + 100.0% | 0.2 | + 36.4% | + 100.0% | 11 | - 26.7% | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 1 | - 50.0% | - 50.0% |
| \$185,000 to \$274,999 | 4 | - 63.6% | - 87.9% | 4.0 | + 45.5% | - 63.6% | 1 | - 75.0% | - 66.7% |
| \$275,000 or More | 79 | + 41.1% | + 71.7% | 3.4 | + 22.7% | + 56.8% | 23 | + 15.0% | + 9.5% |
| Total | 85 | + 21.4% | + 3.7% | 2.4 | + 38.3% | + 6.5% | 36 | - 12.2% | - 2.7% |

Showings

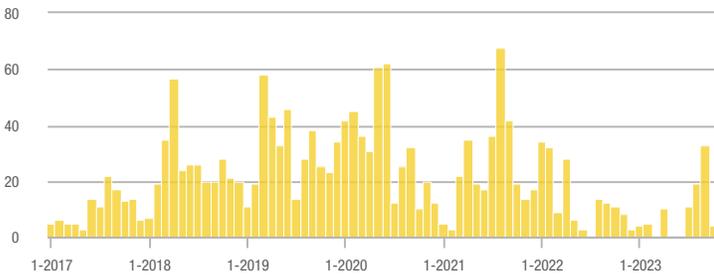
\$133,999 or Less



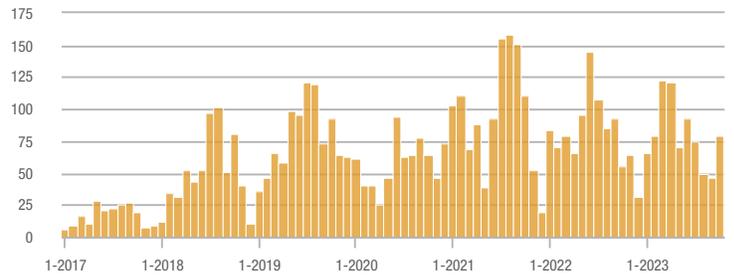
\$134,000 to \$184,999



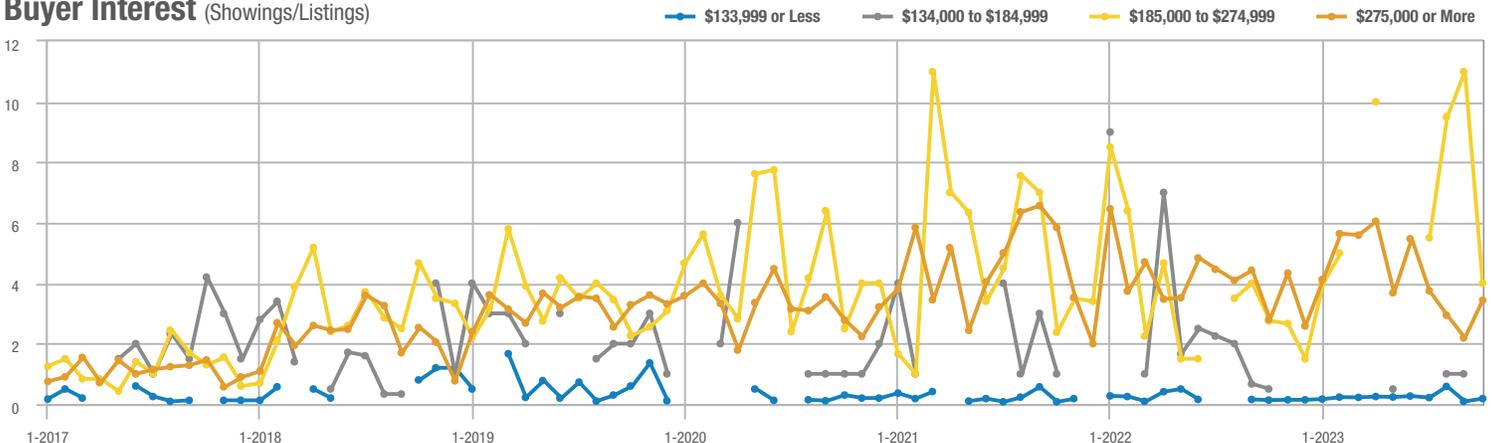
\$185,000 to \$274,999



\$275,000 or More



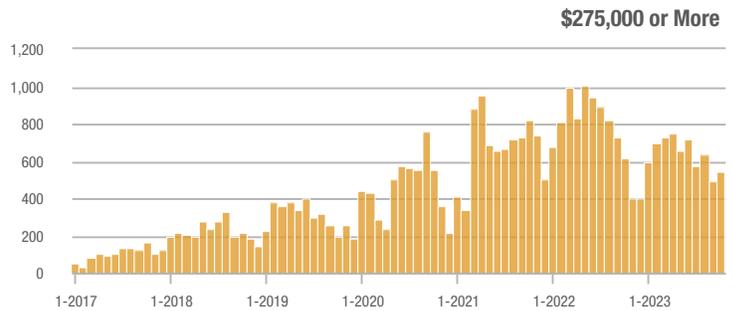
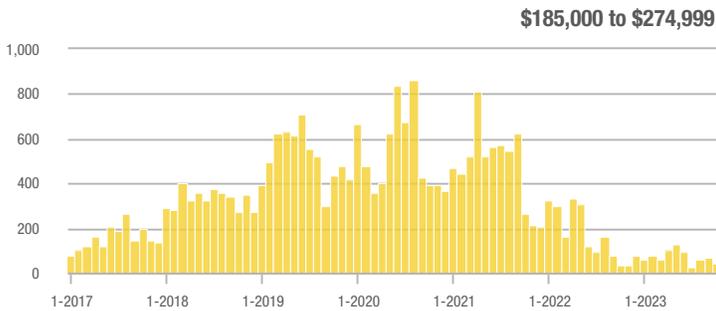
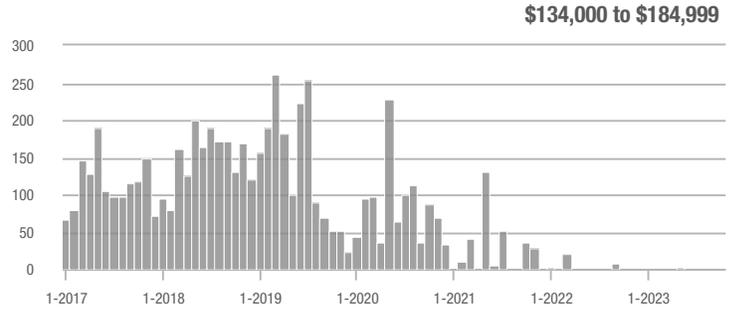
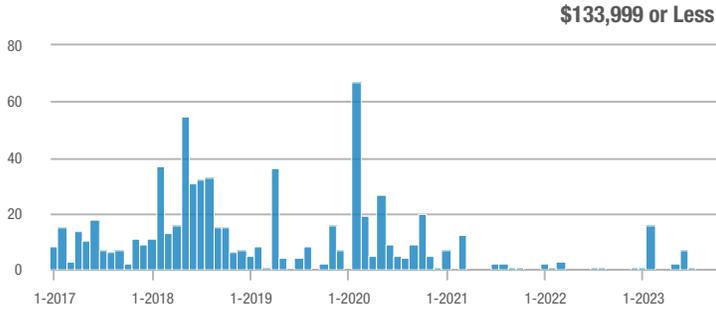
Buyer Interest (Showings/Listings)



Northwest Heights – 110

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 11 | - 31.3% | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 2 | - 50.0% | 0.0% |
| \$185,000 to \$274,999 | 42 | + 20.0% | - 35.4% | 14.0 | + 100.0% | + 7.7% | 3 | - 40.0% | - 40.0% |
| \$275,000 or More | 545 | - 11.2% | + 11.0% | 4.2 | - 2.3% | + 3.3% | 129 | - 9.2% | + 7.5% |
| Total | 587 | - 9.6% | + 5.6% | 4.0 | + 4.2% | + 0.5% | 145 | - 13.2% | + 5.1% |

Showings



Buyer Interest (Showings/Listings)

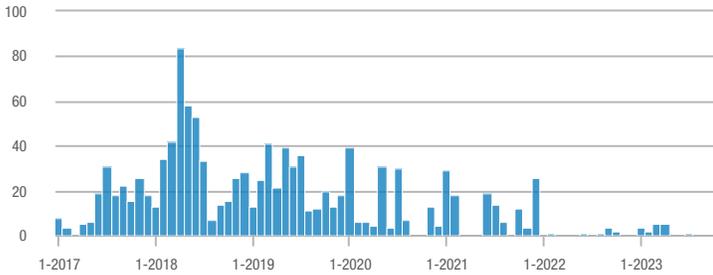


Paradise East – 121

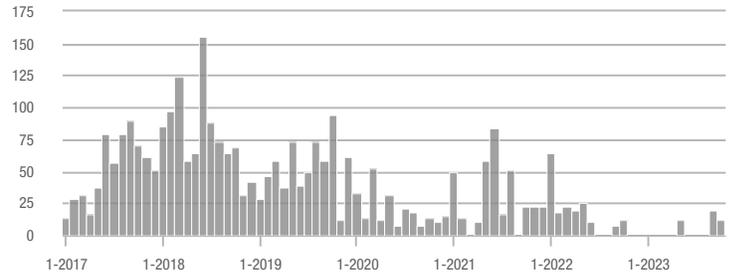
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 12 | 0.0% | - 40.0% | 12.0 | 0.0% | - 40.0% | 1 | 0.0% | 0.0% |
| \$185,000 to \$274,999 | 7 | - 94.2% | + 600.0% | 7.0 | - 47.5% | + 600.0% | 1 | - 88.9% | 0.0% |
| \$275,000 or More | 237 | - 40.2% | + 2.6% | 4.6 | - 24.9% | - 5.4% | 51 | - 20.3% | + 8.5% |
| Total | 256 | - 51.7% | + 1.6% | 4.8 | - 30.7% | - 4.2% | 53 | - 30.3% | + 6.0% |

Showings

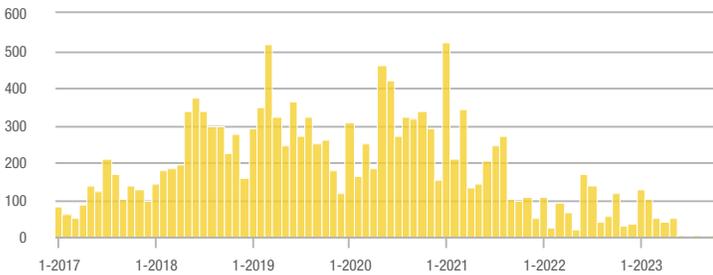
\$133,999 or Less



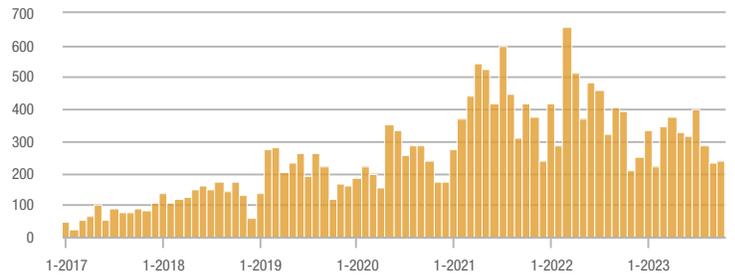
\$134,000 to \$184,999



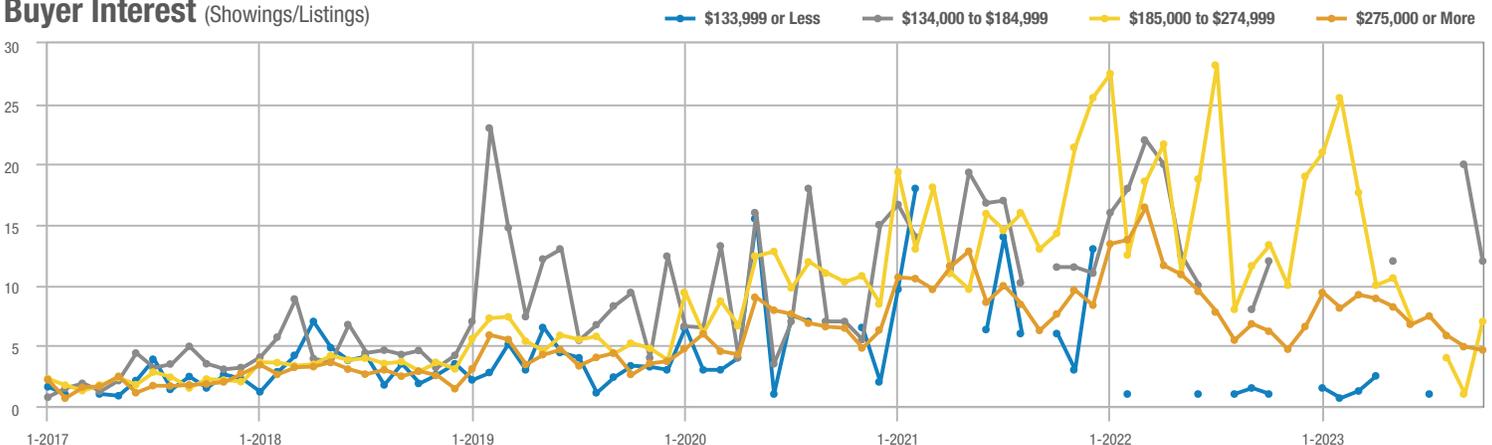
\$185,000 to \$274,999



\$275,000 or More



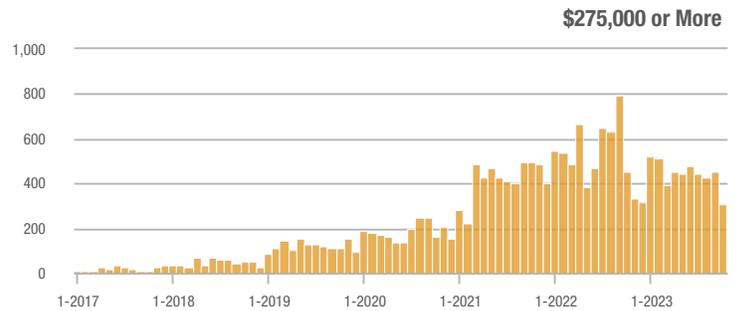
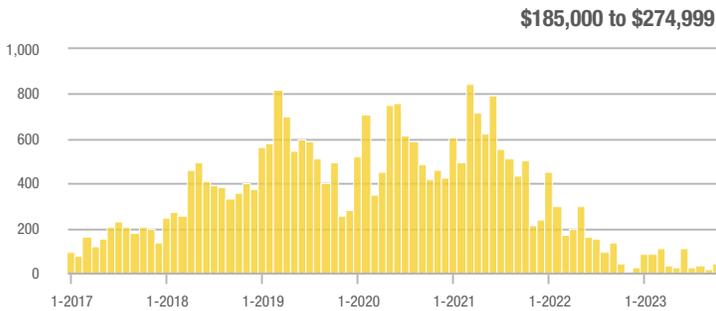
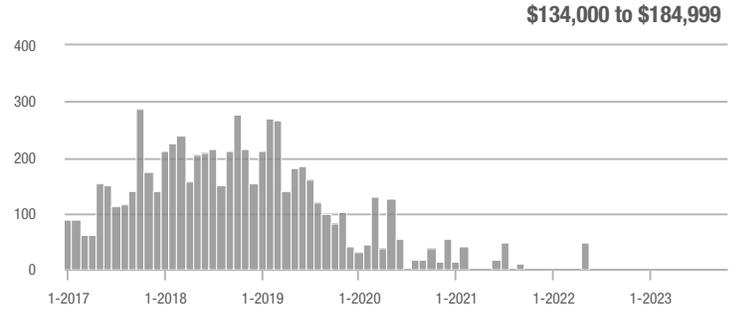
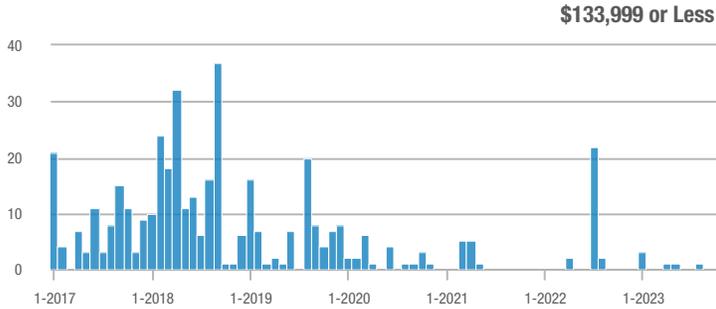
Buyer Interest (Showings/Listings)



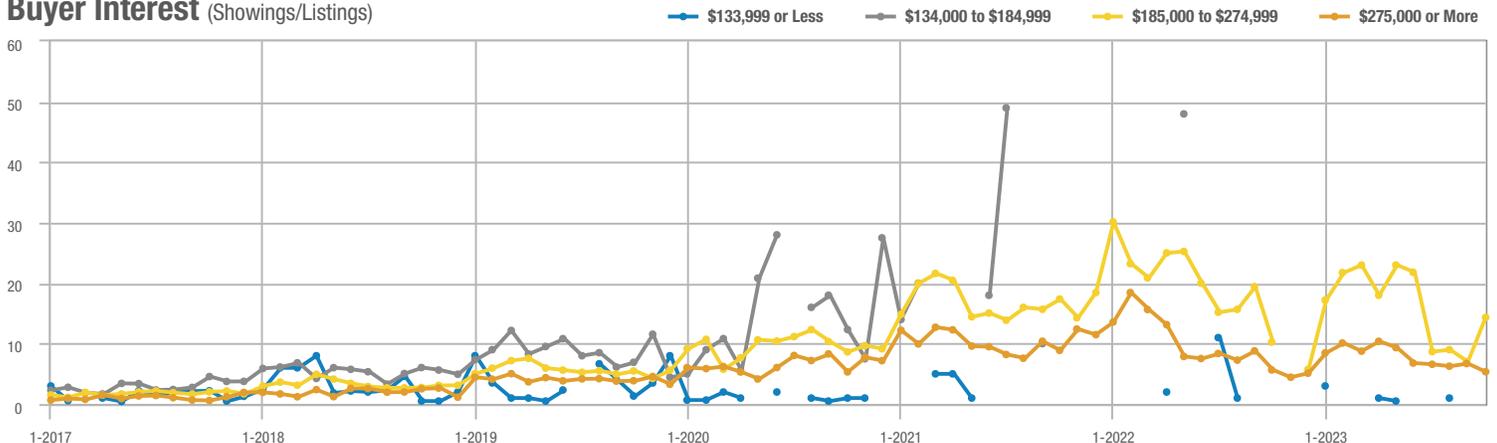
Paradise West – 120

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 43 | + 4.9% | + 104.8% | 14.3 | + 39.8% | + 104.8% | 3 | - 25.0% | 0.0% |
| \$275,000 or More | 305 | - 32.5% | - 33.1% | 5.4 | - 5.3% | - 20.2% | 57 | - 28.8% | - 16.2% |
| Total | 348 | - 29.4% | - 27.0% | 5.8 | - 1.2% | - 12.5% | 60 | - 28.6% | - 16.7% |

Showings



Buyer Interest (Showings/Listings)

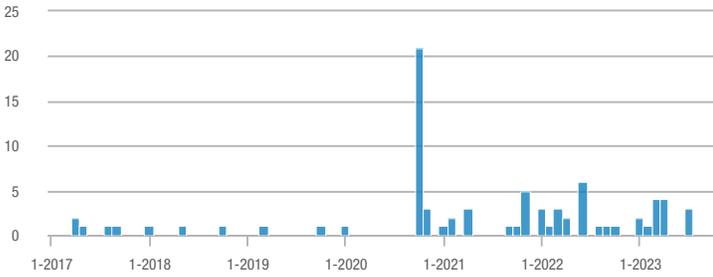


Placitas Area – 180

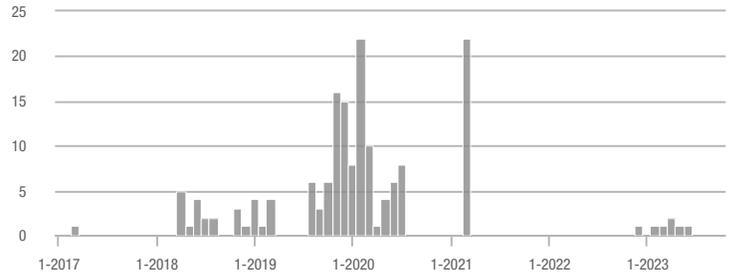
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 5 | - 61.5% | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 24 | — | + 300.0% | 12.0 | — | + 100.0% | 2 | + 100.0% | + 100.0% |
| \$275,000 or More | 146 | - 18.9% | + 37.7% | 3.8 | - 21.0% | + 34.1% | 38 | + 2.7% | + 2.7% |
| Total | 170 | - 6.1% | + 51.8% | 3.8 | + 8.5% | + 45.0% | 45 | - 13.5% | + 4.7% |

Showings

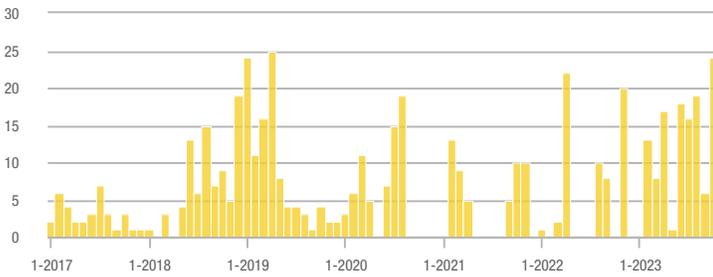
\$133,999 or Less



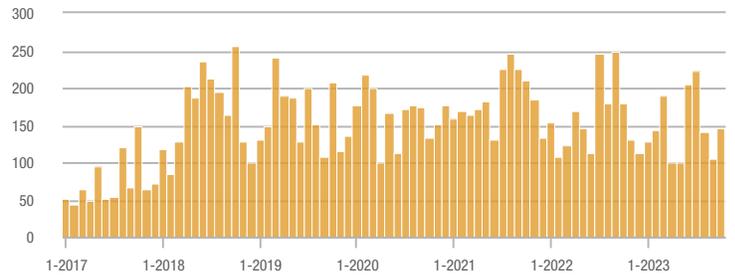
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

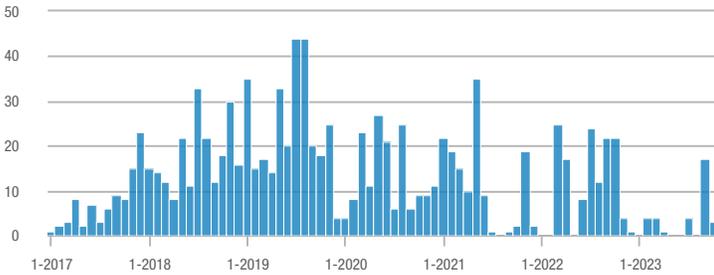


Rio Communities, Tierra Grande – 760

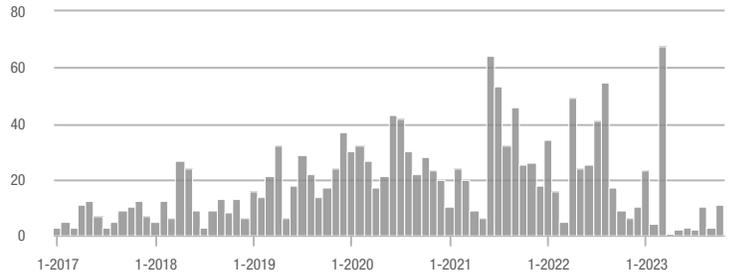
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 3 | - 86.4% | - 82.4% | 1.0 | - 72.7% | - 76.5% | 3 | - 50.0% | - 25.0% |
| \$134,000 to \$184,999 | 11 | + 22.2% | + 266.7% | 5.5 | + 205.6% | + 83.3% | 2 | - 60.0% | + 100.0% |
| \$185,000 to \$274,999 | 23 | - 20.7% | + 53.3% | 3.8 | + 58.6% | + 104.4% | 6 | - 50.0% | - 25.0% |
| \$275,000 or More | 10 | + 100.0% | - 41.2% | 1.3 | + 75.0% | - 55.9% | 8 | + 14.3% | + 33.3% |
| Total | 47 | - 27.7% | - 9.6% | 2.5 | + 14.2% | - 9.6% | 19 | - 36.7% | 0.0% |

Showings

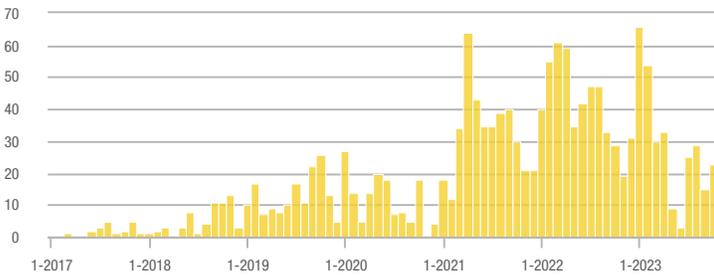
\$133,999 or Less



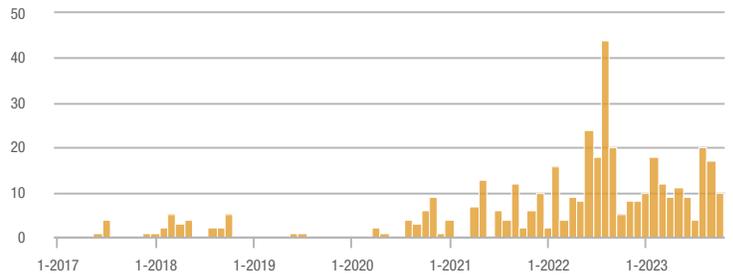
\$134,000 to \$184,999



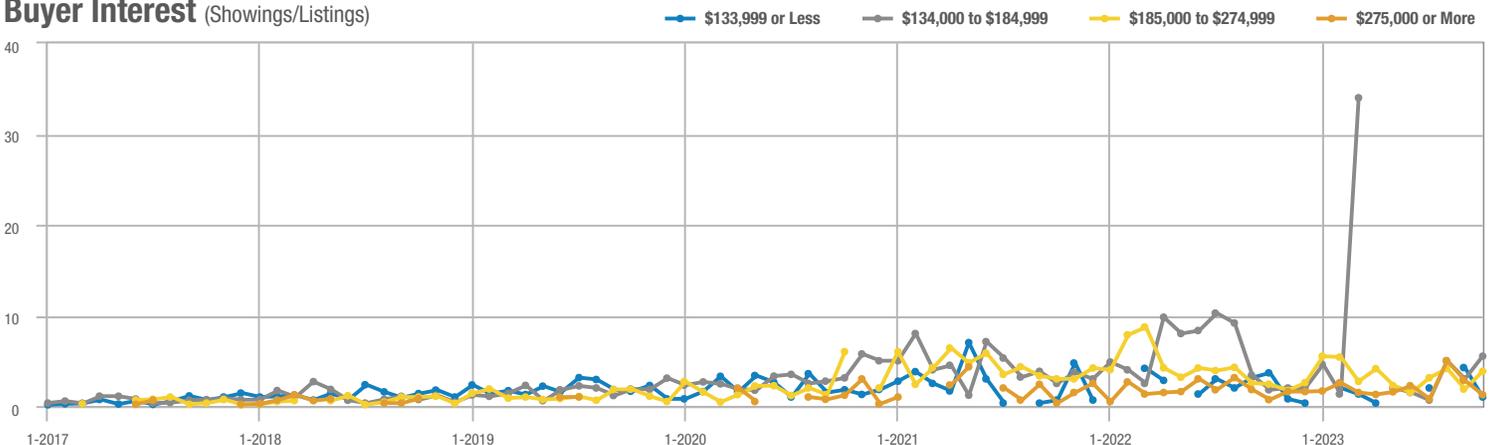
\$185,000 to \$274,999



\$275,000 or More



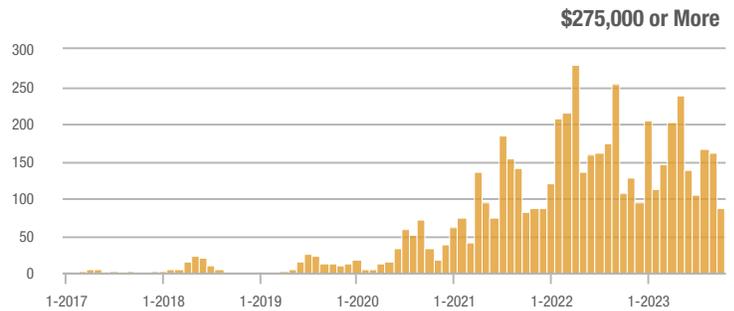
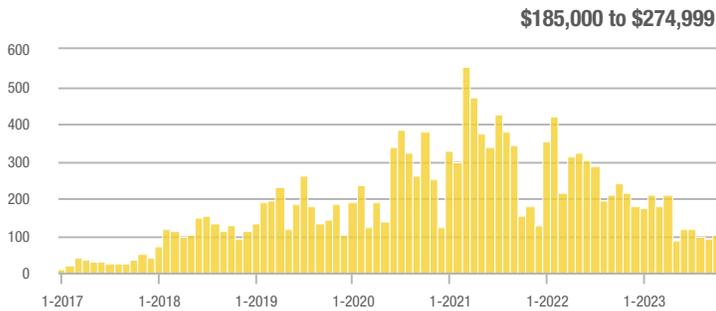
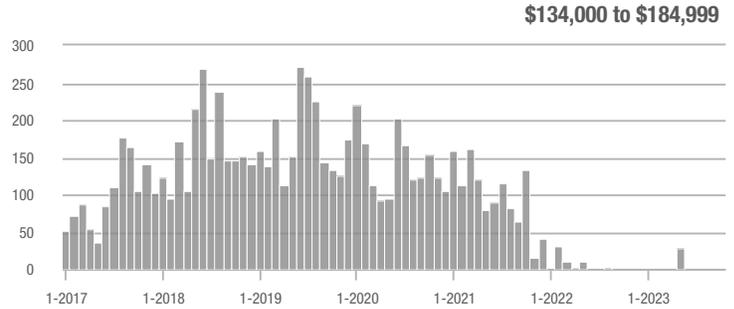
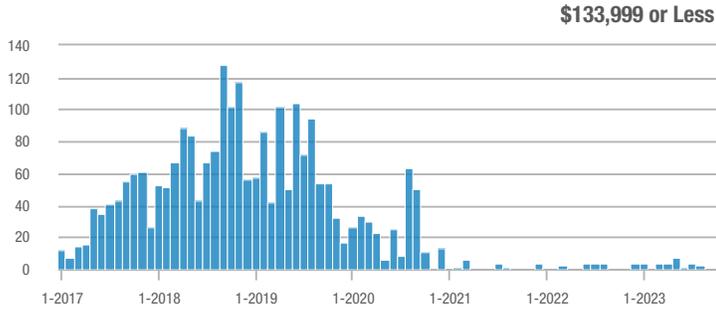
Buyer Interest (Showings/Listings)



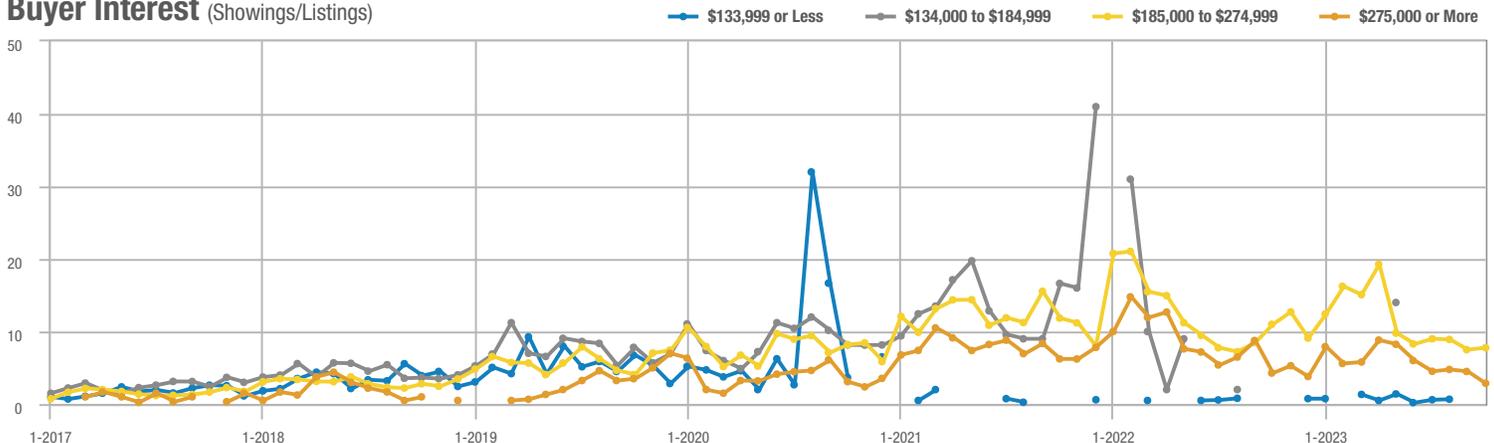
Rio Rancho Central – 161

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 1 | - 66.7% | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 101 | - 58.3% | + 12.2% | 7.8 | - 29.4% | + 3.6% | 13 | - 40.9% | + 8.3% |
| \$275,000 or More | 86 | - 19.6% | - 46.9% | 2.9 | - 33.0% | - 36.3% | 30 | + 20.0% | - 16.7% |
| Total | 187 | - 46.4% | - 25.8% | 4.3 | - 39.1% | - 17.4% | 44 | - 12.0% | - 10.2% |

Showings



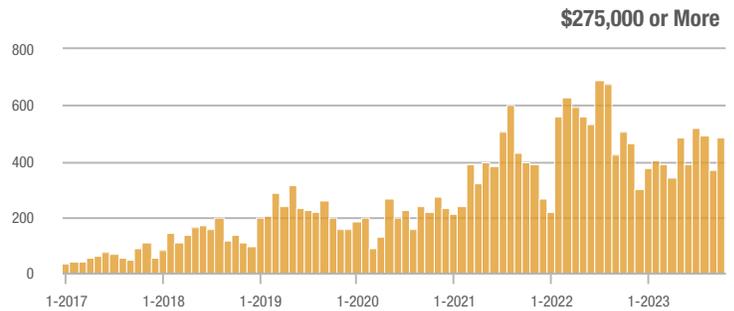
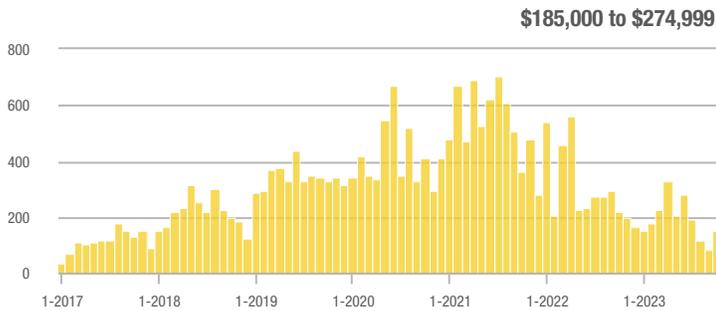
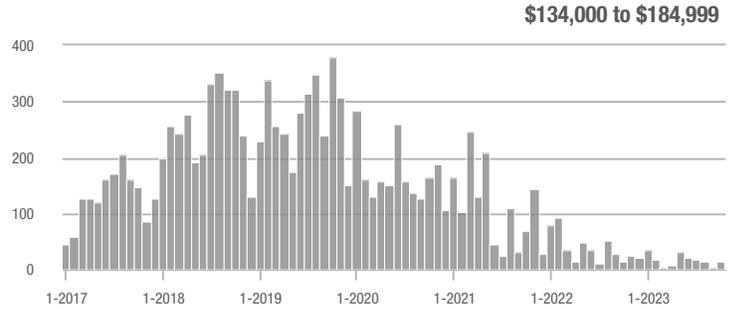
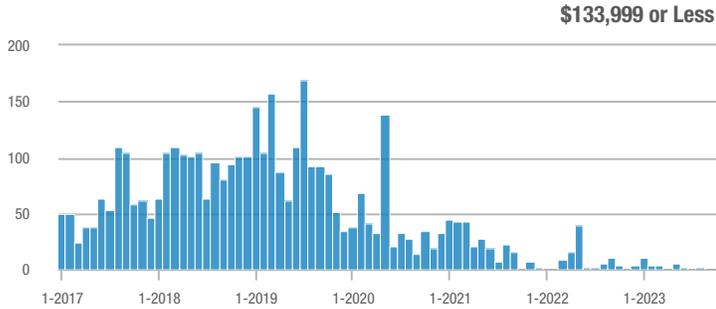
Buyer Interest (Showings/Listings)



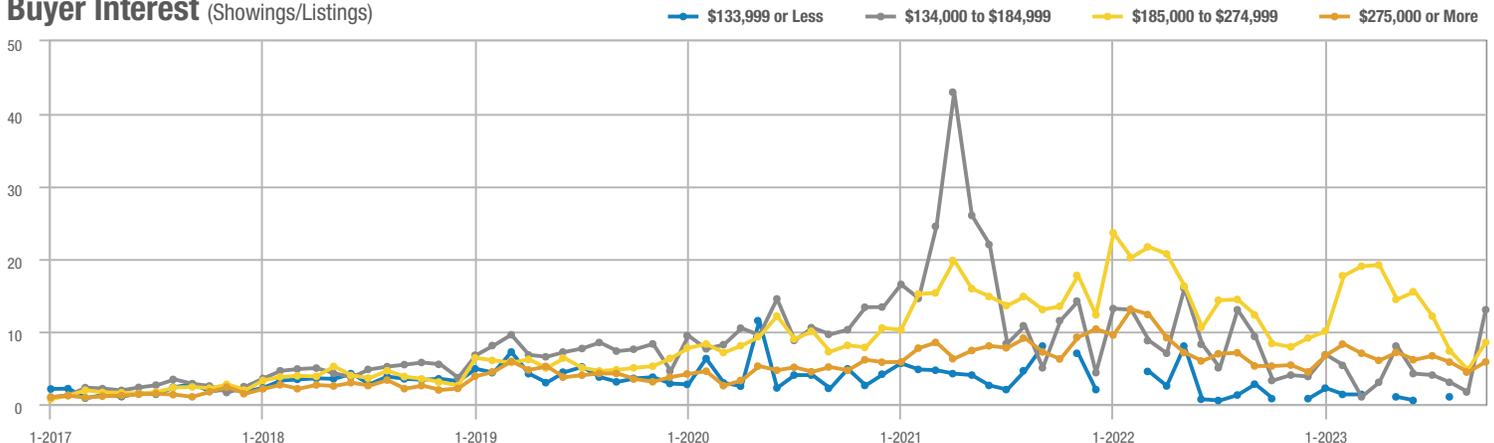
Rio Rancho Mid – 150

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 13 | 0.0% | + 160.0% | 13.0 | + 300.0% | + 680.0% | 1 | - 75.0% | - 66.7% |
| \$185,000 to \$274,999 | 153 | - 29.5% | + 80.0% | 8.5 | + 1.8% | + 80.0% | 18 | - 30.8% | 0.0% |
| \$275,000 or More | 488 | - 3.9% | + 33.3% | 5.8 | + 10.9% | + 31.7% | 84 | - 13.4% | + 1.2% |
| Total | 654 | - 11.7% | + 43.4% | 6.3 | + 12.3% | + 44.8% | 103 | - 21.4% | - 1.0% |

Showings



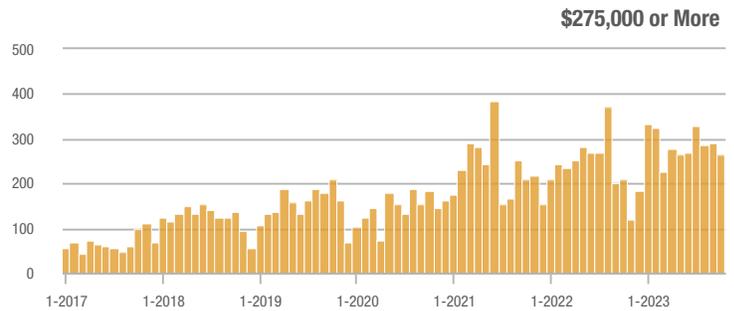
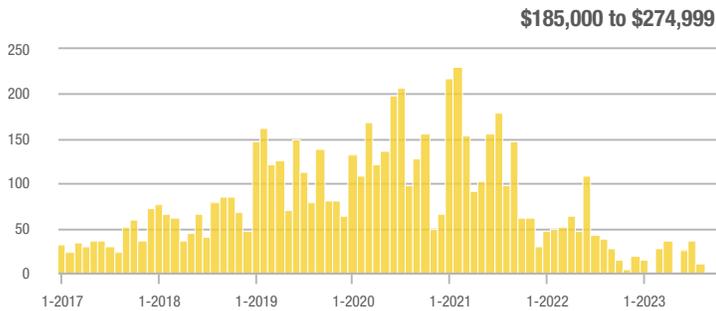
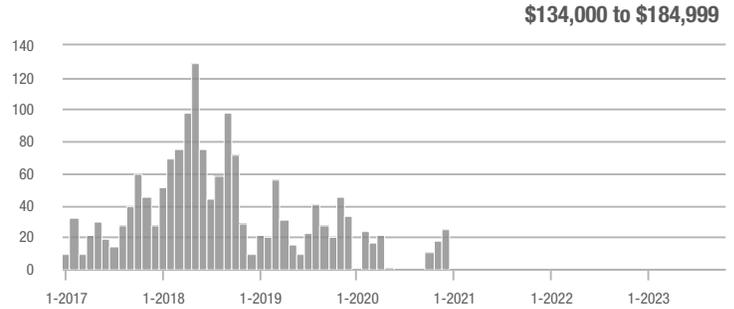
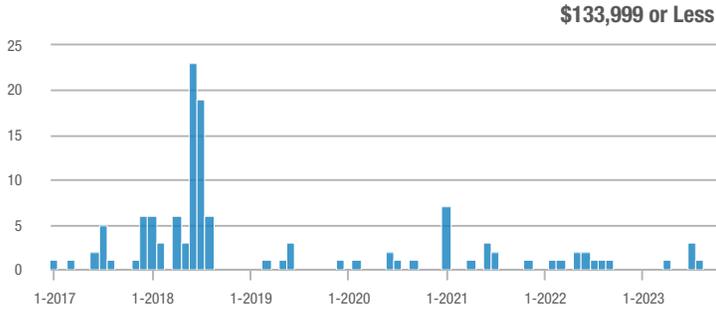
Buyer Interest (Showings/Listings)



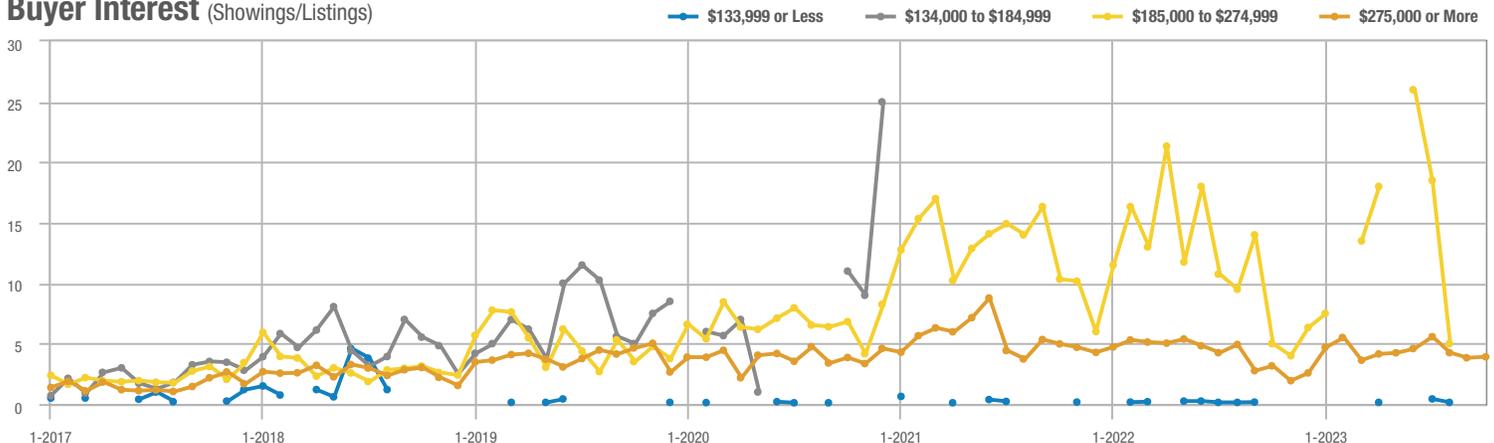
Rio Rancho Mid-North – 151

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 6 | 0.0% | - 14.3% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$275,000 or More | 266 | + 27.3% | - 8.6% | 3.9 | + 23.5% | + 2.2% | 68 | + 3.0% | - 10.5% |
| Total | 266 | + 18.8% | - 8.6% | 3.6 | + 20.4% | + 2.5% | 74 | - 1.3% | - 10.8% |

Showings



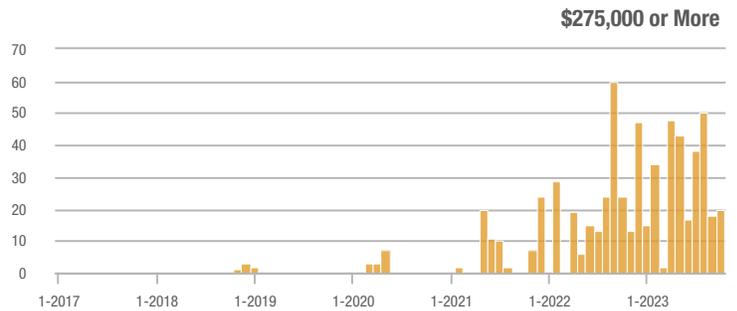
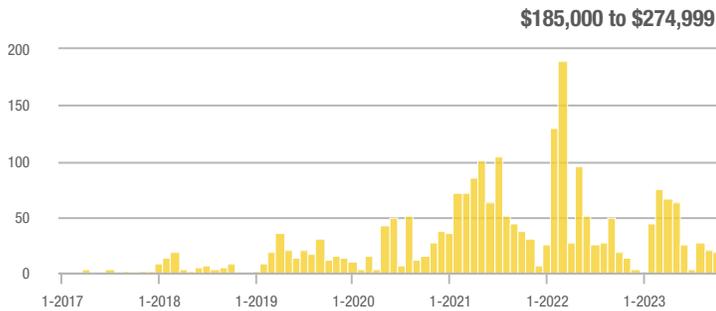
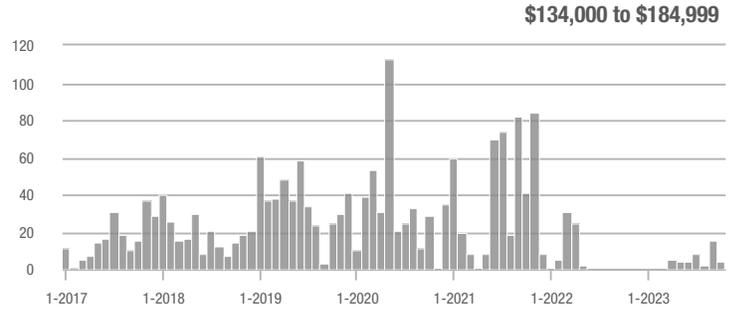
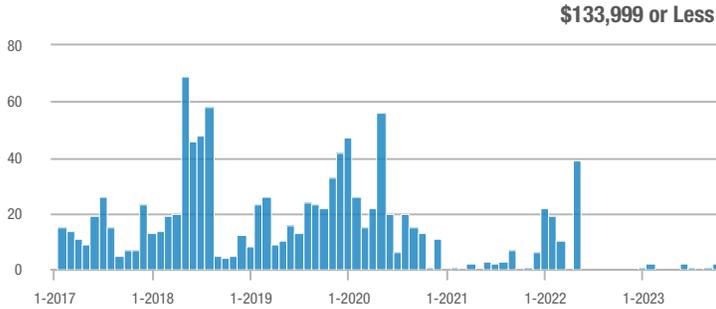
Buyer Interest (Showings/Listings)



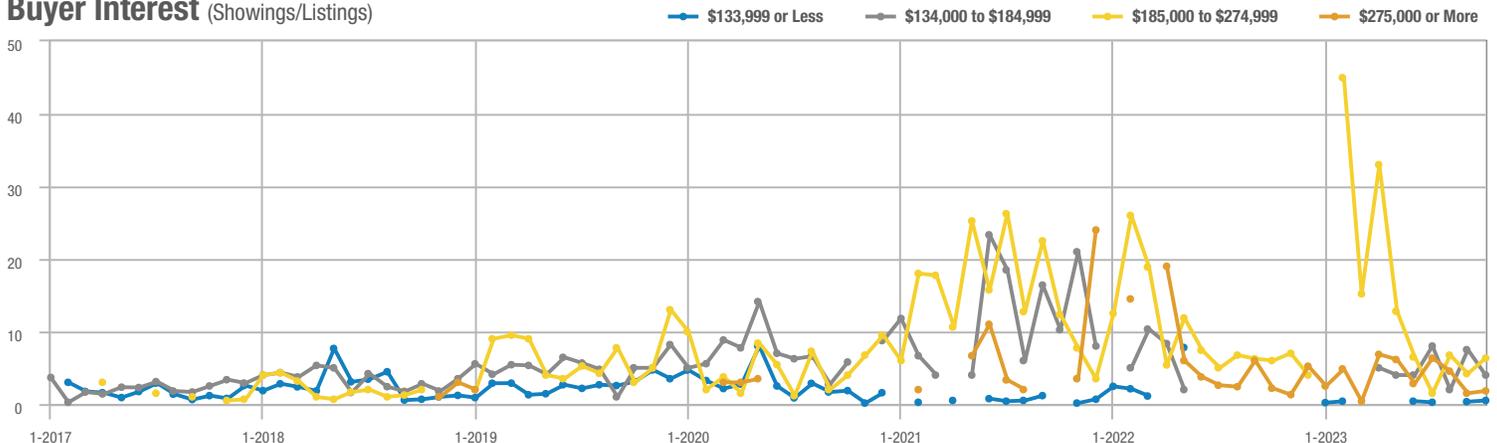
Rio Rancho Mid-West – 152

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 2 | — | + 100.0% | 0.5 | — | + 50.0% | 4 | - 20.0% | + 33.3% |
| \$134,000 to \$184,999 | 4 | — | - 73.3% | 4.0 | — | - 46.7% | 1 | — | - 50.0% |
| \$185,000 to \$274,999 | 19 | + 5.6% | - 9.5% | 6.3 | + 5.6% | + 50.8% | 3 | 0.0% | - 40.0% |
| \$275,000 or More | 20 | - 16.7% | + 11.1% | 1.8 | - 16.7% | + 21.2% | 11 | 0.0% | - 8.3% |
| Total | 45 | + 7.1% | - 18.2% | 2.4 | + 7.1% | - 5.3% | 19 | 0.0% | - 13.6% |

Showings



Buyer Interest (Showings/Listings)

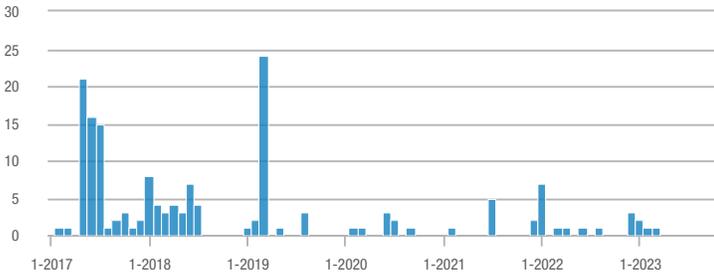


Rio Rancho North – 160

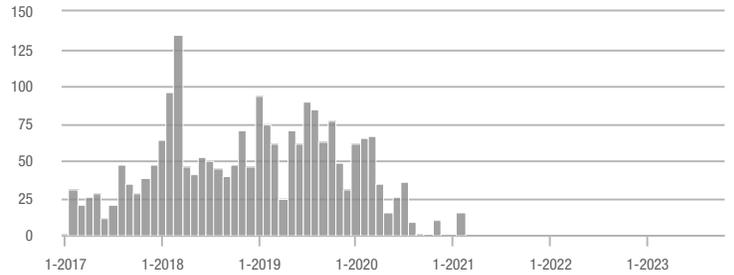
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 4 | - 20.0% | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$275,000 or More | 331 | + 29.3% | + 14.9% | 2.9 | + 16.7% | + 14.9% | 113 | + 10.8% | 0.0% |
| Total | 331 | + 11.4% | + 14.9% | 2.8 | + 7.6% | + 14.9% | 117 | + 3.5% | 0.0% |

Showings

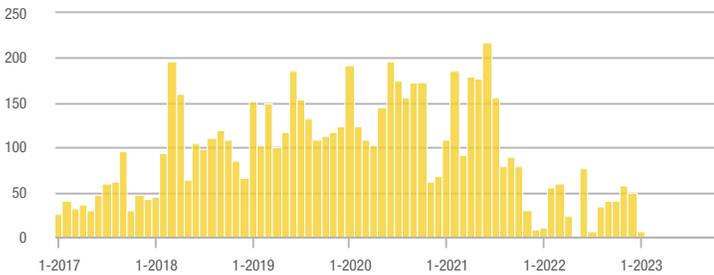
\$133,999 or Less



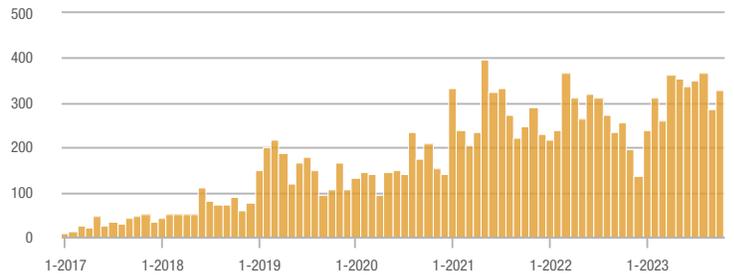
\$134,000 to \$184,999



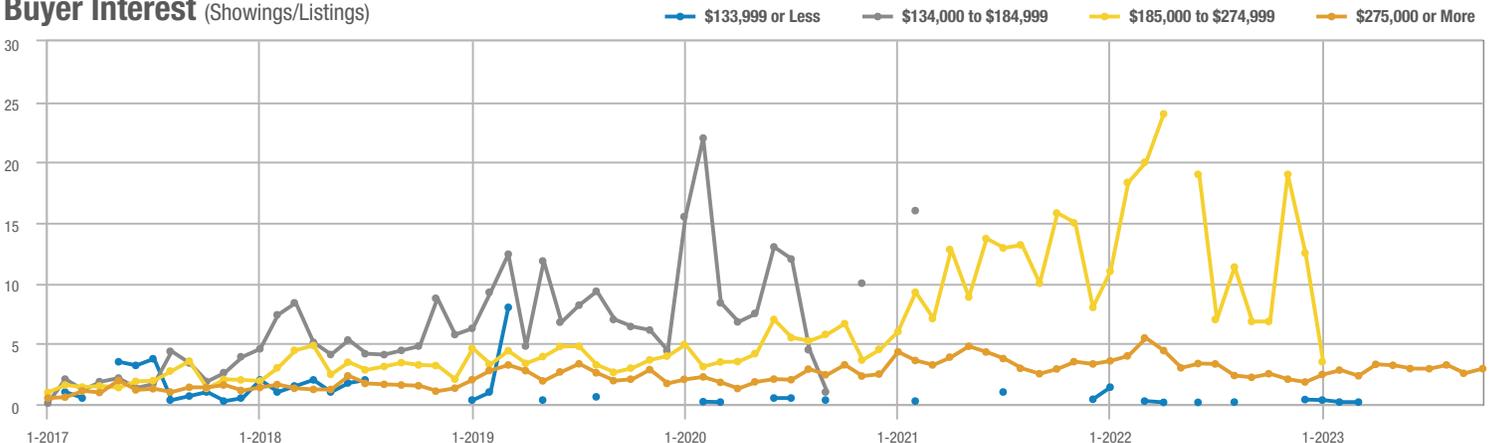
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

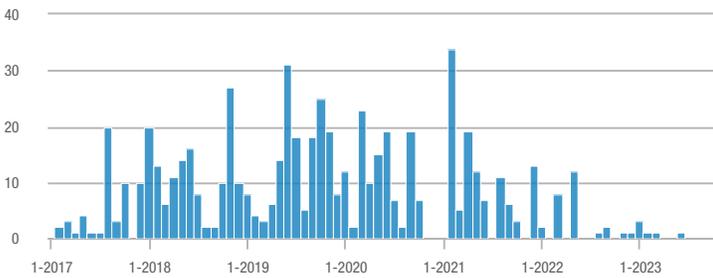


Rio Rancho South – 140

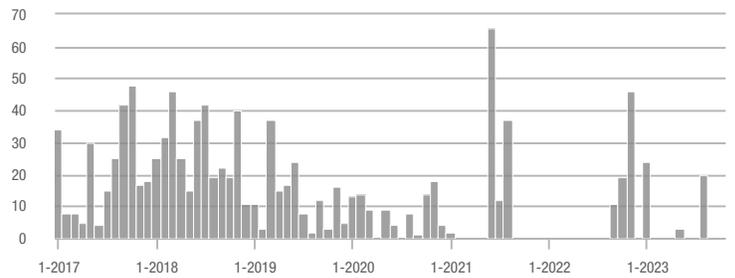
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 20 | + 185.7% | — | 10.0 | + 42.9% | — | 2 | + 100.0% | — |
| \$275,000 or More | 161 | - 21.5% | + 21.1% | 3.0 | - 6.6% | + 5.1% | 53 | - 15.9% | + 15.2% |
| Total | 181 | - 21.6% | + 36.1% | 3.3 | - 1.7% | + 13.8% | 55 | - 20.3% | + 19.6% |

Showings

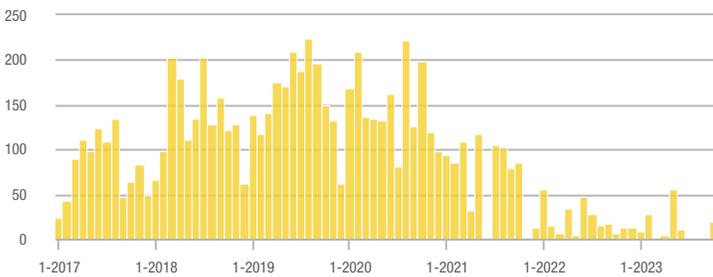
\$133,999 or Less



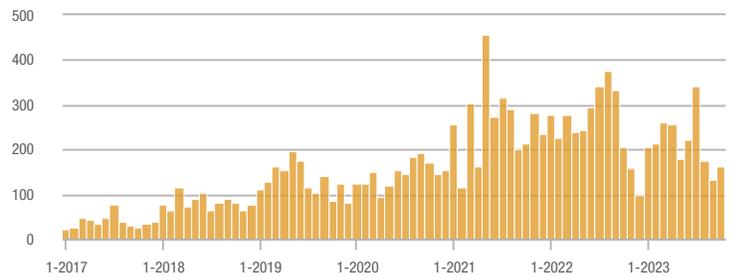
\$134,000 to \$184,999



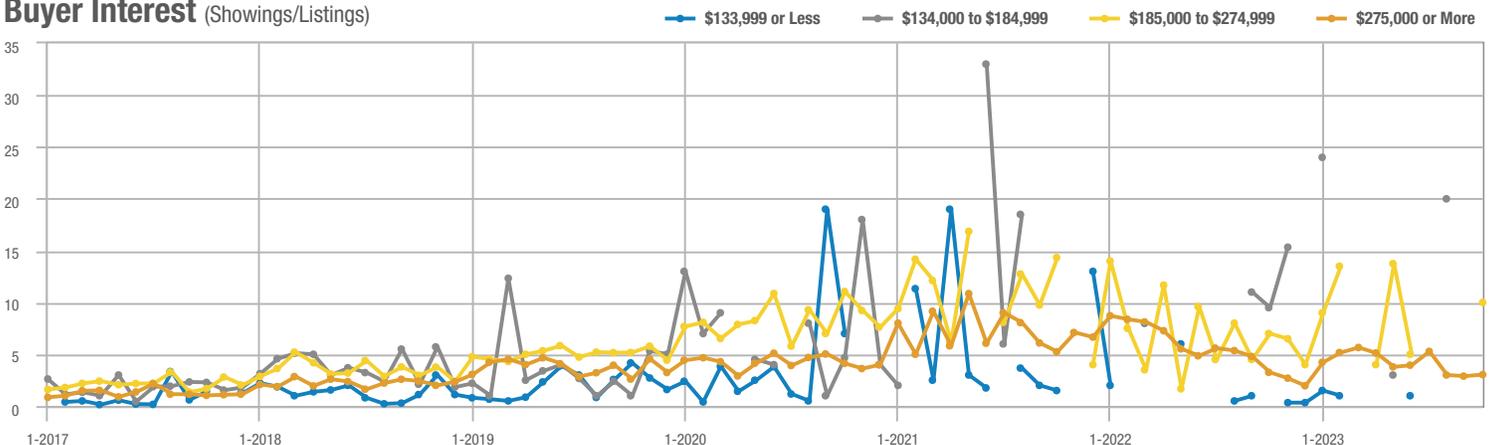
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

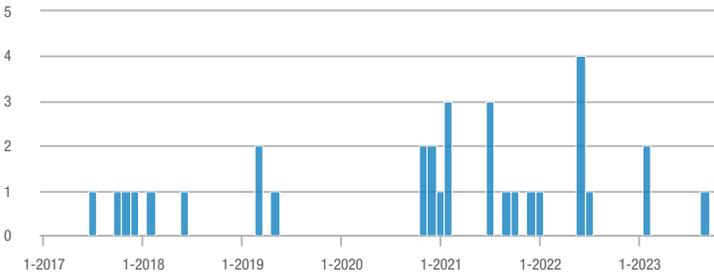


Sandia Heights – 10

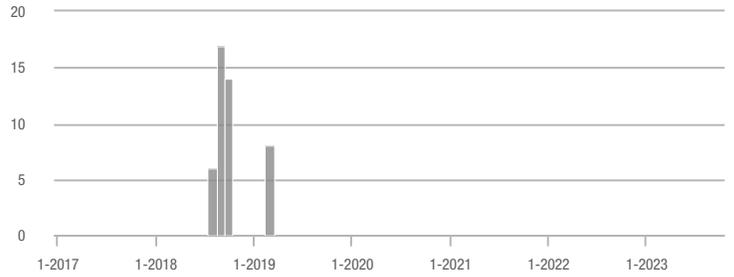
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 1 | 0.0% | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$275,000 or More | 216 | + 12.5% | + 36.7% | 7.4 | + 8.6% | + 17.9% | 29 | + 3.6% | + 16.0% |
| Total | 216 | + 12.5% | + 35.8% | 7.2 | + 8.8% | + 17.7% | 30 | + 3.4% | + 15.4% |

Showings

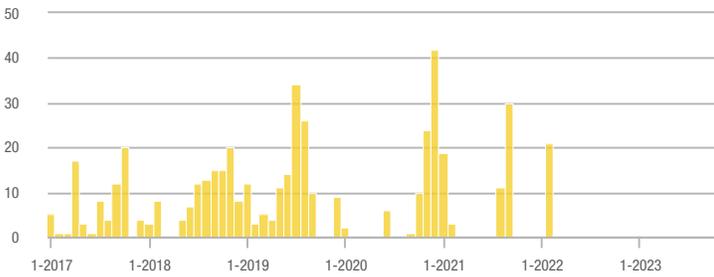
\$133,999 or Less



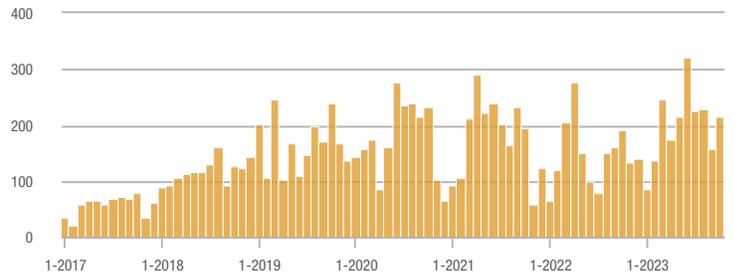
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

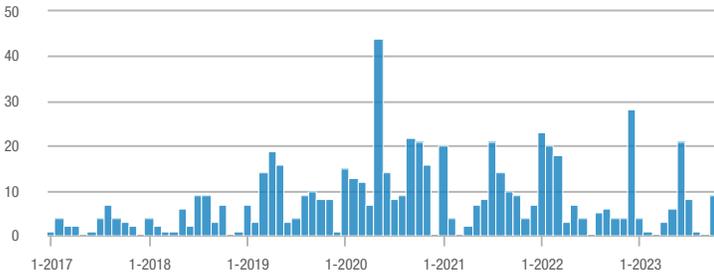


South 217 Area – 260

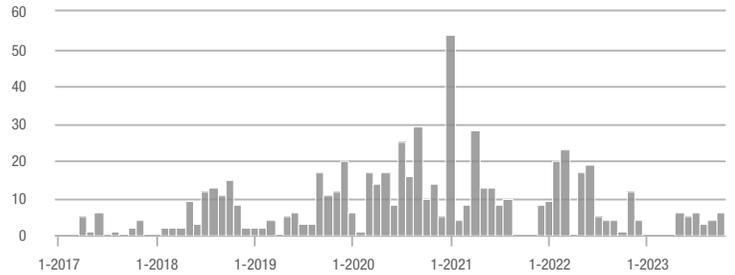
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 9 | + 125.0% | — | 4.5 | + 1,025.0% | — | 2 | - 80.0% | + 100.0% |
| \$134,000 to \$184,999 | 6 | + 500.0% | + 50.0% | 3.0 | + 500.0% | - 25.0% | 2 | 0.0% | + 100.0% |
| \$185,000 to \$274,999 | 2 | - 60.0% | - 80.0% | 2.0 | - 60.0% | - 60.0% | 1 | 0.0% | - 50.0% |
| \$275,000 or More | 32 | + 220.0% | - 49.2% | 3.6 | + 6.7% | - 21.0% | 9 | + 200.0% | - 35.7% |
| Total | 49 | + 145.0% | - 36.4% | 3.5 | + 180.0% | - 18.2% | 14 | - 12.5% | - 22.2% |

Showings

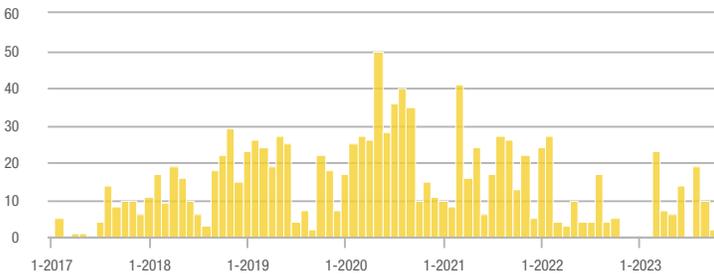
\$133,999 or Less



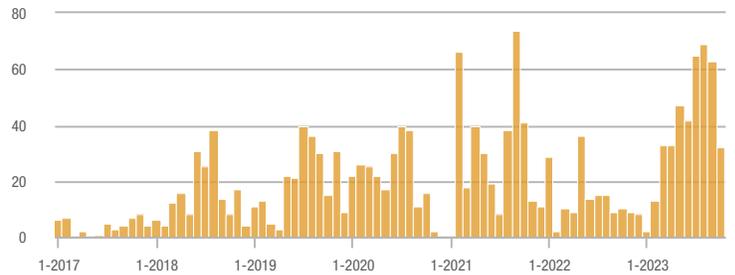
\$134,000 to \$184,999



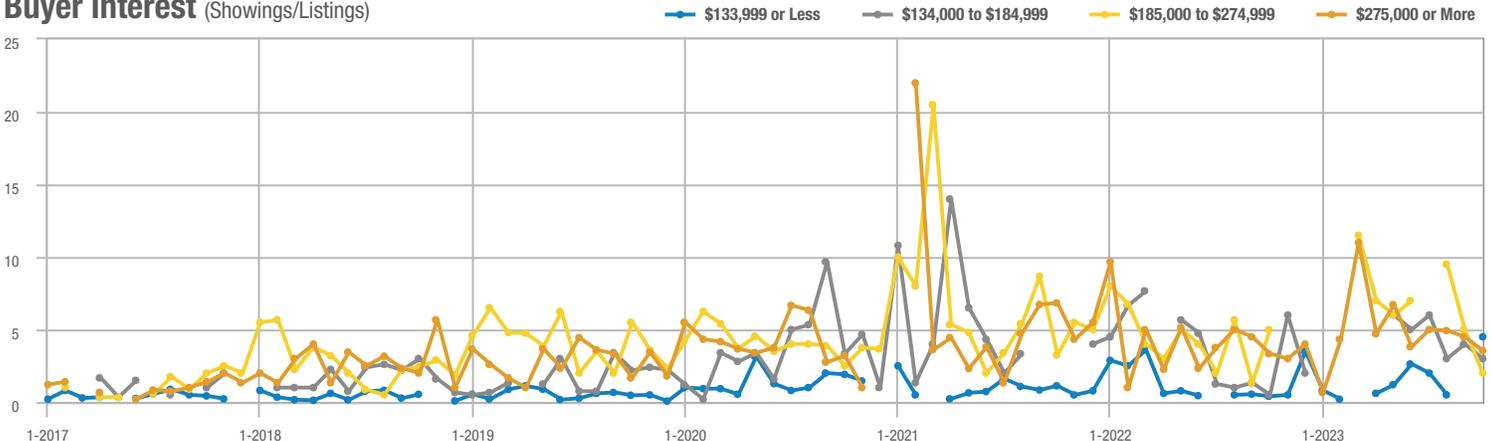
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

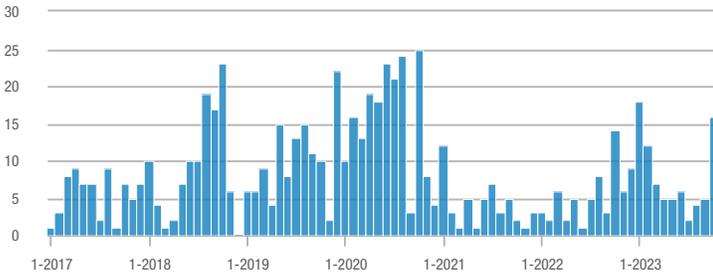


South Moriarty – 291

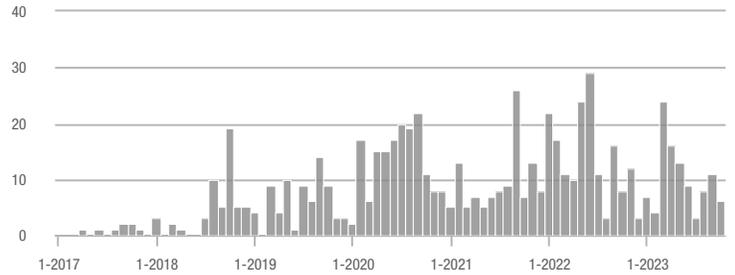
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 16 | + 14.3% | + 220.0% | 1.2 | - 12.1% | + 220.0% | 13 | + 30.0% | 0.0% |
| \$134,000 to \$184,999 | 6 | - 25.0% | - 45.5% | 1.5 | + 31.3% | - 45.5% | 4 | - 42.9% | 0.0% |
| \$185,000 to \$274,999 | 26 | + 23.8% | + 13.0% | 2.0 | - 14.3% | + 21.7% | 13 | + 44.4% | - 7.1% |
| \$275,000 or More | 6 | - 33.3% | - 68.4% | 0.9 | - 42.9% | - 72.9% | 7 | + 16.7% | + 16.7% |
| Total | 54 | + 3.8% | - 6.9% | 1.5 | - 10.2% | - 6.9% | 37 | + 15.6% | 0.0% |

Showings

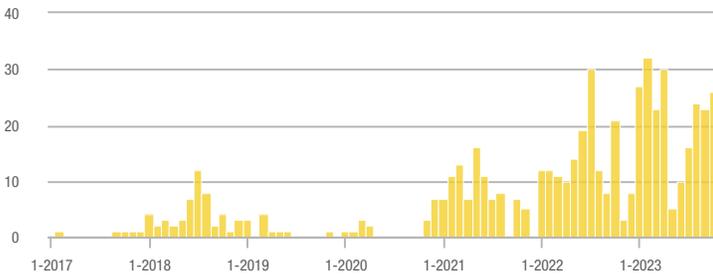
\$133,999 or Less



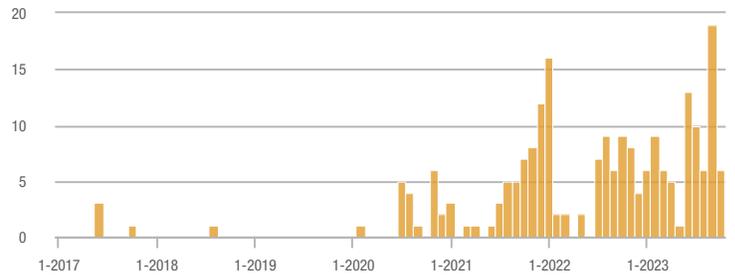
\$134,000 to \$184,999



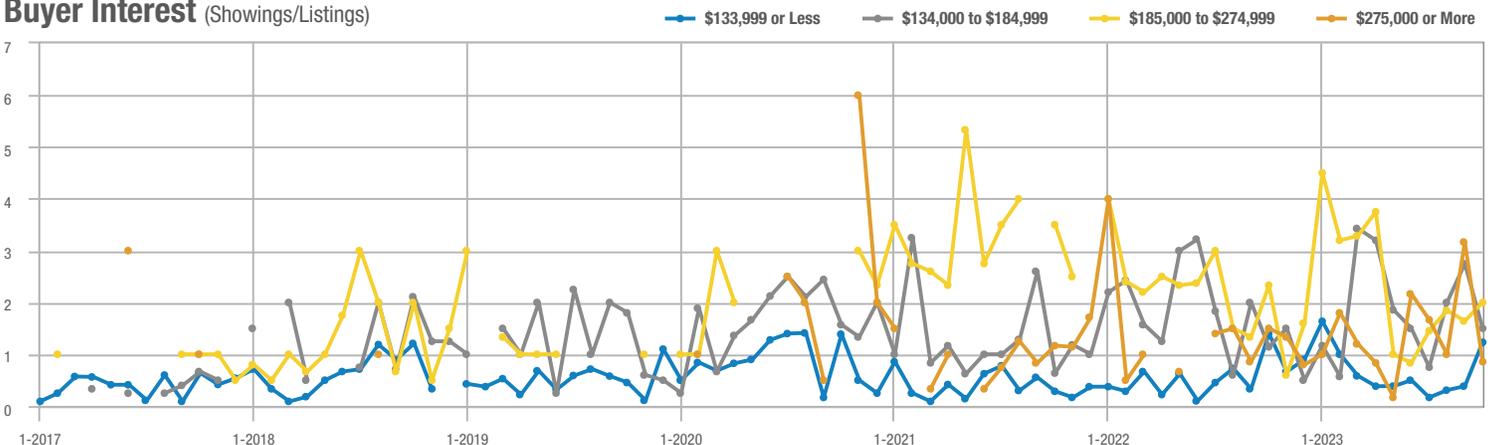
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

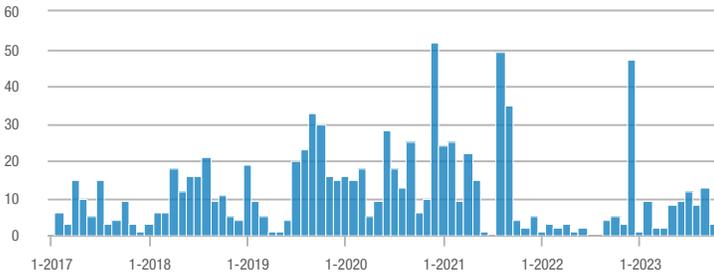


South of I-40 – 230

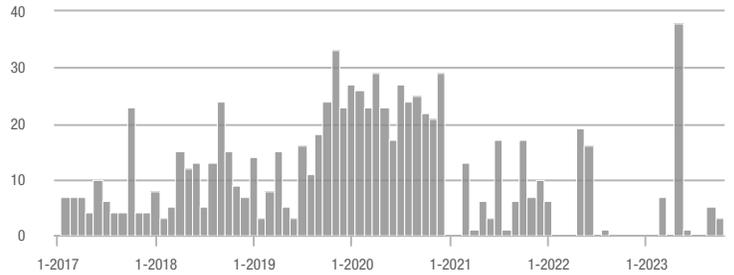
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 3 | - 40.0% | - 76.9% | 0.3 | - 7.3% | - 72.7% | 11 | - 35.3% | - 15.4% |
| \$134,000 to \$184,999 | 3 | — | - 40.0% | 1.5 | — | - 40.0% | 2 | + 100.0% | 0.0% |
| \$185,000 to \$274,999 | 18 | 0.0% | + 100.0% | 3.6 | - 20.0% | + 60.0% | 5 | + 25.0% | + 25.0% |
| \$275,000 or More | 62 | - 18.4% | - 18.4% | 3.6 | - 18.4% | - 13.6% | 17 | 0.0% | - 5.6% |
| Total | 86 | - 13.1% | - 16.5% | 2.5 | - 3.2% | - 11.7% | 35 | - 10.3% | - 5.4% |

Showings

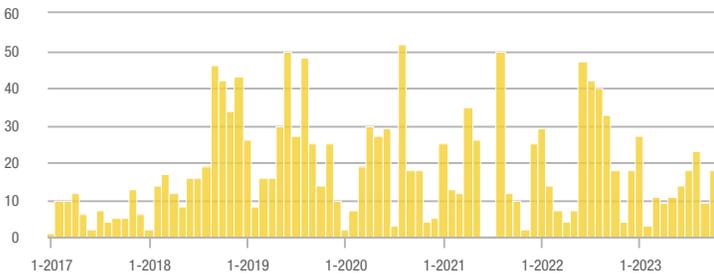
\$133,999 or Less



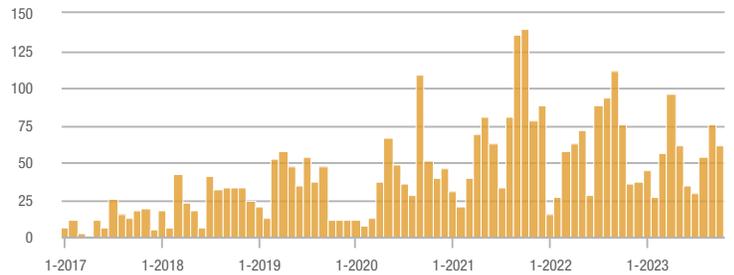
\$134,000 to \$184,999



\$185,000 to \$274,999

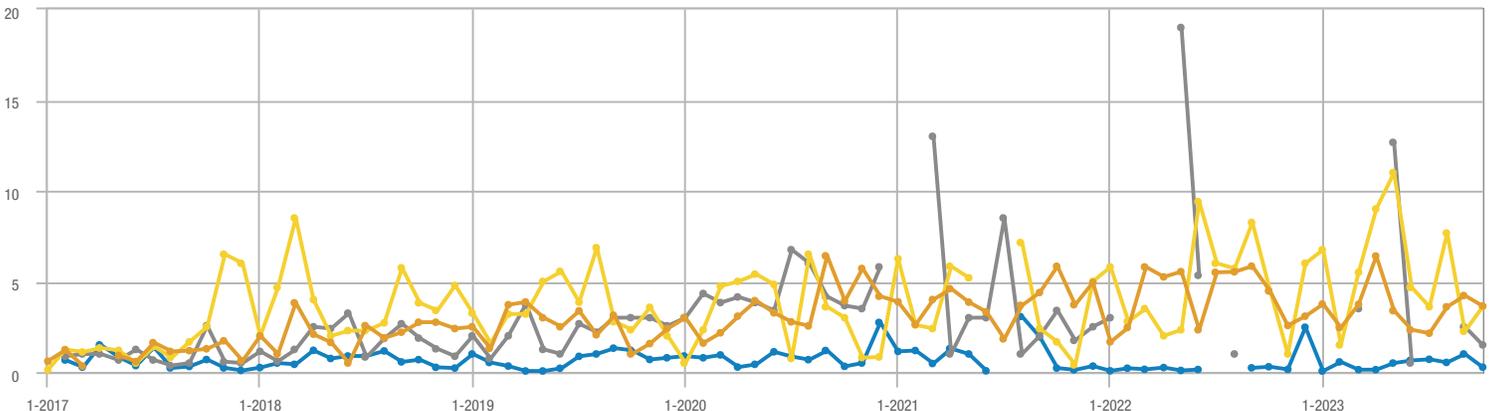


\$275,000 or More



Buyer Interest (Showings/Listings)

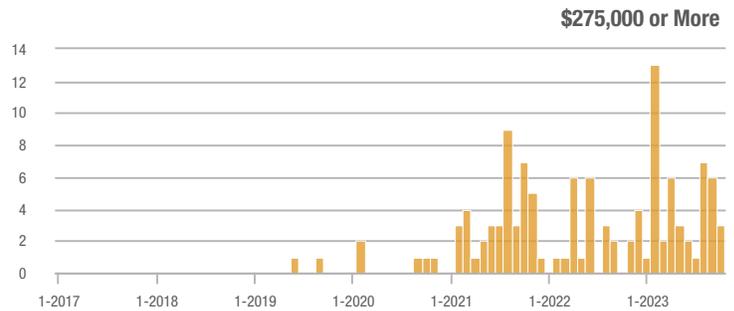
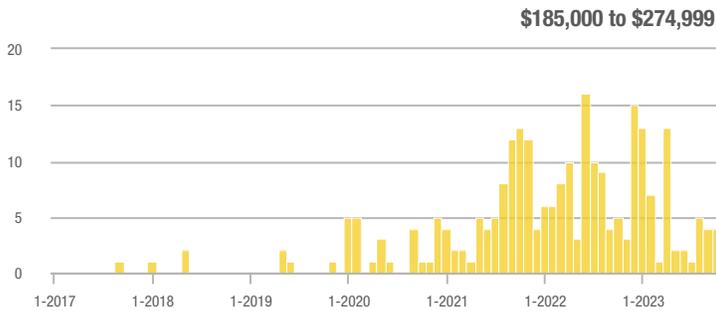
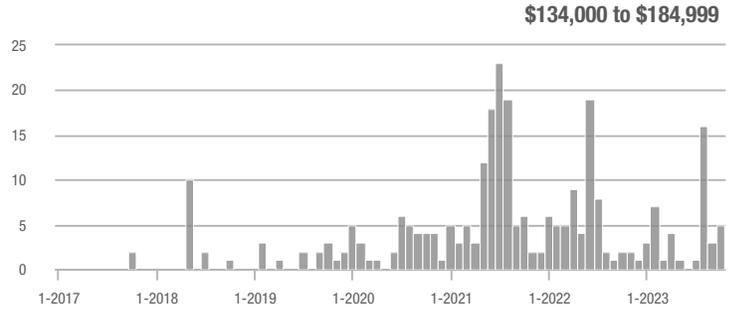
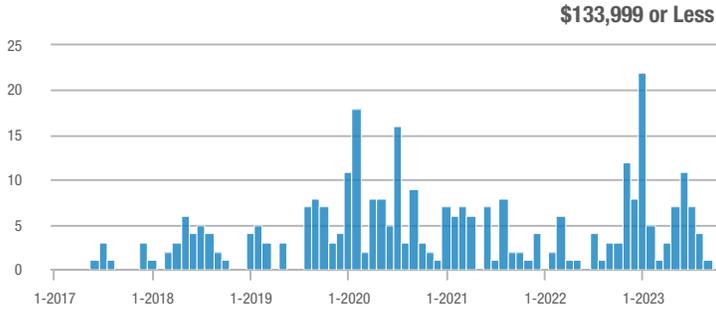
— \$133,999 or Less — \$134,000 to \$184,999 — \$185,000 to \$274,999 — \$275,000 or More



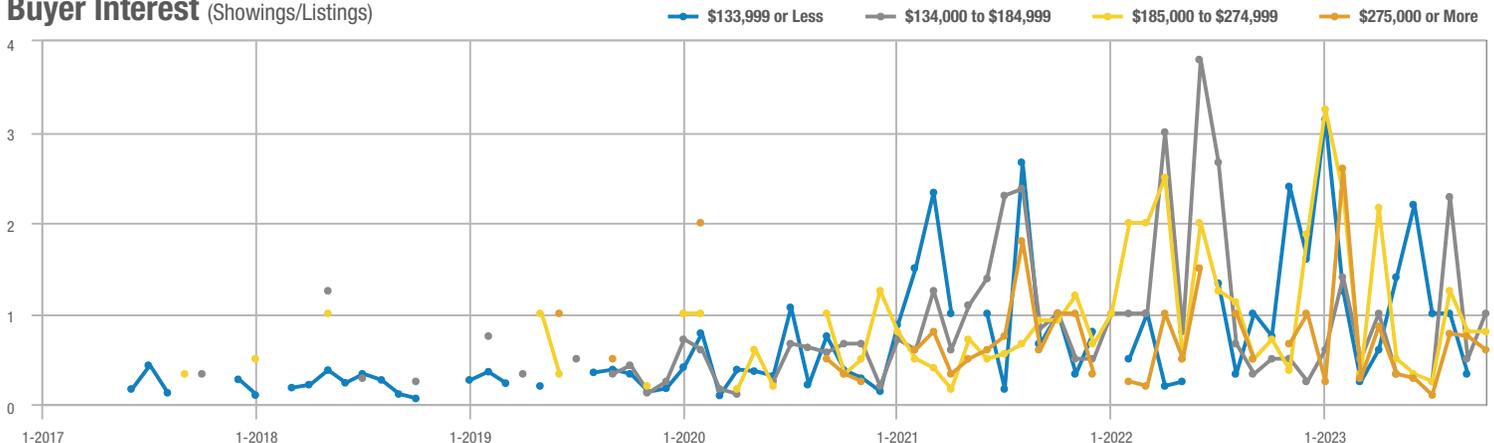
South Socorro – 621

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 3 | - 25.0% | 0.0% |
| \$134,000 to \$184,999 | 5 | + 150.0% | + 66.7% | 1.0 | + 100.0% | + 100.0% | 5 | + 25.0% | - 16.7% |
| \$185,000 to \$274,999 | 4 | - 20.0% | 0.0% | 0.8 | + 12.0% | 0.0% | 5 | - 28.6% | 0.0% |
| \$275,000 or More | 3 | — | - 50.0% | 0.6 | — | - 20.0% | 5 | + 66.7% | - 37.5% |
| Total | 12 | + 20.0% | - 14.3% | 0.7 | + 20.0% | + 4.8% | 18 | 0.0% | - 18.2% |

Showings



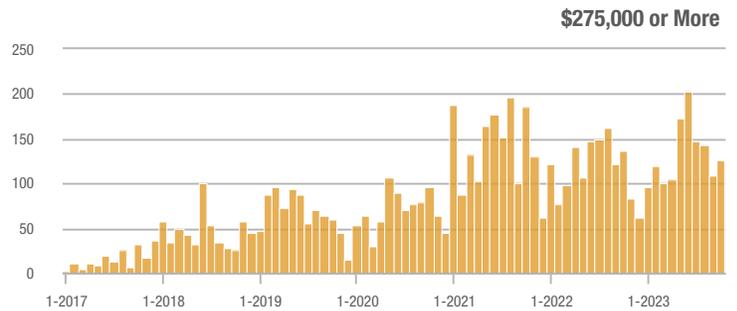
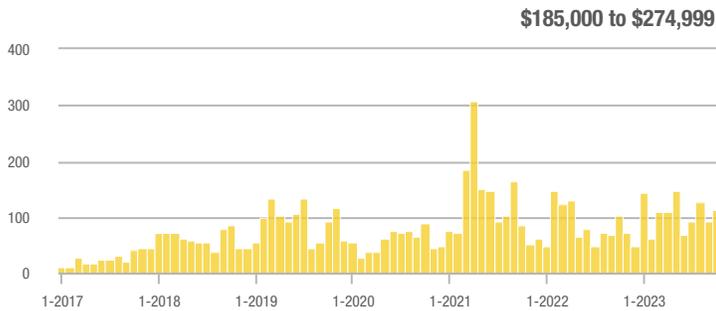
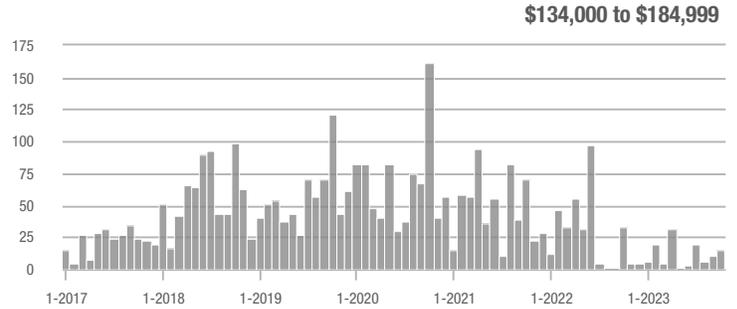
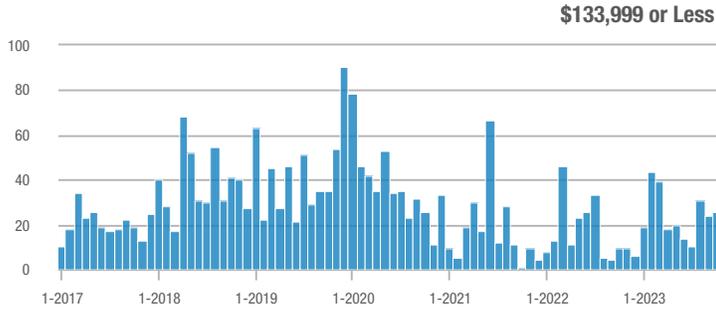
Buyer Interest (Showings/Listings)



Southeast Heights – 71

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 26 | + 188.9% | + 8.3% | 2.4 | + 83.8% | + 8.3% | 11 | + 57.1% | 0.0% |
| \$134,000 to \$184,999 | 15 | - 54.5% | + 36.4% | 7.5 | - 54.5% | + 240.9% | 2 | 0.0% | - 60.0% |
| \$185,000 to \$274,999 | 112 | + 8.7% | + 21.7% | 6.6 | + 53.5% | + 28.9% | 17 | - 29.2% | - 5.6% |
| \$275,000 or More | 127 | - 7.3% | + 15.5% | 4.4 | + 8.7% | + 35.4% | 29 | - 14.7% | - 14.7% |
| Total | 280 | - 0.7% | + 18.1% | 4.7 | + 12.8% | + 36.2% | 59 | - 11.9% | - 13.2% |

Showings



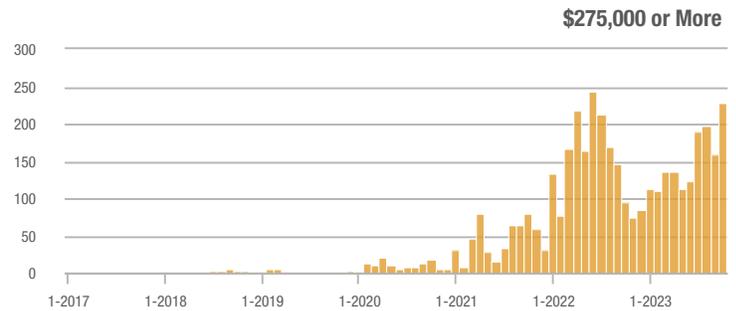
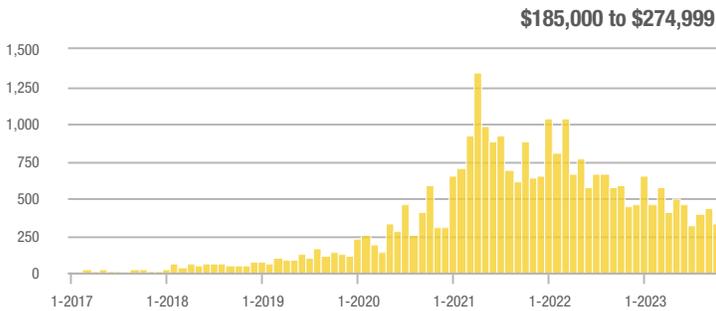
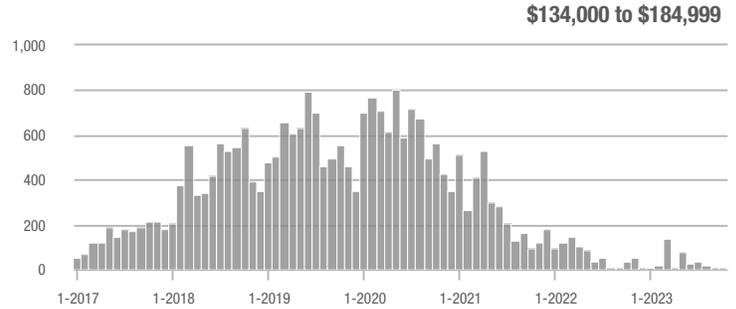
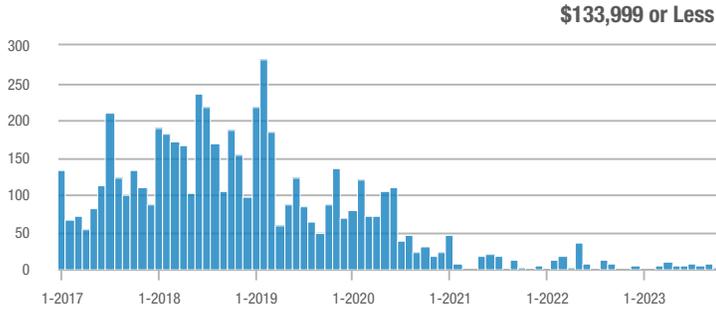
Buyer Interest (Showings/Listings)



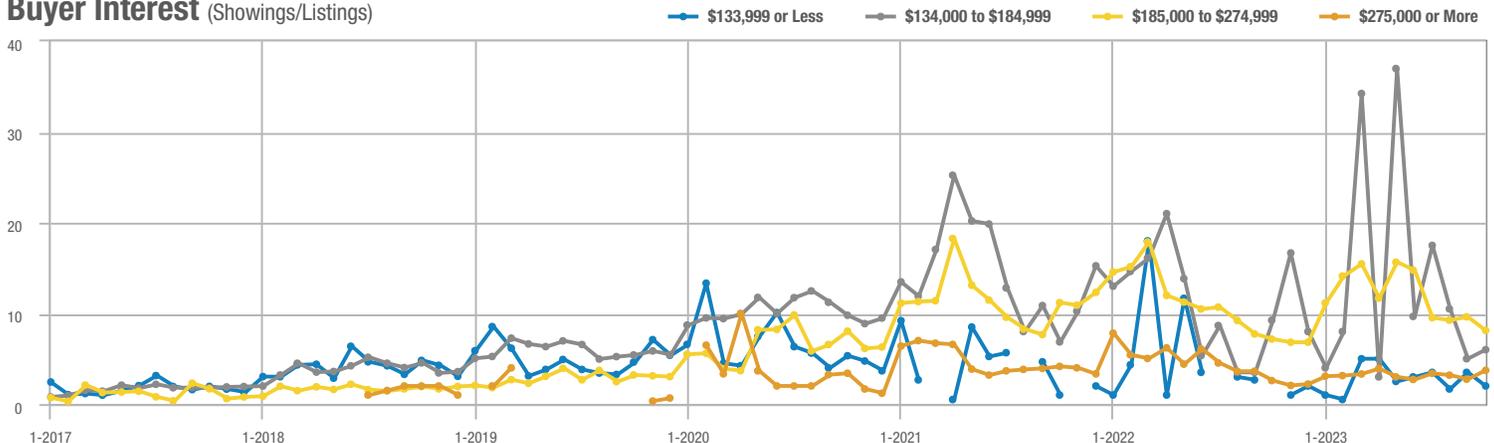
Southwest Heights – 92

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 2 | — | - 71.4% | 2.0 | — | - 42.9% | 1 | 0.0% | - 50.0% |
| \$134,000 to \$184,999 | 6 | - 83.8% | + 20.0% | 6.0 | - 35.1% | + 20.0% | 1 | - 75.0% | 0.0% |
| \$185,000 to \$274,999 | 333 | - 44.0% | - 23.1% | 8.1 | + 13.3% | - 15.6% | 41 | - 50.6% | - 8.9% |
| \$275,000 or More | 227 | + 136.5% | + 42.8% | 3.7 | + 43.4% | + 35.7% | 61 | + 64.9% | + 5.2% |
| Total | 568 | - 22.0% | - 6.0% | 5.5 | - 6.2% | - 4.2% | 104 | - 16.8% | - 1.9% |

Showings



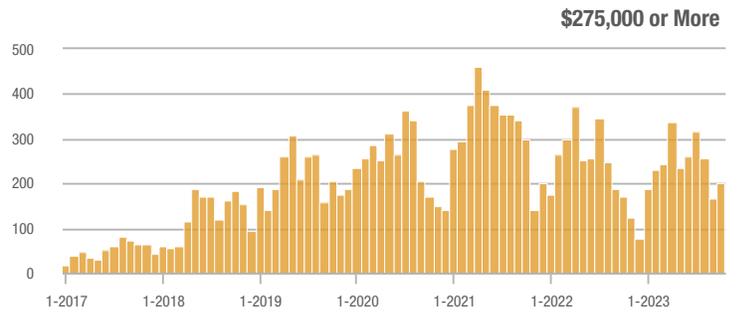
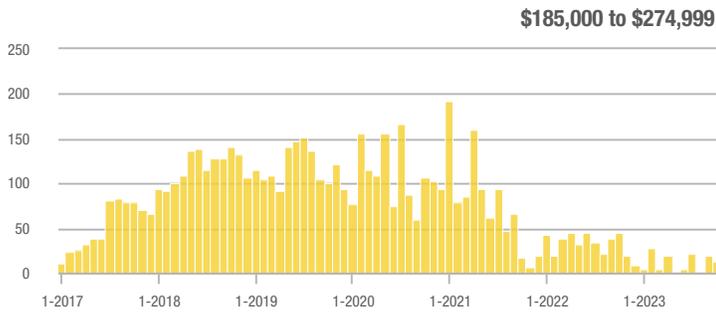
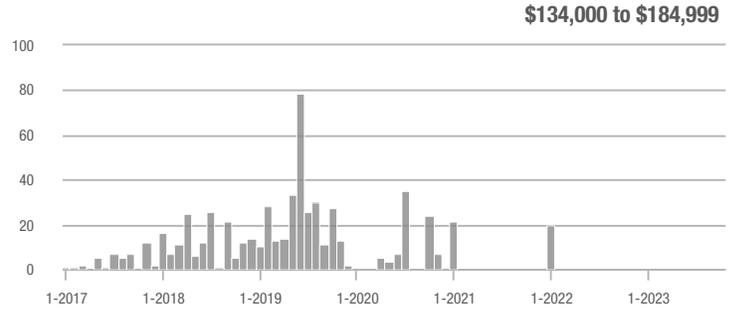
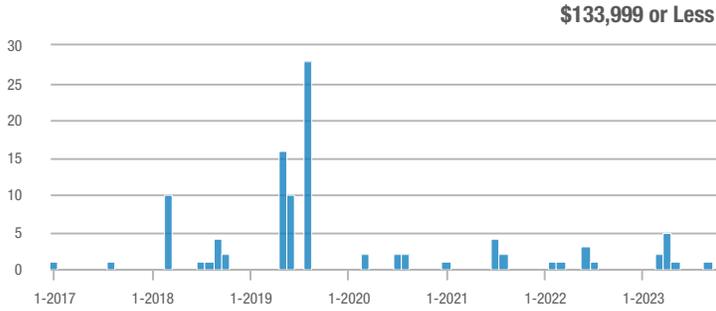
Buyer Interest (Showings/Listings)



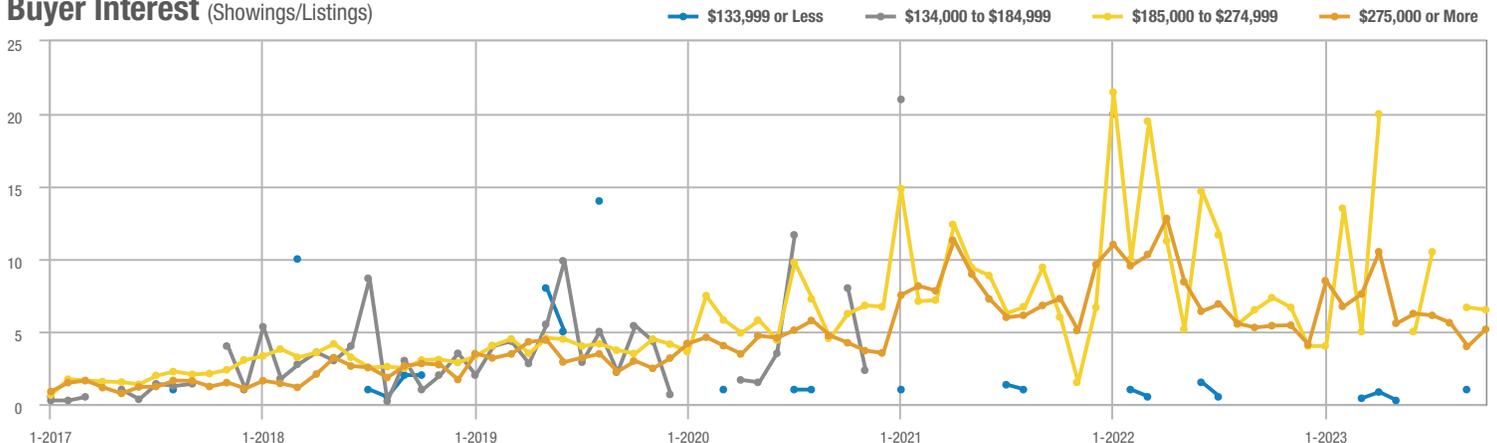
UNM – 40

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 1 | — | 0.0% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 13 | - 70.5% | - 35.0% | 6.5 | - 11.4% | - 2.5% | 2 | - 66.7% | - 33.3% |
| \$275,000 or More | 201 | + 16.2% | + 20.4% | 5.2 | - 4.7% | + 29.6% | 39 | + 21.9% | - 7.1% |
| Total | 214 | - 1.4% | + 13.8% | 5.1 | - 10.8% | + 24.7% | 42 | + 10.5% | - 8.7% |

Showings



Buyer Interest (Showings/Listings)

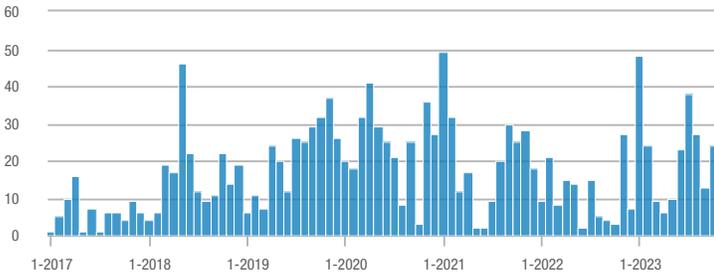


UNM South – 42

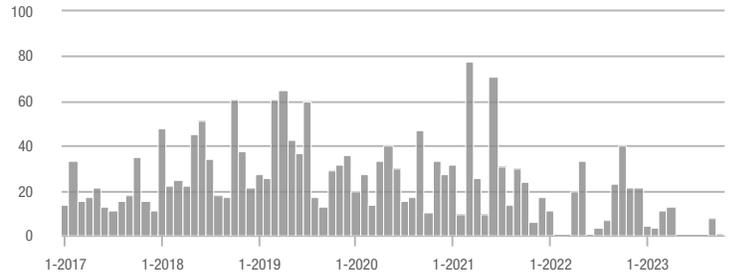
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 24 | + 700.0% | + 84.6% | 4.8 | + 220.0% | + 47.7% | 5 | + 150.0% | + 25.0% |
| \$134,000 to \$184,999 | 1 | - 97.5% | - 87.5% | 1.0 | - 92.5% | - 87.5% | 1 | - 66.7% | 0.0% |
| \$185,000 to \$274,999 | 0 | — | — | — | — | — | 2 | - 80.0% | - 60.0% |
| \$275,000 or More | 207 | + 39.9% | + 21.1% | 5.0 | + 26.2% | + 21.1% | 41 | + 10.8% | 0.0% |
| Total | 232 | - 3.3% | + 0.4% | 4.7 | + 2.6% | + 4.5% | 49 | - 5.8% | - 3.9% |

Showings

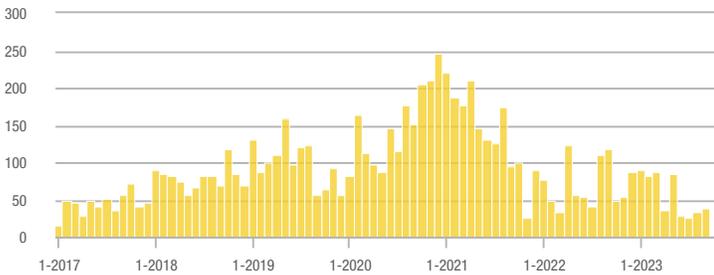
\$133,999 or Less



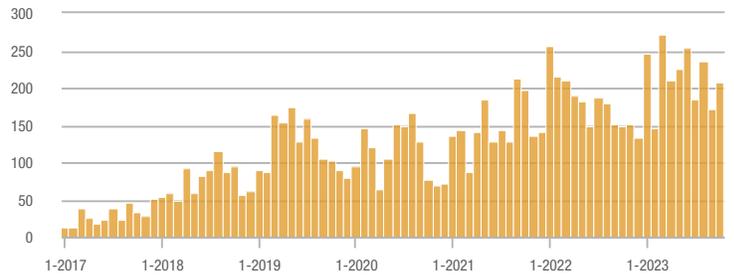
\$134,000 to \$184,999



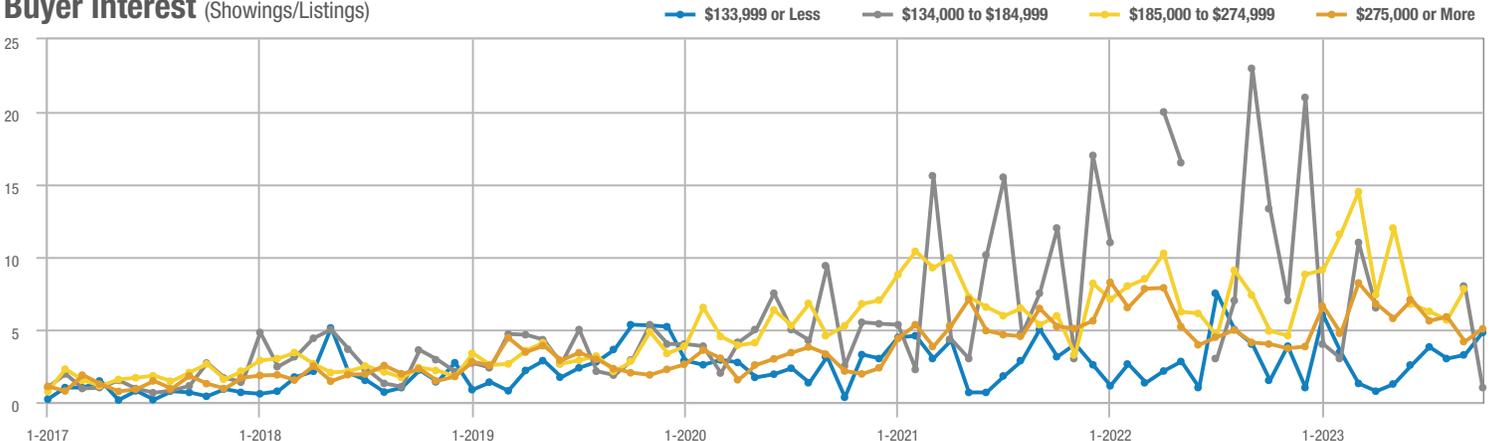
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

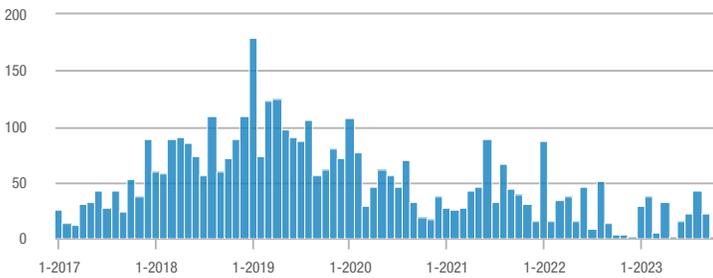


Uptown – 41

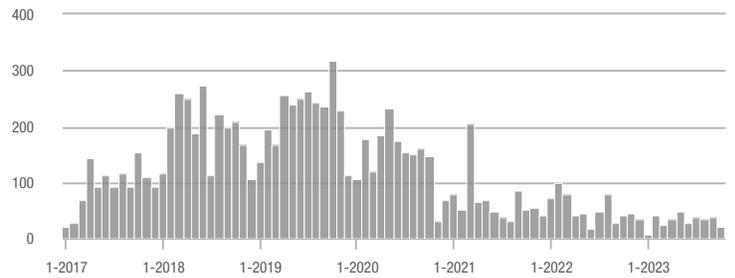
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 2 | - 50.0% | - 91.3% | 2.0 | + 100.0% | - 65.2% | 1 | - 75.0% | - 75.0% |
| \$134,000 to \$184,999 | 22 | - 45.0% | - 40.5% | 4.4 | - 56.0% | - 16.8% | 5 | + 25.0% | - 28.6% |
| \$185,000 to \$274,999 | 64 | - 31.2% | - 8.6% | 9.1 | + 106.5% | + 43.7% | 7 | - 66.7% | - 36.4% |
| \$275,000 or More | 170 | - 26.7% | + 4.3% | 5.2 | - 9.0% | - 8.3% | 33 | - 19.5% | + 13.8% |
| Total | 258 | - 30.1% | - 11.9% | 5.6 | + 6.4% | - 2.4% | 46 | - 34.3% | - 9.8% |

Showings

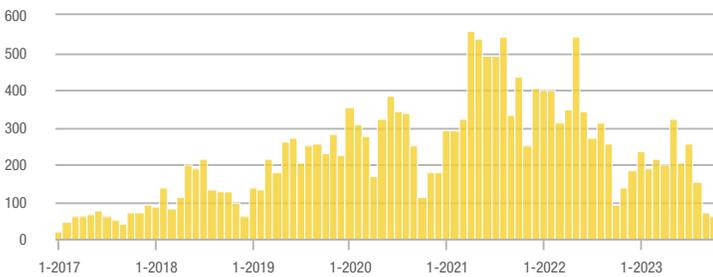
\$133,999 or Less



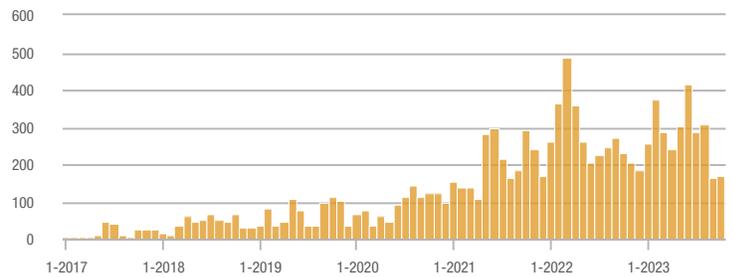
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



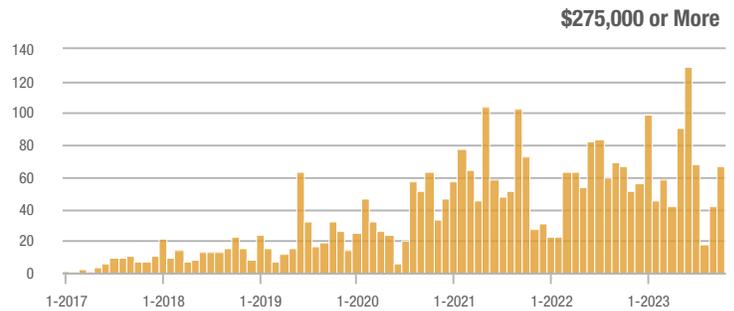
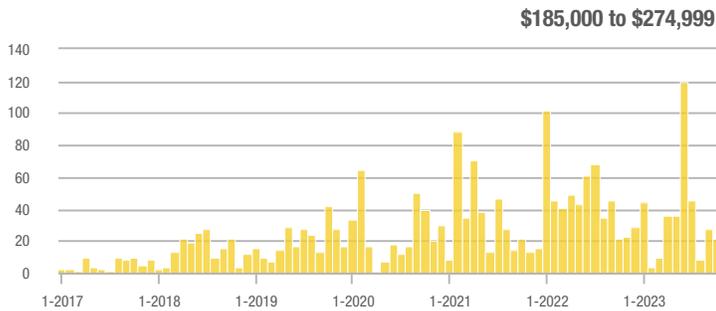
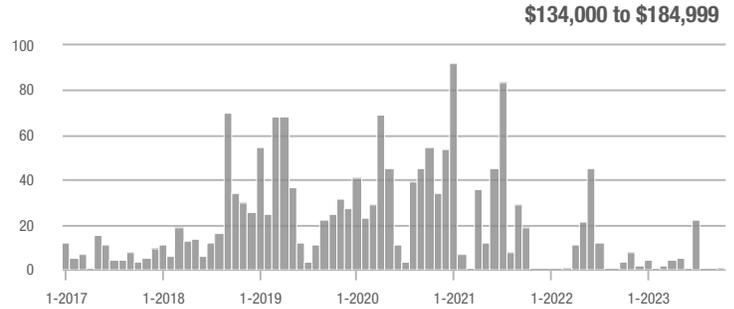
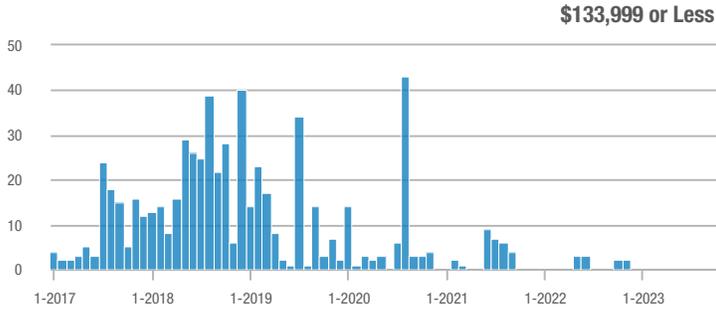
Buyer Interest (Showings/Listings)



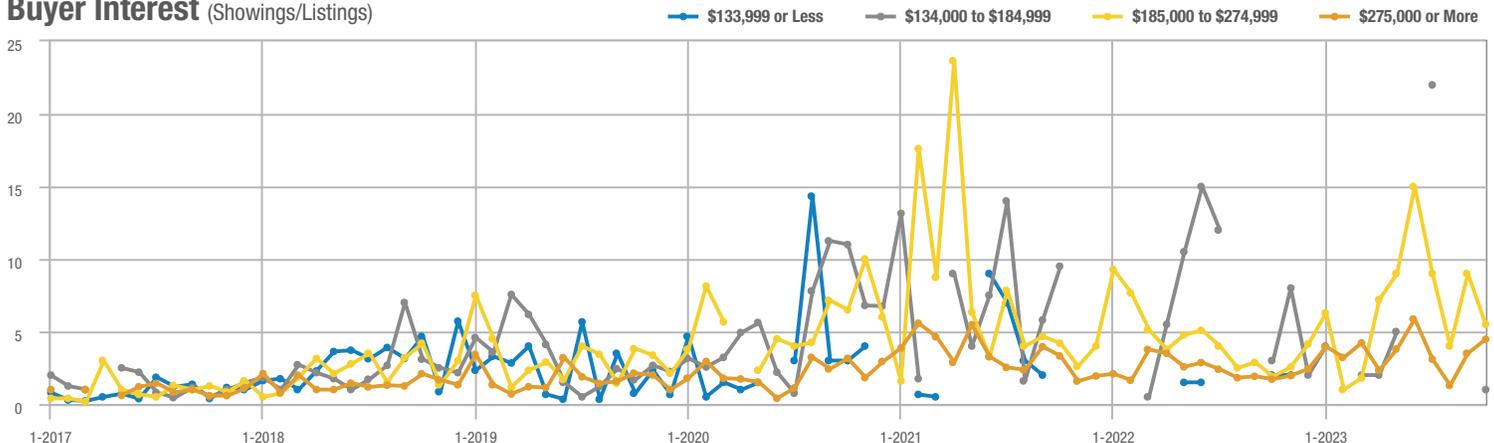
Valley Farms – 91

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 1 | - 66.7% | — | 1.0 | - 66.7% | — | 1 | 0.0% | 0.0% |
| \$185,000 to \$274,999 | 22 | + 4.8% | - 18.5% | 5.5 | + 188.1% | - 38.9% | 4 | - 63.6% | + 33.3% |
| \$275,000 or More | 67 | 0.0% | + 59.5% | 4.5 | + 160.0% | + 27.6% | 15 | - 61.5% | + 25.0% |
| Total | 90 | - 3.2% | + 30.4% | 4.5 | + 151.6% | + 4.3% | 20 | - 61.5% | + 25.0% |

Showings



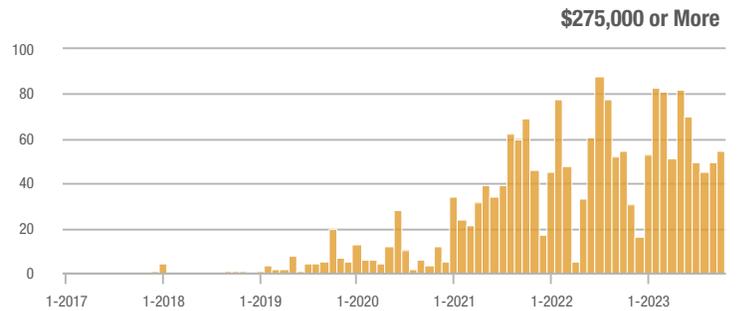
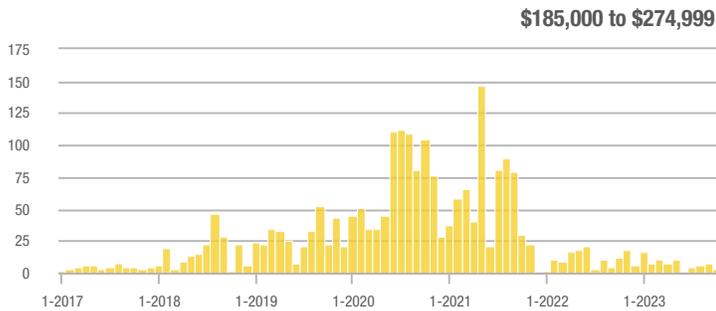
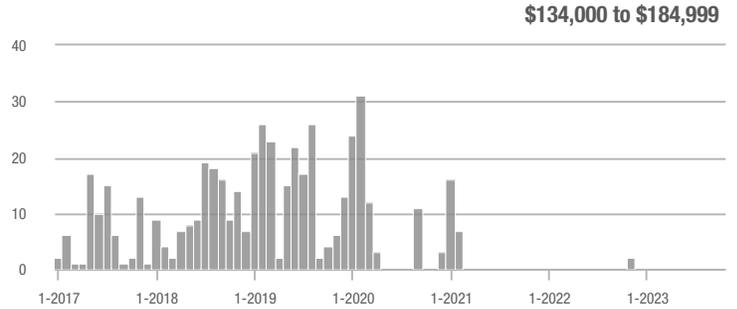
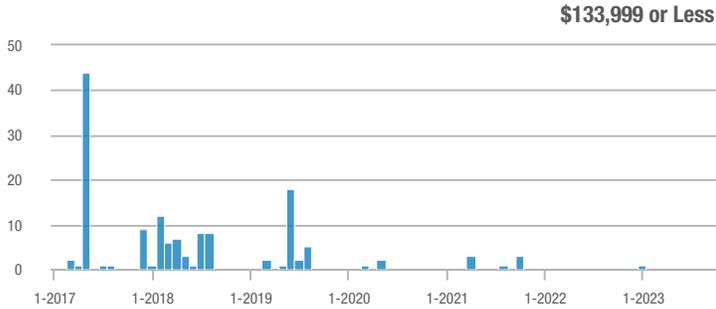
Buyer Interest (Showings/Listings)



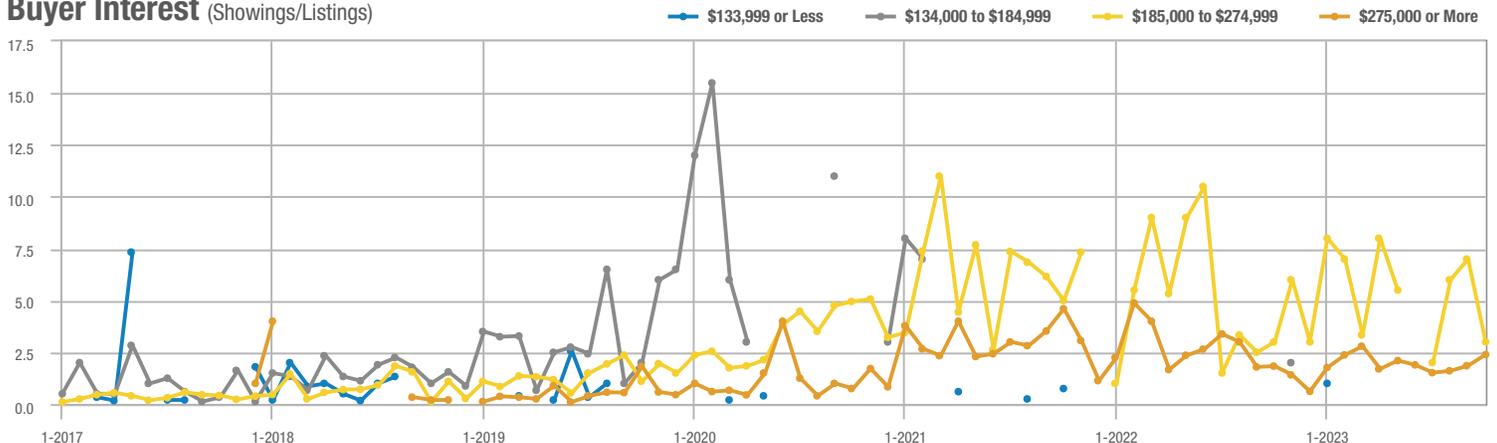
West Los Lunas – 701

| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 0 | — | — | — | — | — | 0 | — | — |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 3 | - 75.0% | - 57.1% | 3.0 | 0.0% | - 57.1% | 1 | - 75.0% | 0.0% |
| \$275,000 or More | 55 | 0.0% | + 10.0% | 2.4 | + 30.4% | + 29.1% | 23 | - 23.3% | - 14.8% |
| Total | 58 | - 13.4% | + 1.8% | 2.4 | + 29.9% | + 18.7% | 24 | - 33.3% | - 14.3% |

Showings



Buyer Interest (Showings/Listings)

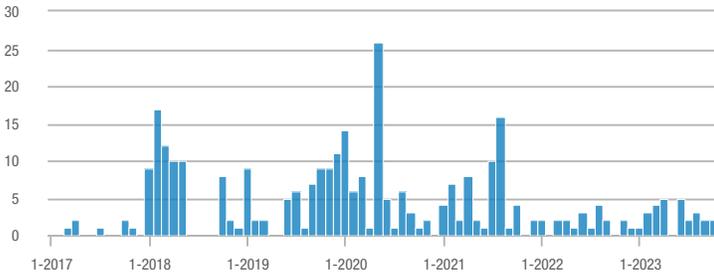


Zuzax, Tijeras – 240

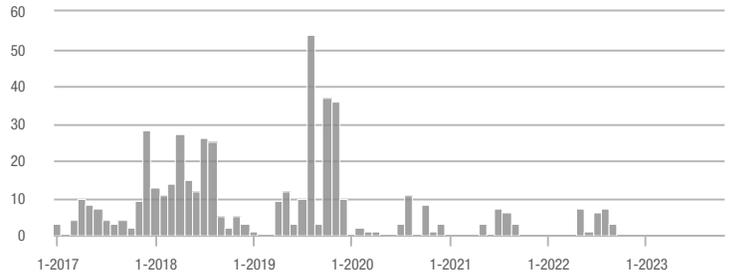
| Price Range | Total Showings | | | Buyer Interest (Showings/Listings) | | | Managed Listings | | |
|------------------------|----------------|-----------------------|-------------------------|------------------------------------|-----------------------|-------------------------|------------------|-----------------------|-------------------------|
| | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change | October 2023 | Year-Over-Year Change | Month-Over-Month Change |
| \$133,999 or Less | 2 | — | 0.0% | 0.1 | — | - 6.7% | 15 | - 28.6% | + 7.1% |
| \$134,000 to \$184,999 | 0 | — | — | — | — | — | 0 | — | — |
| \$185,000 to \$274,999 | 3 | - 88.0% | — | 3.0 | - 64.0% | — | 1 | - 66.7% | — |
| \$275,000 or More | 75 | + 4.2% | - 2.6% | 3.0 | - 16.7% | + 9.1% | 25 | + 25.0% | - 10.7% |
| Total | 80 | - 17.5% | + 1.3% | 2.0 | - 9.5% | + 3.7% | 41 | - 8.9% | - 2.4% |

Showings

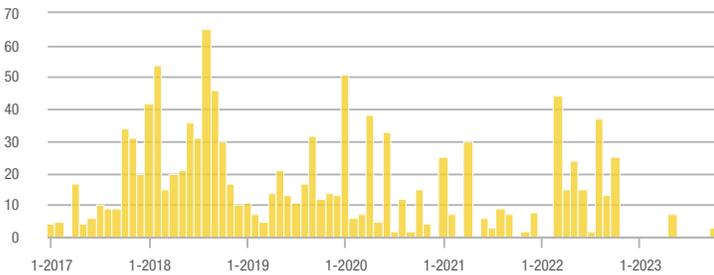
\$133,999 or Less



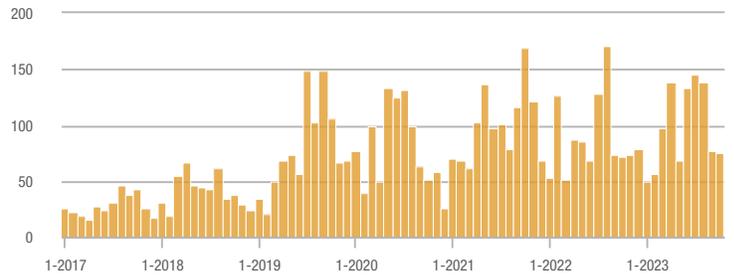
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

