

Showings Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Academy West – 32	311	6.8	46
Albuquerque Acres West – 21	215	6.1	35
Belen – 741	84	2.9	29
Bernalillo / Algodones – 170	140	5.6	25
Bosque Farms and Peralta – 710	37	2.3	16
Corrales – 130	119	4.1	29
Downtown Area – 80	227	4.5	51
East Los Lunas, Tome, Valencia – 711	66	4.1	16
Fairgrounds – 70	157	5.6	28
Far Northeast Heights – 30	732	8.2	89
Foothills North – 31	74	5.3	14
Foothills South – 51	228	7.6	30
Four Hills Village – 60	121	5.8	21
Ladera Heights – 111	490	6.4	76
Las Maravillas, Cypress Gardens – 721	76	4.2	18
Los Lunas – 700	152	3.5	44
Meadow Lake, El Cerro Mission, Monterrey Park – 720	31	3.1	10
Mesa Del Sol – 72	14	3.5	4
Near North Valley – 101	387	6.7	58
Near South Valley – 90	167	5.4	31
North Albuquerque Acres Area – 20	169	7.0	24
North of I-40 – 220	178	5.2	34
North Valley – 100	139	3.7	38
Northeast Edgewood – 270	67	4.5	15
Northeast Heights – 50	998	7.1	141
Northwest Edgewood – 250	98	3.9	25
Northwest Heights – 110	667	5.5	122
Paradise East – 121	326	6.2	53
Paradise West – 120	552	7.9	70
Placitas Area – 180	130	3.6	36
Rio Communities, Tierra Grande – 760	61	3.6	17
Rio Rancho Central – 161	287	6.1	47
Rio Rancho Mid – 150	568	5.5	104
Rio Rancho Mid-North – 151	354	4.7	76
Rio Rancho Mid-West – 152	69	4.1	17
Rio Rancho North – 160	317	3.0	104
Rio Rancho South – 140	151	3.4	45
Sandia Heights – 10	184	8.0	23
South 217 Area – 260	91	5.7	16
South Moriarty – 291	70	3.0	23
South of I-40 – 230	121	5.5	22
South Socorro – 621	14	0.8	18

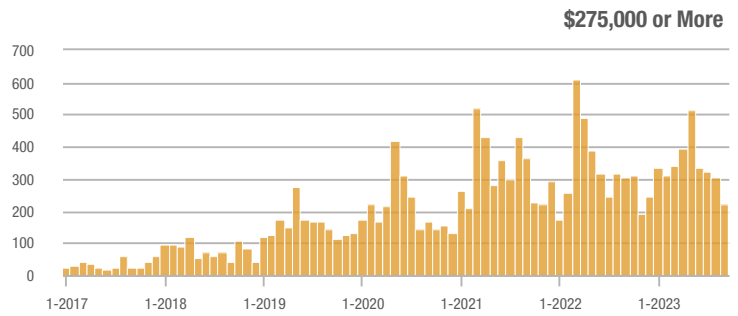
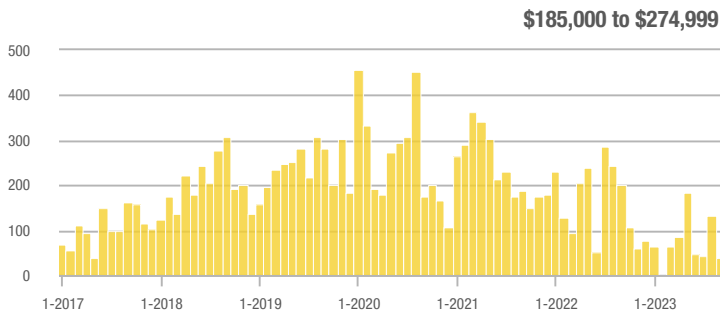
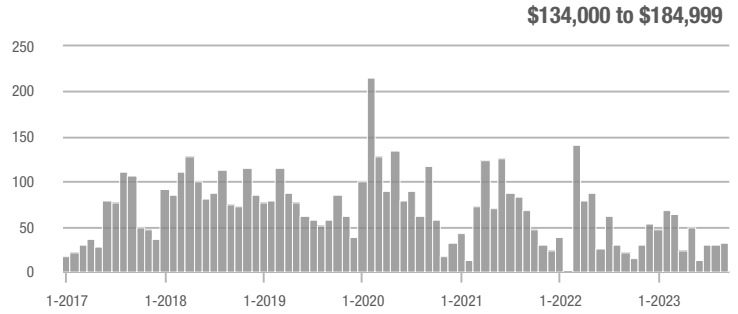
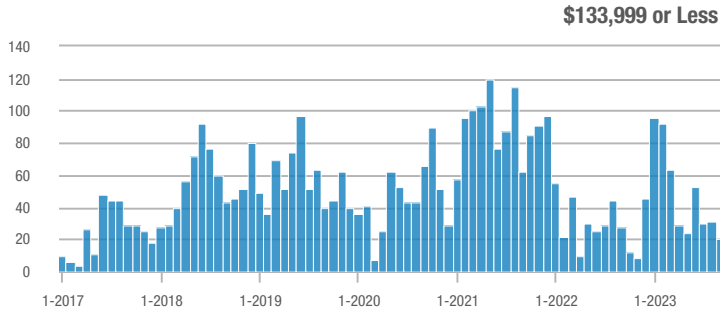
Showings Statistics

MLS Area	Total Showings	Buyer Interest (Showings / Listings)	Managed Listings
Southeast Heights – 71	281	4.6	61
Southwest Heights – 92	742	7.8	95
UNM – 40	209	4.6	45
UNM South – 42	238	5.7	42
Uptown – 41	340	6.5	52
Valley Farms – 91	80	6.2	13
West Los Lunas – 701	72	2.5	29
Zuzax, Tijeras – 240	96	3.7	26

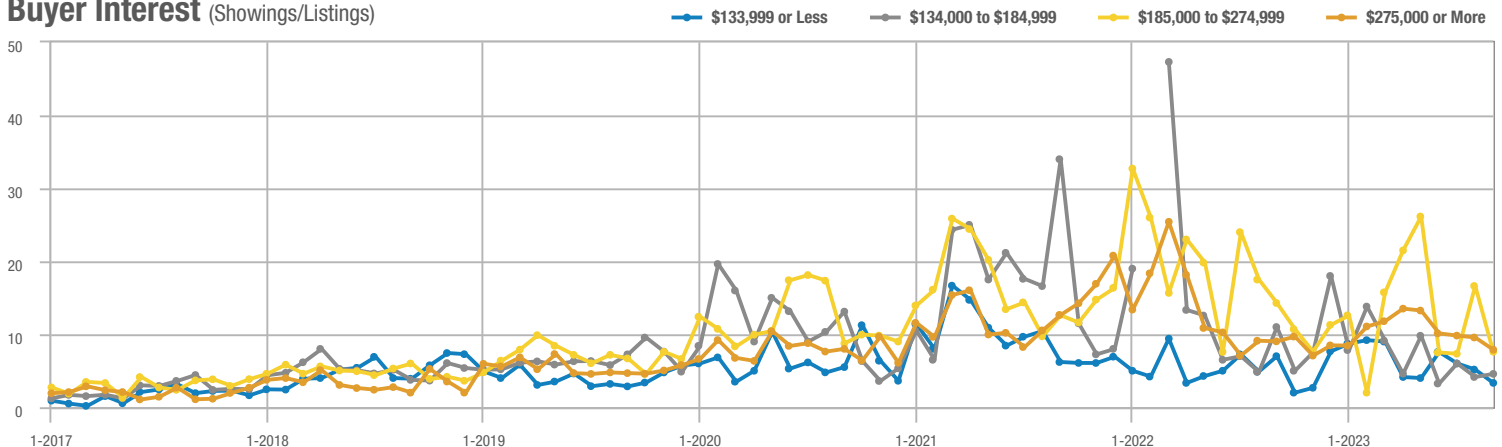
Academy West – 32

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	20	- 28.6%	- 35.5%	3.3	- 52.4%	- 35.5%	6	+ 50.0%	0.0%
\$134,000 to \$184,999	32	+ 45.5%	+ 10.3%	4.6	- 58.4%	+ 10.3%	7	+ 250.0%	0.0%
\$185,000 to \$274,999	38	- 81.0%	- 71.4%	7.6	- 46.8%	- 54.3%	5	- 64.3%	- 37.5%
\$275,000 or More	221	- 28.0%	- 27.8%	7.9	- 12.6%	- 17.5%	28	- 17.6%	- 12.5%
Total	311	- 44.2%	- 37.7%	6.8	- 34.5%	- 28.2%	46	- 14.8%	- 13.2%

Showings



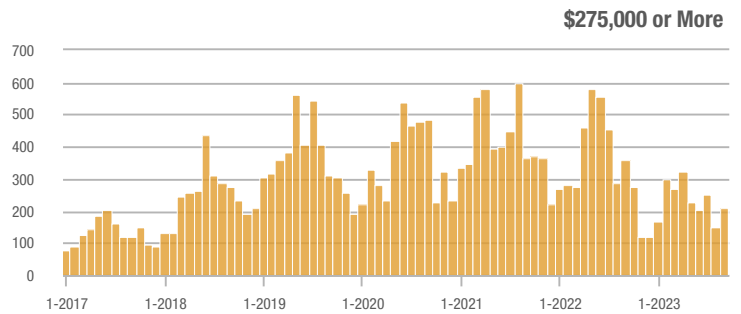
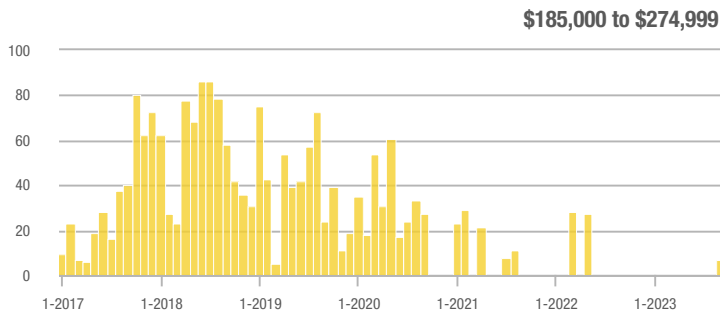
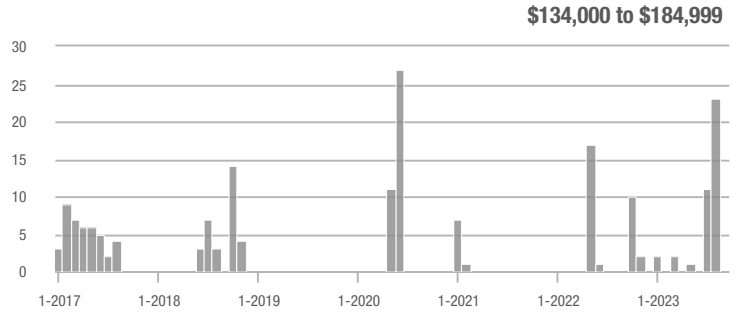
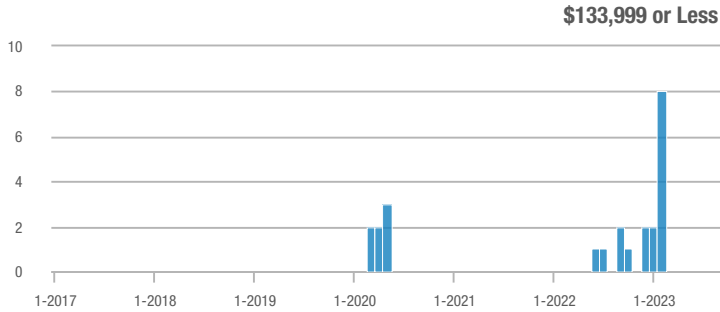
Buyer Interest (Showings/Listings)



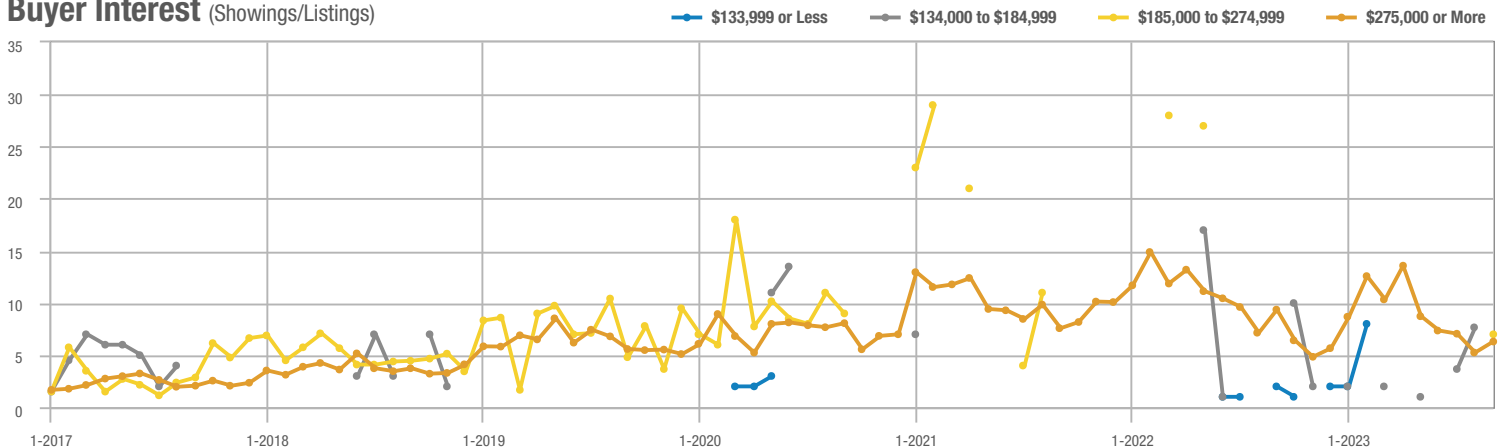
Albuquerque Acres West – 21

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	1	—	- 66.7%
\$185,000 to \$274,999	7	—	—	7.0	—	—	1	—	—
\$275,000 or More	208	- 41.6%	+ 41.5%	6.3	- 32.7%	+ 20.1%	33	- 13.2%	+ 17.9%
Total	215	- 39.9%	+ 26.5%	6.1	- 33.1%	+ 12.0%	35	- 10.3%	+ 12.9%

Showings



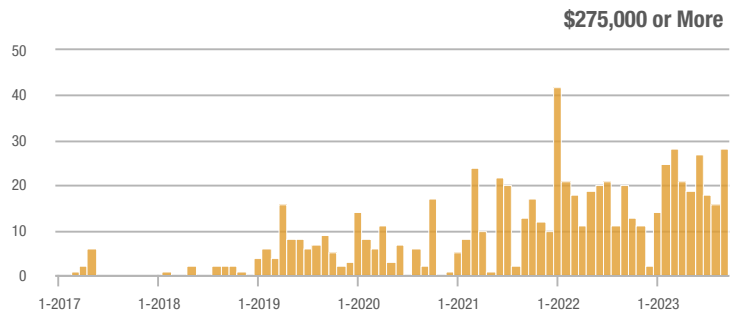
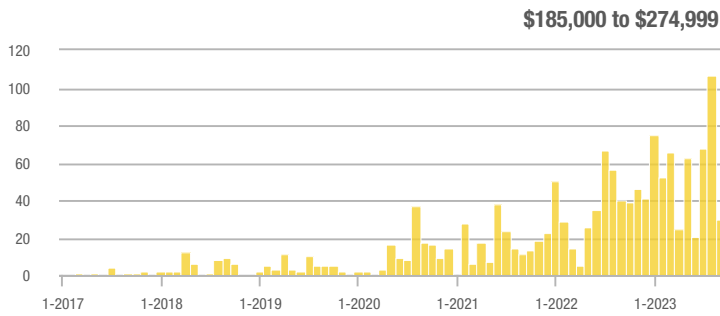
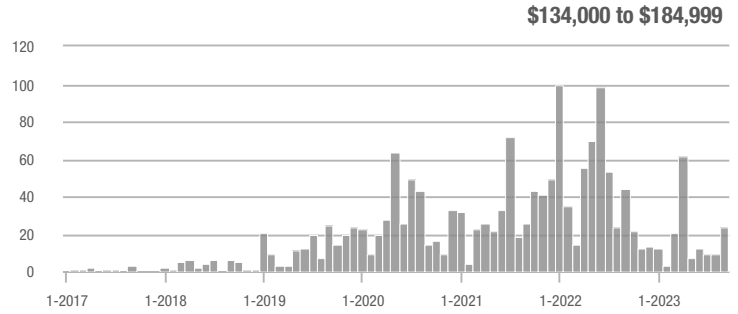
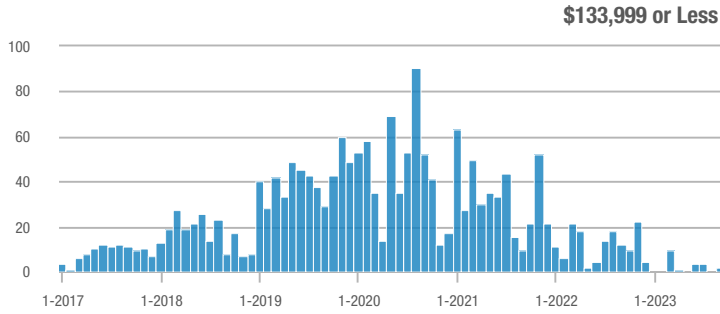
Buyer Interest (Showings/Listings)



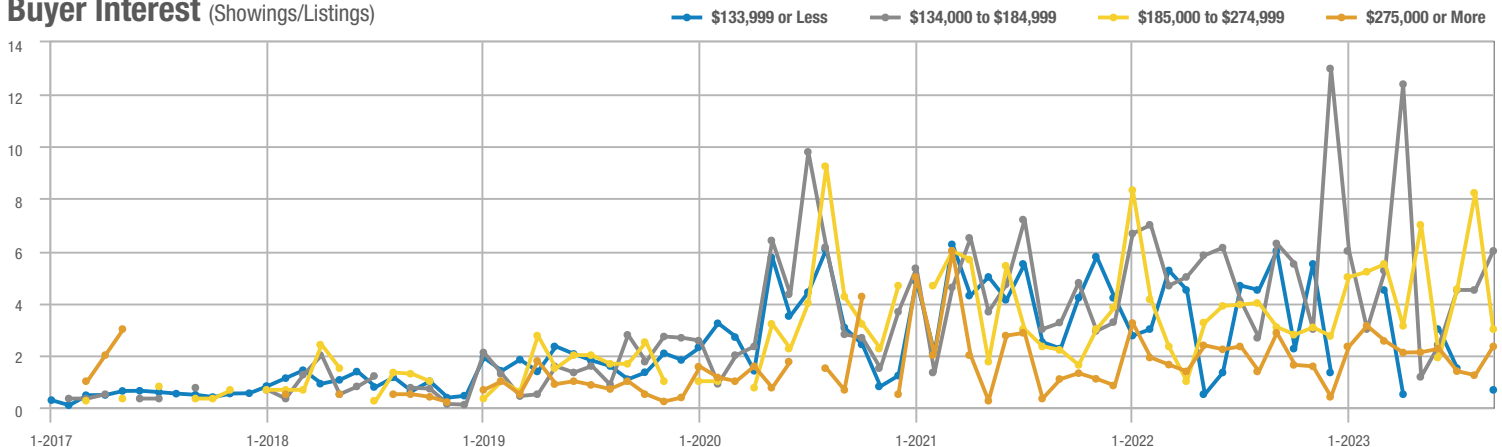
Belen – 741

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	2	- 83.3%	—	0.7	- 88.9%	—	3	+ 50.0%	+ 50.0%
\$134,000 to \$184,999	24	- 45.5%	+ 166.7%	6.0	- 4.5%	+ 33.3%	4	- 42.9%	+ 100.0%
\$185,000 to \$274,999	30	- 25.0%	- 72.0%	3.0	- 2.5%	- 63.6%	10	- 23.1%	- 23.1%
\$275,000 or More	28	+ 40.0%	+ 75.0%	2.3	- 18.3%	+ 89.6%	12	+ 71.4%	- 7.7%
Total	84	- 27.6%	- 36.4%	2.9	- 27.6%	- 34.2%	29	0.0%	- 3.3%

Showings



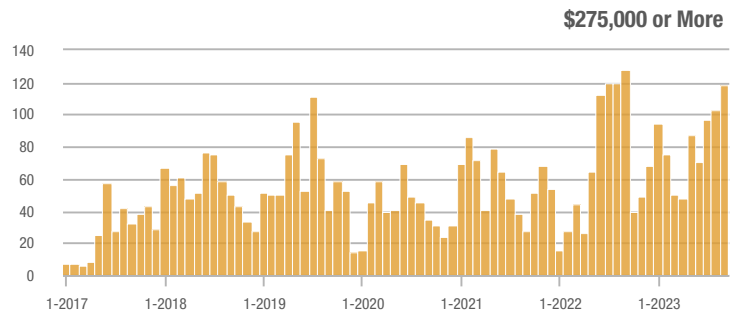
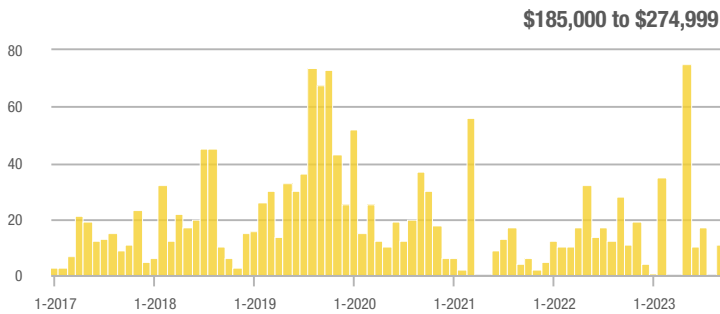
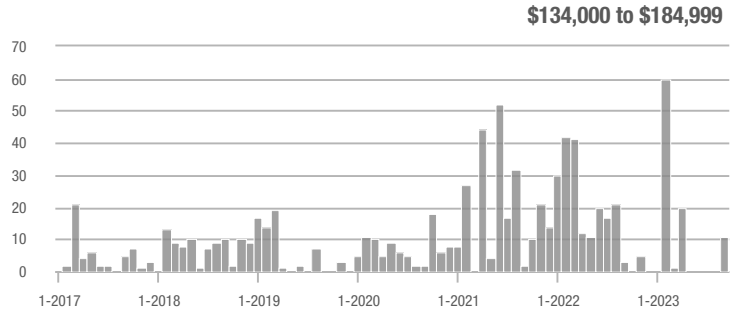
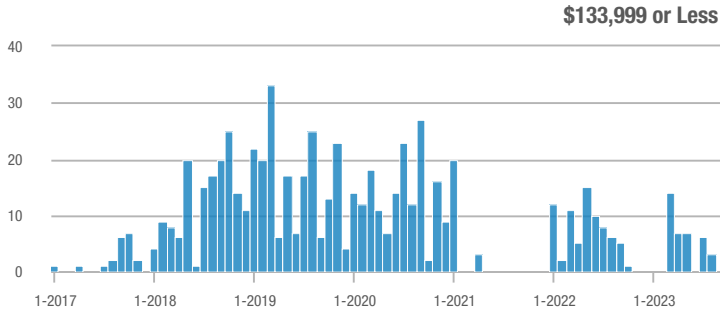
Buyer Interest (Showings/Listings)



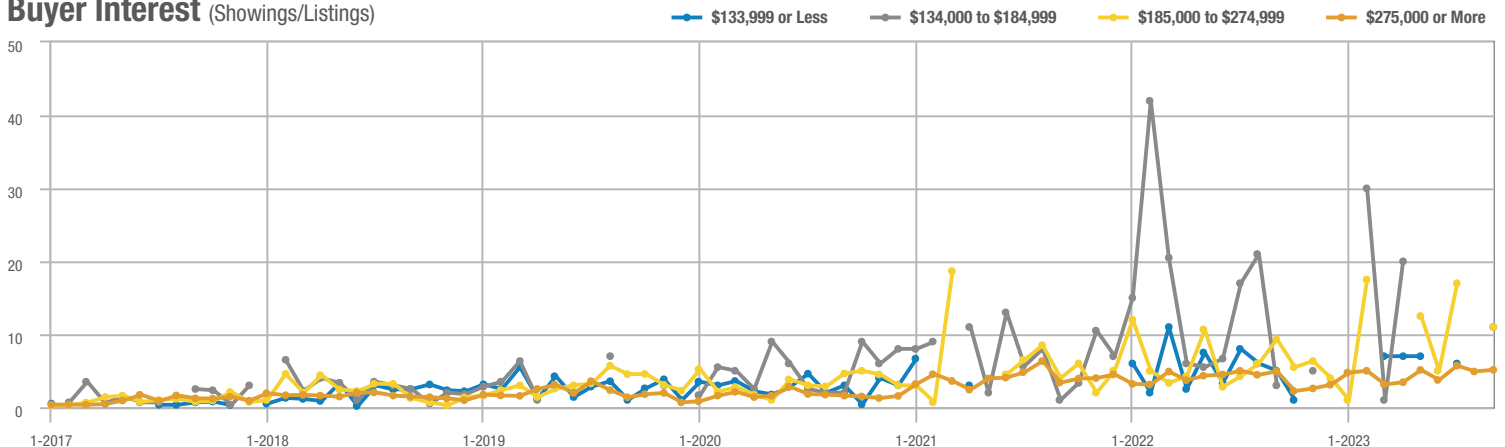
Bernalillo / Algodones – 170

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	11	+ 266.7%	—	11.0	+ 266.7%	—	1	0.0%	—
\$185,000 to \$274,999	11	- 60.7%	—	11.0	+ 17.9%	—	1	- 66.7%	—
\$275,000 or More	118	- 7.8%	+ 14.6%	5.1	+ 4.2%	+ 4.6%	23	- 11.5%	+ 9.5%
Total	140	- 14.6%	+ 32.1%	5.6	+ 5.9%	+ 10.9%	25	- 19.4%	+ 19.0%

Showings



Buyer Interest (Showings/Listings)

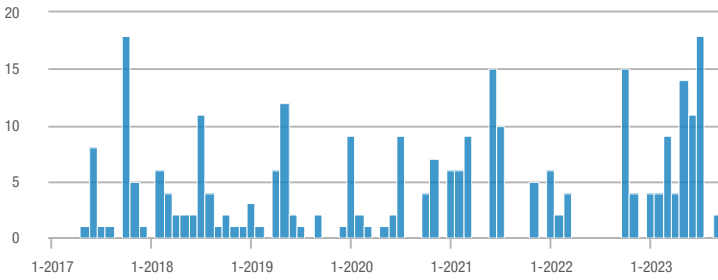


Bosque Farms and Peralta – 710

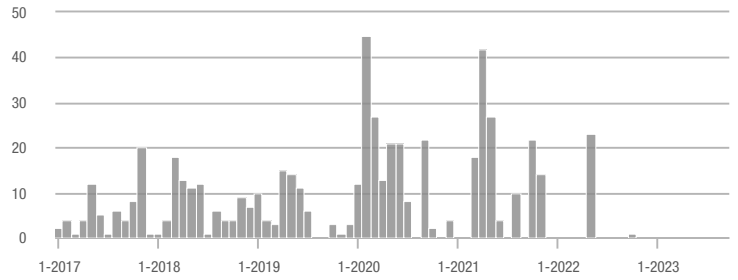
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	2	—	—	2.0	—	—	1	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	17	+ 142.9%	+ 13.3%	5.7	+ 61.9%	+ 13.3%	3	+ 50.0%	0.0%
\$275,000 or More	18	- 78.6%	- 66.7%	1.5	- 60.7%	- 44.4%	12	- 45.5%	- 40.0%
Total	37	- 59.3%	- 46.4%	2.3	- 39.0%	- 22.9%	16	- 33.3%	- 30.4%

Showings

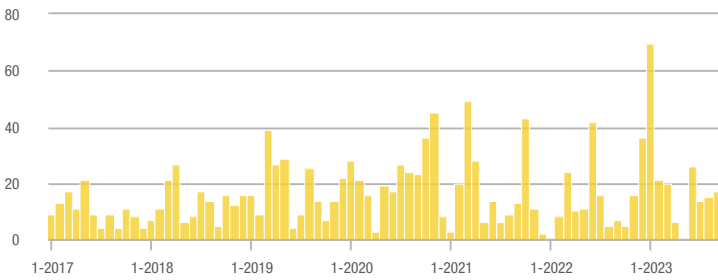
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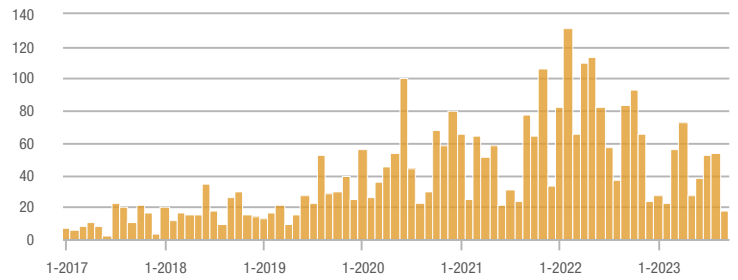
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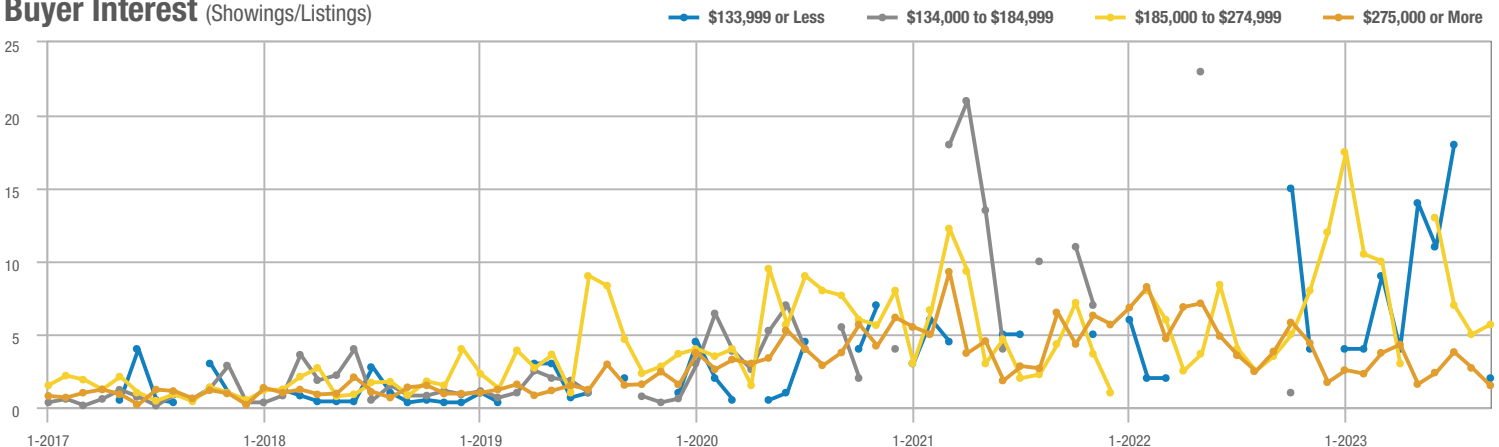
\$185,000 to \$274,999



\$275,000 or More



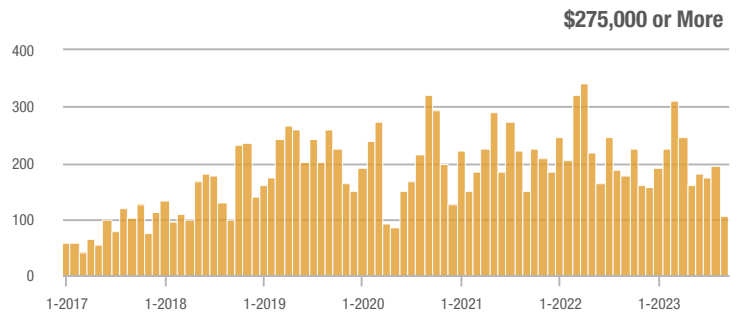
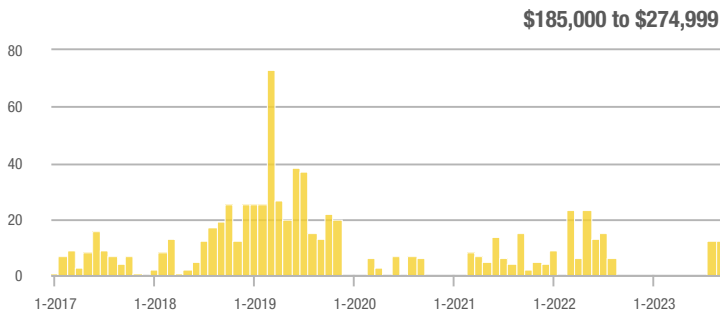
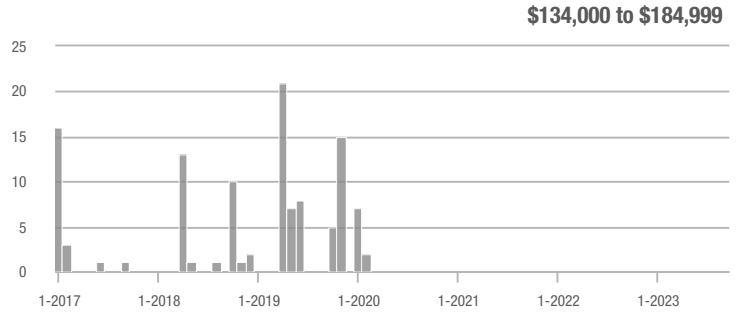
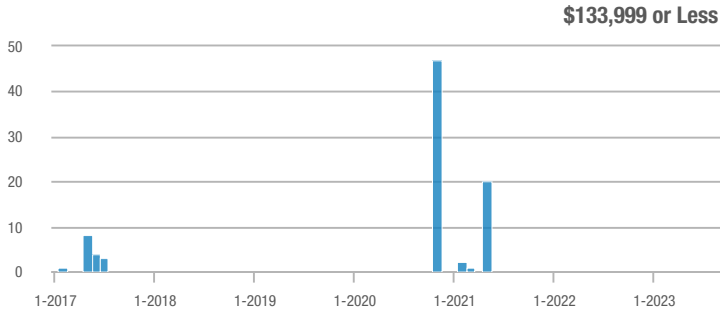
Buyer Interest (Showings/Listings)



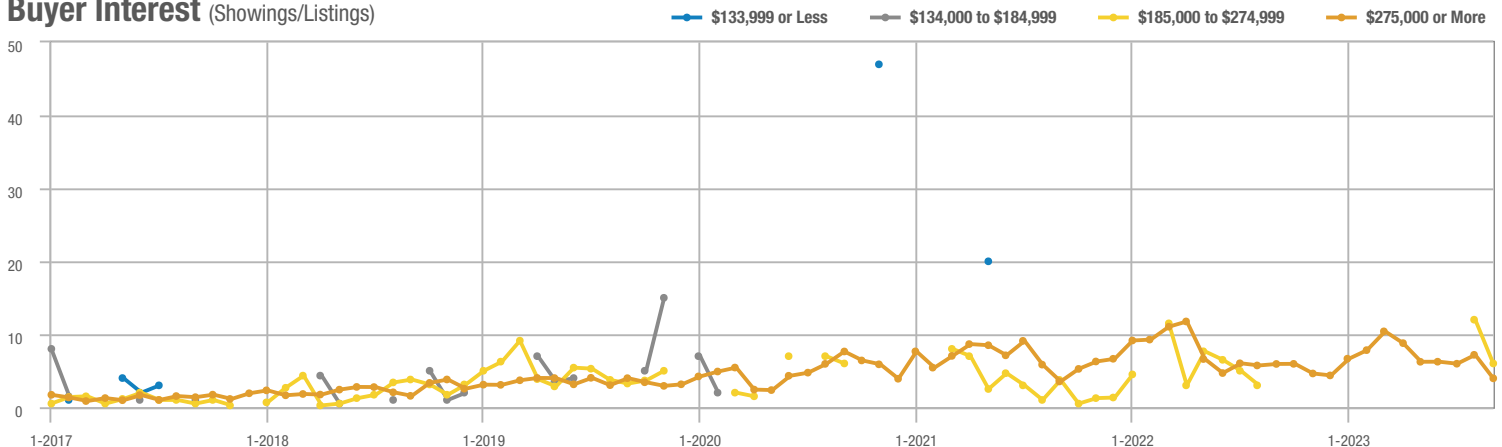
Corrales – 130

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	12	—	0.0%	6.0	—	- 50.0%	2	—	+ 100.0%
\$275,000 or More	107	- 39.9%	- 44.8%	4.0	- 33.2%	- 44.8%	27	- 10.0%	0.0%
Total	119	- 33.1%	- 42.2%	4.1	- 30.8%	- 44.2%	29	- 3.3%	+ 3.6%

Showings



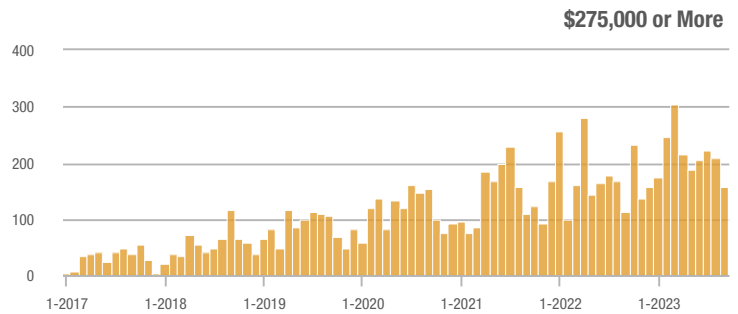
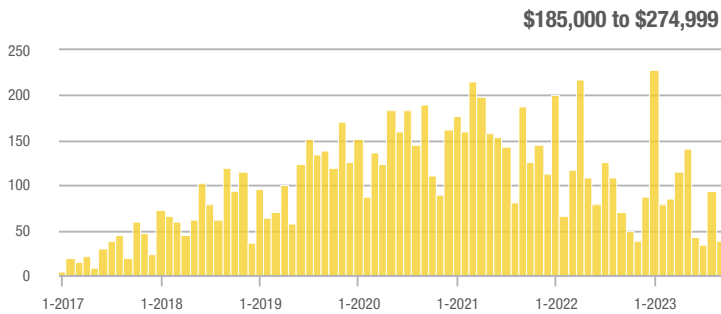
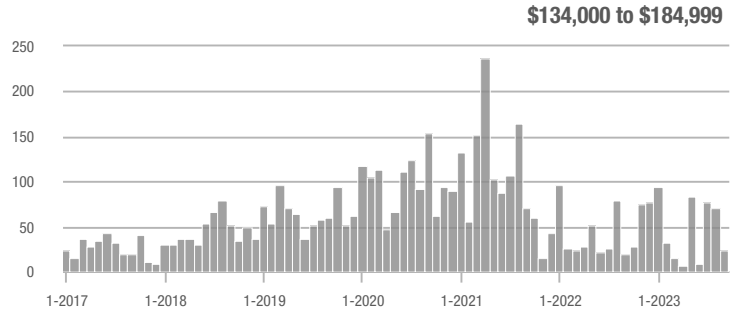
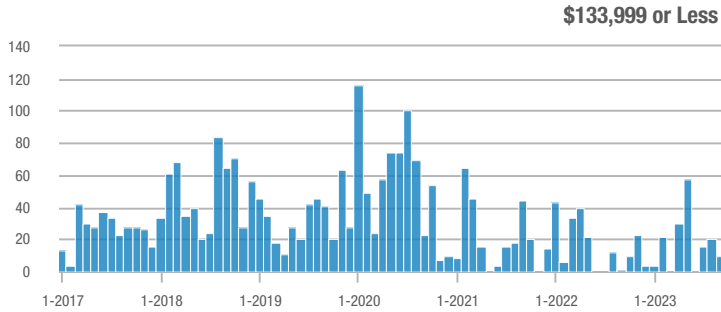
Buyer Interest (Showings/Listings)



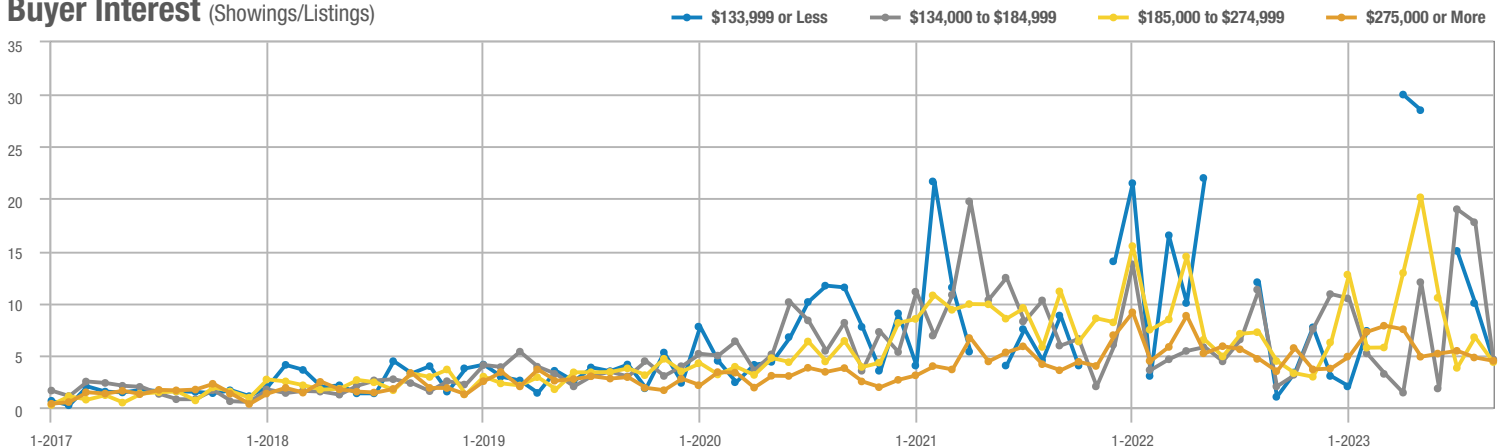
Downtown Area – 80

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
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\$133,999 or Less	9	+ 800.0%	- 55.0%	4.5	+ 350.0%	- 55.0%	2	+ 100.0%	0.0%
\$134,000 to \$184,999	23	+ 15.0%	- 67.6%	4.6	+ 130.0%	- 74.1%	5	- 50.0%	+ 25.0%
\$185,000 to \$274,999	39	- 45.1%	- 58.5%	4.3	- 2.3%	- 35.5%	9	- 43.8%	- 35.7%
\$275,000 or More	156	+ 36.8%	- 25.7%	4.5	+ 29.0%	- 6.6%	35	+ 6.1%	- 20.5%
Total	227	+ 10.2%	- 42.5%	4.5	+ 29.6%	- 27.9%	51	- 15.0%	- 20.3%

Showings



Buyer Interest (Showings/Listings)

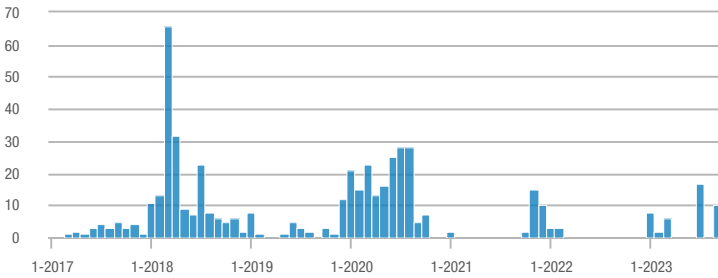


East Los Lunas, Tome, Valencia – 711

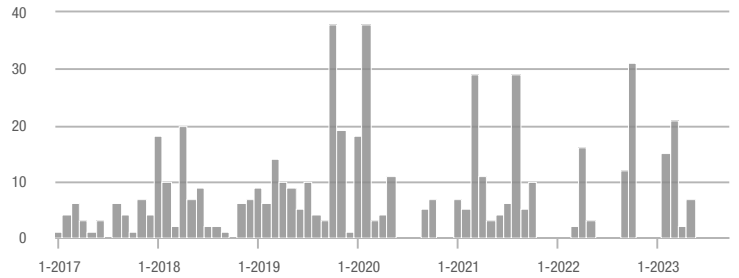
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	10	—	—	10.0	—	—	1	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	56	+ 154.5%	- 13.8%	3.7	+ 120.6%	- 13.8%	15	+ 15.4%	0.0%
Total	66	+ 13.8%	+ 1.5%	4.1	+ 56.5%	- 4.8%	16	- 27.3%	+ 6.7%

Showings

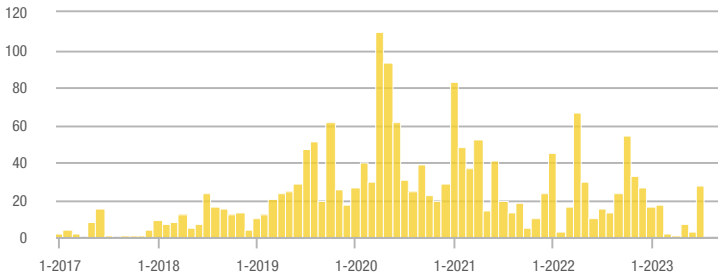
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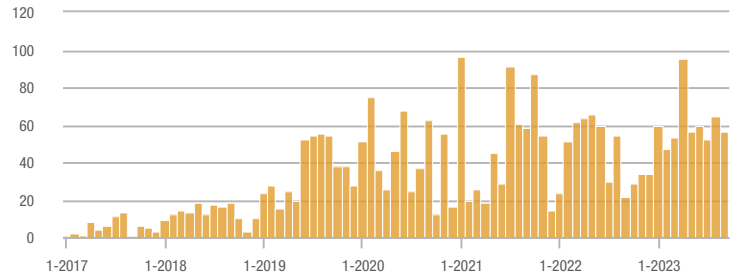
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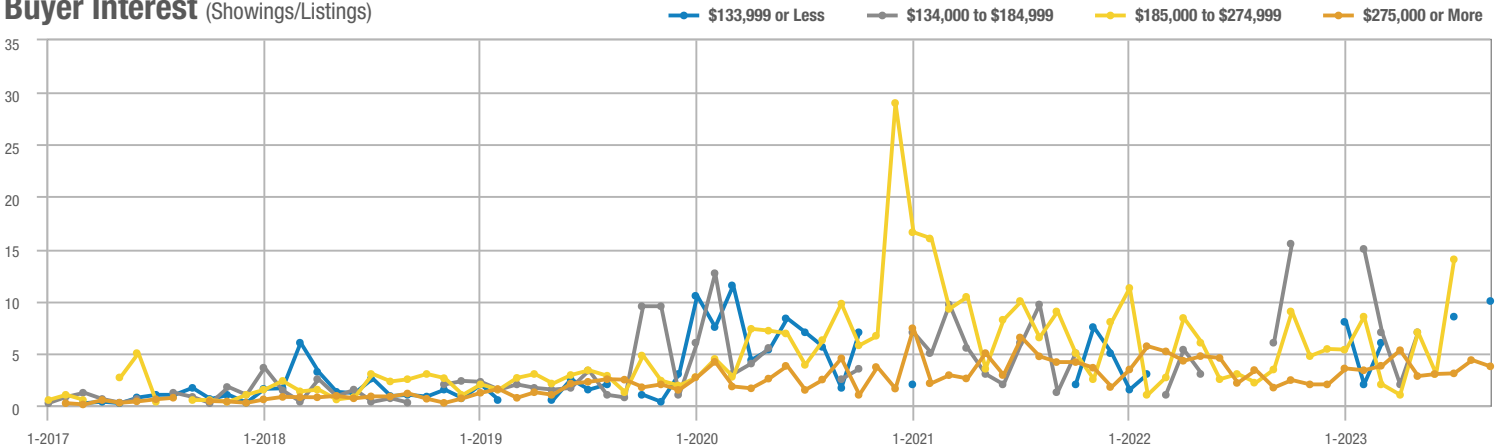
\$185,000 to \$274,999



\$275,000 or More



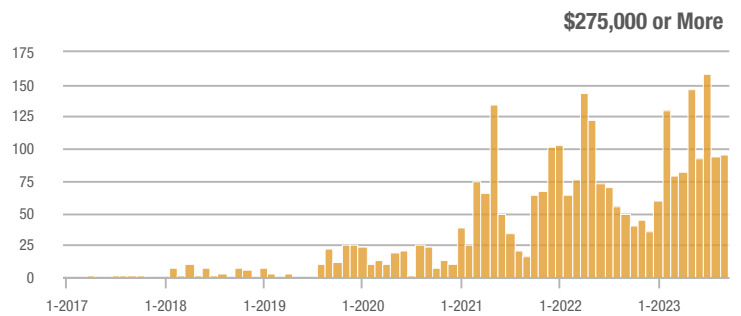
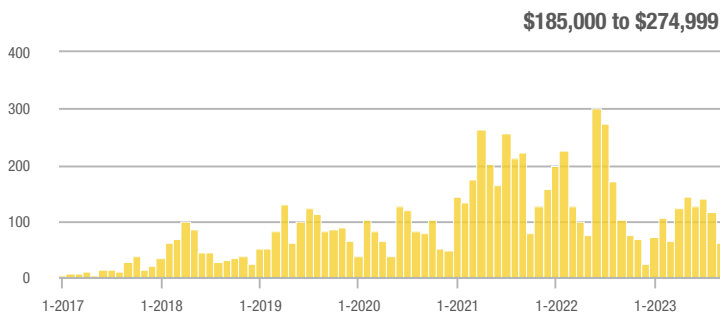
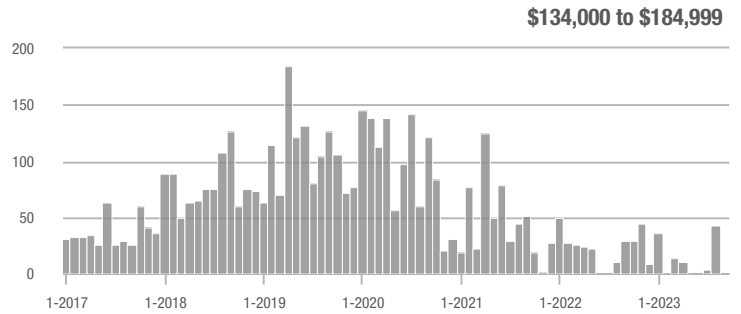
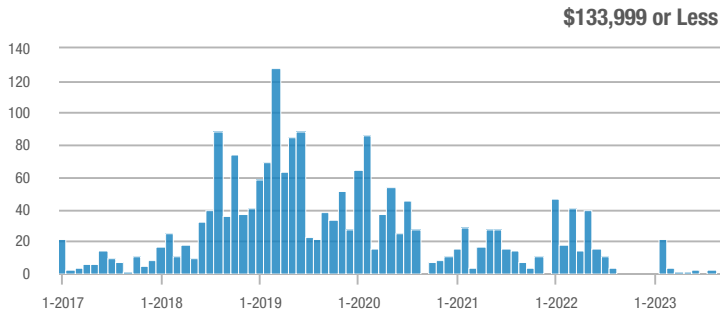
Buyer Interest (Showings/Listings)



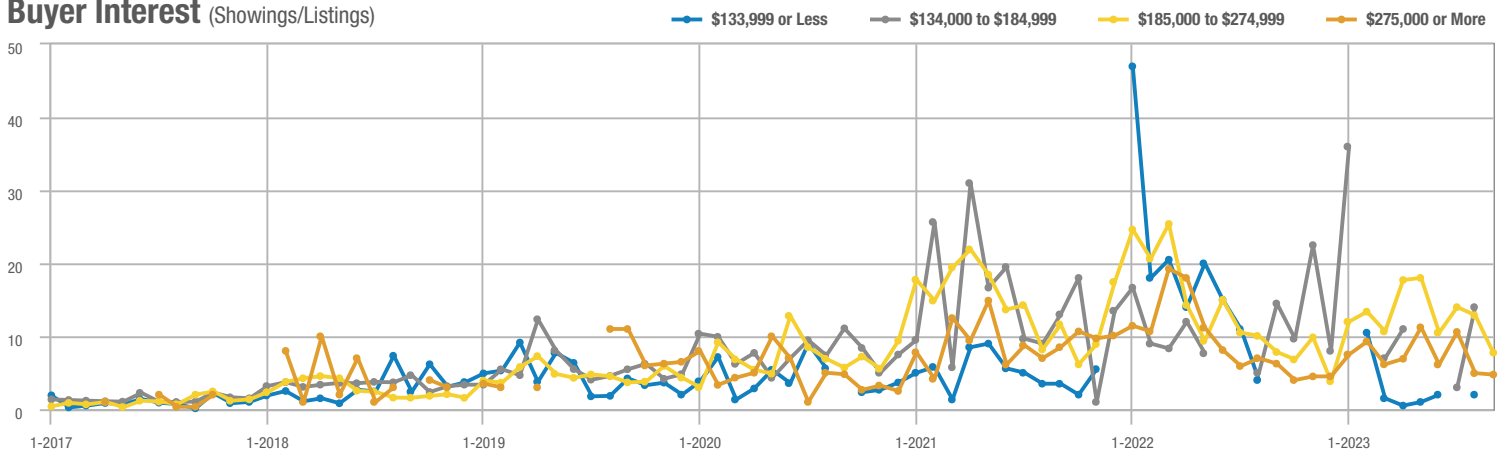
Fairgrounds – 70

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
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\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	62	- 39.2%	- 46.6%	7.8	- 1.2%	- 39.9%	8	- 38.5%	- 11.1%
\$275,000 or More	95	+ 90.0%	+ 1.1%	4.8	- 24.0%	- 4.0%	20	+ 150.0%	+ 5.3%
Total	157	- 13.3%	- 38.2%	5.6	- 25.7%	- 29.4%	28	+ 16.7%	- 12.5%

Showings



Buyer Interest (Showings/Listings)

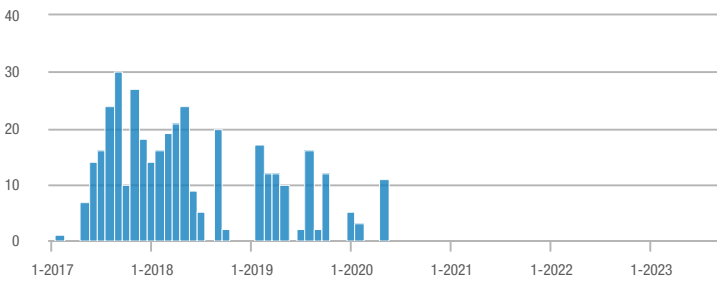


Far Northeast Heights – 30

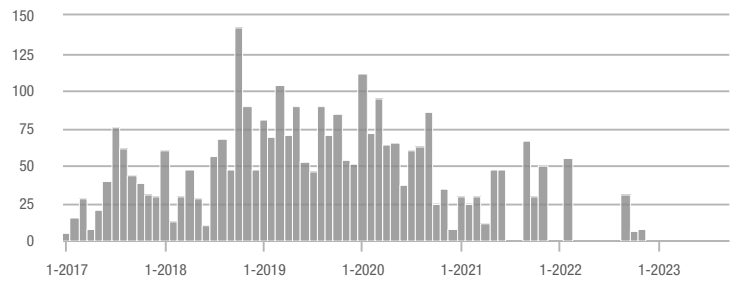
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
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\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	77	+ 8.5%	- 35.8%	15.4	+ 8.5%	- 74.3%	5	0.0%	+ 150.0%
\$275,000 or More	655	- 22.4%	- 10.0%	7.8	- 14.1%	- 13.2%	84	- 9.7%	+ 3.7%
Total	732	- 22.6%	- 13.7%	8.2	- 13.9%	- 19.5%	89	- 10.1%	+ 7.2%

Showings

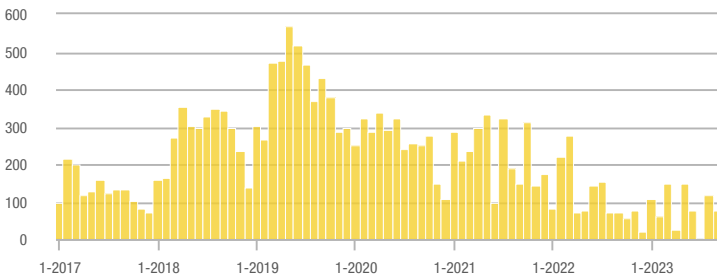
\$133,999 or Less



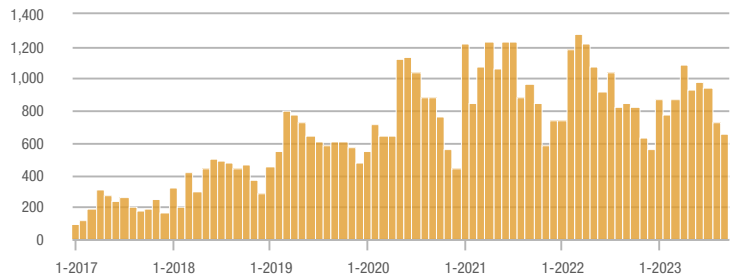
\$134,000 to \$184,999



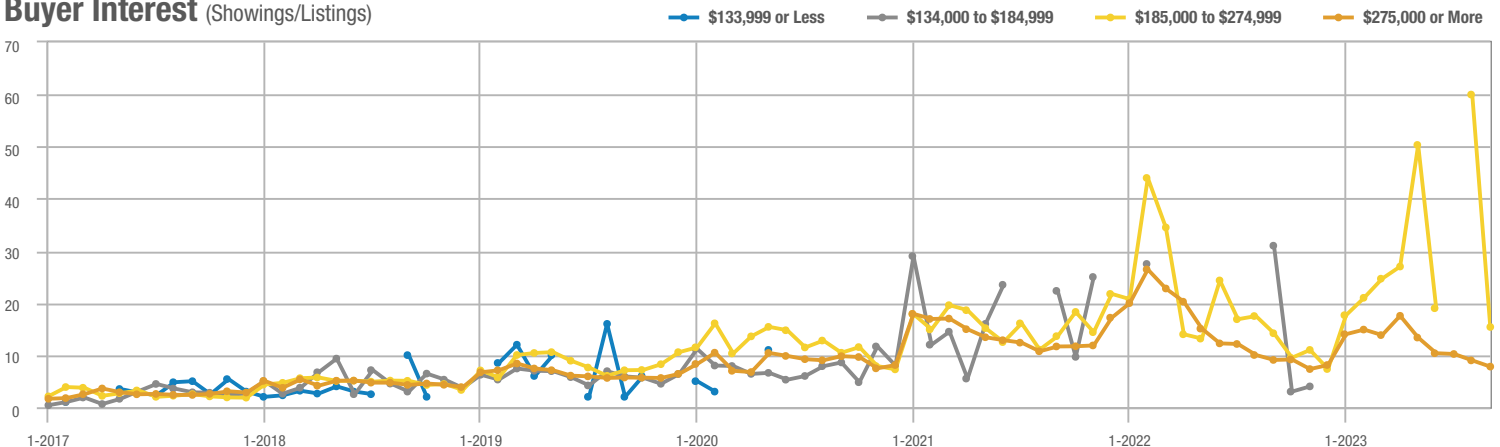
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

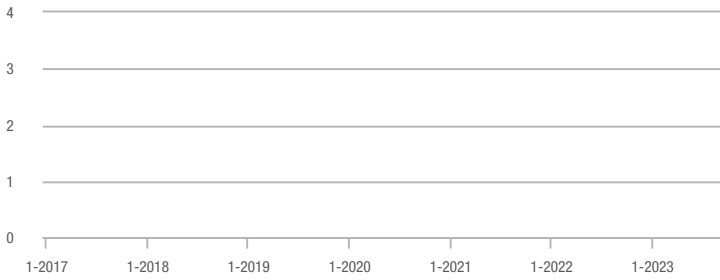


Foothills North – 31

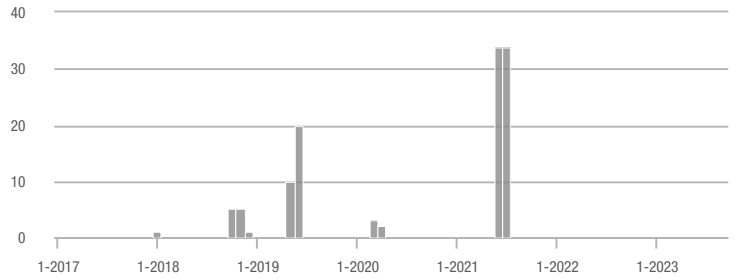
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	74	- 46.8%	- 60.8%	5.3	- 39.2%	- 49.7%	14	- 12.5%	- 22.2%
Total	74	- 46.8%	- 60.8%	5.3	- 35.4%	- 49.7%	14	- 17.6%	- 22.2%

Showings

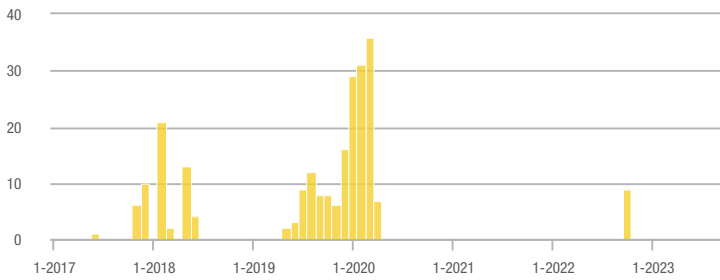
\$133,999 or Less



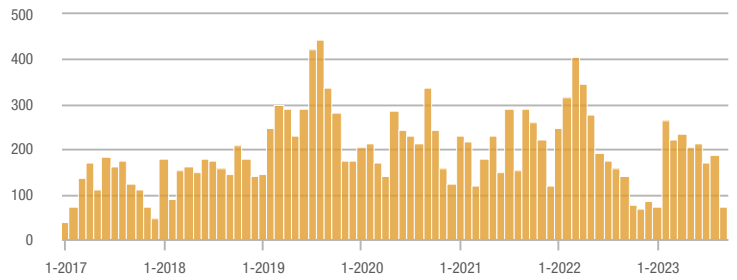
\$134,000 to \$184,999



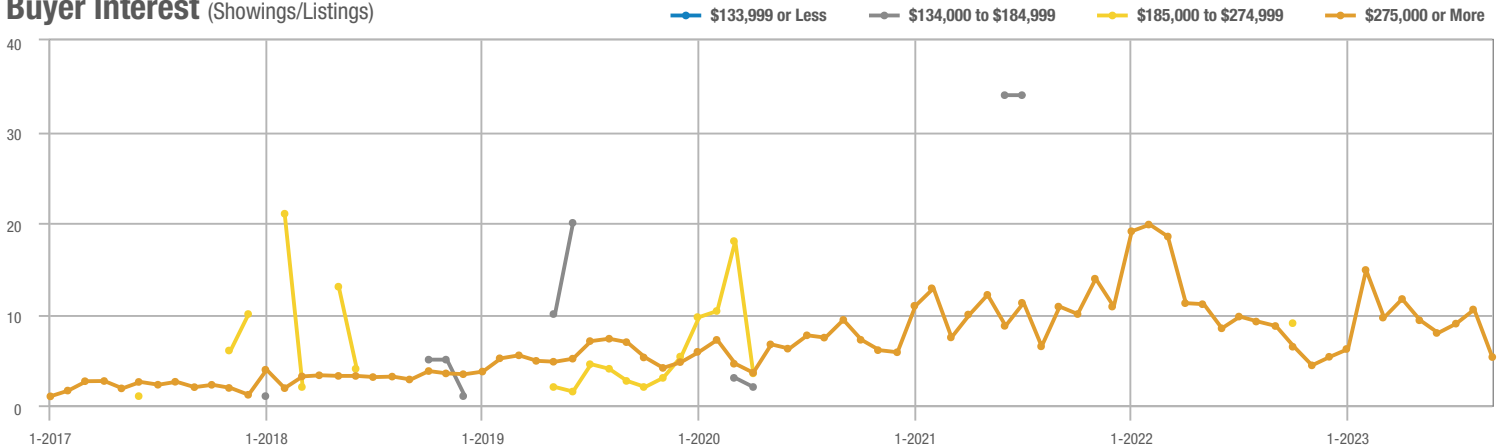
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

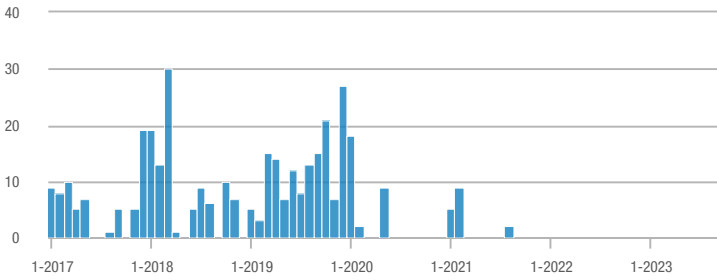


Foothills South – 51

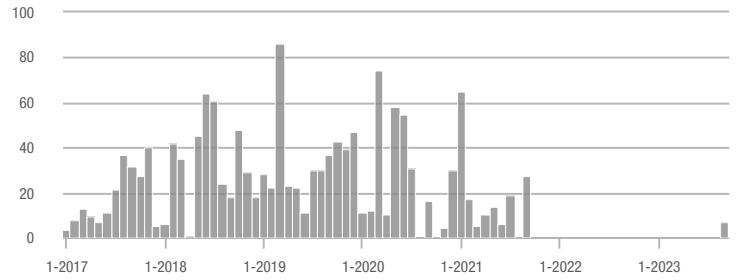
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	7	—	—	7.0	—	—	1	—	—
\$185,000 to \$274,999	33	- 53.5%	- 43.1%	16.5	+ 16.2%	- 14.7%	2	- 60.0%	- 33.3%
\$275,000 or More	188	+ 2.7%	- 49.3%	7.0	+ 14.1%	- 43.7%	27	- 10.0%	- 10.0%
Total	228	- 10.2%	- 46.9%	7.6	+ 4.7%	- 41.5%	30	- 14.3%	- 9.1%

Showings

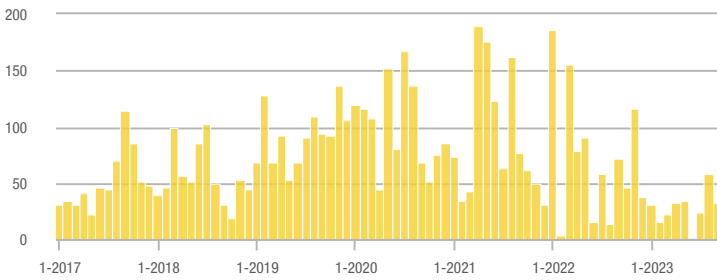
\$133,999 or Less



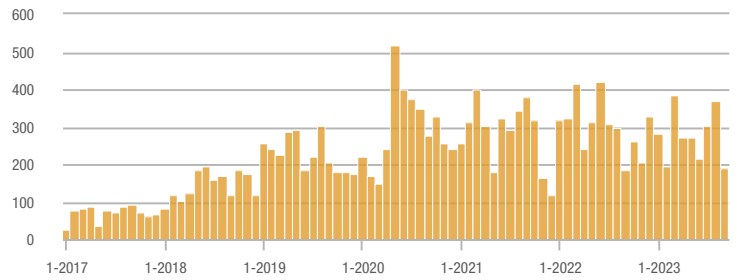
\$134,000 to \$184,999



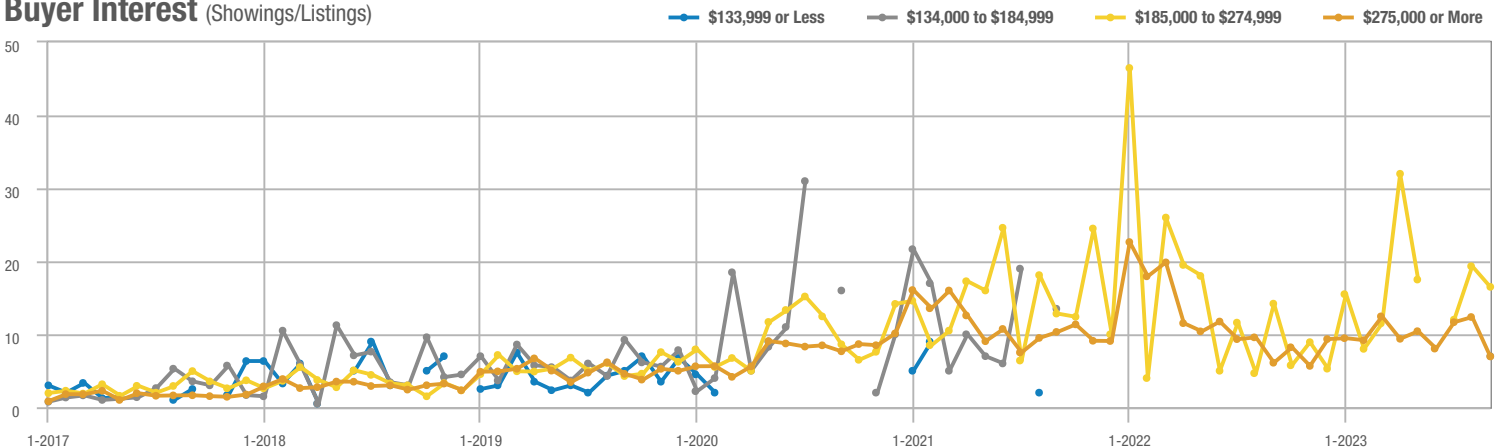
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

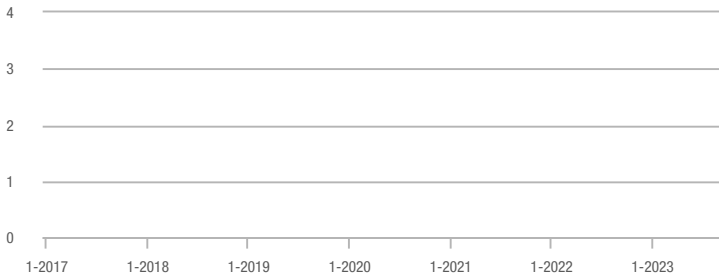


Four Hills Village – 60

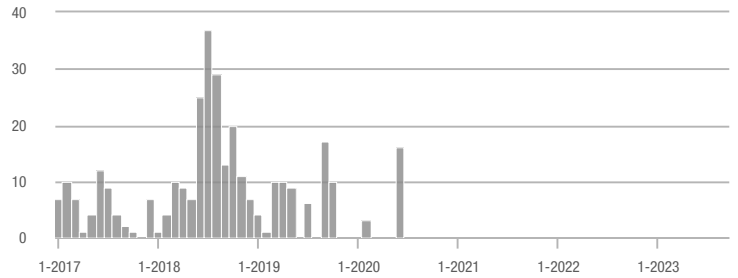
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	8	+ 14.3%	+ 14.3%	4.0	- 42.9%	- 42.9%	2	+ 100.0%	+ 100.0%
\$275,000 or More	113	- 8.9%	+ 25.6%	5.9	+ 15.1%	+ 25.6%	19	- 20.8%	0.0%
Total	121	- 7.6%	+ 24.7%	5.8	+ 10.0%	+ 18.8%	21	- 16.0%	+ 5.0%

Showings

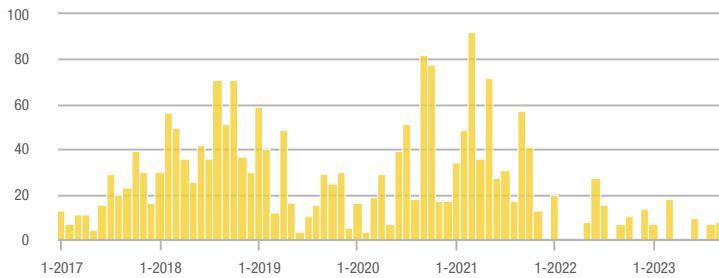
\$133,999 or Less



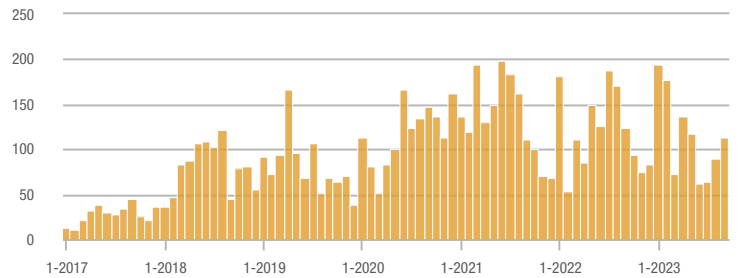
\$134,000 to \$184,999



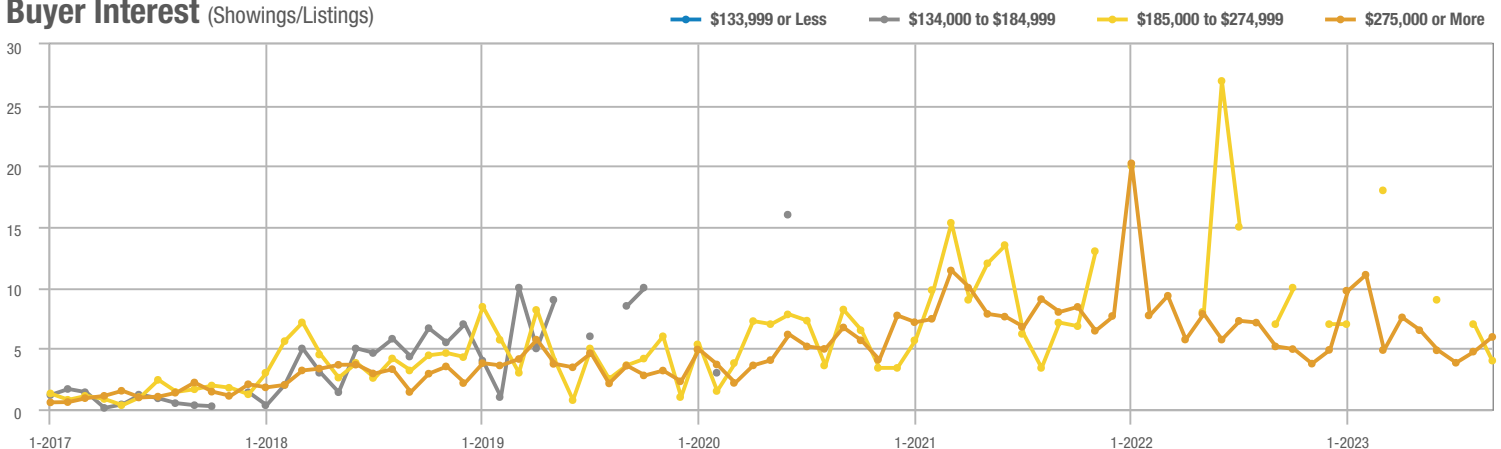
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

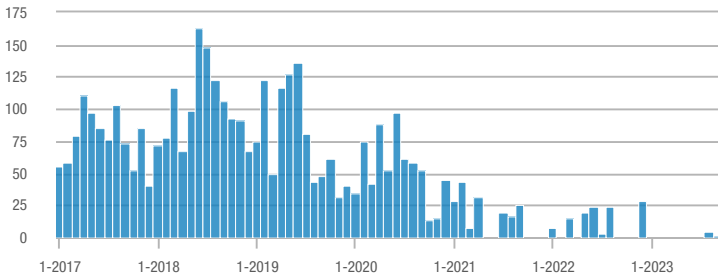


Ladera Heights – 111

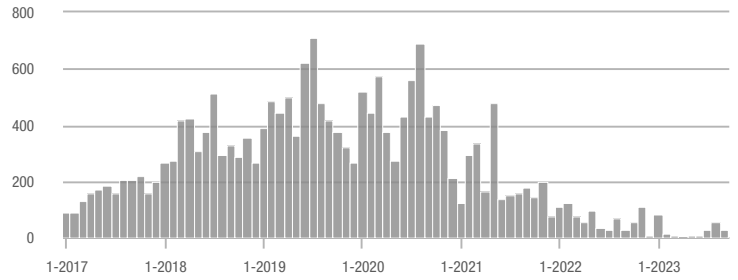
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	2	—	- 50.0%	2.0	—	- 50.0%	1	—	0.0%
\$134,000 to \$184,999	30	+ 7.1%	- 48.3%	15.0	+ 60.7%	- 22.4%	2	- 33.3%	- 33.3%
\$185,000 to \$274,999	95	- 77.7%	- 42.4%	6.3	- 39.0%	- 42.4%	15	- 63.4%	0.0%
\$275,000 or More	363	- 21.8%	+ 1.4%	6.3	- 19.1%	- 10.8%	58	- 3.3%	+ 13.7%
Total	490	- 46.6%	- 16.2%	6.4	- 27.0%	- 22.9%	76	- 26.9%	+ 8.6%

Showings

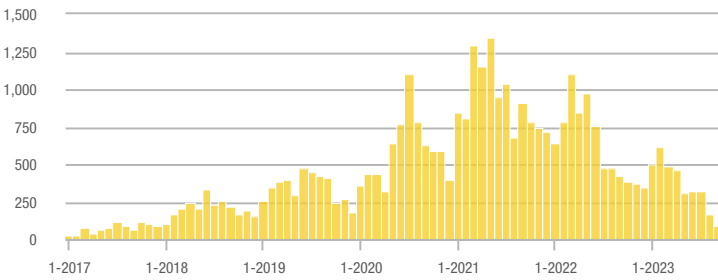
\$133,999 or Less



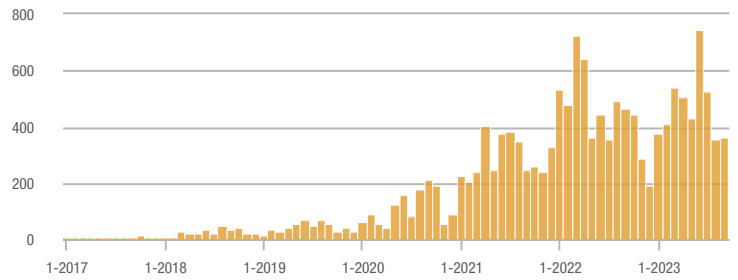
\$134,000 to \$184,999



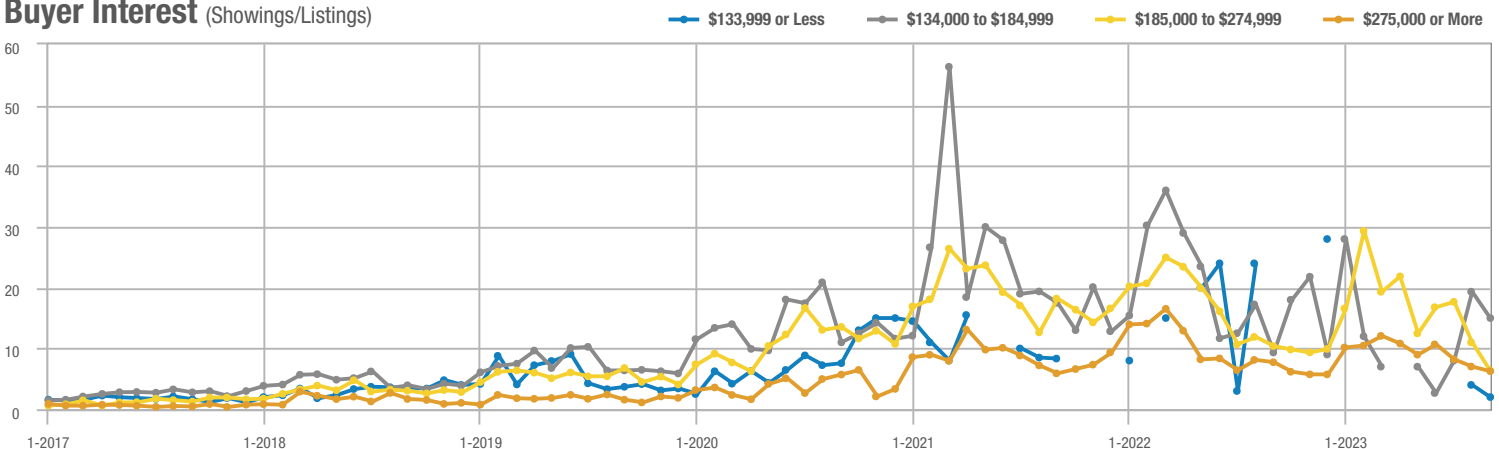
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

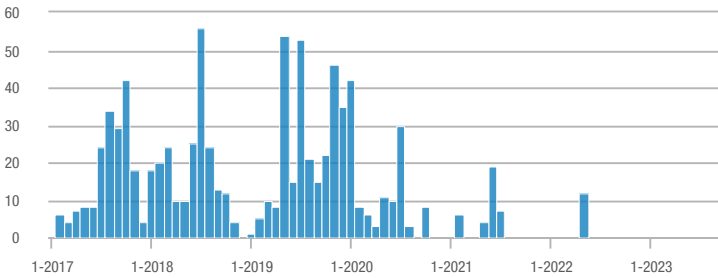


Las Maravillas, Cypress Gardens – 721

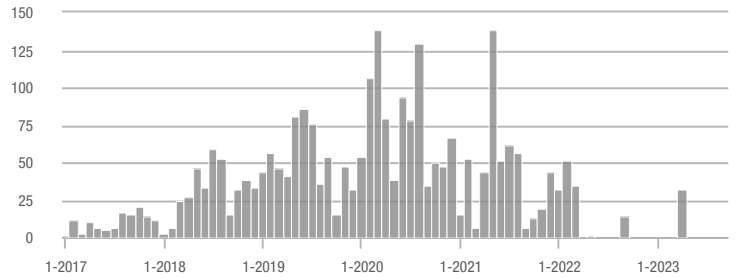
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	65	+ 12.1%	+ 25.0%	8.1	+ 40.1%	+ 56.3%	8	- 20.0%	- 20.0%
\$275,000 or More	11	+ 22.2%	- 26.7%	1.1	- 26.7%	- 34.0%	10	+ 66.7%	+ 11.1%
Total	76	- 6.2%	+ 13.4%	4.2	- 11.4%	+ 19.7%	18	+ 5.9%	- 5.3%

Showings

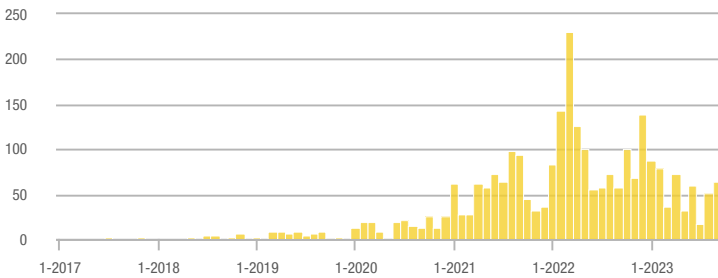
\$133,999 or Less



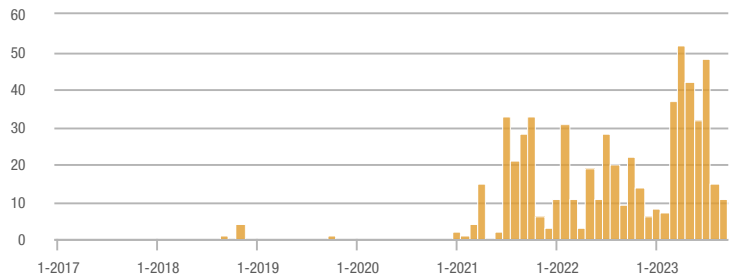
\$134,000 to \$184,999



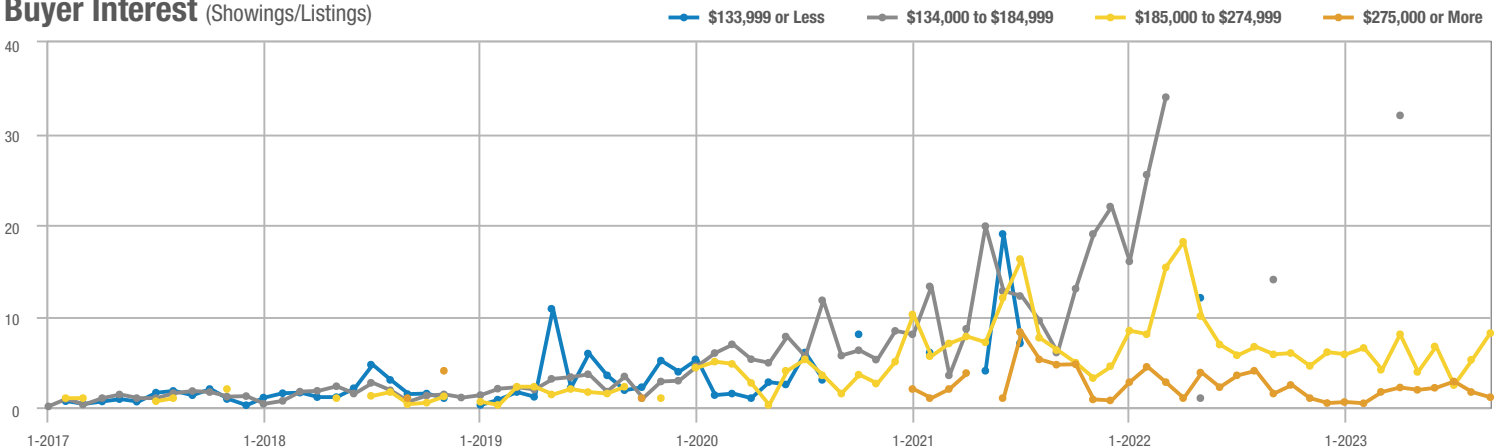
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

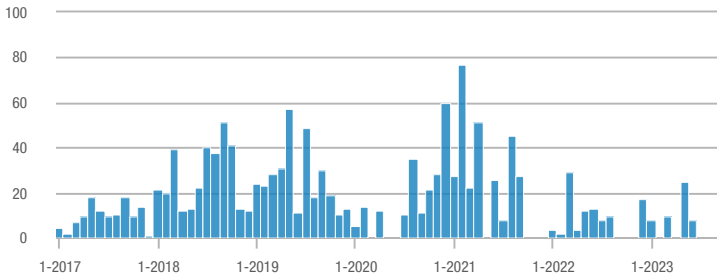


Los Lunas – 700

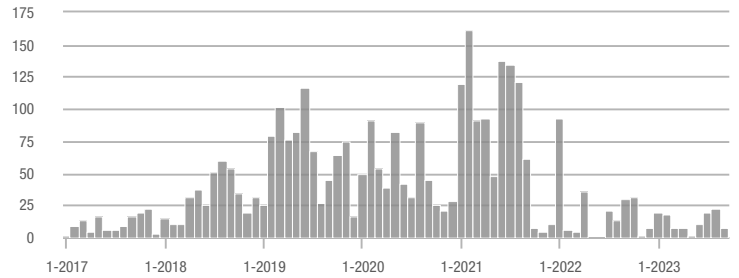
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	7	- 76.7%	- 68.2%	2.3	- 84.4%	- 47.0%	3	+ 50.0%	- 40.0%
\$185,000 to \$274,999	87	+ 14.5%	+ 13.0%	6.2	- 1.9%	+ 4.9%	14	+ 16.7%	+ 7.7%
\$275,000 or More	58	+ 23.4%	- 12.1%	2.1	+ 92.0%	+ 4.2%	27	- 35.7%	- 15.6%
Total	152	- 0.7%	- 7.9%	3.5	+ 26.4%	+ 4.7%	44	- 21.4%	- 12.0%

Showings

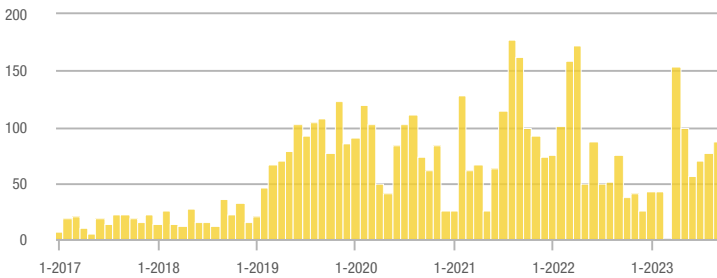
\$133,999 or Less



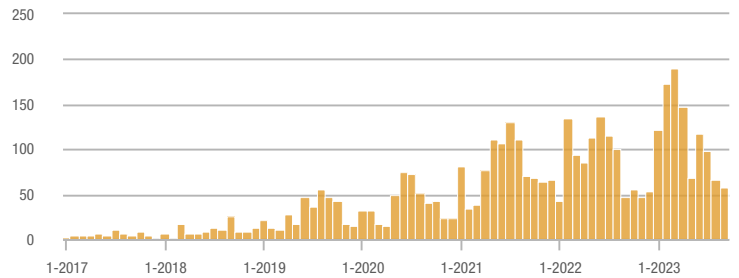
\$134,000 to \$184,999



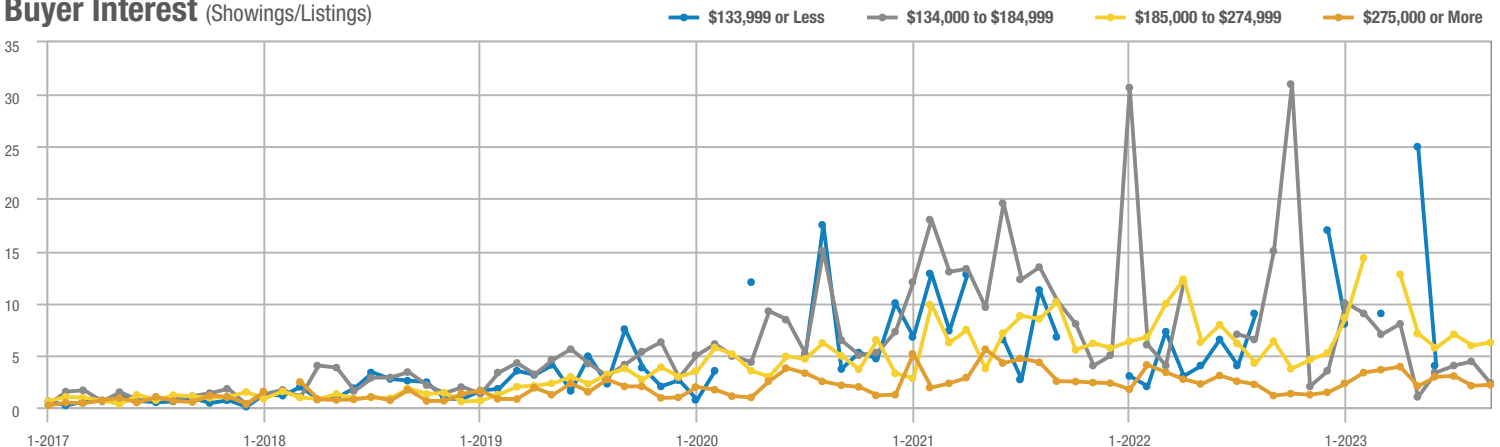
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

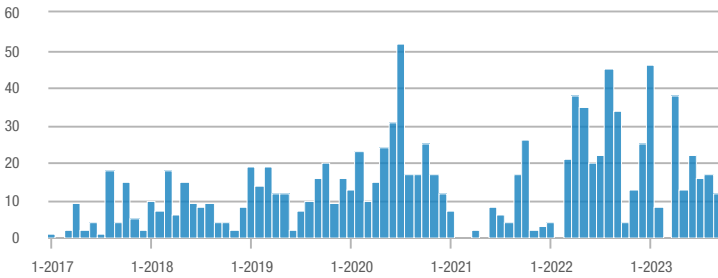


Meadow Lake, El Cerro Mission, Monterrey Park – 720

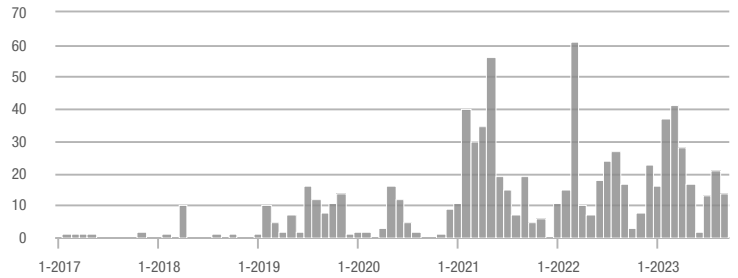
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	12	- 64.7%	- 29.4%	3.0	- 11.8%	- 47.1%	4	- 60.0%	+ 33.3%
\$134,000 to \$184,999	14	- 17.6%	- 33.3%	3.5	- 58.8%	- 16.7%	4	+ 100.0%	- 20.0%
\$185,000 to \$274,999	1	- 97.1%	- 80.0%	1.0	- 91.4%	- 40.0%	1	- 66.7%	- 66.7%
\$275,000 or More	4	—	—	4.0	—	—	1	—	—
Total	31	- 64.0%	- 27.9%	3.1	- 45.9%	- 20.7%	10	- 33.3%	- 9.1%

Showings

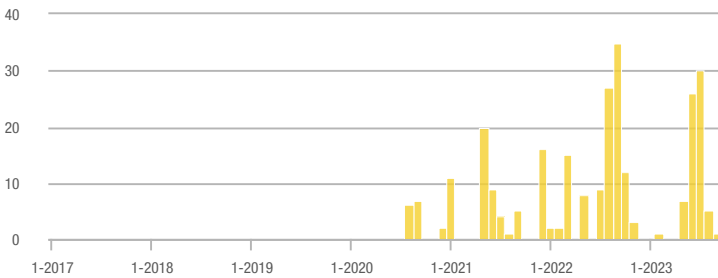
\$133,999 or Less



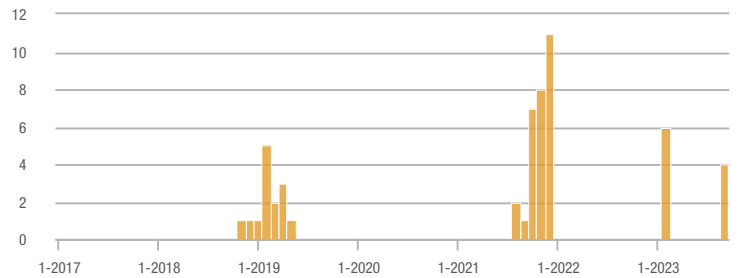
\$134,000 to \$184,999



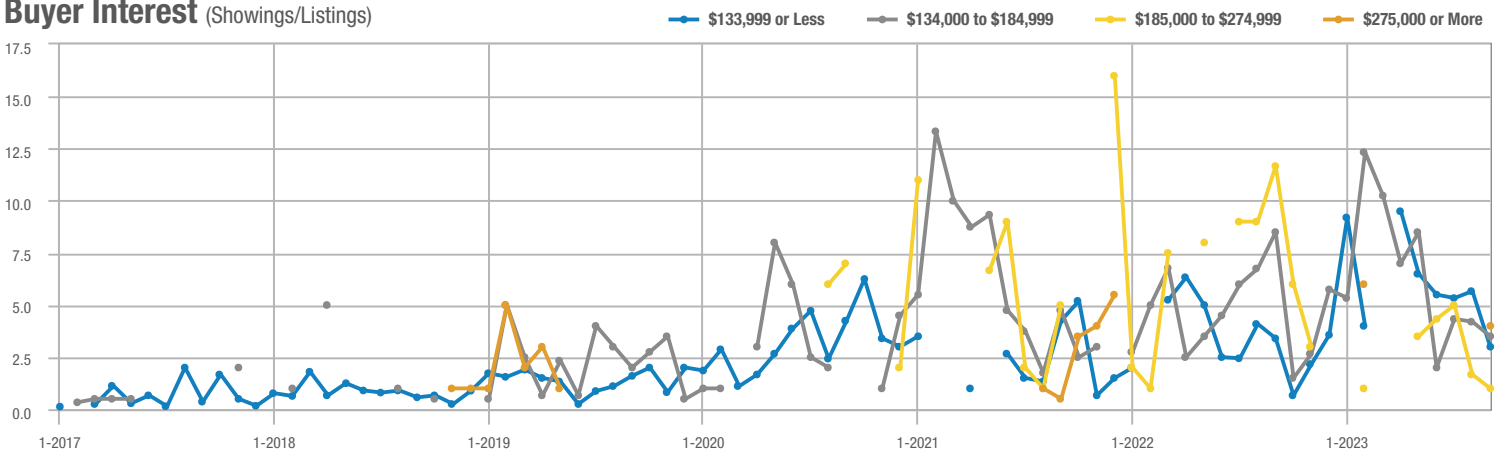
\$185,000 to \$274,999



\$275,000 or More



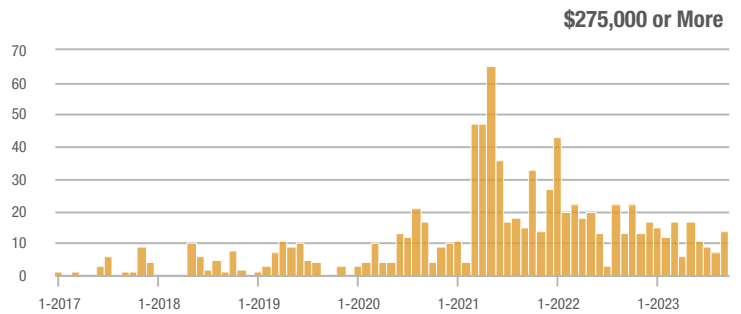
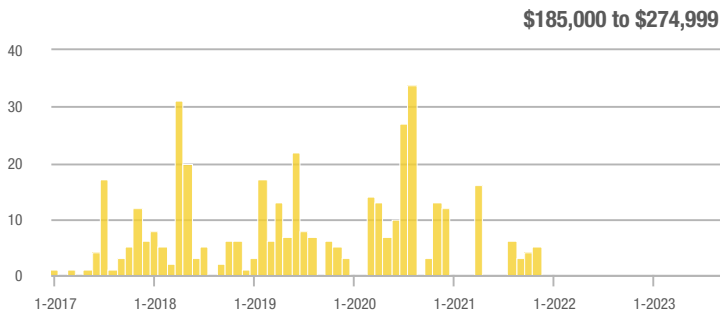
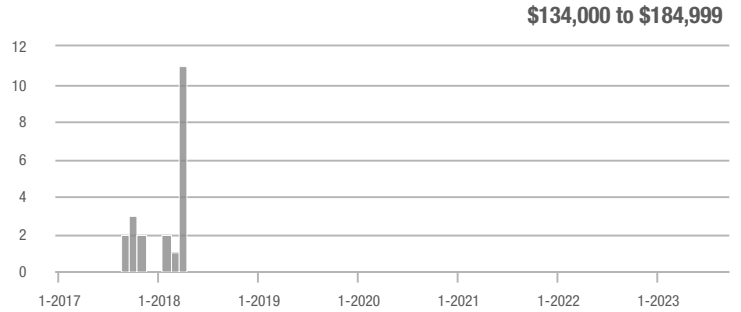
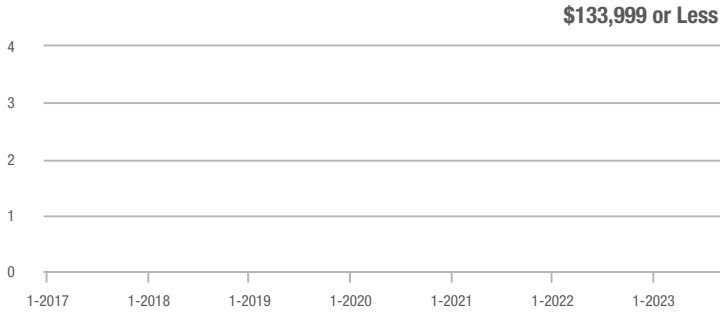
Buyer Interest (Showings/Listings)



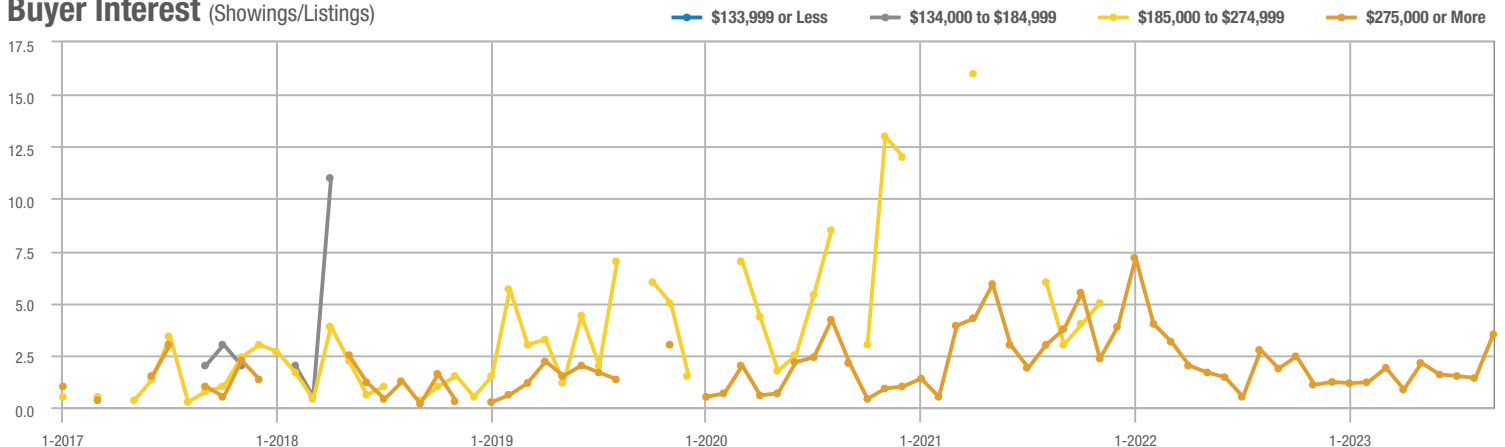
Mesa Del Sol – 72

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	14	+ 7.7%	+ 100.0%	3.5	+ 88.5%	+ 150.0%	4	- 42.9%	- 20.0%
Total	14	+ 7.7%	+ 100.0%	3.5	+ 88.5%	+ 150.0%	4	- 42.9%	- 20.0%

Showings



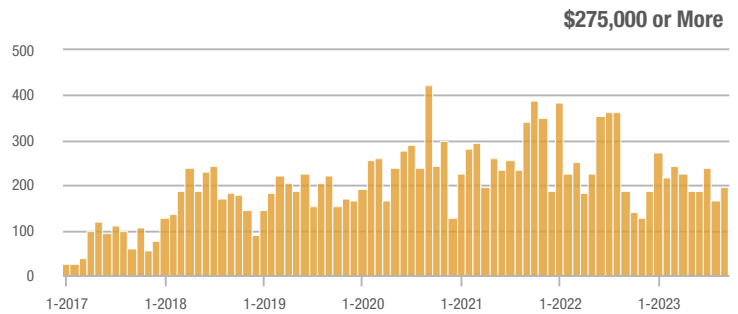
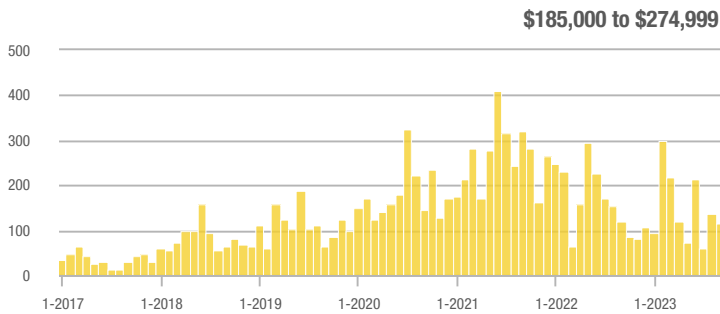
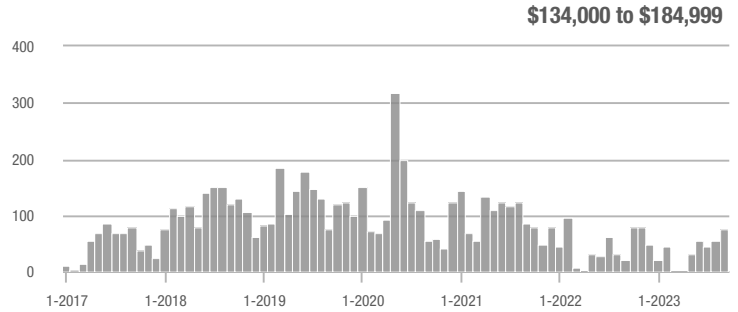
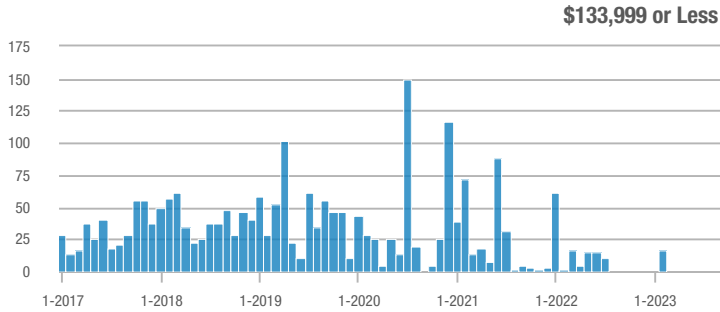
Buyer Interest (Showings/Listings)



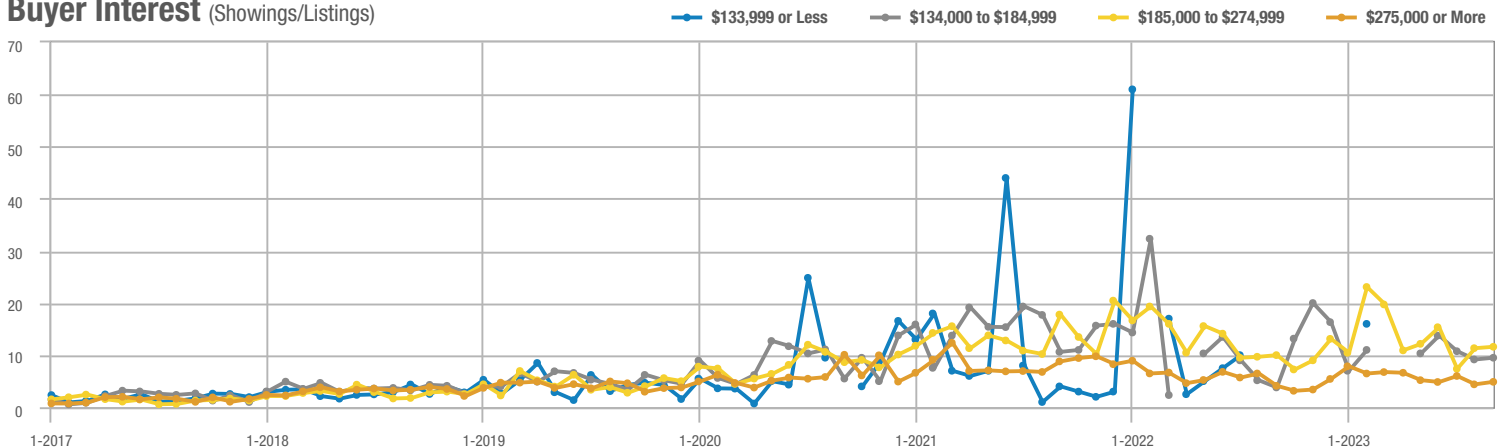
Near North Valley – 101

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	76	+ 300.0%	+ 38.2%	9.5	+ 150.0%	+ 3.6%	8	+ 60.0%	+ 33.3%
\$185,000 to \$274,999	116	- 3.3%	- 14.7%	11.6	+ 16.0%	+ 2.4%	10	- 16.7%	- 16.7%
\$275,000 or More	195	+ 3.2%	+ 16.8%	4.9	+ 18.7%	+ 10.9%	40	- 13.0%	+ 5.3%
Total	387	+ 18.0%	+ 8.1%	6.7	+ 28.2%	+ 4.4%	58	- 7.9%	+ 3.6%

Showings



Buyer Interest (Showings/Listings)

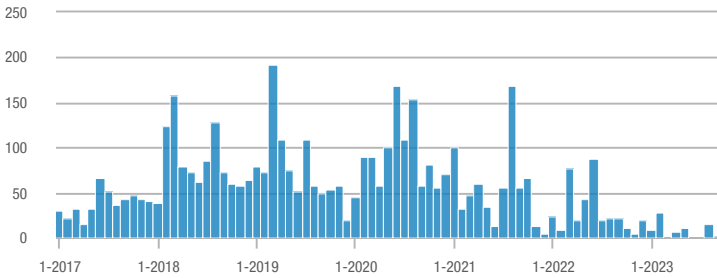


Near South Valley – 90

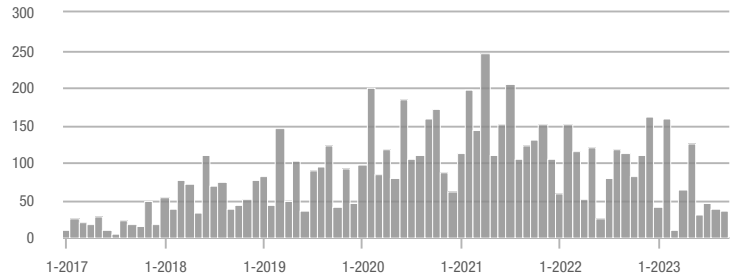
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	3	- 86.4%	- 81.3%	3.0	- 31.8%	- 62.5%	1	- 80.0%	- 50.0%
\$134,000 to \$184,999	36	- 68.1%	- 5.3%	12.0	+ 6.2%	- 5.3%	3	- 70.0%	0.0%
\$185,000 to \$274,999	86	- 59.0%	- 22.5%	6.1	- 59.0%	- 11.5%	14	0.0%	- 12.5%
\$275,000 or More	42	+ 13.5%	- 45.5%	3.2	- 4.0%	- 41.3%	13	+ 18.2%	- 7.1%
Total	167	- 56.3%	- 31.0%	5.4	- 43.6%	- 22.1%	31	- 22.5%	- 11.4%

Showings

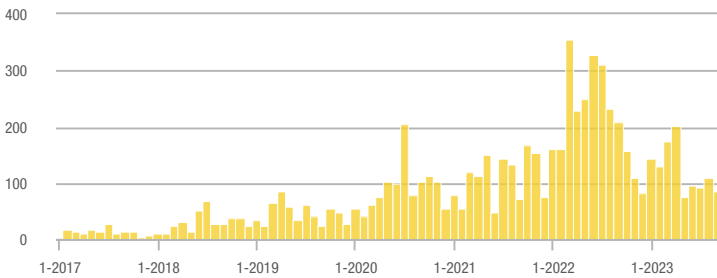
\$133,999 or Less



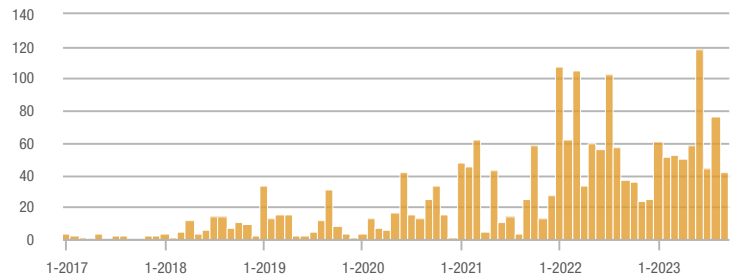
\$134,000 to \$184,999



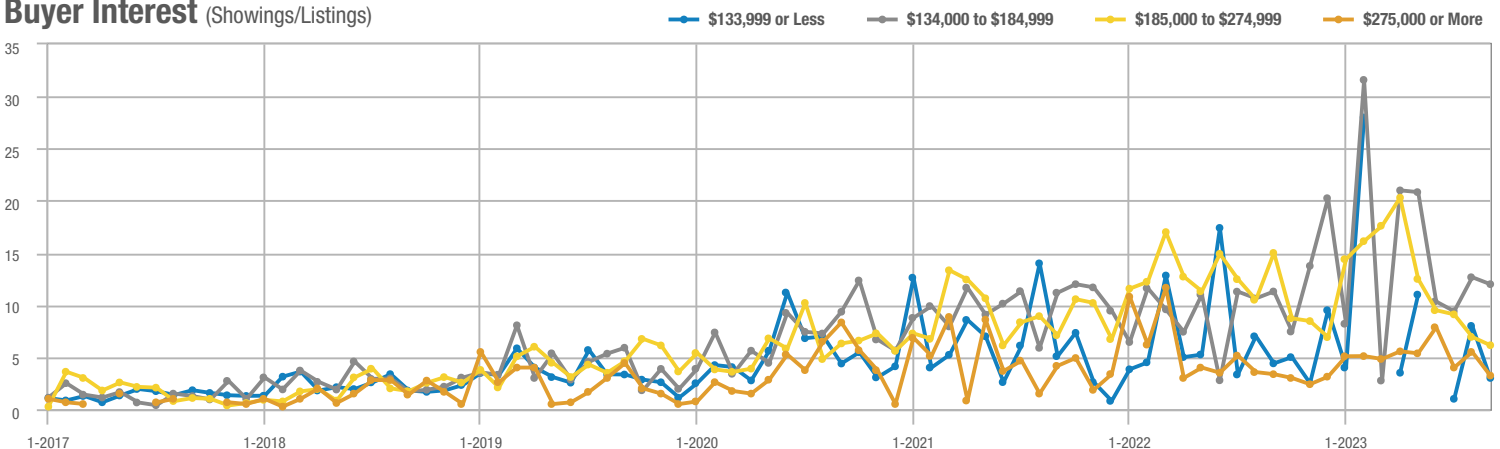
\$185,000 to \$274,999



\$275,000 or More



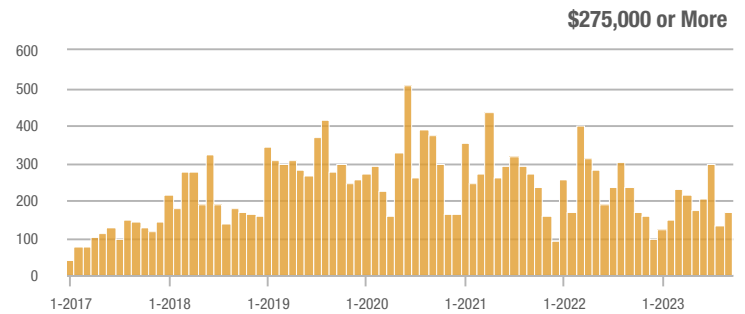
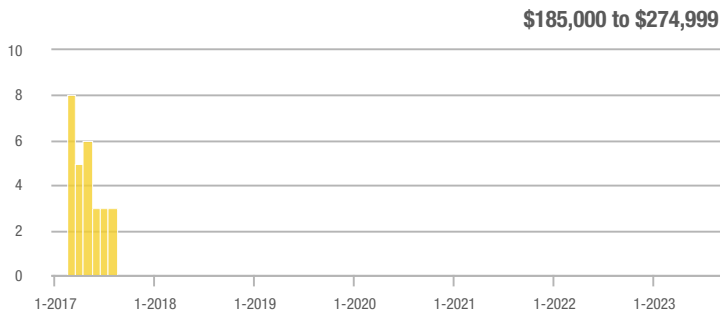
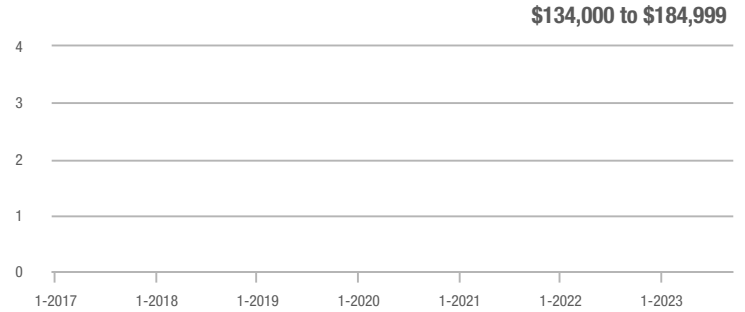
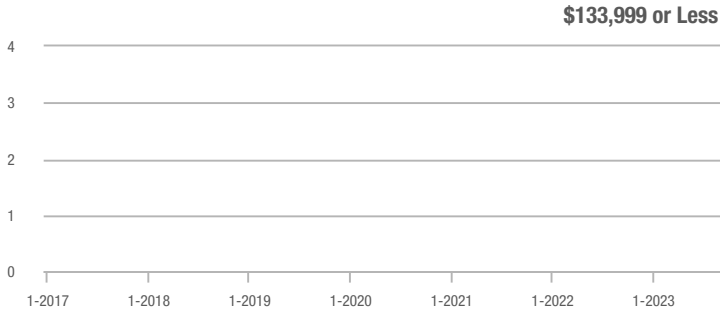
Buyer Interest (Showings/Listings)



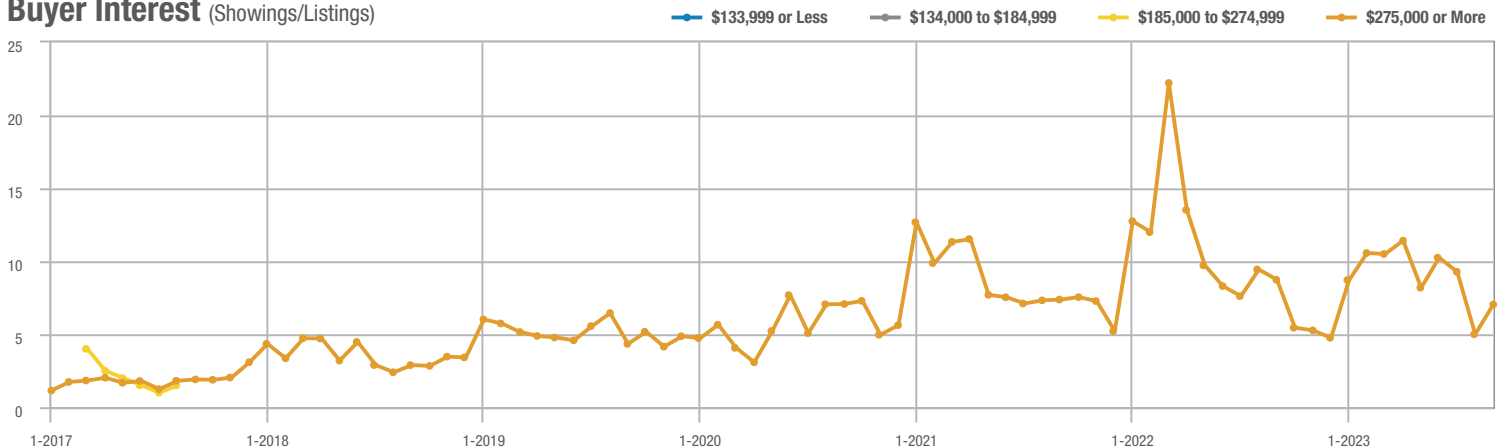
North Albuquerque Acres Area – 20

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	169	- 28.4%	+ 25.2%	7.0	- 19.4%	+ 40.8%	24	- 11.1%	- 11.1%
Total	169	- 28.4%	+ 25.2%	7.0	- 19.4%	+ 40.8%	24	- 11.1%	- 11.1%

Showings



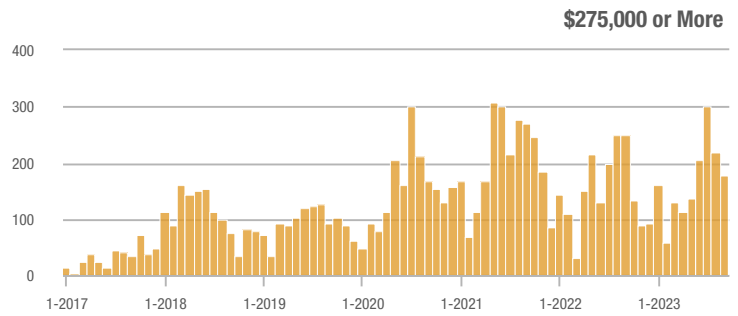
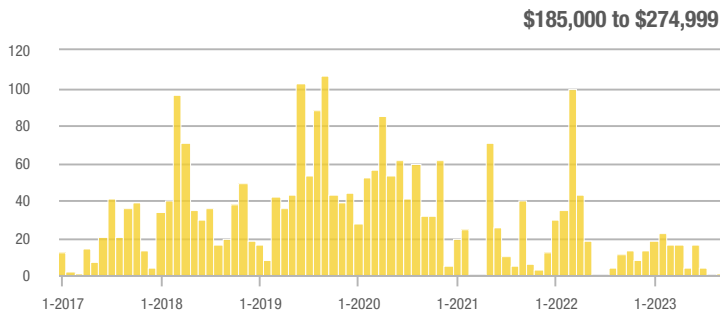
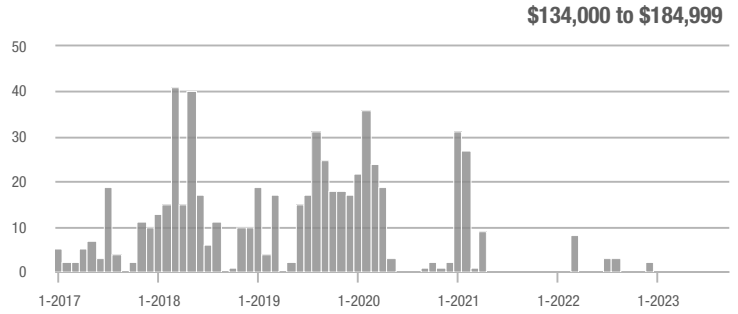
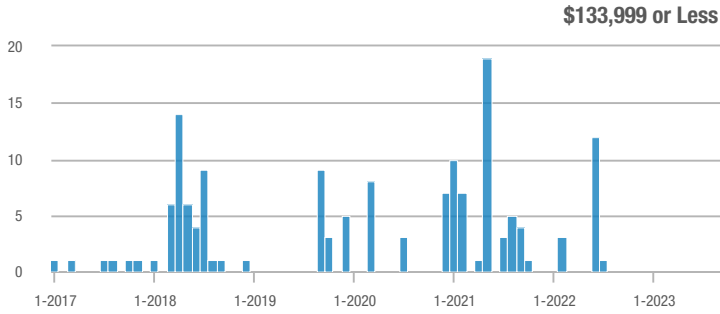
Buyer Interest (Showings/Listings)



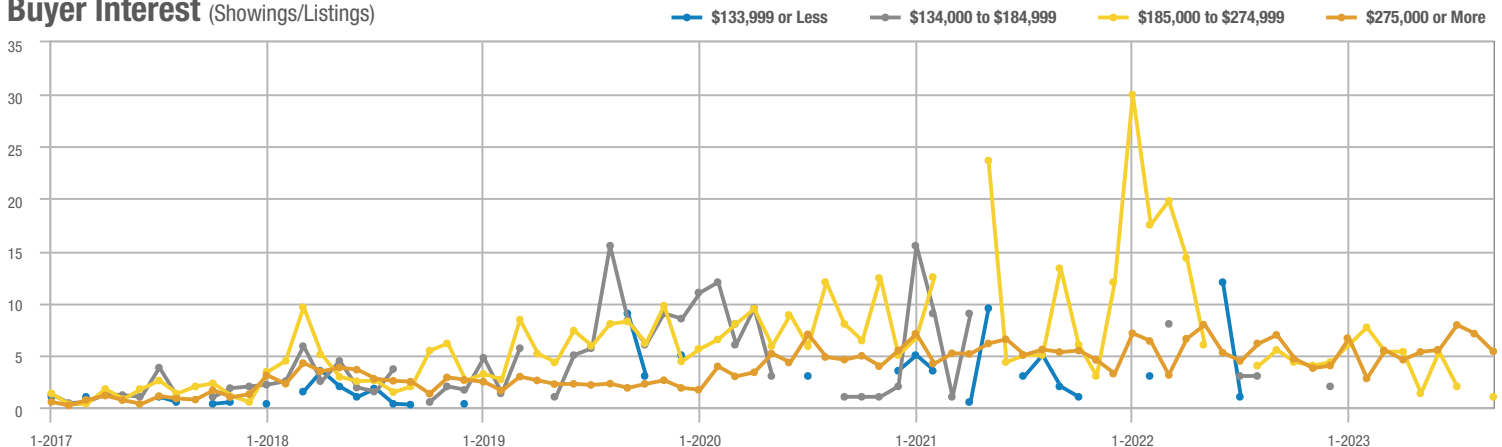
North of I-40 – 220

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	1	- 90.9%	—	1.0	- 81.8%	—	1	- 50.0%	0.0%
\$275,000 or More	177	- 29.2%	- 19.2%	5.4	- 22.8%	- 24.1%	33	- 8.3%	+ 6.5%
Total	178	- 31.8%	- 18.7%	5.2	- 19.8%	- 23.5%	34	- 15.0%	+ 6.3%

Showings



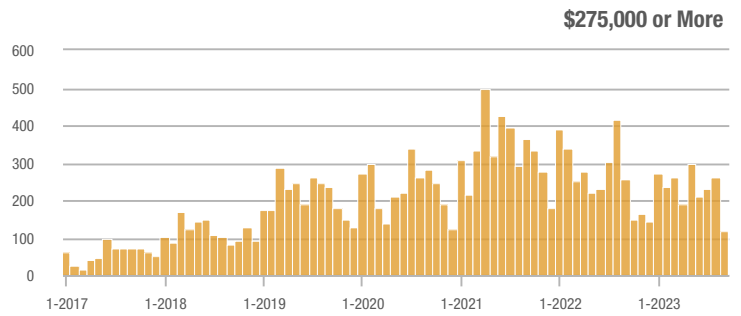
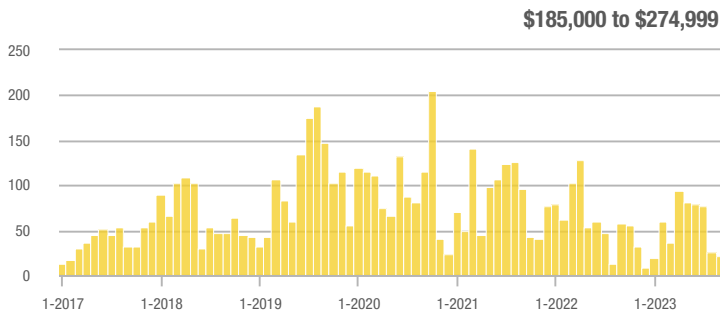
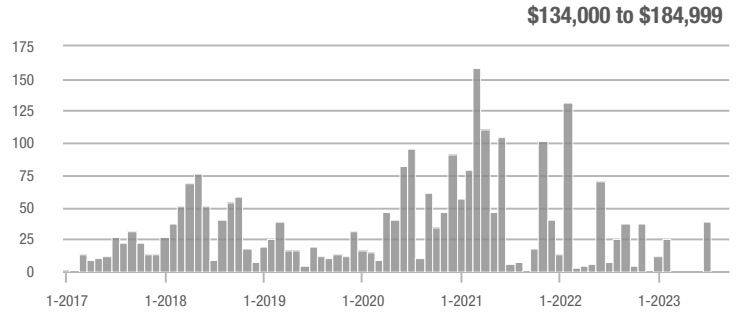
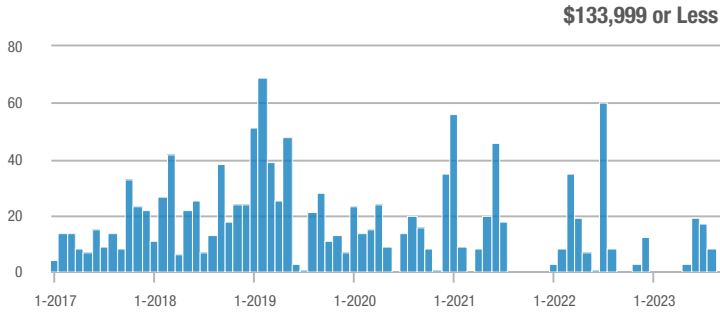
Buyer Interest (Showings/Listings)



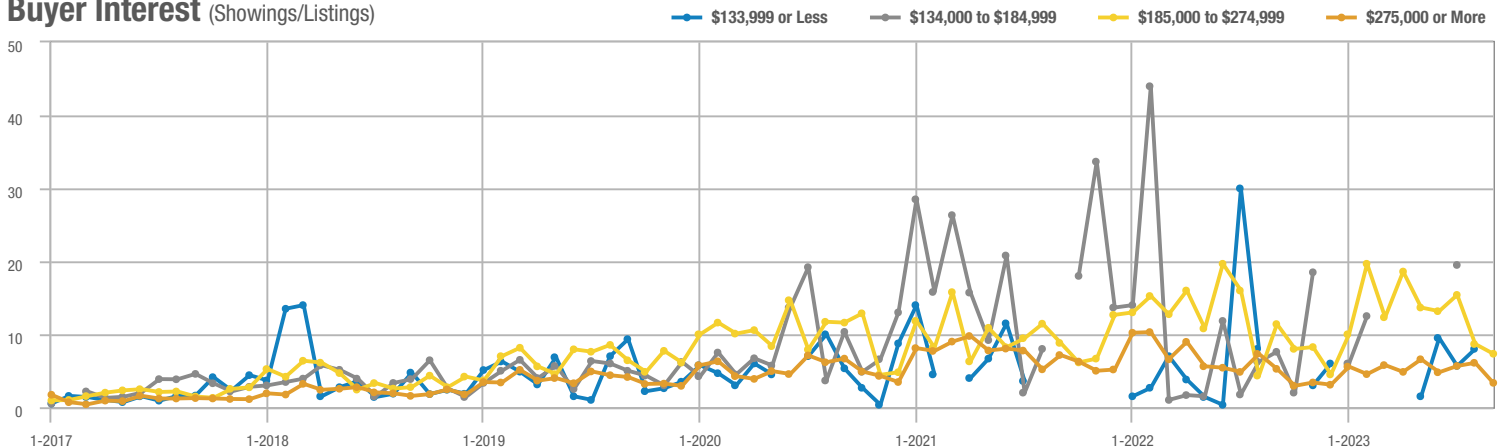
North Valley – 100

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	22	- 61.4%	- 15.4%	7.3	- 35.7%	- 15.4%	3	- 40.0%	0.0%
\$275,000 or More	117	- 54.7%	- 55.3%	3.3	- 36.5%	- 45.1%	35	- 28.6%	- 18.6%
Total	139	- 60.6%	- 53.0%	3.7	- 38.9%	- 41.9%	38	- 35.6%	- 19.1%

Showings



Buyer Interest (Showings/Listings)

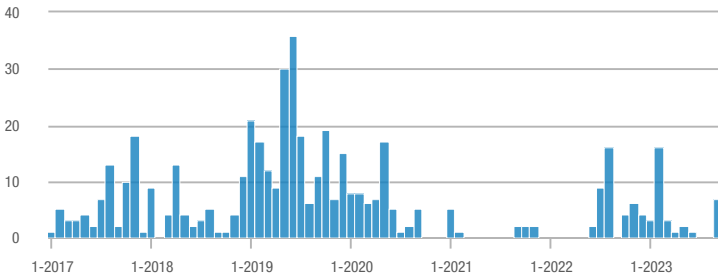


Northeast Edgewood – 270

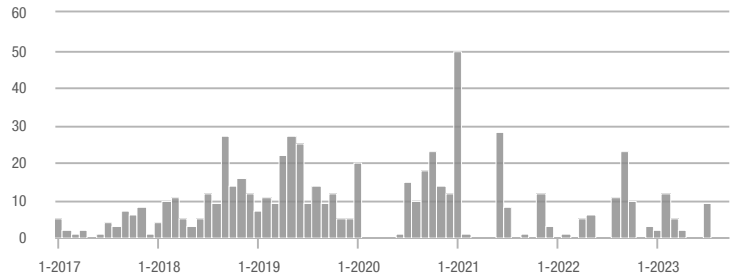
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	7	—	—	7.0	—	—	1	0.0%	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	31	+ 72.2%	+ 3,000.0%	10.3	+ 129.6%	+ 1,966.7%	3	- 25.0%	+ 50.0%
\$275,000 or More	29	- 31.0%	- 35.6%	2.6	- 31.0%	- 41.4%	11	0.0%	+ 10.0%
Total	67	- 19.3%	+ 45.7%	4.5	- 3.1%	+ 16.5%	15	- 16.7%	+ 25.0%

Showings

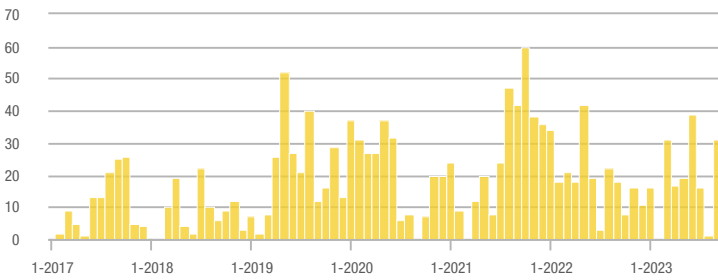
\$133,999 or Less



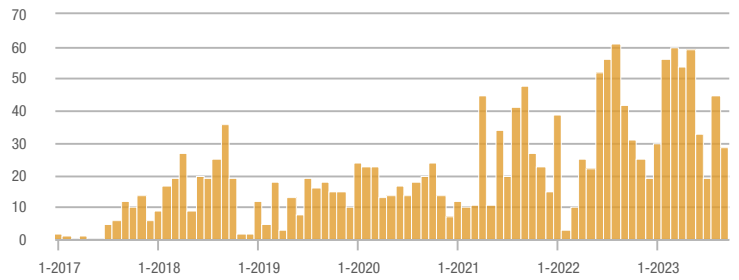
\$134,000 to \$184,999



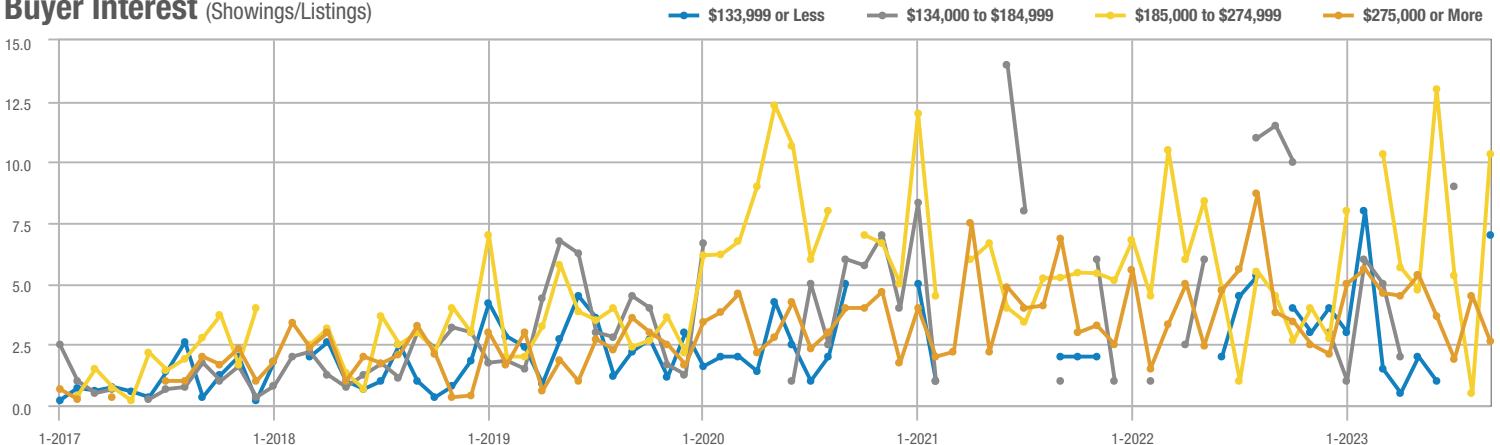
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

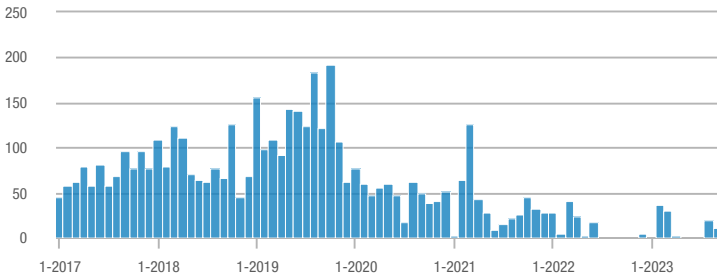


Northeast Heights – 50

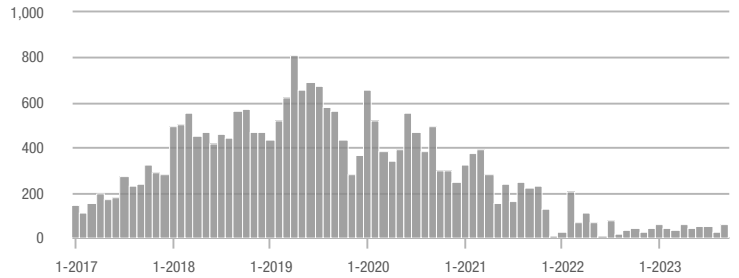
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	10	—	- 50.0%	10.0	—	- 50.0%	1	—	0.0%
\$134,000 to \$184,999	60	+ 62.2%	+ 172.7%	12.0	- 2.7%	+ 63.6%	5	+ 66.7%	+ 66.7%
\$185,000 to \$274,999	292	- 60.2%	- 49.7%	8.1	- 37.0%	- 31.5%	36	- 36.8%	- 26.5%
\$275,000 or More	636	+ 34.5%	- 33.9%	6.4	+ 3.2%	- 25.2%	99	+ 30.3%	- 11.6%
Total	998	- 19.8%	- 37.0%	7.1	- 22.6%	- 26.3%	141	+ 3.7%	- 14.5%

Showings

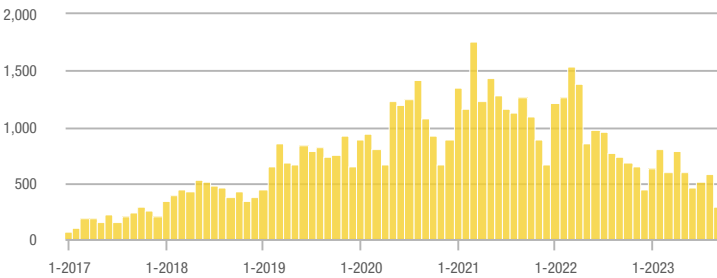
\$133,999 or Less



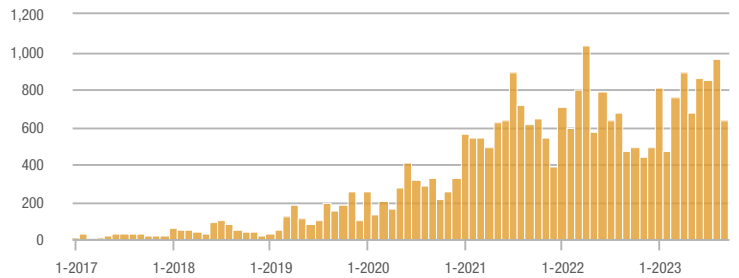
\$134,000 to \$184,999



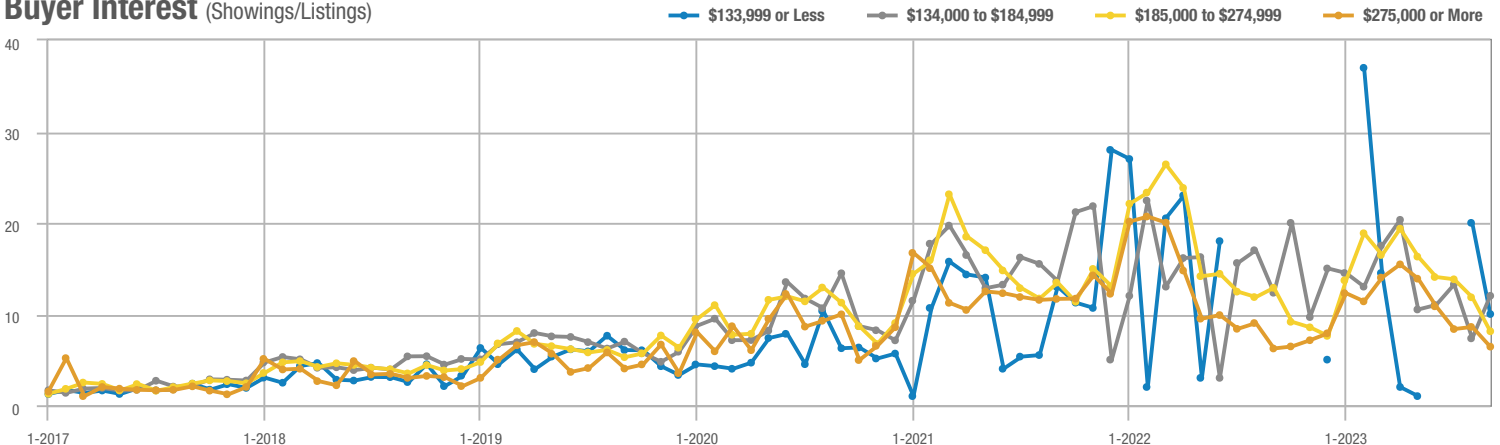
\$185,000 to \$274,999



\$275,000 or More



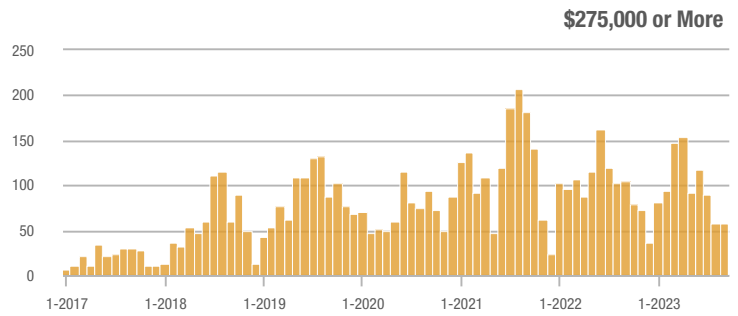
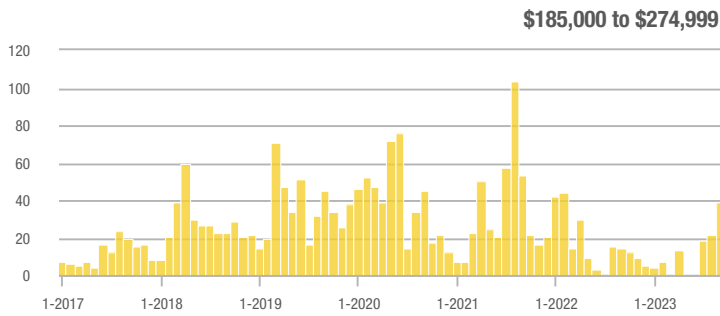
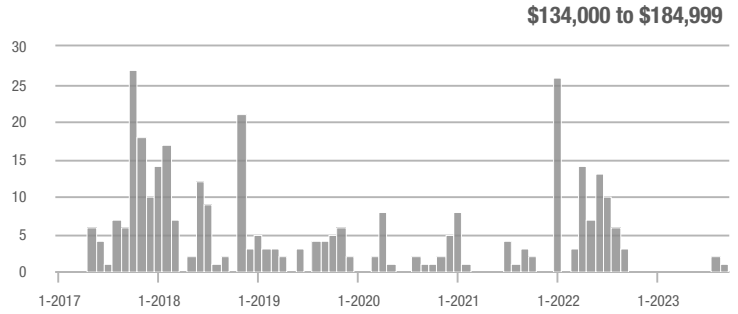
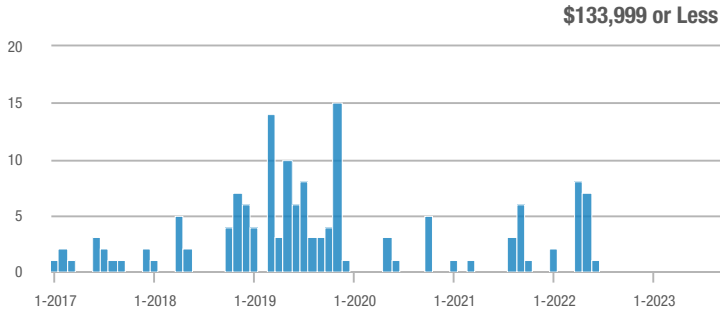
Buyer Interest (Showings/Listings)



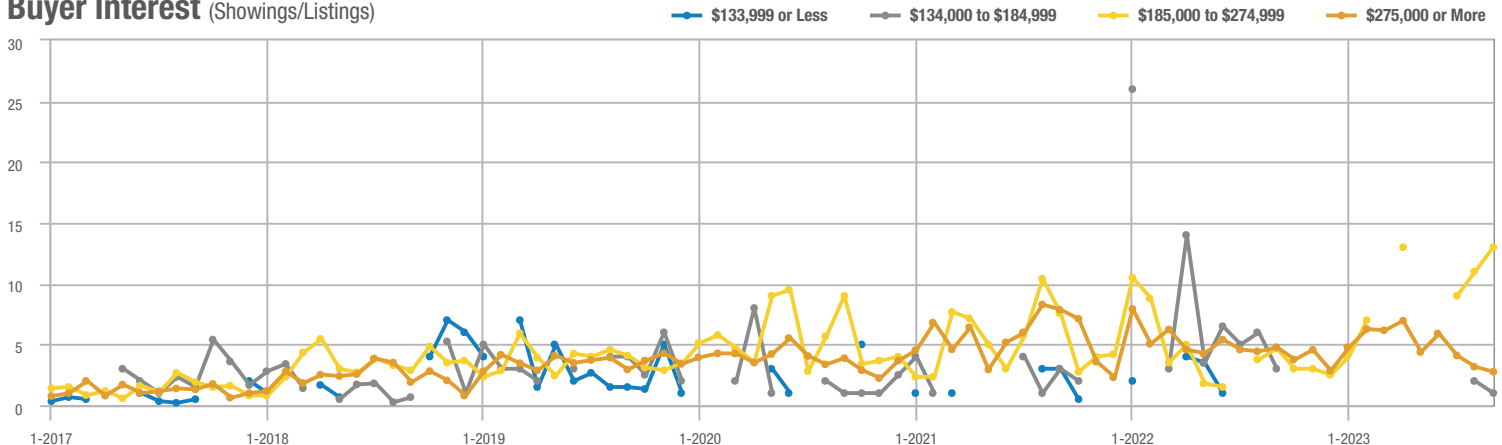
Northwest Edgewood – 250

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	1	- 66.7%	- 50.0%	1.0	- 66.7%	- 50.0%	1	0.0%	0.0%
\$185,000 to \$274,999	39	+ 178.6%	+ 77.3%	13.0	+ 178.6%	+ 18.2%	3	0.0%	+ 50.0%
\$275,000 or More	58	- 44.8%	+ 1.8%	2.8	- 42.1%	- 12.8%	21	- 4.5%	+ 16.7%
Total	98	- 19.7%	+ 21.0%	3.9	- 16.5%	+ 1.6%	25	- 3.8%	+ 19.0%

Showings



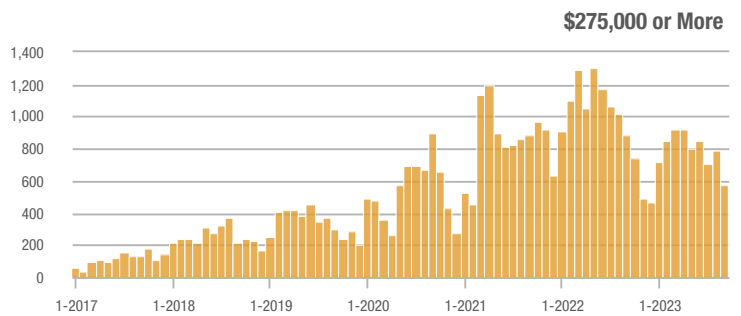
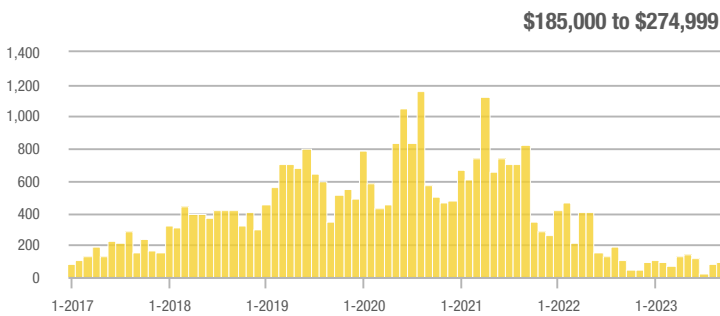
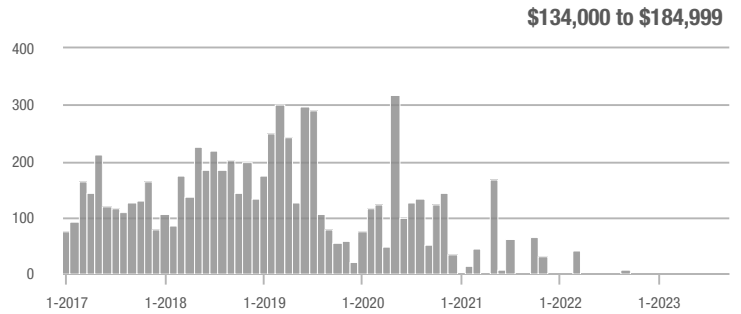
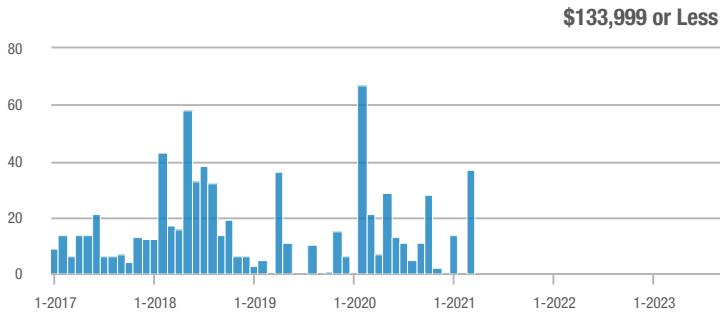
Buyer Interest (Showings/Listings)



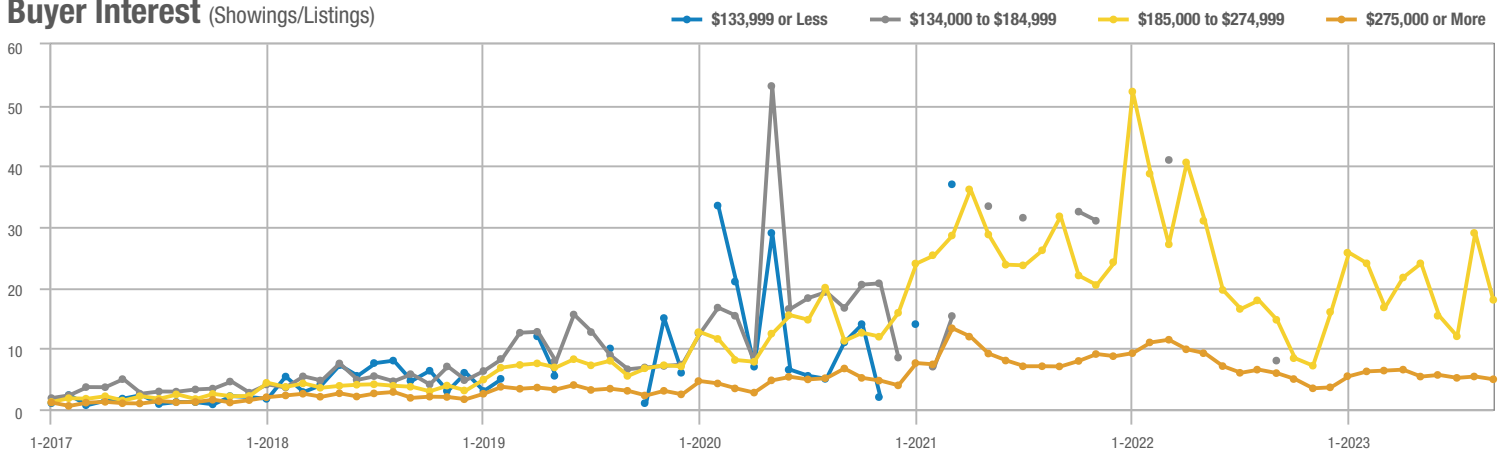
Northwest Heights – 110

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	90	- 12.6%	+ 3.4%	18.0	+ 22.3%	- 37.9%	5	- 28.6%	+ 66.7%
\$275,000 or More	577	- 35.2%	- 27.1%	4.9	- 17.0%	- 8.5%	117	- 22.0%	- 20.4%
Total	667	- 33.4%	- 24.1%	5.5	- 13.8%	- 6.7%	122	- 22.8%	- 18.7%

Showings



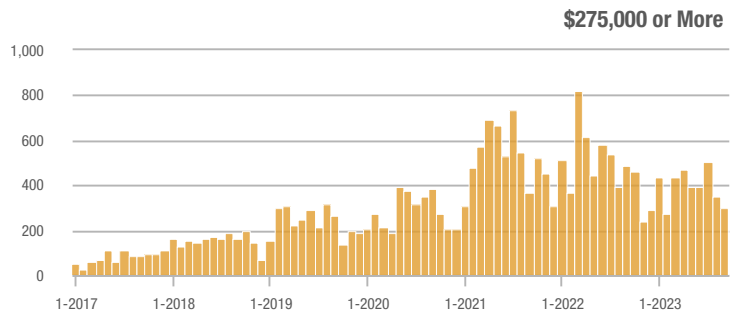
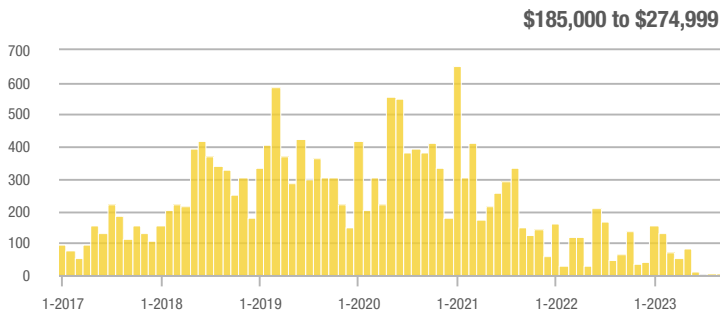
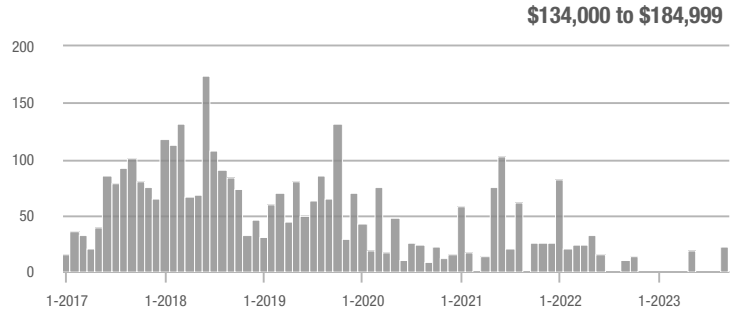
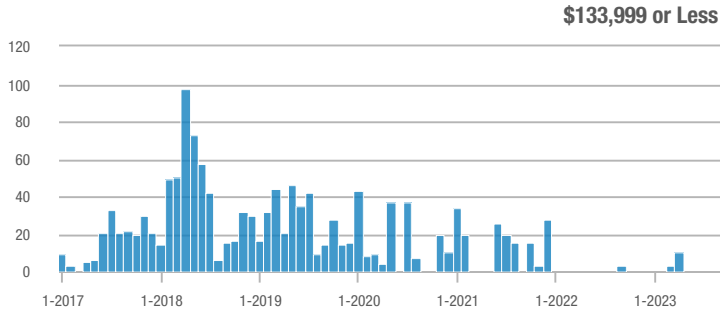
Buyer Interest (Showings/Listings)



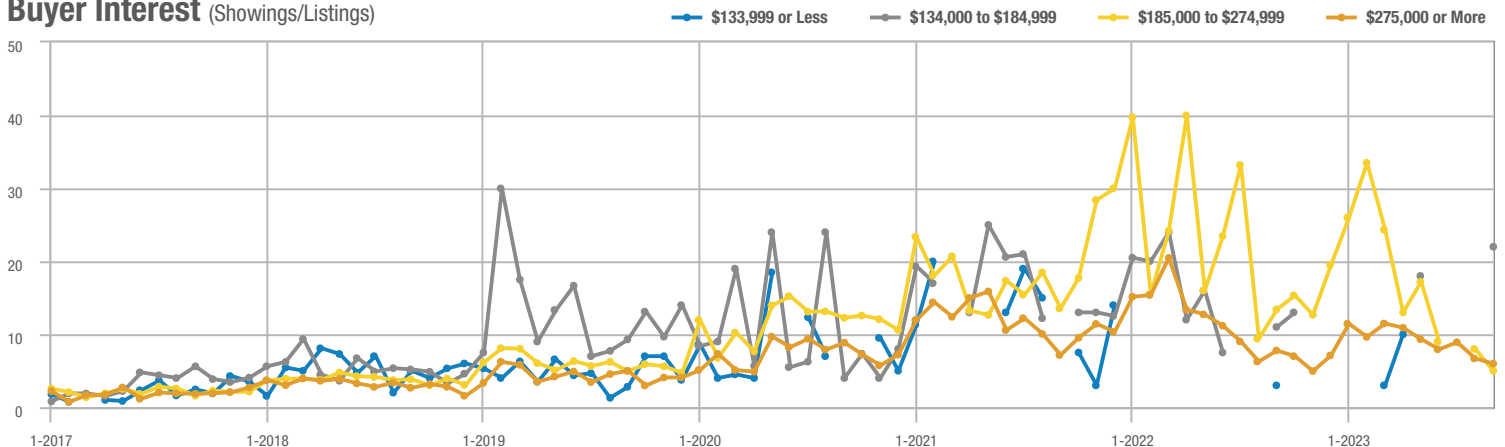
Paradise East – 121

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	1	0.0%	0.0%
\$134,000 to \$184,999	22	+ 100.0%	—	22.0	+ 100.0%	—	1	0.0%	—
\$185,000 to \$274,999	5	- 92.5%	- 37.5%	5.0	- 62.7%	- 37.5%	1	- 80.0%	0.0%
\$275,000 or More	299	- 39.0%	- 14.1%	6.0	- 23.1%	- 10.6%	50	- 20.6%	- 3.8%
Total	326	- 42.9%	- 8.4%	6.2	- 24.6%	- 6.7%	53	- 24.3%	- 1.9%

Showings



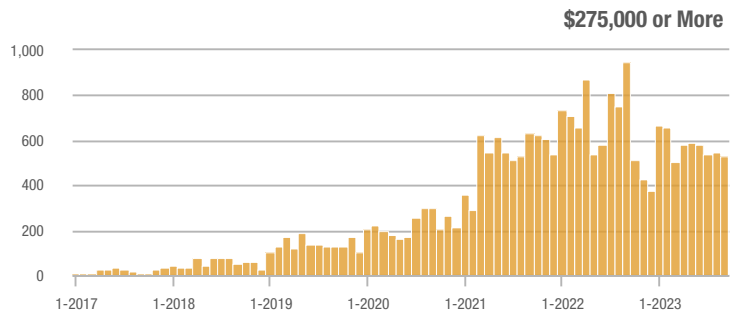
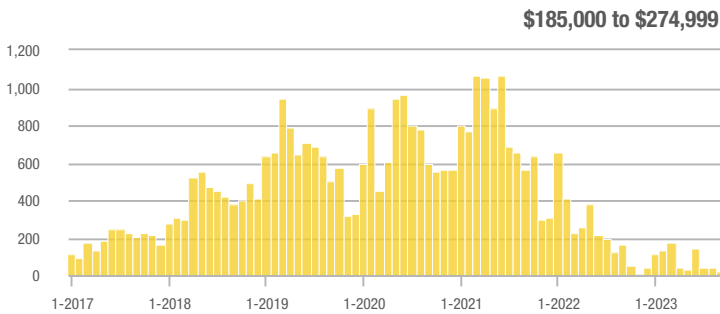
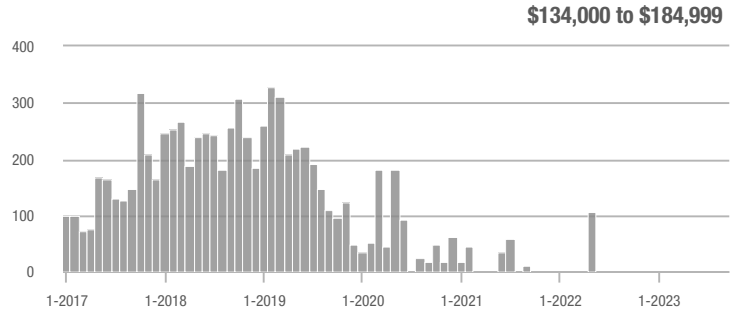
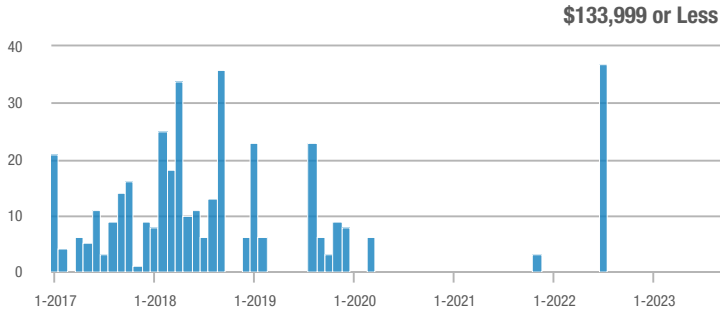
Buyer Interest (Showings/Listings)



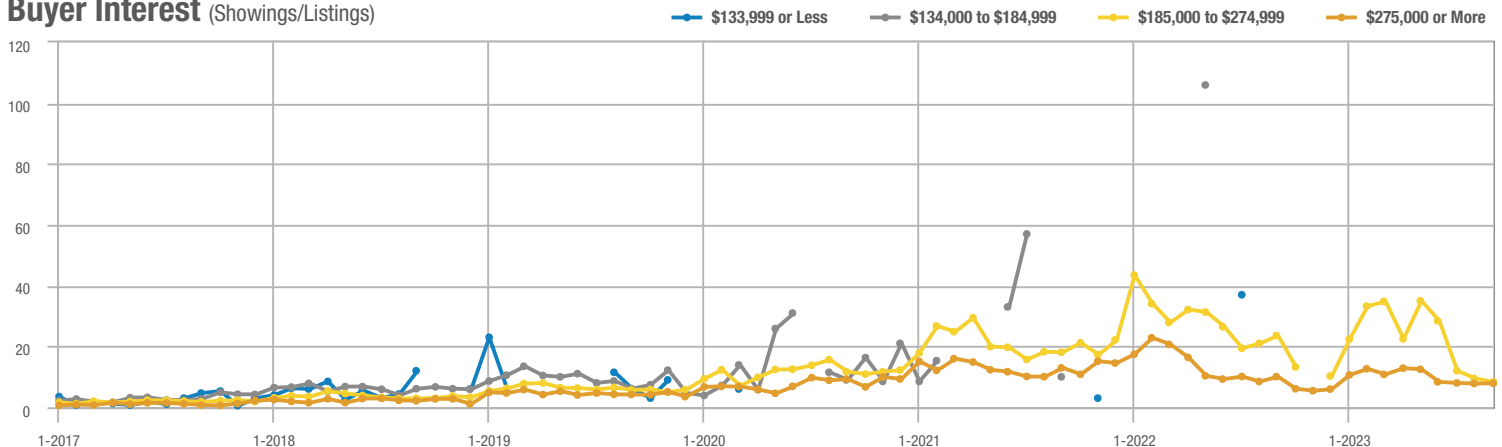
Paradise West – 120

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	25	- 84.8%	- 34.2%	8.3	- 64.6%	- 12.3%	3	- 57.1%	- 25.0%
\$275,000 or More	527	- 44.2%	- 3.5%	7.9	- 21.8%	+ 0.8%	67	- 28.7%	- 4.3%
Total	552	- 50.3%	- 5.5%	7.9	- 28.2%	- 0.1%	70	- 30.7%	- 5.4%

Showings



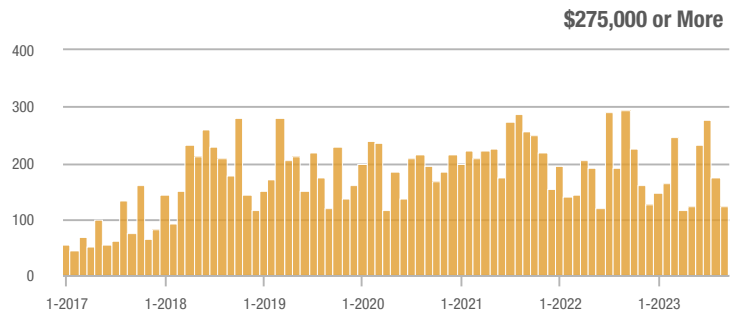
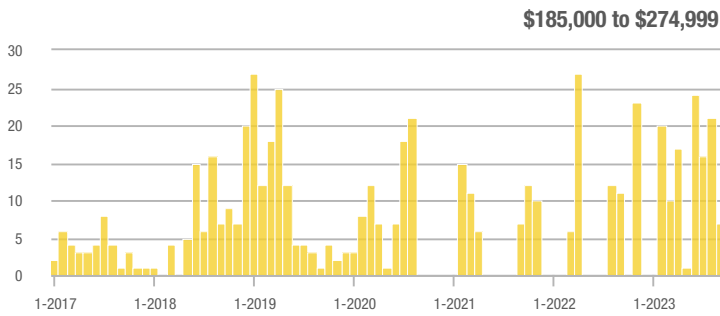
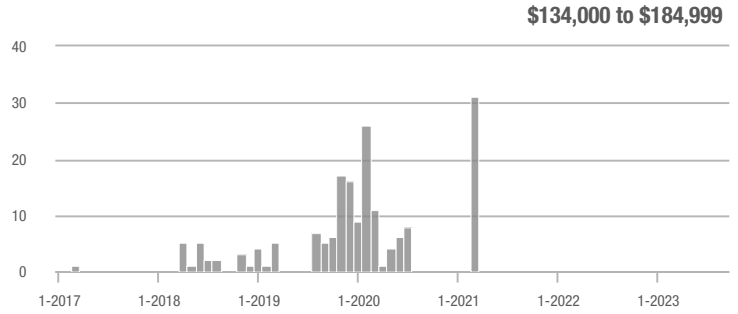
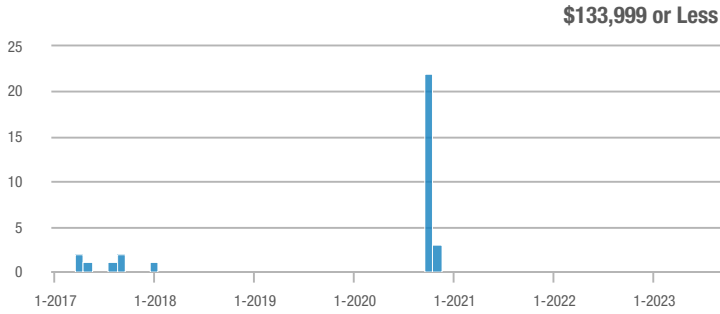
Buyer Interest (Showings/Listings)



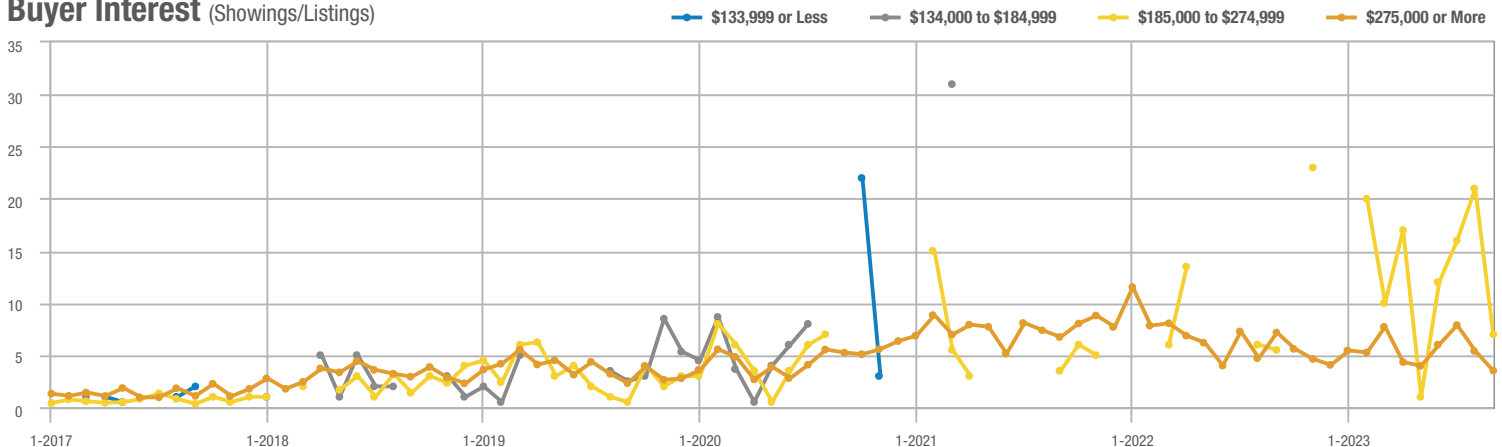
Placitas Area – 180

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	7	- 36.4%	- 66.7%	7.0	+ 27.3%	- 66.7%	1	- 50.0%	0.0%
\$275,000 or More	123	- 58.2%	- 28.9%	3.5	- 51.0%	- 35.0%	35	- 14.6%	+ 9.4%
Total	130	- 57.4%	- 33.0%	3.6	- 49.1%	- 38.6%	36	- 16.3%	+ 9.1%

Showings



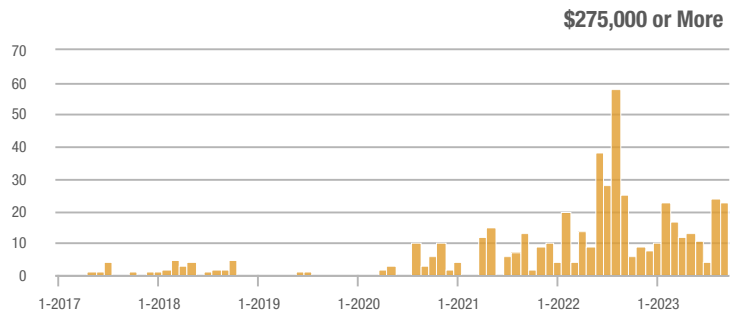
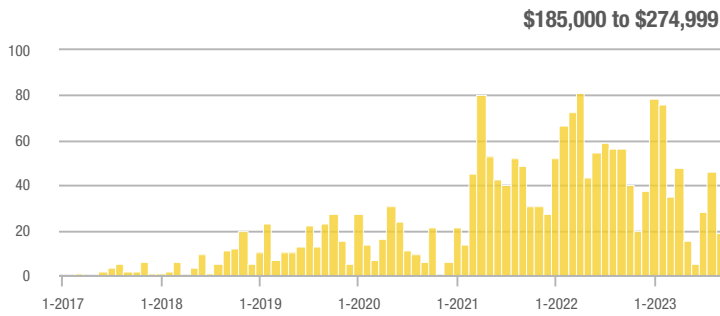
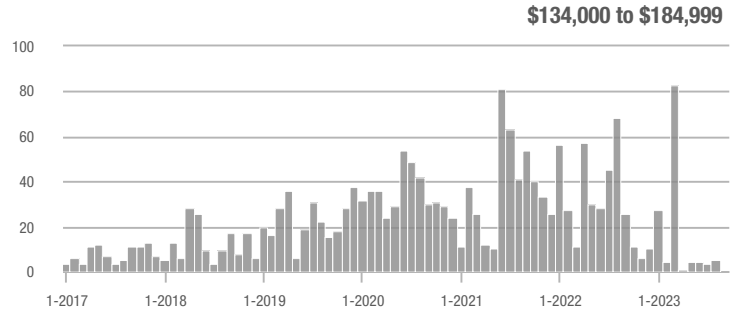
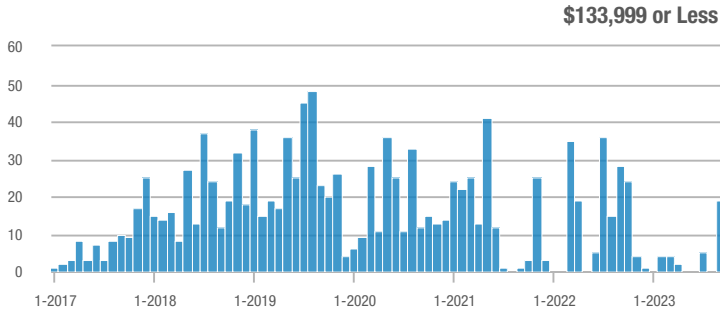
Buyer Interest (Showings/Listings)



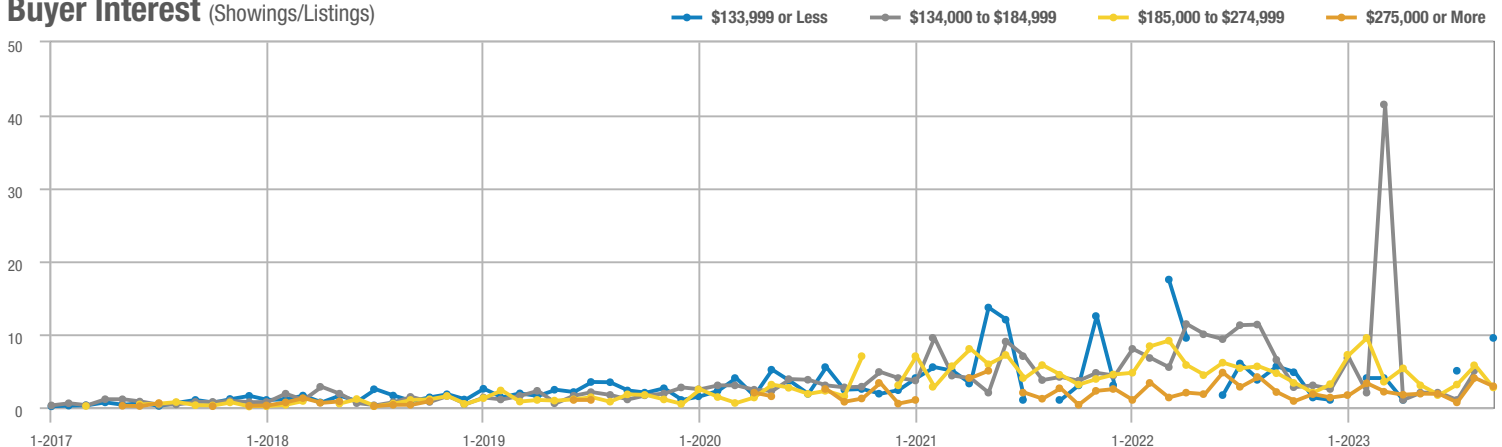
Rio Communities, Tierra Grande – 760

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	19	- 32.1%	—	9.5	+ 69.6%	—	2	- 60.0%	+ 100.0%
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	19	- 66.1%	- 58.7%	2.7	- 41.8%	- 52.8%	7	- 41.7%	- 12.5%
\$275,000 or More	23	- 8.0%	- 4.2%	2.9	+ 38.0%	- 28.1%	8	- 33.3%	+ 33.3%
Total	61	- 54.8%	- 18.7%	3.6	- 12.3%	- 23.5%	17	- 48.5%	+ 6.3%

Showings



Buyer Interest (Showings/Listings)

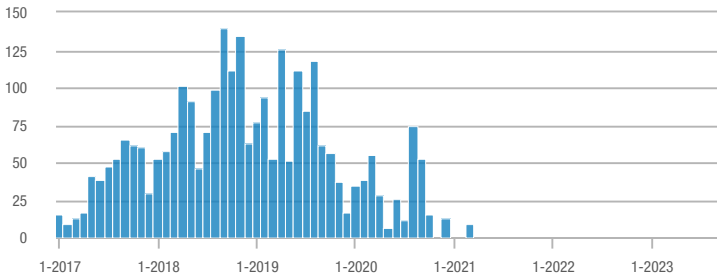


Rio Rancho Central – 161

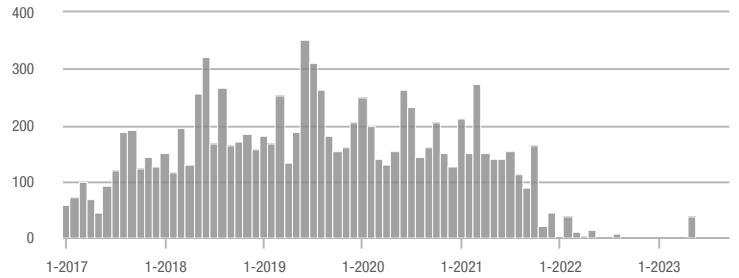
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	102	- 61.8%	- 29.2%	8.5	- 17.2%	- 29.2%	12	- 53.8%	0.0%
\$275,000 or More	185	- 41.1%	- 9.3%	5.3	- 51.2%	- 9.3%	35	+ 20.7%	0.0%
Total	287	- 50.6%	- 17.5%	6.1	- 42.2%	- 17.5%	47	- 14.5%	0.0%

Showings

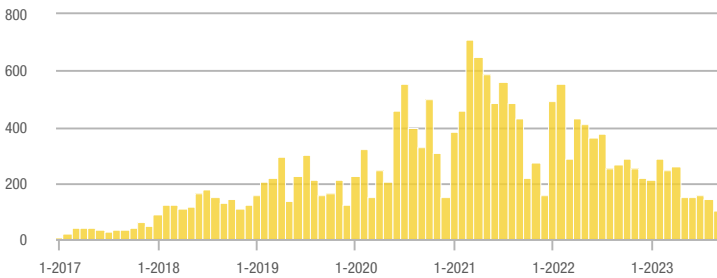
\$133,999 or Less



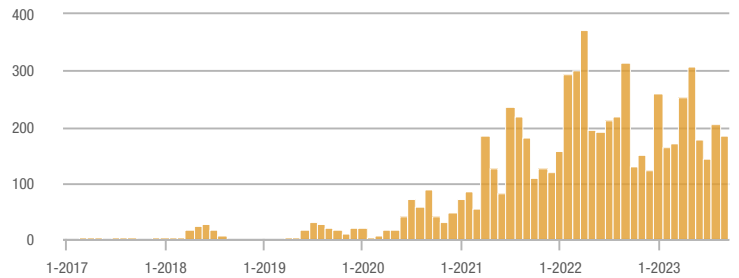
\$134,000 to \$184,999



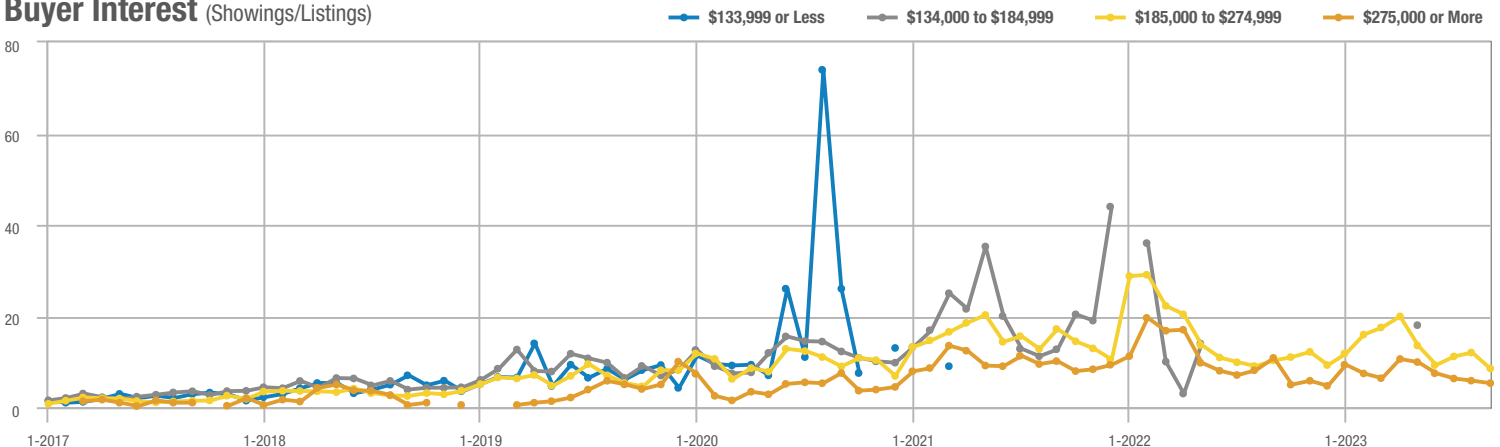
\$185,000 to \$274,999



\$275,000 or More



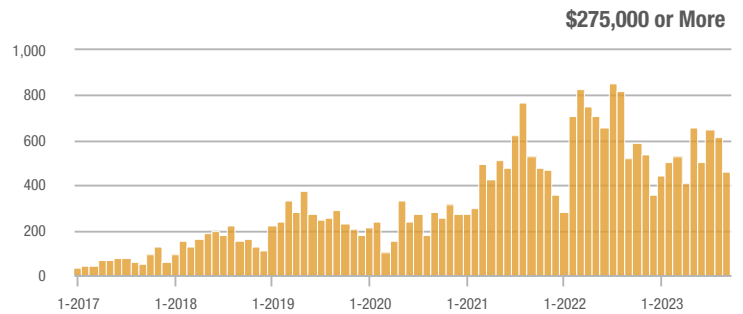
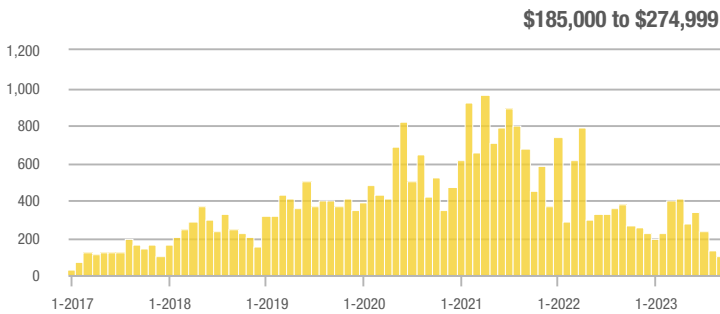
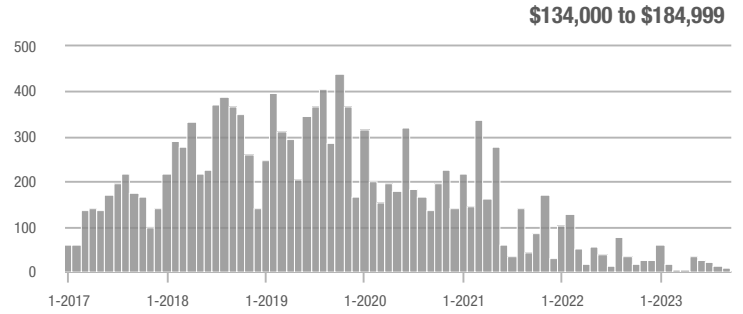
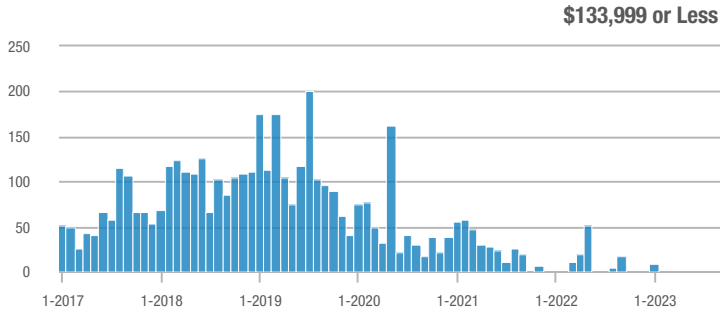
Buyer Interest (Showings/Listings)



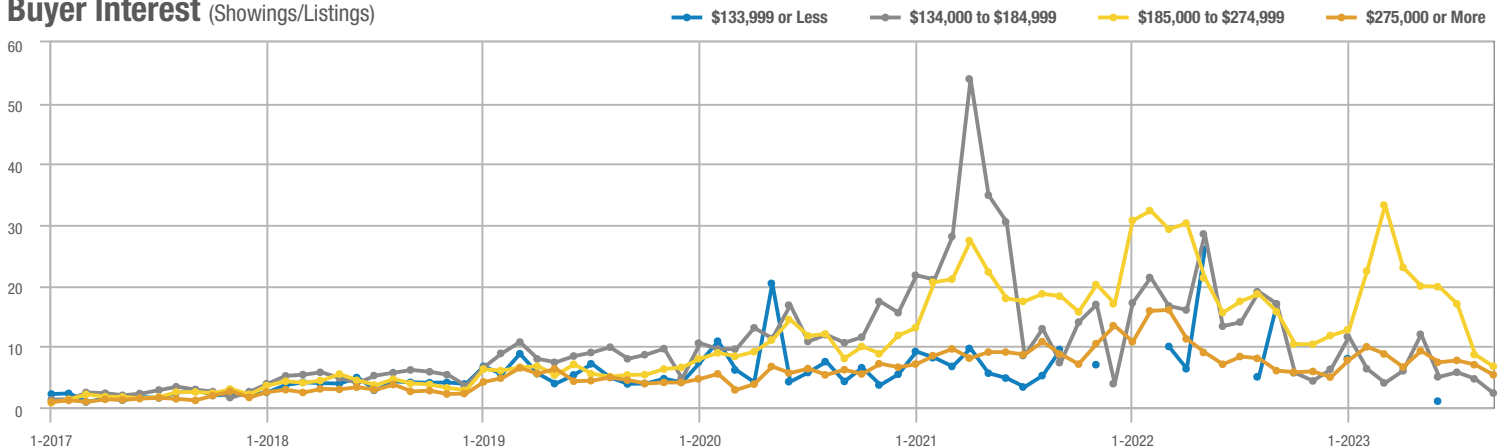
Rio Rancho Mid – 150

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	7	- 79.4%	- 50.0%	2.3	- 86.3%	- 50.0%	3	+ 50.0%	0.0%
\$185,000 to \$274,999	101	- 73.2%	- 22.3%	6.7	- 57.1%	- 22.3%	15	- 37.5%	0.0%
\$275,000 or More	460	- 11.2%	- 25.3%	5.3	- 11.2%	- 23.6%	86	0.0%	- 2.3%
Total	568	- 40.0%	- 25.3%	5.5	- 34.8%	- 23.8%	104	- 8.0%	- 1.9%

Showings



Buyer Interest (Showings/Listings)

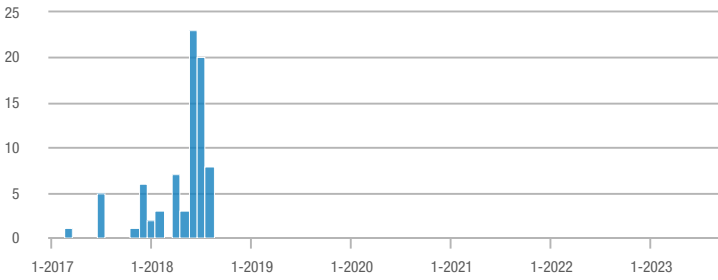


Rio Rancho Mid-North – 151

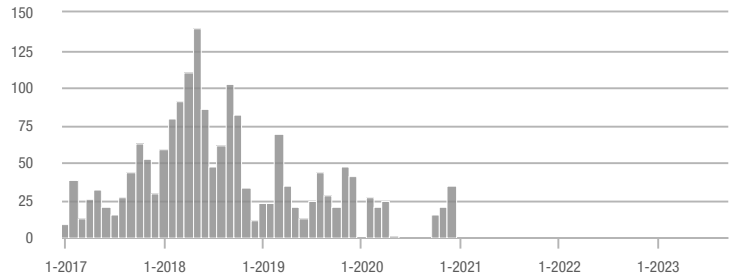
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	354	+ 37.2%	- 4.3%	4.7	+ 39.0%	- 13.1%	76	- 1.3%	+ 10.1%
Total	354	+ 20.4%	- 8.1%	4.7	+ 25.2%	- 14.1%	76	- 3.8%	+ 7.0%

Showings

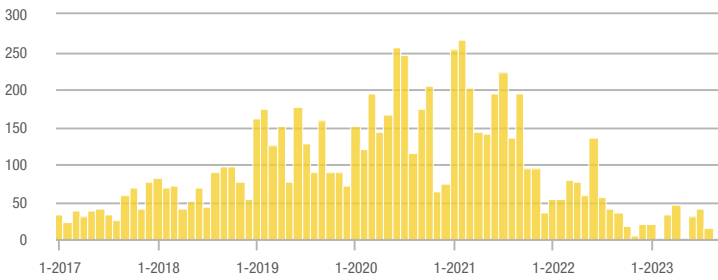
\$133,999 or Less



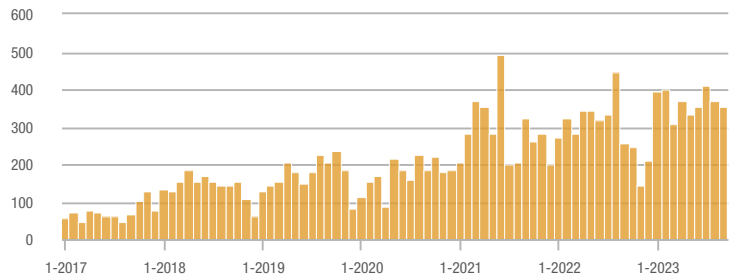
\$134,000 to \$184,999



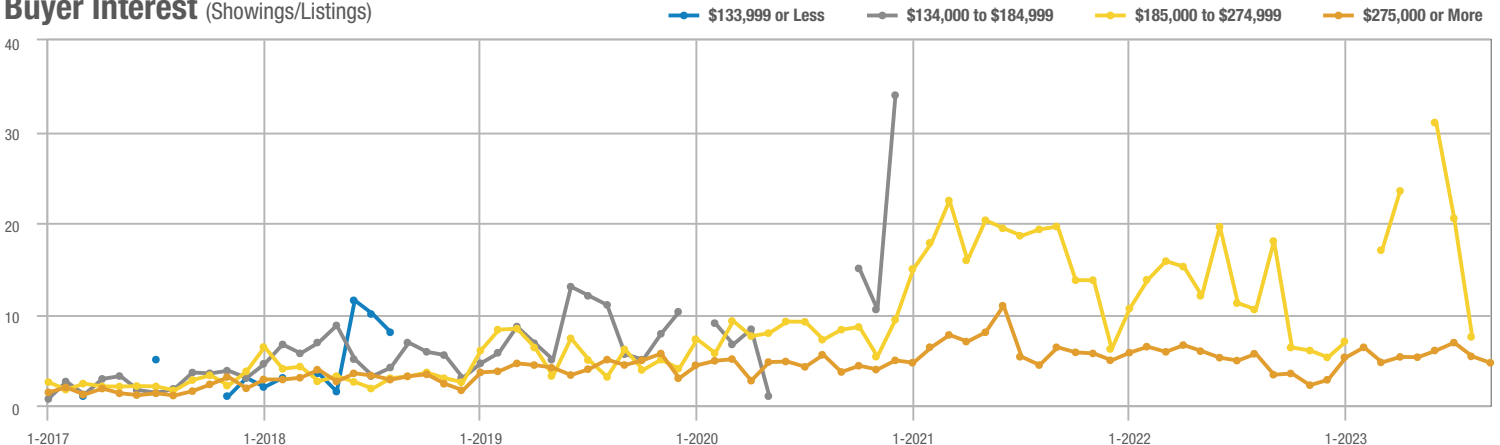
\$185,000 to \$274,999



\$275,000 or More



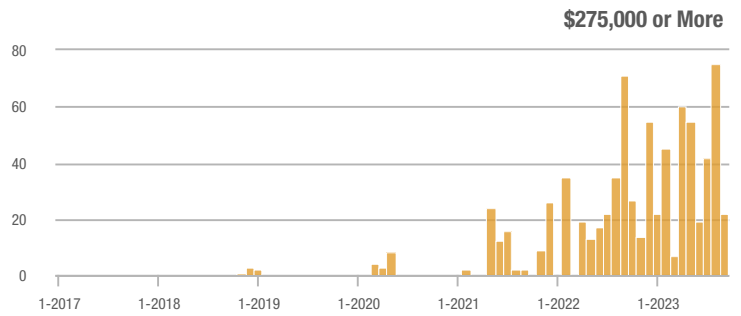
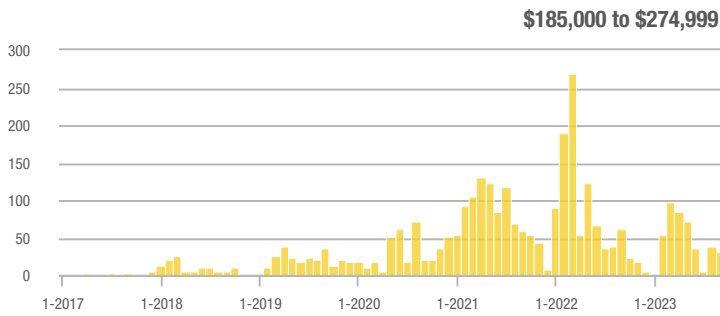
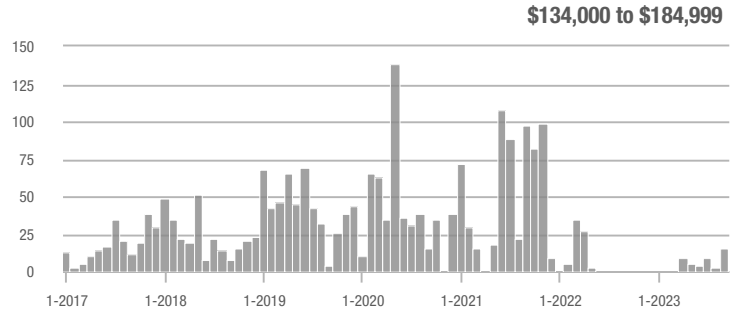
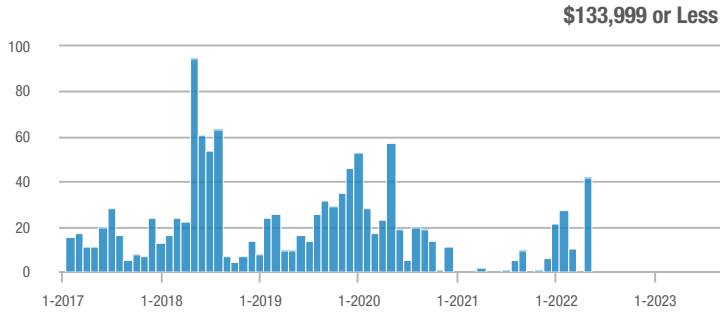
Buyer Interest (Showings/Listings)



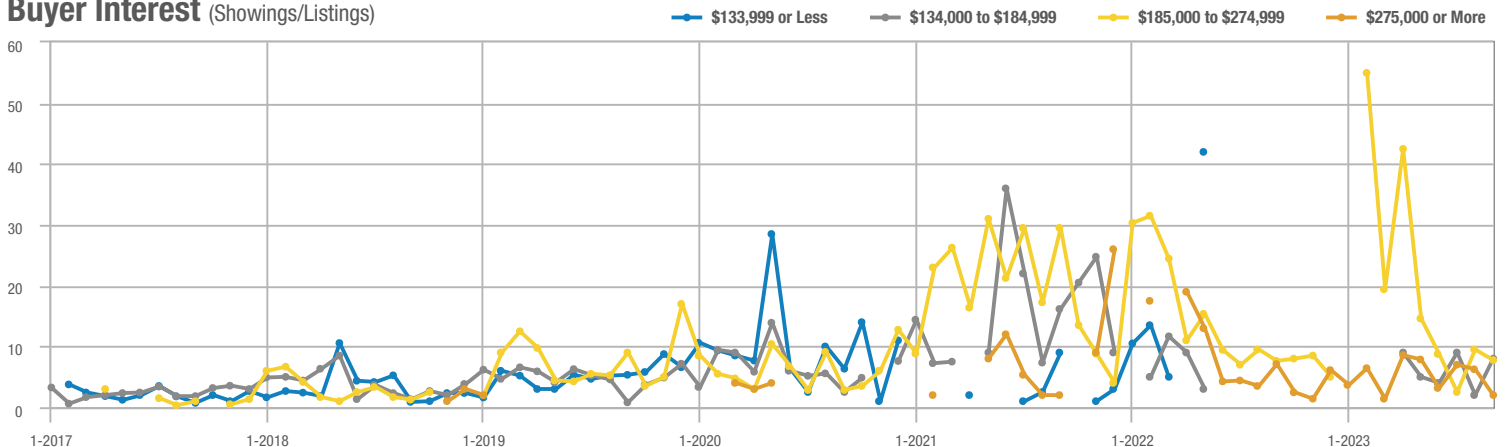
Rio Rancho Mid-West – 152

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	16	—	+ 700.0%	8.0	—	+ 300.0%	2	—	+ 100.0%
\$185,000 to \$274,999	31	- 49.2%	- 18.4%	7.8	+ 1.6%	- 18.4%	4	- 50.0%	0.0%
\$275,000 or More	22	- 69.0%	- 70.7%	2.0	- 71.8%	- 68.0%	11	+ 10.0%	- 8.3%
Total	69	- 47.7%	- 40.0%	4.1	- 44.7%	- 40.0%	17	- 5.6%	0.0%

Showings



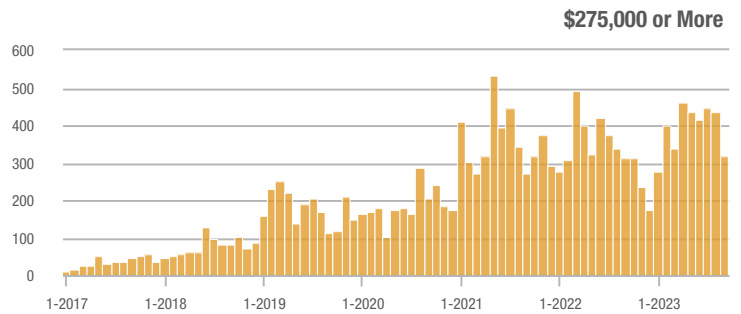
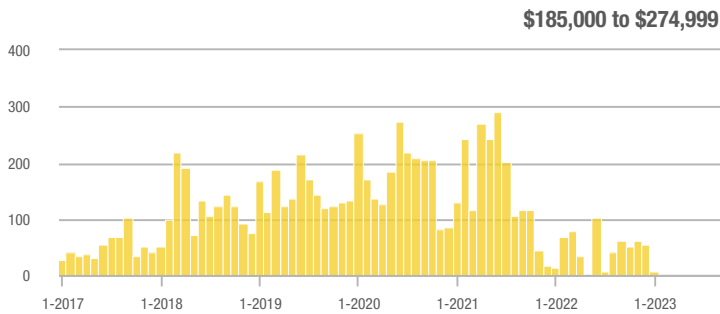
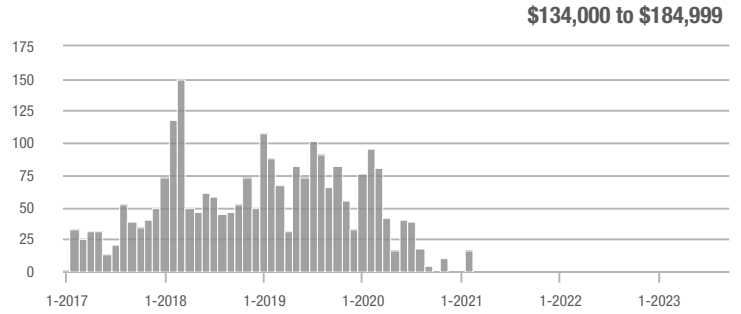
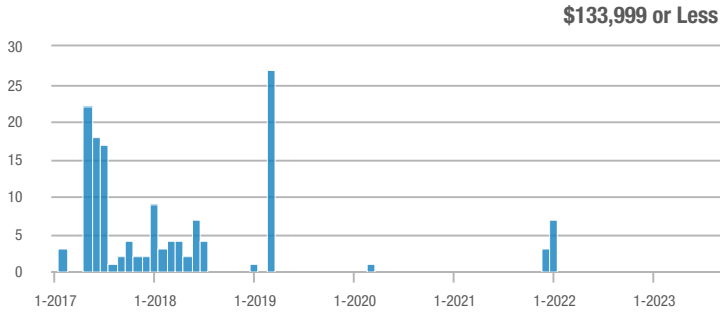
Buyer Interest (Showings/Listings)



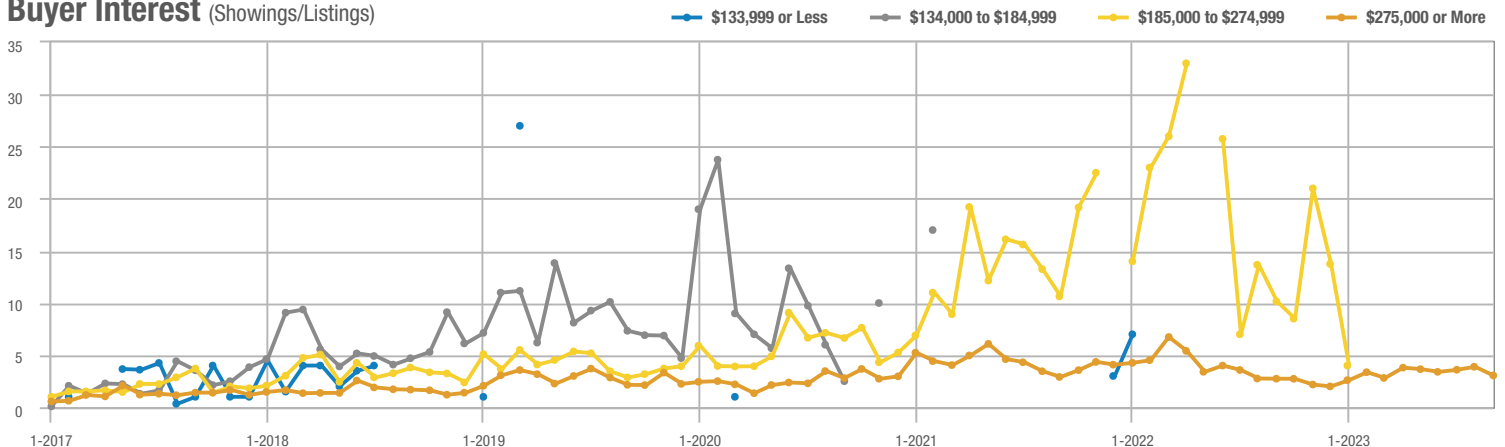
Rio Rancho North – 160

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	317	+ 0.6%	- 27.1%	3.0	+ 11.3%	- 21.5%	104	- 9.6%	- 7.1%
Total	317	- 15.7%	- 27.1%	3.0	- 1.9%	- 21.5%	104	- 14.0%	- 7.1%

Showings



Buyer Interest (Showings/Listings)

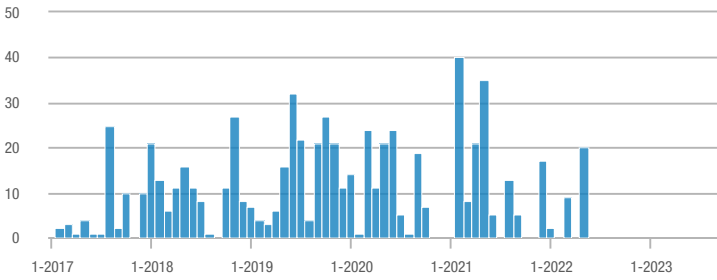


Rio Rancho South – 140

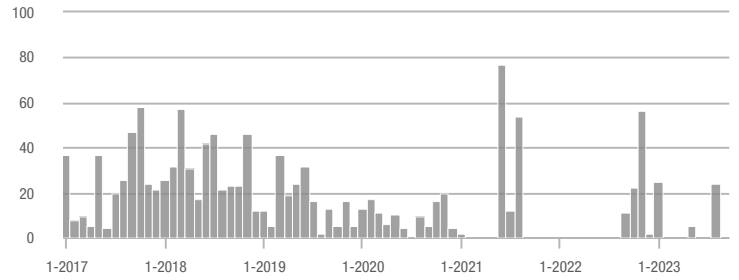
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	151	- 62.5%	- 26.3%	3.4	- 39.2%	- 5.1%	45	- 38.4%	- 22.4%
Total	151	- 66.3%	- 34.1%	3.4	- 41.6%	- 13.5%	45	- 42.3%	- 23.7%

Showings

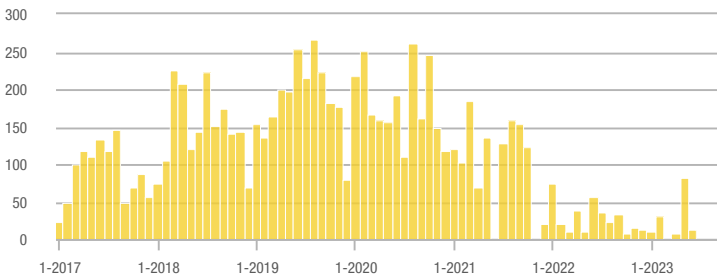
\$133,999 or Less



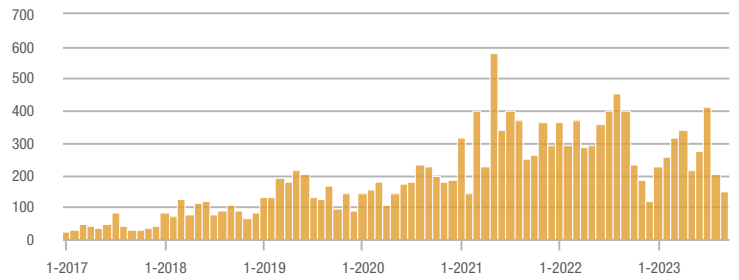
\$134,000 to \$184,999



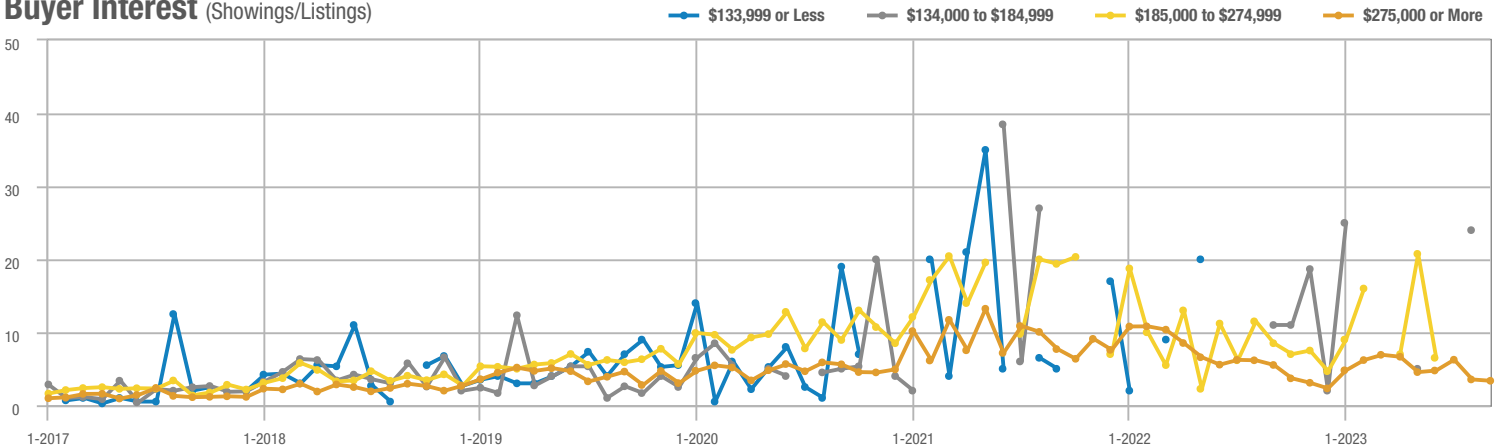
\$185,000 to \$274,999



\$275,000 or More



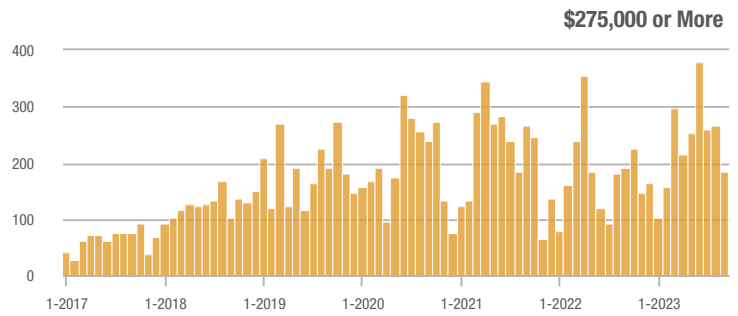
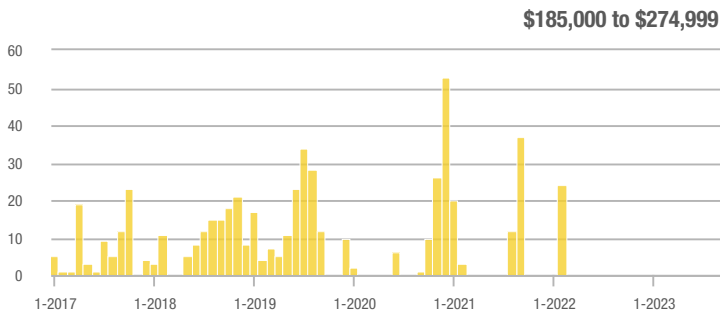
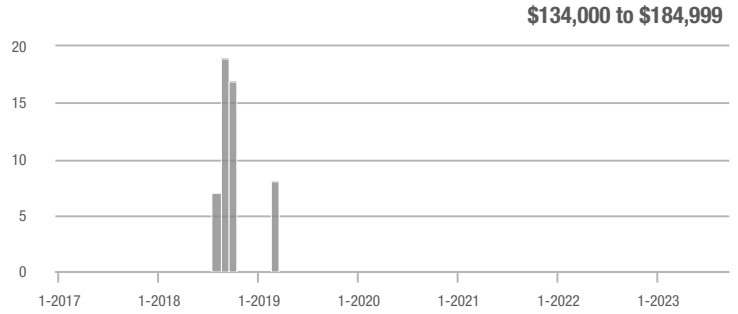
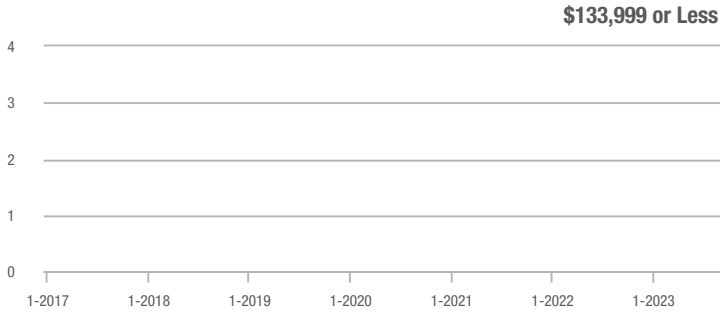
Buyer Interest (Showings/Listings)



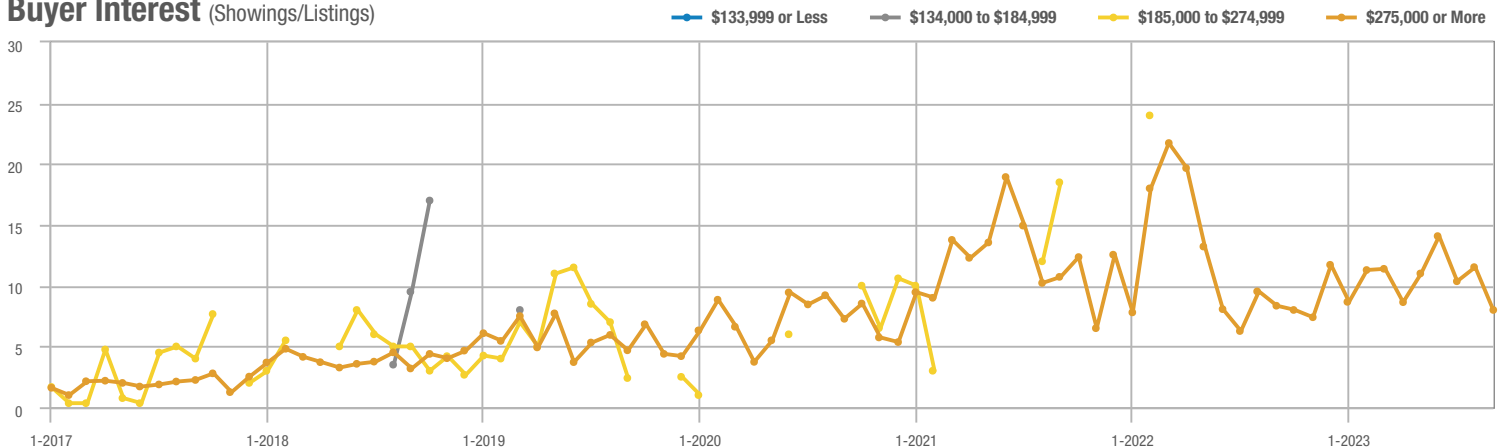
Sandia Heights – 10

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	184	- 4.2%	- 30.6%	8.0	- 4.2%	- 30.6%	23	0.0%	0.0%
Total	184	- 4.2%	- 30.6%	8.0	- 4.2%	- 30.6%	23	0.0%	0.0%

Showings



Buyer Interest (Showings/Listings)

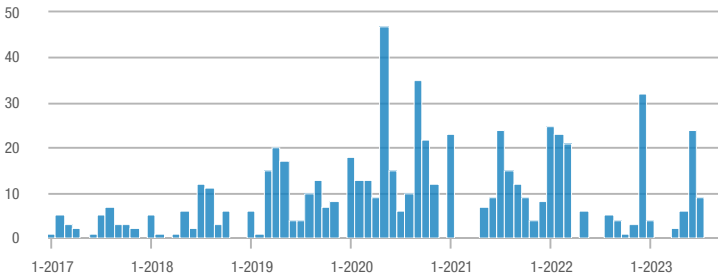


South 217 Area – 260

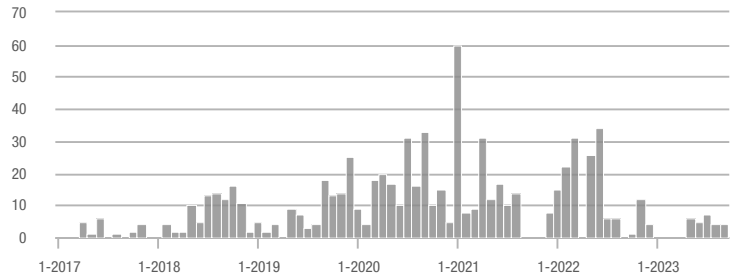
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	4	—	0.0%	4.0	—	0.0%	1	0.0%	0.0%
\$185,000 to \$274,999	13	+ 116.7%	- 45.8%	6.5	+ 225.0%	- 45.8%	2	- 33.3%	0.0%
\$275,000 or More	74	+ 516.7%	- 8.6%	5.7	- 5.1%	- 8.6%	13	+ 550.0%	0.0%
Total	91	+ 313.6%	- 16.5%	5.7	+ 106.8%	- 11.3%	16	+ 100.0%	- 5.9%

Showings

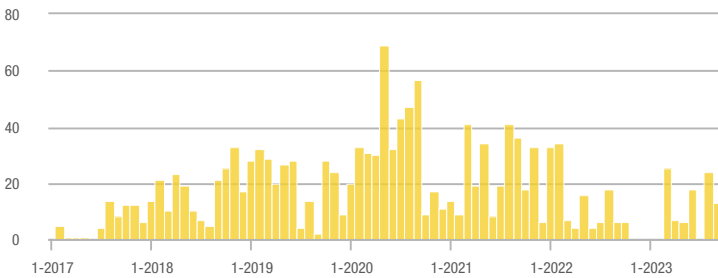
\$133,999 or Less



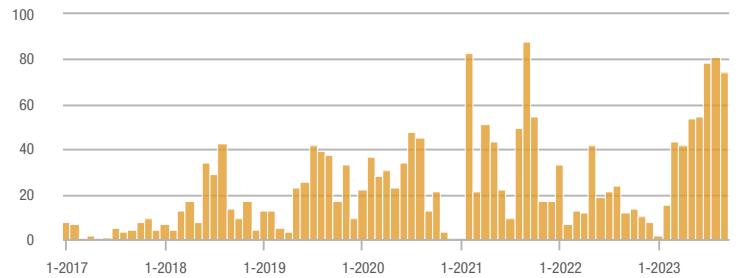
\$134,000 to \$184,999



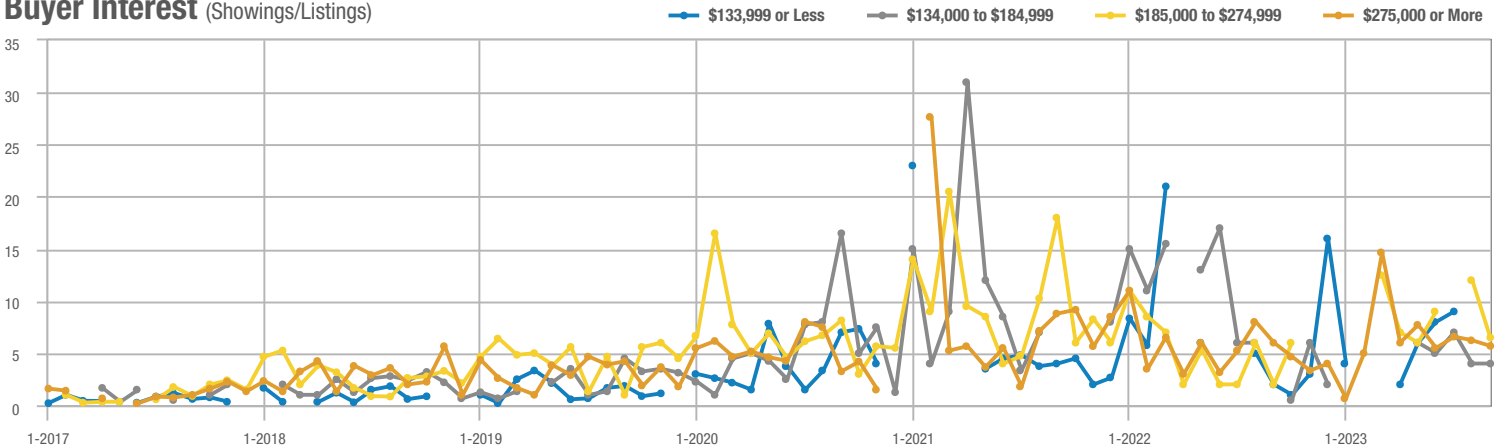
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

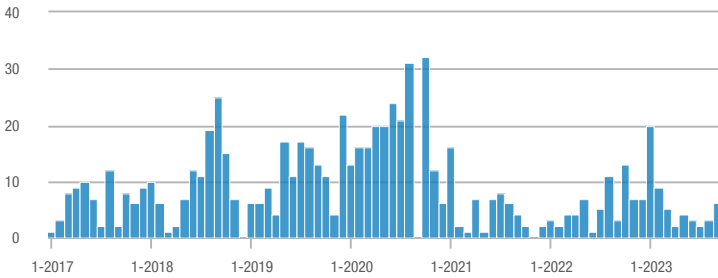


South Moriarty – 291

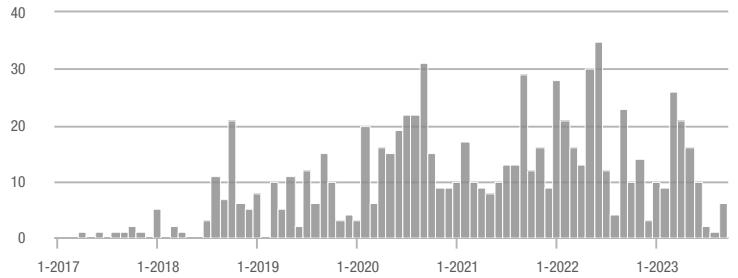
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	6	+ 100.0%	+ 100.0%	2.0	+ 100.0%	+ 100.0%	3	0.0%	0.0%
\$134,000 to \$184,999	6	- 73.9%	+ 500.0%	6.0	+ 30.4%	+ 500.0%	1	- 80.0%	0.0%
\$185,000 to \$274,999	37	+ 311.1%	- 5.1%	2.8	+ 89.7%	+ 2.2%	13	+ 116.7%	- 7.1%
\$275,000 or More	21	+ 110.0%	+ 200.0%	3.5	+ 75.0%	+ 200.0%	6	+ 20.0%	0.0%
Total	70	+ 55.6%	+ 40.0%	3.0	+ 28.5%	+ 46.1%	23	+ 21.1%	- 4.2%

Showings

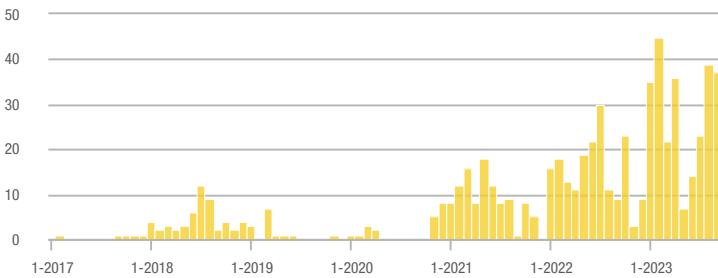
\$133,999 or Less



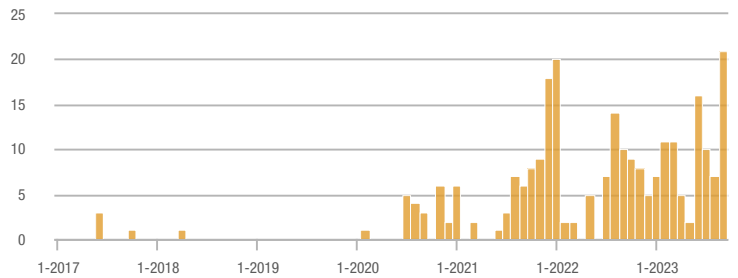
\$134,000 to \$184,999



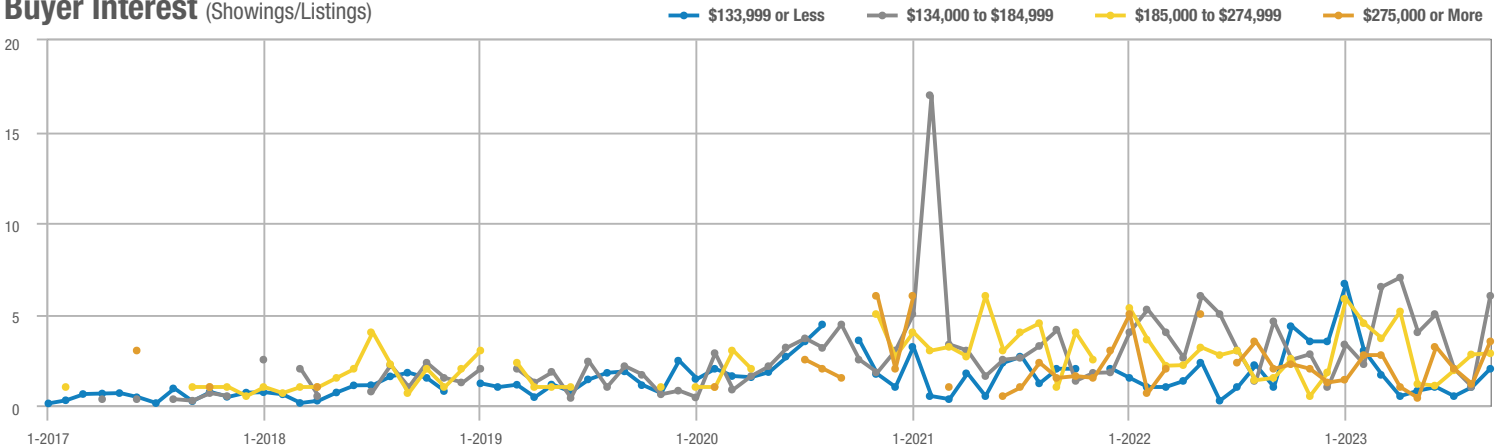
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

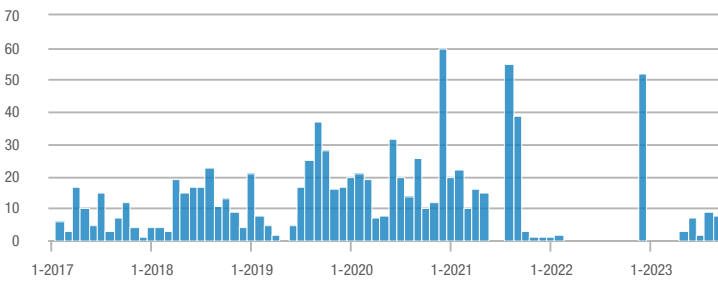


South of I-40 – 230

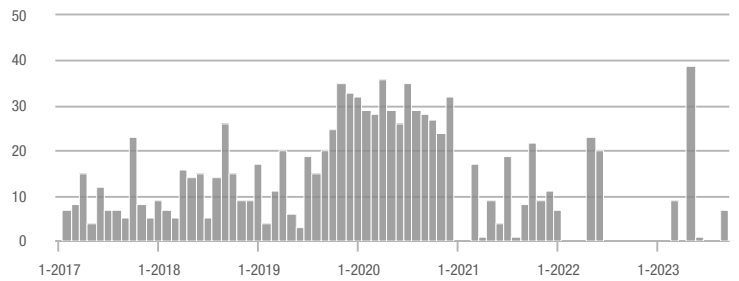
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	8	—	- 11.1%	2.7	—	- 11.1%	3	+ 200.0%	0.0%
\$134,000 to \$184,999	7	—	—	7.0	—	—	1	—	—
\$185,000 to \$274,999	15	- 61.5%	- 42.3%	3.8	- 42.3%	- 56.7%	4	- 33.3%	+ 33.3%
\$275,000 or More	91	- 34.1%	+ 31.9%	6.5	- 19.9%	+ 13.0%	14	- 17.6%	+ 16.7%
Total	121	- 31.6%	+ 16.3%	5.5	- 25.4%	- 4.8%	22	- 8.3%	+ 22.2%

Showings

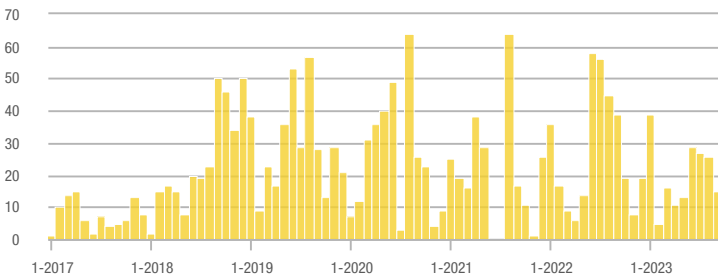
\$133,999 or Less



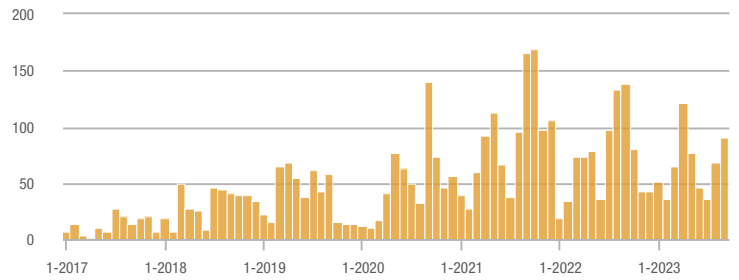
\$134,000 to \$184,999



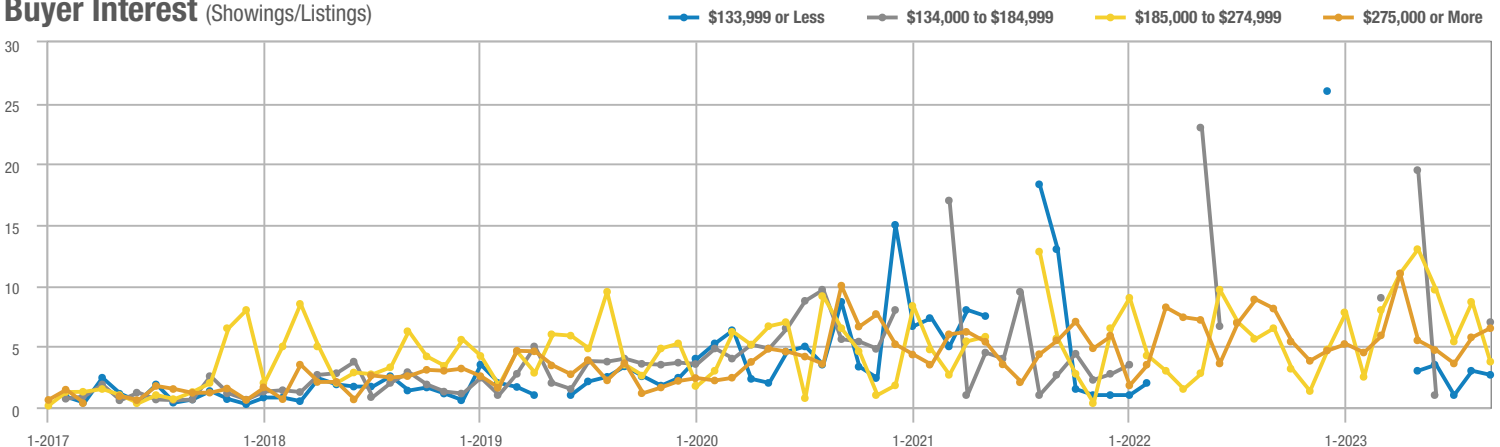
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

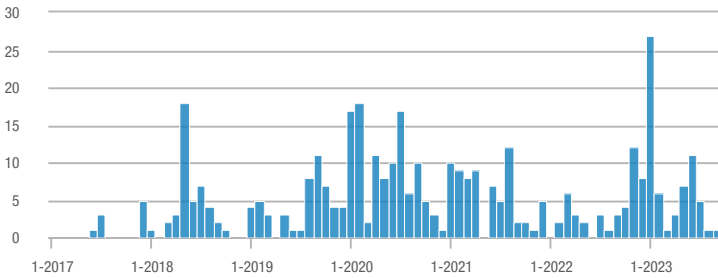


South Socorro – 621

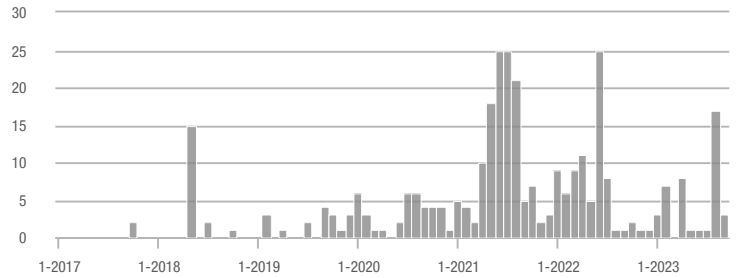
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	1	- 66.7%	0.0%	0.3	- 66.7%	0.0%	3	0.0%	0.0%
\$134,000 to \$184,999	3	+ 200.0%	- 82.4%	0.8	+ 50.0%	- 77.9%	4	+ 100.0%	- 20.0%
\$185,000 to \$274,999	2	- 50.0%	- 60.0%	0.7	+ 16.7%	- 60.0%	3	- 57.1%	0.0%
\$275,000 or More	8	+ 166.7%	- 11.1%	1.0	+ 33.3%	0.0%	8	+ 100.0%	- 11.1%
Total	14	+ 27.3%	- 56.3%	0.8	+ 13.1%	- 51.4%	18	+ 12.5%	- 10.0%

Showings

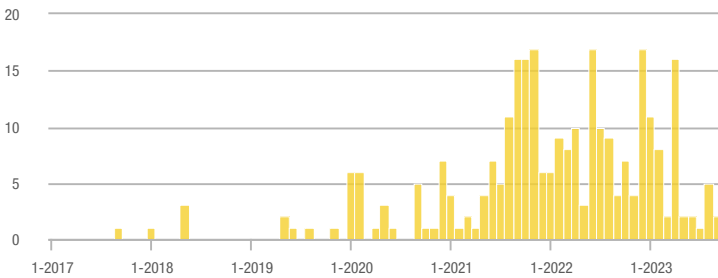
\$133,999 or Less



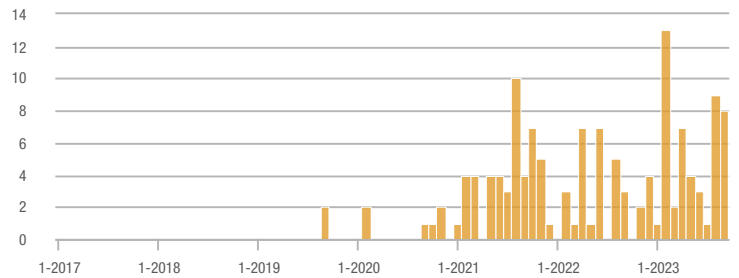
\$134,000 to \$184,999



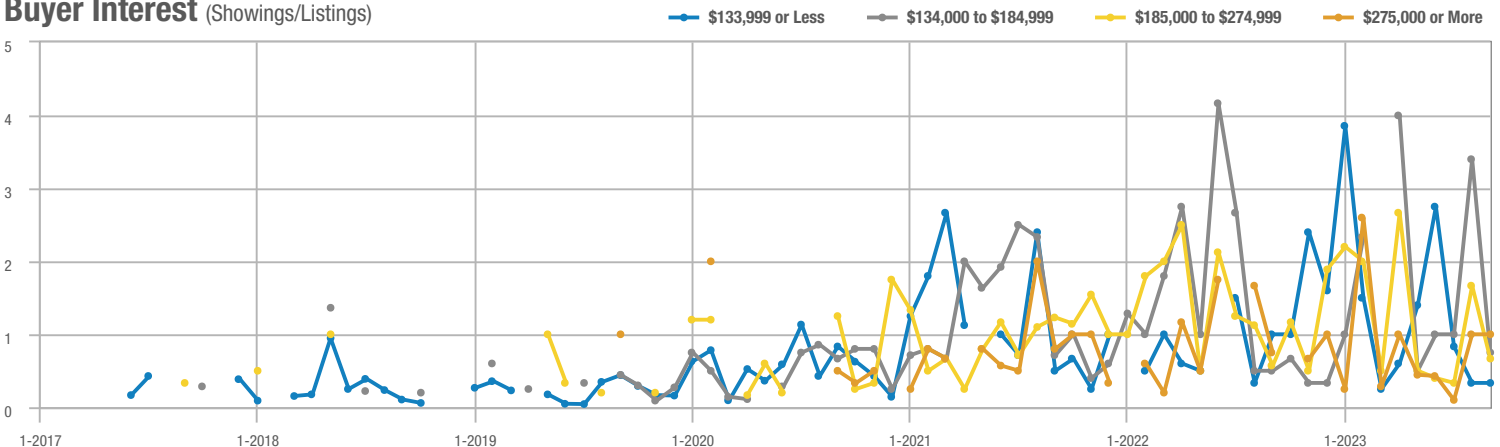
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

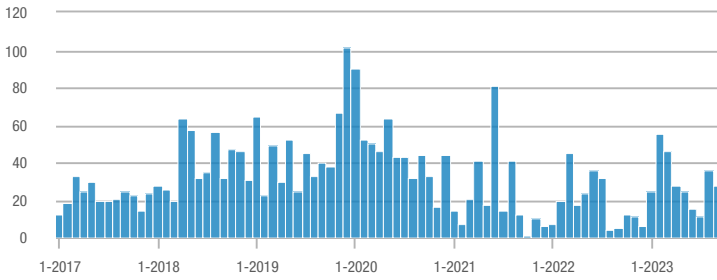


Southeast Heights – 71

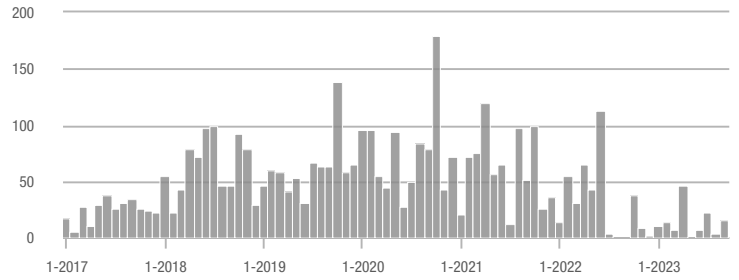
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	28	+ 460.0%	- 22.2%	3.5	+ 180.0%	- 31.9%	8	+ 100.0%	+ 14.3%
\$134,000 to \$184,999	16	—	+ 300.0%	4.0	—	0.0%	4	—	+ 300.0%
\$185,000 to \$274,999	114	+ 54.1%	- 27.8%	6.7	+ 17.8%	- 10.9%	17	+ 30.8%	- 19.0%
\$275,000 or More	123	- 12.8%	- 30.5%	3.8	+ 0.9%	- 26.2%	32	- 13.5%	- 5.9%
Total	281	+ 27.7%	- 25.1%	4.6	+ 13.1%	- 22.6%	61	+ 13.0%	- 3.2%

Showings

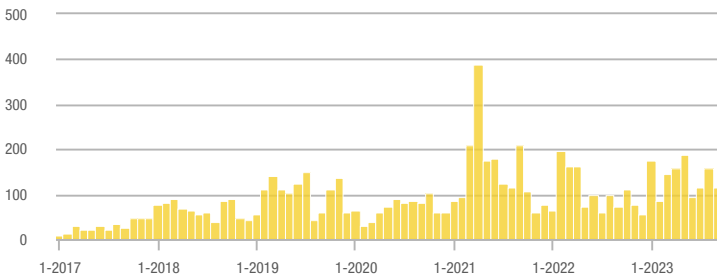
\$133,999 or Less



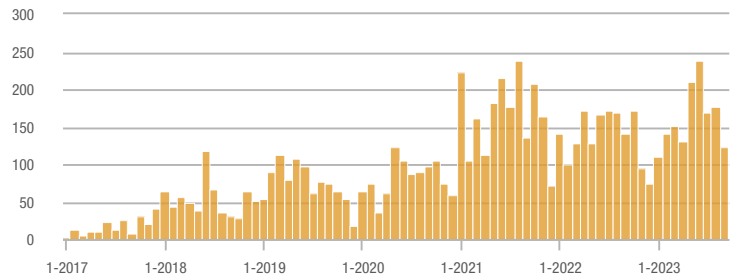
\$134,000 to \$184,999



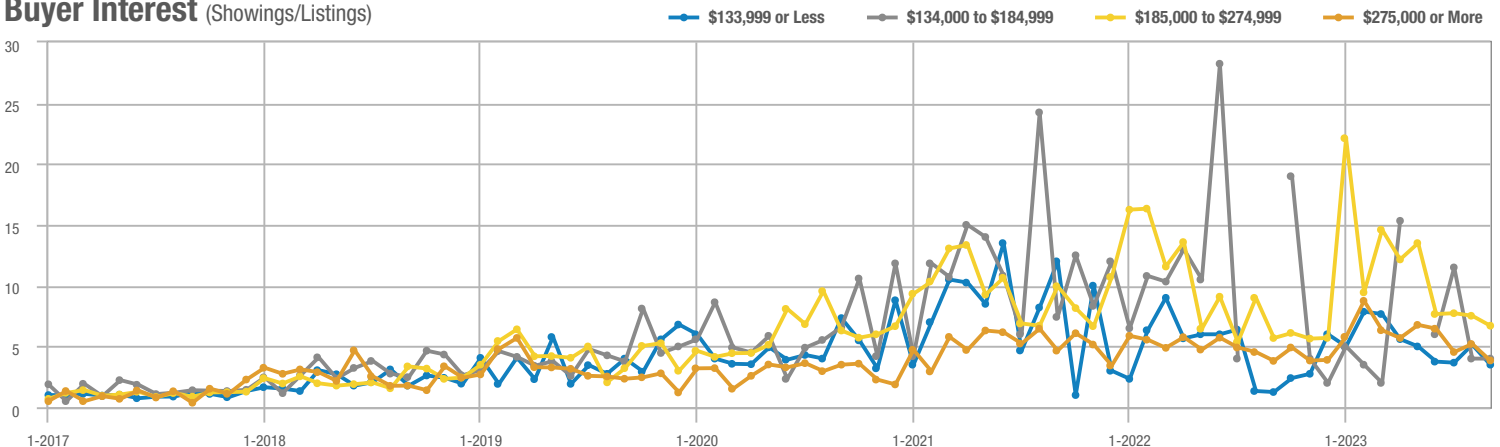
\$185,000 to \$274,999



\$275,000 or More



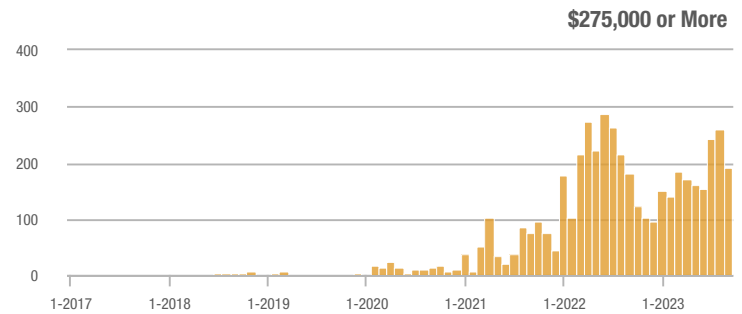
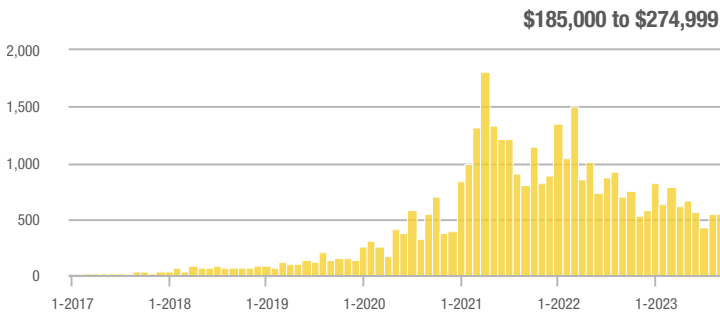
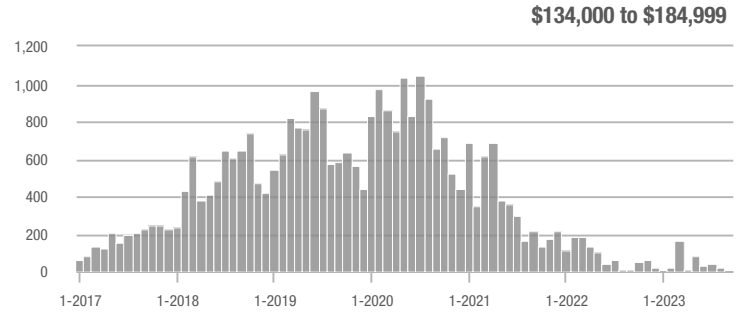
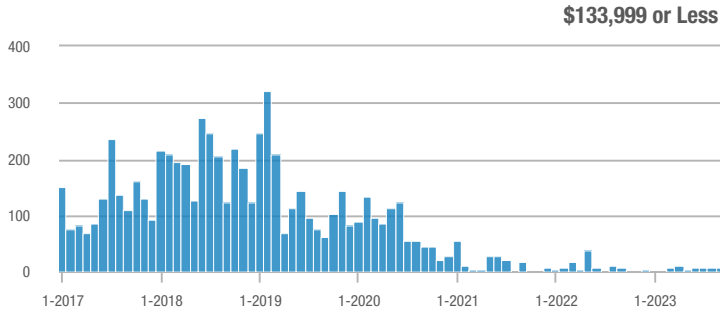
Buyer Interest (Showings/Listings)



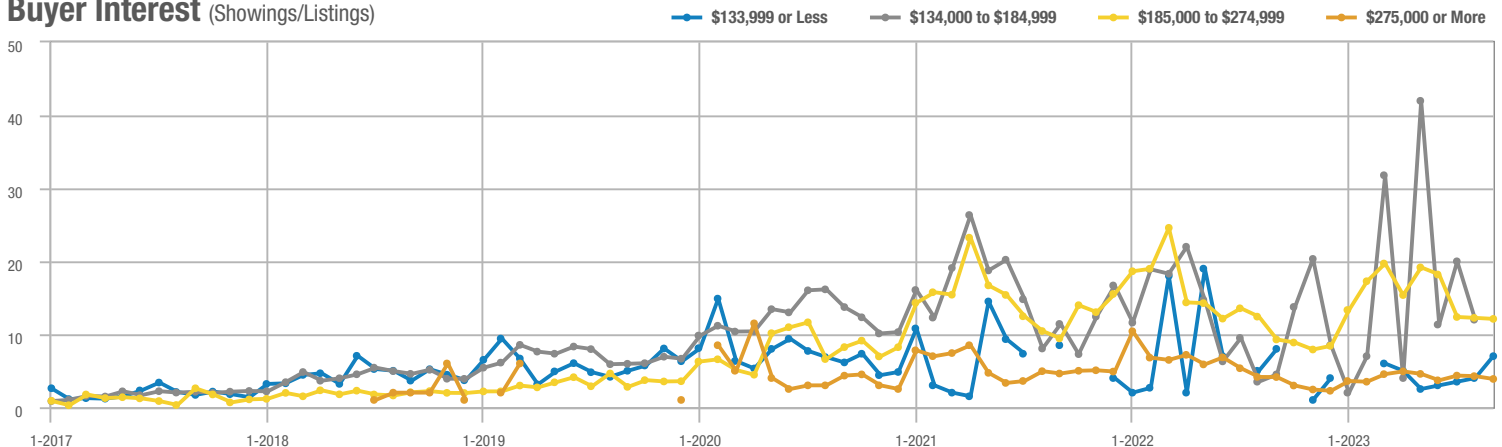
Southwest Heights – 92

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	7	- 12.5%	- 12.5%	7.0	- 12.5%	+ 75.0%	1	0.0%	- 50.0%
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	545	- 22.8%	+ 1.1%	12.1	+ 30.4%	- 1.1%	45	- 40.8%	+ 2.3%
\$275,000 or More	190	+ 4.4%	- 26.9%	3.9	- 6.3%	- 9.0%	49	+ 11.4%	- 19.7%
Total	742	- 18.0%	- 10.7%	7.8	+ 6.2%	+ 2.4%	95	- 22.8%	- 12.8%

Showings



Buyer Interest (Showings/Listings)

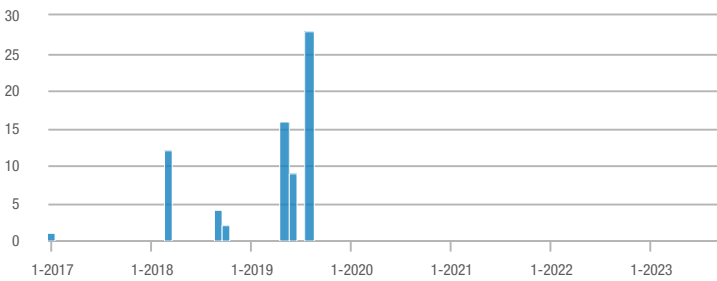


UNM – 40

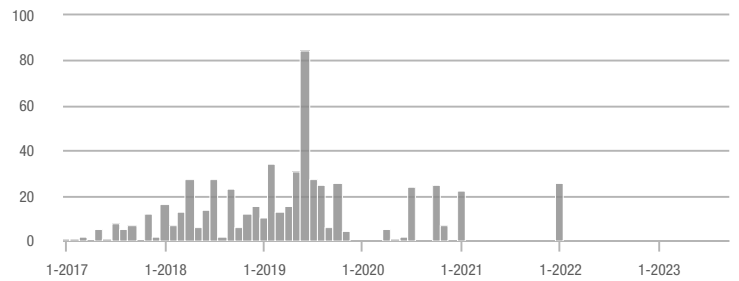
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	21	- 50.0%	—	7.0	- 16.7%	—	3	- 40.0%	—
\$275,000 or More	188	- 16.1%	- 34.7%	4.5	- 28.1%	- 30.1%	42	+ 16.7%	- 6.7%
Total	209	- 21.4%	- 27.4%	4.6	- 28.4%	- 27.4%	45	+ 9.8%	0.0%

Showings

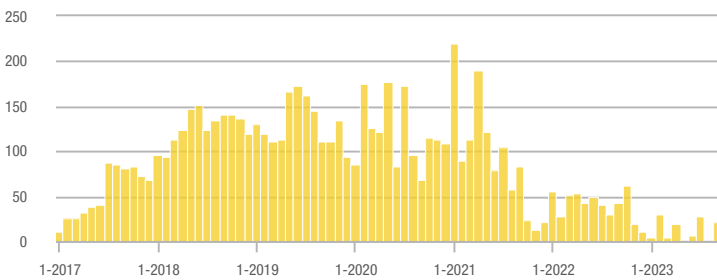
\$133,999 or Less



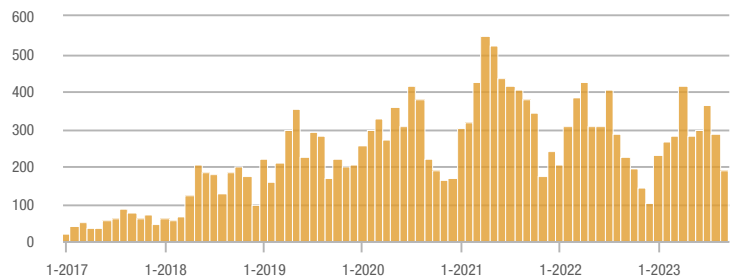
\$134,000 to \$184,999



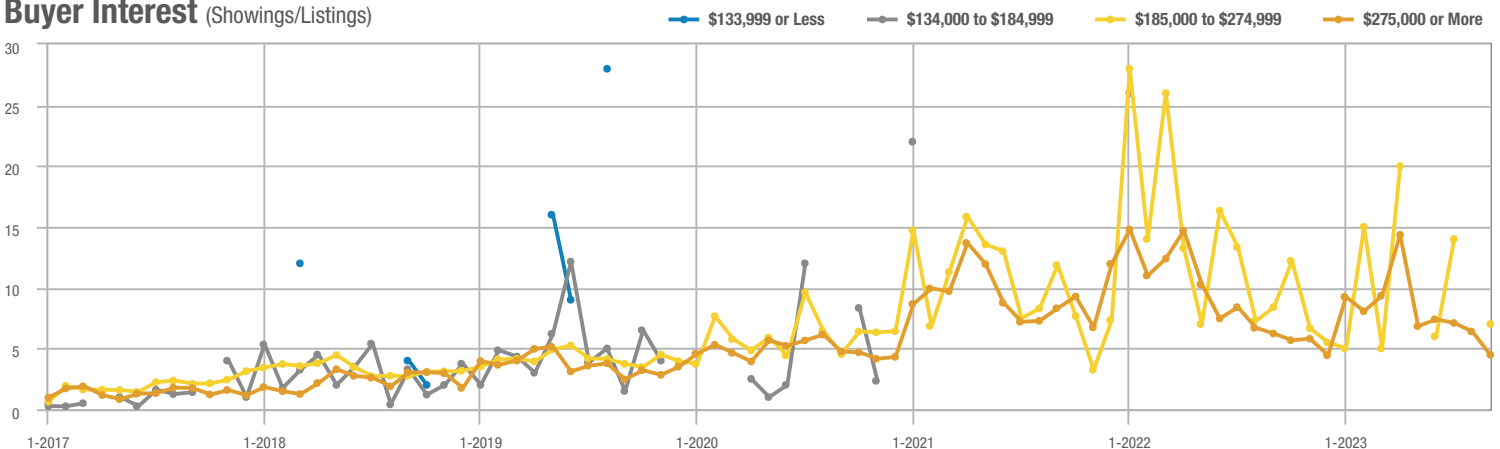
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

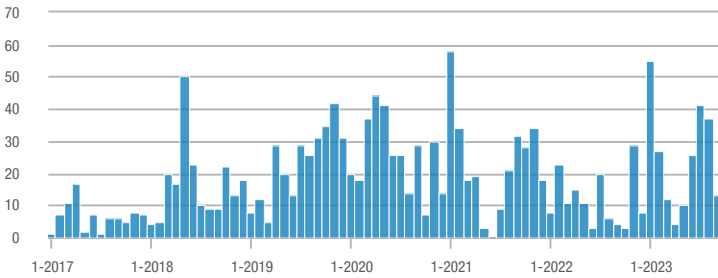


UNM South – 42

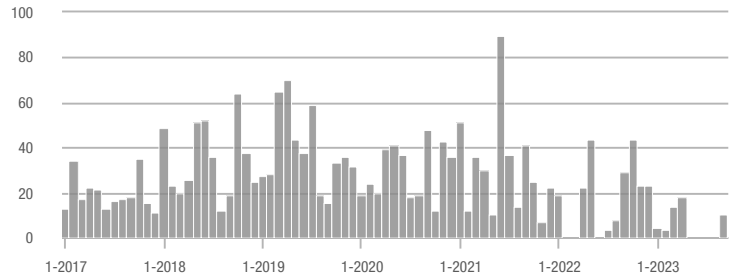
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	13	+ 225.0%	- 64.9%	6.5	+ 62.5%	+ 23.0%	2	+ 100.0%	- 71.4%
\$134,000 to \$184,999	10	- 65.5%	—	10.0	- 65.5%	—	1	0.0%	—
\$185,000 to \$274,999	47	- 64.4%	+ 17.5%	11.8	+ 33.5%	+ 46.9%	4	- 73.3%	- 20.0%
\$275,000 or More	168	- 2.9%	- 25.7%	4.8	- 0.1%	- 27.8%	35	- 2.8%	+ 2.9%
Total	238	- 29.6%	- 21.5%	5.7	- 11.1%	- 14.0%	42	- 20.8%	- 8.7%

Showings

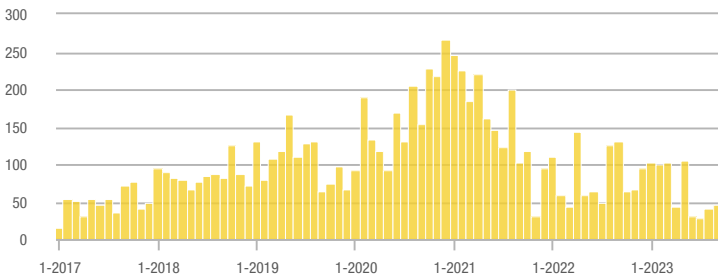
\$133,999 or Less



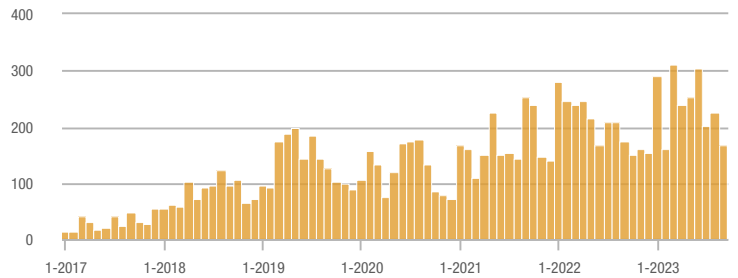
\$134,000 to \$184,999



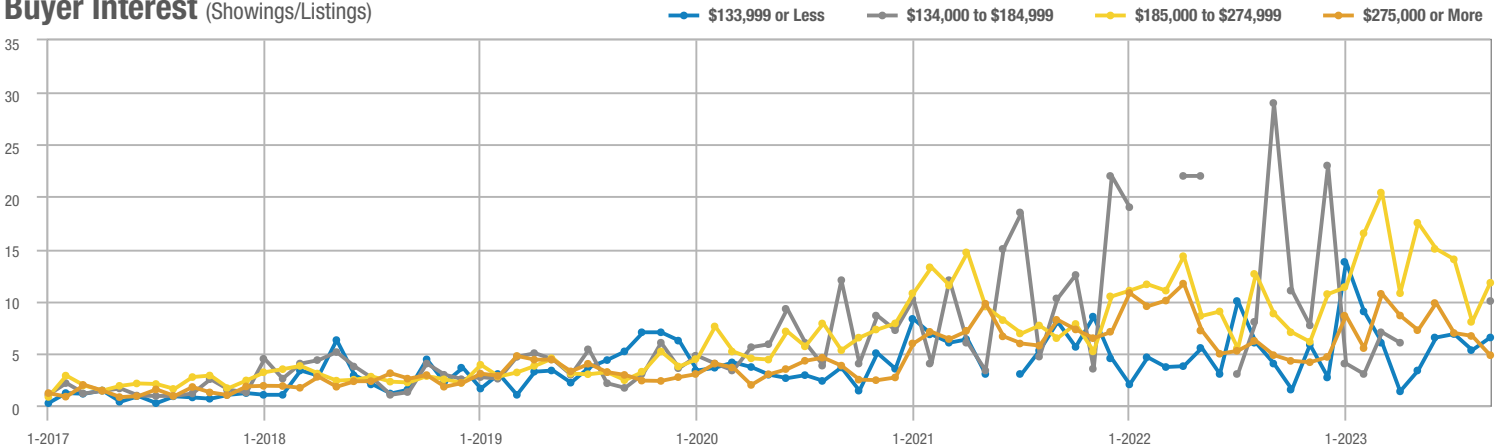
\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

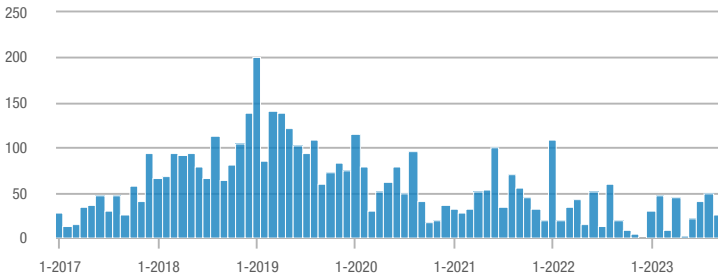


Uptown – 41

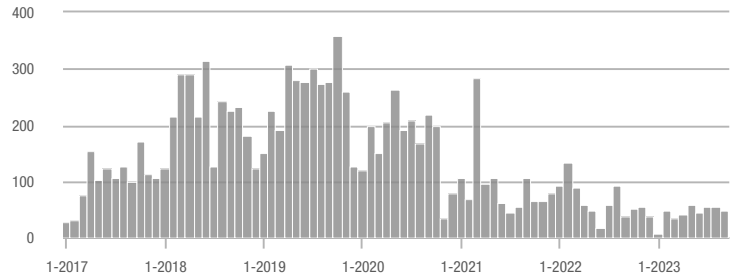
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	26	+ 30.0%	- 48.0%	6.5	- 2.5%	- 22.0%	4	+ 33.3%	- 33.3%
\$134,000 to \$184,999	49	+ 32.4%	- 7.5%	7.0	- 24.3%	+ 5.7%	7	+ 75.0%	- 12.5%
\$185,000 to \$274,999	70	- 79.3%	- 59.1%	7.0	- 52.4%	- 67.3%	10	- 56.5%	+ 25.0%
\$275,000 or More	195	- 37.5%	- 44.3%	6.3	- 7.3%	- 29.9%	31	- 32.6%	- 20.5%
Total	340	- 51.9%	- 45.5%	6.5	- 29.7%	- 36.1%	52	- 31.6%	- 14.8%

Showings

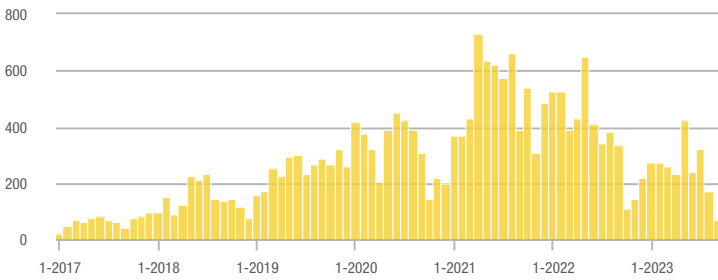
\$133,999 or Less



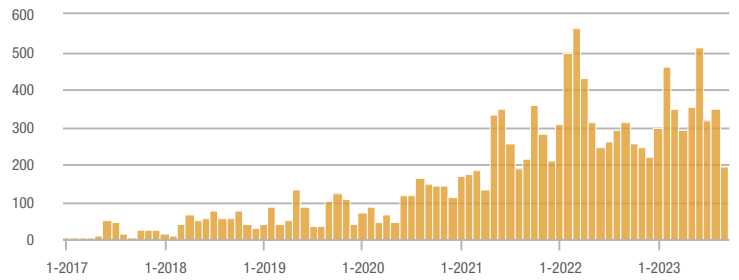
\$134,000 to \$184,999



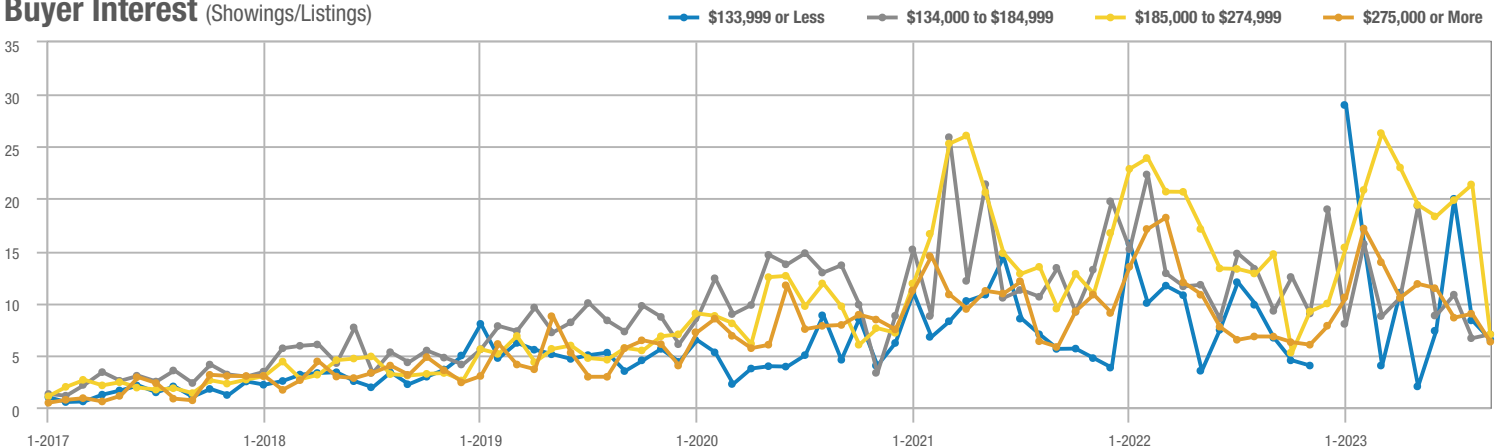
\$185,000 to \$274,999



\$275,000 or More



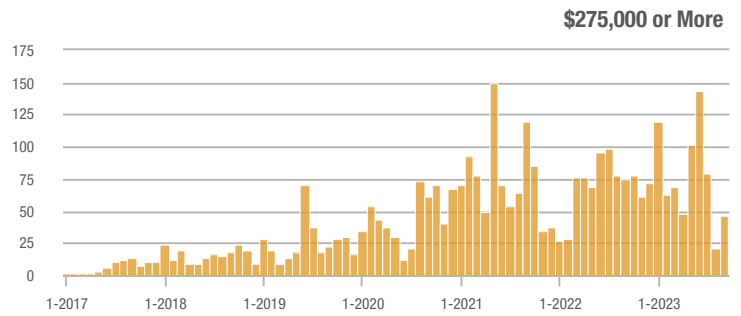
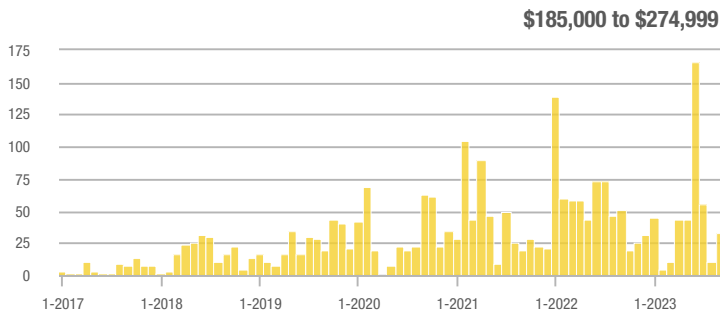
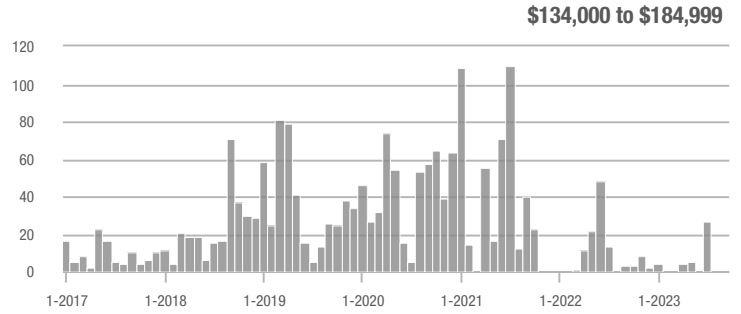
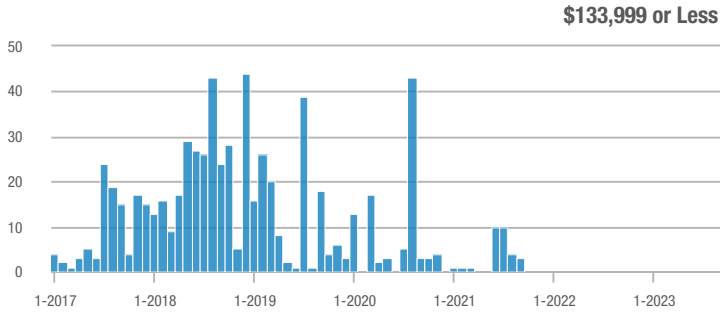
Buyer Interest (Showings/Listings)



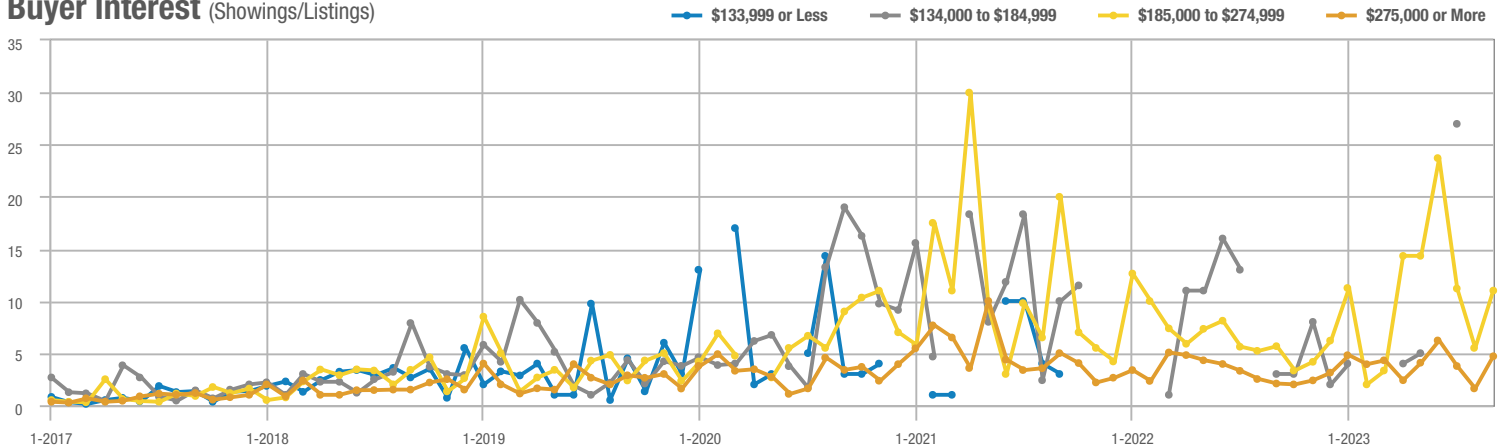
Valley Farms – 91

Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	33	- 35.3%	+ 200.0%	11.0	+ 94.1%	+ 100.0%	3	- 66.7%	+ 50.0%
\$275,000 or More	47	- 37.3%	+ 123.8%	4.7	+ 125.6%	+ 191.0%	10	- 72.2%	- 23.1%
Total	80	- 38.0%	+ 150.0%	6.2	+ 119.4%	+ 188.5%	13	- 71.7%	- 13.3%

Showings



Buyer Interest (Showings/Listings)

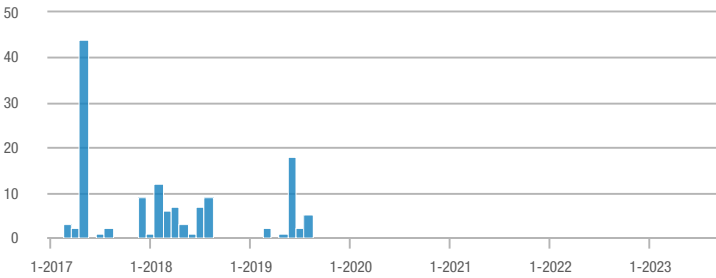


West Los Lunas – 701

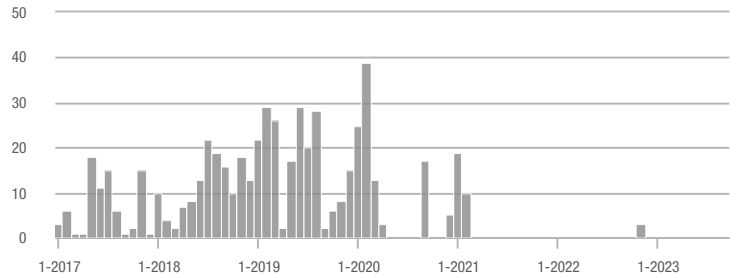
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	11	+ 22.2%	+ 37.5%	11.0	+ 144.4%	+ 37.5%	1	- 50.0%	0.0%
\$275,000 or More	61	- 1.6%	+ 10.9%	2.2	+ 5.4%	+ 14.9%	28	- 6.7%	- 3.4%
Total	72	+ 1.4%	+ 14.3%	2.5	+ 11.9%	+ 18.2%	29	- 9.4%	- 3.3%

Showings

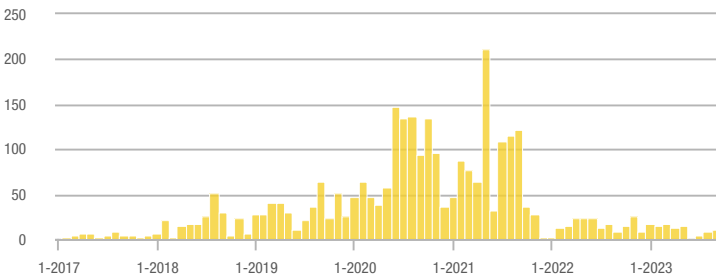
\$133,999 or Less



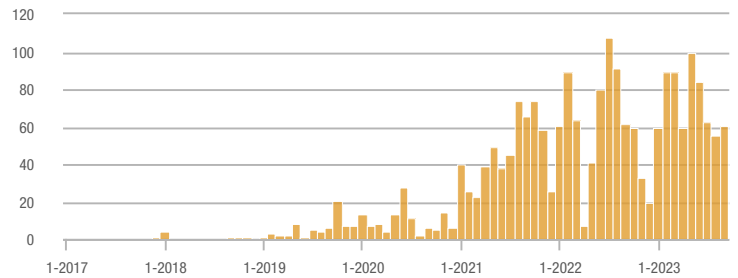
\$134,000 to \$184,999



\$185,000 to \$274,999

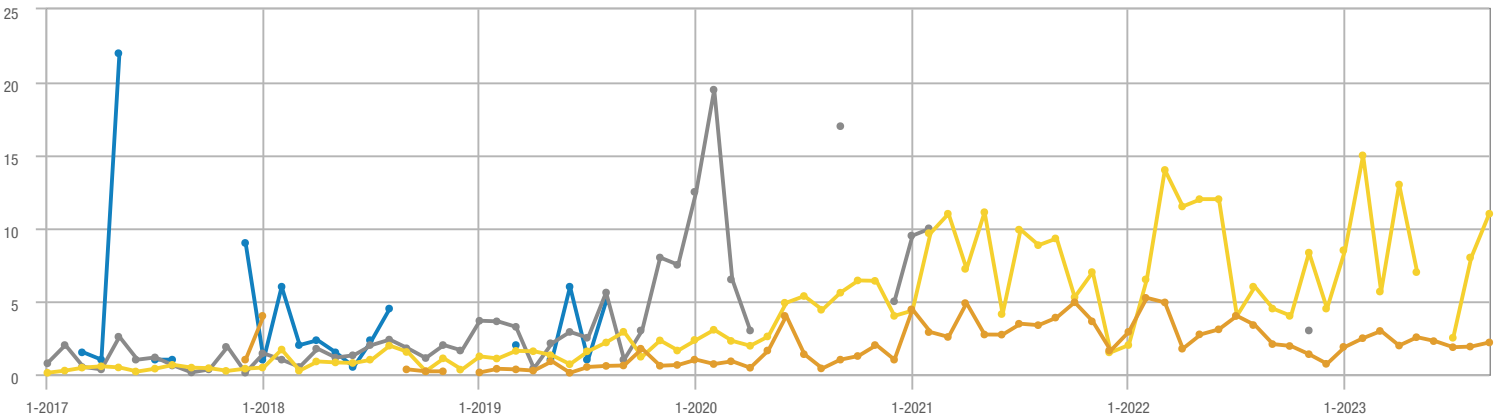


\$275,000 or More



Buyer Interest (Showings/Listings)

— \$133,999 or Less — \$134,000 to \$184,999 — \$185,000 to \$274,999 — \$275,000 or More

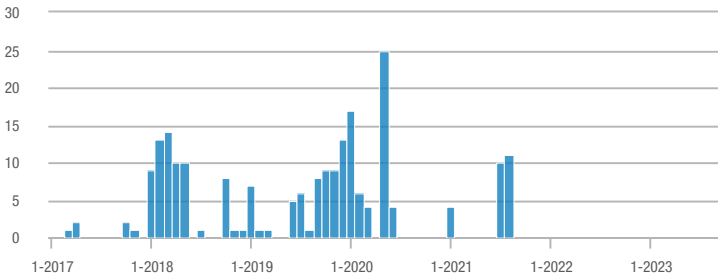


Zuzax, Tijeras – 240

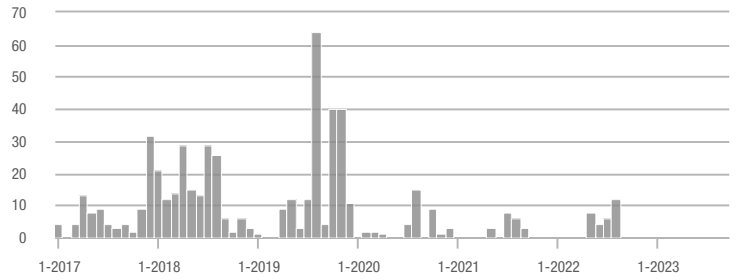
Price Range	Total Showings			Buyer Interest (Showings/Listings)			Managed Listings		
	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change	September 2023	Year-Over-Year Change	Month-Over-Month Change
\$133,999 or Less	0	—	—	—	—	—	0	—	—
\$134,000 to \$184,999	0	—	—	—	—	—	0	—	—
\$185,000 to \$274,999	0	—	—	—	—	—	0	—	—
\$275,000 or More	96	- 6.8%	- 40.7%	3.7	- 31.9%	- 31.6%	26	+ 36.8%	- 13.3%
Total	96	- 17.9%	- 40.7%	3.7	- 33.7%	- 31.6%	26	+ 23.8%	- 13.3%

Showings

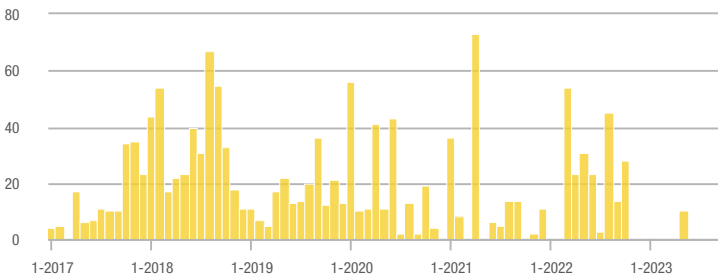
\$133,999 or Less



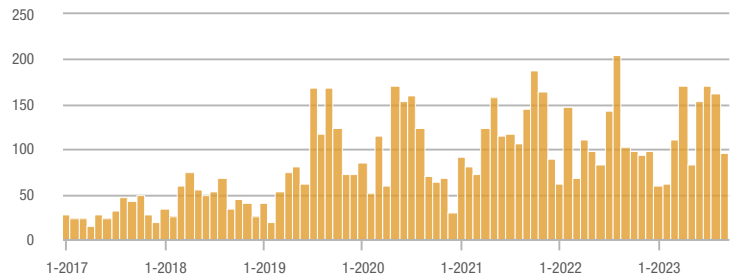
\$134,000 to \$184,999



\$185,000 to \$274,999



\$275,000 or More



Buyer Interest (Showings/Listings)

