



Wednesday, August 12, 2026

2027 GAAR Board of Directors Candidate Questionnaire

To be eligible to run for the GAAR Board of Directors, you must complete this entire Candidate Questionnaire by the deadline of **5:00 pm on August 28, 2026. (deadline extended)**

If you're selected to run as a candidate, your responses to this Questionnaire will be posted on the GAAR website verbatim and available for review by the membership. (GAAR staff will not edit your submission, please proof your Questionnaire.)

Name

Adam Trujillo

Please upload your headshot or photo



Brokerage Name

Keller Williams

Brokerage Address

6703 Academy Rd NE

City

Albuquerque

State

NM

Zip

87109-3345

1. Member Type: Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.

REALTOR®/Associate Broker

2. Have you been a a REALTOR® for at least three (3) years?

Yes

3. Have you been a member of GAAR for at least one (1) year?

Yes

4. Have you had any Code of Ethics violations or non-compliance of a membership duty in the last three (3) years?

No

5. For which position are you applying?

Director (2 year term, 5 available positions)

6. If you selected an Officer position, prior to nomination, have you had at least 5 transactions that closed in the prior 12 month period (August 1, 2025 - July 31, 2026) and/or are you a QB of at least 5 brokers?

N/A

7. To be eligible for an Officer position, you must have fulfilled a two (2) year term on the Board of Directors within five (5) years of nomination. Please provide the years you served as a Director or Officer on the GAAR Board of Directors. Please write N/A if not applicable.

NA

8. If you selected an Officer position, have you served on at least one (1) GAAR or SWMLS Committee in the past five (5) years?

N/A

9. Please list all GAAR, SWMLS, NMAR or NAR committees or task forces you have been a member of. (You can find your GAAR/SWMLS committee history on your Member Portal.)

YPN 2021 to 2022

Policy and Gap briefly in 2022

10. To run for the position of President-elect, you must have fulfilled a two-year term on the GAAR Board of Directors (Officer or Director). If you selected to run for the President-elect position, have you served a two-year term?

N/A

12. Number of years licensed:

5-10 years

13. Number of years of REALTOR® membership:

5-10 years

14. Have you participated in GAAR's Leadership Development Program or NMAR's Growth & Involvement Program?

Yes

If yes, which one and what year?

2022

15. Please indicate which REALTOR® Designations you hold:

None

16. Please list any REALTOR® institutes, societies or councils in which you currently hold membership.

NA

17. What are your primary disciplines in your real estate practice? Check all that apply.

Residential

18. Service as an elected Officer or Director requires attendance at Board of Director meetings - and Executive Committee meetings for Officers. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) or more regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular and special meetings of GAAR as an Officer or Director?

Yes

19. What challenges face the current real estate industry?

AI and automation are changing the way business is done. Zillows large takeover has been pushing out realtors or making them adjust their business models.

20. What challenges face the Association?

Lack of awareness to the general public and association members is the biggest challenge. Getting more members involved and understanding what their dues can do for them would be beneficial.

21. Given the challenges you identified above, how would you contribute as a leader?

I am a marketer. I would create events and marketing to let the members know how their dollars are being spent and offer value to members to adjust their business plans for the everchanging future.

22. How do you feel GAAR could be more relevant to our members?

Let them know the benefits of their membership rather than seeming like a disciplinary force. Listen to ideas and implement in a democratic way.

23. Name an area where GAAR could be better and how you would address it.

Communication with members. Weekly announcements vs email blasts that go unread. Liaison group reaching out to members to make them feel important and heard.

24. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®.

BOD votes and discusses major issues facing our association. The role is to be a voice for the members and thoughtfully make informed decisions to make us better as a group.

25. A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you affirm that you will serve your membership, acting in a neutral capacity for the betterment of the members?

Yes, I affirm

26. What do you think will be unique about the next two-year time frame?

Ai changes and large corporate takeovers. The political implementations in our local government on affordable housing and tax incentives to bring in large corporations bringing in more buyers.

27. What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

I am the leader of a real estate team. I have a background in entrepreneurship. I have taken multiple leadership development trainings including GAAR's program. I have a bachelors in business from UNM. I am a decision maker and a creative thinker, not a yes man.

28. What else would you like to tell the membership about yourself? (i.e. personal interests, activities, hobbies, etc.)

I focus on my family and my business. I attend local real estate events. I am known in the industry by many and look forward to serving my community and industry.

We appreciate your interest in serving. You will be notified when the Nominating Committee chooses the candidate slate for the upcoming election.