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**COMPLETE**

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Page 1: 2020 SWMLS Board of Directors Candidate Questionnaire

**Q1 General Information:**

**Name:** Kay Azbill  
**Firm Name:** NM 24K Real Estate Group, Inc.  
**Firm Address:** 5809 Juan Tabo NE, Ste. M  
**City:** Albuquerque  
**State:** NM  
**Zip:** 87111  
**Email Address:** kayazbill@gmail.com  
**Best Contact Number:** 505-263-2203  
**Years as a REALTOR® Member:** 32

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**Q2 Are you applying for a Director or Officer position?** Director

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**Q3 If you selected "Officer" in question 2, have you served as an Officer or Director of GAAR or SWMLS OR been on a SWMLS Committee within the past 5 years?** Respondent skipped this question

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**Q4 Member Type: \*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*** Designated REALTOR®/Participant

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**Q5 Are you a managing broker and if so, how many brokers do you supervise?**

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**Q6 How many transactions did you have within the last 12 months?**

Do not normally list and sell personally

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2020 SWMLS Board of Directors Candidate Questionnaire

**Q7** In the appropriate space, indicate approximate percentage of your time that reflects your business:  
\*\*Must add up to 100%\*\*

- Single-family Brokerage: **100**

**Q8** Have you had any disciplinary actions from the New Mexico Real Estate Commission for any violations? If yes, please elaborate. If no, indicate N/A.

N/A

**Q9** Please list any REALTOR® Institutes, Societies or Councils in which you are currently in membership with and/or any designations you hold:

NAR, NMAR, CRB

**Q10** Which technologies offered by SWMLS are your favorite and why?

Flex - easy to navigate and share listing info. Showing Time is a huge timesaver and efficient!

**Q11** Please list all GAAR, SWMLS, NMAR or NAR Committees, Task Forces, or PAGs you have been a member of:  
\*\*Hint - You can view your GAAR/SWMLS committee history by going to your Member Portal\*\*

SWMLS Board of Directors, Run for the Zoo, Pro Standards; NMAR Forms Committee and Board of Directors, NM Real Estate Commission QB License Review Task Force

**Q12** Have you participated in GAAR's Leadership Development Program? **No**

**Q13** Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? GAAR Board Responsibilities SWMLS Board Responsibilities **Yes**

Page 2: SWMLS Candidate Questionnaire

**Q14** Please share your experience, qualifications, skills, knowledge, and any other relevant information that would make you an asset to the SWMLS Board of Directors and SWMLS Participants/Subscribers. If applying for an officer position, what leadership skills do you bring to the role?

I've been an active Qualifying Broker for the past many years supervising between 20 to 90 brokers at one time or another. I've also been a past director of SWMLS for a number of years. These experiences give me a true picture of the importance that SWMLS plays in the ability of our brokers to provide listing and sales services to their customers and clients. It's paramount!

## 2020 SWMLS Board of Directors Candidate Questionnaire

**Q15** What is the role of the SWMLS and what are the challenges facing the SWMLS moving forward?

SWMLS continues to strive to provide new tools and services that members can use to increase their proficiency and make their jobs easier. Going forward, we are always being challenged by 3rd party vendors (like Zillow) with inaccurate information...among other things!

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**Q16** What are the strengths of the SWMLS core software and affiliated technology offerings and where do you see room for improvement and/or change?

I see the strengths of our core software as fairly user friendly and providing the day to day information that the brokers need, but there is always room for improvement. It's almost time for a review of other MLS programs out in the market and we always want to have the most advantageous software for our members. If there are improvements and changes that would make sense, they should be explored.

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**Q17** What is one thing you would like to change that is in the purview of SWMLS?

I'd really like to see more professionalism within our broker members. I'd like to see basic respect for the SWMLS rules and regs and see brokers truly work together for the benefit of their customers and clients. It shouldn't be us against them...ever.

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**Q18** Additional remarks by Candidate:

I appreciate the opportunity to be able to serve as a SWMLS in the past and I would look forward to being able to serve in the future. This group of officers and directors strives to provide the very best service for the membership, and I like being part of that!

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