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Q1

General Info:

Name: Janet Burks
Firm Name: eXp Realty
Firm Address: 100 Sun Ave. #650
City: Albuquerque
State: NM
Zip: 87109
Email Address: janet.burks@exprealty.com
Phone Number: 505-401-0252

Q2 REALTOR®/Associate Broker

Member Type:**Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.**

Q3 Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

Q4 No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

Q5

Have you had any disciplinary actions from the New Mexico Real Estate Commission for any violations? If yes, please elaborate. If no, indicate N/A.

N/A

Q6

For which position are you applying?

Select one

Director

Q7

No

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Q8

YES – I have had at least 5 transactions that closed in the prior 12 months

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (August 1, 2022 to July 30, 2023) and/or are you a QB of at least 5 Brokers?

Q9

10-20 years

Number of years licensed:

Q10

10-20 years

Years of REALTOR® Membership:

Q11

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

none

Q12

No

Have you participated in GAAR's Leadership Development Program, NMAR's Growth and Involvement Program or any other leadership training?

Q13

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

N/A

Q14

Please list any REALTOR® Designations you hold:

N/A

Q15

- Residential

What are your primary disciplines in your real estate practice? Check all that apply.

Q16

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

Q17

Yes

Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? See Board Responsibilities here.

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Q18

What challenges face the current real estate industry?

Supply and demand imbalance which can cause affordability concerns for home buyers. This in hand with financing challenges especially for first time home buyers create a challenge for our community.

Q19

What challenges face the Association?

The supply and demand dynamic is going to continue to be a huge challenge in our area. If demand continues to exceed supply and prices continue to rise as a result affordable housing will continue to be a significant concern. This will open a door to provide the members with tools to prepare for the upcoming years.

Q20

Given the challenges you identified above, how would you contribute as a leader?

I was born and raised in Albuquerque, I have been licensed since 2005 and in the last five years have been practicing full time. I obtained my Qualifying Brokers license last year and have been working hard to educate myself and grow as a real estate professional. I am involved in my community and have been a long time volunteer. I always conduct my business and my life with the highest ethical standards. I believe being on this board will give me opportunities to grow as an individual and contribute to the membership.

Q21

How do you feel GAAR could be more relevant to our members?

I think GAAR is already relevant, however maybe some things could include helping to create opportunities for mentorship across brokerages, and provide opportunities to help our members survive a market downturn. Offering more training to embrace technology tools, and to add opportunities to model exceptional customer service.

Q22

Name one problem you find with GAAR, and how would you fix it:

I feel GAAR is doing a good job, I don't have a specific problem in mind I think as long as the focus remains to do what is best for the members that all problems can be resolved as they arise.

Q23

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The purpose statement of the board is the best explanation, "to inspire and elevate professionalism and the success of those we serve." Our role is to serve the members and provide the best possible resources for them to help better our profession as a whole.

Q24

Yes

A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you want to serve your membership, acting in a neutral capacity for the betterment of the members?

Q25

What do you feel will be unique about the next two-year time frame?

I feel like this is an opportunity for growth, I have been a part of this profession for awhile and I want the opportunity to grow in knowledge and ability to help our community of realtors. It would be an honor to have an opportunity such as this to learn and help serve with this group.

Q26

What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

I am currently the contract compliance specialist for eXp NM, I have been working alongside of the supervisory Qualifying Broker daily for the last two years, assisting with problem solving and talking through issues that arrive daily to our office from the 300 plus associate brokers with our company. I have been teaching to our brokers contract classes and training on technology forums. I volunteer for my high school alumni association and have served on that board for the last two years. I am a people person and I am easy to work with and get along with most everyone I meet. I understand the value of working hard and having fun while you do it, I have strong values and hold myself to a high standard of accountability.

Q27

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

I was born in Albuquerque and have been an active volunteer with the community for many years. Mostly with public schools. I love NM and the outdoors! I enjoy running and I have recently taken up paddleboarding. I am actively involved with my church and try to keep my Sunday's as a day for my family and my faith. I am happily married and have three grown daughters, two have graduated from UNM and one is currently attending NMSU. I love living in New Mexico and I love working in Real Estate!
