

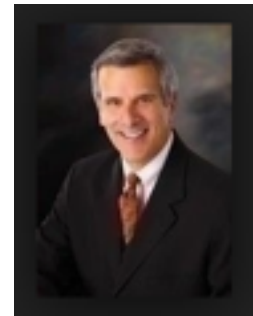


## Certified Residential Specialist

The Proven Path To Success

**National Instructor, Pat Zaby**  
**CRS 205: Financing Solutions to Close the Deal**  
**2-Day Live Class Feb. 23 & 24**

*Location: Greater Albuquerque Association of Realtors (GAAR)  
1635 University Boulevard NE Albuquerque NM, 87102*



**PRICE: \$179.00 Members**

**\$199.00 Non-Members**

*(Breakfast and Lunch Included)*

*\*Last time at these INCREDIBLE PRICES. This is half the cost of national pricing and NM CRS is increasing the cost in October.*

**Registration and Payment Accepted Online.**

**Members: go to [www.crs.com](http://www.crs.com), click on New Mexico class event to register.**

**Non-Members: go to [www.NewMexico.CRS.com](http://www.NewMexico.CRS.com) to register**

**This class is filled with applications to set you apart from your competition. Every real estate transaction has tax and financial considerations. It is evident in the real estate world today that REALTORS® can help their customers understand their financial choices regarding the largest purchase many of them will make. The right financial decision can provide peace of mind and save them money, creating customers for life.**

- 16 CRS "Education" Credits toward your CRS designation
- 10 NM REC "Education" Credits
- Financial calculator or laptop recommended for class. We will use spreadsheets for calculations.
- Recommended are the HP-10BII, HP-12C or the TI-BA real estate calculator

For help, contact: NM CRS Education Chair at [joe@theqrealty.com](mailto:joe@theqrealty.com), (505)269-1819

