



Wednesday, August 26, 2026

2027 GAAR Board of Directors Candidate Questionnaire

To be eligible to run for the GAAR Board of Directors, you must complete this entire Candidate Questionnaire by the deadline of **5:00 pm on August 28, 2026. (deadline extended)**

If you're selected to run as a candidate, your responses to this Questionnaire will be posted on the GAAR website verbatim and available for review by the membership. (GAAR staff will not edit your submission, please proof your Questionnaire.)

Name

Cathy Colvin

Please upload your headshot or photo



Brokerage Name

Vista Encantada Realtors, LLC

Brokerage Address

10415 Lagrima del Oro NE

City

Albuquerque

State

New Mexico

Zip

87111

1. Member Type: Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.

REALTOR®/Associate Broker

2. Have you been a a REALTOR® for at least three (3) years?

Yes

3. Have you been a member of GAAR for at least one (1) year?

Yes

4. Have you had any Code of Ethics violations or non-compliance of a membership duty in the last three (3) years?

No

5. For which position are you applying?

Director (2 year term, 5 available positions)

6. If you selected an Officer position, prior to nomination, have you had at least 5 transactions that closed in the prior 12 month period (August 1, 2025 - July 31, 2026) and/or are you a QB of at least 5 brokers?

N/A

7. To be eligible for an Officer position, you must have fulfilled a two (2) year term on the Board of Directors within five (5) years of nomination. Please provide the years you served as a Director or Officer on the GAAR Board of Directors. Please write N/A if not applicable.

n/a

8. If you selected an Officer position, have you served on at least one (1) GAAR or SWMLS Committee in the past five (5) years?

Yes

9. Please list all GAAR, SWMLS, NMAR or NAR committees or task forces you have been a member of. (You can find your GAAR/SWMLS committee history on your Member Portal.)

See attached Resume

10. To run for the position of President-elect, you must have fulfilled a two-year term on the GAAR Board of Directors (Officer or Director). If you selected to run for the President-elect position, have you served a two-year term?

N/A

12. Number of years licensed:

>20 years

13. Number of years of REALTOR® membership:

>20 years

14. Have you participated in GAAR's Leadership Development Program or NMAR's Growth & Involvement Program?

Yes

If yes, which one and what year?

I am an NAR Leadership Academy Graduate

15. Please indicate which REALTOR® Designations you hold:

CIPS

CRS

SRES

16. Please list any REALTOR® institutes, societies or councils in which you currently hold membership.

CRS, CIPS and SRES

17. What are your primary disciplines in your real estate practice? Check all that apply.

Residential

18. Service as an elected Officer or Director requires attendance at Board of Director meetings - and Executive Committee meetings for Officers. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) or more regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular and special meetings of GAAR as an Officer or Director?

Yes

19. What challenges face the current real estate industry?

There are many..... Here are just a few:

- High interest rates and financing costs
- Housing affordability and limited inventory
- Economic uncertainty affecting buyers and investors
- Changing regulations and zoning restrictions
- Technology disruption, including AI and digital platforms
- Construction costs and labor shortages
- Climate risks and rising insurance costs
- Changing consumer preferences, especially demand for flexible/remote work spaces

20. What challenges face the Association?

GAAR's core challenge is helping its members succeed while simultaneously addressing affordability, inventory, regulatory change, technology, and consumer trust in a changing Albuquerque market.

21. Given the challenges you identified above, how would you contribute as a leader?

I am a leader who listens first, brings people together, and turns the challenges facing our industry into opportunities to strengthen our members, our profession, and the Albuquerque community.

22. How do you feel GAAR could be more relevant to our members?

By providing value to the membership. With all the challenges facing our industry, staying relevant is more important than ever. As SWMLS moves toward an open MLS model, GAAR cannot rely solely on MLS access to demonstrate the value of membership. We need to clearly communicate and continually enhance the benefits GAAR provides—advocacy, education, professional development, networking, leadership opportunities, community involvement, and resources that help REALTORS® grow their businesses. As a leader, I want to help GAAR adapt to this changing environment, listen to what members

need, and make sure membership provides value that REALTORS® cannot get simply by accessing MLS data.

23. Name an area where GAAR could be better and how you would address it.

Elect leaders that have experience and integrity.

24. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®.

The Board of Directors is the governing body of GAAR. Its role is to provide strategic direction, establish policies, oversee the association’s finances and operations, and ensure that GAAR is fulfilling its mission and serving its members. The CEO is responsible for managing the day-to-day operations and implementing the direction set by the Board. Ultimately, the Board is accountable for the overall direction and success of the association. We must strive to always be a member driven association, not a staff driven one.

25. A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you affirm that you will serve your membership, acting in a neutral capacity for the betterment of the members?

Yes, I affirm

26. What do you think will be unique about the next two-year time frame?

We are navigating a rapidly changing industry, with shifts in the market, evolving policies, never ending lawsuits and acquisitions and increasing demands on our businesses. It critical that we remain nimble and able to shift quickly.

27. What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

My leadership experience at GAAR, NMAR, and NAR has provided me with a broad understanding of our organization and the REALTOR® industry. With GAAR preparing to welcome a new CEO and a number of younger, newer brokers serving on the Board, I believe I can provide valuable institutional knowledge and historical perspective on how we got to where we are today. I can help connect our past experiences with the challenges and opportunities ahead, while also supporting and mentoring newer leaders as they become more involved in the organization. I am currently chairing the Colorado Assn of REALTORS Governance PAG so I can help with any governance changes GAAR may be considering.

28. What else would you like to tell the membership about yourself? (i.e. personal interests, activities, hobbies, etc.)

I’ve spent the majority of my life working and volunteering, so I haven’t had a lot of time for hobbies. Recently, though, I discovered pickleball, and I absolutely love it! I also enjoy gardening and traveling whenever time permits. I won’t lie—I’m still working on finding a better work-life balance, but I’m striving to make more time for the things I enjoy.

We appreciate your interest in serving. You will be notified when the Nominating Committee chooses the candidate slate for the upcoming election.