

# #15

**COMPLETE**

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Page 1: 2022 GAAR Board of Directors Candidate Questionnaire

## Q1

General Info:

**Name:** Helen Chan  
**Firm Name:** ERA Sellers and Buyers Real Estate  
**Firm Address:** 3530 Wyoming Blvd NE  
**City:** Albuquerque  
**State:** NM  
**Zip:** 87111  
**Email Address:** helenchan@sellersbuyersnm.com  
**Phone Number:** 575-312-2095

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**Q2** REALTOR®/Subscriber

Member Type:\*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*

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**Q3** Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

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**Q4** No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

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## Q5

Which position are you applying for?

Select one **Director**

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**Q6**

**No**

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

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**Q7**

**YES – I have had at least 5 transactions that closed in the prior 12 months**

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?

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**Q8**

**1-5 years**

Number of years licensed:

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**Q9**

**1-5 years**

Years of REALTOR® Membership:

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**Q10**

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

Participated in GAP the last two years.

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**Q11**

**No**

Have you participated in GAAR's Leadership Development Program?

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**Q12**

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

none

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**Q13**

Please list any REALTOR® Designations you hold:

none

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**Q14**

- Single-family Brokerage: **100**

In the appropriate space, indicate approximate percentage of your time that reflects your business: **\*\*Must add up to 100%\*\***

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**Q15**

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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**Q16**

What challenges face the current real estate industry?

The changing climate of the current health crisis and how it affects the economy.

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**Q17**

What challenges face the Association?

The iBuyers and cash buyers that are coming in and attempting to place real estate agents as an obsolete factors.

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**Q18**

Given the challenges that face the Association, how would you contribute as a leader?

Continual boosting and promoting the professional need of REALTORS.

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**Q19**

How do you feel GAAR could be more relevant to our members?

The promotions, education, community gatherings being continued to offer a sense of community and cooperation.

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**Q20**

Name one problem you find with GAAR, and how would you fix it:

The one that seems to come up often is members not knowing what services are actually available. However, with the use of social media and such it seems it has enhanced that knowledge.

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**Q21**

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To assist and collaborate to enhance the services available to members.

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**Q22**

What do you feel will be unique about the next two-year time frame?

I think because we are in a new era of dealing with current situations such as a health crisis, climate changes, and other nation changes this gives all an opportunity of how we forge ahead as individuals.

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**Q23**

What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

My leadership skills include listening before reacting. It has been helpful for me to allow the situation to reveal if the solution or solutions are available.

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**Q24**

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

I am a professional amateur foodie. My interests range from hiking, crocheting, baking, movie marathons, traveling, and basking in the cool sunny autumn weather that will be coming soon.

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