2020 GAAR Board of Directors Candidate Questionnaire

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Name: Jenn Cody

Firm Name: New Mexico Real Estate Group I Abq Metro

Firm Address: 4015 Carlisle Blvd NE Suite D

City: **Albuqueqrue**

NM State:

87107 Zip:

Email Address: JennCody@NMRealEstateGroup.com

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Q2 Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**

Designated REALTOR®/Participant

Q3 Have you been a REALTOR® member of GAAR for

at least 3 years prior to this nomination?

Yes

Q4 Do you have any Code of Ethics violations or non-

compliance of a membership duty in the last 3 years?

No

Q5 Which position are you applying for?

Select one **Director**

Q6 If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or

SWMLS within the past 5 years?

Respondent skipped this question

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Q7 If you selected an "Officer Position" in question 5, Respondent skipped this question prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2019) and/or are you a QB of at least 5 Brokers? **Q8** Number of years licensed: 10-20 years **Q9** Years of REALTOR® Membership: 10-20 years Q10 Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: **Hint you can find your GAAR/SWMLS Committee history on your Member Portal.** Pro Standards 2015, 2016, 2017, 2018 and 2019, SUPRA Task Force & User Group, MLS Tech Committee 2019 **Q11** Have you participated in GAAR's Leadership Yes **Development Program?** Q12 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership: none Q13 Please list any REALTOR® Designations you hold: CIPS, GRE Q14 In the appropriate space, indicate approximate - Single-family Brokerage: 100 percentage of your time that reflects your business: **Must add up to 100%** **Q15** Service as an elected Officer or Director requires Yes attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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Q16 What challenges face the current real estate industry?

The biggest challenge is continued professionalism. It is important for each of us to focus on growing ourselves and our knowledge to be the most effective practitioners of our trade. Understanding everything from the paperwork to the process is crucial when assisting the pubic. We as a community could elevate our standards concerning this.

Q17 What challenges face the Association?

The biggest challenge with the Association is active participation. Our community is made up of a myriad of people with various interests. To make our Association the strongest possible, we need to entertain a range of perspectives.

Q18 How do you feel GAAR could be more relevant to our members?

GAAR does a great job to bring brokers in. To create more relevancy, I'd encourage brokers to come to GAAR and use the amenities of the building.

Q19 Name one problem you find with GAAR, and how would you fix it:

i can't think of any issues.

Q20 Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The job of a Director is to look out for the general membership and protect their interests in the future of the board while helping move the board and association in the right direction.

Q21 What do you feel will be unique about the next two-year time frame?

During my licensure, I have owned a few companies. I also have tenure in our industry yet would bring a youthful perspective to the board.

Q22 What leadership skills, education, experience, or training do you posses that you feel would be beneficial on the Board of Directors?

I have a keen understanding of the traditional aspects of our industry as well as the nuances of the tech aspects. I have a broad base of knowledge and have a strong understanding of ethics.

Q23 Given the challenges that face the Association, why would you want to be a leader?

This community has given so much to me. I want to be able to serve it to a greater extent.

Q24 Additional remarks by Candidate:

I would be honored to represent you as a Director. I am passionate about helping the Association be the best it can be whilst serving the needs of our membership.