# #4

## COMPLETE

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## Page 1: 2022 SWMLS Board of Directors Candidate Questionnaire

Q1

General Information:

Name: Linda Coy

Firm Name: Coy

Firm Address: 7441 Alameda, NE #B

City: Albuquerque

State: NM Zip: 87113

Email Address: Lindacoy@aol.com

Best Contact Number: 5052597477

Years as a REALTOR® Member: 27

Q2 Director

Are you applying for a Director or Officer position?

Q3 Respondent skipped this question

If you selected "Officer" in question 2, have you served as an Officer or Director of GAAR or SWMLS OR been on a SWMLS Committee within the past 5 years?

Q4 Designated REALTOR®/Participant

Member Type: \*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*

### Q5

Are you a managing broker and if so, how many brokers do you supervise?

Yes, I currently supervise 46 Associate Brokers

### Q6

How many transactions did you have within the last 12 months?

Closed 29 with 4 being land sales. Right now I have one active listing that is vacant land and 6 pending homes sales with one being New Construction.

Q7 - Single-family Brokerage: 100

In the appropriate space, indicate approximate percentage of your time that reflects your business: \*\*Must add up to 100%\*\*

### Q8

Have you had any disciplinary actions from the New Mexico Real Estate Commission for any violations? If yes, please elaborate. If no, indicate N/A.

N/A

## Q9

Please list any REALTOR® Institutes, Societies or Councils in which you are currently in membership with and/or any designations you hold:

NAR, NMAR, GAAR, SWMLS and LCAR.

I have the ABR, CRS, GRI, e-Pro, CNE, MCNE designations

#### Q10

Which technologies offered by SWMLS are your favorite and why?

I love how everything is integrated now. I have enjoyed Flex mls and all the time we have had with that platform. The CMA and all the search tools, including map searches and nosy neighbor are useful. I am a CRS fan and have added that tool to the mix.

## Q11

Please list all GAAR, SWMLS, NMAR or NAR Committees, Task Forces, or PAGs you have been a member of: \*\*Hint - You can view your GAAR/SWMLS committee history by going to your Member Portal\*\*

I currently serve on the GAP committee

Q12 Yes

Have you participated in GAAR's Leadership Development Program?

Q13 Yes

Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? GAAR Board Responsibilities SWMLS Board Responsibilities

### Page 2: SWMLS Candidate Questionnaire

## Q14

Please share your experience, qualifications, skills, knowledge, and any other relevant information that would make you an asset to the SWMLS Board of Directors and SWMLS Participants/Subscribers. If applying for an officer position, what leadership skills do you bring to the role?

Having been a member of GAAR for 27 years, and it wasn't GAAR, I thought it was time that I step up the plate and serve in a manner that would help the membership.

## Q15

What is the role of the SWMLS and what are the challenges facing the SWMLS moving forward?

The SWMLS brings all the listings together in one place with the offer of cooperation between agents. SWMLS has the duty to keep the data accurate. We have several recent changes including Clear Cooperation, Coming soon Listings and verbiage that needs to match current standards that are challenges as well as changes.

## Q16

What are the strengths of the SWMLS core software and affiliated technology offerings and where do you see room for improvement and/or change?

I am a huge fan of FLEX over some of the mls systems we have had in the past. The ease of searching through mapping, overlays including zoning and school districts, the ease of making flyers and creating cmas and portals for our customers and clients are some of the favorites. The integration of Supra and Showingtime have been big timesavers for all brokers.

## Q17

What is one thing you would like to change that is in the purview of SWMLS?

I am not up to date on all the items on the agenda of the SWMLS board. I am sure that there are many. Keeping the information accurately displayed, along with incorporating changes as the come along whether through local need or the National Stage seem to be a priority. I am certain that I will learn so much if selected for the director position.

# 2022 SWMLS Board of Directors Candidate Questionnaire

## Q18

Additional remarks by Candidate:

The term is 3-years and I believe that is wise so that someone new coming on could get up to speed with all that happens behind the scenes while addressing all the current business at hand.