

#16

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Page 1: 2021 GAAR Board of Directors Candidate Questionnaire

Q1

General Info:

Name: Trung Duc Doan
Firm Name: Equity New Mexico
Firm Address: 315 Alameda Blvd Suite C
City: Albuquerque
State: NEW Mexico
Zip: 87113
Email Address: NewMexicoHomeInfo@gmail.com
Phone Number: 505-239-6927

Q2 REALTOR®/Subscriber

Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**

Q3 Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

Q4 No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

Q5

Which position are you applying for?

Select one **Director**

Q6

No

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Q7

YES – I have had at least 5 transactions that closed in the prior 12 months

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?

Q8

10-20 years

Number of years licensed:

Q9

10-20 years

Years of REALTOR® Membership:

Q10

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

GAP

Q11

No

Have you participated in GAAR's Leadership Development Program?

Q12

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

Currently getting more involved with GAAR

Q13

Please list any REALTOR® Designations you hold:

Currently getting more involved with GAAR To get directions on how to obtain.

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Q14

In the appropriate space, indicate approximate percentage of your time that reflects your business: ****Must add up to 100%****

- Single-family Brokerage: **60**
 - Coaching: **15**
 - Commercial Brokerage: **5**
 - Building & Development: **15**
 - Real Estate Instructor **5**
-

Q15

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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Q16

What challenges face the current real estate industry?

Ethics and education And lack of professionalism

Q17

What challenges face the Association?

Membership

Q18

How do you feel GAAR could be more relevant to our members?

To reach out to all members to participate

Q19

Name one problem you find with GAAR, and how would you fix it:

Allowing outside brokers from our state and allowing action

Q20

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To review policies and what is best for Albuquerque Realtor And home owner.

Q21

What do you feel will be unique about the next two-year time frame?

Adapting to current market because of the virus. Market turn into technology

Q22

What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

Graduate of University of New Mexico 02'
FEMA certified

Q23

Given the challenges that face the Association, why would you want to be a leader?

Recruiting and maintaining numbers.

Q24

Additional remarks by Candidate:

I have the availability to be when needed and will show up to all meetings. I have been working as a realtor for 17 years and plan on doing it for the 25 more years left
