



Do's and Don'ts for using FOREWARN

THIS LIST OF DO'S AND DON'TS ARE INTENDED TO BE A GUIDE THAT ADDRESSES THE INTENT OF THE USES UNDER THE FOREWARN ARRANGEMENT AND IS **NOT LEGAL ADVICE**. PLEASE CONSULT YOUR LEGAL COUNSEL IF YOU HAVE QUESTIONS ABOUT YOUR RIGHTS AND OBLIGATIONS UNDER THE FOREWARN AGREEMENT AND APPLICABLE LAW.

Do:

- Do look up all potential prospects (sellers and buyers) that have emailed you, texted, and called you.
- Do look up prospective clients who attend an open house
- Do look up leads coming from referrals, social media, websites, etc.
- Do consult your legal counsel if you discover material facts about a buyer's financial ability to complete the transaction to determine your duty of disclosure.

Don't:

- Don't look up public figures (celebrities, athletes, politicians, etc.)
 - Don't Cold Call for listings or buyers.
 - Don't use for mass marketing, prospecting, or farming.
 - Don't look up anyone who is not a potential client/prospect.
 - Don't share the information you get from FOREWARN with anyone, except to the extent required by Broker duties, or post on social media.
 - Don't save information you obtain from FOREWARN in any form, including on your computer or your phone.
 - Don't use financial information to determine ability to qualify for a loan. Leave that to the lenders.
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