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**COMPLETE**

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Page 1: 2020 GAAR Board of Directors Candidate Questionnaire

**Q1 General Info:**

**Name:** Jean Duran  
**Firm Name:** Realty One of NM  
**Firm Address:** 1902, Candelaria Rd NW  
**City:** Albuquerque  
**State:** NM  
**Zip:** 87107  
**Email Address:** jeanduran@jeanduran.com  
**Phone Number:** 505-259-4946

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**Q2 Member Type:** \*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office. \*\*  
Designated REALTOR®/Participant

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**Q3** Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? Yes

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**Q4** Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? No

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**Q5 Which position are you applying for?**

Select one Treasurer (Officer Position)

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**Q6** If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? Yes

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## 2020 GAAR Board of Directors Candidate Questionnaire

**Q7** If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2019) and/or are you a QB of at least 5 Brokers?

**YES – I have had at least 5 transactions that closed in the prior 12 months**

**Q8** Number of years licensed:

**20-30  
years**

**Q9** Years of REALTOR® Membership:

**20-30  
years**

**Q10** Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

GAAR: Realtor Fund, Professional Standards, Grievance, Nominating

NMAR: Budget & Finance, Professional Standards, Bylaws

**Q11** Have you participated in GAAR's Leadership Development Program?

**No**

**Q12** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

GAAR, NMAR, NAR

**Q13** Please list any REALTOR® Designations you hold:

CRS, GRI, ePro

**Q14** In the appropriate space, indicate approximate percentage of your time that reflects your business:  
**\*\*Must add up to 100%\*\***

- Single-family Brokerage: **100**

**Q15** Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

**Yes**

## 2020 GAAR Board of Directors Candidate Questionnaire

### **Q16** What challenges face the current real estate industry?

The political climate

The Class action law suit regarding how commissions are paid

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### **Q17** What challenges face the Association?

Working to keep our profession professional

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### **Q18** How do you feel GAAR could be more relevant to our members?

I think GAAR is already relevant to our members with the GAP program, internet cafe and great and helpful staff

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### **Q19** Name one problem you find with GAAR, and how would you fix it:

As with every organization getting information to members that they will read and absorb

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### **Q20** Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The Board of Directors is a non profit organization which serves the Realtor members in order to serve the community in a professional and educated manner

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### **Q21** What do you feel will be unique about the next two-year time frame?

It will be interesting to see what happens in the upcoming 2020 Presidential elections.

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### **Q22** What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

Graduate RANM Growth & Development Program

President SWMLS 2014

Qualifying Broker since 2005

Served on either SWMLS or GAAR Board since 2012

Have attended several NAR Conferences

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### **Q23** Given the challenges that face the Association, why would you want to be a leader?

I believe that with my experience I have the network to help our Association be the best it can be and  
Because I like to tell people what to do :)

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### **Q24** Additional remarks by Candidate:

I am dedicated to the Realtor community and I love everything about Real Estate even the challenges

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