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COMPLETE

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Page 1: GAAR Candidate Questionnaire - your responses will be viewable by the membership.

Q1 General Info:

Name: Sherry Fowler
Firm Name: Signature Southwest Properties
Firm Address: 6751 Academy, NE Suite "B"
City: Albuquerque
State: New Mexico
Zip: 87109
Email Address: Sherry@sspabq.com
Phone Number: 5053014425
Year Licensed: 1989

Q2 Member Type: **Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**
Designated REALTOR®/Participant

Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? **No**

Q5 Are you applying for an Officer position? If so, which one?

Officer (select one) **President-Elect**

Q6 Are you applying for a Director position? **Respondent skipped this question**

Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **Yes**

2019 GAAR Candidate Questionnaire

Q8 If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months in which you represented a buyer, seller, landlord or tenant or performed an appraisal AND/OR are you a QB of at least 5 Brokers?

YES – I have had at least 5 transactions that closed in the prior 12 months

YES – I am a QB of at least 5 Brokers

Q9 Years of REALTOR® Membership:

**20-30
years**

Q10 Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

2013 Gaar Nominating Committee, 2014-Present Board of Directors, 2015 and 2018 Realtor Fund, 2015-Present RANM Director, 2018 Gaar Executive Committee

Q11 Have you participated in GAAR's Leadership Development Program?

No

Q12 Please list any REALTOR® Institutes, Societies or Councils in which you currently hold membership:

Women's Council of Realtors

Q13 Please list any REALTOR® Designations you hold:

N/A

Page 2: GAAR Candidate Resume

Q14 What opportunities and/or changes do you see facing the current real estate industry and how do those affect the association?

I think we will see rising interest rates and a larger inventory than we have had in years. I also believe we will see an increase in our membership numbers.

Q15 How has GAAR impacted your business and is there anything else GAAR can do to benefit the membership more?

GAAR has some wonderful tools that make doing business easier, like showing time. I think GAAR can continue to invest in products and tools for the membership.

Q16 In your own words, describe what the next two-years in the real estate industry will look like:

I think we will see a continued development with technology, and have more competition for leads because of Companies like Zillow and Red Fin.

2019 GAAR Candidate Questionnaire

Q17 What leadership skills will be critical during this period and what education, experience, or training do you possess that would be beneficial on the Board of Directors?

I believe that my almost 30 years in Real Estate gives me a balanced view of the industry. My ability to adapt to changes coupled with my leadership abilities and experience on the Board will benefit the Board of Directors and the Membership.

Q18 Tell us a little about yourself and why you would like to serve on the GAAR Board of Directors:

I want to serve the Association and our Industry and give back with my service to help define the vision for the future and help bring the vision to fruition.
