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**COMPLETE**

**Collector:** Web Link 1 (Web Link)  
**Started:** Friday, August 24, 2018 7:59:07 PM  
**Last Modified:** Wednesday, August 29, 2018 11:45:14 AM  
**Time Spent:** Over a day  
**IP Address:** 73.26.234.155

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Page 1: GAAR Candidate Questionnaire - your responses will be viewable by the membership.

**Q1 General Info:**

**Name:** Belinda Franco  
**Firm Name:** Realty One of NM  
**Firm Address:** 7441 Alameda Blvd NE  
**City:** Albuquerque  
**State:** NM  
**Zip:** 87113  
**Email Address:** abqbelinda@gmail.com  
**Phone Number:** 5052503380  
**Year Licensed:** 2011

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**Q2 Member Type:** \*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*  
**REALTOR®/Subscriber**

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**Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?** **Yes**

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**Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?** **No**

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**Q5 Are you applying for an Officer position? If so, which one?**

**Officer (select one)** **Vice President**

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**Q6 Are you applying for a Director position?** **Respondent skipped this question**

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**Q7 If you selected "Officer" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?** **Yes**

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## 2019 GAAR Candidate Questionnaire

**Q8** If you selected "Officer" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months in which you represented a buyer, seller, landlord or tenant or performed an appraisal AND/OR are you a QB of at least 5 Brokers?

**YES – I have had at least 5 transactions that closed in the prior 12 months**

**YES – I am a QB of at least 5 Brokers**

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**Q9** Years of REALTOR® Membership:

**5-10  
years**

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**Q10** Please list all GAAR, SWMLS, RANM or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

LEAP and GAP, LDP graduate 2017

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**Q11** Have you participated in GAAR's Leadership Development Program?

**Yes**

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**Q12** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold membership:

CRS and

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**Q13** Please list any REALTOR® Designations you hold:

I'm working toward GRI in a September 2018

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### Page 2: GAAR Candidate Resume

**Q14** What opportunities and/or changes do you see facing the current real estate industry and how do those affect the association?

The opportunities I see are plentiful. The opportunity to increase participation in our association by members is a great place to start. I would love to see every Realtor feel like they are working collaboratively with their fellow Realtor rather than competing. I see the opportunity for increased education to make us all better in this industry.

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**Q15** How has GAAR impacted your business and is there anything else GAAR can do to benefit the membership more?

GAAR has impacted my business in a huge way. Getting involved as a Director and being a part of committees has pushed me out of my comfort zone and increased my sense of community. I feel GAAR can only continue doing more and more for our industry and increasing the opportunities for us all to get involved.

## 2019 GAAR Candidate Questionnaire

**Q16** In your own words, describe what the next two-years in the real estate industry will look like:

The next 2 years are exciting for our industry! The increased education opportunities and trainings for safety and technology for our industry are just the tip of the iceberg! We also need to stay abreast of the changes and GAAR helps us do just that! I want to be a part of all of it!

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**Q17** What leadership skills will be critical during this period and what education, experience, or training do you possess that would be beneficial on the Board of Directors?

I believe the leadership skills that are important begin with just getting involved and taking that first step. Leading by example is so important for our brokerages. GAAR, and our industry as a whole. I believe being in leadership as a current Board Director has been vital to my professional growth and my willingness to step in however and whenever there is a need is so important. I will continue to give mod my time and talents whenever possible.

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**Q18** Tell us a little about yourself and why you would like to serve on the GAAR Board of Directors:

I LOVE being a Realtor and I love our community! Being a part of GAAR is so important to me personally and professionally! I want to always make a positive impact. Being a part of the Board of Directors and a graduate of the Leadership Development Program in 2017 and being involved in multiple committees and helping raise money for the Jail and Bail ans other GAAR activities has been a huge benefit for my life and I want to continue giving back to our community and association!

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