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**COMPLETE**

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Page 1: 2019 SWMLS Board of Directors Questionnaire

**Q1 General Information:**

**Name:** Corey Ghelfi  
**Firm Address:** 3301 R Coors Rd NW 252  
**City:** ALBUQUERQUE  
**State:** New Mexico  
**Zip:** 87120  
**Email Address:** ghelfirealestate@gmail.com  
**Best Contact Number:** 5058500742  
**Years as a REALTOR® Member:** 3

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**Q2** Are you applying for a Director or Officer position? **Director**

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**Q3** If you selected "Officer" in question 2, have you served as an Officer or Director of GAAR or SWMLS OR been on a SWMLS Committee within the past 5 years? **No**

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**Q4** Member Type: \*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\* **REALTOR®/Subscriber**

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**Q5** Please list any REALTOR® Institutes, Societies or Councils in which you are currently in membership with and/or any designations you hold: **Respondent skipped this question**

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**Q6** In the appropriate space, indicate approximate percentage of your time that reflects your business: **- Single-family Brokerage: 100**  
 \*\*Must add up to 100%\*\*

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## 2019 SWMLS Board of Directors Questionnaire

**Q7** Which technologies offered by SWMLS are your favorite and why?

Business Services, access to online training education and support. This allow realtors to access what training is necessary, or if they want to expand their skill set, these platforms allow them to do so.

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**Q8** Please list all GAAR, SWMLS, RANM or NAR Committees, Task Forces, or PAGs you have been a member of: \*\*Hint - You can view your GAAR/SWMLS committee history by going to your Member Portal\*\*

**Respondent skipped this question**

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**Q9** Have you participated in GAAR's Leadership Development Program?

**No**

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**Q10** Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? GAAR Board Responsibilities SWMLS Board Responsibilities

**Yes**

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Page 2: SWMLS Candidate Questionnaire

**Q11** Please share your experience, qualifications, skills, knowledge, and any other relevant information that would make you an asset to the SWMLS Board of Directors and SWMLS Participants/Subscribers. If applying for an officer position, what leadership skills do you bring to the role?

I have been realtor for 3 years, closing a numerous amount of transactions. With my own professional standards, as well as adhering to what is expected of myself as a realtor, the board will gain an asset in that respect. I have the public interest at heart, and would take that into respect should I be elected.

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**Q12** What is important about the MLS to members, and how does it help them better serve their clients?

MLS allows us to use a platform that is readily functional, available to share dynamic information about properties for sale, and allows us to collect market data instantly. The MLS suite provided member only access for exclusive content and real world market data in our business sector.

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**Q13** What are the strengths of the MLS core software and affiliated technology offerings and where do you see room for improvement?

MLS core software is very easy to use compared to what I have seen elsewhere. The functionality is great, however there is always room for growth as technology changes, and our market reaches new highs.

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**Q14** What is one thing you would like to change that is in the purview of SWMLS?

This is something I will discuss with my future associates at the SWMLS.

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## 2019 SWMLS Board of Directors Questionnaire

### **Q15** Additional remarks by Candidate:

Although only 3 years in, I am the ideal candidate to serve on the board. Being 28 years old, I can bring a new, innovative ideas for the board to consider on behalf of what our members would like to see changed. I will advocate for our members, and ensure professionalism by adhering to our primary responsibilities as board members.

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