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Page 1: 2021 GAAR Board of Directors Candidate Questionnaire

Q1

General Info:

Name: Bridget Gilbert
Firm Name: ERA Sellers & Buyers Real Estate
Firm Address: 3530 Wyoming NE
City: Albuquerque
State: NM
Zip: 87111
Email Address: bridgetgilbert@sellersbuyersnm.com
Phone Number: 505-270-1959

Q2 **Designated REALTOR®/Participant**

Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**

Q3 **Yes**

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

Q4 **No**

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

Q5

Which position are you applying for?

Select one **President-Elect (Officer Position)**

Q6

Yes

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Q7

YES – I am a QB of at least 5 Brokers

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?

Q8

20-30 years

Number of years licensed:

Q9

20-30 years

Years of REALTOR® Membership:

Q10

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

GAAR Director, GAAR VP, Professional Standards, SWMLS Policies and Procedures

Q11

No

Have you participated in GAAR's Leadership Development Program?

Q12

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

None

Q13

Please list any REALTOR® Designations you hold:

Epro

Q14

- Single-family Brokerage: **75**
-Real Estate Instructor **25**

In the appropriate space, indicate approximate percentage of your time that reflects your business: ****Must add up to 100%****

Q15

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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Q16

What challenges face the current real estate industry?

I think that the we will be facing some fallout from the covid pandemic in the form of unemployment and the affect it will have on buyers ability to purchase homes.

Q17

What challenges face the Association?

We have an ongoing challenge to show our members that value that we provide.

Q18

How do you feel GAAR could be more relevant to our members?

By addressing their business issues. Things like health care, retirement and running your business like a business.

Q19

Name one problem you find with GAAR, and how would you fix it:

Communication and transparency. We have a new system going in place next month that might help with communication. I also think that maybe we should interact with our membership more to see what their concerns are.

Q20

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

To help provide our members with value added products services and technology and to help provide them with the tools to help them uphold high ethical and professional standards and advocate for private property rights.

Q21

What do you feel will be unique about the next two-year time frame?

I think that we will see advances in online training and virtual real estate. I think that we will see new disruptors and that we will need to be very adaptable.

Q22

What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

In my 25 years in the real estate business I have a broad range of experience. I started out in the accounting department of the largest RE company in the city, moved into being a licensed assistant, a buyers broker and grew my own business as a full service Realtor. I currently serve as a QB/Manager at ERA Sellers & Buyers Real Estate. I have seen the real estate business from all angles.

Q23

Given the challenges that face the Association, why would you want to be a leader?

I didn't really know the value of our association until I became involved in committees and being on the board. I have learned a lot by being involved and really want to contribute.

Q24

Respondent skipped this question

Additional remarks by Candidate:
