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**COMPLETE**

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Page 1: 2020 GAAR Board of Directors Candidate Questionnaire

**Q1 General Info:**

**Name:** Bridget Gilbert  
**Firm Name:** ERA Sellers & Buyers Real Estate  
**Firm Address:** 3530 Wyoming NE  
**City:** Albuquerque  
**State:** NM  
**Zip:** 87111  
**Email Address:** bridgetgilbert@sellersbuyersnm.com  
**Phone Number:** 505-270-1959

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**Q2 Member Type:** \*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*  
**Designated REALTOR®/Participant**

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**Q3 Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?** **Yes**

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**Q4 Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?** **No**

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**Q5 Which position are you applying for?**

Select one **Vice President (Officer Position)**

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**Q6 If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?** **Yes**

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2020 GAAR Board of Directors Candidate Questionnaire

**Q7** If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2019) and/or are you a QB of at least 5 Brokers? **YES – I am a QB of at least 5 Brokers**

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**Q8** Number of years licensed: **20-30 years**

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**Q9** Years of REALTOR® Membership: **20-30 years**

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**Q10** Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

Professional Standards, SWMLS Policies & Procedures

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**Q11** Have you participated in GAAR's Leadership Development Program? **No**

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**Q12** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

None

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**Q13** Please list any REALTOR® Designations you hold:

None

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**Q14** In the appropriate space, indicate approximate percentage of your time that reflects your business: **- Single-family Brokerage: 100**  
**\*\*Must add up to 100%\*\***

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**Q15** Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director? **Yes**

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## 2020 GAAR Board of Directors Candidate Questionnaire

### Q16 What challenges face the current real estate industry?

It seems as if we face new disruptors on a daily basis. With the introduction of Amazon, the growing ibuyer platforms and the NAR lawsuit, I think that we have to constantly show our value and professionalism.

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### Q17 What challenges face the Association?

I think that communicating the benefits of our association to our members has always been challenging. I think they see our association as a requirement they need in order to have access to the SWMLS.

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### Q18 How do you feel GAAR could be more relevant to our members?

I think that the addition of training and education has been very beneficial in fulfilling some needs.

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### Q19 Name one problem you find with GAAR, and how would you fix it:

I think we need to provide a better voice to our members. This could be as simple as an anonymous way for members to voice suggestions and/or concerns.

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### Q20 Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The #1 duty of a director is to advance the vision and mission of the association.

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### Q21 What do you feel will be unique about the next two-year time frame?

The next two years will be filled with changes. From technology to the shift of companies trading publicly to companies that will be beating down the door to gain access to our data and Realtors we need to consider every decision with a vision for the future.

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### Q22 What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

I have 25 years of experience in real estate ranging from working in the accounting department of a large real estate company, to assisting some of Albuquerque's top brokers before starting my own business and becoming a successful Realtor. I joined the management team with ERA in 2014 and became the managing broker of their East office. I think that the Board could benefit from my background in all areas of the business.

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### Q23 Given the challenges that face the Association, why would you want to be a leader?

I think that we need leaders that care about the success and professionalism of our members. After being a member for all of these years I am really trying to give back to the association

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### Q24 Additional remarks by Candidate:

Respondent skipped this question

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