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Page 1: 2022 GAAR Board of Directors Candidate Questionnaire

## Q1

General Info:

Name:	Dennis Groves
Firm Name:	Coldwell Banker Legacy
Firm Address:	8200 Carmel Ste 103
City:	Albuquerque
State:	New Mexico
Zip:	87122
Email Address:	dennis.groves@cblegacy.com
Phone Number:	5053047936

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## Q2

REALTOR®/Subscriber

Member Type:\*\*Please select Designated  
REALTOR®/Participant if you are listed as the  
Designated/Qualifying Broker of your office.\*\*

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## Q3

Yes

Have you been a REALTOR® member of GAAR for at  
least 3 years prior to this nomination?

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## Q4

No

Do you have any Code of Ethics violations or non-  
compliance of a membership duty in the last 3 years?

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## Q5

Which position are you applying for?

Select one	Director
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**Q6****No**

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

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**Q7****YES – I have had at least 5 transactions that closed in the prior 12 months**

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?

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**Q8****10-20 years**

Number of years licensed:

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**Q9****10-20 years**

Years of REALTOR® Membership:

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**Q10**

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: \*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\*

Rookie of the year committee

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**Q11****No**

Have you participated in GAAR's Leadership Development Program?

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**Q12**

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

NA

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**Q13**

Please list any REALTOR® Designations you hold:

NA

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**Q14**

In the appropriate space, indicate approximate percentage of your time that reflects your business: \*\*Must add up to 100%\*\*

- Single-family Brokerage:	<b>10</b>
- Coaching:	<b>40</b>
- Other:	<b>50</b>

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**Q15**

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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Page 2: 2022 GAAR Board of Directors Candidate Questionnaire

**Q16**

What challenges face the current real estate industry?

inventory shortage and lack of professionalism within the industry from Realtors at times

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**Q17**

What challenges face the Association?

having Realtors that are not trained. Realtors that work putting their clients needs before thier own needs.

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**Q18**

Given the challenges that face the Association, how would you contribute as a leader?

Help in creating more training and professionalism within our industry

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**Q19**

How do you feel GAAR could be more relevant to our members?

Continue to be available and create fun and interactive training classes. Also helping the Brokers to create a successful business plan

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**Q20**

Name one problem you find with GAAR, and how would you fix it:

GAAR can sometimes feel a little out of sight out of mind. I would recommend more on site in the brokerages training our face time within the brokerages.

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**Q21**

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

I believe to help assist GAAR in being the best it can for the brokers. Always pursing to be a better version than we already are.

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**Q22**

What do you feel will be unique about the next two-year time frame?

Navigating the market and growth in ABQ. Continuing to be an industry that is hands on and not just on line.

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**Q23**

What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

I have been managing the Coldwell Banker Legacy Paseo office since May of 2017. I currently have 165 brokers and do coaching along with running the office.

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**Q24**

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

I am a Albuquerque native and love our community. I pursue being better in all aspects including our industry

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