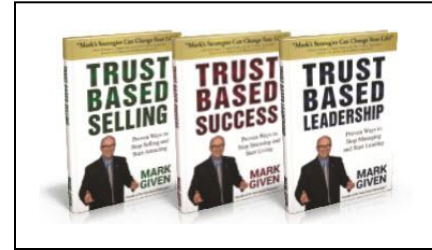


# Mark Given

**Founder of the Trust Based Philosophy**



## The Speaker

Mark has been changing businesses and improving lives for nearly four decades. He has shared Leadership Training, Sales Mastery and **Trust Based Philosophy** systems with thousands of people just like you and has worked with hundreds of businesses across the world. Audiences and students say that Mark's speaking and teaching delivery is *timely, relevant, witty, engaging, funny, cutting edge and a breath of fresh air.*

## The Author

In addition to his speaking and teaching career, Mark is a prolific author; evidenced by his **Trust Based Philosophy** book series and his Amazon #1 Best Selling book "*Finding My Why Ernie's Journey*". Mark

has also co-written three additional books and writes his weekly blog "*Mark's Minute*" which is read by thousands of people every week. Mark continues to have a powerful influence through his keynote speeches, educational sessions, books, and CD's. Mark knows and loves to share the skills, language, and stories of accomplished business leaders from diverse industries (sales, real estate, banking, insurance, education, service, and others). He understands how to identify the practical and simple lessons that grow people, their businesses and their lives.

## The Person

Mark grew up in a rural Ohio town, headed to North Carolina to finish college, and resides in a small NC community with his wife of 40 years. Together, they have raised 5 great kids and inspire 6 grandchildren. Their four sons are all Eagle Scouts, one son is a serial entrepreneur, another is a dentist, one works for Expedia in sales and another for Alaska Airlines in Customer Relations. Mark's daughter is his VP of Marketing and a professional dance teacher and choreographer. Kerri (like the boys) is nearly **Perfect** in every way!

## The Businessman

After his education at The Ohio State University and Elon College, Mark spent 20 years as CEO of a multi-state retail sales and rental company that grew to 47 locations. The next 18 years have included international speaker/teacher, REALTOR®, volunteer, and community leader. All along the way, Mark has invested tens of thousands of hours speaking and teaching his life and business changing **Trust Based Philosophy** systems, leadership skills, sales skills and personal mastery systems with companies and organizations just like yours.

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