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**Collector:** Web Link 1 (Web Link)  
**Started:** Wednesday, August 18, 2021 9:16:01 AM  
**Last Modified:** Wednesday, August 18, 2021 10:43:04 AM  
**Time Spent:** 01:27:03  
**IP Address:** 75.161.157.154

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Page 1: 2022 GAAR Board of Directors Candidate Questionnaire

## Q1

General Info:

**Name:** Jenn Cody Martin  
**Firm Name:** New Mexico Real Estate Group  
**Firm Address:** 4015 Carlisle Blvd NE Suite D  
**City:** Albuquerque  
**State:** New Mexico  
**Zip:** 87107  
**Email Address:** jenncody@nmrealestategroup.com  
**Phone Number:** 505.331.3504

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## Q2

Designated REALTOR®/Participant

Member Type:\*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*

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## Q3

Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

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## Q4

No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

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## Q5

Which position are you applying for?

Select one

President-elect (Officer Position)

**Q6**

**Yes**

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

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**Q7**

**YES – I have had at least 5 transactions that closed in the prior 12 months**

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?

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**Q8**

**10-20 years**

Number of years licensed:

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**Q9**

**10-20 years**

Years of REALTOR® Membership:

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**Q10**

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

2021 GAAR Board of Directors, 2020 GAAR Board of Directors, 2020 Professional Standards, 2019 Professional Standards, MLS Tech Committee 2019, 2018 Professional Standards, 2017 Professional Standards, Professional Standards, SUPRA Task Force & User Group, NMAR Forms Committee, NMAR Board of Directors, Chair of NMAR Education Committee

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**Q11**

**Yes**

Have you participated in GAAR's Leadership Development Program?

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**Q12**

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

None

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**Q13**

Please list any REALTOR® Designations you hold:

CIPS, PSA, SRS, MRP

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**Q14**

In the appropriate space, indicate approximate percentage of your time that reflects your business: \*\*Must add up to 100%\*\*

- Single-family Brokerage: **85**  
-Real Estate Instructor **15**

**Q15**

**Yes**

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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**Q16**

What challenges face the current real estate industry?

The demands of the market are unlike ever before. This past year we have had to change our modality of showing based on health conditions, keep deals together through major adversities and maintaining positive and productive relationships with other Brokers, clients and customers. It seems like there is rapid change around every corner. Adaptability, professionalism and a good attitude is the key to survival in this market.

**Q17**

What challenges face the Association?

The Association is finding a way to still be a hub to all members, though our space is under construction. Trying to serve and navigate in a semi-in person and semi-digital world is a challenge. Adapting to change is key here as well.

**Q18**

Given the challenges that face the Association, how would you contribute as a leader?

I am an ideas person. I would take the task at hand and use my ingenuity to find a solution. I would do all I could to help solve the problem in the most effective manner possible.

**Q19**

How do you feel GAAR could be more relevant to our members?

GAAR needs to continue to be the up to date resource of new government mandates and/or changes that affect the way we work. Communicating the changes is the most relevant way to serve our membership. Creating another way to update the membership, like utilizing texts, could be a great way to disseminate any messages. GAAR could create more relevance by notifying our members of government mandates, NAR rule changes and/or legislative changes.

**Q20**

Name one problem you find with GAAR, and how would you fix it:

The biggest problem with GAAR at the moment is not being the main hub of our community anymore. With government mandates and building issues, it is hard

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**Q21**

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The Board is to help serve our members. The Board provides checks and balance with the GAAR staff and keeps the members in mind.

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**Q22**

What do you feel will be unique about the next two-year time frame?

We will be dealing with either a continual market increase or a market downturn. For the first time since I have been licensed, I feel that there is a lot of uncertainty and it is hard to anticipate the future.

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**Q23**

What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

Though being a managing Broker who also still is in production, I have learned how to best utilize my time. I have dealt with a lot of unique issues and had to problem solve my way through them. Through my pro standards experience, I have a deep understanding how the process works concerning ethics findings. I recently have had the honor of becoming a core instructor. I feel with all of my skills and knowledge that I am in the right place to be of service to our fellow Realtor members.

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**Q24**

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

I have a naturally happy disposition. I love to travel and have been to over 40 countries. Sports make me happy. I love being a Realtor and helping make our community better. I have a thirst for learning as well. I am open to "firsts" and love trying new things.

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