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Q1

General Info:

Name: Jenn Cody
Firm Name: New Mexico Real Estate Group
Firm Address: 4015 Carlisle Blvd NE Ste D
City: Albuquerque
State: NM
Zip: 87107
Email Address: jenncody@nmrealestategroup.com
Phone Number: 5053313504

Q2 Designated REALTOR®

Member Type:**Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.**

Q3 Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

Q4 No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

Q5

Have you had any disciplinary actions from the New Mexico Real Estate Commission for any violations? If yes, please elaborate. If no, indicate N/A.

N/A

Q6

For which position are you applying?

Select one

Treasurer (2 Year Term, Officer Position)

Q7

Yes

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Q8

YES – I have had at least 5 transactions that closed in the prior 12 months

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (August 1, 2022 to July 30, 2023) and/or are you a QB of at least 5 Brokers?

Q9

10-20 years

Number of years licensed:

Q10

5-10 years

Years of REALTOR® Membership:

Q11

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

SWMLS Policy Committee (2022-2023), Professional Standards (2023, 2020, 2019, 2018, 2017, 2016, 2015), GAAR Board of Directors (2022, 2021, 2020), GAAR Golf Tournament (2022), MLS Tech Committee (2019), Supra Task Force and User Group (2015), NMAR Forms Committee (2016-2022), NMAR Professional Standards Committee (2023, 2020, 2019, 2018, 2017, 2016), Chair of Pro. Standards committee (2019), NMAR Education Committee (2019) NMAR Board of Directors (2023, 2020, 2019, 2018, 2017) and Education Advisory Committee- Real Estate Commission (2022-2023)

Q12

Yes,

Have you participated in GAAR's Leadership Development Program, NMAR's Growth and Involvement Program or any other leadership training?

If yes, which one(s) and what year(s):
GAAR Leadership Development Program (2017) & NMAR Growth and involvement Program (2020)

Q13

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

GRI (Graduate Realtor Institute)

Q14

Please list any REALTOR® Designations you hold:

CIPS (Certified International Property Specialist)

MRP (Military Relocation Professional)

PSA (Pricing Strategy Advisor)

SRS (Seller Representative Specialist)

AWHD (At Home With Diversity)

Q15

What are your primary disciplines in your real estate practice? Check all that apply.

- Residential,
 - Real Estate Instructor
-

Q16

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

Yes

Q17

Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? See Board Responsibilities here.

Yes

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Q18

What challenges face the current real estate industry?

We are in a shift of our market. The industry is going to change in the next few years. Most of our membership have been licensed for less than 10 years and they don't know how to effectively navigate a changing market. I think that understanding how to pivot and getting back to basics will be crucial for maintaining production.

Q19

What challenges face the Association?

With the changing market, there will be more licensees moving their status into inactive. The association will not have as much profit as they have had over the last five years or so. Tightening the bootstraps when it comes to spending and using our resources and finances in a mindful manner will be key for ridding out this shift.

Q20

Given the challenges you identified above, how would you contribute as a leader?

With my degree in Finance, I fully understand the scope of the treasurer's role. I have run multiple business so I fully understand what it is like to run a company. I am fiscally more conservative than most and like to ask a lot of questions. When it comes to spending the association's money, I will thoroughly ask questions to ensure it is the right move for our members and the Association.

Q21

How do you feel GAAR could be more relevant to our members?

To be more relevant, GAAR needs to continue investing in and listening to the members. GAAR is on the right track with having unique speakers from around the city coming in to talk about relevant issues. If GAAR could help the members find the source in which we can site in our daily practice, that would help grow the professionalism and knowledge of our membership.

Q22

Name one problem you find with GAAR, and how would you fix it:

I think GAAR has a lack of transparency. I would encourage the Board of Directors to be more transparent with what decisions are being made and what is going on. There seems to be a divide between the membership and the BOD/GAAR. I'd like to bridge that divide.

Q23

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The Board of Directors owe Fiduciary Duties to the Association. They are in charge of running the Association and are tasked with making key decisions that affect the direction of the Association.

Q24

Yes

A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you want to serve your membership, acting in a neutral capacity for the betterment of the members?

Q25

What do you feel will be unique about the next two-year time frame?

With our building being open and almost finished and our rental property being rented, a large issue that the Board has been dealing with over the last few years is done. With that off of the table, I think there will be an energy shift back to how the Board can better serve the membership through the programs provided, events provided and responding to their needs. In the next two years, our industry will continue to shift and the Board will have to respond to that shift and change in a manner that is beneficial to our membership.

Q26

What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

I am a good listener. I am a problem solver by nature. With my depth of knowledge and passion that I have for our industry, I can help the Board have a different perspective when it comes to decision making.

Q27

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

I am a certified CE instructor. I was a GAAR Good Neighbor in 2021. I have lived in 3 different countries and love to travel. Sports bring me a lot of joy as well.
