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**COMPLETE**

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## Page 1: 2020 GAAR Board of Directors Candidate Questionnaire

**Q1 General Info:**

**Name:** Lauren Mueller-Skinner  
**Firm Name:** Coldwell Banker Legacy Realtors  
**Firm Address:** 10300 Cottonwood Park  
**City:** Albuquerque  
**State:** NM  
**Zip:** 87114  
**Email Address:** Muellerskinner@gmail.com  
**Phone Number:** 5054894899

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**Q2 Member Type:** \*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office. \*\*  
**REALTOR®/Subscriber**

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**Q3** Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination? **Yes**

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**Q4** Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years? **No**

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**Q5** Which position are you applying for?

Select one **Director**

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**Q6** If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years? **No**

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## 2020 GAAR Board of Directors Candidate Questionnaire

**Q7** If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2019) and/or are you a QB of at least 5 Brokers?

**YES – I have had at least 5 transactions that closed in the prior 12 months**

**Q8** Number of years licensed:

**20-30  
years**

**Q9** Years of REALTOR® Membership:

**20-30  
years**

**Q10** Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of:  
\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\*

**Respondent skipped this question**

**Q11** Have you participated in GAAR's Leadership Development Program?

**No**

**Q12** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

Women's Council of Realtors

**Q13** Please list any REALTOR® Designations you hold:

CRS, ABR

**Q14** In the appropriate space, indicate approximate percentage of your time that reflects your business:  
\*\*Must add up to 100%\*\*

- Single-family Brokerage:	<b>90</b>
- Appraising:	<b>0</b>
- Coaching:	<b>0</b>
- Farm & Land Brokerage:	<b>5</b>
- Commercial Brokerage:	<b>5</b>
- Building & Development:	<b>0</b>
- Property Management:	<b>0</b>
-Real Estate Instructor	<b>0</b>

**Q15** Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

**Yes**

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**Q16** What challenges face the current real estate industry?

The prominent obstacle REALTORS face is the growing technology of our industry and the challenge of maintaining current knowledge and amending our business techniques to keep with a constantly changing environment.

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**Q17** What challenges face the Association?

GAAR faces similar challenges with not only changes in technology, a rise in membership, but also keeping current with demographic changes and a rapidly growing population.

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**Q18** How do you feel GAAR could be more relevant to our members?

GAAR should continue to expand and nurture the member/association relationship, increasing educational opportunities, reaching out to new members, and focusing on better communication with Agents.

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**Q19** Name one problem you find with GAAR, and how would you fix it:

I would like to see GAAR have a closer relationship with the commission allowing a better avenue for REALTORS to work with both associations seamlessly. I also would like GAAR to take a bigger role of perfecting the on-line private SWMLS applications, as well as other technological tools available.

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**Q20** Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The Roll of a GAAR board member is to lessen the gap between the association and it's members, to sustain the integrity of the industry, and to continue to change and improve based on the market, and the times.

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**Q21** What do you feel will be unique about the next two-year time frame?

The rapidly changing market and increase in new membership calls for constant repair and improvement.

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**Q22** What leadership skills, education, experience, or training do you posses that you feel would be beneficial on the Board of Directors?

I have been a member of the association for over 20 years with experience in every aspect of the business. I have owned my own brokerage, learned the complications that it entails, what brokers face, and know the tools to repair situations that need attention. I have served several non-related leadership positions such as the Board of Directors at my Church, the President of the Kiwanis Club and others.

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**Q23** Given the challenges that face the Association, why would you want to be a leader?

having been a member for 21 years, I have immediate knowledge and skills of the business, as well as an ability to handle and fix problems with strength and grace.

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## 2020 GAAR Board of Directors Candidate Questionnaire

### **Q24** Additional remarks by Candidate:

I love what I do, and look forward to serving on the Board for the Greater Albuquerque Association of REALTORS

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