



Wednesday, August 26, 2026

2027 GAAR Board of Directors Candidate Questionnaire

To be eligible to run for the GAAR Board of Directors, you must complete this entire Candidate Questionnaire by the deadline of **5:00 pm on August 28, 2026. (deadline extended)**

If you're selected to run as a candidate, your responses to this Questionnaire will be posted on the GAAR website verbatim and available for review by the membership. (GAAR staff will not edit your submission, please proof your Questionnaire.)

Name

Natalie Reyes

Please upload your headshot or photo



Brokerage Name

Realty One of New Mexico

Brokerage Address

9674 Eagle Ranch RD NW #4

City

Albuquerque

State

NM

Zip

87114

1. Member Type: Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.

Designated REALTOR®

2. Have you been a a REALTOR® for at least three (3) years?

Yes

3. Have you been a member of GAAR for at least one (1) year?

Yes

4. Have you had any Code of Ethics violations or non-compliance of a membership duty in the last three (3) years?

No

5. For which position are you applying?

Director (2 year term, 5 available positions)

6. If you selected an Officer position, prior to nomination, have you had at least 5 transactions that closed in the prior 12 month period (August 1, 2025 - July 31, 2026) and/or are you a QB of at least 5 brokers?

N/A

7. To be eligible for an Officer position, you must have fulfilled a two (2) year term on the Board of Directors within five (5) years of nomination. Please provide the years you served as a Director or Officer on the GAAR Board of Directors. Please write N/A if not applicable.

N/A

8. If you selected an Officer position, have you served on at least one (1) GAAR or SWMLS Committee in the past five (5) years?

N/A

9. Please list all GAAR, SWMLS, NMAR or NAR committees or task forces you have been a member of. (You can find your GAAR/SWMLS committee history on your Member Portal.)

N/A

10. To run for the position of President-elect, you must have fulfilled a two-year term on the GAAR Board of Directors (Officer or Director). If you selected to run for the President-elect position, have you served a two-year term?

N/A

12. Number of years licensed:

5-10 years

13. Number of years of REALTOR® membership:

5-10 years

14. Have you participated in GAAR's Leadership Development Program or NMAR's Growth & Involvement Program?

No

If yes, which one and what year?

N/A

15. Please indicate which REALTOR® Designations you hold:

None

16. Please list any REALTOR® institutes, societies or councils in which you currently hold membership.

GAAR, CPAR, NMAR, NAR

17. What are your primary disciplines in your real estate practice? Check all that apply.

Residential

18. Service as an elected Officer or Director requires attendance at Board of Director meetings - and Executive Committee meetings for Officers. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) or more regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular and special meetings of GAAR as an Officer or Director?

Yes

19. What challenges face the current real estate industry?

Buyers unsure of market conditions, interest rates, economic confusion and some realtors not providing accurate information.

20. What challenges face the Association?

Leadership not being supported as much as they should be. Having members show up and stand up for the association or help structure and voice opinions for stronger development and community reach.

21. Given the challenges you identified above, how would you contribute as a leader?

Show up more and get to know and UNDERSTAND the systems and programs better so I can help teach them and give ideas to increase the knowledge and benefits they hold to an even more profitable and professional standard.

22. How do you feel GAAR could be more relevant to our members?

GAAR has been great in my opinion. This is why I want to be part of this. I can help the growth and benefits. In addition I can bring fresh ideas and add value to something that is already valuable!

23. Name an area where GAAR could be better and how you would address it.

The systems and apps are constantly creating issues.

24. Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®.

Governance, meeting attendance, professional conduct, and strategic oversight of the association's (GAAR) business.

25. A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you affirm that you will serve your membership, acting in a neutral capacity for the betterment of the members?

Yes, I affirm

26. What do you think will be unique about the next two-year time frame?

AI and app benefits.

27. What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

I am a DR. Have a team of 6 (1 unlicensed). I am a member of CPAR. I mentor, train my team. I have mentored many new brokers. I have management experience in hospitality. I own several rental properties, have flipping experience, worked for a new home builder. I study the rules and have integrity.

28. What else would you like to tell the membership about yourself? (i.e. personal interests, activities, hobbies, etc.)

My family is always watching and learning from me. One daughter and 2 step daughters I want to set the best example for. I care about the community and our affiliates. Real Estate is a huge passion of mine and I would be honest and reliable as a board member.

We appreciate your interest in serving. You will be notified when the Nominating Committee chooses the candidate slate for the upcoming election.