#2

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Q1

General Information:

Name: James Pitts

Firm Name: BHHS NM Properties

Firm Address: 6711 ACADEMY RD

City: Albuquerque
State: New Mexico

Zip: **87109**

Email Address: jpitts77@comcast.net

Best Contact Number: 5052804780

Years as a REALTOR® Member: 31

Q2 Director

Are you applying for a Director or Officer position?

Q3 Respondent skipped this question

If you selected "Officer" in question 2, have you served as an Officer or Director of GAAR or SWMLS OR been on a SWMLS Committee within the past 5 years?

Q4 Designated REALTOR®/Participant

Member Type: **Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.** The 2021 SWMLS Board of Directors composition

2021 SWMLS Board of Directors Candidate Questionnaire

Q5

Are you a managing broker and if so, how many brokers do you supervise?

Approx 180

Q6

How many transactions did you have within the last 12 months?

1600 as a company, Personal 10

Q7

In the appropriate space, indicate approximate percentage of your time that reflects your business: **Must add up to 100%**

- Single-family Brokerage: 90

- Commercial Brokerage:

10

Q8

Have you had any disciplinary actions from the New Mexico Real Estate Commission for any violations? If yes, please elaborate. If no. indicate N/A.

No

Q9

Respondent skipped this question

Please list any REALTOR® Institutes, Societies or Councils in which you are currently in membership with and/or any designations you hold:

Q10

Which technologies offered by SWMLS are your favorite and why?

Flex, very easy to use, I am also a member of SFAR and that system does not work as well

Q11

Please list all GAAR, SWMLS, NMAR or NAR Committees, Task Forces, or PAGs you have been a member of: **Hint -You can view your GAAR/SWMLS committee history by going to your Member Portal**

SWMLS BOD 1998-2003, 2006-2018 Nominating committee 2008, 2012, 2013 Board Training BODT12, 2012 NMAR Forms Committee 2003

Q12 No

Have you participated in GAAR's Leadership Development Program?

Q13 Yes

Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? GAAR Board Responsibilities SWMLS Board Responsibilities

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Q14

Please share your experience, qualifications, skills, knowledge, and any other relevant information that would make you an asset to the SWMLS Board of Directors and SWMLS Participants/Subscribers. If applying for an officer position, what leadership skills do you bring to the role?

I was in the beginning of the SWMLS as a Director and advisor to Bill Hooten. I have over 18 years as a SWMLS Director and understand the history of past decisions and rules we now have, also was a director during 3 MLS system changes and numerous tech program presentations.

Q15

What is the role of the SWMLS and what are the challenges facing the SWMLS moving forward?

The biggest challenge is the competition of the big website providers Zillow, R.com and others. We are also in the need to continue promoting professionalism to our members as the cooperate using SWMLS tech

Q16

What are the strengths of the SWMLS core software and affiliated technology offerings and where do you see room for improvement and/or change?

Flex is the core and we are fortunate to have it as our MLS system. We can never offer enough training on the existing systems.

Q17

What is one thing you would like to change that is in the purview of SWMLS?

We as in SWMLS in all areas are here to help the members, I think there is still a Us vs Them mentality within the membership, I would like to help bridge the gap between Membership and SWMLS.

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Q18

Additional remarks by Candidate:

I look forward in assisting the SWMLS BOD's in moving into the future of new Technology and keeping our MLS relevant in todays market