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Page 1: 2021 GAAR Board of Directors Candidate Questionnaire

Q1

General Info:

Name: **Joshua Price**
Firm Name: **Maddox Management LLC**
Firm Address: **515 Central ave NE**
City: **Albuquerque**
State: **NM**
Zip: **87102**
Email Address: **josh@maddoxmgmt.com**
Phone Number: **5055501310**

Q2 **REALTOR®/Subscriber**

Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**

Q3 **Yes**

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

Q4 **No**

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

Q5

Which position are you applying for?

Select one **Director**

Q6

No

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Q7

Respondent skipped this question

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?

Q8

1-5 years

Number of years licensed:

Q9

1-5 years

Years of REALTOR® Membership:

Q10

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

Chairperson GAAR YPN, Flagger captain GAAR run for the zoo committee, GAAR golf committee, GAAR bowling committee, NMAR legislative committee, NMAR state political coordinator, NMAR Stanley H. Mathis trustee.

Q11

Yes

Have you participated in GAAR's Leadership Development Program?

Q12

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

Does YPN count?

Q13

Please list any REALTOR® Designations you hold:

None yet but soon will have Green and C2EX

Q14

In the appropriate space, indicate approximate percentage of your time that reflects your business: ****Must add up to 100%****

- Single-family Brokerage: **0**
- Appraising: **0**
- Coaching: **0**
- Farm & Land Brokerage: **0**
- Commercial Brokerage: **5**
- Building & Development: **0**
- Property Management: **90**
- Real Estate Instructor **0**
- Other: **5**

Q15

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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Q16

What challenges face the current real estate industry?

It is sad to say but with the ongoing changes in technology and the ways that the average person searches for information, the real challenge that faces us as Realtors is going to be relevancy. We will need to be the best, most professional, and most knowledgeable brokers out there in order to combat the millennial reliance on technology in the near future.

Q17

What challenges face the Association?

The biggest challenge that I see for the Association is membership participation and buy in. I have been a member of quite a few committees at GAAR for the past few years and I see many of the same faces in each committee. While it is very nice to have this small group of very dedicated individuals, it would benefit GAAR greatly to create a culture with more of a broader member participation.

Q18

How do you feel GAAR could be more relevant to our members?

There is no question that GAAR is relevant. Once you become a member and see all that is done by GAAR and all of the services that are offered it becomes less relevance than necessity. The real issue I see is in perceived relevance and whether the average member knows what there is to offer through GAAR.

Q19

Name one problem you find with GAAR, and how would you fix it:

One problem I see with GAAR is in committee cooperation and transparency. Often multiple committee's work on similar projects and in some ways may compete with each other. For example... The YPN committee wishes to help Title 1 and has been talking about it for the better part of the year. The GAP committee also wants to help out Title 1. They both separately start planning different events and both start contacting Title 1 representing GAAR. This gets confusing fast and could be helped by transparency among the committees by way of communication between the GAAR staff members whom represent them.

Q20

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The role of the board of directors is to listen to, deliberate, and make decisions on issues relating to the membership and it future workings as an association. This board should accurately represent the membership and be fair in purpose and practice.

Q21

What do you feel will be unique about the next two-year time frame?

In the next two years we will need to overcome the obstacles presented to us by the recent pandemic. We will need to learn new resources and ways to do business. We will inevitably need to learn how to get the same job done but with new tools and different dynamics.

Q22

What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

I am wanting, willing, and eager to learn and grow. I believe in community and the power that we all have together. I am willing to admit when I am wrong and learn from my mistakes, a true leader is always learning. I believe that you only truly fail when you quit and that minor losses are growth experiences in disguise.

Q23

Given the challenges that face the Association, why would you want to be a leader?

The best leader is the one willing to work alongside his follower. I do not put myself above anyone else but I know that I will get the job done.

Q24

Additional remarks by Candidate:

I love green chile, baseball, the Sandia mountains, and my family. Vote for me to be your next GAAR director.
Thank you
