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Page 1: 2022 GAAR Board of Directors Candidate Questionnaire

Q1

General Info:

Name: Joshua Price
Firm Name: Maddox Management LLC
Firm Address: 515 Central Ave NE
City: Albuquerque
State: New Mexico
Zip: 87102
Email Address: josh@maddoxmgmt.com
Phone Number: (505) 242-0989

Q2 REALTOR®/Subscriber

Member Type:**Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.**

Q3 Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

Q4 No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

Q5

Which position are you applying for?

Select one Vice-President (Officer Position)

Q6

Yes

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Q7

YES – I have had at least 5 transactions that closed in the prior 12 months

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?

Q8

1-5 years

Number of years licensed:

Q9

1-5 years

Years of REALTOR® Membership:

Q10

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

GAAR Director, GAAR YPN Chair 2020, Run for the zoo committee, GAAR Bowl-a-thon committee, GAAR Golf tournament committee, NMAR Legislative committee, NMAR State political coordinator, NMAR Stanley H. Mathis foundation President 2022.

Q11

Yes

Have you participated in GAAR's Leadership Development Program?

Q12

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

N/A

Q13

Please list any REALTOR® Designations you hold:

None yet but I have plans.

Q14

In the appropriate space, indicate approximate percentage of your time that reflects your business: ****Must add up to 100%****

- Single-family Brokerage: **0**
- Appraising: **0**
- Coaching: **0**
- Farm & Land Brokerage: **0**
- Commercial Brokerage: **0**
- Building & Development: **0**
- Property Management: **100**
- Real Estate Instructor **0**
- Other: **0**

Q15

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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Q16

What challenges face the current real estate industry?

My answer to this question used to always be technology. However, in this current market I believe that we have shifted into a greater need for professionalism in our field, and that is the largest current challenge to our industry. In a time where all properties have short times on the market, most brokers are seeing multiple offers on every listing, multiple escalation clauses, and buyers waiving appraisals, we are now in a time where professionalism is key to our existence. The average realtor needs to be better in care and character. We are in a time when it is far to easy to see dollar signs and quick deals as agents but to look past the actual care needed and necessitated by the enormity of the transactions we are assisting in. This is the time for more education and betterment of craft in our industry. This is the time for the cream to rise to the top.

Q17

What challenges face the Association?

I believe that the biggest challenge of the association is transparency and communication. There are more and more large brokerages that are recruiting at record rates right now. With many new brokers entering the field there is an incredible challenge in making sure that everyone always has the same information, and rules and forms constantly change.

Q18

Given the challenges that face the Association, how would you contribute as a leader?

Considering the challenges that face our organization I will strive to contribute to better transparency and communication at the association and amongst its members. I will contribute by hearing members voices and keeping an open mind and heart while making any decisions necessary.

Q19

How do you feel GAAR could be more relevant to our members?

I feel that GAAR could not be more relevant to its members. Once a member experiences all of the tools and resources that GAAR has to offer they realize that there is no more relevant entity for our industry.

Q20

Name one problem you find with GAAR, and how would you fix it:

The only problem I have is that many times multiple committees will be working on similar projects and not know about it. I feel there needs to be some mechanism for communication between the committee liaisons to make sure that team work is taken advantage of when and if it can be.

Q21

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The role of the Board of Directors of GAAR is to first be the eyes and ears of the membership, we are to see and hear the truth from our membership and then we are to be the voice that honestly represents that constituency. The Board is to use the best tools and knowledge available to make decisions that may create policy and lead the association for many years to come.

Q22

What do you feel will be unique about the next two-year time frame?

The most unique thing about the next two year time frame will be coming out of the pandemic and seeing the end to the moratorium on evictions and foreclosures and all that will come along with it.

Q23

What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

I am a hard worker, multitasker, and teammate. I believe that the best leader is also part of the team and works to make it better. I currently sit on many committees both locally and at the state level. I have been the President of Lobo little league in Albuquerque since 2016 with membership including roughly 300 families and their children. I love being a Realtor and giving back to our association and community. Graduate of LDP class of 2019.

Q24

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

I love New Mexico, Cubs baseball, and I make perfect bacon!
