

The *FIRST* and *ONLY* negotiation certification recognized by the National Association of REALTORS®.

RENE

Real Estate
NEGOTIATION EXPERT

ACHIEVE MORE WITH YOUR

RENE

CERTIFICATION

RENE Certification with Evan Fuchs 10 CE (Training)

DATE: Wednesday, November 20th
- Thursday, November 21st

TIME: 8:00 am – 5:00 pm

LOCATION:
GAAR REALTOR® Building
1635 University Blvd, NE

COST: \$250 GAAR REALTOR®/
\$300 Non-GAAR REALTOR®

Register at GAAR.com



WHAT TO EXPECT

The RENE certification is designed to elevate and enhance negotiating skills so that today's real estate professionals can play the game to win.

Bonus! ABR, CRB & SRS elective



Craft a strategy for negotiation and learn when and how to negotiate



Adjust your communication style to achieve optimum results with any party in the transaction



Negotiate effectively face-to-face, on the phone or through email and other media