Resort & Second-Home Property Specialist Certification Course

This one-day course from NAR is designed to teach the essentials of buying, selling, and managing resort properties and second-homes for recreation, investment and development.



After this course, you will be able to:

- Help clients evaluate and select the type of property, form of ownership, and financing options.
- Identify strategies for building a rental property business or assessing the investment value of property.
- Understanding the IRS guidelines for tax treatment of second-home vacation and investment properties.
- Use market statistics and trends to develop a business plan.

To earn the RSPS certification, REALTORS® must complete a few basic requirements:

- 1. Be in good standing with NAR.
- 2. Complete the one-day Resort and Second-Home Property Specialist Certification course.
- 3. Submit certification application and one-time fee of \$194.50.

For more information about NAR's RSPS Certification, email **resort@realtors.org** or visit **NAR.realtor/resort**.

RSPS Certification

6CE (Training)

DATE: Thursday, February 27th

TIME: 9:00 am – 4:00 pm

LOCATION: REALTOR® Building **COST:** \$125* GAAR REALTOR®

,\$150* Non-GAAR REALTOR®

*Add \$25 after February 13th
INSTRUCTOR: Holly Mabery

REGISTER at GAAR.COM

Questions? Membership at 505-842-3479, option 5.





