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Page 1: 2024 GAAR Board of Directors Candidate Questionnaire

**Q1**

General Info:

**Name:** Victoria "Torie" Robinson  
**Firm Name:** RE/MAX ELEVATE  
**Firm Address:** 4001 Southern Blvd SE, Ste B  
**City:** Rio Rancho  
**State:** New Mexico  
**Zip:** 87124  
**Email Address:** toriesellshomes@gmail.com  
**Phone Number:** 5058502197

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**Q2**

Designated REALTOR®

Member Type:\*\*Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.\*\*

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**Q3**

Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

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**Q4**

No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

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**Q5**

Have you had any disciplinary actions from the New Mexico Real Estate Commission for any violations? If yes, please elaborate. If no, indicate N/A.

N/A

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**Q6**

For which position are you applying?

Select one

**Director**

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**Q7**

**No**

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

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**Q8**

**YES – I have had at least 5 transactions that closed in the prior 12 months**

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (August 1, 2022 to July 30, 2023) and/or are you a QB of at least 5 Brokers?

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**Q9**

**10-20 years**

Number of years licensed:

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**Q10**

**10-20 years**

Years of REALTOR® Membership:

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**Q11**

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: **\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\***

Grievance  
Compliance  
Director, SWMLS

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**Q12**

**No**

Have you participated in GAAR's Leadership Development Program, NMAR's Growth and Involvement Program or any other leadership training?

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**Q13**

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

N/A

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**Q14**

Please list any REALTOR® Designations you hold:

CRS, SRES, ABR, RENE

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**Q15**

**- Residential**

What are your primary disciplines in your real estate practice? Check all that apply.

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**Q16**

**Yes**

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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**Q17**

**Yes**

Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? See Board Responsibilities here.

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**Q18**

What challenges face the current real estate industry?

inventory, affordability, cyber security

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**Q19**

What challenges face the Association?

participation, technology adoption, variety of education courses and instructors

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**Q20**

Given the challenges you identified above, how would you contribute as a leader?

I will rally west side REALTORS® to increase participation in networking events, volunteerism efforts and collaborative initiatives. I will be a positive and encouraging voice in our social media platforms by showcasing success stories. By fostering a collaborative network of real estate professionals we can better assess the educational needs of our members with current market conditions and challenges.

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**Q21**

How do you feel GAAR could be more relevant to our members?

I think GAAR is doing a very good job; however, I believe that we could offer more opportunities to engage more mature REALTORS® with the younger generation to enhance knowledge, resources and solutions to current market challenges. We could create more opportunities for members to connect and collaborate with each other through networking events and mixers.

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**Q22**

Name one problem you find with GAAR, and how would you fix it:

We need more in-person events and classes... which is right around the corner with our new facility.

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**Q23**

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

Guide the members, ensure adherence to professional standards, promote member success, advocate for the industry, and maintain effective governance and financial stewardship.

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**Q24**

**Yes**

A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you want to serve your membership, acting in a neutral capacity for the betterment of the members?

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**Q25**

What do you feel will be unique about the next two-year time frame?

It will be a great challenge to protect our sellers equity while at the same time, creatively negotiating on our buyers behalf to help them enter the realm of home ownership

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**Q26**

What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

I have 17 years of full-time real estate experience in our marketplace. Over the years, I have volunteered on several committees and served as chairperson. I am actively engaged in real estate sales, mentorship and training while also working closely with the Rio Rancho Chamber of Commerce as a local small business owner. I hope to add a common sense and collaborative approach to the governing body.

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**Q27**

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

I enjoy engaging in activities that add value to my relationships and family. I have one life to live and I am committed to lifting up others and adding value where I can. I am an avid skier and love sharing the company of my family and friends.

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