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Q1

General Info:

Name:	Kiki Salcido
Firm Name:	Simply Real Estate
Firm Address:	5700 University Blvd ste 330
City:	Albuquerque
State:	NM
Zip:	87106
Email Address:	Kiki@K2Simply.com
Phone Number:	5053692053

Q2 **REALTOR®/Associate Broker**

Member Type:**Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.**

Q3 **Yes**

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

Q4 **No**

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

Q5 **Respondent skipped this question**

Have you had any disciplinary actions from the New Mexico Real Estate Commission for any violations? If yes, please elaborate. If no, indicate N/A.

Q6

For which position are you applying?

Select one

Director

Q7

No

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Q8

YES – I have had at least 5 transactions that closed in the prior 12 months

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (August 1, 2022 to July 30, 2023) and/or are you a QB of at least 5 Brokers?

Q9

5-10 years

Number of years licensed:

Q10

5-10 years

Years of REALTOR® Membership:

Q11

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

NMAR Board of Director

Q12

No

Have you participated in GAAR's Leadership Development Program, NMAR's Growth and Involvement Program or any other leadership training?

Q13

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

CARNM

Q14

Please list any REALTOR® Designations you hold:

NA

Q15

What are your primary disciplines in your real estate practice? Check all that apply.

- Residential,
- Commercial

Q16

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

Yes

Q17

Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? See Board Responsibilities here.

Yes

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Q18

What challenges face the current real estate industry?

Numerous challenges but the biggest would be transparency to our consumers and performing ethically for all parties

Q19

What challenges face the Association?

Accountability with the ethical violations

Q20

Given the challenges you identified above, how would you contribute as a leader?

Mandatory training with tests to signal completion as well as show/mentor program

Q21

How do you feel GAAR could be more relevant to our members?

Show us all that GAAR does. Too much static our members need to know what we pay for.

Q22

Name one problem you find with GAAR, and how would you fix it:

I think you guys keep the same members around in GAAR leadership roles so nothing really changes. We need new leadership to create change. Keep some of the open minded people in but clear out the people with fixed mindsets

Q23

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

Listen, communicate and advocate

Q24

Yes

A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you want to serve your membership, acting in a neutral capacity for the betterment of the members?

Q25

What do you feel will be unique about the next two-year time frame?

Interest rate hike, low inventory, presidential change, economy in the gutter. These next few years are critical

Q26

What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

I research trends and stats daily. I am hands on with each one of my brokers in the trenches inspiring them to achieve more and do better, raising the standard of Realtors

Q27

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

I am an entrepreneur and care deeply about the economic growth of New Mexico.
