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**COMPLETE**

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Page 1: 2021 GAAR Board of Directors Candidate Questionnaire

**Q1**

General Info:

**Name:** Christopher Shain Tanner  
**Firm Name:** Coldwell Banker Legacy  
**Firm Address:** 8200 Carmel Ave NE suite 103  
**City:** Albuquerque  
**State:** NM  
**Zip:** 87122  
**Email Address:** shaintanner@gmail.com  
**Phone Number:** 5059086548

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**Q2** REALTOR®/Subscriber

Member Type:\*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*

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**Q3** Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

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**Q4** No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

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**Q5**  
Which position are you applying for?

Select one **Director**

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2021 GAAR Board of Directors Candidate Questionnaire

**Q6** Respondent skipped this question

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

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**Q7** Respondent skipped this question

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?

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**Q8** 1-5 years

Number of years licensed:

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**Q9** 1-5 years

Years of REALTOR® Membership:

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**Q10** Respondent skipped this question

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of:  
\*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\*

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**Q11** Yes

Have you participated in GAAR's Leadership Development Program?

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**Q12** Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

NAR, GAAR, SWMLS

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**Q13** Please list any REALTOR® Designations you hold:

RENE, C2EX, New Home Buyer certified

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**Q14**

- Single-family Brokerage:	75
- Appraising:	10
- Coaching:	5
- Farm & Land Brokerage:	7
- Commercial Brokerage:	3

In the appropriate space, indicate approximate percentage of your time that reflects your business: \*\*Must add up to 100%\*\*

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**Q15**

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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Page 2: 2021 GAAR Board of Directors Candidate Questionnaire

**Q16**

What challenges face the current real estate industry?

Low inventory in this market is a challenge. That's why becoming familiar with new home sales is crucial. This is why I took the time to become New Home certified. Also, we as Realtors really need to elevate our professionalism for our clients and for our communities in general. They deserve our very best everyday.

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**Q17**

What challenges face the Association?

Bidding wars and low inventory tension have increased the flow of calls to GAAR even during COVID. We need to support our Association during these challenging times.

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**Q18**

How do you feel GAAR could be more relevant to our members?

I feel like as a Director I can help with increased engagement for our members and with the community. I have spearheaded many marketing campaigns previously and I would be honored to be able to help GAAR with this.

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**Q19**

Name one problem you find with GAAR, and how would you fix it:

One problem that I see with GAAR is lack of exposure. Most home buyers and sellers have no idea what GAAR is. Most realtors only go to GAAR to pick up lockboxes or get continuing education. I feel like with proper marketing and engagement we can make GAAR a staple in the community. We can have more fun and educational events at GAAR and bring Realtors together.

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**Q20**

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The Board of Directors ensures that all members adhere to the qualifications for membership with GAAR at all times. In essence, the Board of Directors helps to keep order and discipline within our beloved Association.

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**Q21**

What do you feel will be unique about the next two-year time frame?

In the next two years I imagine we will see full economic recovery. This will continue the desire for home buyers to purchase real estate. With decreasing resale homes available we will see an influx of new homes being built. Its crucial that we become familiar with new home companies and new home sales.

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**Q22**

What leadership skills, education, experience, or training do you posses that you feel would be beneficial on the Board of Directors?

USAF Senior Non-Commissioned Officer graduate, BS Biology from UNM (premed), MBA course graduate, USAF First Sergeant (current), CPI De-escalation training instructor

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**Q23**

Given the challenges that face the Association, why would you want to be a leader?

I feel that I can bring a fresh outlook to GAAR. My experience in the corporate sector combined with my Air Force career and Real Estate experience is a winning combination for our beloved association.

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**Q24**

Additional remarks by Candidate:

It would be an absolute honor to serve my fellow Realtors and communities as a GAAR Director. Thank you.

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