# #22

# COMPLETE

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Q1

General Info:

Name: Carolyn Traub

Firm Name: Simply Real Estate

Firm Address: 7801 Academy Rd NE 2-200

City: Albuquerque

State: NM
Zip: 87109

Email Address: carrie@carrietraub.com

Phone Number: **505-259-2415** 

Q2 Designated REALTOR®/Participant

Member Type:\*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*

Q3 Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

Q4 No

Do you have any Code of Ethics violations or noncompliance of a membership duty in the last 3 years?

Q5

Which position are you applying for?

Select one President-elect (Officer Position)

Q6	Yes
If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?	
Q7	YES – I am a QB of at least 5 Brokers
If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?	
Q8	20-30 years
Number of years licensed:	
Q9	20-30 years
Years of REALTOR® Membership:	
Q10	
Please list all GAAR, SWMLS, NMAR or NAR Committees can find your GAAR/SWMLS Committee history on your Me	
Board of Directors	
Q11	No
Have you participated in GAAR's Leadership Development Program?	
Q12	
Please list any REALTOR® Institutes, Societies or Councils	in which you currently hold Membership:
Taos, San Juan, Santa Fe, Ruidoso	
Q13	
Please list any REALTOR® Designations you hold:	
None	

#### Q14

In the appropriate space, indicate approximate percentage of your time that reflects your business: \*\*Must add up to 100%\*\*

- Single-family Brokerage: 79 - Appraising: 0 - Coaching: 5 - Farm & Land Brokerage: 5 - Commercial Brokerage: 5 - Building & Development: 5 - Property Management: 0 -Real Estate Instructor 1

Q15 Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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## Q16

What challenges face the current real estate industry?

Shortage of homes, professionalism, health and safety.

#### Q17

What challenges face the Association?

Enforcing Clear Cooperation, Professionalism and Ethics.

#### Q18

Given the challenges that face the Association, how would you contribute as a leader?

I have been selling homes for 20 years and over the past 4 years, I have found my passion in leadership on many different levels. I want to assist the Board and represent the Brokers with my knowledge, experience and skills. I have a unique viewpoint which I can utilize as an officer.

#### Q19

How do you feel GAAR could be more relevant to our members?

I feel GAAR is doing a very good job in all areas, however, I think there needs to be an in-depth look into the enforcement of our Code and how we can do a better job at self-regulating our profession to uphold the Code.

#### Q20

Name one problem you find with GAAR, and how would you fix it:

I feel overall GAAR is doing a tremendous job. Being a member of GAAR for over 20 years, GAAR has stayed current and supportive. I would like to find a way to work with NMREC regarding member transfers to eliminate delays and implement an online system where QB's and or Brokers can easily submit documents for transfers, admin forms, Super-using, teams etc.

### **Q21**

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

The Board of Directors provides information and resources. Set public policy as it pertains to the Real Estate Industry. Establish, maintain and enforce rules, by-laws, The Code and all other policies. Approval of expenditures, products and services. Represents the membership.

#### **Q22**

What do you feel will be unique about the next two-year time frame?

After the Pandemic, forbearance and foreclosure moratorium ending, shortage of homes, low interest rates, it will be unique and a market we have not seen before.

# **Q23**

What leadership skills, education, experience, or training do you posses that you feel would be beneficial on the Board of Directors?

I exhibit integrity, honesty, excellent decision making, delegation, problem solving and communication skills.

I am confident but humble and empathetic, I am a good listener, inquisitive because I want to learn, self-motivated and able to motivate. I create a culture which encourages participation and provides a solid foundation. I do not need recognition or applause; I want to serve for the greater good of the organization and the people I am serving.

#### **Q24**

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

With over 20 years' experience, a second-generation Realtor, growing up in Albuquerque, a college degree, worked in multiple facets and markets in the Real Estate Industry, an accounting background, owning a brokerage with 75 Brokers; these experiences give me an insightful background to be an excellent leader and serve GAAR.