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**COMPLETE**

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Page 1: 2021 GAAR Board of Directors Candidate Questionnaire

**Q1**

General Info:

**Name:** Carrie Traub  
**Firm Name:** Simply Real Estate  
**Firm Address:** 7801 Academy Rd NE Building 2 Suite 200  
**City:** ALBUQUERQUE  
**State:** New Mexico  
**Zip:** 87109  
**Email Address:** carrie@carrietraub.com  
**Phone Number:** 5052592415

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**Q2** Designated REALTOR®/Participant

Member Type:\*\*Please select Designated REALTOR®/Participant if you are listed as the Designated/Qualifying Broker of your office.\*\*

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**Q3** Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

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**Q4** No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

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**Q5**

Which position are you applying for?

Select one **Director**

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**Q6** Respondent skipped this question

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

**Q7** Respondent skipped this question

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (prior to August 1, 2020) and/or are you a QB of at least 5 Brokers?

**Q8** 20-30 years

Number of years licensed:

**Q9** 20-30 years

Years of REALTOR® Membership:

**Q10**  
Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: \*\*Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.\*\*

Grievance committee

**Q11** No

Have you participated in GAAR's Leadership Development Program?

**Q12**  
Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

NAR, NMAR, GAAR, SJAR, RLCAR, SFAR, CARNM

**Q13**  
Please list any REALTOR® Designations you hold:

none

**Q14**

- Single-family Brokerage:	<b>70</b>
- Coaching:	<b>10</b>
-Real Estate Instructor	<b>20</b>

In the appropriate space, indicate approximate percentage of your time that reflects your business: \*\*Must add up to 100%\*\*

**Q15**

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the board of directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

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**Q16**

What challenges face the current real estate industry?

1. How COVID-19 is affecting the Real Estate Industry and what the repercussions will be and the changes in the economy and GNI/GNP. 2. Keeping technology relevant but not allowing it to disrupt the importance of relationships in real estate. 3. The Influx of Brokers into the market and maintaining Professional Standards.

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**Q17**

What challenges face the Association?

The COVID-19 mandates and still successfully operating the board. What does the future look like for operations?

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**Q18**

How do you feel GAAR could be more relevant to our members?

Having liaisons from the Board working directly with the brokerages.

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**Q19**

Name one problem you find with GAAR, and how would you fix it:

1. Participation. Connecting with the brokers and brokerages in the field.  
2. Creating a club culture mentality by raising standards and creating relationships between the brokerages and the Board.

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**Q20**

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

Oversee the Realtor membership's interest and the employees of the Board, assisting the Board Officers, acting as liaisons in the field.

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**Q21**

What do you feel will be unique about the next two-year time frame?

How the economy and the cyclical real estate market will unveil itself.

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**Q22**

What leadership skills, education, experience, or training do you possess that you feel would be beneficial on the Board of Directors?

Reliable, innovative, enthusiastic and motivating professional with strong business acumen and deep technical knowledge. Business savvy leader and customer service focused professional with intense determination, drive and commitment to excellence. In-depth knowledge of Code of Ethics, NM Rules and Regulations, laws and procedures. Strong written and verbal communication skills. Methodical, goal-oriented with great attention to detail.

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**Q23**

Given the challenges that face the Association, why would you want to be a leader?

With over 23 years experience as a broker, coaching, training, selling, Qualifying Broker and brokerage business owner, I have had the opportunity to participate in each area of the industry. I bring a comprehensive view to the position.

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**Q24**

**Respondent skipped this question**

Additional remarks by Candidate:

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