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Collector: Web Link 1 (Web Link)
Started: Thursday, August 31, 2023 1:55:02 PM
Last Modified: Thursday, August 31, 2023 3:59:00 PM
Time Spent: 02:03:57
IP Address: 50.168.5.122

Page 1: 2024 GAAR Board of Directors Candidate Questionnaire

Q1

General Info:

Name: Christopher Venegas
Firm Name: Keller Williams
Firm Address: 6703 Academy Rd NE
City: Albuequerque
State: New Mexico
Zip: 87109
Email Address: chrisvenegasnm@gmail.com
Phone Number: 5052345820

Q2 REALTOR®/Associate Broker

Member Type:**Please select Designated REALTOR® if you are listed as the Designated/Qualifying Broker of your office.**

Q3 Yes

Have you been a REALTOR® member of GAAR for at least 3 years prior to this nomination?

Q4 No

Do you have any Code of Ethics violations or non-compliance of a membership duty in the last 3 years?

Q5
Have you had any disciplinary actions from the New Mexico Real Estate Commission for any violations? If yes, please elaborate. If no, indicate N/A.

N/A

Q6

For which position are you applying?

Select one

Vice-President (1 Year Term, Officer Position)

Q7

Yes

If you selected an "Officer Position" in question 5, have you served as an Officer or Director of GAAR or SWMLS within the past 5 years?

Q8

YES – I have had at least 5 transactions that closed in the prior 12 months

If you selected an "Officer Position" in question 5, prior to nomination, have you had at least 5 transactions that closed in the prior 12 months (August 1, 2022 to July 30, 2023) and/or are you a QB of at least 5 Brokers?

Q9

5-10 years

Number of years licensed:

Q10

5-10 years

Years of REALTOR® Membership:

Q11

Please list all GAAR, SWMLS, NMAR or NAR Committees or Task Forces you have been a member of: ****Hint - you can find your GAAR/SWMLS Committee history on your Member Portal.****

BOD23	01-01-2023	2023 GAAR Board of Directors	D2	01-01-2023	12-31-2023
POLI23	01-01-2023	2023 SWMLS Policy Committee	M	01-01-2023	12-31-2023
POLI22	01-01-2022	SWMLS Policy Committee 2022	C	01-01-2022	12-31-2022
BOD22	01-01-2022	2022 GAAR Board of Directors	D2	01-01-2022	12-31-2022
MLSP21	01-01-2021	SWMLS Policy Committee 2021	VC	01-01-2019	12-31-2021
MLPO20	12-23-2019	SWMLS Policy Committee 2020	M	01-01-2019	12-31-2021
ROOK18	03-29-2019	Rookie of the Year 2018		03-01-2019	03-01-2020
ROOK19	03-29-2019	Rookie of the Year 2019			
BOWL18	01-01-2018	2018 Bowl-a-Thon Committee	M	01-01-2018	12-31-2018

Q12

Have you participated in GAAR's Leadership Development Program, NMAR's Growth and Involvement Program or any other leadership training?

Yes,

If yes, which one(s) and what year(s):

-2022 Leadership KW in Austin (Private class with Gary Keller) -2020 Leadership in our world KW class -2019 Rio Rancho Citizens Academy -2021 GAAR Retreat board leadership -2022 GAAR Board vision planning

Q13

Please list any REALTOR® Institutes, Societies or Councils in which you currently hold Membership:

None

Q14

Please list any REALTOR® Designations you hold:

None

Q15

- Residential

What are your primary disciplines in your real estate practice? Check all that apply.

Q16

Yes

Service as an elected Officer or Director requires attendance at Board of Director meetings. Regular attendance is necessary for understanding Association business. As stated in the Association Bylaws, absence from three (3) regular or special meetings per fiscal year without an excuse deemed valid by the Board of Directors shall be construed as resignation. If elected, will you attend the regular meetings of GAAR as an Officer or Director?

Q17

Yes

Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? See Board Responsibilities here.

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Q18

What challenges face the current real estate industry?

The ABQ Metro is struggling with affordable and available housing in the Current market. However, a bigger concern that has persisted over time is the lack of knowledge in the public regarding housing and how it can bring about generational changes if properly Utilized. Brokers can help with speeding the knowledge to the community.

Q19

What challenges face the Association?

Our association successfully overcame the challenge of constructing and remodeling our GAAR building, with the completion of the new wing and leasing out of the building next door. We can now shift our focus to addressing the smaller ongoing tasks that require attention. This allows us to make a stronger impact in the industry and better serve our members.

Despite the challenges we faced, we remain committed to providing Exceptional service and support to our community.

Q20

Given the challenges you identified above, how would you contribute as a leader?

As a leader of our association and community, my primary objective is to Ensure that every member's voice is heard, and their concerns addressed. I strive to facilitate productive and proactive discussions and collaborate with agents to bring their ideas and solutions to fruition. Ultimately, my aim is to create a supportive and inclusive environment

Where individuals can thrive and achieve their goals, thus contributing to the success of the group as a whole.

Q21

How do you feel GAAR could be more relevant to our members?

Staying up to date on interests can be achieved through engaging on social media. To make GAAR more relevant, it needs to prioritize reaching its audience in an engaging way. With more new members joining every year, it's crucial to connect with them

Through platforms they frequently use. By leveraging social media, GAAR can stay top of mind for agents and brokers and deliver valuable updates and resources in a format that's easy

To digest and accessible.

Q22

Name one problem you find with GAAR, and how would you fix it:

One thing that could be improved in the Greater ABQ Realtor Association is the accessibility and transparency of information for its members. Additionally, enhancing communication channels and respond to member inquiries or concerns would further improve the overall experience for realtors in the association.

Q23

Describe the role of the Board of Directors of the Greater Albuquerque Association of REALTORS®:

GAARS dedicated board of directors and staff collaborate to make positive changes for their community. With a focus on enhancing the lives of their members, they utilize their talents and resources to create a brighter future for Albuquerque. Their passion for progress drives them to leave a lasting impact on the city, making it a better place than when they first arrived. Through their hard work and dedication, Gaar is working towards a more vibrant and prosperous future for their community.

Q24

Yes

A position on the GAAR Board of Directors means serving your Association and putting the needs of the members first. Do you want to serve your membership, acting in a neutral capacity for the betterment of the members?

Q25

What do you feel will be unique about the next two-year time frame?

The real estate industry has been shifting towards a more tech-driven approach, and this has caused agents to change the way they work. With virtual home tours, and online marketing agents have had to adapt to new technologies and find ways to stand out in a crowded online market. In addition, the pandemic has accelerated this trend, forcing agents to rely more heavily on digital tools to connect with clients. As a result, successful agents must now have a strong online presence and be comfortable using technology to build relationships

With buyers and sellers. The rate of new members will also be interesting to see with the market changing as quickly as it is.

Q26

What leadership skills, education, experience or training do you possess that you feel would be beneficial on the Board of Directors?

From running my own real estate team (The Venegas Group) I have had to learn many leadership traits. The biggest thing I have learned is- As a leader you are here to serve and help others. I currently sit on the GAAR Board of Directors and understand our memberships current challenges and goals. A skill I take as a high priority is to always be open minded to new ideas. I don't believe the old way is always the right way. Many of my mentors and friends are all in heavy leadership roles and have passed down wisdom to me over the years. Being one of the youngest board members I also feel I have a unique view for the new generation of members to bring to the table.

Q27

What else would you like to tell the membership about yourself? (ie. personal interests, activities, hobbies, etc.)

I was the 2018 GAAR Rookie of the year at 20 years old. Danny Vigil (now passed) and John Lopez both really encouraged me to get involved in GAAR. Since my first year in real estate I have been heavily involved with GAAR through volunteering on multiple committees and events. Being one of the youngest board members GAAR has ever seen- My goal is to be the voice of the next generation of Realtors coming into our industry! I am also a big believer in our ABQ Metro and have been heavily investing in Rental properties around town with residential and commercial projects.
