#6

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Page 1: 2022 SWMLS Board of Directors Candidate Questionnaire

Q1

General Information:

Name:	Tego Venturi
Firm Name:	Venturi Realty Group - Keller Williams
Firm Address:	1119 Alameda Blvd NW
City:	Albuquerque
State:	NM
Zip:	87114
Email Address:	tego@venturiteam.com
Best Contact Number:	5052630556
Years as a REALTOR® Member:	14
Q2	Officer - Vice President
Are you applying for a Director or Officer position?	
Q3	Yes
If you selected "Officer" in question 2, have you served as an Officer or Director of GAAR or SWMLS OR been on a SWMLS Committee within the past 5 years?	
Q4	REALTOR®/Subscriber
Member Type: **Please select Designated	

Q5

Are you a managing broker and if so, how many brokers do you supervise?

Not a Managing Broker in the traditional sense but our Team has 30 Brokers that I work with on a daily basis.

Q6

How many transactions did you have within the last 12 months?

Team, 500+

Q7

- Single-family Brokerage: 100

In the appropriate space, indicate approximate percentage of your time that reflects your business: **Must add up to $100\%^{\star\star}$

Q8

Have you had any disciplinary actions from the New Mexico Real Estate Commission for any violations? If yes, please elaborate. If no, indicate N/A.

N/A

Q9

Respondent skipped this question

Please list any REALTOR® Institutes, Societies or Councils in which you are currently in membership with and/or any designations you hold:

Q10

Which technologies offered by SWMLS are your favorite and why?

InfoSparks, ShowingTime. Easy to use programs that make Realtors more efficient, professional, and informed.

Q11

Please list all GAAR, SWMLS, NMAR or NAR Committees, Task Forces, or PAGs you have been a member of: **Hint -You can view your GAAR/SWMLS committee history by going to your Member Portal**

2021 SWMLS Tech Committee Chair 2021 SWMLS Board of Directors 2020 SWMLS Board of Directors 2020 SWMLS Tech Committee 2019 SWMLS Board of Directors 2019 SWMLS Tech Committee 2018 SWMLS Executive Committee 2018 SWMLS Nominating Committee 2018 SWMLS Board of Directors 2017 SWMLS Board of Directors 2017 SWMLS Executive Committee 2016 SWMLS Executive President 2016 SWMLS Areas Task Force 2016 SWMLS Board of Directors VP 2015 SWMLS Board of Directors Treasurer 2015 SUPRA Task Force & User Group 2014 SWMLS Board of Directors 2014 Sales Person of the Year 2012 MLS Research Committee

Q12

No

Yes

Have you participated in GAAR's Leadership Development Program?

Q13

Have you reviewed the Board Responsibilities document and do you agree to abide by these responsibilities? GAAR Board Responsibilities SWMLS Board Responsibilities

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Q14

Please share your experience, qualifications, skills, knowledge, and any other relevant information that would make you an asset to the SWMLS Board of Directors and SWMLS Participants/Subscribers. If applying for an officer position, what leadership skills do you bring to the role?

I have been serving at GAAR and SWMLS in different capacities since 2014 and feel I bring a wealth of experience, knowledge, and historical insight to our association. My experience in the Brokerage and leadership world comes from the Team my wife and I own. Seeing thousands of transactions over the years gives me a perspective that few have into the ever-changing challenges Realtors and our Customers face.

Q15

What is the role of the SWMLS and what are the challenges facing the SWMLS moving forward?

To me, the role of the MLS is to create a convenient and useful marketplace for the sale of Real Estate. This marketplace needs to be a place all stakeholders, including Buyers, Sellers, and Brokers benefit from participating.

The greatest challenge I see is if Brokers decide to "go it alone" and get away from the cooperative advantages of participating in the MLS.

Q16

What are the strengths of the SWMLS core software and affiliated technology offerings and where do you see room for improvement and/or change?

This is the area that I have been deep into for many years and I bring a knowledge base that not many have. The one thing I know for sure is that one size does not fit all with is come to Tech and bringing products that work for all levels of Brokers is a challenge, to say the least. We have some amazing technology, the challenge is getting the members to learn enough about the tech to take advantage of all the efficiencies, knowledge, and benefits that they will receive.

There is another never-ending challenge in adopting Tech for a 4,000 member association that I have learned first hand. There are very strong contradictory forces at play when it comes to Tech. Some say, leave it alone it ain't broke. Others say, why do we have this antiquated product when something much better exists? I do not see this debate ever going away. I feel the role of the Board, or Tech Committee, or Policy Committee is to evaluate all current and available tech with an open mind and make a sound cost-benefit analysis of the product. I do not mean cost, is in dollars only, there are so many variables that need to be considered.

Q17

What is one thing you would like to change that is in the purview of SWMLS?

I would like SWMLS to be seen by the membership as "My" MLS and have them feel they have ownership and "a say" in what is happening at the association. I hear it often, brokers talk about the Association in the third person and use words like them and they, as opposed to us and we.

Q18

Additional remarks by Candidate:

I have appreciated having the opportunity to meet and get to know so many of our members through being active in the SWMLS board and attending SWMLS & GAAR events. We have a great Realtor community and I'm proud to be a member.