

Local Market Update for October 2016

This is a research tool provided by the Greater Albuquerque Association of REALTORS®.



South Socorro – 621

La Joya Wildlife Area South of Rio Salado

| Single-Family Detached | October | | | Year to Date | | |
|---------------------------------|-----------|-----------|----------------|--------------|--------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 10-2015 | Thru 10-2016 | Percent Change |
| New Listings | 5 | 11 | + 120.0% | 85 | 122 | + 43.5% |
| Pending Sales | 0 | 0 | 0.0% | 39 | 40 | + 2.6% |
| Closed Sales | 5 | 3 | - 40.0% | 34 | 41 | + 20.6% |
| Days on Market Until Sale | 87 | 127 | + 46.0% | 136 | 112 | - 17.6% |
| Median Sales Price* | \$138,000 | \$122,000 | - 11.6% | \$130,000 | \$127,500 | - 1.9% |
| Average Sales Price* | \$143,700 | \$131,583 | - 8.4% | \$135,652 | \$129,002 | - 4.9% |
| Percent of List Price Received* | 96.4% | 92.4% | - 4.1% | 92.0% | 93.9% | + 2.1% |
| Inventory of Homes for Sale | 67 | 92 | + 37.3% | -- | -- | -- |
| Months Supply of Inventory | 14.7 | 18.4 | + 25.2% | -- | -- | -- |

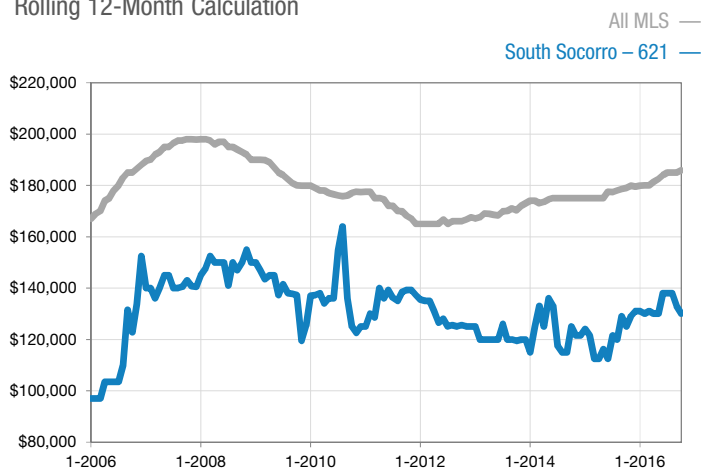
* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

| Single-Family Attached | October | | | Year to Date | | |
|---------------------------------|---------|------|----------------|--------------|--------------|----------------|
| Key Metrics | 2015 | 2016 | Percent Change | Thru 10-2015 | Thru 10-2016 | Percent Change |
| New Listings | 0 | 0 | 0.0% | 4 | 7 | + 75.0% |
| Pending Sales | 0 | 0 | 0.0% | 1 | 7 | + 600.0% |
| Closed Sales | 0 | 0 | 0.0% | 2 | 7 | + 250.0% |
| Days on Market Until Sale | -- | -- | -- | 25 | 205 | + 720.0% |
| Median Sales Price* | -- | -- | -- | \$115,250 | \$115,000 | - 0.2% |
| Average Sales Price* | -- | -- | -- | \$115,250 | \$115,643 | + 0.3% |
| Percent of List Price Received* | -- | -- | -- | 94.4% | 96.6% | + 2.3% |
| Inventory of Homes for Sale | 4 | 3 | - 25.0% | -- | -- | -- |
| Months Supply of Inventory | 4.0 | 2.1 | - 47.5% | -- | -- | -- |

* Does not account for sale concessions and/or downpayment assistance. | Percent changes are calculated using rounded figures and can sometimes look extreme due to small sample size.

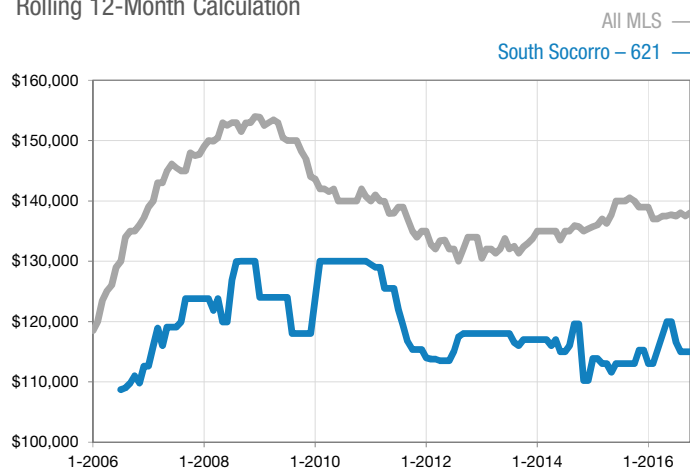
Median Sales Price - Single-Family Detached

Rolling 12-Month Calculation



Median Sales Price - Single-Family Attached

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.